Financial Results

First Quarter Fiscal Year ending March 2022

July 2021

Mizuho Securities



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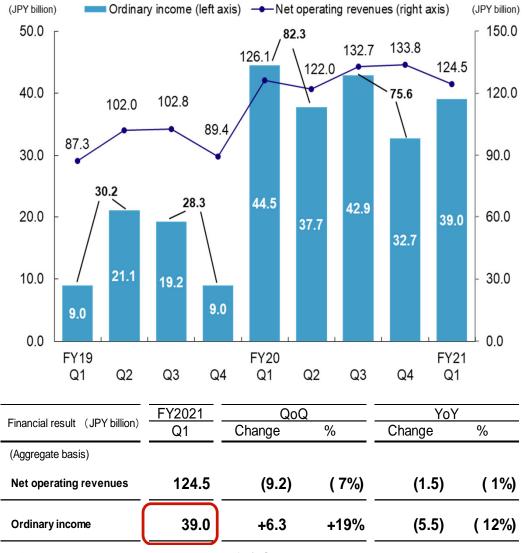
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^{*} The information herein is being provided solely for informational purposes in relation to the Company's FY21 Q1 financial results, not for investment purposes or advice regarding securities issued by the Company. The information herein is based on data as of July 30, 2021. The Company makes no claims, promises or guarantees about the accuracy, completeness, or adequacy of this information which may change at any time without prior notice.

Quarterly highlights (aggregate basis inclusive of US entities*)

Financial results (aggregate basis)



External environment

- US capital Mkts. issuance Vol. decreased significantly as issuance cooled off to pre-COVID levels
 Meanwhile, Japan's capital Mkts. rebounded to normal levels
- Secondary Mkt. volatility decreased and client activity became sluggish due to uncertainty as markets began returning to normal

Financial results

Despite challenging Mkt. environment, maintained high quarterly ordinary income (JPY 39bn) level driven by R&BB and overseas revenue

- Looking specifically at our Japan wholesale business, while interest rate Mkt.-related revenue declined (due to declines in volatility), equities Biz. revenue and revenue generated from ability to offer solutions tailored to client needs increased. Moreover, structured finance activities definitively contributed to revenue as well
- R&BB rolled out wide range of products tailored to client asset management needs and definitively increased AUM, all of which boosted our stable revenue ratio
- Overseas, in addition to our increased presence in European/US DCM, Americas-based ECM, M&A, and derivatives deals also drove revenue

^{* &}quot;Aggregate basis" is the simple aggregate of P/L Statement-reported: net operating revenues and ordinary income along with net operating revenues and ordinary income (both calculated on an internal management basis) of our US-based entities (such as MSUSA, etc.) which are not consolidated subsidiaries of Mizuho Securities.



Earnings summary—Consolidated

Financials recap

- On a QoQ basis, net operating revenues decreased (17.6%) to JPY 87.3bn, ordinary income decreased (22.1%) to JPY 22.7bn, and net income
 attributable to owners of parent increased 18.7% to JPY 17.2bn
- On a YoY basis, net operating revenues increased 8.6%, ordinary income increased 15.3%, and net income attributable to owners of parent increased 19.3%

Aggregate basis inclusive of US entities

- On an aggregate basis inclusive of US entities, while ordinary income increased 19.3% QoQ, it decreased (12.4%) YoY to JPY 39bn

	FY20	20	FY2021	QoQ	YoY	
Q1	Q2	Q3	Q4	Q1	%	%
(a)	(b)	(c)	(d)	(e)	(f)	(g)
42.4	47.1	56.2	57.7	53.3	(7.7%)	+25.7%
32.6	31.6	39.5	43.3	29.3	(32.4%)	(10.1%)
1.3	0.0	1.6	0.2	(0.0)	_	_
4.0	5.9	5.0	4.5	4.6	+2.2%	+15.8%
80.4	84.7	102.3	106.0	87.3	(17.6%)	+8.6%
61.2	65.4	72.0	78.9	64.8	(17.8%)	+6.0%
19.2	19.2	30.2	27.1	22.4	(17.3%)	+16.8%
19.6	19.2	29.7	29.1	22.7	(22.1%)	+15.3%
18.9	18.2	34.6	17.0	21.7	+27.4%	+14.7%
14.4	15.7	30.7	14.5	17.2	+18.7%	+19.3%
24.8	18.4	13.1	3.6	16.3	+353.3%	(34.3%)
44.5	37.7	42.9	32.7	39.0	+19.3%	(12.4%)
	(a) 42.4 32.6 1.3 4.0 80.4 61.2 19.2 19.6 18.9 14.4	Q1 Q2 (a) (b) 42.4 47.1 32.6 31.6 1.3 0.0 4.0 5.9 80.4 84.7 61.2 65.4 19.2 19.2 19.6 19.2 18.9 18.2 14.4 15.7	(a) (b) (c) 42.4 47.1 56.2 32.6 31.6 39.5 1.3 0.0 1.6 4.0 5.9 5.0 80.4 84.7 102.3 61.2 65.4 72.0 19.2 19.2 30.2 19.6 19.2 29.7 18.9 18.2 34.6 14.4 15.7 30.7	Q1 Q2 Q3 Q4 (a) (b) (c) (d) 42.4 47.1 56.2 57.7 32.6 31.6 39.5 43.3 1.3 0.0 1.6 0.2 4.0 5.9 5.0 4.5 80.4 84.7 102.3 106.0 61.2 65.4 72.0 78.9 19.2 19.2 30.2 27.1 19.6 19.2 29.7 29.1 18.9 18.2 34.6 17.0 14.4 15.7 30.7 14.5	Q1 Q2 Q3 Q4 (a) (b) (c) (d) (e) 42.4 47.1 56.2 57.7 53.3 32.6 31.6 39.5 43.3 29.3 1.3 0.0 1.6 0.2 (0.0) 4.0 5.9 5.0 4.5 4.6 80.4 84.7 102.3 106.0 87.3 61.2 65.4 72.0 78.9 64.8 19.2 19.2 30.2 27.1 22.4 19.6 19.2 29.7 29.1 22.7 18.9 18.2 34.6 17.0 21.7 14.4 15.7 30.7 14.5 17.2	Q1 Q2 Q3 Q4 Q1 % (a) (b) (c) (d) (e) (f) 42.4 47.1 56.2 57.7 53.3 (7.7%) 32.6 31.6 39.5 43.3 29.3 (32.4%) 1.3 0.0 1.6 0.2 (0.0) — 4.0 5.9 5.0 4.5 4.6 +2.2% 80.4 84.7 102.3 106.0 87.3 (17.6%) 61.2 65.4 72.0 78.9 64.8 (17.8%) 19.2 19.2 30.2 27.1 22.4 (17.3%) 19.6 19.2 29.7 29.1 22.7 (22.1%) 18.9 18.2 34.6 17.0 21.7 +27.4% 14.4 15.7 30.7 14.5 17.2 +18.7%

^{* &}quot;Aggregate basis" is the simple aggregate of P/L Statement-reported: net operating revenues and ordinary income along with net operating revenues and ordinary income (both calculated on an internal management basis) of our US-based entities (such as MSUSA, etc.) which are not consolidated subsidiaries of Mizuho Securities.



Business segments (aggregate basis inclusive of US entities*1)

(JPY billion)

		FY2	020		FY2021	QoQ	YoY
	Q1	Q2	Q3	Q4	Q1	Change	Change
	(a)	(b)	(c)	(d)	(e)	(f) = (e) - (d)	(g) = (e) - (a)
Global Investment Banking							
Net operating revenues	26.0	23.7	23.5	29.1	24.7	(4.3)	(1.2)
SG&A expenses	13.6	13.1	13.3	15.3	13.7	(1.6)	+0.0
Ordinary income	12.3	10.6	10.1	13.8	11.0	(2.7)	(1.3)
Global Markets							
Net operating revenues	70.4	62.6	65.7	59.4	57.9	(1.4)	(12.5)
SG&A expenses	43.6	41.9	42.1	49.2	42.9	(6.2)	(0.6)
Ordinary income	26.8	20.7	23.5	10.1	14.9	+4.7	(11.9)
Retail & Business Banking (R&BB)							
Net operating revenues	32.1	40.3	44.2	47.8	44.1	(3.6)	+12.0
SG&A expenses	27.4	29.7	31.0	34.9	31.7	(3.1)	+4.2
Ordinary income	4.6	10.4	13.2	12.9	12.4	(0.4)	+7.7
Net operating revenues	126.1	122.0	132.7		124.5	(9.2)	` '
Ordinary income	44.5	37.7	42.9	32.7	39.0	+6.3	(5.5)

Global Investment Banking

- In Japan, recorded revenue across wide range of products Incl. notable DCM performance (thanks to favorable bond issuance Mkt.) and successful acquisition of large-scale real estate deals, etc.
- Overseas, while US bond issuance market cooled off to pre-COVID levels, maintained high revenue levels via various activities including increasing our DCM share in Europe and US and by definitively winning ECM and M&A deals

Global Markets

- In Japan, despite sharp declines in client flow, due to declines in interest rate volatility, drove revenue via GMK's ongoing efforts to strengthen its equities business and efforts to propose solutions tailored to client needs
- Overseas, despite challenging market conditions, maintained strong performance by winning fixed income/equities derivatives deals primarily in the Americas in addition to other activities

Retail & Business Banking (R&BB)

- Also definitively expanded stable revenue ratio by maintaining strong performance via client-centric approach and wellbalanced product sales
- Achieved new all-time high*2 for equity investment trusts (both in terms of Qtly. sales figures and net increase)



^{*1: &}quot;Aggregate basis" is the simple aggregate of P/L Statement-reported: net operating revenues and ordinary income along with net operating revenues and ordinary income (both calculated on an internal management basis) of our US-based entities (such as MSUSA, etc.) which are not consolidated subsidiaries of Mizuho Securities.

^{*2: &}quot;New all time high" since the 2013 merger of the former Mizuho Securities and former Mizuho Investors Securities.

Business segments—Global Investment Banking

Major league tables

Total Japan publicly offered bonds (2021/4/1-2021/6/30)

Ranl	k Company Name	Amount (JPY bn)	Share (%)
1	Mizuho Sec.	1,155.0	20.0
2	Daiw a Sec.	1,110.4	19.3
3	Nomura Sec.	1,087.3	18.9
4	SMBC Nikko Sec.	1,004.4	17.4
5	Mitsubishi UFJ Morgan Stanley Sec.	975.9	16.9

Based on underwriting amount and pricing date basis Deals including straight bonds, investment corporation bonds, zaito institution bonds, municipal bonds (lead manager method only), samurai bonds and preferred securities, but excluding own debt

Source: Prepared by Mizuho Securities based on data from Refinitiv

M&A Advisory for announced deals (2021/4/1-2021/6/30)

Rank	Company Name	No. of transactions	Amount (JPY bn)
1	Bof A Securities	4	2,060.4
2	Goldman Sachs	5	1,849.0
3	Mitsubishi UFJ Morgan Stanley Sec.	12	1,627.3
4	JPMorgan	5	984.1
13	Mizuho Financial Group	32	97.4

Based on deal amounts

Any Japanese related deals (excluding real estate deals) Source: Prepared by Mizuho Securities based on data from Refinitiv

Total equity underwriting worldwide (2021/4/1-2021/6/30)

Rank	Company Name	Amount (JPY bn)	Share (%)
1	Daiw a Securities Group	174.5	18.6
2	Nomura Holdings	163.6	17.5
3	Morgan Stanley	158.0	16.9
4	Mizuho Financial Group	103.9	11.1
5	Citigroup	73.1	7.8

Based on bookrunner and pricing date basis

Deals including initial public offerings, public offerings, convertible bonds and REITs

Source: Refinitiv

ABS lead manager (Prelim. figures)

Ranl	c Company Name	No. of transactions	Amount (JPY bn)
1	Mizuho Financial Group	37	451.2
2	Morgan Stanley	3	141.5
3	Sumitomo Mitsui Financial Group	7	138.8
4	Mitsubishi UFJ Financial Group	4	102.1
5	Daiw a Securities Group	2	101.0

Based on deal amounts and settlement date basis Source: Prepared by Mizuho Securities based on data (as of 9:00am, Jul. 15, 2021) from Refinitiv (Preliminary figures prior to release)

Major deals underwritten (FY21/Q1)

DCM

Japan

- RICOH LEASING COMPANY, LTD.
- West Japan Railway Company
- Tokyo Century Corporation
- Mitsui O.S.K. Lines, Ltd.
- SoftBank Corp.
- HONDA FINANCE CO..LTD.
- JFE Holdings,Inc.
- ENEOS Holdings, Inc.
- Mitsubishi Estate Company, Limited
- TEPCO Power Grid, Incorporated
- Kyushu Electric Power Company,
- Incorporated
- SoftBank Group Corp.
- East Nippon Expressway
 Company Limited
- West Nippon Expressway
 Company Limited
- Condit Assistant
- Credit Agricole SA
- Aichi prefecture

■ Global

- Abu Dhabi Ports Co
- Allied Universal Holdco LLC
- Bank of New York Mellon Corp
- Barclays plc
- Berkshire Hathaway Inc
- Charter Communications
 Operating LLC
- Cheung Kong Infrastructure
- Finance BVI Ltd
- GLP Pte Ltd
- Indonesia
- KEXIM
- Nestle Finance International Ltd
- PT Indofood CBP Sukses
- Makmur Thk
- Shinhan Bank
- TAQA
- Toyota Motor Credit Corp
- Vodafone Group plc

ECM

- Renesas Electronics Corporation
- GLP J-REIT
- PCI Holdings,INC.
- SKYLARK HOLDINGS CO., LTD.
- Basis Corporation.
- Tokaido REIT, Inc.
- Enjin
- Aidma Holdings, Inc.

- OMNI-PLUS SYSTEM LIMITED
- Confidence Inc.
- Cybertrust Japan Co., Ltd.
- LaSalle LOGIPORT REIT
- Hulic Reit, Inc.
- Mercari, Inc.
- Cellnex Telecom SA
- American Tower Corp

SDG bond and hybrid bond league tables

Rank	Company Name	Amount (JPY bn)	Share (%)
1	Mizuho Sec.	125.4	28.3
2	Nomura Sec.	86.9	19.6
3	Mitsubishi UFJ Morgan Stanley Sec.	86.3	19.5
4	Daiwa Sec.	67.7	15.3
5	SMBC Nikko Sec.	51.5	11.6
Total		443.4	100.0

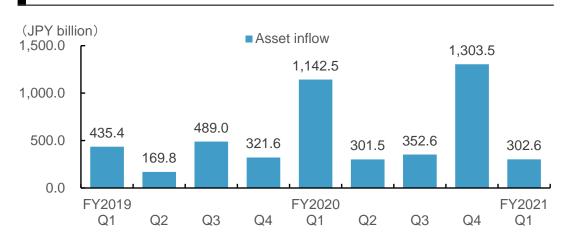
Source: Prepared by Mizuho Securities based on data from Refinitiv

	Corp. hybrid bonds								
Rank	Company Name	Am ount (JPY bn)	Share (%)						
1	Daiwa Sec.	239.6	29.2						
2	Mizuho Sec.	178.0	21.7						
3	SMBC Nikko Sec.	137.1	16.7						
4	Mitsubishi UFJ Morgan Stanley Sec.	125.3	15.3						
5	Nomura Sec.	98.5	12.0						
Total		820.0	100.0						

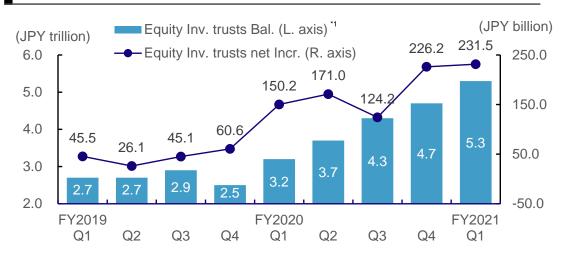
Source: Prepared by Mizuho Securities based on data from Refinitiv

Business segments—Retail & Business Banking (R&BB)





Equity investment trusts (Bal./Net Incr.)



Q1 financials

Asset inflow

Large scale inflows totaling JPY 302.6bn
 Large scale inflows ongoing since FY13 Q1*3

Equity investment trusts

- Strong performance primarily due to global equities strategy funds*4
 New all-time highs*3 both in terms of net increase: JPY 231.5bn, and balance: JPY 5.3 trillion
- Thanks to ongoing asset inflow, overall Bal. for Global Exponential Innovation Fund (launched in Apr.) expanded to JPY 442.1bn (as of Jun 30)

Stable revenue ratio*2

- Boosted stable revenue ratio by 27.4% (+14.5% vs FY16 Q1) thanks both to increase in (publicly-offered) equity Inv. trust Bal. and ongoing cost control
- Further promoted BK-SC collaboration and increased sales of wrap accounts

FY2019				FY2020				FY2021
Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	<u>Q1</u>
17.1%	17.6%	17.7%	17.4%	18.4%	21.5%	23.6%	23.3%	27.4%

IPO Business

Lead Mngr. deals: 9 (2nd in industry)
 Underwriting Amt.: JPY 22.1bn (3rd in industry)

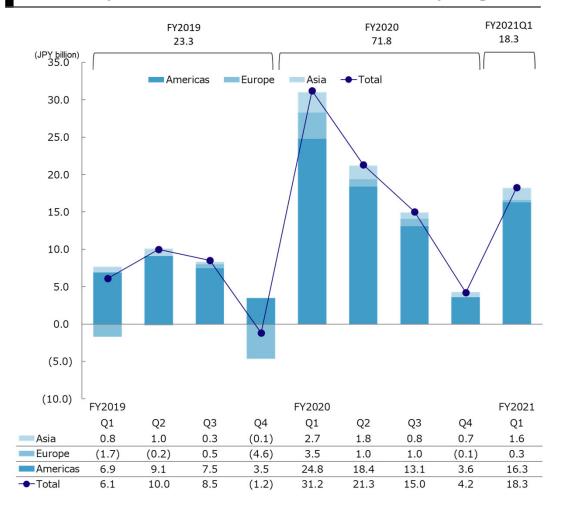


^{*1:} Incl. fund wrap Acct.-dedicated Invest. trusts *2: "Stable revenue ratio" is calculated by dividing R&BB Div.'s stable revenue (investment trust brokerage fees & revenue from fund wrap accounts) by expenses *3: Since the 2013 merger of the former Mizuho Securities and former Mizuho Investors Securities.

^{*4:} Sixteen investment funds investing in global emerging markets and US equities

Ordinary income*—Overseas entities

Ordinary income of overseas entities by region



Ordinary income of overseas entities by region

Americas

- Definitively captured DCM deals in the midst of capital Mkts.
 cooling off from FY20 record-breaking highs
 - US DCM (IG USD bonds) league table ranking: 10th
- In terms of ECM and M&A as well, won notable deals and maintained high revenue level

Europe

- Achieved overall profit by boosting presence in primary Mkt.
 thus eclipsing difficulties experienced across Europe's challenging secondary Mkt.
 - Europe DCM (IG USD bonds) league table ranking: 1st

Asia

 In Asia, credit trading was revenue driver in part thanks to boom in bond issuance Mkt.

^{*} Figures for the above graph are those calculated on an internal management basis prior to subtracting internal transaction figures.

Note that ordinary income for "Americas" includes that of our US entities (such as MSUSA, etc.) which are not consolidated subsidiaries of Mizuho Securities



Commissions & fees and SG&A expense—Consolidated

								(JPY billion)
Commissions & fees		FY202	20		YTD	FY2021	QoQ	YoY
Commissions & rees	Q1	Q2	Q3	Q4	לוט	Q1	Change	Change
Equities	10.6	13.6	20.0	19.7	64.1	12.6	(7.1)	+1.9
Brokerage commissions	7.8	7.0	8.8	10.1	33.9	7.2	(2.9)	(0.6)
Underwriting and selling fees and commissions*1	0.4	4.8	7.8	4.6	17.6	3.4	(1.2)	+3.0
Offering, selling, and other commissions and fees*2	0.0	0.6	1.7	2.4	4.8	0.7	(1.7)	+0.7
Other commissions and fees	2.3	1.1	1.7	2.4	7.7	1.1	(1.2)	(1.1)
Bond	8.7	10.8	11.8	10.1	41.6	12.3	+2.2	+3.5
Brokerage commissions	0.2	0.2	0.2	0.3	1.1	0.2	(0.1)	(0.0)
Underwriting and selling fees and commissions*1	4.4	7.0	7.9	4.3	23.7	7.0	+2.6	+2.5
Offering, selling, and other commissions and fees*2	2.7	2.7	2.4	3.6	11.6	3.6	(0.0)	+0.8
Other commissions and fees	1.3	0.7	1.2	1.7	5.0	1.4	(0.2)	+0.1
Beneficiary certificates	14.3	16.1	16.2	18.6	65.4	21.4	+2.8	+7.1
Brokerage commissions	0.2	0.1	0.1	0.1	0.5	0.1	+0.0	(0.0)
Offering, selling, and other commissions and fees*2	9.6	10.3	9.7	11.3	41.0	13.6	+2.3	+4.0
Agency commissions	4.5	5.6	6.4	7.2	23.8	7.7	+0.4	+3.1
Other	8.5	6.4	7.9	9.2	32.2	6.8	(2.3)	(1.6)
Fees on Insurance Business Related	0.0	0.0	0.0	0.0	0.3	0.0	(0.0)	(0.0)
Fees on Wrap Accounts Services	0.6	0.6	0.6	0.6	2.6	0.7	+0.0	+0.0
Financial advisory Fee - M&A	3.6	1.3	1.9	2.5	9.5	2.1	(0.3)	(1.5)
Financial advisory Fee - Structured Finance	2.5	1.7	2.7	3.5	10.5	2.1	(1.3)	(0.3)
Financial advisory Fee - Other consulting	0.8	1.4	1.2	0.5	4.1	0.5	+0.0	(0.3)
Other commissions and fees	0.8	1.2	1.1	1.9	5.1	1.2	(0.6)	+0.4
Total	42.4	47.1	56.2	57.7	203.5	53.3	(4.4)	+10.9
								(JPY billion)
SC 8 A expenses		FY202	20		YTD	FY2021	QoQ	YoY
SG&A expenses	Q1	Q2	Q3	Q4		Q1	Change	Change
Transaction-related	9.3	10.6	12.6	15.2	47.8	10.8	(4.4)	+1.5
Personnel	28.6	31.4	34.8	38.1	133.0	30.7	(7.3)	+2.0
Real estate	6.5	6.6	6.9	8.0	28.1	6.6	(1.3)	+0.1
Administrative	7.4	7.4	7.7	7.1	29.7	7.4	+0.3	+0.0
Depreciation and amortization	7.0	7.3	7.0	7.1	28.6	6.8	(0.3)	(0.2)
Other	2.2	1.9	2.8	3.2	10.2	2.4	(0.8)	+0.1

65.4

72.0

78.9

277.7

64.8

61.2

+3.6

(14.0)

Total

^{*1 &}quot;Underwriting and selling fees and commissions from solicitation to qualifying investors" is described as "underwriting and selling fees and commissions".

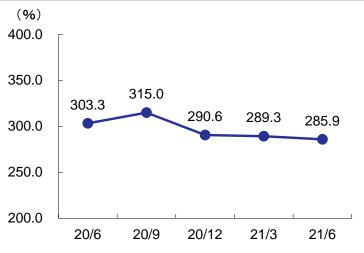
^{*2 &}quot;Offering, selling, and other commissions and fees, and commissions from solicitation to qualifying investors" is described as "offering, selling, and other commissions and fees".

Balance sheet summary

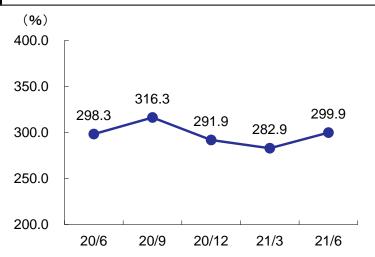
Balance sheets (consolidated)

				(JP	Y billion)
	2021	2021		2021	2021
	Mar.	Jun.		Mar.	Jun.
Assets			Liabilities		
Total current assets	16,769	17,380	Total current liabilities	15,142	15,770
Cash and bank deposits	475	604	Trading liabilities	6,415	6,124
Trading assets	8,059	9,270	Collateralized short-term financing agreements-receivable	5,758	6,632
Operating investment securities	74	78	Short-term borrowings	848	877
Collateralized short-term financing agreements-receivable	6,975	6,243	Commercial paper	423	460
Total noncurrent assets	234	226	Total noncurrent liabilities	870	1,273
Property and equipment	27	26	Bonds and notes	687	724
Intangible assets	92	89	Long-term borrowings	150	516
Investments and other assets	114	109	Total liabilities	16,016	17,047
Investment securities	59	57	Net assets		
			Total shareholders' equity	1,011	583
			Accumulated other comprehensive income	(27)	(27)
			Non-controlling interests	3	3
			Total net assets	987	559
Total assets	17,003	17,606	Total liabilities and net assets	17,003	17,606

Capital adequacy ratio (consolidated)



Capital adequacy ratio (non-consolidated)



Profit and Loss Statement—Non-consolidated results

						(JPY million)
	FY20					FY21
	Q1-Q4	Q1	Q2	Q3	Q4	Q1
Operating revenues	408,177	83,434	100,049	106,967	117,726	92,363
Commissions	181,774	39,308	42,209	50,905	49,351	46,903
Brokerage commissions	28,907	6,814	5,998	7,614	8,480	6,132
Equities	28,279	6,580	5,877	7,489	8,331	5,979
Bonds	82	18	18	22	21	17
Underwriting and selling fees and commissions*	35,642	4,195	10,716	13,769	6,961	9,066
Equities	14,330	358	4,173	6,306	3,492	3,008
Bonds	20,619	3,814	6,214	7,423	3,166	5,929
Offering, selling, and other commissions and fees*	42,786	9,842	10,597	10,370	11,975	14,261
Beneficiary certificates	41,029	9,605	10,389	9,734	11,300	13,640
Other commissions and fees	74,437	18,455	14,897	19,150	21,933	17,442
Beneficiary certificates	23,866	4,561	5,609	6,440	7,254	7,710
Other (excl. equities and bonds)	26,706	7,573	5,009	6,839	7,284	5,656
Net gain on trading	152,257	28,761	32,976	42,371	48,147	31,969
Equities, etc.	66,825	12,104	15,919	20,207	18,593	4,188
Bonds, etc. and Others	85,431	16,657	17,056	22,164	29,553	27,781
Net gain (loss) on operating investment securities	630	305	(83)	849	(441)	22
Interest and dividend income	73,514	15,058	24,946	12,839	20,669	13,468
Interest expenses	56,850	11,666	19,730	8,653	16,800	8,981
Net operating revenues	351,326	71,768	80,318	98,313	100,926	83,382
SG&A expenses	264,682	58,966	63,575	70,367	71,774	62,203
Operating income	86,643	12,801	16,743	27,946	29,152	21,179
Non-operating income	4,210	2,632	692	235	650	1,271
Non-operating expenses	221	32	42	95	51	3
Ordinary income	90,632	15,401	17,393	28,085	29,751	22,447
Extraordinary gains	13,748	6,655	85	5,309	1,699	30
Extraordinary losses	15,830	740	846	258	13,985	972
Net income	76,956	17,587	14,415	29,470	15,483	17,081

^{* &}quot;Underwriting and selling fees and commissions from solicitation to qualifying investors" and "offering, selling, and other commissions and fees, and commissions from solicitation to qualifying investors" are described as "underwriting and selling fees and commissions" and "offering, selling, and other commissions and fees," respectively.

Product sales and number of accounts—Non-consolidated

					(JPY billion)
	FY2020				FY2021
	Q1	Q2	Q3	Q4	Q1
Equity sales*	2	153	105	33	45
Foreign bond sales*	120	199	225	290	238
Japan domestic bond sales*	2	11	302	224	215
Equity investment trust sales*	346	371	351	426	497
				(Thous	and account)
	20/6	20/9	20/12	21/3	21/6

20/6	20/9	20/12	21/3	21/6
1,815	1,818	1,828	1,838	1,844
1,304	1,315	1,332	1,349	1,356
12	19	24	24	19
353	353	353	353	353
	1,815 1,304 12	1,815 1,818 1,304 1,315 12 19	1,815 1,818 1,828 1,304 1,315 1,332 12 19 24	1,815 1,818 1,828 1,838 1,304 1,315 1,332 1,349 12 19 24 24

	FY2020				FY2021	
	Q1	Q2	Q3	Q4	Q1	
% of # of transactions traded online (equities)	64.9%	64.4%	63.4%	64.5%	66.4%	
% of transaction value traded online (equities)	9.8%	20.4%	21.4%	22.2%	28.1%	

^{* &}quot;Equity sales," "Foreign bond sales," "Japan domestic bond sales," and "Equity investment trust sales" specifically refer to R&BB Div. figures

Market share and assets under management—Non-consolidated

						(JPY billion)
		FY2020				FY2021
		Q1	Q2	Q3	Q4	Q1
Equity trading volume	Total	13,809	11,913	14,342	17,525	11,537
	Dealing	4,962	4,972	6,123	7,788	4,523
	Brokerage	8,846	6,941	8,218	9,736	7,014
Share in TSE		2.79%	3.06%	3.33%	3.23%	2.68%
Underwriting	Equities	3	158	125	52	54
	Bonds	1,829	2,484	2,380	1,290	1,822
Distribution	Equities	10	167	147	93	69
	Bonds	1,188	1,723	1,625	883	1,492
	Investment Trusts	985	1,667	1,714	1,711	1,757
						(JPY billion
		20/6	20/9	20/12	21/3	(JPY billion
AUM		20/6 45,050	20/9 47,494	20/12 49,403	21/3 53,627	21/6
AUM Equities						21/6 52,441
		45,050	47,494	49,403	53,627	21/6 52,441 29,791
Equities		45,050 24,979	47,494 26,893	49,403 27,783	53,627 31,695	21/6 52,441 29,791 14,007
Equities Bonds		45,050 24,979 13,882	47,494 26,893 13,759	49,403 27,783 13,810	53,627 31,695 13,814	21/6 52,44 ² 29,79 ² 14,007 7,849
Equities Bonds Investment trusts		45,050 24,979 13,882 5,534	47,494 26,893 13,759 6,192	49,403 27,783 13,810 6,984	53,627 31,695 13,814 7,311	21/6 52,441 29,791 14,007 7,849 792
Equities Bonds Investment trusts Others		45,050 24,979 13,882 5,534 654	47,494 26,893 13,759 6,192 648	49,403 27,783 13,810 6,984 825	53,627 31,695 13,814 7,311 806	21/6 52,441 29,791 14,007 7,849 792
Equities Bonds Investment trusts Others R&BB AUM		45,050 24,979 13,882 5,534 654 40,596	47,494 26,893 13,759 6,192 648 42,653	49,403 27,783 13,810 6,984 825 44,451	53,627 31,695 13,814 7,311 806 48,254	21/6 52,441 29,791 14,007 7,849 792 47,226 26,703
Equities Bonds Investment trusts Others R&BB AUM Equities		45,050 24,979 13,882 5,534 654 40,596 22,540	47,494 26,893 13,759 6,192 648 42,653 24,078	49,403 27,783 13,810 6,984 825 44,451 24,924	53,627 31,695 13,814 7,311 806 48,254 28,433	(JPY billion) 21/6 52,441 29,791 14,007 7,849 792 47,226 26,703 12,579 7,662

Number of employees and offices

	20/6	20/9	20/12	21/3	21/6
Consolidated number of employees	9,866	9,849	9,741	9,418	9,518
Non-consolidated	7,592	7,554	7,464	7,331	7,427
Domestic affiliate companies	292	265	259	253	283
Overseas subsidiaries	1,982	2,030	2,018	1,834	1,808
Number of offices	264	254	252	248	247
Japan	254	244	242	238	237
Overseas (Rep. offices and subsidiaries)	10	10	10	10	10

^{*} Figures for number of employees and number of offices include those of Mizuho Securities USA (1,153 employees as of the end of Jun. 2020, 1,182 employees as of the end of Sep. 2020, 1,177 employees as of the end of Dec. 2020, 1,011 employees as of the end of Mar. 2021, 989 employees as of the end of Jun. 2021).