

Investor overview

# Building the intelligent platform for the Last Inch of the Autonomous Last Mile

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# Forward looking statements

The statements of the company's management in connection with this presentation or related events contain or may contain "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. In this context, forward-looking statements mean statements (including statements related to the closing, and the anticipated benefits to the company, of the private placement) related to future events, which may impact our expected future business and financial performance, and often contain words such as "expects", "anticipates", "intends", "plans", "believes", "potential", "will", "should", "could", "would", "optimistic" or "may" and other words of similar meaning. These forward-looking statements are based on information available to us as of the date of this presentation and represent management's current views and assumptions. Forward-looking statements are not guarantees of future performance, events or results and involve significant known and unknown risks, uncertainties, and other factors, which may be beyond our control. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this presentation. Potential investors should review the company's private placement memorandum and ancillary documents for more complete information, including the risk factors that may affect future results. Accordingly, forward-looking statements should not be relied upon as a predictor of actual results. We do not undertake to update our forward-looking statements to reflect events or circumstances that may arise after the date of this presentation, except as required by law.





# Leadership



## Dan O'Toole

CEO, Founder, Chairman

A seasoned entrepreneur with 37+ years of experience and three successful exits. He leads Arrive AI through its NASDAQ listing and product expansion.



## Mark Hamm

COO, Director

With 20+ years of leadership in logistics, SaaS, and automation, he drives Arrive AI's scaling efforts through tech operations and innovation strategy.



## Todd Pepmeier

CFO

28 years of financial leadership across healthcare and automation. Now, he is guiding Arrive AI's financial roadmap through its public market transition.



## Neerav Shah

CSO, Director

With 20+ years in entrepreneurship, defense, and infrastructure, he supports Arrive AI's long-term scale and public market strategy.



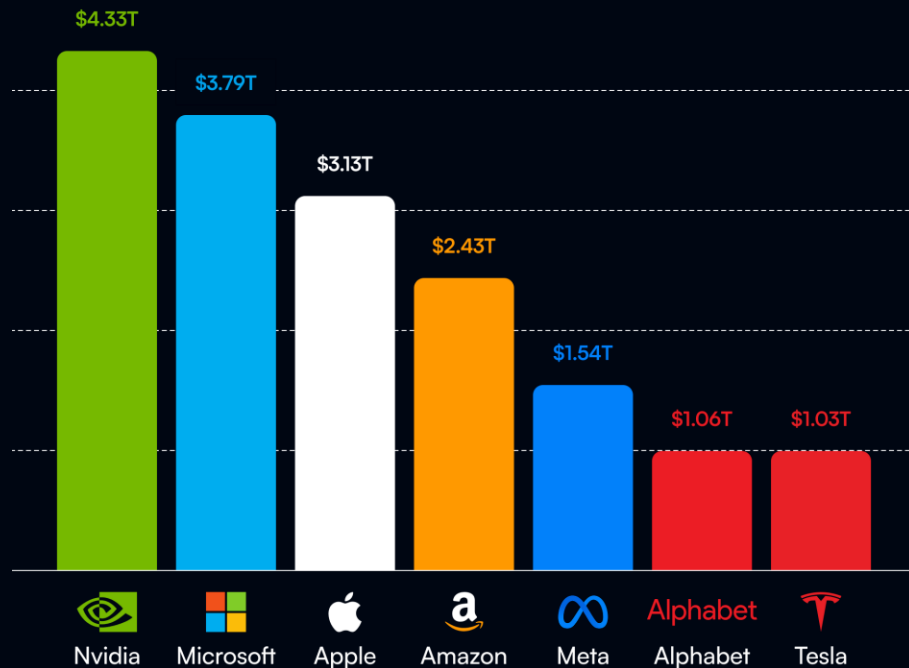
## John Ritchison, JD

Corporate Counsel, Director

30 years of legal experience. At Arrive AI, he leads IP strategy, compliance, and legal operations for scale and public readiness.



# Platforms lead the market cap race



## Platforms dominate market value

7 of the Top-10 Companies by Market Cap are Platforms\*

## AI is accelerating the platform economy

The next wave of growth and innovation in AI is being led by Platforms.

## Platforms multiply value through ecosystems

Platforms connect, catalyze, and monetize ecosystems of complementary offerings and customers, leveraging network effects, business models, and data to enhance value and drive innovation collectively.



**Autonomous delivery is  
the next big opportunity**



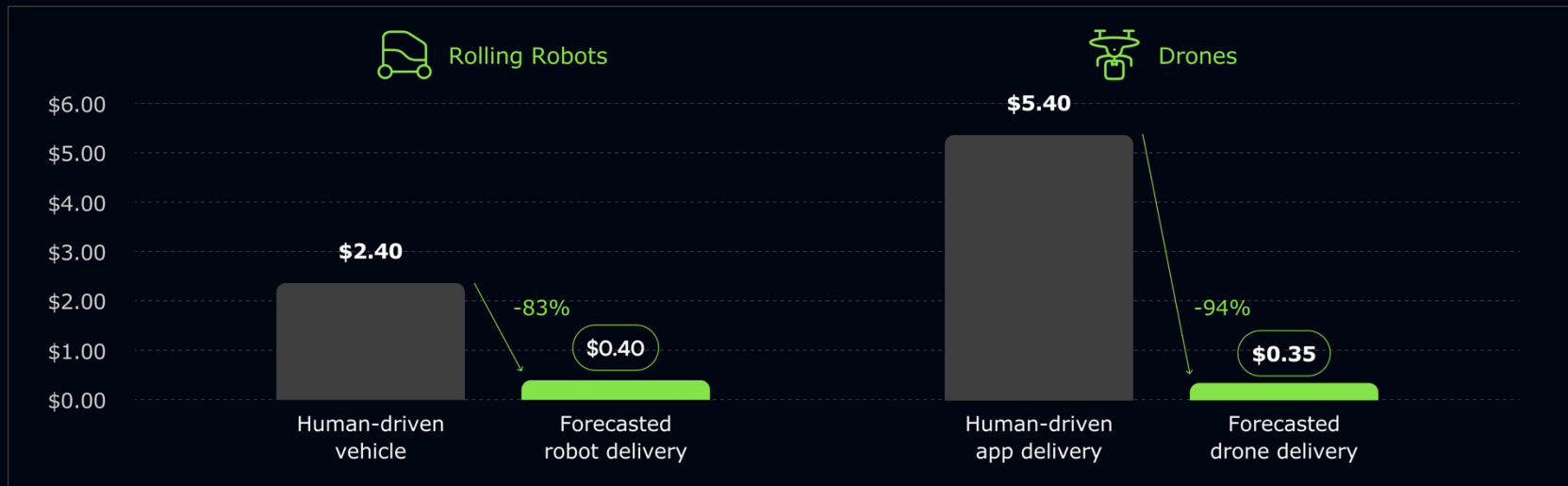
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The problem the Autonomous Delivery is solving today

# Robots and drones cut delivery costs by 80% to 90%

Autonomous logistics (A.K.A. ALM) should operate at higher utilization rates than human-in-the-loop systems, creating more cost-effective last-mile delivery ecosystems. The potential of the autonomous last mile has only begun to be realized. **Representing a \$440 billion TAM by 2030\***



**As EV's converged to  
Tesla's standard  
charging network**

**Autonomous  
delivery  
will converge to a  
ubiquitous,  
interoperable Arrive  
Point™ Network**

# We unlock the last 50%

savings by ushering in multi modal delivery,  
accelerated adoption and delivering the right  
customer experience.

## Ubiquitous



Residential



Campuses



Businesses

## Asynchronous Interoperable



Drones



Robots



Driverless vehicle



Person

## Autonomous Multi Modal Logistics



Robots



Arrive Points™



Drones



# ALM Platform for industry innovation

We're creating a "Highest Common Denominator" infrastructure to support and catalyze industry innovation and rapid evolution, similar to the original iPhone vs the feature phone industry.

## Arrive Point Network

- Asynch Delivery & Pickup
- Temperature Assist
- Secure + Chain of Custody

50% Network-as-a-Service

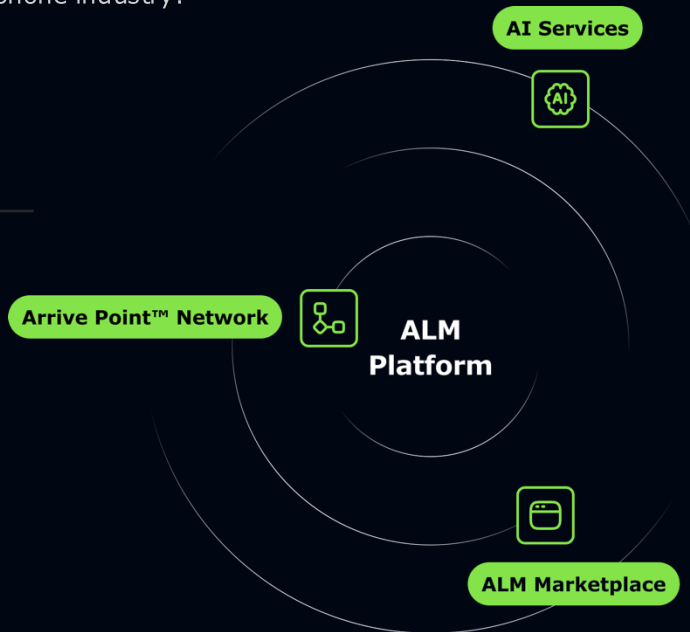
## ALM Marketplace

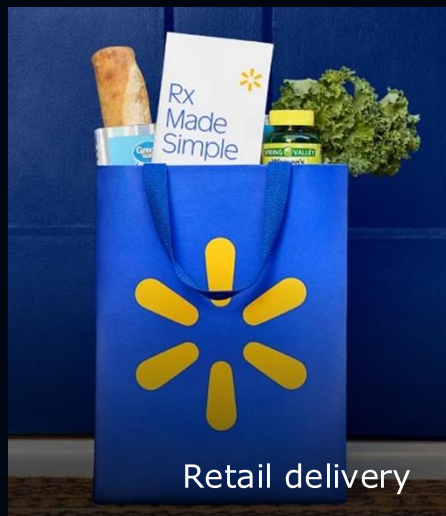
- Dynamic Pricing
- Manage "Gate Times"
- Manage High Demand Space

## AI Services

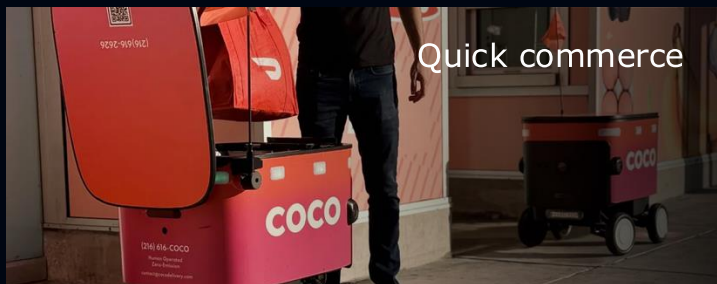
- Reverse Logistics
- Routing Density and Arbitrage
- Growth Insights

Combining to a 50% transactional revenue





Retail delivery



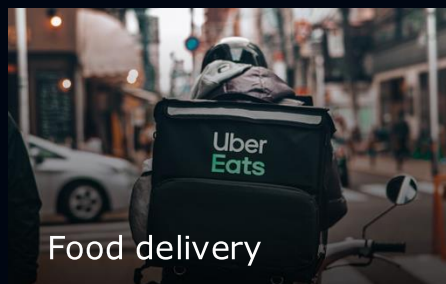
Quick commerce



Hospital network

## Autonomous logistics transcends all types of delivery

Since 91% of all items shipped are 5 pounds or less



Food delivery



Business delivery



Specialty Pharmacy



# 5 year plan

- 100,000 Unit Arrive Point™ Network
- Revenue = 50% Network + 50% Marketplace & AI Platform Services
- Targeting 20X increase in Valuation

	10+ year history	ACCESS TO PUBLIC MARKETS - NASDAQ DIRECT LISTING ARAI	Year 1	Year 2	Year 3	Year 4	Year 5
Phase	<b>R&amp;D Solutions</b> Early Market Learning, Deliver Solutions		<b>Product Design</b> Transform Learning and Solutions into Scalable Product	<b>Product Pilot</b> Interoperable Arrive Point™ Network for all ALM Strategics	<b>Product Refinement</b> Redesign AP6 for Unit Economics + Manufacturing	<b>Product Ramp</b> Scale Production to 1,000 AP6 units per month	<b>Network Availability</b> Scale Production to 10,000+ AP6 units per month
Moat	Cornered Foundational Patent Portfolio		Horizontal Counter position	Strategics Pilot Relationships	Strategics Get Pole Position	Network Economics + Switching Costs	Network Effects + Data Volume for AI
Investment	\$15+M Crowd Funding & Angels		\$40M+ ELOC to Develop and Scale Product	\$5M+ Inventory and Install for Large Pilot	Strategics' Pos + Manufacturing Funding TBD	80/20 Network Sponsor Financing Model TBD	Reinvest all Revenue into Growth
Results	<b>Understand Market + Unique PoV</b>		<b>Scalable Product Realized</b>	<b>100's Arrive Points™ in Pilot (AP5)</b>	<b>1,000's Arrive Points™ in Pilot (AP5)</b>	<b>10,000 AP6 Arrive Points™ Deployed</b>	<b>100,000 AP6 World's First ALM Network</b>

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Subject to change\*



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# Winner Take All

# Core technologies & supply chain partnerships

U.S.-Centric Supply Chain with Select Strategic Partnerships



## Mass ADAS - Cameras

Enable intelligent package verification  
and environmental awareness



## Sodium-ion Batteries

Safer, cost-effective,  
sustainable energy storage



## Inference Chips

Efficient AI processing  
at the edge



## Heat Pumps

Advanced climate assist control  
for logistics network

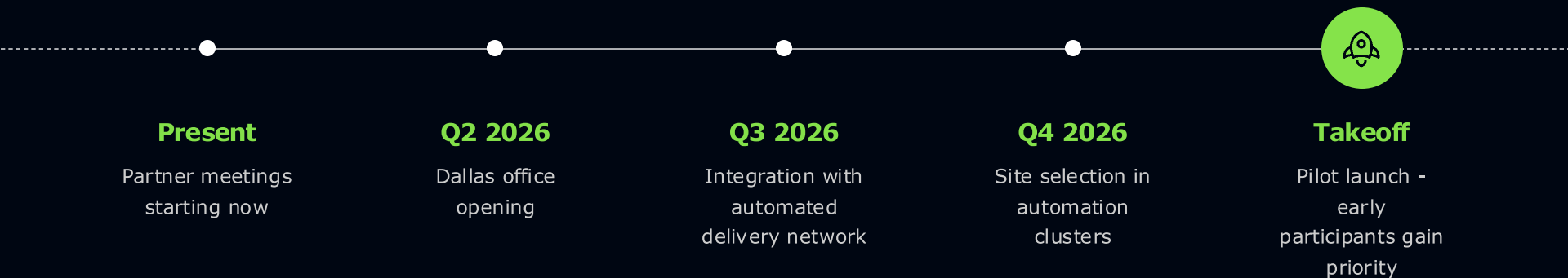


## Robotic Actuators

Magnesium-driven: 30% lighter, rare  
earth free, stronger supply resilience

# Accelerating automated delivery networks

Expanding smart cities by connecting what's already in place





# Let's unlock the ROI and customer experience together

## Network Economics

Scale lowers costs as adoption grows

## Network Effects

More units, more value for everyone

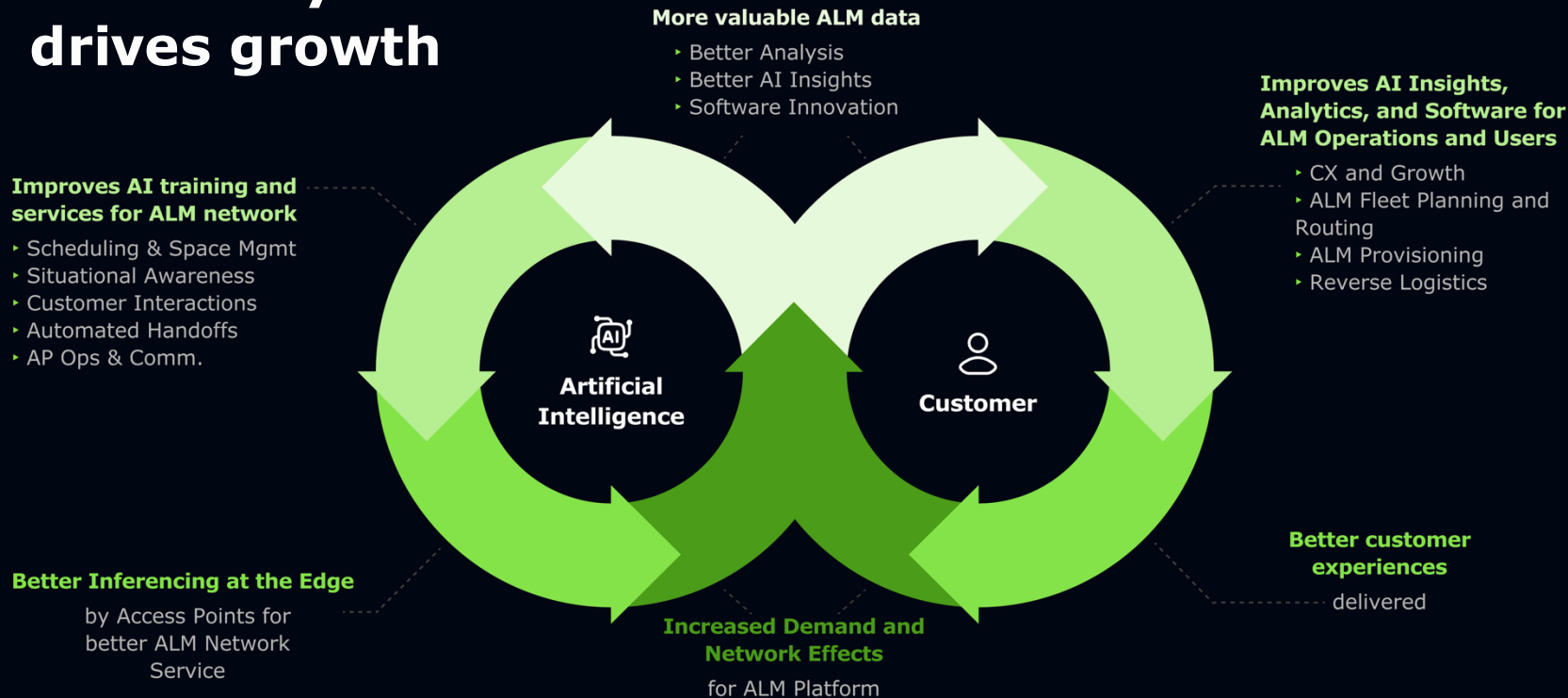
## Pilot Integration

Partners co-design and pilot solutions across robots, drones, and vehicles to capture the last 50% of ROI and customer experience

## IP Leadership

Join and leverage the leading autonomous logistics network

# Double-flywheel drives growth





Our patents

# Original thinking. Legally backed.



## Smart drone mailbox

Beat Amazon by 4 days

Secure delivery mailbox with sensors, climate control, and access tech built for drones, robots, and autonomous handoffs.



## Winch-based contactless delivery

Acquired via AirBox

Winch and drop system that allows drones to safely lower packages to the ground without landing for precise, contactless deliveries.



## Climate-controlled delivery units

Newly issued

Locker system with hot and cold zones, sensors, and mobile support for temperature sensitive deliveries like groceries and medicine.

### United States

Issued 9

Pending 4

### International

Issued 9

Pending 49

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**The floor is yours.**  
**Thanks!**

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