

# **Financial Results for 1Q FY2017**

September 2017

Mizuho Financial Group



### Forward-looking Statements

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

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We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP

This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

### **Definitions**

FG: Mizuho Financial Group, Inc. BK: Mizuho Bank, Ltd.

3: Mizuho Trust & Banking Co., Ltd. SC: Mizuho Securities Co., Ltd.

RBC: Retail & Business Banking Company CIC: Corporate & Institutional Company

GCC: Global Corporate Company GMC: Global Markets Company

AMC: Asset Management Company

Consolidated Net Business Profits = Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in income from investments in Affiliates and certain other consolidation adjustments

Net Income Attributable to FG: Profit Attributable to Owners of Parent

2 Banks: Aggregate figures for BK and TB on a non-consolidated basis

Group aggregated: Aggregate figures for BK, TB, SC, Asset Management One and other major subsidiaries on a non-consolidated basis

Company managerial basis: Managerial figure of the respective in-house company (managerial figures based on results of former business units up to FY2015)



# **Overview of 1Q FY2017 Results**

### Overview of P/L

(JPY bn)

### <Consolidated>

|  | 1Q FY17 | Change from<br>1Q FY16 |
|--|---------|------------------------|
| Consolidated Gross Profits                     | 440.1   | -110.7                 |
| Consolidated Net Business Profits <sup>1</sup> | 84.3    | -118.6                 |
| Credit-related Costs                           | 19.2    | 13.8                   |
| Net Gains (Losses) related to Stocks           | 62.3    | 48.6                   |
| Ordinary Profits                               | 142.3   | -49.8                  |
| Net Income Attributable to FG <sup>2</sup>     | 118.2   | -14.3                  |

### <2 Banks>

|   | 1Q FY17 | Change from<br>1Q FY16 |
|---|---------|------------------------|
| Gross Profits                             | 295.9   | -97.5                  |
| Customer Groups                           | 235.3   | -34.6 <sup>3</sup>     |
| Trading & Others                          | 60.5    | -62.8 <sup>3</sup>     |
| G&A Expenses (excl. Non-Recurring Losses) | -238.5  | -6.6                   |
| Net Business Profits                      | 57.4    | -104.2                 |
| Credit-related Costs                      | 15.5    | 9.9                    |
| Net Gains (Losses) related to Stocks 4    | 71.5    | 58.0                   |
| Ordinary Profits                          | 113.9   | -29.5                  |
| Net Income                                | 107.0   | 3.4                    |

### Overview of B/S (Jun-17)

Consolidated

() represent changes from Mar-17

- Total Assets: JPY 200tn (+JPY 0.1tn)
- Risk weighted Assets: JPY 61tn (+JPY 0.0tn)
- CET1 Ratio<sup>5</sup>:11.63% (+0.26%)
   [excluding Net Unrealized Gains on Other Securities 9.43% (+0.16%)]
- Leverage Ratio: 4.04% (+0.09%)

### Loans:

**JPY 78tn** (+JPY 0.1tn)

### **Securities:**

**JPY 35tn** (+JPY 3.0tn)

JGB: JPY 15.9tn (+JPY 2.5tn)

Non-JPY bonds: JPY 9.9tn (+JPY 0.2tn)

Stock: JPY 3.9tn (-JPY 0.0tn)

### Other Assets:

**JPY 86tn** (-JPY 3.0tn)

# **Deposits:**

**JPY 130tn** (-JPY 0.0tn)

### Other Liabilities:

**JPY 60tn** (+JPY 0.1tn)

**Net Assets:** 

JPY 9tn (+JPY 0.0tn)

- 1. Consolidated Gross Profits G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments
- 2. Quarterly Profit Attributable to Owners of Parent 3. New management account rules were applied at the beginning of FY2017. Figures for 1Q FY2016 are recalculated based on the new rules
- 4. Including Net Gains related to ETF of JPY 13.4bn (+JPY 12.8bn from 1Q FY16) 5. Basel III fully-effective basis (based on current regulations)



# **Overview of In-house Company**

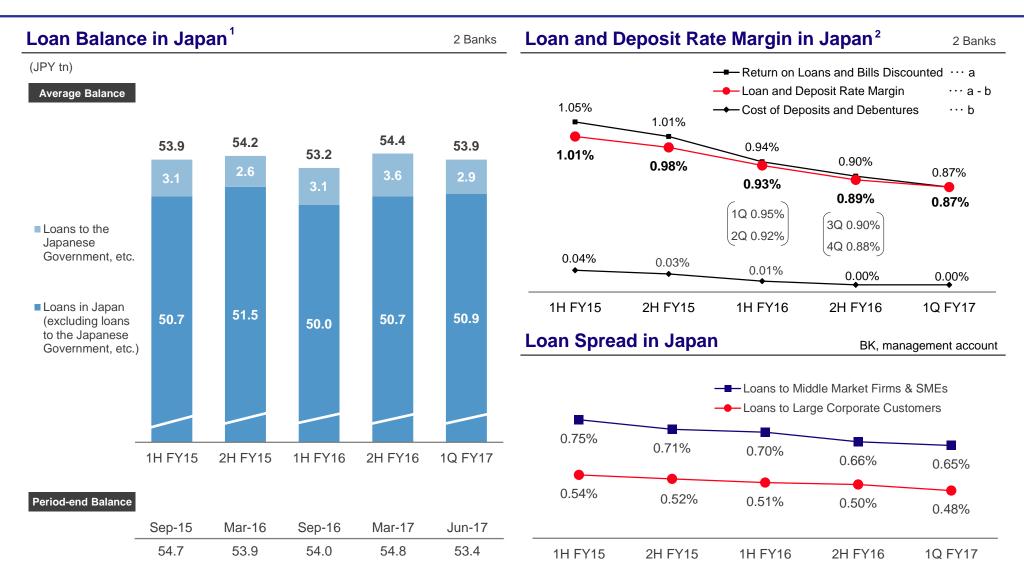
(group aggregate, management account, rounded figures)

| (JPY bn)                  | Net Business Profits |         |        |       |       | Net Income * |         |       |       |       |
|---------------------------|----------------------|---------|--------|-------|-------|--------------|---------|-------|-------|-------|
|                           | Result               |         |        | Plan  |       | Result       |         |       | Plan  |       |
|                           | 1Q FY16              | 1Q FY17 | YoY    | FY17  | YoY   | 1Q FY16      | 1Q FY17 | YoY   | FY17  | YoY   |
| RBC                       | -15.4                | -17.2   | -1.8   | 47.0  | 35.0  | -4.0         | -4.0    | 0.0   | 31.0  | 2.0   |
| CIC                       | 40.8                 | 31.3    | -9.5   | 218.0 | -23.0 | 33.0         | 43.0    | 10.0  | 224.0 | 6.0   |
| GCC                       | 39.3                 | 16.5    | -22.8  | 123.0 | 8.0   | 25.0         | 14.0    | -11.0 | 76.0  | -7.0  |
| GMC                       | 154.3                | 69.4    | -84.9  | 219.0 | -95.0 | 99.0         | 47.0    | -52.0 | 147.0 | -77.0 |
| AMC                       | 4.1                  | 5.7     | 1.6    | 24.0  | 4.0   | 2.0          | 3.0     | 1.0   | 11.0  | 1.0   |
| In-house<br>Company Total | 223.1                | 105.7   | -117.4 | 631.0 | -71.0 | 155.0        | 103.0   | -52.0 | 489.0 | -75.0 |
| FG<br>Consolidated        | 203.0                | 84.3    | -118.6 | 640.0 | -23.4 | 132.6        | 118.2   | -14.3 | 550.0 | -53.5 |

<sup>\*</sup> Figures for FG Consolidated are Net Income Attributable to FG



# **Net Interest Income from Customer Groups (In Japan)**

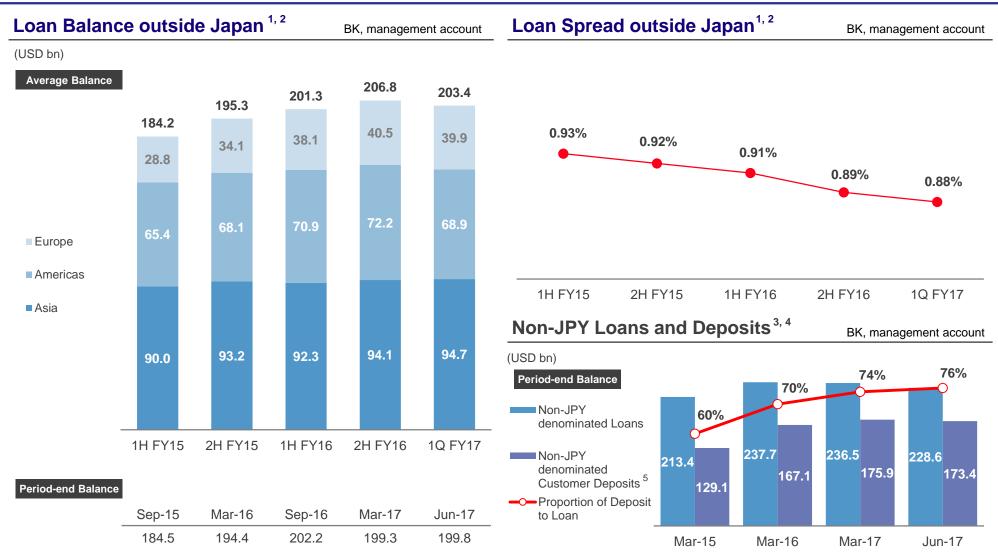


<sup>1.</sup> Excluding loans to FG. Banking account

<sup>2.</sup> Domestic Operations, excluding loans to financial institutions (including FG) and the Japanese Government, etc.



# **Net Interest Income from Customer Groups (Outside Japan)**



BK (including the subsidiaries in China, the US, the Netherlands, Indonesia, Malaysia, Russia, Brazil and Mexico)

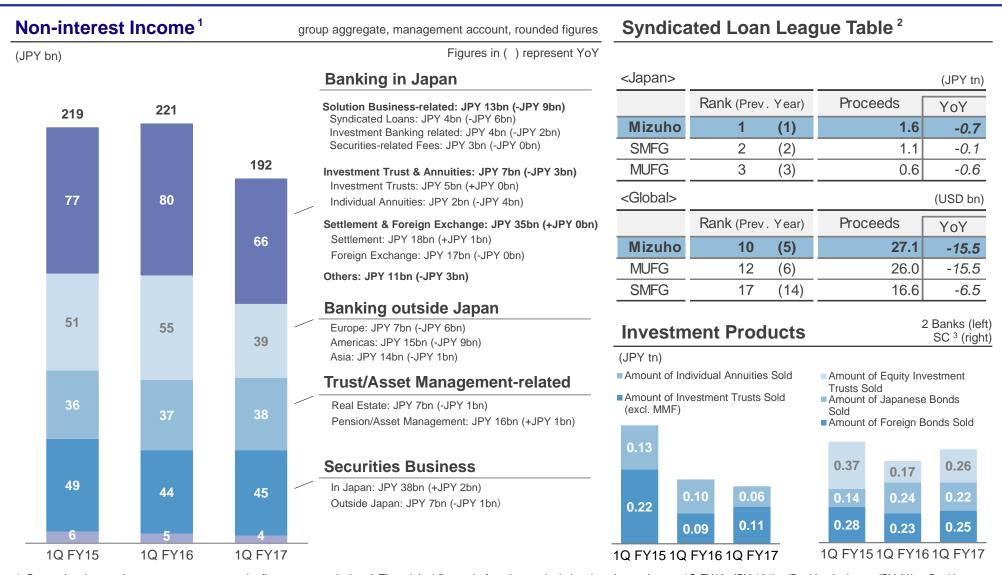


Changes in management account rules in 1Q FY17. Figures from 1H FY15 to 2H FY16 are recalculated based on the new rules

<sup>3.</sup> BK (including the subsidiaries in China, the US, the Netherlands, Indonesia, etc.)

Including Non-JPY loans and deposits in Japan 5. Changed in management account rules in 1Q FY17. Original figures before the recalculation were Mar-16: USD 168.5bn and Mar-17: USD 179.8bn

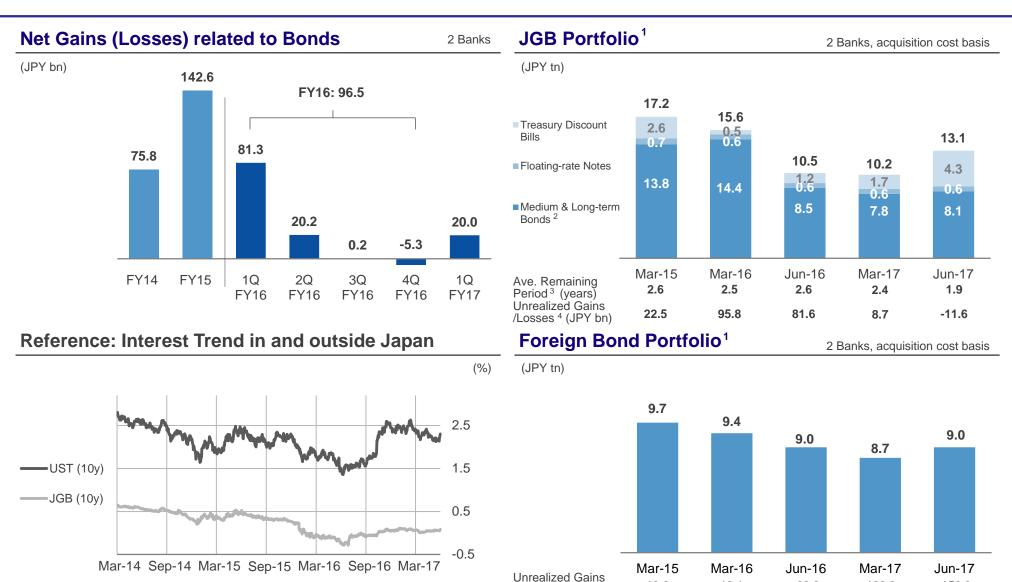
# **Non-interest Income from Customer Groups**



Due to the changes in management account, the figures are recalculated. The original figures before the recalculation that changed were, 1Q FY16: JPY 194bn (Banking in Japan JPY 69bn, Banking outside Japan JPY 52bn, Trust/Asset Management-related JPY 28bn, Securities Business JPY 45bn), 1Q FY15: JPY 198bn (Banking in Japan JPY 64bn, Banking outside Japan JPY 51bn, Trust/Asset Management-related JPY 28bn, Securities Business JPY 55bn)
 Apr-17 to Jun-17, Book-runner basis (Source) Thomson Reuters
 SC Retail & Business Banking Division



# **Securities Portfolio (Bond)**



<sup>1.</sup> Other Securities which have readily determinable fair values 2. Including bonds with remaining period of one year or less 3. Excluding floating-rate notes 4. The base amount to be recorded directly to Net Assets after tax and other necessary adjustments. Calculated based on the quoted market price if available, or other reasonable value, at the respective period end

/Losses 4 (JPY bn)

13.0

18.1

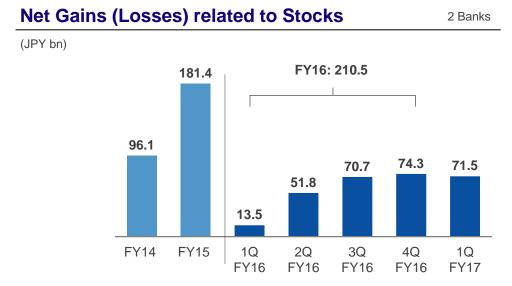
62.8

-162.9



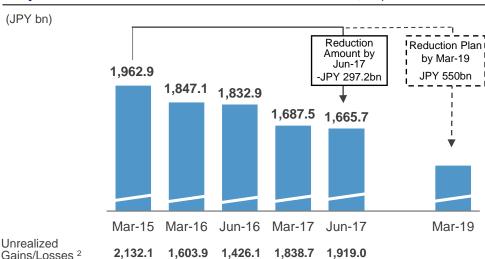
-156.3

# **Securities Portfolio (Stock)**

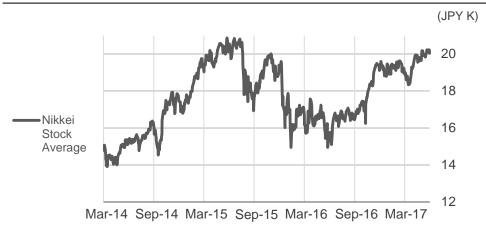


# Japanese Stock Portfolio<sup>1</sup>

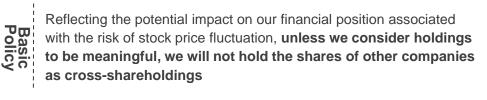
Consolidated, acquisition cost basis



# Reference: Trend in Japanese Stock Price



# Policy for cross-shareholdings disposal



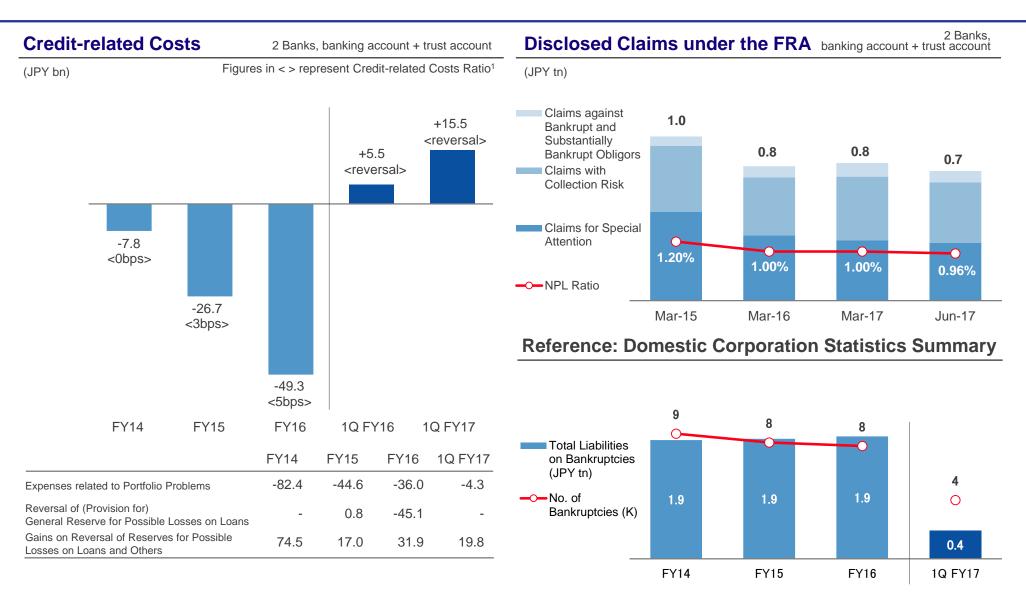
(Compared to the balance as of Mar-15) Medium-term Business Plan (by Mar-19): JPY 550bn

In Progress as planned

<sup>1.</sup> Other Securities which have readily determinable fair values
2. The base amounts to be recorded directly to Net Assets after tax and other necessary adjustments. Based on the average market price of the respective month



# **Credit Portfolio**



Source: Teikoku Databank

<sup>1.</sup> Ratio of Credit-related Costs (annualized) against Total Claims (period-end balance, based on the Financial Reconstruction Act (FRA))



# **Loan Portfolio Outside Japan**

# Quality of Loan Portfolio\* BK (including the banking subsidiary in China) GCC management basis Investment Grade Level Ratio NPL Ratio 75% 72% 73%



0.6%

0.7%

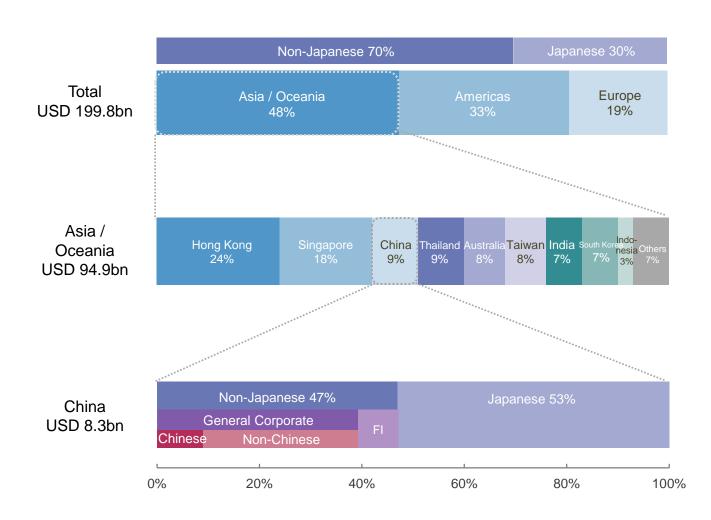
0.6%



## **Loan Portfolio Outside Japan (Jun-17)**

Period-end Balance

BK (including the banking subsidiaries in China, the US, the Netherlands Indonesia, Malaysia, Russia, Brazil and Mexico), GCC management basis



<sup>\*</sup> Management accounting rules were changed in FY16. The original figures for Investment Grade Level was 73% for Mar-16. All other figures remain unchanged



# Medium- and Long-term Direction for Mizuho [from May 2017 Presentation]

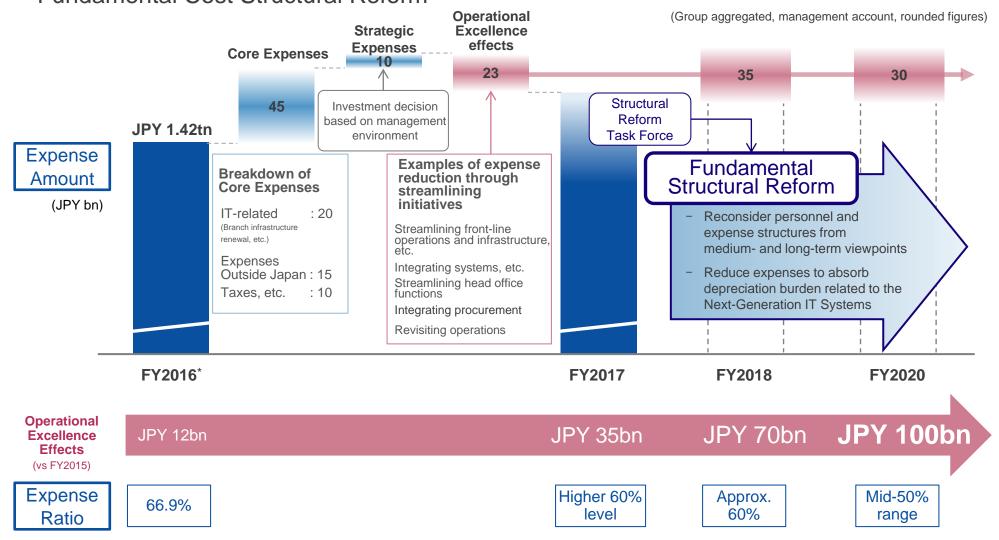
Heightened uncertainty leads to necessity for foundation building looking beyond our Medium-term Business Plan

**FY16 FY17 FY18** Medium-term Business Plan **Progressive Development of** "One MIZUHO" **Tightening of financial regulations** Increasing uncertainties against the П prospects for significant increase in Business Environment **Prolonged negative interest rates Gross Profits Direction US** interest rate hike Necessity of cost structural reform to Advances in technology 1. Cost competitiveness advance to the next phase of securing competitiveness Increase of geopolitical risk Fundamentally reform cost structure - Fully implement the Customer First Principle - Operational Excellence 2. Top-line profit Mizuho's Initiatives Introduction of Thoroughly strengthen the in-house company system Begin structural reform from our advantages Selecting and focusing FY17 responding to of business areas further environmental change 3. HR management **Establishment of** 5 Basic a resilient financial base reform **Policies** FY17 Proactive involvement in Make the best use Important year to build the foundation for reform financial innovation of HR Embedding a corporate culture that encourages the active participation of our workforce



# **Expense Plan** [from May 2017 Presentation]

Significant reduction in expenses through the promotion of Operational Excellence and Fundamental Cost Structural Reform



<sup>\*</sup> Figures for FY2016 are recalculated based on FY2017 management account rules



# **Capital Management**

Pursue an appropriate balance between strengthening of the stable capital base and steady return to shareholders

**Strengthening of the Stable Capital Base** 

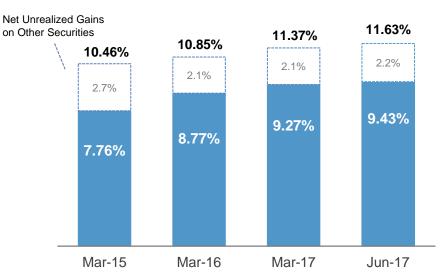
**Medium-term Business Plan** 

**CET1 Capital Ratio<sup>1</sup> Target: approx. 10%** 

(as of Mar-19, excluding Net Unrealized Gains on Other Securities)

### CET1 Capital Ratio<sup>1</sup>

Improve stress tolerance toward changing external changes through steady accumulation of retained earnings



### **Steady Return to Shareholders**

### **Dividend Policy**

Steady dividend payout policy with a dividend payout ratio on a consolidated basis of approx. 30% as a guide for our consideration

### Cash Dividend per Share of Common Stock

Comprehensively take into account management and regulatory environment, progress against the Medium-term Business Plan (CET1 Capital Ratio of approx. 10%), steady dividend payout ratio of approx. 30% and others factors

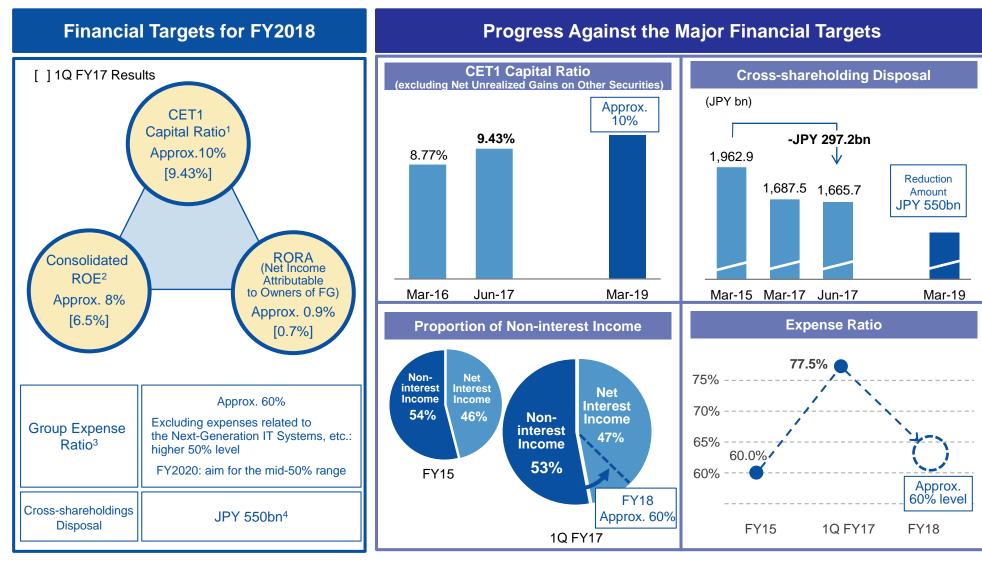
FY16: JPY 7.50 (Dividend payout ratio 31.4%) FY17 (estimated):JPY 7.50 (Dividend payout ratio 34.6%²)

<sup>2.</sup> Assuming Net Income Attributable to FG for FY17 of JPY 550.0bn



<sup>1.</sup> Basel III fully-effective basis (based on current regulations). Including the Eleventh Series Class XI Preferred Stocks (the balance as of Mar-16: JPY 98.9bn, mandatory conversion on Jul. 1, 2016) up to Mar-16

# Progress Against the Financial Targets of the Medium-term Business Plan



- 1. Basel III fully-effective basis (based on current regulations), excluding Net Unrealized Gains on Other Securities 2. Excluding Net Unrealized Gains on Other Securities
- 3. Group aggregated 4. Shares listed on the Japanese stock markets, acquisition cost basis, cumulative amount from FY15 to FY18

