

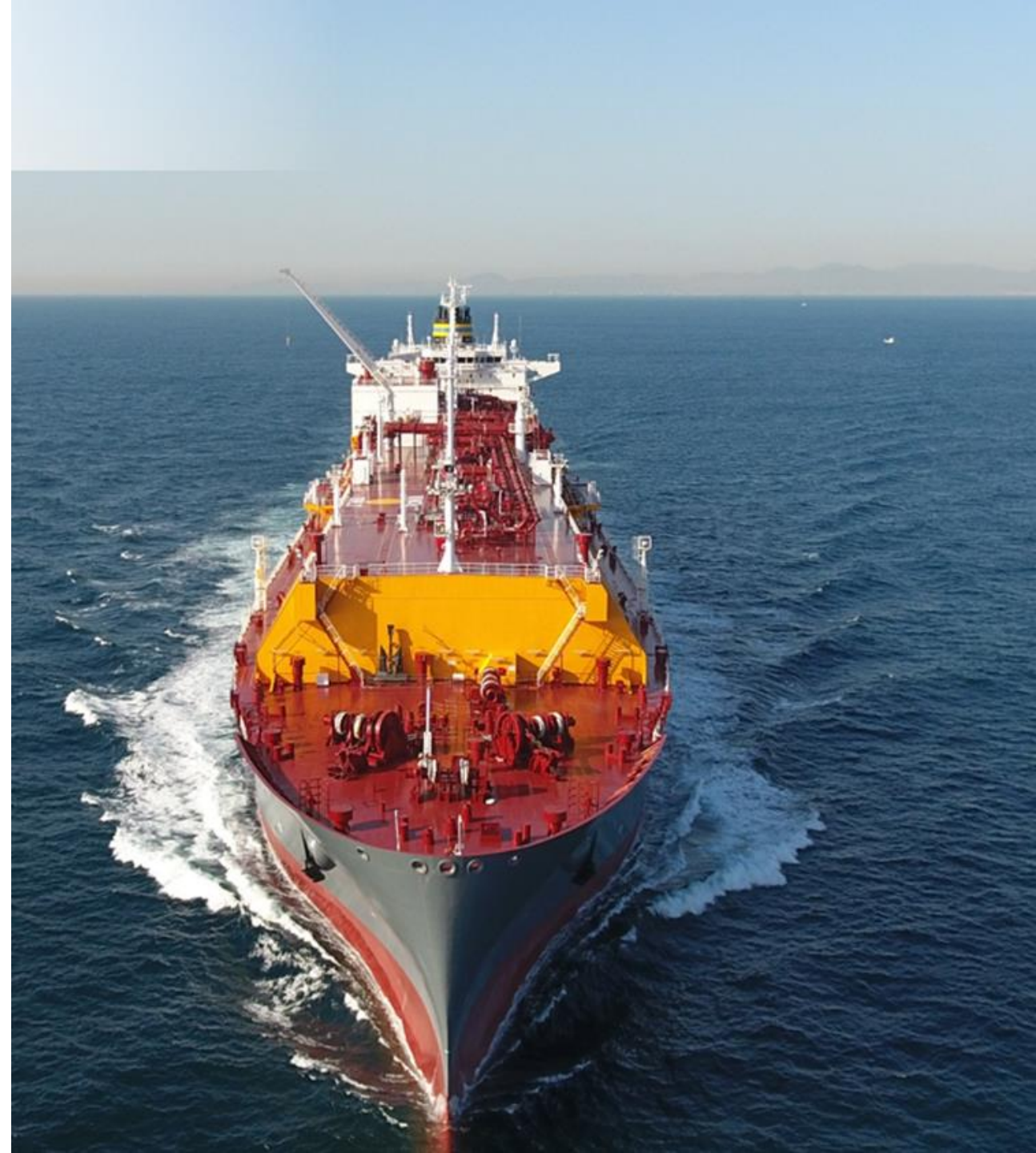
TotalEnergies

Gas and LNG Regional Overview Europe

TotalEnergies

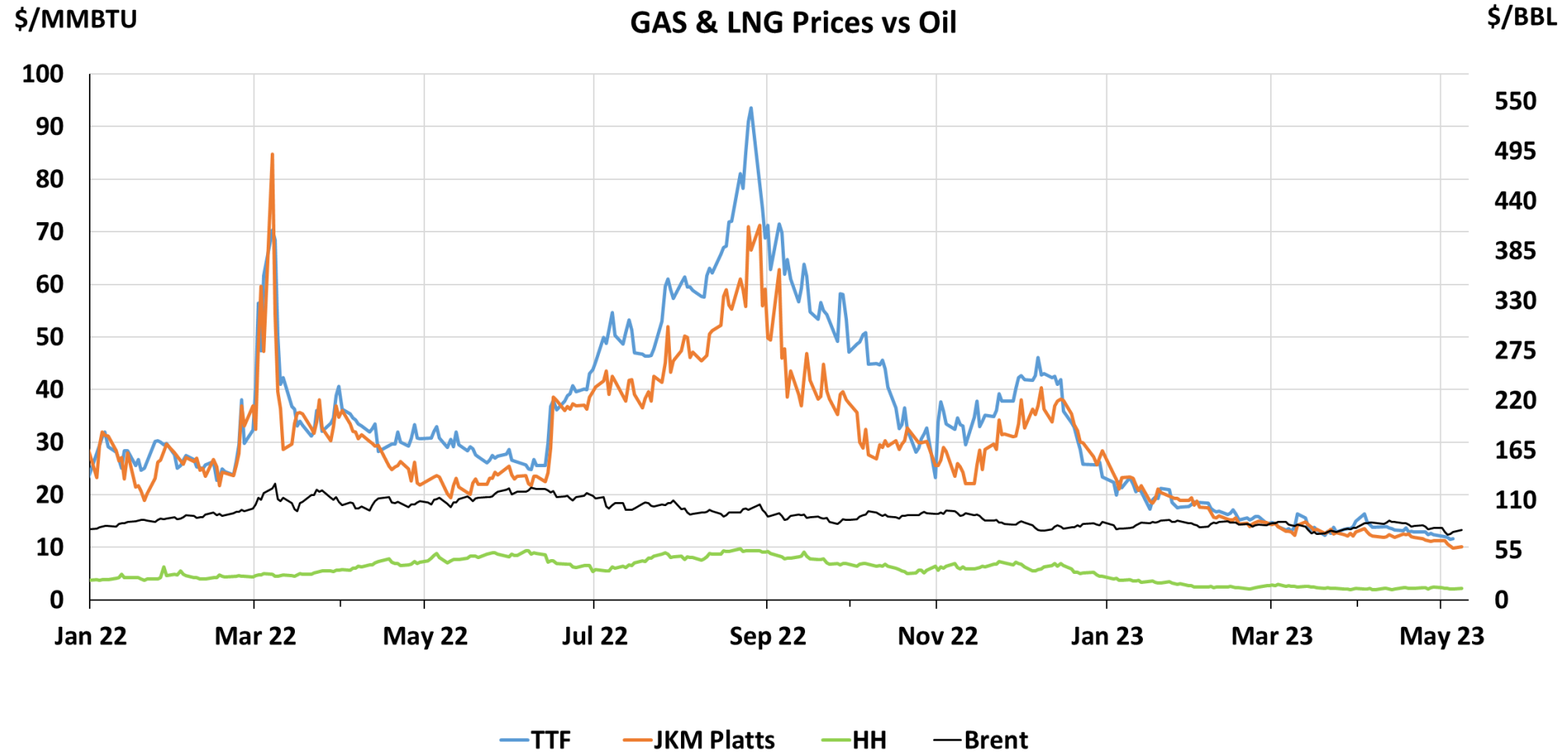
Laurent Chaveron, LNG Marketing

GIIGNL Executive Committee 2023



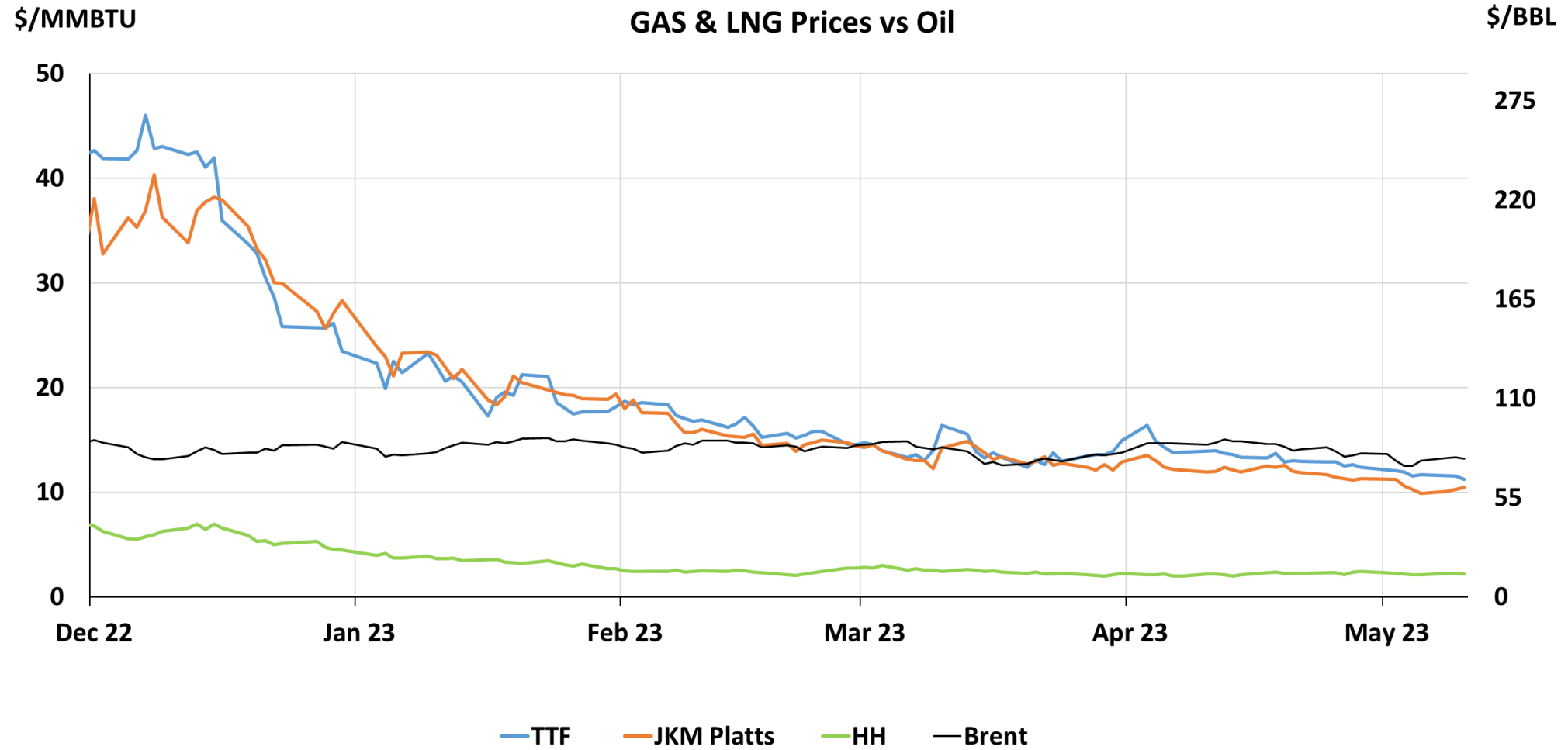
European and Asian prices spiked with the loss of NS1 gas flows

Strong correction movement from the beginning of Winter 2022. Mild winter accelerates the move from Dec.



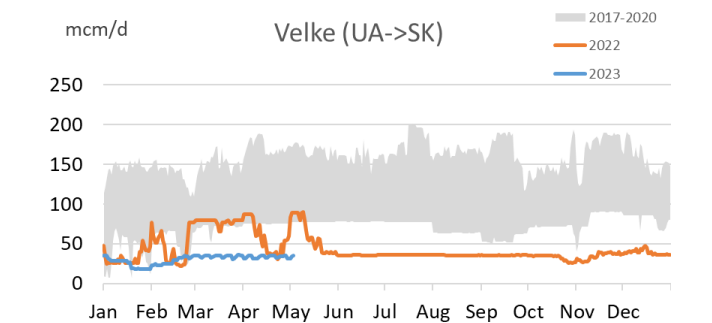
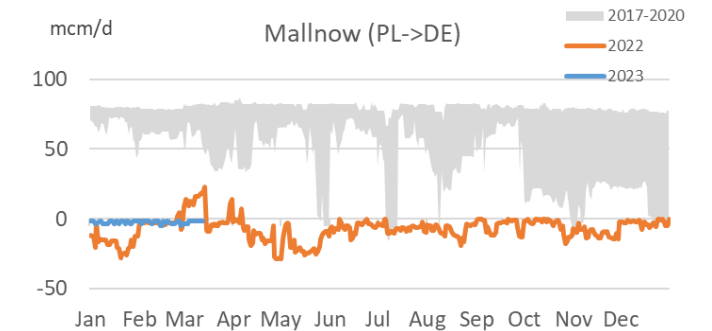
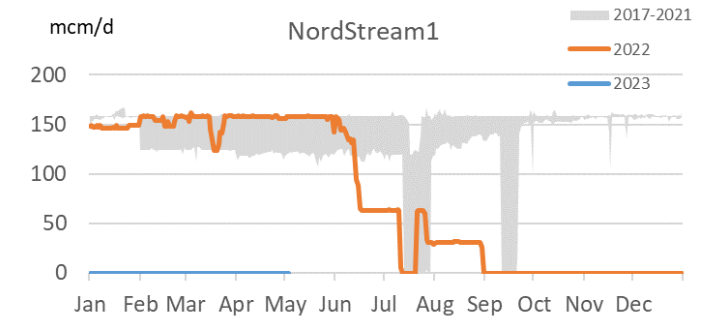
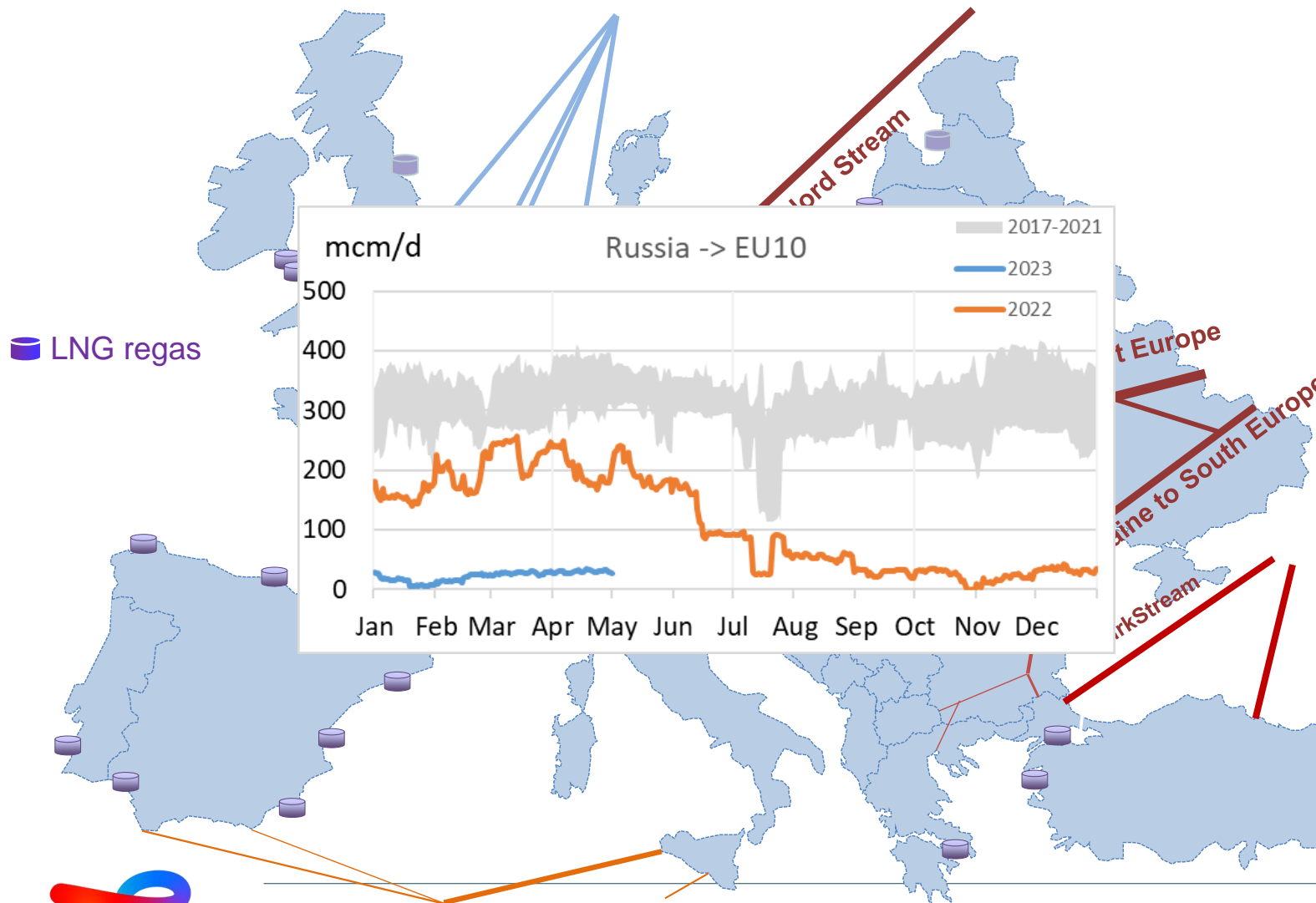
European and Asian prices spiked with the loss of NS1 gas flows

Strong correction movement from the beginning of Winter 2022. Mild winter accelerates the move from Dec.
TTF and JKM back below oil parity since April



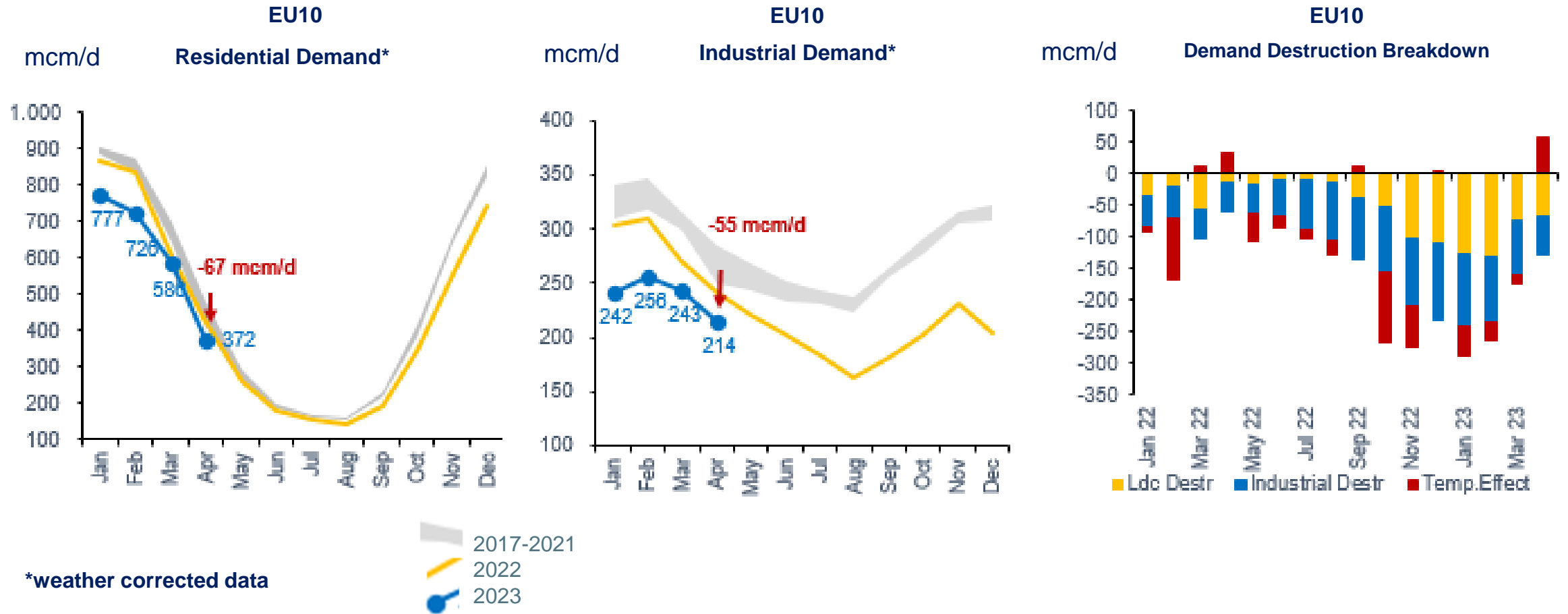
Russian pipe flows to Western Europe close to zero for the whole winter

Volumes dropped from 102 Bcm in 2021* to 4 Bcm YTD, Ukrainian pipes are the only ones still flowing



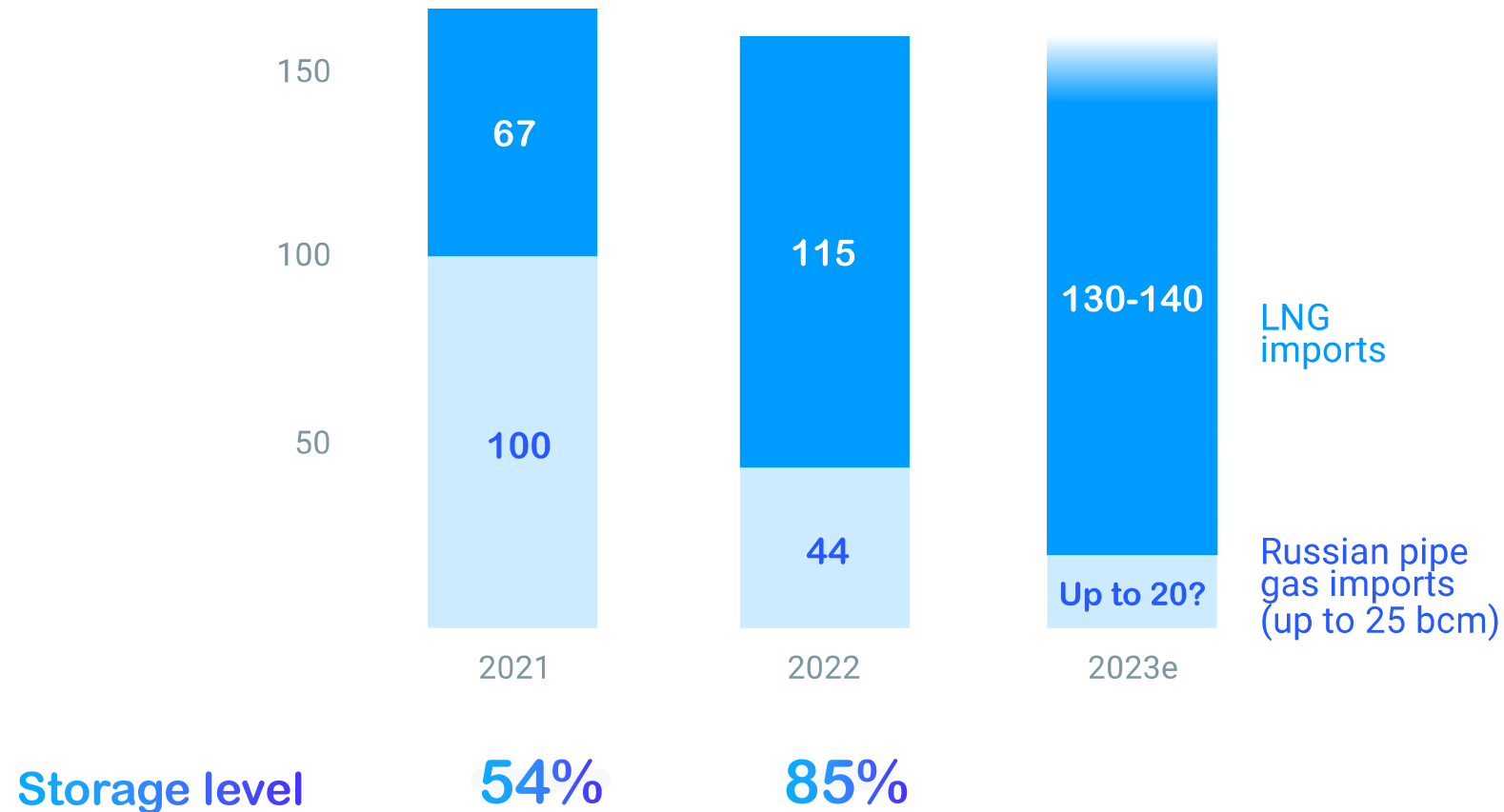
Gas demand destruction has been an important balancing item in winter

Destruction is continuing, despite lower gas prices, both in the residential and industrial sector

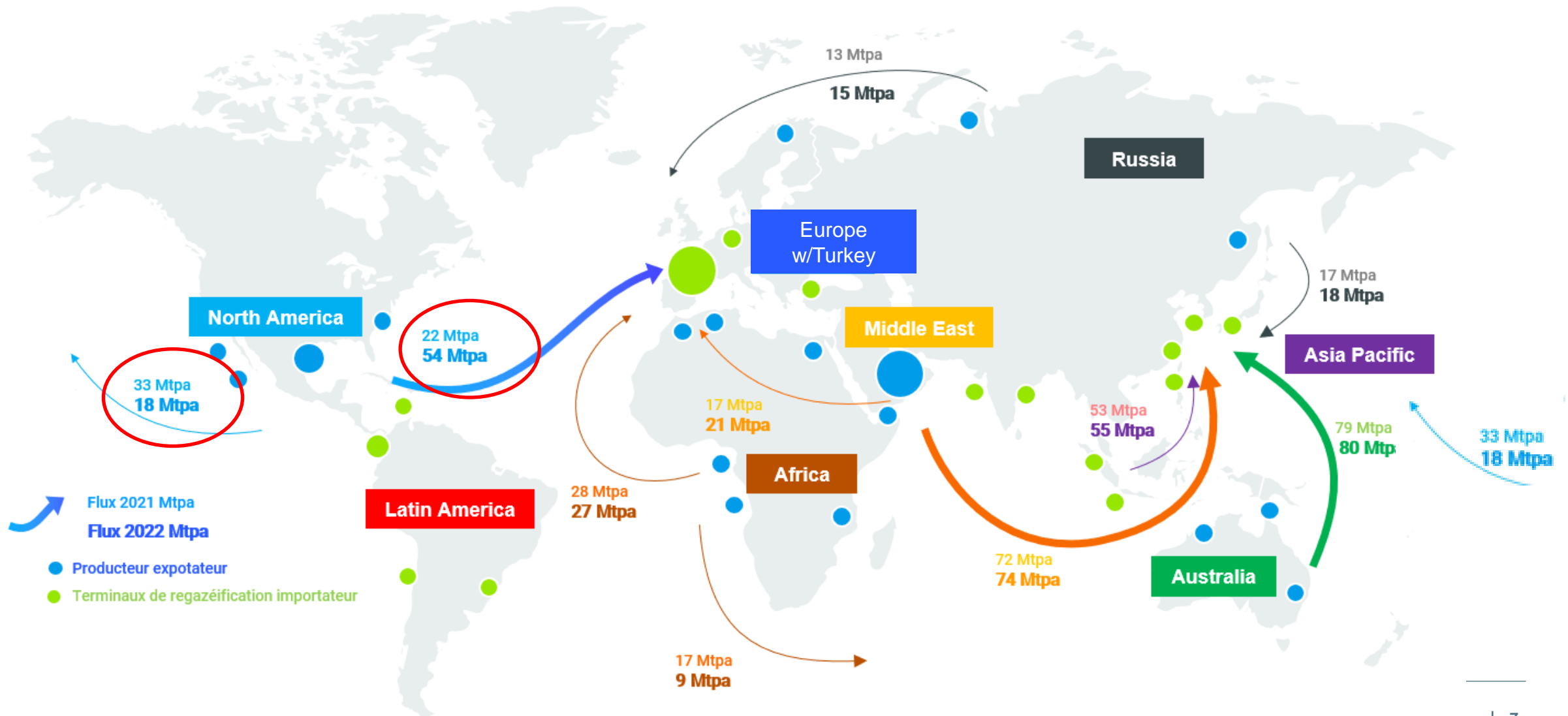


European LNG and Russian pipe gas imports

Mt LNG equivalent

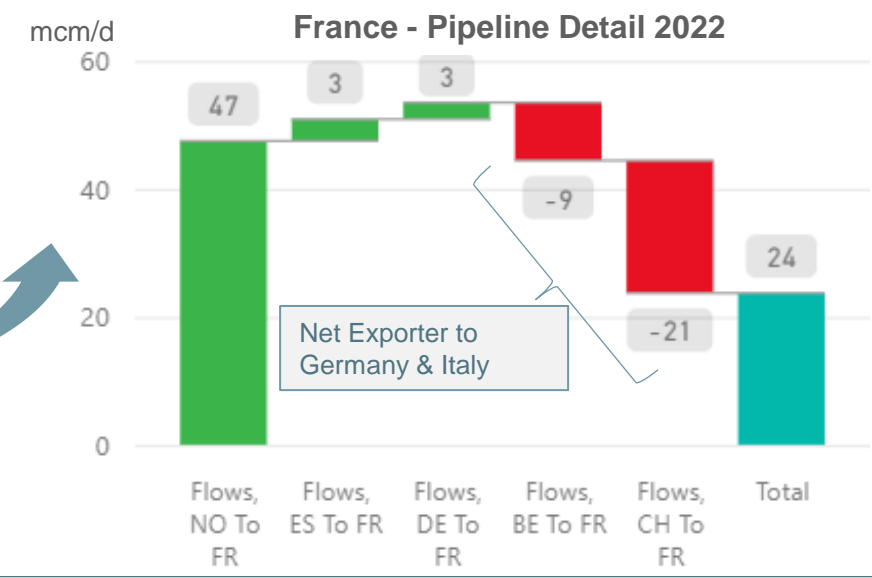
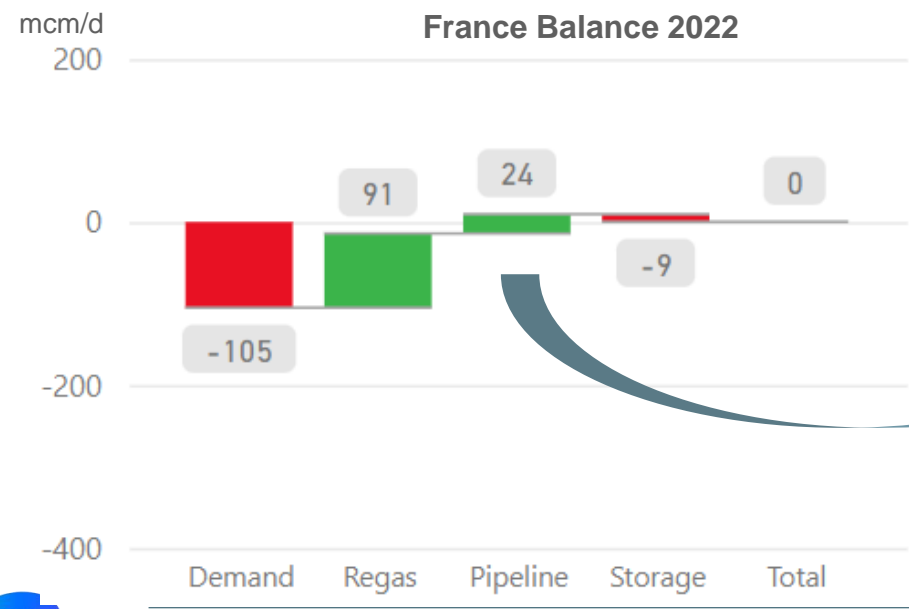
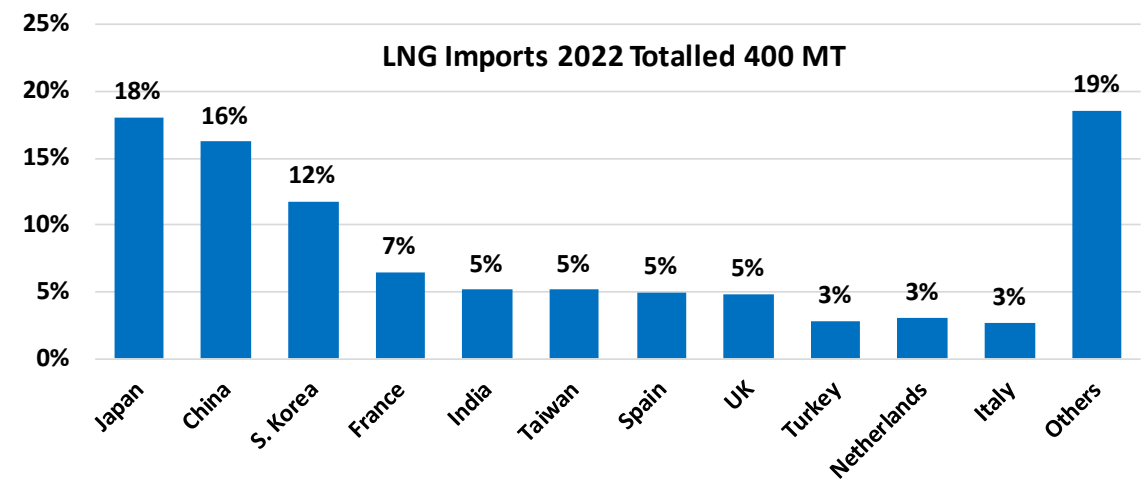


Main LNG flows 2021 and 2022



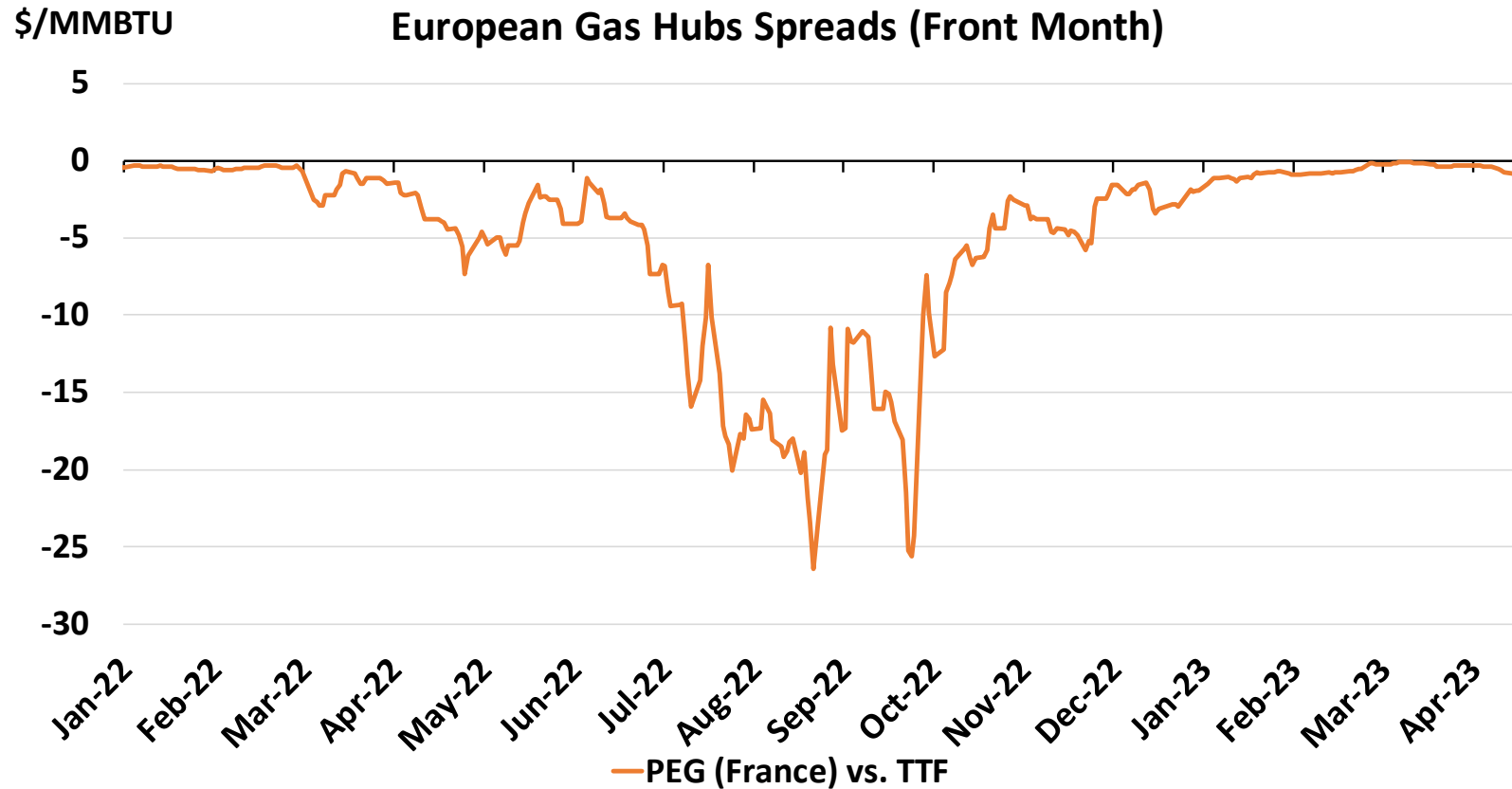
France became the 4th LNG importer in 2022

as it was also the entry point for LNG to be dispatched to the rest of the Continent



French gas prices decreased well below TTF as pipe bottlenecks appeared

giving the market the signal for investment in new LNG regas where it was most needed



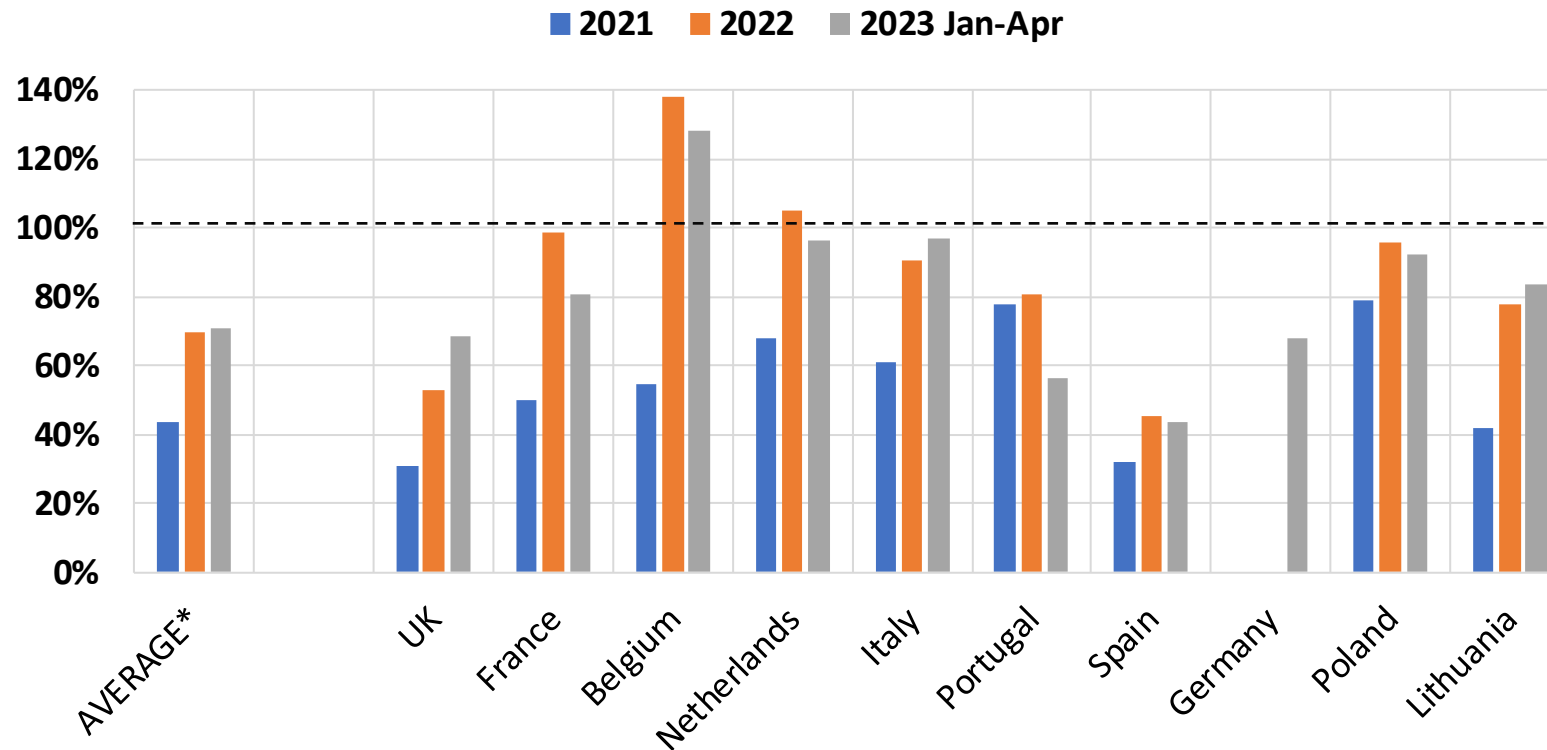
Average* utilisation rates of regas from 45% in 2021 to ~ 70% today

Big differences remain across countries as bottlenecks on pipes infrastructure limit LNG import potential

Several terminal operators added temporary and interruptible capacity in 2022

Expansions and new regas are coming mostly in NWEurope

Utilisation rates of regas terminals



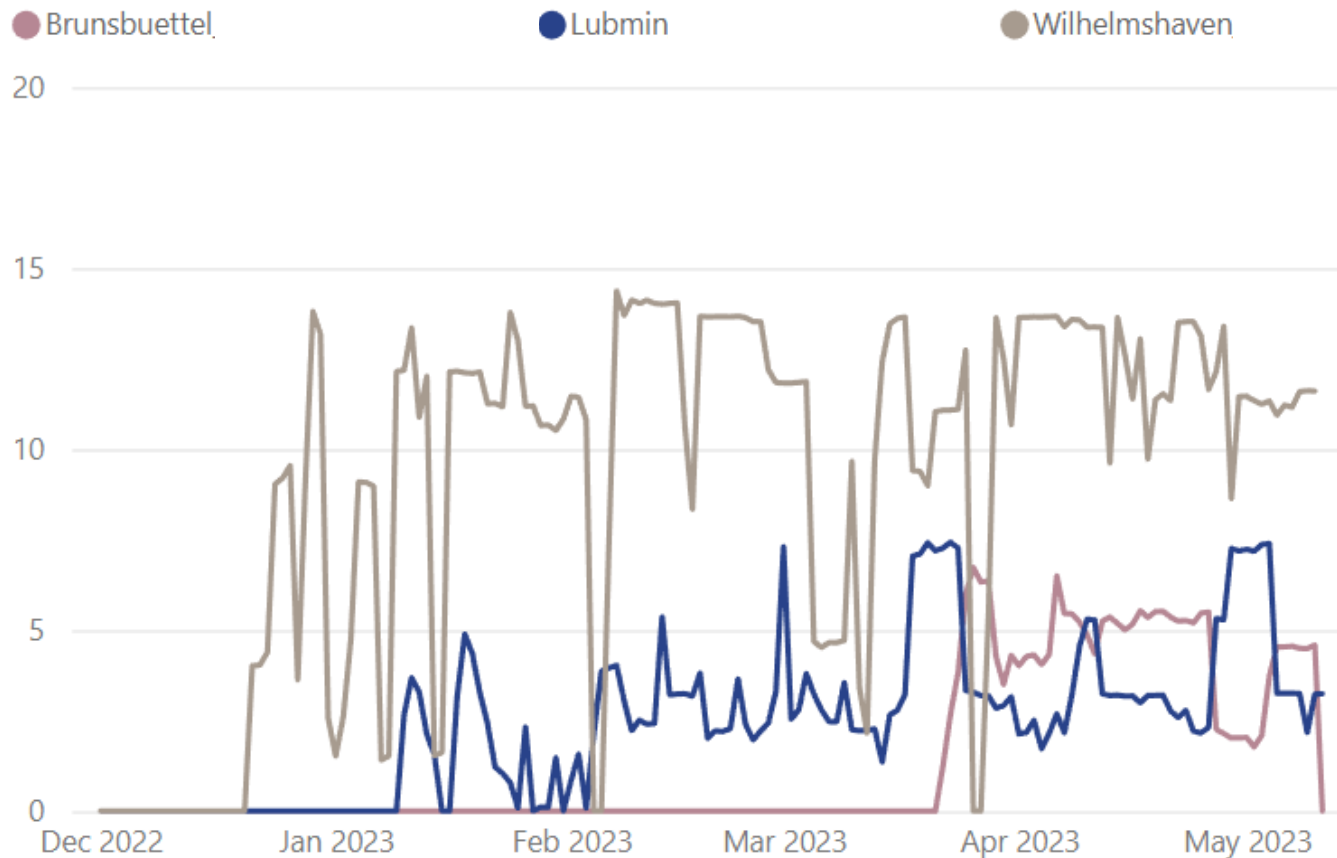
* Average of the listed countries only

NOTE: Utilisation rates calculated on nominal firm capacity and delivered LNG imports only (excl. reloads and transhipments)

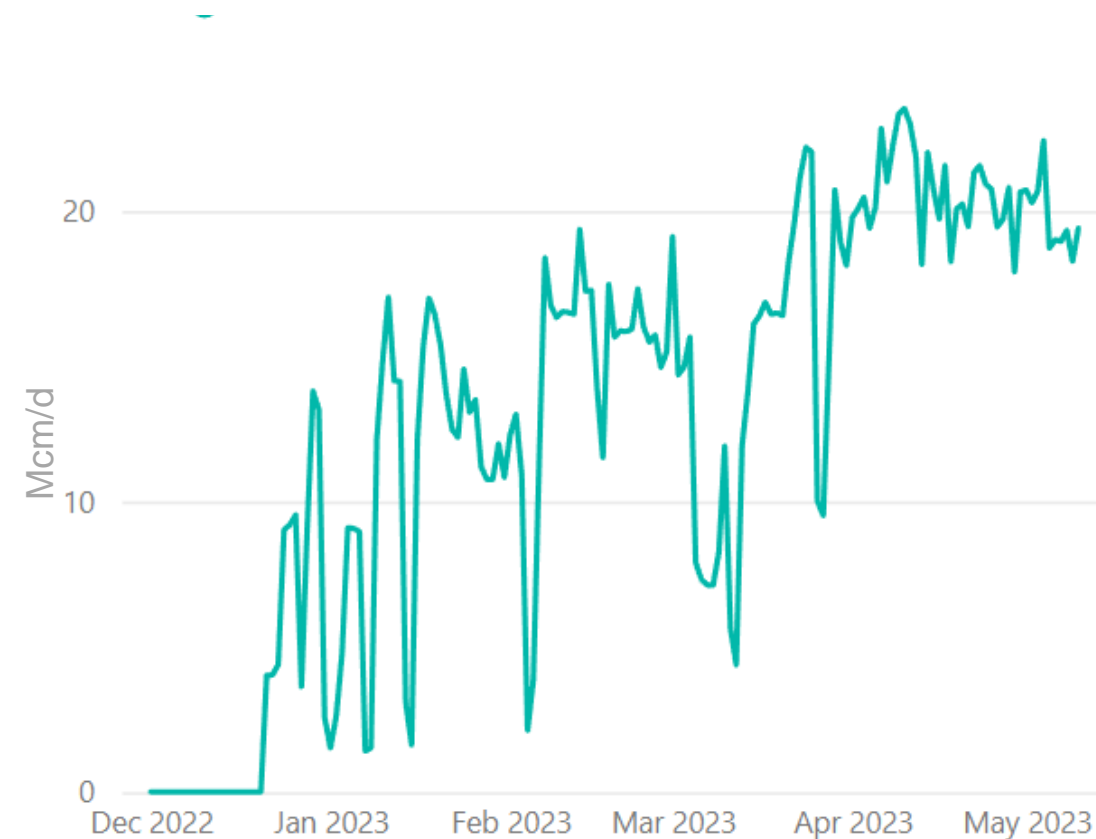
Three terminals have already started operations in Germany with more to come until end 2023

LNG volumes will be more evenly spread, reducing stress on the west-east gas flow direction

Germany - sendout by terminals

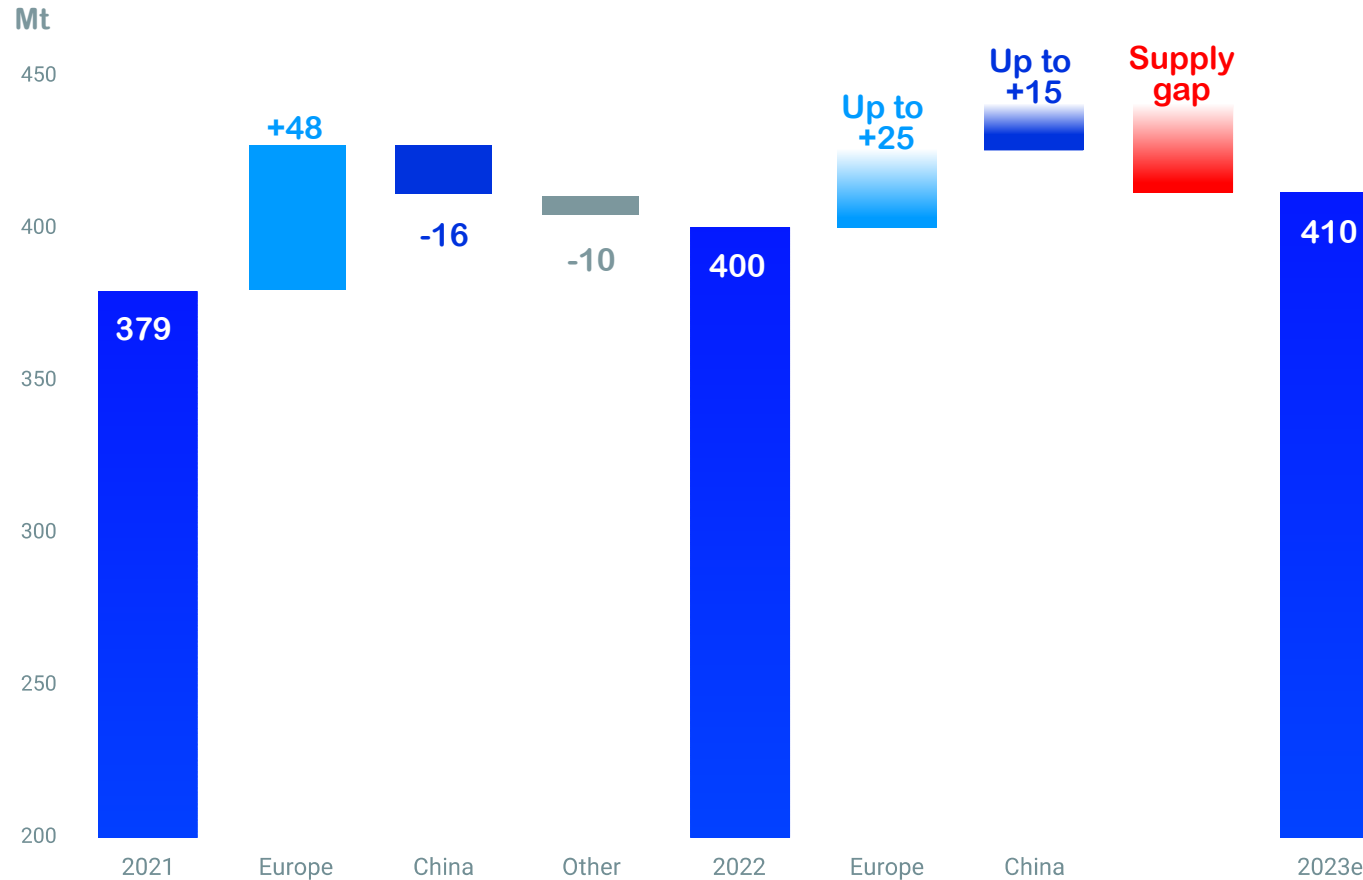


Germany – aggregated sendout



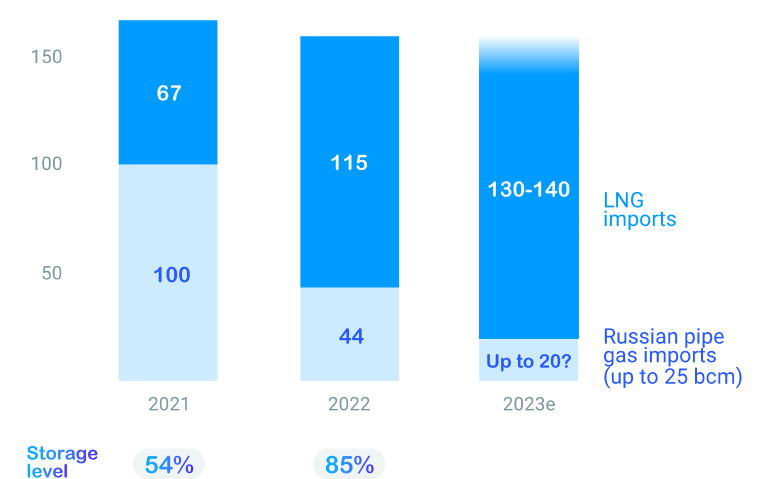
European gas driving LNG

Global LNG supply/demand 2022-23



- 2023 demand capped by limited supply growth
- 2022 price tensions expected to remain in 2023

European LNG and Russian pipe gas imports



Europe includes European Union + UK + Norway
Sources: IHS, internal estimates

8 long-term SPAs with Europe as assumed main destination were signed in 2022, for a total quantity of 9.5 MTPA

| Seller | Buyer | Supplying Project | ACQ (MTPA) | Incoterm | Destination | Start Year | Duration (years) |
|----------------|----------------|----------------------|------------|----------|------------------|------------|------------------|
| Woodside | Uniper | Portfolio | 0.8 | DES | Northwest Europe | 2023 | 17 |
| Sempra | Ineos | Port Arthur LNG | 1.4 | FOB | Europe | 2027 | 20 |
| Sempra | RWE | Port Arthur LNG | 2.3 | FOB | Germany | 2027 | 15 |
| Venture Global | EnBW | Calcasieu Pass 2 LNG | 1.0 | FOB | Germany | 2026 | 15 |
| Venture Global | EnBW | Plaquemines LNG | 1.0 | FOB | Germany | 2026 | 15 |
| QatarEnergy | Conoco Philips | NFE | 1.0 | DES | Germany | 2026 | 15 |
| QatarEnergy | Conoco Philips | NFS | 1.0 | DES | Germany | 2027 | 15 |
| Next Decade | Galp | Rio Grande LNG | 1.0 | FOB | Portugal | 2028 | 20 |

Energy security, a top priority for Europe. More to be done

- Europe managed to overcome the Russian crisis through a combination of factors:
 - High LNG imports thanks to increased US availability and lower competition from Asia
 - Lower gas demand: in reaction to high prices and saving efforts
 - Exceptionally mild weather
- However longer-term solutions are necessary. The market gave signals on the priorities, but critical issues remain:
 - Temporary regas capacity was added where possible in 2022. New regas terminals are coming online where mostly needed
 - The pipe infrastructure is still a bottleneck to the optimization of LNG flows dispatch across countries
- Europe needs to keep high LNG imports in the medium term
- Additional LNG volumes contracted on a long-term basis remain quite limited when comparing to the missing firm Russian gas volumes