



GIIGNL
EXECUTIVE COMMITTEE
SANTIAGO | April 6-8, 2025

Item 08 - Argentina: transitioning from an LNG importer to an LNG exporter

Mr. Santiago Martinez Tanoira
Executive Vice President LNG and Integrated Gas,
YPF S.A.



Mr. Santiago Martinez Tanoira earned a degree on Industrial engineering from the Buenos Aires Institute of Technology ("ITBA") and holds an MBA from Austral University. He took specialization courses at Darden, Wharton and Harvard Universities, in the U.S. In 1998 he joined YPF, taking on several functions within the Petrochemical Division. He was in charge of the Marketing and Business Development area, within the Industrial Products Business Unit and served as Planning Manager of YPF Petrochemicals Division. Moreover, he held the position of Base Petrochemical and Intermediate Director at Repsol, in Spain. In 2011 he was appointed Director of YPF Chemicals and was a member of the Board of Directors of Profertil. During, four years, from 2012 to 2016, he served as Executive Manager of Mendoza Regional in charge of Upstream's operations. Since October 2016 to August 2017 Mr. Martínez Tanoira was Upstream Executive Vice President. Later and for three years he was Downstream Executive Vice President. At present, he is Executive Vice President LNG and Integrated Gas.