To whom it may concern:

Company Name: Mizuho Financial Group, Inc.

Representative: Yasuhiro Sato

President & CEO

Head Office: 2–5–1 Marunouchi,

Chiyoda-ku, Tokyo

(Code Number: 8411 TSE, OSE 1st Sec.)

### **One MIZUHO New Frontier Plan**

### Stepping up to the Next Challenge

Mizuho Financial Group (Mizuho) was established ahead of other financial groups under a financial holding company structure in September 2000. Since an internal reorganization in April 2002, it has strived to enhance its profitability by providing customers with the highest quality financial services through mutual cooperation among its legally separate group companies based on customer segments and functions centered on the holding company.

By promoting Mizuho's Transformation Program, which was formulated in May 2010, Mizuho has implemented initiatives including strengthening in business areas where the group has competitive advantages, improving financial strength and asset efficiency, and advancing organizational structure and business infrastructure. Mizuho launched its substantive one bank structure in April 2012 and has taken actions to realize early synergy benefits ahead of the merger of Mizuho Bank, Ltd. (President & CEO, Mr. Takashi Tsukamoto) (MHBK) and Mizuho Corporate Bank, Ltd. (President & CEO, Mr. Yasuhiro Sato) (MHCB), which is scheduled for July 2013.

By completing a single bank and single securities structure through the merger of its securities subsidiaries in January 2013 and the merger of MHBK and MHCB, Mizuho will further strengthen group cooperation among banking, trust banking, securities and other business areas. As well as aiming to maximize group profitability, this will enable Mizuho to provide a wide range of seamless financial services to its customers in a direct and timely manner.

Based on the benefits and challenges emerging through these actions and in response to structural and regulatory changes in the economy and society in both Japan and overseas, Mizuho Financial Group, Inc. (President & CEO, Mr. Yasuhiro Sato) (MHFG) has formulated a new medium-term business plan for the three years from fiscal year 2013. This proactive business plan has been named the "One MIZUHO New Frontier Plan - Stepping up to the Next Challenge -," and it aims to launch the new Mizuho toward the "new frontier" of the next generation of finance.

Mizuho will (i) move to a new, advanced group management structure, which includes the single bank and single securities structure, (ii) develop a new corporate identity as part of its initiatives to form a common corporate culture throughout the group, and (iii) position the One MIZUHO New Frontier Plan as one of the three pillars of its new group strategy. By doing this, we will further advance our business model toward the new frontier of finance.

In the spirit of One MIZUHO, we strongly recognize our social responsibility and the importance of our identity as Mizuho. By making steady progress against our new group strategy, we will further improve customer convenience and aim to strengthen group governance and improve group management efficiency. We will also aim to achieve sustainable and stable growth together with our customers and to be a unified financial group that contributes to the sound development of the economy and society both in Japan and around the world.

Please refer to the attached documents for more details.

### I. One MIZUHO New Frontier Plan - Stepping up to the Next Challenge -

#### 1. Mizuho's Vision

As well as establishing a new, common corporate identity (further details below) for the group as part of our actions toward forming a new, common corporate culture as we push forward toward the new Mizuho as a unified group, we have developed the following vision for our future as part of our new corporate identity, and we have set the same vision for our medium-term business plan:

The most trusted financial services group with a global presence and a broad customer base, contributing to the prosperity of the world, Asia, and Japan.

- 1. The most trusted financial services group
- 2. The best financial services provider
- 3. The most cohesive financial services group

#### 2. Five Basic Policies

Based on Mizuho's vision, the necessary elements for the new frontier of finance, and our future direction based on an analysis of Mizuho's current situation, we have developed the following five basic policies as part of the medium-term business plan:

- 1. Further develop integrated strategies across the group for each customer segment to respond to the diverse needs of our customers.
- 2. Contribute to sustainable development of the world and Japan by proactively responding to change.
- 3. Mizuho Means Asia: accelerate globalization.
- 4. Build strong financial and management foundations to support the essence of Mizuho.
- 5. Form strong corporate governance and culture in the spirit of One MIZUHO.

#### 3. Ten Basic Strategies

Adding more detail to the five basic policies under the medium-term business plan, we have also developed ten basic strategies in terms of business strategy and management foundations as follows:

### [Business Strategy]

- 1. Strengthen integrated financial services by unifying banking, trust banking and securities functions to respond to finely delineated corporate and personal banking segments.
- 2. Perform consulting functions taking advantage of our industry and business knowledge and forward-looking perspective.
- 3. Support formation of personal financial assets in Japan and invigorate their investment.
- 4. Strengthen proactive risk-taking functions for growth industries and corporations.
- 5. Strengthen and expand Asia-related business in Japan and on a global basis.
- 6. Cultivate multi-level transactions by capturing the accelerating global capital and trade flows.

[Business Management, Management Foundations, etc.]

- 7. Strengthen stable financial foundations based on abundant liquidity and appropriate capital levels.
- 8. Establish the optimal management foundations (human resources and business infrastructure) to support business strategy.
- 9. Further strengthen proactive governance and risk management.
- 10. Embed the new Mizuho corporate identity toward forming a common culture throughout the group and take actions toward being the best financial services provider.

### 4. Financial Targets

By sharpening Mizuho's business strategy and promoting the advance of unified group operations, we are aiming to convert to a business portfolio and profit structure that combines stability and growth, centered on customer business. We will also aim for enhanced top-line profitability, focus on cutting base expenses through actions to reform our expense structure on a global basis, and establish a position for solid profitability.

We will continue to pursue a disciplined capital policy by appropriately balancing stable capital enhancement and steady returns to shareholders.

	FY2015 Plan
Consolidated Net Income	JPY550.0 billion level
Consolidated ROE	Approximately 9%
Consolidated Net Income RORA	Approximately 0.9%
Group Expense Ratio (Note 1)	Mid 50% range
Equity Portfolio/Tier 1 Capital (Note 2)	Approximately 25%
Common Equity Tier 1 Ratio (Note 3)	8% or higher

(Note 1.) Total of non-consolidated figures of MHBK, MHCB, MHTB and MHSC (including major subsidiaries)

(Note 2.) Basel III phase-in basis (Including Eleventh Series Class XI Preferred Stock in the Common Equity Tier 1)

(Note 3.) Basel III fully-effective basis (Regulatory adjustments fully deducted. Includes Eleventh Series Class XI Preferred Stock)
The above table includes forward-looking statements. See the disclaimer on page 6 of this news release.

### 5. Structure to Promote and Achieve the Medium-term Business Plan

Mizuho will establish the structures set out below to steadily promote and work toward achieving the medium-term business plan. The purpose of these structures is to follow up on implementation of the plan, respond to various themes that contribute to business strategy promotion and strengthening of governance, and strengthen actions toward launching new businesses.

- New group strategy conferences of MHFG to follow up on implementation of the medium-term business plan and deliberate on important matters in terms of group business strategy. (Further details below.)
- ➤ Working groups within the business policy committees of MHFG or group bank to conduct focused investigations on topics including the risks involved in shares held for policy purposes, risks related to rising long-term interest rates, and further enhancement of group compliance structures.

➤ Four project teams within MHFG related to themes including next-generation retail banking and next-generation industry development to contribute to the recovery and ongoing growth of the Japanese economy, and growth in Asia and its associated effects on Japan's economic development.

### **II.** Advanced Group Management Structure

Mizuho intends to build the most effective and advanced group management structure. This will include moving to a single bank and single securities structure that aims to promote timely and unified group strategic planning under the strong governance of the holding company as well as taking advantage of the characteristics and competitiveness of being the only Japanese banking group that holds its own bank, trust bank and securities company. It will also include moving to a new group capital structure and new group operational structure and the strengthening of group governance.

As set forth in the news release titled "Review of Group Capital Structure and Transformation into New Group Management Structure" dated December 21, 2012, Mizuho is planning to move to a new group capital structure during the first half of fiscal year 2013, on the assumption that we obtain the necessary approvals from regulatory authorities in Japan and overseas. The new group capital structure will place banking, trust banking, securities and other major group companies under the direct control of the holding company, and it will involve changing Mizuho Securities Co., Ltd. (President & CEO, Mr. Hiroshi Motoyama) (MHSC), which is currently a consolidated subsidiary, into a directly-held subsidiary of MHFG.

### 1. Strengthening Governance to Support the Unified Group Strategy

We will implement the following initiatives with the aim of strengthening group governance to support the unified group strategy under the new group operational structure:

- As set forth in the news release titled "Transformation into 'Substantive One Bank' Structure" dated January 20, 2012, executive officers in charge of corporate planning and management at MHFG have been serving three-way concurrent positions at MHFG, MHBK, and MHCB, as well as serving concurrent positions, in principle, at Mizuho Trust and Banking Co., Ltd. (President & CEO, Mr. Takashi Nonaka) (MHTB). In addition to this, in principle, these executive officers will also serve concurrent positions at MHSC from April 1, 2013.
- ➤ Together with the concurrent positions listed above, we will clarify the positioning of group chief officers in the corporate planning and management functions at MHFG. (Positions such as CSO, CFO, CRO, and CCO.)

#### 2. New Group Operational Structure

As shown below, moving to this new group operational structure will enable MHFG to determine strategy and initiatives and formulate business plans corresponding to each unit responsible for business strategy promotion across group-wide banking, trust banking, securities and other business areas.

- ➤ MHFG will establish ten business units and head-office coordination divisions to determine strategy and initiatives across group-wide banking, trust banking, securities and other business areas based on the ten business units across MHBK and MHCB under the current substantive one bank structure.
- ➤ MHFG will establish five group strategy conferences to deliberate on important matters in terms of group business strategy among the multiple relationship management units and products units that relate to similar customer attributes.

### 3. Organizational Structure of the Holding Company

We will change the organizational structure of MHFG based on the move to the new group operational structure.

### 4. Organizational Structure of the New Mizuho Bank

We will establish an organizational structure for the new Mizuho Bank based on the same structure we are using under the current substantive one bank structure across MHBK and MHCB, which includes head-office corporate planning and management groups and relationship management, products and markets units.

### **III.** New Mizuho Corporate Identity

As part of our actions toward establishing a common group culture, we have established a new Mizuho corporate identity to push forward toward the new, unified Mizuho.

### 1. Corporate Philosophy: Mizuho's fundamental approach to business activities

Mizuho, the leading Japanese financial services group with a global presence and a broad customer base, is committed to:

Providing customers worldwide with the highest quality financial services with honesty and integrity;

Anticipating new trends on the world stage;

Expanding our knowledge in order to help customers shape their future;

Growing together with our customers in a stable and sustainable manner; and

Bringing together our group-wide expertise to contribute to the prosperity of economies and societies throughout the world.

These fundamental commitments support our primary role in bringing fruitfulness for each customer and the economies and the societies in which we operate. Mizuho creates lasting value. It is what makes us invaluable.

### 2. Vision: Mizuho's vision for the future

The most trusted financial services group with a global presence and a broad customer base, contributing to the prosperity of the world, Asia, and Japan.

- 1. The most trusted financial services group
- 2. The best financial services provider
- 3. The most cohesive financial services group

### 3. The Mizuho Values: The shared values and principles of Mizuho's people

1. Customer First: The most trusted partner lighting the future

2. <u>Innovative Spirit</u>: Progressive and flexible thinking

3. Team Spirit: Diversity and collective strength

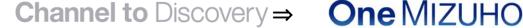
4. Speed: Sharpness and promptness

5. Passion: Communication and challenge for the future

### **IV.** Brand Strategy

We have reviewed our brand strategy from the perspective of building the optimal brand for the new Mizuho based on the move to our advanced group management structure and establishment of Mizuho's corporate identity.

➤ We will change our brand slogan from "Channel to Discovery" to "One MIZUHO: Building the future with you".





This news release contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Business Plan, realize the synergy effects of the transformation into 'one bank' and 'One MIZUHO' and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in "Item 3.D. Key Information—Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission ("SEC") which is available in the Financial Information section of our web page at www.mizuho-fg.co.jp/english/ and also at the SEC's web site at www.sec.gov.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

## **New Medium-term Business Plan**

(FY2013 to FY2015)

## One MIZUHO New Frontier Plan

Stepping up to the Next Challenge

February 2013

One MIZUHO: Building the future with you

Mizuho Financial Group

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## I. One MIZUHO New Frontier Plan

II. Advanced Group Management Structure

**III. New Mizuho Corporate Identity** 

**IV. Brand Strategy** 

# One MIZUHO New Frontier Plan Stepping up to the Next Challenge

Medium to long-term vision in Mizuho's corporate identity

One MIZUHO New Frontier Plan
Stepping up to the Next Challenge

Vision

Basic Policies

Basic Strategies

Business Strategy

Business Management,

Business Management,

Mizuho's unified group strategic plan to break into the next generation of finance, ahead of our competitors, by aiming for the "new frontier" of finance

A group management structure enabling realization of the basic policies and basic strategies under the mediumterm business plan Advanced Group

Management Structure

Moving to an Optimal Group Capital Structure based on the Single Bank-Single Securities Structure

Moving to the New Operational Structure

Strengthening Group Governance

New Mizuho
Corporate Identity

Corporate Philosophy

Vision

Mizuho Values

Mizuho's new, common corporate identity for the group as part of our actions toward forming a strong corporate culture



Management Foundations, etc.

# One MIZUHO New Frontier Plan Mizuho's Vision and Five Basic Policies

We have developed five basic policies incorporating the essence of "Mizuho" based on our 10-year forecast of generational recognition and values, the necessary elements for the new frontier of finance, and Mizuho's strengths and characteristics.

## Mizuho's Vision

The most trusted financial services group with a global presence and a broad customer base, contributing to the prosperity of the world, Asia, and Japan.

## Necessary Elements for the New Frontier of Finance

- (1) Focus on Real Customer Demand (Client-Orientation)
- (2) Sophisticated Risk-taking and Strengthened Financial Intermediary Function
- (3) Globalization
- (4) Abundant Liquidity and Appropriate Capital Levels
- (5) Strong Corporate Governance supported by Strong Corporate Culture

## <Five Basic Policies>

- Further develop integrated strategies across the group for each customer segment to respond to the diverse needs of our customers
- 2. Contribute to sustainable development of the world and Japan by proactively responding to change
- 3. Mizuho Means Asia: accelerate globalization
- 4. Build strong financial and management foundations to support the essence of Mizuho
- 5. Form strong corporate governance and culture in the spirit of One MIZUHO

## Future Direction based on our Analysis of Mizuho's Current Situation

- Provide unified group solutions by thoroughly promoting sharp bank-trust-securities strategy for each customer segment
- (2) Further develop strengths by focusing actions on growth markets and businesses in which we have competitive advantages, and boost market share in strategically important businesses
- (3) Build a group earnings structure combining both stability and growth
- (4) Enhance profitability by improving group management efficiency and realizing overall group optimization, and secure sufficient levels of capital
- (5) Strengthen the Mizuho brand through actions such as improving customer service

# One MIZUHO New Frontier Plan Five Basic Policies and Ten Basic Strategies

### **Five Basic Policies**

- Further develop integrated strategies across the group for each customer segment to respond to the diverse needs of our customers.
- Contribute to sustainable development of the world and Japan by proactively responding to change.
- 3. Mizuho Means Asia: accelerate globalization.
- 4. Build strong financial and management foundations to support the essence of Mizuho.
- 5. Form strong corporate governance and culture in the spirit of One MIZUHO.

## **Ten Basic Strategies**

- 1. Strengthen integrated financial services by unifying banking, trust banking and securities functions to respond to finely delineated corporate and personal banking segments.
- 2. Perform consulting functions taking advantage of our industry and business knowledge and forward-looking perspective.
- 3. Support formation of personal financial assets in Japan and invigorate their investment.
- 4. Strengthen proactive risk-taking functions for growth industries and corporations.
- 5. Strengthen and expand Asia-related business in Japan and on a global basis.
- 6. Cultivate multi-level transactions by capturing the accelerating global capital and trade flows.

# Business Management, Management Foundations, etc.

**Business** 

Strategies

- 7. Strengthen stable financial foundations based on abundant liquidity and appropriate capital levels.
- 8. Establish the optimal management foundations (human resources and business infrastructure) to support business strategy.
- 9. Further strengthen proactive governance and risk management.
- 10. Embed the new Mizuho corporate identity toward forming a common culture throughout the group and take actions toward being the best financial services provider.

# **Ten Basic Strategies**

## 1. Business Strategy

(1) Strengthen integrated financial services by unifying banking, trust banking, and securities functions to respond to finely delineated corporate and personal banking segments

Bank-Trust-Securities
Unification

- Bring together the full abilities of each group company to strengthen the business promotion framework for high net-worth individuals and conduct unified business promotion on both corporate and personal banking sides
- Expand integrated coverage support functions and conduct bank-securities cooperative business promotion from Japan.
- Perform unified group business promotion in response to customer needs

# (2) Perform consulting functions taking advantage of our industry and business knowledge and forward-looking perspective

**Consulting Functions** 

- Establish a global business promotion structure by industry (strengthen unified business promotion among offices in Japan and overseas)
- Establish a consulting promotion framework for supporting customer's growth, responding to facilitation of financing, supporting business succession and responding to business/industry reorganization needs

## (3) Support formation of personal financial assets in Japan and invigorate their investment

Invigorating Investment of Personal Financial Assets

- Discover customer investment needs and strengthen support framework
- Take advantage of integrated group abilities in asset management business and become a bridge for new global and Japanese industry development and infrastructure development

# Ten Basic Strategies 1. Business Strategy

## (4) Strengthen proactive risk-taking functions for growth industries and corporations

Risk-taking Functions

- Perform sophisticated incubation functions (proactively using equity investment and funds, etc.)
- Take actions across the group toward growth areas such as agriculture, medical, senior and infrastructure industries
- Contribute to regional society through a proactive response to regional recovery and industry development

## (5) Strengthen and expand Asia-related business in Japan and on a global basis

Asia-related Business

- Respond to the expanding needs of Japanese corporations
- Leverage Japan and Asia-related knowledge and expertise to build medium to long-term relationships with non-Japanese corporations in the US, Europe and Asia, and continuously expand international business
- Grow in multiple financial business areas including Asia-related business (focus on DCM and M&A in Asia and Asian bond market development)

# (6) Cultivate multi-level transactions by capturing the accelerating global capital and trade flows

Capturing Trade Flows

- Strengthen business platform for overseas transaction banking
- Provide distinctive settlement services in Asia

## Ten Basic Strategies

## 2. Business Management, Management Foundations, etc.

(7) Strengthen stable financial foundations based on abundant liquidity and appropriate capital levels.

Capital/Financial Foundations

- Further establish a business portfolio and profit structure that combines stability and growth
- Reform expense structure on a global basis

# (8) Establish the optimal management foundations (human resources and business infrastructure) to support business strategy.

Establishing Group Foundations

- Allocate and develop human resources on a group-wide basis (development of hybrid human resources and global human resources, promotion of female employees to management, promotion of young staff and utilization of senior staff, etc.)
- Optimize business operations on a group-wide basis (promoting unification of commercial banking business at MHTB and the new MHBK)
- Secure stable and accurate system operations and further establish infrastructure (development of next-generation systems, promotion of unification of existing systems and rebuilding/establishing overseas systems, etc.)

## (9) Further strengthen proactive governance and risk management

Risk Management and Governance

- Establish a strong group governance structure (four-way concurrent roles for MHFG group heads (MHFG, MHBK, MHTB and MHSC) and clarification of positioning of chief officers)
- Establish long-sighted and strong risk management foundations (Improving sophistication of risk management and compliance management systems in response to global business development and bank-trust-securities cooperation)

# (10) Embed the new Mizuho corporate identity toward forming a common culture throughout the group and take actions toward being the best financial services provider.

Common Group-wide Culture

■ Improve brand awareness by embedding the new Mizuho corporate identity and form a strong brand through the actions of each and every employee and officer

I. One MIZUHO New Frontier

Plan

**Asset Management Unit** 

**Markets Unit** 

**IT & Systems Group** 

**Operations Group** 

**Compliance Group** 

## Vision for Each Unit and Group

**Personal Banking Unit** To be a financial group that continues to be chosen by customers by improving ability to provide services To be a long-term business partner on both retail and business sides, bridging owners' businesses and assets across **Retail Banking Unit** generations **Corporate Banking Unit** To be a financial group that supports the Japanese economy and Japanese industry on a global basis (Large Corporations) To contribute to economic growth in Japan by performing a wide range of financial functions and supporting the growth **Corporate Banking Unit** strategies of corporations Financial Institutions and To contribute to economic recovery in Japan as the main bank for the public sector and financial institutions **Public Sector Business Unit International Banking Unit** To be the top financial group in Asia that is able to provide unified bank-trust bank-securities financial services **Investment Banking Unit** To be a project coordinator that provides the No. 1 investment banking solutions in Asia To be a financial group that provides top-level transaction banking services and solutions for global trade flows beginning **Transaction Banking Unit** with Japan and Asia

To be a financial group that provides the highest level of solutions to match the asset investment needs of a wide range of customers both in Japan and overseas

To be a top financial group that develops an agile management of global markets business with Asia as its home ground

Risk Management Group

To build a risk management structure suited to global business development and bank-trust bank-securities cooperation

Human Resources Group

To develop and provide the human resources to support sustained growth over a 10 to 20-year span toward realizing Mizuho's corporate identity

To be a strong IT group with efficient and stable systems infrastructure to support our No.1 service provision ability

To provide operations services based on the Mizuho operational style for the diverse needs of our customers

To build structures to support our foundations as the integrated financial group that is most trusted by our customers and society

**MIZUHO** 

Mizuho Financial Group

# **Synergy Effects from Unified Group Operations**

[Quantitative Effects (estimated)]

I. One MIZUHO New Frontier

Plan

One MIZUHO Synergy Effects: Gross profit JPY90.0 billion + Cutting G&A expenses JPY50.0 billion = JPY140.0 billion

### - Gross Profit (strengthening top-line)

		Item	Estimate of FY2015 Effects (vs. FY2011)
(1) Banking Operations			
	Retail-related	Strengthening workplace cross-selling (asset management products, home loans, etc.)	
	Corporate-related	Strengthening business promotion taking advantage of ability to provide products and overseas network	+JPY90.0 billion
	Markets-related	Improving asset efficiency, using capital effectively and strengthening risk management	+JPY60.0 billion over the medium-
(2) Securities Operations		Promoting functional and beneficial cooperation to take advantage of the bank customer base	term business plan period (FY2013-15)
(3) I	Effects of Unified Group Operations	Promoting actions on a group-wide basis across banking trust banking, securities and other business areas	

## - Cutting G&A Expenses (costs)

	Item	Estimate of FY2015 Effects (vs. FY2011)
(1) Banking Operations	- Personnel downsizing (*) - Conversion to common/unified systems - Improvement in efficiency of office space	+JPY50.0 billion  +JPY30.0 billion over the medium- term business plan period (FY2013-15)
(2) Securities Operations		

## ◆ November 2011 quantitative effects

- Estimate of synergy effects announced in the news release titled "Memorandum of Understanding on Merger between Mizuho Bank, Ltd. and Mizuho Corporate Bank, Ltd." dated November 14, 2011.

Gross profit JPY60.0 billion

- + Cutting G&A expenses JPY40.0 billion
- = Synergy effect: JPY100.0 billion

Re-estimated as "One MIZUHO Synergy Effects"

◆ Current quantitative effects (estimated) Synergy effects from unified group operations = JPY140.0 billion (Estimate of FY2015 effects, vs. FY2011)

- \* Downsizing of 4,300 employees on a group-wide basis (of which, 2,000 employees over the medium-term business plan period)
  - We will aim for the above in place of the original figures (a total of 3,700 employees: 3,000 from banks, and 700 from securities based on Business Foundation Restructuring Program) announced in the news release titled "Memorandum of Understanding on Merger between Mizuho Bank, Ltd. and Mizuho Corporate Bank, Ltd." dated November 14, 2011.

The above information includes forward-looking statements within the meaning of the United States Private Securities Reform Act of 1995. See Forward-looking Statements on page 21 of this presentation

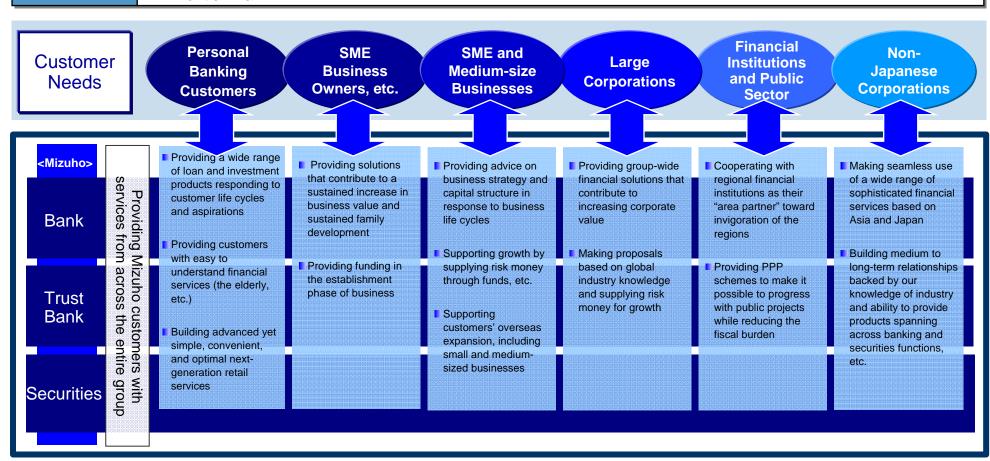


## **Toward the Improvement of Customer Convenience**

**Improving** Convenience

Plan

■ As the only Japanese banking group with its own banking, securities and trust banking functions, Mizuho will establish the new corporate structures and corporate governance framework to make the most effective use of these functions and further improve customer convenience by steadily implementing the One MIZUHO New Frontier Plan.



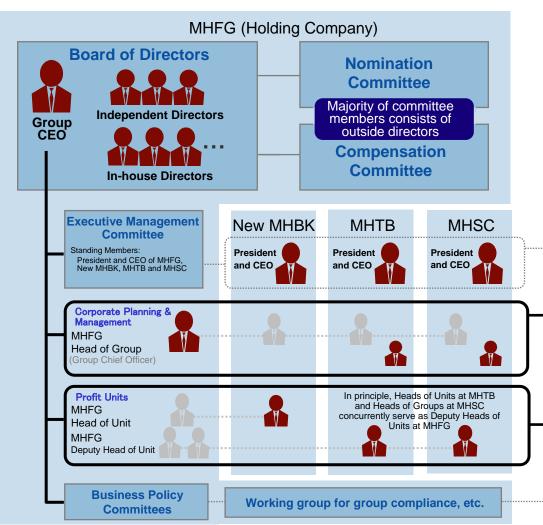
I. One MIZUHO New Frontier Plan

**II. Advanced Group Management Structure** 

**III. New Mizuho Corporate Identity** 

**IV. Brand Strategy** 

# **Governance Structures to Support Unified Group Strategy**



In addition to existing structures\*, promote the items below under the strong leadership of MHFG to further demonstrating its underlying functions as a holding company

## **Toward Advanced Group Management**

- Promote further strengthening of unified group strategies and strengthening of management structure from a groupwide perspective
- \* Existing structures
- (1) Clarification of role of Group CEO
- (2) Enhancement of independence of consultative body to the Board of Directors
- (3) Unification of corporate planning and management units

# Unified Group-wide Strategy Operations through the Holding Company

(The advantages of being the only Japanese banking group that holds its own banking, trust and securities functions)

- (1) In addition to the President and CEO of the new MHBK, MHTB and MHSC Presidents also become standing members of the Executive Management Committee at MHFG
- -(2) Clearly defined roles of Heads of Groups as chief officers (CSO, CFO, CRO, CIO, CCO, etc.) Strengthen ability to respond to challenges in supporting unified group management by chief officers serving, in principle, concurrent roles at four group companies, including MHSC.
- (3) Establish business units and Heads of Units at MHFG that are in charge of business strategy planning and promoting across banking, trust and securities functions

Establish relevant working groups under the Business Policy Committees at MHFG and the new MHBK for the purpose of specialized and intensive studies on important themes



I. One MIZUHO New Frontier

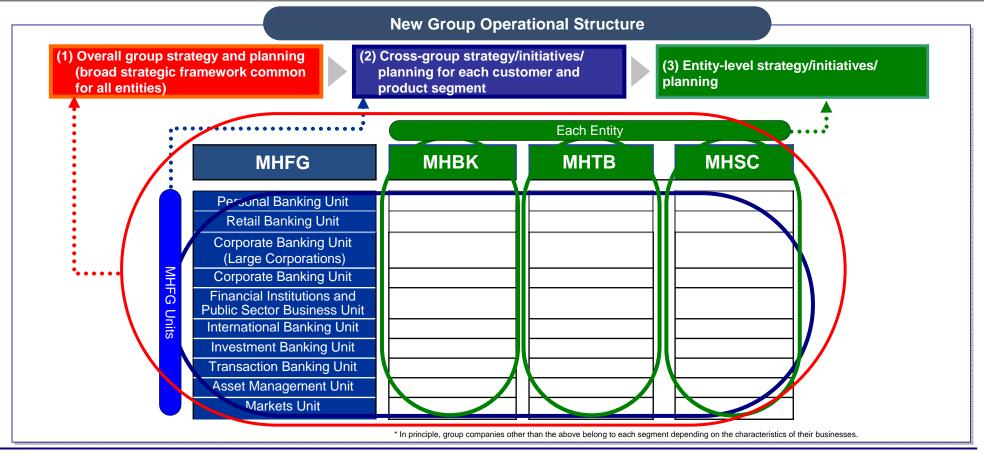
Plan

# **Operational Structures for Promoting Unified Group Strategy**

### Conversion to a new group operational structure to promote unified group strategy

Structure

- MHFG will perform strategic planning promotion across group-wide banking, trust banking, securities and other business areas for each of the ten business units and conduct more timely and unified strategy development and even better organized and consistent allocation of resources throughout the group.
- MHFG will determine (1) overall group strategy and (2) segment strategy across the group, and each entity will determine (3) entity level plans in accordance with MHFG strategy.





# Organizational Structure for Promoting Unified Group Strategy (from April 2013)

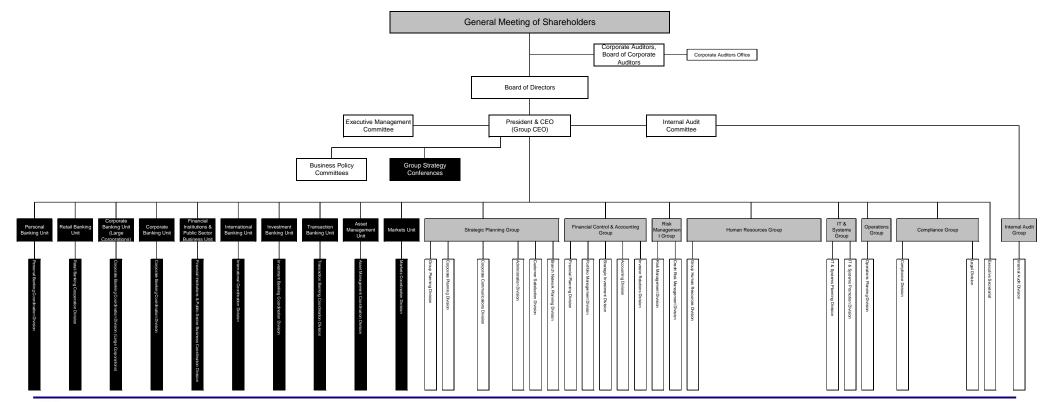
- We will establish ten new <u>business units</u> within MHFG corresponding to each unit responsible for business strategy promotion
- We will also establish five group strategy conferences within MHFG as forums to comprehensively deliberate on important matters in terms of group business strategy among the relationship management units and products units that relate to similar customer attributes.

Group Retail Strategy Conference

I. One MIZUHO New Frontier

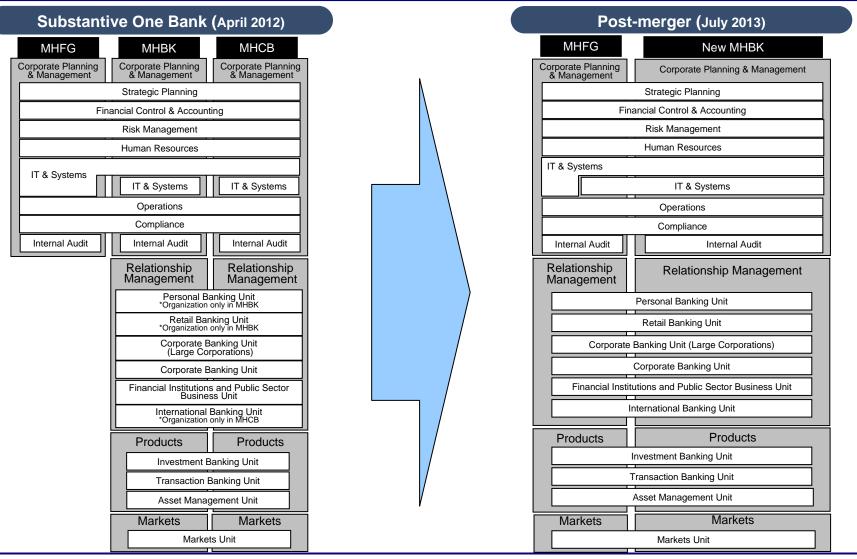
Group Wholesale Strategy Conference Group International Strategy Conference Group Asset Management Strategy Conference Group Markets Strategy Conference

Note: Black boxes are newly established in relation to group strategies





# Overview of New Mizuho Bank Organizational Structure (from July 2013)





I. One MIZUHO New Frontier

Plan

I. One MIZUHO New Frontier Plan

II. Advanced Group Management Structure

**III. New Mizuho Corporate Identity** 

**IV. Brand Strategy** 

## **New Mizuho Corporate Identity**



Providing customers worldwide with the highest quality financial services with honesty and integrity:

Anticipating new trends on the world stage;

Expanding our knowledge in order to help customers shape their future:

Growing together with our customers in a stable and sustainable manner; and

Bringing together our group-wide expertise to contribute to the prosperity of economies and societies throughout the world.

These fundamental commitments support our primary role in bringing fruitfulness for each customer and the economies and the societies in which we operate. Mizuho creates lasting value. It is what makes us invaluable.

The most trusted financial services group with a global presence and a broad customer base, contributing to the prosperity of the world. Asia, and Japan.

Corporate

Corporate Identity

Vision

Corporate Philosophy

Vision of mediumterm business plan

Values

The most trusted financial services group

The best financial services provider

The most cohesive financial services group

To be our customer's most trusted partner with innovative thinking and the extensive financial experience and expertise accumulated from relationships with wide-ranging customers.

To continuously provide the best leading-edge financial services to each of our customers, the related economies and societies we serve, by anticipating changes on both the global and local stages.

To maximize our extensive expertise and collective capabilities as experienced financial services professionals in order to meet the diversified and changing needs of our customers, economies and societies.

### 1. <u>Customer First</u>: The most trusted partner lighting the future

We are proud to be our customers' most trusted partner lighting the future. We put our customers first and place their interests at the core of our business. We bring together our group-wide expertise and provide the best financial products and services to them with honesty and integrity. We thereby earn our customers' trust, which is fundamental to Mizuho, and contribute with our customers to the prosperity of economies and societies.

### 2. Innovative Spirit: Progressive and flexible thinking

We consistently adopt a progressive and forward thinking approach, identifying new trends in the movements on the world stage with wider vision. We value, encourage, and implement innovative ideas in a flexible way of thinking to respond effectively to customer needs and changes in both local and global economies and societies.

### 3. Team Spirit: Diversity and collective strength

We always keep an open mind, embrace diversity in all its forms, and foster a strong team spirit to maximize our collective strength as experienced financial service professionals.

### 4. Speed: Sharpness and promptness

We strive to provide our customers with the best products and services with a focus on promptness and accuracy. We are acutely sensitive to our customers' needs and respond quickly.

### 5. Passion: Communication and challenge for the future

We are passionate about overcoming any challenges to open the way to a bright future of our customers, society and ourselves. We bring fruitfulness to them by acting as our customers' most trusted partner and fulfilling our social responsibilities. Mizuho provides them with lasting value. It is what makes us invaluable.



I. One MIZUHO New Frontier Plan

II. Advanced Group Management Structure

**III. New Mizuho Corporate Identity** 

**IV. Brand Strategy** 

# The Meaning Behind "One MIZUHO"

**Brand Slogan** 

One MIZUHO
Building the future with you

Mizuho's Vision

The most trusted financial services group with a global presence and a broad customer base, contributing to the prosperity of the world, Asia, and Japan

The Meaning Behind "One MIZUHO" The invaluable = "Only One"
partner bringing fruitfulness for
each customer and the
economies and the societies

The best = "Number One" financial services provider

The most = "Number One" trusted financial services group

The most = "Number One" cohesive financial services group

## **Forward-looking Statements**

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Business Plan, realize the synergy effects of the transformation into 'one bank' and 'One MIZUHO' and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in "Item 3.D. Key Information—Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission ("SEC") which is available in the Financial Information section of our web page at www.mizuho-fg.co.jp/english/ and also at the SEC's web site at www.sec.gov.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

#### **Definitions**

MHFG: Mizuho Financial Group, Inc.
MHCB: Mizuho Corporate Bank, Ltd.

MHBK: Mizuho Bank, Ltd.

MHTB: Mizuho Trust & Banking Co., Ltd.

MHSC: Mizuho Securities Co., Ltd.

New MHBK: MHBK after the merger of MHBK and MHCB scheduled for July 2013, or both MHBK and MHCB prior to the merger.

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP

This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

