# Financial Results for FY2019 Q3

March 2020

Mizuho Financial Group



#### **Forward-looking Statements**

This immediate release contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance. In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; impairment of the carrying value of our long-lived assets; problems related to our information technology systems, including as a result of cyber attacks; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels and meet other financial regulatory requirements; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Business Plan, realize the synergy effects of "One MIZUHO," and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in "Item 3. D. Key Information-Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission ("SEC") and our report on Form 6-K furnished to the SEC on December 26, 2019, both of which are available in the Financial Information section of our web page at www.mizuho-fg.com/index.html and also at the SEC's web site at www.sec.gov.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

#### **Definitions**

FG: Mizuho Financial Group, Inc.

BK: Mizuho Bank, Ltd.

AM: Asset Management One Co., Ltd.

TCSB: Trust & Custody Services Bank, Ltd.

BK: Mizuho Bank, Ltd.

AM: Asset Management One Co., Ltd.

RBC: Retail & Business Banking Company

GCC: Global Corporate Company

GMC: Global Markets Company

AMC: Asset Management Company

Consolidated Net Business Profits = Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments

2 Banks: Aggregate figures for BK and TB on a non-consolidated basis

Group aggregated: Aggregate figures for BK, TB, SC, AM and other major subsidiaries on a non-consolidated basis

Company management basis: management figure of the respective in-house company

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#### Overview of Income Statement

(JPY B)		FY18 Q3	FY19 Q3			
		(Apr-Dec)	(Apr-Dec)	YoY	FY19 target	Progress
1	Consolidated Gross Profits	1,464.3	1,512.5	48.2		
2	Net Interest Income	584.1	554.9	-29.2		
3	Net Fee and Commission Income + Fiduciary Income	462.6	478.2	15.6		
4	Net Trading Income + Net Other Operating Income	417.6	479.4	61.8		
5	Net Gains (Losses) related to Bonds	22.0	90.0	67.9		
6	General and Administrative Expenses	-1,069.8	-1,023.5	46.2		
7	Consolidated Net Business Profits + Net Gains (Losses) related to ETFs and others*	427.8	475.5	47.6	620.0	76%
8	Consolidated Net Business Profits	386.8	470.2	83.4		
9	Consolidated Net Business Profits from core business areas (8-5)	364.7	380.1	15.4		
10	Credit-related Costs	6.0	-24.4	-30.5	-60.0	
11	Net Gains (Losses) related to Stocks - Net Gains (Losses) related to ETFs and others	122.0	92.1	-29.8	140.0	
12	Net Gains (Losses) related to Stocks	162.9	97.3	-65.5		
13	Equity in Income from Investments in Affiliates	23.4	24.1	0.7		
14	Other	-39.4	-24.5	14.9		
15	Ordinary Profits	547.5	561.5	13.9	700.0	80%
16	Net Extraordinary Gains (Losses)	5.2	-7.7	-13.0		
17	Income before Income Taxes	552.8	553.7	0.9		
18	Income Taxes	-124.1	-140.8	-16.7		
19	Profit Attributable to Non-controlling Interests	-18.8	-8.9	9.8		
20	Profit Attributable to Owners of Parent	409.9	403.9	-5.9	470.0	85%

<sup>\*</sup> Net Gains (Losses) related to ETFs (2 Banks) + Net Gains on Operating Investment Securities (SC Consolidated). FY18 Q3 (Apr-Dec): JPY 40.9B, FY19 Q3 (Apr-Dec): JPY 5.2B.

### Financial Results by In-house Company

(JPY B)	Group aggregate, management accounting								
	Gross Profits <sup>1</sup>		G&A Expenses (excl. Non-recurring Losses and others)		Net Business Profits <sup>1, 2</sup>		Net Income <sup>1</sup>		ROE <sup>3</sup>
	FY19 Q3 (Apr-Dec)	YoY <sup>4</sup>	FY19 Q3 (Apr-Dec)	YoY <sup>4</sup>	FY19 Q3 (Apr-Dec)	YoY <sup>4</sup>	FY19 Q3 (Apr-Dec)	YoY <sup>4</sup>	FY19 Q3 (Apr-Dec)
Retail & Business Banking (RBC)	482.9	-28.7	-497.8	41.1	-6.6	4.2	-6.1	-13.9	-
Corporate & Institutional (CIC)	327.6	-0.3	-159.9	-4.4	168.8	-4.1	172.3	-53.8	11.3%
Global Corporate (GCC)	315.5	17.4	-183.0	-9.1	141.0	12.9	114.9	43.6	11.7%
Global Markets (GMC)	325.9	51.0	-157.9	-4.2	166.2	46.8	115.3	33.5	10.9%
Asset Management (AMC)	35.5	-1.7	-21.7	-0.9	8.8	-2.6	4.4	-0.2	5.0%
In-house Company Total	1,487.4	37.6	-1,020.2	22.5	478.2	57.3	400.7	9.2	
FG Consolidated	1,517.8	12.4	-1,050.5	26.7	475.5	47.6	403.9	-5.9	7.0%

<sup>1.</sup> Net Gains (Losses) related to ETFs of 2 Banks are included in GMC. Net Gains (Losses) related to ETFs of 2 Banks and Net Gains (Losses) on Operating Investment Securities of SC Consolidated are included in FG Consolidated. 2. Gross Profits + Net Gains (Losses) related to ETFs – G&A Expenses (excl. Non-recurring Losses and others) + Equity in Income from Investments in Affiliates – Amortization of Goodwill and others items. 3. Each Company's ROE is calculated by dividing Net Income by internal risk capital (taking account of not only regulatory risk weighted assets but also other factors such as interest rate risk in the banking account). ROE of FG Consolidated is calculated on financial accounting basis (excl. Net Unrealized Gains (Losses) on Other Securities).

<sup>4.</sup> New management accounting rules were applied in FY19. Figures for YoY are recalculated based on the new rules.

#### Overview of Balance Sheet (Dec-19)

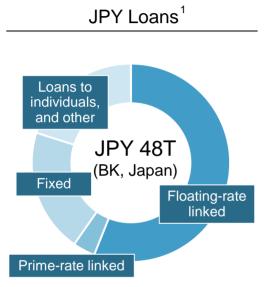
Consolidated, () represent changes from Mar-19

Total Assets: JPY 203T (+JPY 2.9T)

Loans

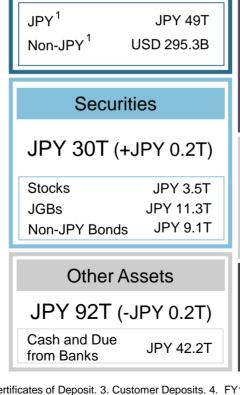
JPY 81T (+JPY 2.9T)

Risk Weighted Assets: JPY 63T (+JPY 5.3T)

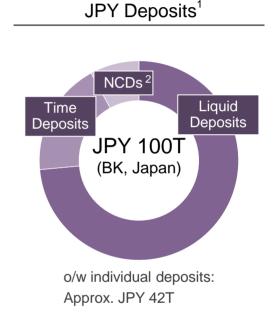


BOJ current account balance

2 Banks: JPY 33T (-JPY 2.7T)







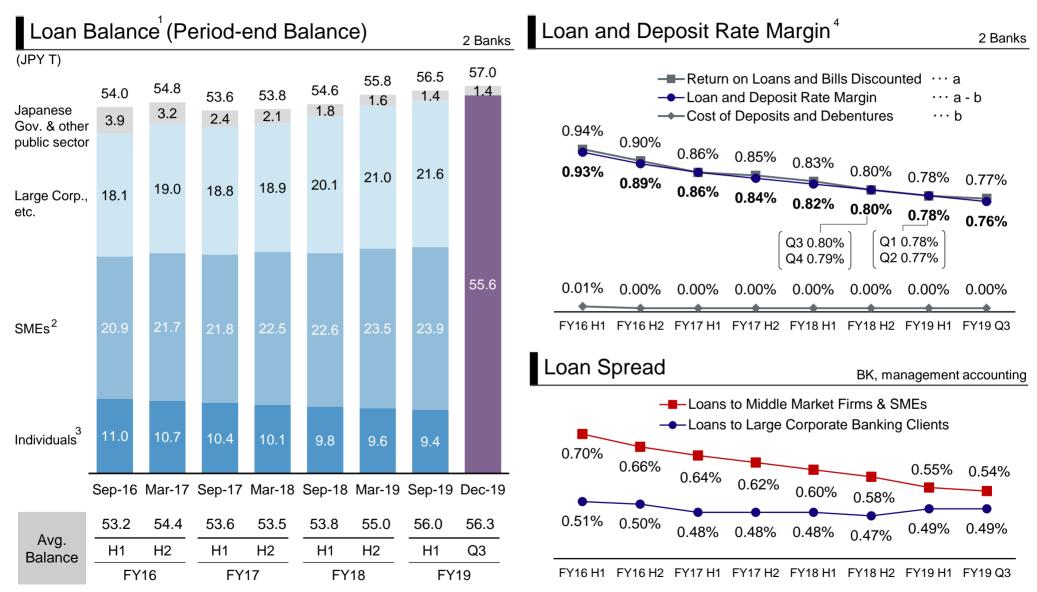
Leverage Ratio: 4.40% (-0.02%)

Liquidity Coverage Ratio<sup>4</sup>

: 144.1% (+3.1%)

<sup>1.</sup> Management basis, rounded figures. 2. Negotiable Certificates of Deposit. 3. Customer Deposits. 4. FY19 Q3 result, () represents QoQ compared to FY19 Q2.

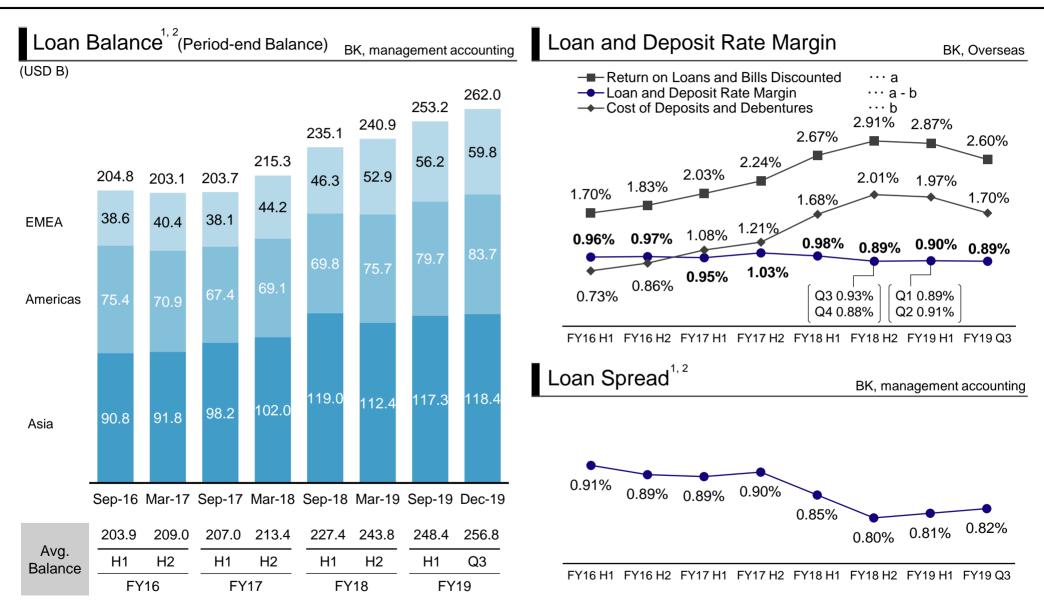
#### Loans in Japan



<sup>1.</sup> Excluding loans to FG. Banking account. 2. Calculated by deducting "Housing and Consumer Loans" from "Loans to SMEs and Individual Customers".

<sup>3.</sup> Housing and Consumer Loans. 4. Domestic Operations, excluding loans to financial institutions (including FG), and the Japanese Government and others.

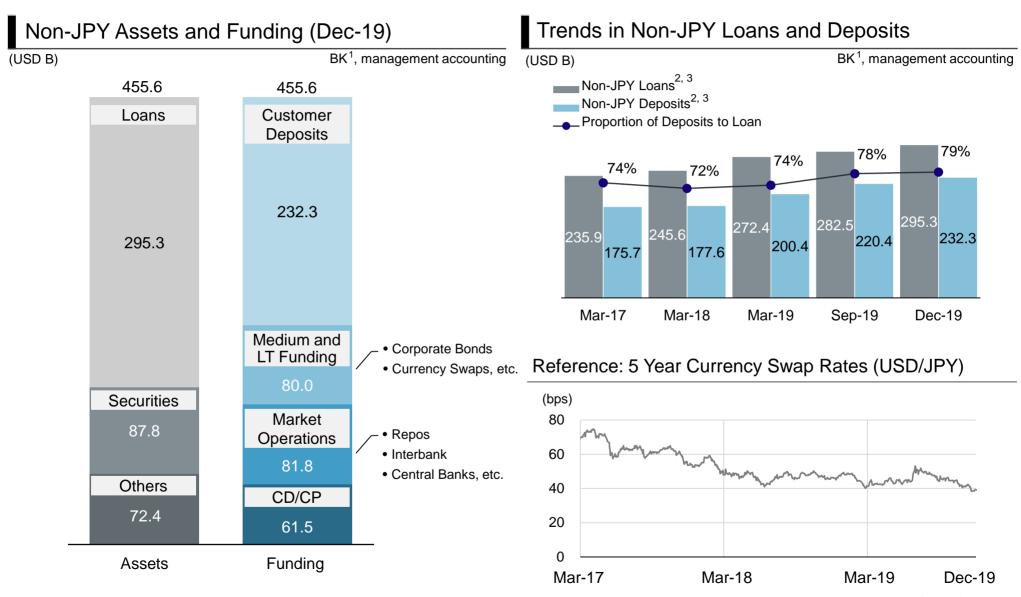
#### Loans outside Japan



<sup>1.</sup> BK (including the subsidiaries in China, the US, the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico).

<sup>2.</sup> Changed management accounting rules in FY19. Past figures are recalculated based on the new rules.

#### Non-JPY Funding

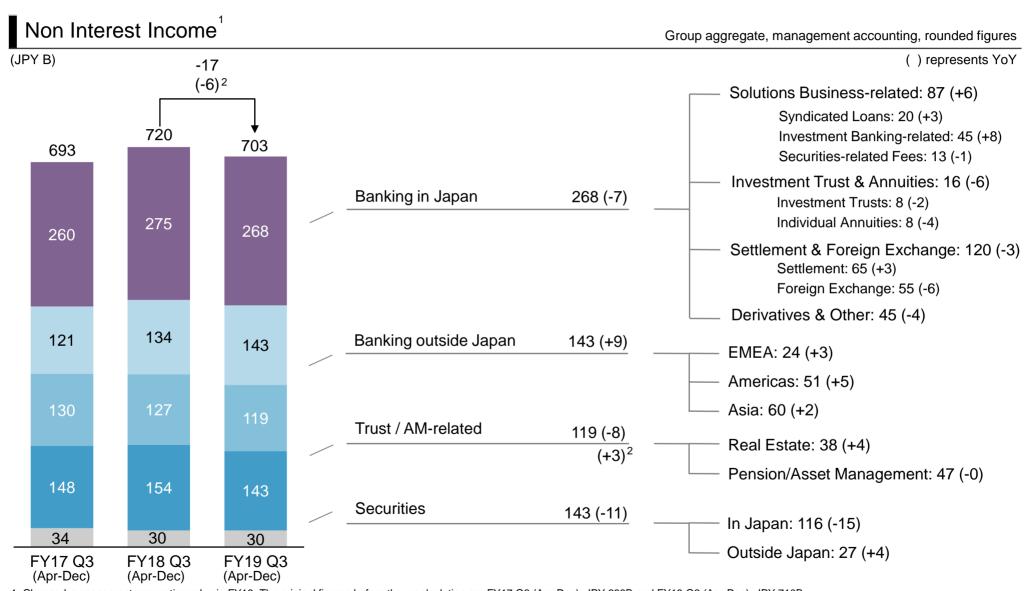


<sup>1.</sup> Including the banking subsidiaries in China, the US, the Netherlands, Indonesia, etc.

Source: Bloomberg

<sup>2.</sup> Changed management accounting rules in FY19. Past figures are recalculated based on the new rules. 3. Including Non-JPY loans/deposits in Japan.

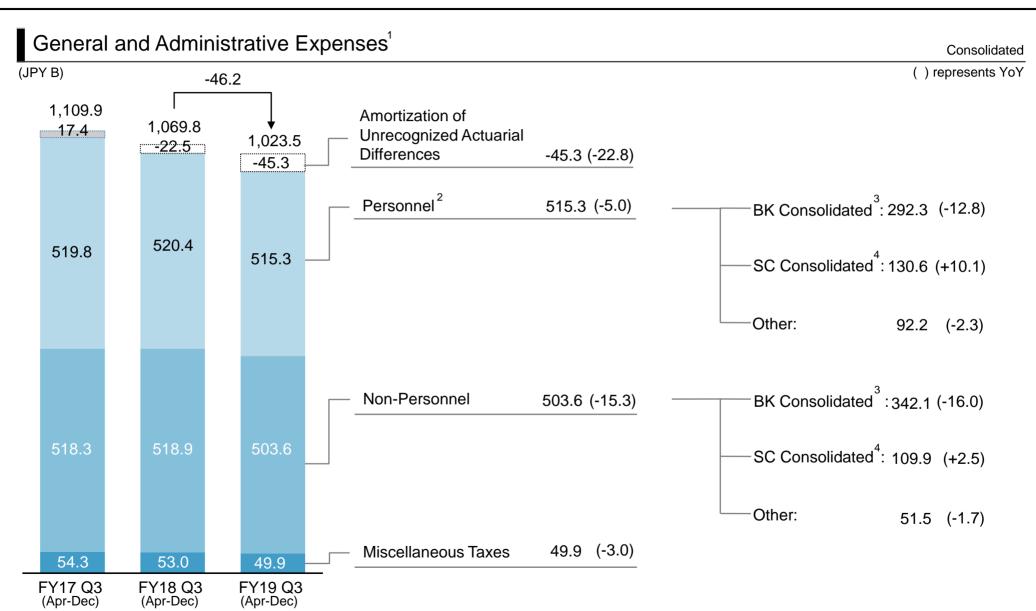
#### Non-interest Income from Customer Groups



<sup>1.</sup> Changed management accounting rules in FY19. The original figures before the recalculation are FY17 Q3 (Apr-Dec): JPY 683B and FY18 Q3 (Apr-Dec): JPY 710B.

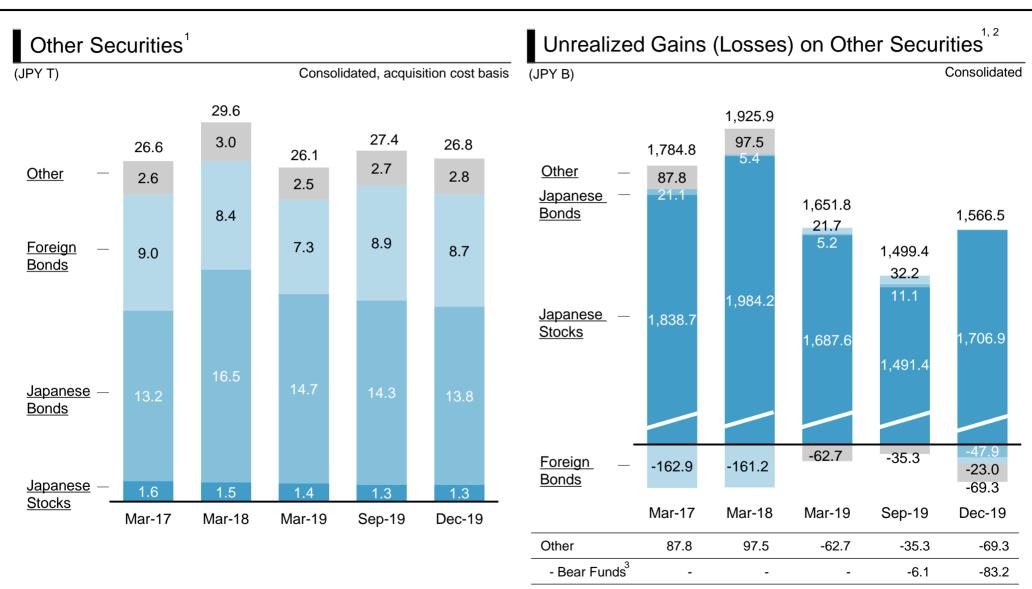
Excluding the effects of the unconsolidation of TCSB in October 2018.

#### General and Administrative Expenses



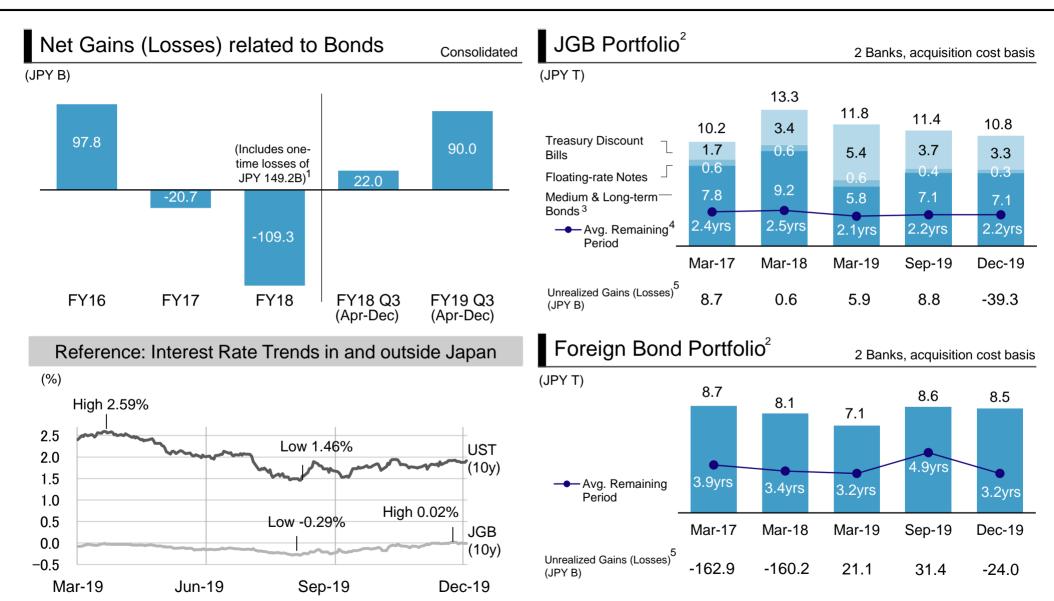
<sup>1.</sup> Includes Non-recurring Losses. 2. Excluding Amortization of Unrecognized Actuarial Differences. 3. Excluding MSUSA. 4. Aggregated MSUSA.

#### Securities Portfolio



<sup>1.</sup> Other Securities which have readily determinable fair values. 2. Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Fair value of Japanese stocks is determined based on the average quoted market price of the respective month. Fair value of securities other than Japanese stocks is determined based on the quoted market price if available, or other reasonable value, at the respective period end. 3. Hedging transactions aiming to fix unrealized gains on stocks.

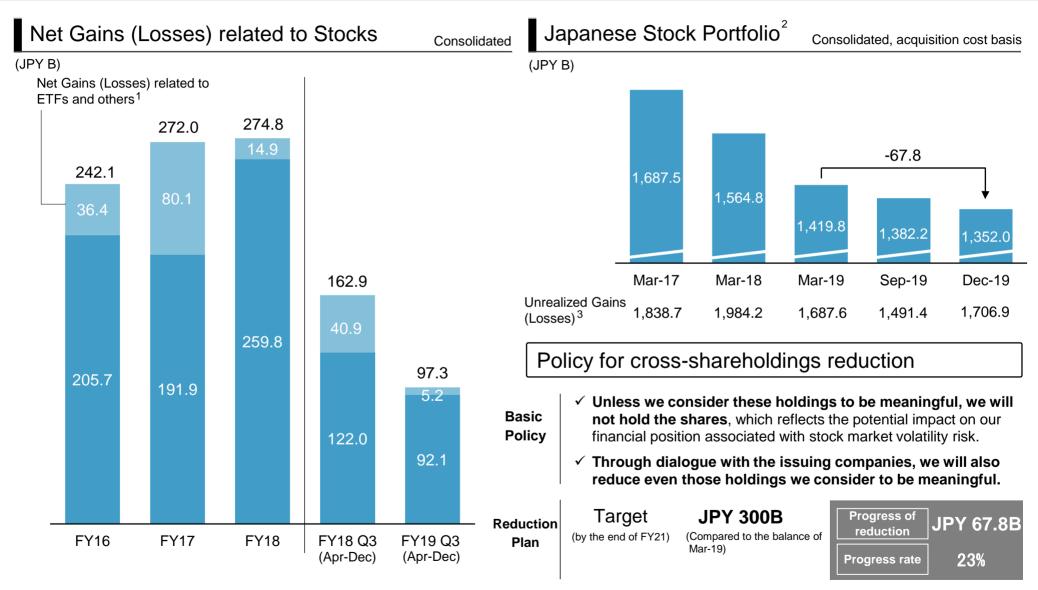
#### Securities Portfolio (Bonds)



<sup>1.</sup> Pertaining to restructuring of foreign bond portfolio, and others. 2. Other Securities which have readily determinable fair values.

<sup>3.</sup> Including bonds with remaining period of one year or less. 4. Excluding floating-rate notes. 5. Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Calculated based on the quoted market price if available, or other reasonable value, at the respective period end.

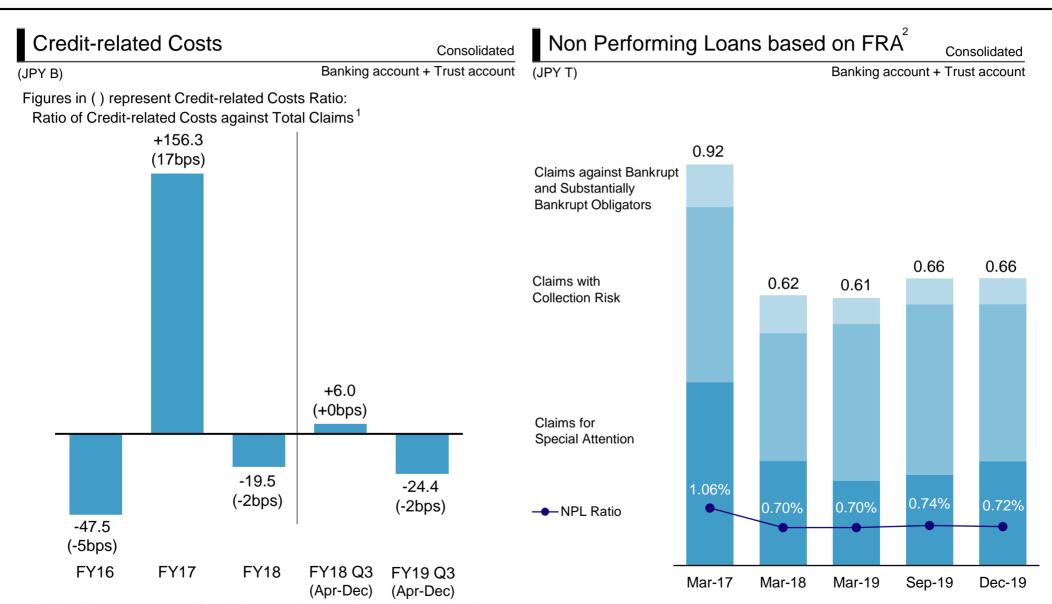
#### Securities Portfolio (Stocks)



<sup>1.</sup> Net Gains (Losses) related to ETFs (2 Banks) + Net Gain on Operating Investment Securities (SC Consolidated). 2. Other Securities which have readily determinable fair values.

<sup>3.</sup> Changes in value to be recorded directly to Net Assets after tax and other necessary adjustments. Determined based on the average quoted market price of the respective month.

## **Asset Quality**



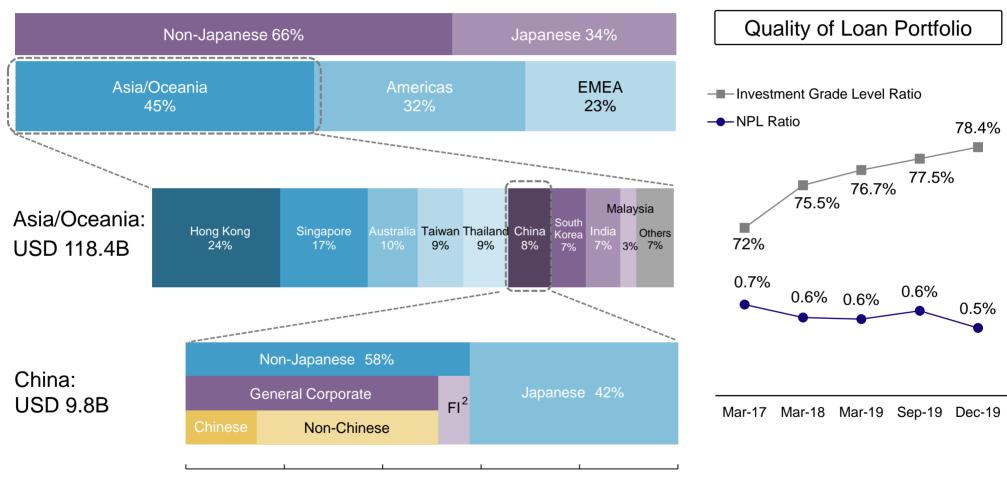
<sup>1.</sup> Period-end balance, based on the Financial Reconstruction Act. 2. Financial Reconstruction Act.

#### Loan Portfolio outside Japan

Loan Portfolio outside Japan (Dec-19)

BK<sup>1</sup>, GCC management basis





60%

80%

100%

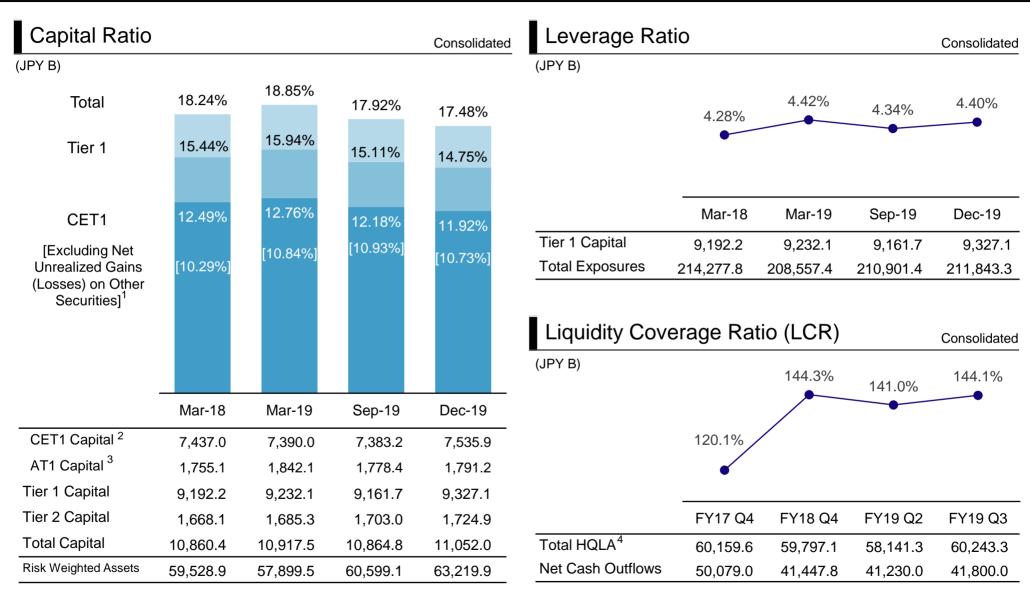
0%

20%

40%

<sup>1.</sup> Including banking subsidiaries outside Japan. 2. Financial Institutions.

#### **Basel Regulatory Disclosures**



<sup>1.</sup> RWA associated with Net Unrealized Gains (Losses) on Other Securities (Japanese stocks) are deducted from the denominator. Including the effect of hedging transactions to fix a part of unrealized gains on stocks. 2. Common Equity Tier 1 Capital. 3. Additional Tier 1 Capital. 4. Total High-Quality Liquid Assets.