



The Power of Axxpo

GIIGNL Dubai 2023 General Assembly



Axpo Group

Typically Swiss & truly international



Owners

cantons and cantonal
utilities of north-eastern
Switzerland



Reach

30+ Countries,
40+ Markets



Experience

109 years



Adjusted EBIT

392 million CHF



Employees

5937



Energy produced

34 734 Mio kWh

All figures Financial Year 2021/22

Axpo Solutions

The trading and marketing arm of Axpo Group

Overview of AXPO gas activities

Leveraging
volatility and
optionality

Fundamental
understanding
of the market

Relationship, trust and
understanding relationship
customer and managing
risk exposure

Asset-backed trading

Optimise the return on the asset
referred to CCGT in Italy and long-
term pipeline contract (from
Azerbaijan)

Trading and Marketing

Gas trading and storage across Europe
and the USA

LNG globally

Small Scale LNG in the Mediterranean
region

Origination & customer solutions

Standard and bespoke contracts
with industrial customers across
Europe

Retailing to SME, households



Axpo Solutions LNG activities

Experience

More than 20-year experience in LNG procurement, trading and sales

Core markets located in Europe

- Axpo is a strong LNG player in Spain and Italy, importing 30-40 cargoes per year, handling storage, regas and send-out to the downstream markets and reload to the Pacific
- Active across Europe from NWE to Turkey

Expansion into the global LNG market and LNG value-chain

- In 2020, Axpo set-up a subsidiary in Singapore to expand its LNG market reach, create and optimise a global LNG portfolio (as well as build a multi-commodities trading platform)
- Small scale LNG projects in the Mediterranean Sea with first bunkering operation to start in 2025

Contact us

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