## **Interim Results for FY2015**

**November 2015** 

Mizuho Financial Group



## **Important Notice**

applicable laws and regulations.

#### Forward-looking Statements

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions. We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Business Plan, realize the synergy effects of "One MIZUHO," and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to

Further information regarding factors that could affect our financial condition and results of operations is included in "Item 3.D. Key Information—Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission ("SEC"), which is available in the Financial Information section of our web page at www.mizuho-fg.co.jp/english/ and also at the SEC's web site at www.sec.gov.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

Mizuho Financial Group, Inc. is a specified business company under "Cabinet Office Ordinance on Disclosure of Corporate Information, etc." Article 17-15 clause 2 and prepares the interim consolidated and interim non-consolidated financial statements in the second quarter.

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

#### **Definitions**

New Bank (Mizuho Bank) was established on July 1, 2013 through the merger between former Mizuho Bank and former Mizuho Corporate Bank (surviving entity) Figures of Mizuho Bank up to 1Q FY2013 are simple aggregate figures of former Mizuho Bank and former Mizuho Corporate Bank

FG: Mizuho Financial Group, Inc.

BK: Mizuho Bank, Ltd.

TB: Mizuho Trust & Banking Co., Ltd.

SC: Mizuho Securities Co., Ltd.

former CB: Former Mizuho Corporate Bank before the merger

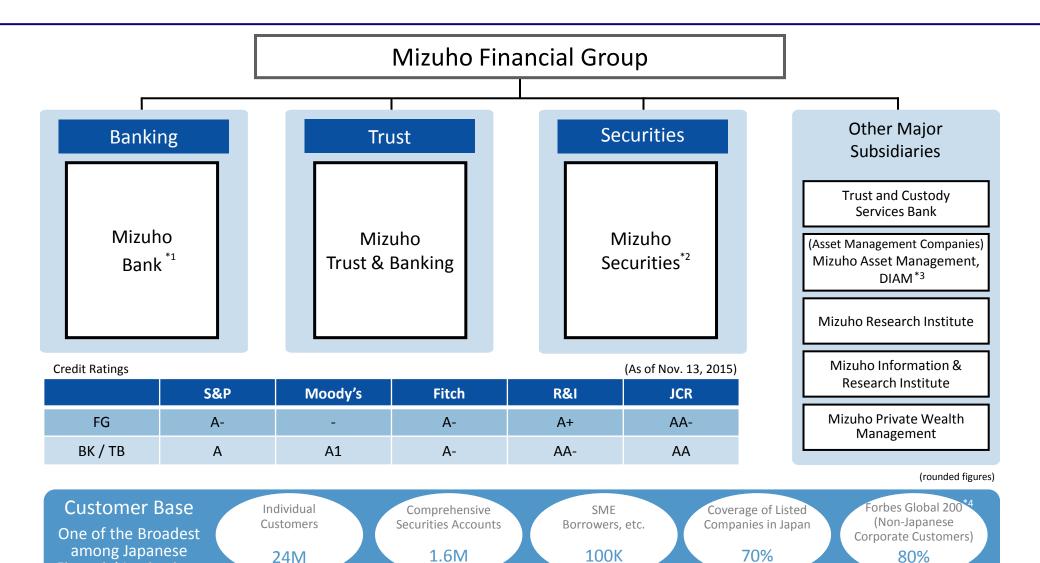
former BK: Former Mizuho Bank before the merger

2 Banks: Aggregate figures for BK and TB on a non-consolidated basis

BK+TB+SC: Aggregate figures for BK, TB and SC (including major subsidiaries) on a non-consolidated basis

Net Income Attributable to FG: Profit Attributable to Owners of Parent





<sup>\*1:</sup> Former BK and former CB merged on July 1, 2013 \*2: Former SC and former Mizuho Investors Securities, Co., Ltd. merged on January 4, 2013 \*3: An affiliate under the equity method

**Financial Institutions** 

<sup>\*4:</sup> Top 200 corporations from Forbes Global 2000 (excl. financial institutions)

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## Highlights



## Net Income Attributable to FG was JPY 384.1Bn, 60% progress against FY2015 Plan

- Gross Profits (2 Banks) increased YoY, supported by the favorable performance of the Customer Groups in both the domestic and overseas markets
- Mizuho Securities also recorded the highest Net Operating Revenues ever for the 1H: resulting in increased YoY revenues and profits
- Net Gains (Losses) related to Stocks exceeded the FY2015 Plan by proactively reducing cross-shareholdings and realizing gains of ETFs



## Towards achieving the current mid-term business plan

- Favorable progress toward achieving each of the financial numerical target
- "Transformation in quality" of profit structure centered on Customers Groups has reached the targeted level

Efforts to "Establish our Competitive Advantage" by strengthening the Four Key Focus Areas, such as "Make Asset Management the Fourth Pillar of our Business", are progressing steadily

## Mizuho's Strengths

## Drive differentiation against our competitors through our capabilities in innovation and execution

## Innovative Strategies

#### **One MIZUHO Strategy**

Integrated group-wide management across banking, trust, securities and asset management functions

## Super 30/50 Strategy

A strategy to focus on blue-chip companies by putting strong emphasize on building relationships

#### Strengthen the Four Key Focus Areas

Establishing competitive advantages through the selection and concentration of business areas

## Disciplined B/S Management

### Sufficient level of Capital

Common Equity Tier 1 Capital Ratio of 10.82%\*

Shareholder return in consideration of **Dividend Payout Ratio** 

#### Stable Funding Structure

Funded mainly from sticky customer deposits

## Solid Business Base

## Extensive **Network** (domestic & overseas) and **Other Channels**

Approx. 900 branches (domestic & overseas), over 10 million online banking customers, and 6,700 ATM network

## Client base in **Tokyo Metropolitan Area** and with **Large Corporations**

Relationship with 70% of the listed companies in Japan

### Overwhelming Industry Knowledge

Leading industry research function among Japanese banks

## Advanced Governance System

## **Highly Independent Board of Directors**

The Chairman of the board of directors, nominating committee members and compensation committee members are all independent outside directors

## Strengthened Functions of the Holding Company

Group strategy is undertaken by each customer segment

Commitment to **Governance Reform** 

# One MIZUHO Building the future with you

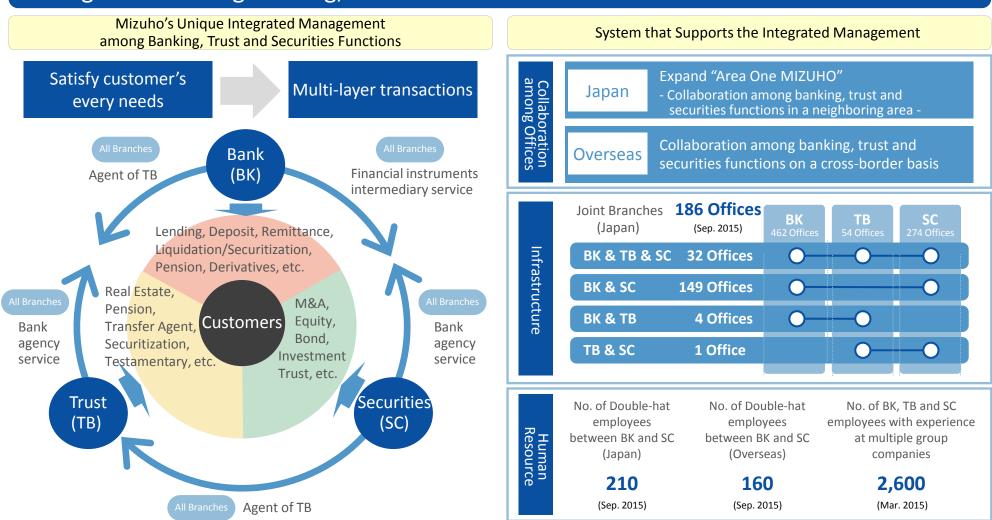
\* Fully-effective basis, including Eleventh Series Class XI Preferred Stock (balance as of Sep. 15: JPY 144.4Bn)



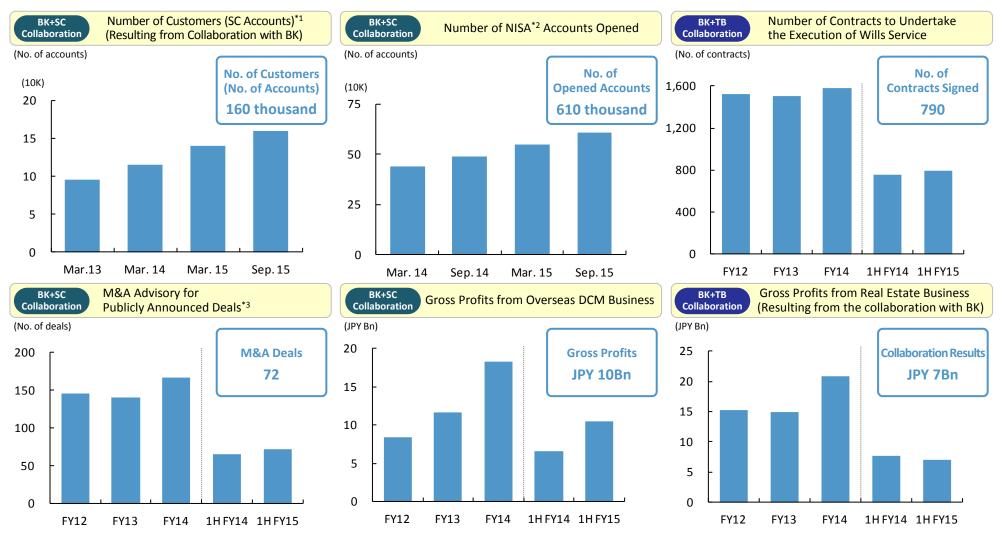
Mizuho Financial Group

## Collaboration among Banking, Trust and Securities Functions

## Aim for multi-layer transactions with customers through Mizuho's unique integrated management among banking, trust and securities functions



## Collaboration among Banking, Trust and Securities Functions – Business Results



<sup>\*1:</sup> Aggregate numbers of customers acquired through Assist Intermediation, Headquarter Intermediation, Branch Intermediation at the Corporate Investment Services & Retail Business segment at SC

<sup>\*2:</sup> Nippon (Japan) Individual Savings Account

<sup>\*3:</sup> Number of transactions basis, any Japanese involvement publicly announced, excluding real estate transactions Source: Prepared by SC based on data from Thomson Reuters

1. Interim Results for FY2015 – Executive Summary

2. Interim Financial Results for FY2015

3. Toward the "Establishment of our Competitive Advantage"

4. Enhanced Governance System

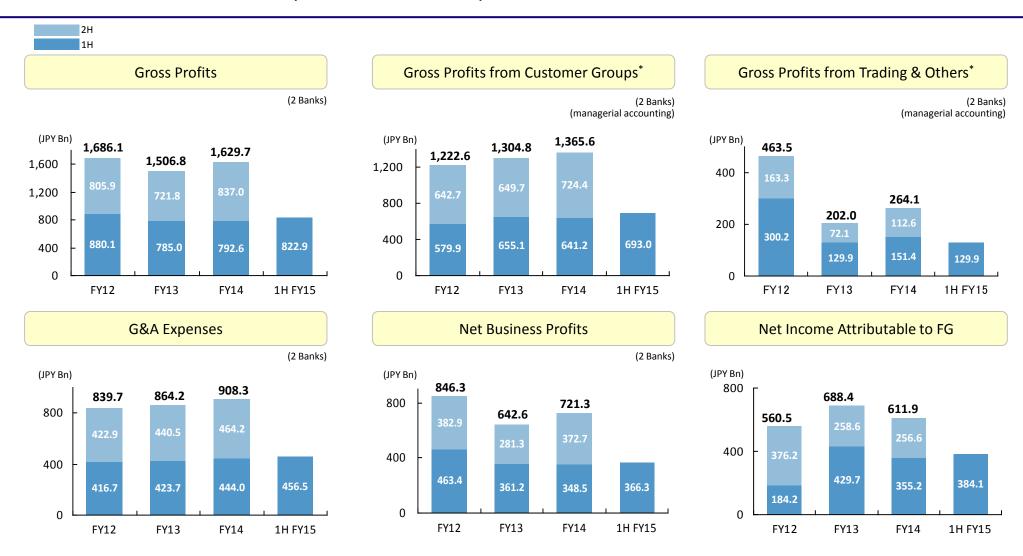
## Overview of 1H FY2015

2 Banks (JPY Bn)	1H FY2015 Results	YoY	FY2015 Plan	Progress	Highlights of 1H FY2015
Net Business Profits	366.3	17.7	810.0	45.2%	■ Net Income Attributable to FG:
Gross Profits	822.9	30.3			60% progress against Earning Estimates for FY2015  - Net income of 2 Banks showed a strong result: 56% against the
Customer Groups	693.0	51.7* <sup>3</sup>	3		<ul> <li>annual plan, supported by the favorable results of Customer Groups</li> <li>Mainly due to SC's favorable results, the difference between</li> </ul>
Trading & Others	129.9	-21.4* <sup>3</sup>	ı		Consolidated and 2 Banks increased
G&A Expenses (excluding Non-Recurring Losses)	-456.5	-12.5			<ul> <li>Net Business Profits of 2 Banks increased steadily</li> <li>Gross Profits from both domestic and overseas Customer Groups</li> </ul>
Credit-related Costs	-0.4	-75.6	-50.0		<ul><li>increased YoY</li><li>G&amp;A Expenses increased mainly due to an increase in strategic</li></ul>
Net Gains (Losses)	99.6	73.0	75.0		expenses, including expenses related to overseas operations
related to Stocks					<ul> <li>Credit-related Costs were almost zero</li> </ul>
Net Income	304.0	3.2	535.0	56.8%	<ul> <li>Net Gains (Losses) related to Stocks (including JPY 26.4Bn from Net Gains related to ETF) marked above the FY 2015 plan, yet we</li> </ul>
Consolidated (JPY Bn)					will continue our efforts to reduce cross-shareholdings
					■ SC increased its revenue and income YoY
Difference b/w Consolidated and 2 Banks*1	80.1	25.6	95.0	84.3%	SC recorded the historical high for Net Operating Revenues
Mizuho Securities	38.7	15.4			for the 1H. There also was an extraordinary gain due to a compensatory damages (JPY 12.8Bn) received from Tokyo Stock Exchange resulting from the conclusion of a lawsuit
Net Income Attributable to FG	384.1	28.9	630.0	60.9%	■ Capital base maintained a sufficient level
Common Equity Tier 1 Capital Ratio *2 (Fully-effective Basis)	10.82%	0.36% (vs. Mar. 15)	1		<ul> <li>Common Equity Tier 1 (CET1) Capital Ratio</li> <li>on a fully-effective basis amounted to 10.82%*2</li> </ul>

<sup>\*1:</sup> Net Income Attributable to FG – 2 Banks \*2: Including Eleventh Series Class XI Preferred Stock (balance as of Sep. 15: JPY 144.4Bn)

<sup>\*3:</sup> New managerial accounting rules were applied at the beginning of FY2015. Figures for 1H FY2014 were recalculated based on the new rules

## Overview of 1H FY2015 (Historical Trends)



<sup>\*</sup> Due to the changes in managerial accounting rules, FY2012 figures are recalculated based on FY2013 rules, and FY2014 figures are recalculated based on FY2015 rules. The original figures for Gross Profits from Customer Groups were JPY 1,280.2Bn for FY2012 (1H JPY 615.3Bn) and JPY 1,366.1Bn for FY2014 (1H JPY 641.8Bn, 2H 724.2Bn). The original figures for Gross Profits from Trading & Others were JPY 405.8Bn for FY2012 (1H JPY264.8Bn) and JPY 263.6Bn for FY2014 (1H JPY150.8Bn, 2H 724.2Bn).



## Overview of 1H FY2015 (Balance Sheet)

## Consolidated Balance Sheet (as of Sep. 2015) Consolidated Total Assets: JPY 192Tn (1) Loans: (3) Deposits, Negotiable IPY 74Tn **Certificates of Deposit (NCD): JPY 116Tn** (2) Securities: JPY 39Tn JGB: JPY 19Tn Stock: JPY 4Tn Other Liabilities: JPY 66Tn Other Assets: (4) Net Assets: JPY 77Tn JPY 9Tn

Mizuho's Balance Sheet Advantages\*1

### (1) Credit portfolio remained sound

- NPL Ratio remained at a low level of 1.06%
- Balances of NPLs and Claims against Other Watch Obligors remained at low levels

### (2) Focused on risk management of securities portfolio

- Average remaining period of JGB portfolio was 2.6 years
   Strengthened risk management as preemptive measure and conducted stress tests, preparing for the risk of a rise in interest rates
- Continue efforts to reduce cross-shareholdings

## (3) Funding structures in both Yen and foreign currencies are stable

- Domestic deposit funding structure is stable, primarily consisting of individual customer deposits
- Continued initiatives to increase foreign currency-denominated deposits
- Loan-to-deposit ratio was 64%
- Liquidity Coverage Ratio (LCR) was 128.4%\*2

#### (4) Capital is maintained at a sufficient level

- Common Equity Tier 1 Capital Ratio was 10.82%\*3 (fully-effective basis)
- Leverage Ratio was 3.89%
- \*1: NPL ratio and average remaining period of JGB portfolio are on a 2 Banks basis. All other figures are on a consolidated basis
- \*2: 2Q of FY2015 (average of July to September)
- \*3: Including Eleventh Series Class XI Preferred Stock (the balance as of Sep. 2015: JPY 144.0Bn)

## Medium-term Business Plan: Key Numerical Targets

## Favorable progress toward achieving key numerical targets

		1H FY2015 Results	FY2015 Plan	Plan for the final year of the Medium-term Business Plan (FY13-FY15)
ROE (Consolidated) Approx. 9%	Consolidated ROE	11.7% *1 (9.4%)	Mid 9% range <sup>*1</sup> (Approx. 8%)	Approx. 9%
Target Figures  (Final Year of the Medium-term Business Plan)  Equity  Tier 1 Capital Ratio Ratio Risk-weighted Assets)  (Fully-effective basis)  8% or higher Approx. 0.9%	RORA (Consolidated Net Income Attributable to FG on Risk-weighted Assets)	1.2%	Approx. 0.9%	Approx. 0.9%
	Common Equity Tier 1 Capital Ratio (Fully-effective basis)	10.82% (including Eleventh Series Class XI Preferred Stock)	10 to 11% (including Eleventh Series Class XI Preferred Stock)	8% or higher (including Eleventh Series Class XI Preferred Stock)
Profitability	Net Income Attributable to FG	JPY 384.1Bn	JPY 630Bn	JPY 550Bn level
Efficiency	Group Expense Ratio*2	58.7%	Mid 50% range	Mid 50% range
Efficiency	Expense Ratio (Banking Subsidiaries)*3	55.4%	Lower 50% level	Lower 50% level
Soundness	Ratio of Stock Portfolio against Tier 1 Capital*4	23.9%	25% or lower	Approx. 25%

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation



<sup>\*4:</sup> Including hedging effects. Tier 1 Capital is calculated based on Basel III phase-in basis, including Eleventh Series Class XI Preferred Stock in the Common Equity Tier 1 Capital

## Medium-term Business Plan: Transformation of Profit Structure

## Toward stable and sustainable profit structure centered on income from Customer Groups and Non-interest Income

Income from Customer Groups (from Apr. 2013 to Sep. 2015)

(BK+TB+SC, managerial accounting, cumulative, rounded figures)

(JPY Bn)

(Gross Profits)	Net Interest Income	Non-interest Income
Domestic Operations	0	+99
Overseas Operations	+65	+115
Total	+65	+214

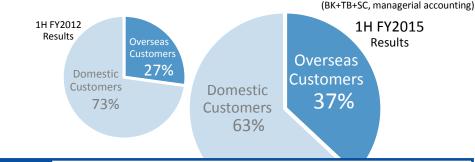
Income from Customer Groups

+JPY 279Bn

(cumulative from Apr. 2013 to Sep. 2015)

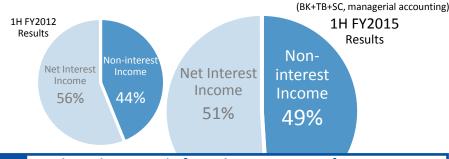
Medium-term Business Plan Aim to increase income from Customer Groups by JPY 200Bn\* in 3 years by FY2015

#### Proportion of Income from Overseas Customers (Net Business Profits)



Medium-term Business Plan Aim to increase % of income from overseas customers to 33% level of Customer Groups in FY2015

#### Proportion of Non-interest Income from Customer Groups (Gross Profits)



Medium-term Business Plan Aim to increase % of Non-interest Income from Customer Groups to 50% level in FY2015

(Note) Figures on this page are in comparison with FY2012 results, which is the immediately preceding fiscal year before the Medium-term Business Plan, based on managerial accounting

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Mizuho Financial Group

<sup>\*</sup> Including foreign exchange translation impact

## **KPI** (Key Performance Indicators)

## **Enhancement of Profitability**

#### FY2015 1H FY2015 **Targets** Results Balance of +JPY 3Tn +JPY 2.7Tn **Investment Products** Balance of +JPY 1Tn **Almost flat Housing Loans** Average Balance of +JPY 1.5Tn +JPY 2.7Tn Loans to Corporate Customers Income from +25% +20% **Real Estate Business** (vs. 1H FY2012) In accordance with Double No. of PPP Deals involved Syndicated Loans in Japan No. 1 No. 1 (League Table) M&A Advisory - Japanese Corp. No. 2 No. 1 (No. of Deals) (League Table) Income from Overseas (Asia) Almost in accordance +30% **Japanese Customers** with plan Almost in accordance Income from Super 30 Customers +40% (per Corporate Group) with plan Syndicated Loans in Asian region No. 1 No. 1 (League Table) (among Japanese banks)

#### **Expansion of Business Base**

	FY2015 Targets	1H FY2015 Results
No. of Individual Customers	+1M	+500K
No. of SC Individual Customers (via Referral from BK)	+50%	+73%
No. of NISA* Accounts	Top Class	Approx. 610K (Based on No. of New Accounts)
No. of Consent to Undertake the Execution of Wills Service (Testamentary Trust)	+30%	+15% (vs 1H FY2012)
No. of Corporate Customers (SMEs) borrowing Loans from Mizuho	+20%	+8%
Overseas (Asia) Business Expansion Support for Japanese Cusomers	+1,000 Companies	Approx. +1,100 Companies

<sup>\*</sup> Nippon (Japan) Individual Savings Account

(Note) FY2015 target is in comparison with FY2012 results



## Net Business Profits by Business Unit

(JPY Bn) (managerial accounting)

	FY2015 P	Plan	1H FY2015		
BK+TB+SC	(rounded figures)	YoY	Results	YoY	Progress against the plan
Domestic Customers	507.0	12.6	229.6	11.5	45%
Personal Banking Unit	39.0	- 7.7	16.8	- 1.5	43%
Retail Banking Unit	29.0	8.4	7.2	- 0.5	25%
Corporate Banking Unit (Large Corporations)	276.0	12.0	130.6	12.6	47%
Corporate Banking Unit	125.0	4.0	55.0	2.6	44%
Financial Institutions & Public Sector Business Unit	47.0	- 0.4	25.7	3.0	55%
Overseas Customers (International Banking Unit)	305.0	60.3	133.9	29.2	44%
Customer Groups	812.0	73.0	363.5	40.7	45%
Trading & Others	69.0	- 3.9	52.9	- 7.0	77%
Net Business Profits (BK+TB+SC)	881.0	69.1	416.4	33.7	47%
Consolidated Net Business Profits	960.0	83.0	446.7	33.8	47%

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1. Interim Results for FY2015 – Executive Summary

2. Interim Financial Results for FY2015

3. Toward the "Establishment of our Competitive Advantage"

4. Enhanced Governance System

## **Overview of Financial Results**

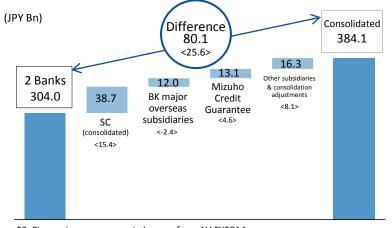
(2 Banks, breakdown figures are on a managerial accounting					ounting basis)	
	(JPY	Bn)	1H FY15	YoY	1H FY14	Reference Pages
1	Gro	ss Profits	822.9	30.3	792.6	
2		Customer Groups	693.0	51.7	641.2	
3		Net Interest Income	398.9	9.4	389.6	P.18
4		Non-interest Income	294.0	42.4	251.7	P.21
5		Trading & Others	129.9	-21.4	151.4	
6	G&/	A Expenses	-456.5	-12.5	-444.0	P.22
7		Customer Groups	-366.7	-18.1	-348.6	
8		Trading & Others	-89.8	5.5	-95.3	
9	Ne	t Business Profits	366.3	17.7	348.5	
10		Customer Groups	326.3	33.7	292.6	
11		Trading & Others	40.0	-16.0	56.0	
12	Cre	dit-related Costs	-0.4	-75.6	75.2	P.25
13	Net	Gains (Losses) related to Stocks	99.6	73.0	26.6	P.24
14	Net	Non-Recurring Gains (Losses) - Other	-23.7	-2.2	-21.5	
15	Ord	inary Profits	441.7	12.8	428.9	
16 Net Income		304.0	3.2	300.7		
17	Con	solidated Net Business Profits *1	446.7	33.8	412.9	
18		Difference b/w Consolidated and 2 Banks	80.3	16.0	64.3	
19	Net	Income Attributable to FG	384.1	28.9	355.2	
20		Difference b/w Consolidated and 2 Banks *2	80.1	25.6	54.5	

<sup>\*1:</sup> Consolidated Gross Profits - G&A Expenses (excluding Non-Recurring Losses)

#### **Net Business Profits**

(2 Banks) (JPY Bn) <sup>1</sup> Gross Profits 822.9 30.3 792.6 Net Interest Income -18.8 2 450.8 469.7 3 Fiduciary Income 26.7 1.4 25.3 Net Fee and Commission Income 20.9 178.0 198.9 4 Net Trading Income 21.6 5 44.0 22.3 Net Other Operating Income 5.0 97.2 102.2 -12.5 7 G&A Expenses -456.5 -444.0 **Net Business Profits** 17.7 348.5 366.3 Net Gains (Losses) related to Bonds 76.9 1.9 75.0

#### Difference in Net Income b/w Consolidated and 2 Banks \*2 \*3

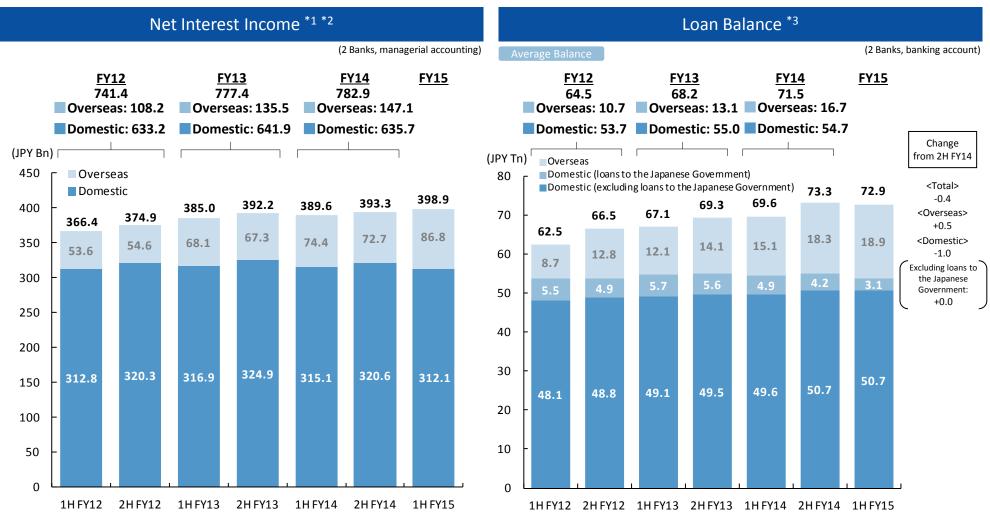


<sup>\*3:</sup> Figures in < > represent changes from 1H FY2014

<sup>+</sup> Equity in Income from Investment in Affiliates and certain other consolidation adjustments

<sup>\*2:</sup> Net Income Attributable to FG - Net Income of 2 Banks

## Net Interest Income from Customer Groups (Overview)



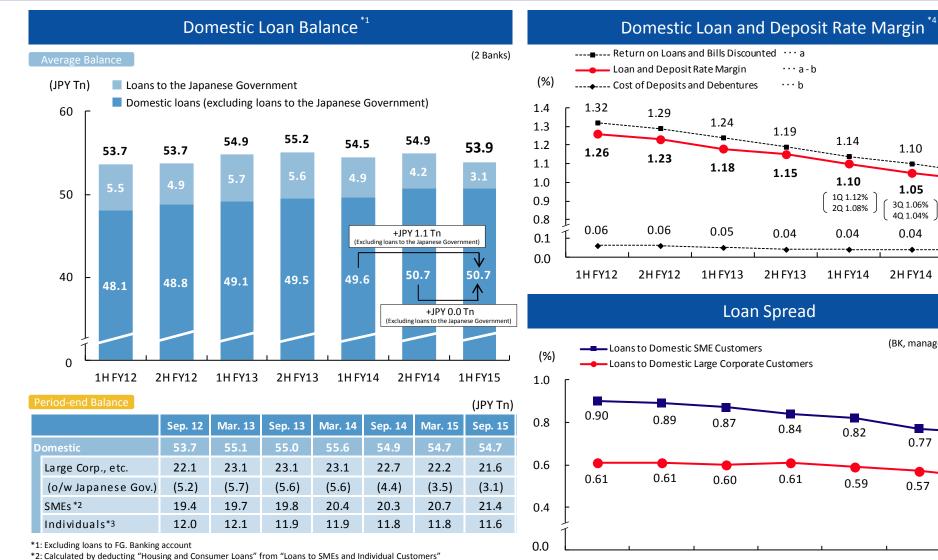
<sup>\*1:</sup> Domestic: Aggregate of income in BK Domestic Banking and TB / Overseas: Income in BK International Banking

<sup>\*3:</sup> Excluding loans to FG. "Overseas" is calculated based on an aggregate of banking and trust account basis and represents loans booked at overseas offices, including the impact of foreign exchange translation



<sup>\*2:</sup> Due to the changes in managerial accounting rules, FY2012 figures are recalculated based on FY2013 rule, and FY2013 and FY2014 figures are recalculated based on FY2015 rules
The original total figures of net interest income before the recalculation were: FY2012 JPY 770.5Bn (1H JPY 386.5Bn and 2H JPY 384.0Bn), FY2013 JPY 770.8Bn (1H JPY 381.5Bn and 2H JPY 389.1Bn)
and FY2014 JPY 778.1Bn (1H JPY 387.4Bn and 2H JPY 390.7Bn)

## Net Interest Income from Customer Groups (Domestic)



1H FY12

2H FY12

1H FY13

2H FY13



\*4: Domestic Operations, excluding loans to financial institutions (including FG) and the Japanese Government

\*3: Housing and Consumer Loans

0.75

0.54

1H FY15

(2 Banks)

1.05

1.01

1Q 1.02%

2Q 1.00%

0.04

1H FY15

(BK, managerial accounting)

0.77

0.57

2H FY14

1.14

1.10

1Q 1.12%

2Q 1.08%

0.04

1H FY14

0.82

0.59

1H FY14

1.10

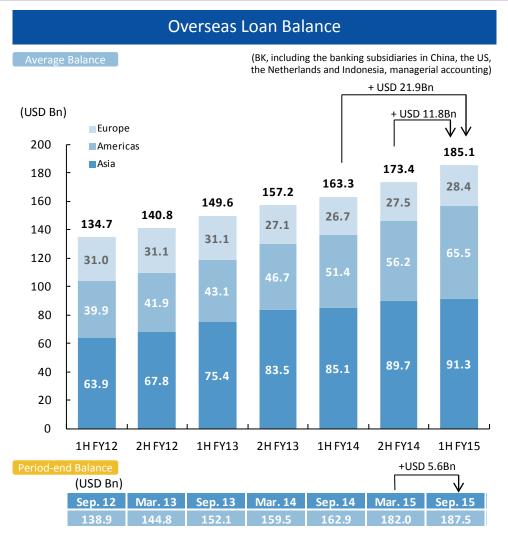
1.05

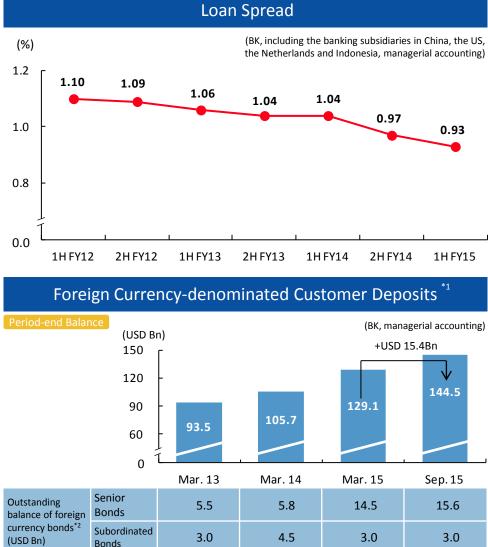
3Q 1.06%

4Q 1.04%

0.04

## Net Interest Income from Customer Groups (Overseas)

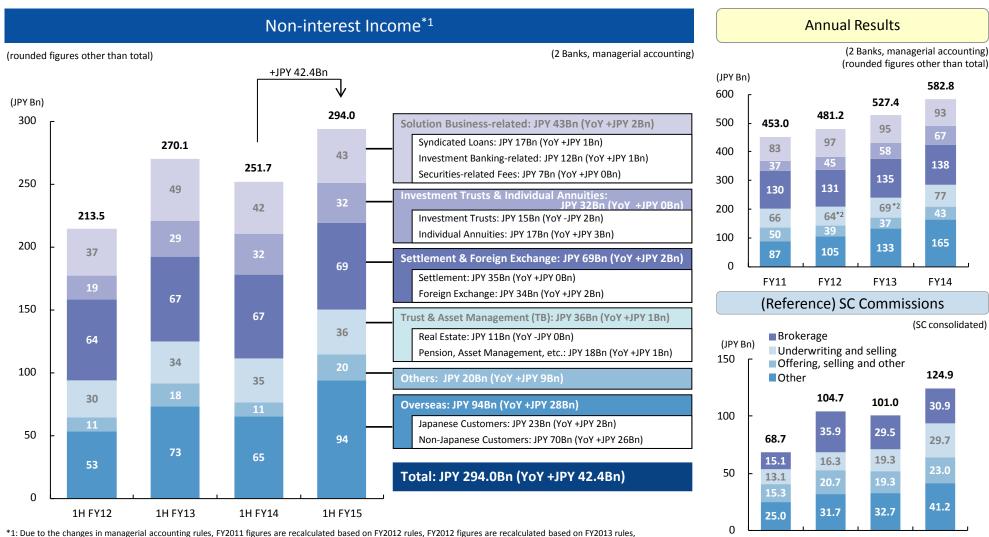




<sup>\*1:</sup> Including foreign currency deposits (domestic)

<sup>\*2:</sup> Excluding bilateral non-public MTNs

## Non-interest Income from Customer Groups



<sup>1:</sup> Due to the changes in managerial accounting rules, FY2011 figures are recalculated based on FY2012 rules, FY2012 figures are recalculated based on FY2013 rules, FY2013 and FY2014 figures are recalculated based on FY2015 rules. The original total figures before the recalculation were JPY 408.6Bn for FY2011, JPY 509.7Bn for FY2012 (1H JPY 228.9Bn), JPY 534.0Bn for FY2013 (1H JPY 273.7Bn), JPY 588.0Bn for FY2014 (1H JPY 254.5Bn)

<sup>\*3:</sup> Simple aggregation of former Mizuho Securities (consolidated) and Mizuho Investors Securities (consolidated)

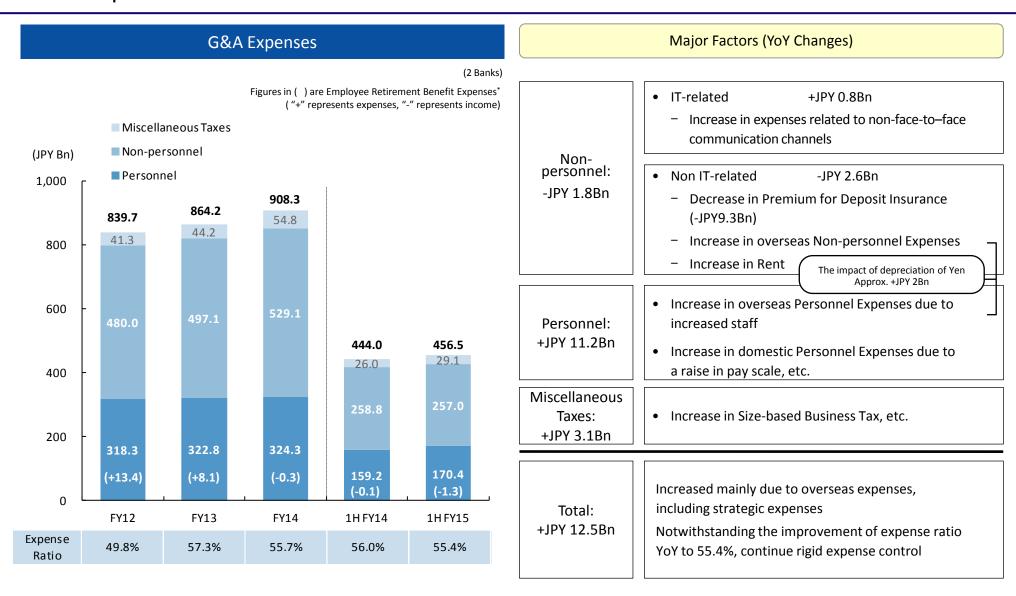


1H FY14 1H FY15

1H FY12\*3 1H FY13

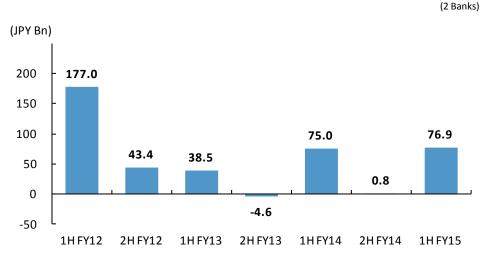
<sup>\*2:</sup> A new rule to display rounded figures has been applied since FY2014. (Based on the original rule, non-interest income from Trust & Asset Management (TB) were JPY 65Bn for FY2012, and JPY 70Bn for FY2013)

## **G&A Expenses**



## Securities Portfolio (Bond)





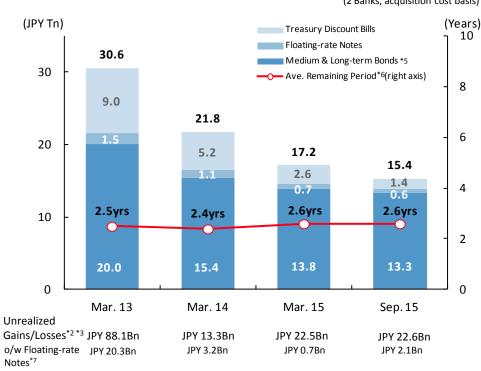
## Unrealized Gains/Losses on Other Securities\*1 \*2 \*3

(IPY Rn)

(3F F BH)						
	Mar. 13	Mar. 14	Mar. 15	Sep. 15		
Japanese Stocks	710.1	1,108.2	2,132.1	1,856.8		
Japanese Bonds	113.4	31.3	44.1	40.9		
Other*2	54.4	-49.3	303.0	86.0		
Total	878.1	1,090.2	2,479.3	1,983.8		
Nikkei 225 (JPY)	12,244	14,694	19,197	17,944		
JGB 10Y	0.56%	0.64%	0.40%	0.35%		
USTB 10Y	1.85%	2.72%	1.94%	2.06%		

#### JGB Portfolio\*1

(2 Banks, acquisition cost basis)



#### Foreign Bond Portfolio\*1

(2 Banks, acquisition cost basis)

	Mar. 13	Mar. 14	Mar. 15	Sep. 15
Foreign Bonds (JPY Tn)	11.7	9.1	9.7	9.3
Unrealized Gains/Losses (JPY Bn)	18.3	-170.2	38.3	-6.6

<sup>\*1:</sup> Other Securities which have readily determinable fair values \*2: The base amounts to be recorded directly to Net Assets after tax and other necessary adjustments

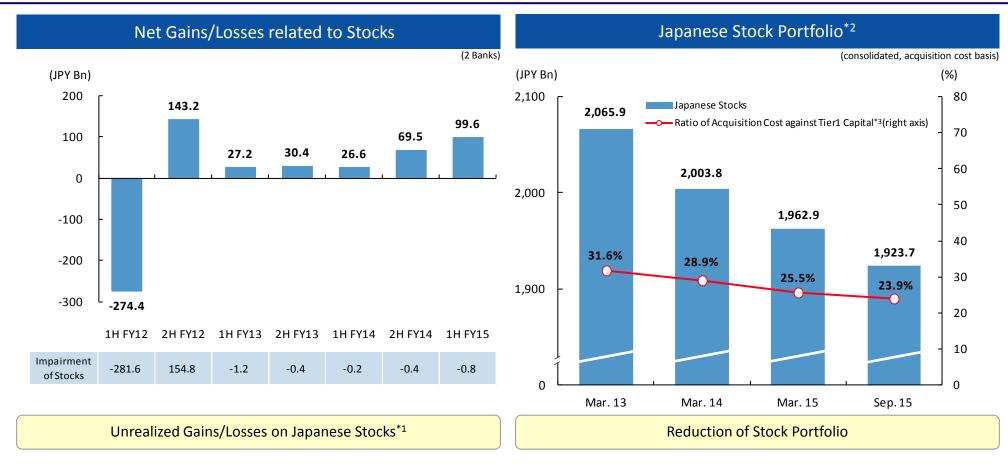
(Consolidated)

<sup>\*3:</sup> Based on the quoted average market price of the respective month for Japanese stocks and Nikkei 225. For others, calculated based on the quoted market price if available, or other reasonable value, at the respective period end

<sup>\*4:</sup> Foreign government bonds, fund investments, and securitization products, etc. \*5: Including bonds with remaining period of one year or less \*6: Excluding floating-rate notes

<sup>\*7:</sup> Determined at reasonably calculated prices

## Securities Portfolio (Stock)



(JPY Bn) (consolidat						
	Mar.13	Mar.14	Mar.15	Sep. 15		
Japanese Stocks	710.1	1,108.2	2,132.1	1,856.8		
Nikkei 225 (IPV)	12 2/1/	1/1 69/	19 197	17 9//		

(consolidated)

FY 2015 Reduced Amount
(Amount Sold\*4)

(JPY 39.8Bn)

<sup>\*3:</sup> Basel III phase-in basis (incl. Eleventh Series Class XI Preferred Stock in Common Equity Tier 1 Capital), hedging effects are included in and after Mar. 14 \*4: Managerial basis (BK, TB and SC)

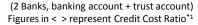


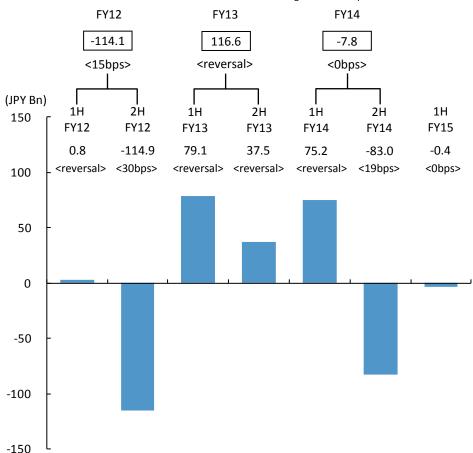
<sup>\*1:</sup> Other Securities which have readily determinable fair values (the base amounts to be recorded directly to Net Assets after tax and other necessary adjustments ).

Based on the average market price of the respective month \*2: Other Securities which have readily determinable fair values

### **Credit Portfolio**

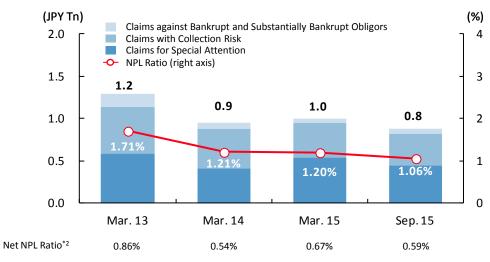






#### Disclosed Claims under the Financial Reconstruction Act

(2 Banks, banking account + trust account)



#### Claims against Other Watch Obligors

(2 Banks, banking account, based on the Financial Reconstruction Act)

	Mar.13	Mar.14	Mar.15	Sep.15
Balance (JPY Tn)	3.2	2.6	1.5	1.5
Reserve Ratio	6.27%	6.34%	3.72%	3.73%

#### Reserve Ratio for Normal Obligors

(2 Banks, banking account, based on the Financial Reconstruction Act)

	Mar.13	Mar.14	Mar.15	Sep.15
Reserve Ratio	0.11%	0.10%	0.07%	0.07%

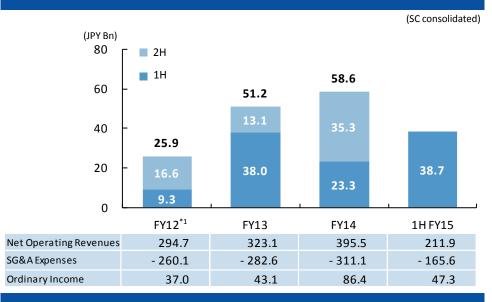
<sup>\*1:</sup> Ratio of Credit-related Costs (annualized) against Total Claims (period-end balance, based on the Financial Reconstruction Act)

<sup>\*2: (</sup>Disclosed Claims under the Financial Reconstruction Act - Reserves for Possible Losses on Loans) / (Total Claims - Reserves for Possible Losses on Loans)

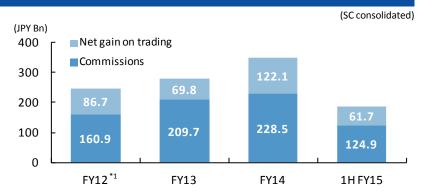


### Mizuho Securities

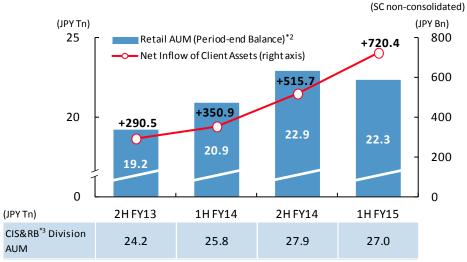
### Net Income Attributable to Owners of Parent



### Commissions and Net gain on trading



#### Retail AUM/Net Inflow of Client Assets



<sup>\*3:</sup> Corporate Investment Services & Retail Business

#### DCM League Table in the U.S.\*4

Expanded presence in DCM business in the Americas through the acquisition of loan portfolio from RBS, contributing to stabilize overseas profit

		_		•
	1H FY2014			1H FY2015
Rank	Company Name		Rank	Company Name
1	JP Morgan		1	Bank of America Merrill Lynch
2	Bank of America Merrill Lynch		2	JP Morgan
3	Goldman Sachs	_	3	Goldman Sachs
9	RBS	•	10	Mizuho Financial Group
11	Mitsubishi UFJ Financial Group		11	Mitsubishi UFJ Financial Group
14	Mizuho Financial Group	$\vdash$	21	Sumitomo Mitsui Financial Group
24	Sumitomo Mitsui Financial Group	•		

- \*1: Simple aggregation of former Mizuho Securities (consolidated) and Mizuho Investors Securities (consolidated)
- \*2: The calculation rule of Retail Assets Under Management (AUM) has been revised since FY2014. 2H FY2013 figure was recalculated based on the revised rule \*4: Apr. 14 Sep. 14 and Apr. 15 Sep. 15, US Investment Grade Corporate Debt: Bonds externally-rated as investment grade and above issued by US corporations with issuance amounting to at least USD 2.5 million. However, this excludes emerging debt, corporate treasury debt and sole lead manager deals Source: Dealogic



### No revision to the Earnings Plan of FY2015

Consolidated	FY2014		FY2015	
(JPY Bn)	Results	1H FY2015 Results	Plan	vs Original Plan
Net Business Profits <sup>*1</sup>	876.9	446.7	960.0	no change
Credit-related Costs	-4.6	3.9	-60.0	no change
Net Gains (Losses) related to Stocks	131.9	114.8	75.0	no change
Ordinary Profits	1,010.8	574.5	980.0	no change
Net Income Attributable to FG	611.9	384.1	630.0	no change
Difference in Net Income b/w Consolidated and 2 Banks <sup>*2</sup>	131.5	80.1	95.0	no change

2 Banks	FY2014 Results	FY2015		
(JPY Bn)		1H FY2015 Results	Plan	vs Original Plan
Net Business Profits	721.3	366.3	810.0	no change
Credit-related Costs	-7.8	-0.4	-50.0	no change
Net Gains (Losses) related to Stocks	96.1	99.6	75.0	no change
Ordinary Profits	754.4	441.7	790.0	no change
Net Income	480.4	304.0	535.0	no change

#### **Assumptions of Earnings Plan**

Item	Original Assumptions	2H FY2015 Assumptions
O/N Rate	0.0 - 0.1%	0.0 - 0.1%
3M TIBOR	0.18%	0.17%
10Y JGB	0.50%	0.40%
Foreign Exchange Rate (USD/JPY)	JPY 123	JPY 123
Nikkei 225	JPY 18,900	JPY 19,800

#### Annual Cash Dividends for FY2015 (Estimates)

Common Stock: JPY 7.5 per share (dividend payout ratio: 29.5%)

(interim cash dividend payments: JPY 3.75)

**Preferred Stock: as prescribed** 

The above information includes forward-looking Statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation



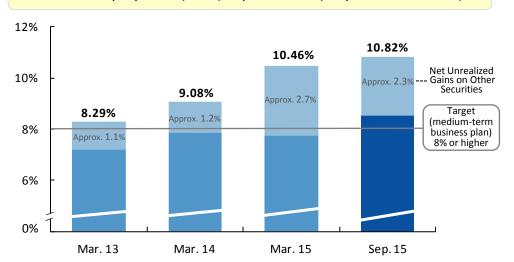
<sup>\*1:</sup> Consolidated Gross Profits – G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments

<sup>\*2:</sup> Net Income Attributable to FG - Net Income of 2 Banks

## Capital Management

### Strengthening of Capital Base

Common Equity Tier1 (CET1) Capital Ratio (fully-effective basis\*1)



#### Target (medium-term business plan)

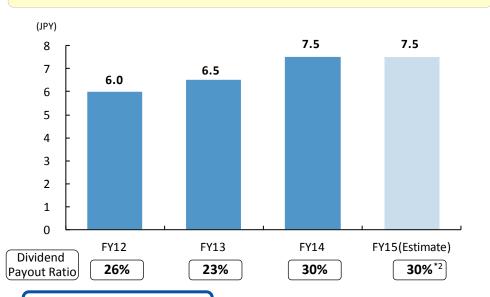
Toward a level that enables us to stably secure CET1 ratio of 8% or higher by Mar. 2016

#### **Future direction**

We aim to secure CET1 ratio that is durable to future change of business environment, paying attention to trends of global financial regulation

#### Steady Returns to Shareholders

Cash Dividend per Share of Common Stock



#### **Dividend Policy**

Aim: "steady dividend payout" policy with a "dividend payout ratio on a consolidated basis of approx. 30%" as a guide for our consideration

Annual cash dividends per share of common stock for FY2015 are estimated to be JPY 7.5 (dividend payout ratio: 30%\*2) of which interim dividend of JPY 3.75 per share of common stock is paid

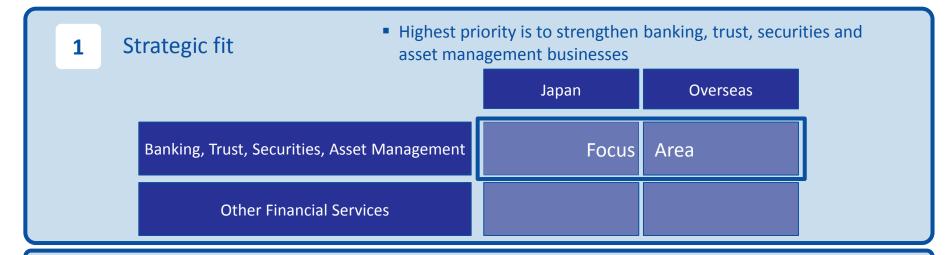
<sup>\*1:</sup> Including Eleventh Series Class XI Preferred Stock (the balance as of Sep. 2015: JPY 144.0Bn, mandatory conversion date: Jul. 1, 2016) \*2: Assuming Net Income Attributable to FG of JPY 630.0Bn



## Approach to Inorganic Growth Strategy

## Investment decisions based on 3 key criteria on a case-by-case basis

## **Key Considerations**



2 Reasonable price

- Consider factors such as capital deductions, goodwill and impact on Risk-weighted Assets
- Synergy effects
- 3 Appropriate governance
- Consider factors such as portion of ownership and relationship with other major shareholders
- Governance system of the target company

Mizuho Financial Group

1. Interim Results for FY2015 – Executive Summary

2. Interim Financial Results for FY2015

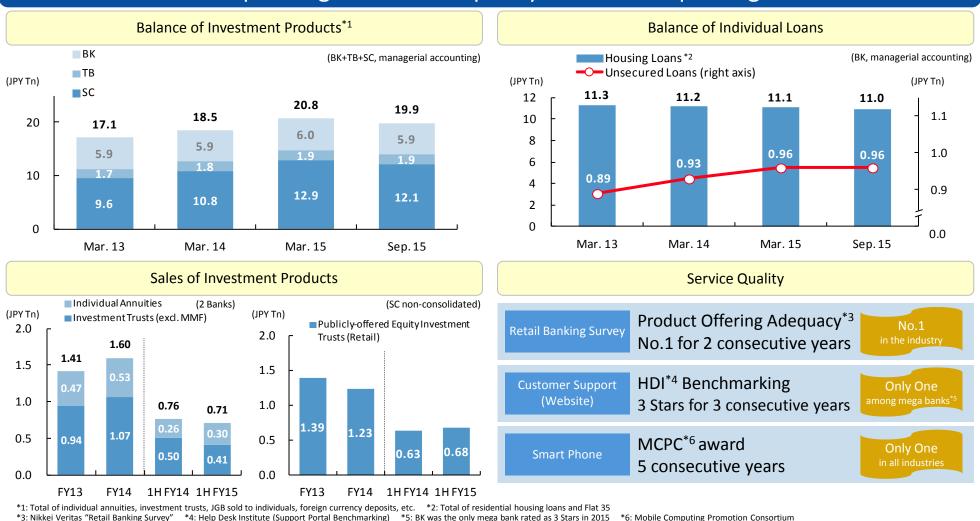
3. Toward the "Establishment of our Competitive Advantage"

4. Enhanced Governance System

## **Interim Business Results for FY2015**

## Domestic Business Results (Individual Customers)

## By leveraging the collaboration among banking, trust and securities functions, business volume is expanding and service quality is further improving



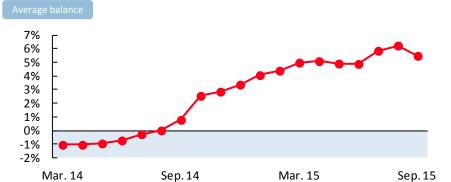


## **Domestic Business Results (Corporate Customers)**

## Strategies to enhance lending business and to promote collaboration among banking, trust and securities functions have succeeded

#### Monthly Change (YoY) of Loans to SMEs

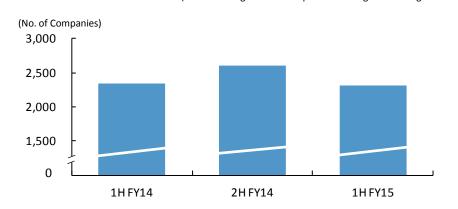
(Retail Banking Unit and Corporate Banking Unit managerial basis)



#### **Newly Acquired SME Borrowers**

No. of SME customers to which loans are newly executed

(Retail Banking Unit and Corporate Banking Unit managerial basis)



#### Total Japan Publicly Offered Bonds

Rank	Company Name	U/W Amount (JPY Bn)	Mkt Share
1	Mitsubishi UFJ Morgan Stanley Sec.	1,374.6	19.5%
2	Nomura Sec.	1,336.9	19.0%
3	Mizuho Sec.	1,216.5	17.3%
4	SMBC Nikko Sec.	1,213.5	17.3%
5	Daiwa Sec.	1,168.2	16.6%

Apr.15 - Sep.15, underwriting amount basis, pricing date basis. Deals including straight bonds, investment corporation bonds, Zaito institution bonds, municipal bonds (lead manager method only), Samurai bonds and preferred securities Source: Prepared by SC based on data from I-N Information Systems

## M&A Advisory for Announced Deals (Japanese Companies)

Rank	Company Name	No. Deals	Rank Value (JPY Bn)
1	Sumitomo Mitsui Financial Group	78	1,474.7
2	Mizuho Financial Group	72	1,314.9
3	Nomura Sec.	61	1,702.5
4	Mitsubishi UFJ Morgan Stanley Sec.	26	3,310.8
5	Pricewaterhouse Coopers	25	388.2
5	Deloitte	25	354.4

Apr.15 - Sep.15, based on number of deals
Any Japanese related deals (excluding real estate deals)
Source: Prepared by SC based on data from Thomson Reuters

#### **Total Japan Equity**

Rank	Company Name	U/W Amount (JPY Bn)	Mkt Share
1	Nomura Sec.	286.4	24.0%
2	SMBC Nikko Sec.	235.3	19.8%
3	Daiwa Sec.	198.8	16.7%
4	Mizuho Sec.	172.4	14.5%
5	Mitsubishi UFJ Morgan Stanley Sec.	149.5	12.6%

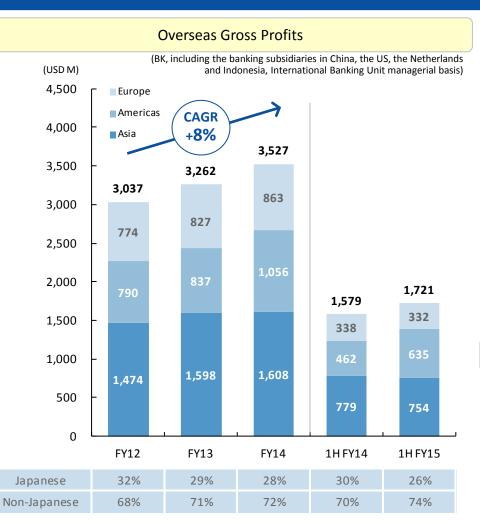
Apr.15 - Sep.15, underwriting amount basis, pricing date basis. Deals including initial public offering, public offering, convertible bonds and REITs Source: Prepared by SC based on data from I-N Information Systems

#### ABS Lead Manager

Rank	Company Name	U/W Amount (JPY Bn)	No. Deals
1	Mizuho Financial Group	507.7	79
2	Sumitomo Mitsui Trust Holdings	343.3	9
3	Daiwa Securities Group	210.0	6
4	Morgan Stanley	156.0	7
5	Sumitomo Mitsui Financial Group	147.7	3
		· ·	

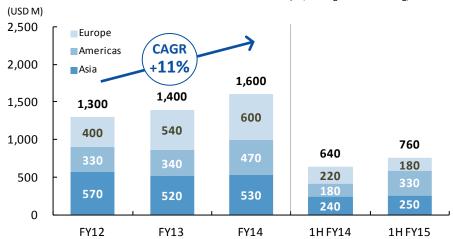
Apr.15 - Sep.15, amount basis, settlement date basis Source: Prepared by SC based on data from Thomson Reuters

## Overseas business increased steadily, driven by non-interest income



#### Overseas Non-interest Income\*

(BK, managerial accounting, rounded figures)



\* New managerial accounting rules have been applied since the beginning of FY15. Figures for FY13, FY14, and 1H FY14 were recalculated based on the new rules (based on the original rules, total non-interest income was USD 1,470M for FY13, USD 1,650M for FY14, and USD 660M for 1H FY14)

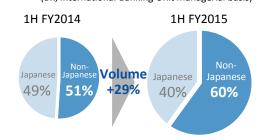
#### Syndicated Loan (Asia, excl. Japan)

Ran	k Company Name	Share
1	Bank of China	11.4%
2	Standard Chartered PLC	8.7%
3	HSBC Holdings	6.6%
6	Mizuho Financial Group	4.4%
8	Mitsubishi UFJ Financial Group	3.8%

Jan. 15-Sep.15, Bookrunner basis, (USD, EUR, JPY, AUD, HKD, SGD) Source: Thomson Reuters

#### Overseas FX Transaction Volume

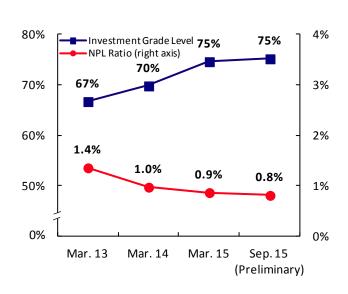
(BK, International Banking Unit managerial basis)



## Overseas Loan Portfolio

## Established a resilient and diversified loan portfolio

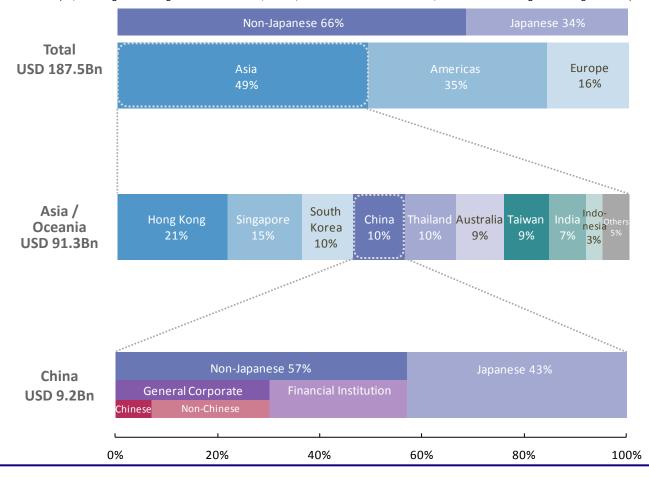




- Investment Grade Level Ratio is over 70%
- NPL ratio declined although loan balance (period-end balance) increased

#### Overseas Loan Portfolio (Sep. 2015)

(BK, including the banking subsidiaries in China, the US, the Netherlands and Indonesia, International Banking Unit managerial basis)



# Exposure to Resource Related Sectors, and to Europe

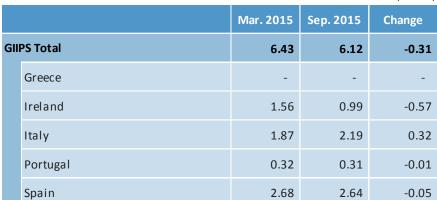
Exposure to Overseas Non-Japanese Resource Related Sectors

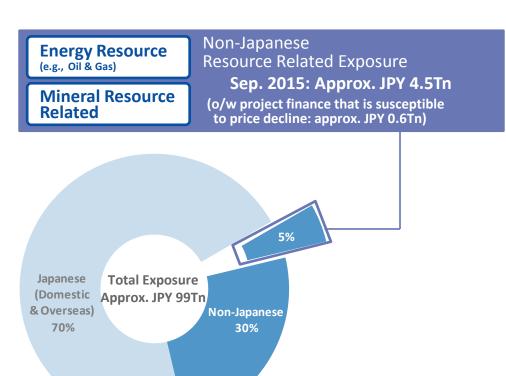
(BK, managerial accounting)

#### **Exposure to GIIPS Countries**

(2 Banks, including banking subsidiaries, managerial accounting)

(USD Bn)





 Majority of the overseas non-Japanese resource related exposure is investment grade level

#### Exposure to Russia and Ukraine

(2 Banks, including banking subsidiaries, managerial accounting)

(USD Bn)

(442 - 24)				
	Mar. 2015	Sep. 2015	Change	
Russia	3.54	3.08	-0.46	
Ukraine	0.00	0.00	-	

# **Business Strategies for FY2015**



# Four Key Focus Areas

# Strengthen profitability by further developing collaboration among banking, trust and securities functions as well as through selection and concentration

**Annual Plan** 

+JPY 60Bn

Interim Results +JPY 45Bn

**Progress Ratio 75%** 



**Significant increase in Gross Profits** from Customer Groups

Establish competitive edge for large corporate customers

**Annual Plan** 

+JPY 15Bn

**Interim Results** 

+JPY 13Bn

- Expand market share for super large corporate customers
- Enhance business promotional capability by reorganizing coverage sections at SC
- Acquire mandates for large cross-border M&A transactions

Enhance integrated approach to both SMEs and their owners 2

**Annual Plan** 

+JPY 10Bn

**Interim Results** 

+JPY 7Bn

- Fully apply our integrated approach to both SMEs and their owners of upper-tier medium-sized companies
- Strengthen integrated approach among banking, trust and securities functions to high-net-worth business/land owners
- Strengthen business promotion to private companies in Tokyo Metropolitan area

3 **Development of Super 30 Strategy** 

**Annual Plan** 

+JPY 30Bn

Interim Results

- +JPY 22Bn
- Accelerate the improvement of relationship tier status with Super 50 customers
- Strengthen the industry sector focused approach
- Strengthen the integrated management between banking and securities functions and capture related business

Make asset management the "Fourth Pillar" of our business 4

**Annual Plan** 

+JPY 5Bn

Interim Results

+JPY 3Bn

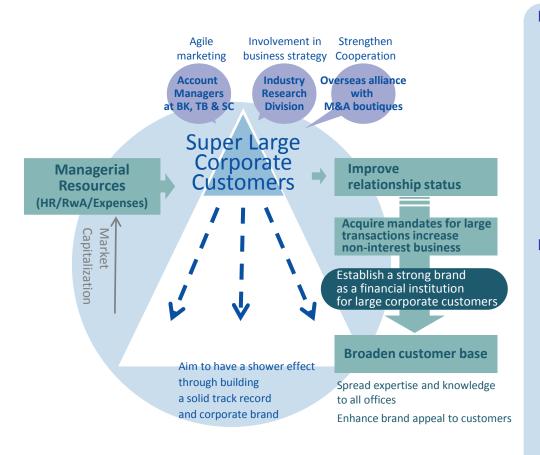
- Promote integration of the group-wide asset management functions
- Strengthen capabilities to respond to customer needs

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# (1) Establish Competitive Edge for Large Corporate Customers

# Increased profit mainly from super large corporate customers as well as accumulated the number of transactions in the pipeline

## **Establish Competitive Edge for Large Corporate Customers**



## Measures to Establish our Competitive Advantage

■ Large Corporate Customers Gross Profits in 1H FY2015 was led by Super Large Corporate Customers

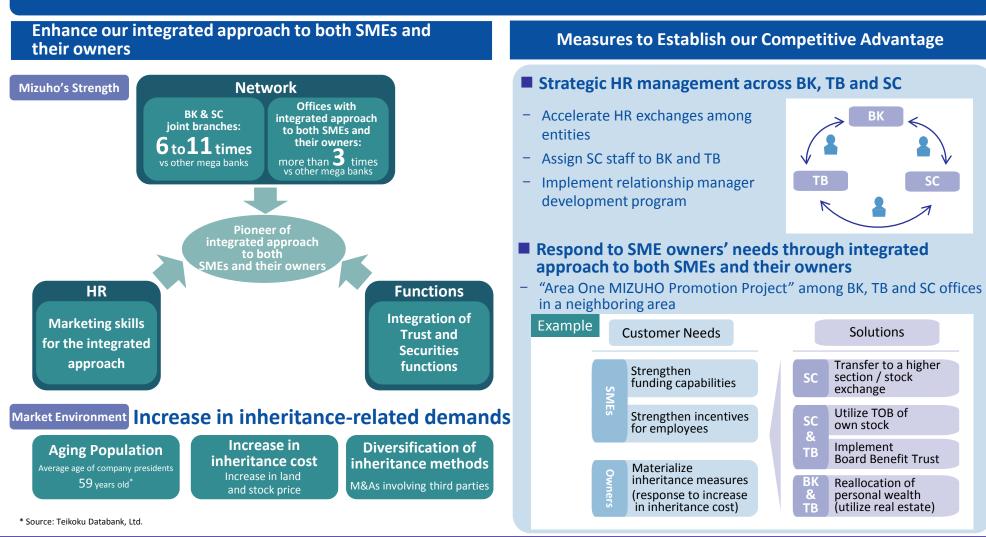
	Super Large Corporate Customers	Other Large Corporate Customers	Total
Gross Profits (YoY increase)	(+17.7%)	+2.1%	+6.6%

- Increase in transactions utilizing group-wide strength
  - Utilize banking, trust, securities and asset management (AM) functions to respond to various customer needs, not limited to financing, including POs/IPOs and asset management



(2) Enhance Integrated Approach to both SMEs and Their Owners

# Enhance our competitive edge by realizing Mizuho's strength



# (3) Development of Super 30 Strategy

Further expand the integrated management among banking and securities functions in order to establish our position as one of the global core banks

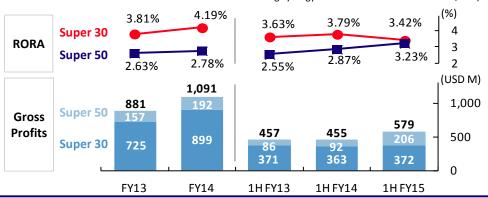
## **Key Selection Criteria for Super 30 Customers**

Super 30: Select approx. 30 non-Japanese customers for focused business promotion at each of the 4 overseas regional units (approx. 120 customers globally)

**Expansion** Explore a wide range of transactions in addition to loans **Transaction** (forex, transaction banking, DCM/ECM, Types M&A, etc.) Long-term Commitment through Sharing of Business Strategy Close Blue-chip corporations Relationship that enables High Relationship that lead their constant contact with with Top Credit Management respective industries

## **Profitability of Super 30 and 50 Customers**

(BK, including banking subsidiaries, International Banking Unit managerial basis, including synergy effects with securities functions, etc.)



## Measures to Establish our Competitive Advantage

■ Effects of North American Asset Portfolio Acquisition from RBS

#### **Expanded blue chip customer base**

- Asset transfer completed
- Majority of customers are investment grade level
- Increased coverage ratio of Forbes Global 200\*1



## Improved positioning in US Debt Capital Market (DCM)

- Number/volume of transactions and profit expanded favorably
- Book-runner status ratio increased significantly
  - → 40% of the book- runner transactions are RBS related



#### **Enhanced banking and securities collaboration base**

More than 100 core staff joined from RBS. including 5 management level personnel

**MIZUHO** Mizuho Financial Group

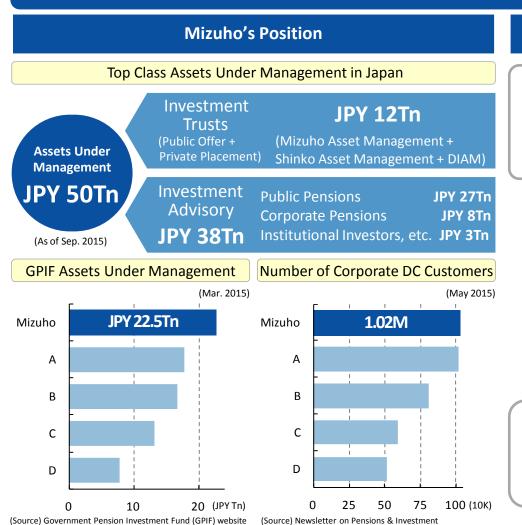
top management

<sup>\*1:</sup> Top 200 corporations from Forbes Global 2000 (excl., financial institutions)

<sup>\*2:</sup> Investment Grade Corporate Debt issued by US corporations between Apr.14 - Sep.14 and between Apr.15 - Sep.15 (Source) Dealogic

# (4) Make Asset Management the "Fourth Pillar" of Our Business

# Utilize our top class position in Japan to strengthen capabilities and respond to customer needs



## **Strengthen Capabilities to Respond to Customer Needs**

(1) Integration of the group-wide asset management functions

New Company (Integrated Asset Management Company)

TB Mizuho Shinko
(Asset Management Asset Asset DIAM
Functions) Management Management



## (2) Enhance Asset Management Functions

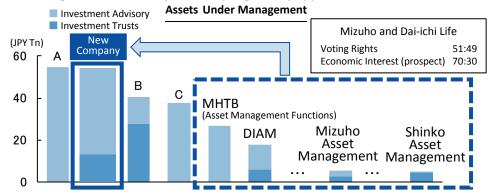
- Capital and business alliance with Matthews Asia
- Business alliance with BlackRock
- Acquiring shares of Simplex Real Estate Management Inc. and Simplex REIT Partners Inc.

# (4) Make Asset Management the "Fourth Pillar" of Our Business

## (1) Integration of Group-Wide Asset Management Functions

# Aim to become a representative asset management company in Asia, No.1 in both "quality" and "size"

Signed a memorandum of understanding. Aim to complete the integration during 1H FY 2016 (subject to any regulatory approvals, etc.)



As of Jun. 15 Source: The Investment Trusts Association, Japan, Japan Investment Advisers Association and information disclosed by each company (including MHFG assumptions)

Asset management company business model with unified investment trusts, investment advisory, trust asset management and life insurance functions

Human Resources	Team of professionals gathering expertise of each company	
Products	Development of high quality products supporting the changes in trends from savings to investment	
Sales Channel	Supply products for wide range of channels including those outside Mizuho group	
IΤ	Advancement of infrastructure via strategic IT investments	
Governance	Governance Structure with advanced independence/ transparency based on fiduciary duty	

## (2) Enhancement of Asset Management Functions

### **Expansion of Asset Management Platform**

## **Capital and Business Alliance with Matthews Asia**

- Largest dedicated Asia investment specialist in the US
- USD 26.2Bn in AUM\* (Aug. 2015)
- BK to acquire approx. 16% of the equity interests
- Designate a member to the Board of Directors

(The acquisition of the equity interests is expected to close by the end of FY15, subject to any required regulatory approvals, etc.)

Differentiation

Matthews Asia

Equity investment products of the pan-Asia region

Strengthen Profitability

Synergy effects via supply of investment products

# Launch of "BlackRock Japan Multi-Income Equity Fund" in Hong Kong in Cooperation with BlackRock

BLACKROCK\*

 Launch of a mutual fund for investors in Hong Kong (Hong Kong subsidiary of BlackRock)

Export Mutual Funds Investment advisory by Mizuho for Japanese equities & J-REIT mutual funds

# Acquiring Shares of Simplex Real Estate and REIT Management Companies

Simplex
Real Estate Management
Simplex

**REIT Partners** 

- Acquisition of asset management companies of private-placement real estate funds and REIT
- JPY 150.0Bn in total AUM\* (Jun. 2015)

(Scheduled on Dec. 15, 2015, subject to any regulatory required approvals, etc.)

Real Estate Asset Management Capabilities

Strengthen real estate asset management capabilities

\* Assets Under Management

The above information includes forward-looking Statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation



# **Enhancing Collaboration with Orient Corporation (Orico)**

# Collaborate in settlement business area in various aspects, in addition to the existing collaborations in areas such as installment credits and bank loan guarantees

#### **Focused Initiatives**

# 1 Mutual referral and utilization of big data

- Co-develop credit cards with high reward points and integrated credit card with cash card function
- Promote cross-selling

# Collaboration in credit card issuing and merchant acquiring businesses Co-marketing between the card issuing business of Orico and acquiring business

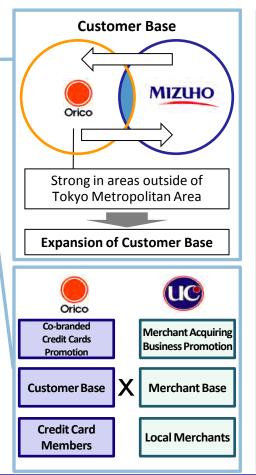
- Co-marketing between the card issuing business of Orico and acquiring business of UC CARD
- Increase card usage by introducing Orico credit card customers to UC CARD merchants

# **Expand next-generation and global settlement services**

- Settlement service for mobile devices and contactless IC cards
- Address the needs of foreign tourists visiting Japan

## 4 Share channels and infrastructures

 Improve service and efficiency mainly by sharing call center operations and credit management operations



#### **Increase in Voting Rights Ratio**

Voting Rights Ratio

Approx. 22%

Equity Method
Affiliate

Voting Rights Ratio

Approx. 49%

Equity Method
Affiliate

 Converted "First Series Class J Preferred Stock" of Orico into common stocks in August 2015

#### **Collaboration with Orico**

July 2004:
Formed a comprehensive partnership

[Key collaboration areas]

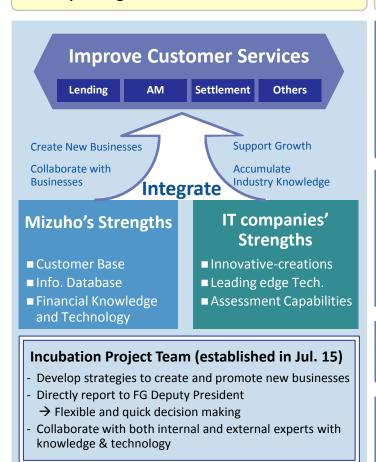
- -Installment credit
- Loan guarantee for loans to individuals
- September 2010: Made Orico an Equity Method Affiliate

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# Aim to further improve customer services

**Responding to the State of New Businesses** 

## **Implemented Measures**



IBM. SimpleEmotion SoftBank Robotics

Communication

Settlement

- IBM's "Watson" and Simple Emotion's -US venture company's- speech emotion recognition system to improve service quality at call centers
- New form of hospitality provided by "Pepper\*1" (Softbank Robotics)
- \*1: World-first personal robot with emotions

Money Forward

- Money Forward's "MF Cloud Invoice" for efficient invoice issuing and account receivable reconciliation of our clients



Acclaimed by managements of venture IT companies

 Instant balance inquiry service with LINE (Special sticker to check balance or account statement)

 $\frac{1}{2}$ SMART FOLIOT Propose optimal investment trust portfolio by an asset management robot system provided on the internet

Innovation Open **NTT Data** 

- Collaboration with NTT Data in FinTech area and started Accelerate Program\*2 to keep creating new financial services
- Jointly conducted Open Innovation Forum on Oct. 14th
- \*2: Framework to accelerate expansion and growth of mainly newly developed business

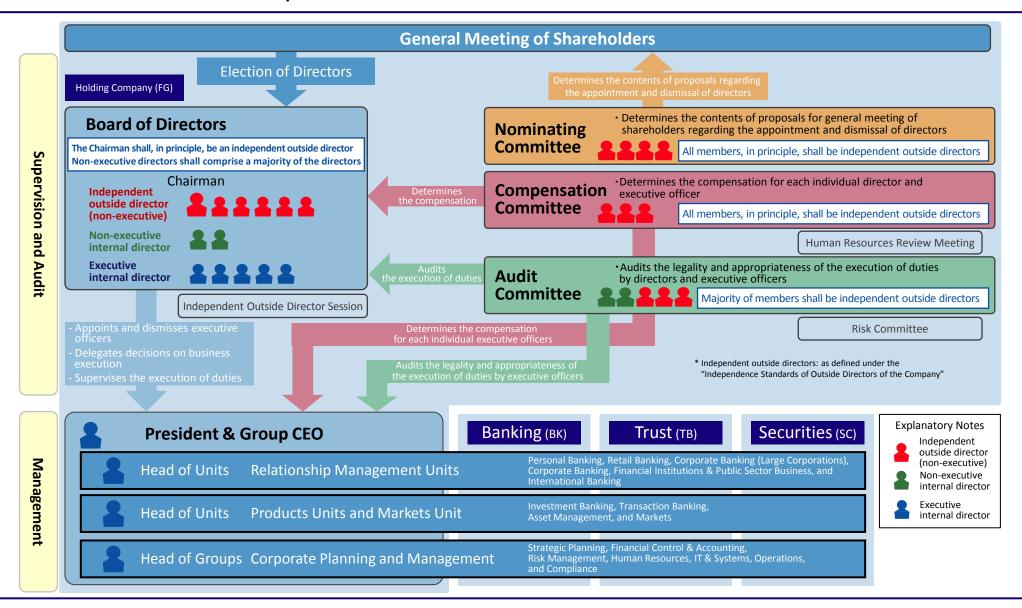
1. Interim Results for FY2015 – Executive Summary

2. Interim Financial Results for FY2015

3. Toward the "Establishment of our Competitive Advantage"

4. Enhanced Governance System

# Mizuho's Governance System



MIZUHO Mizuho Financial Group

# Composition of the Board of Directors and the Three Legally Required Committees

Name		Board of Directors	3 Legally Required Committees		nmittees	
			Nominating	Compensation	Audit	Duty, Business Experience, etc.
Inter	Yasuhiro Sato	•				President & Group CEO (Representative Executive Officer)
nternal / Executive	Shusaku Tsuhara	•	All mem	bers shall b	e	Senior Managing Executive Officer, Head of Compliance Group (Group CCO)
	Ryusuke Aya	•	Indepen	dent Outsid	de or	Managing Executive Officer, Head of Risk Management Group (Group CRO)
	Junichi Shinbo	•	Non-exe	cutive Dire	ctors	Managing Executive Officer, Head of Financial Control & Accounting Group (Group CFO)
	Roji Fujiwara	•				Managing Executive Officer, Head of Strategic Planning Group (Group CSO)
Non- Executive	Hideyuki Takahashi	Deputy Chairman			Chairman	Immediate Past Group CFO
	Nobukatsu Funaki	•			•	Past Corporate Auditor
Independent Outside	A Mitsuo Ohashi	•	Chairman			Past President and Chief Executive Officer/Chairman of the Board of Directors, Showa Denko K.K.
		•		•	•	Past President of The Shoko Chukin Bank, Ltd. Past Executive Vice President, Nippon Steel Corporation
	A Takashi Kawamura	•	•	•		Past Chairman and President, Hitachi, Ltd.
	Tatsuo Kainaka	•	•	Chairman	•	Attorney-at-law, Past Justice of the Supreme Court, Past Superintending Prosecutor of the Tokyo High Public Prosecutors Office
	Hirotake Abe	•			•	Certified Public Accountant Past CEO of Tohmatsu & Co.
	Hiroko Ota	Chairman	•			Professor, National Graduate Institute for Policy Studies Past Minister of State for Economic and Fiscal Policy

# Effects of Transforming into a Company with Three Committees

# Toward a governance system to realize the enhancement of corporate value



Expedite business management process

 Maximize delegation of determination on business execution to the management, and expedite business decisions and executions

Transformed into a Company with Three Committees
Since Jun. 2014



Concentration on significant matters



Enhancement of governance transparency

- Board of Directors concentrate on discussion and decision-making over the direction of management
- Fully exercise the supervisory function of the Board of Directors by strengthening functions of the Audit Committee
- Fulfill accountability and strengthen commitment to achieve earnings plan by management
- HR management emphasizing "right person in the right place" through the Nominating Committee solely composed of Independent Outside Directors

Reformed compensation program for the group officers

Since May 2015



 Implement an appropriate incentive framework

- Fixed : Variable compensation = 6 : 4
- Cash and stock compensation ratio of variable compensation = 1:1
- Implement deferred payments and clawback system

**MIZUHO** 

# Continue efforts to dispose cross-shareholdings and reduce risk of share price fluctuation

## **Initiatives to Reduce Cross-shareholdings**



## **Disclosed Policy of Cross-shareholdings**

#### **Basic Policy**

Unless holdings are considered meaningful, we will not hold the shares

# Established criteria for examining the objective of holdings

 Core subsidiaries (BK, TB, SC) established the criteria and reported to the Board of Directors

# Conducted assessment of the objective of holdings

 Core subsidiaries (BK, TB, SC) conducted an assessment for each share

## Started negotiation

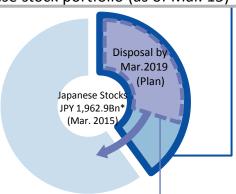
Started negotiation with customers of which total profit is not at a certain level

### **Assessment Results and Disposal Plan**

Calculate the necessary reduction amount by assessing whether the profitability of each customer exceeds the hurdle rate or not

Aggregate all the assessment assets of each customer across BK, TB and SC

Aggregate of the necessary reduction amount is approx. 40% of the total Japanese stock portfolio (as of Mar. 15)



# Cross-shareholdings Disposal Plan

At least dispose of approx. 70% of the necessary reduction amount by Mar. 2019

Aim to achieve 40 to 50% of the above disposal plan by Mar. 2017 through accelerating dialogue and negotiation with clients

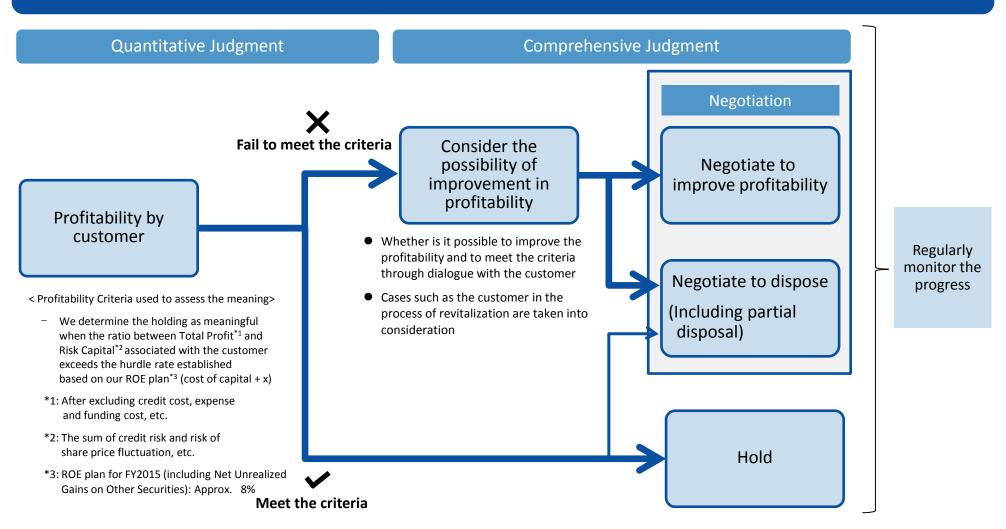
Nov.

Mizuho Financial Group

<sup>\*</sup> Other Securities which have readily determinable fair values. Acquisition cost basis

# The Process to Assess the Meaning of Cross-shareholdings

# Assess the meaning of holding based on criteria such as profitability



# Contribute to develop a sustainable society and create our corporate value

## **Participation to ESG Initiatives**

## **UN Global Compact**



Ten principles addressing matters such as human rights, labor, the environment and anti-corruption

#### UNEP Finance Initiative



International partnership of financial institutions concerning sustainable practices

#### UN's "Principles for Responsible Investment"

Signatory of:



Principles which ensure ESG issues are incorporated into the investment decision-making processes

### Social Responsibility Indices which Includes MIZUHO

Newly included In 2015 Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM



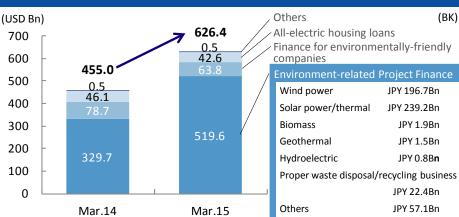




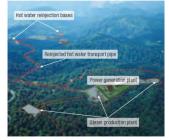
# nvironment

Mizuho will undertake initiatives to promote environmental consideration on a group-wide basis

## **Environment-related Funding**



#### Financing for Geothermal Power Generation Project



Wasabisawa Geothermal Power Plant Facilities

Project implementation areas

Large-scale geothermal power generation
project in Akita Prefecture (total JPY 26.2Bn)

#### **Equator Principles**

1st Asian bank to chair EP Association (May 2014 to May 2015)



Principles to encourage to be conscious about environmental and social issues associated with financing of large scale projects

# Initiatives related to ESG (2)



# ociety

Mizuho will fulfill its responsibilities for contributing to society as "a good corporate citizen", that supports society and develops together with society

#### Foster the Industries that Bear the Future

- As a financial institution based in Japan, Mizuho will promote initiatives to contribute to the development of Japan's economy and society, and strengthen the competitiveness of Japanese industries
- Mizuho will support to foster industries which bear key roles in the future with a medium-and long-term perspective typically through investments into public-private fund utilizing industrial knowledge and product capabilities

#### **Investment Record of Funds Agriculture, Forestry Renewable Energy Cool Japan** and Fisheries Cool Japan Fund Mega Solar Fund Sixth Industry Funds Gulf Japan Food Fund **Overseas Expansion** Mizuho ASEAN PE Fund JICT\* **Regional Vitalization** Medical/Healthcare Infrastructure Chiiki Chukakukigyo Regional Healthcare Industry Support Fund **PFI Promotion Corporation** Medical Device Business Incubation Fund Kasseika Fund of Japan

#### **Social Contributions**





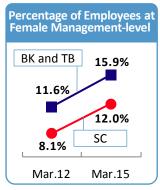


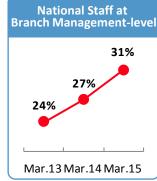
## **Initiatives to Promote Diversity**



**Female Worker's** 







<sup>\*</sup> Fund Corporation for the Overseas Development of Japan's ICT and Postal Services Inc.



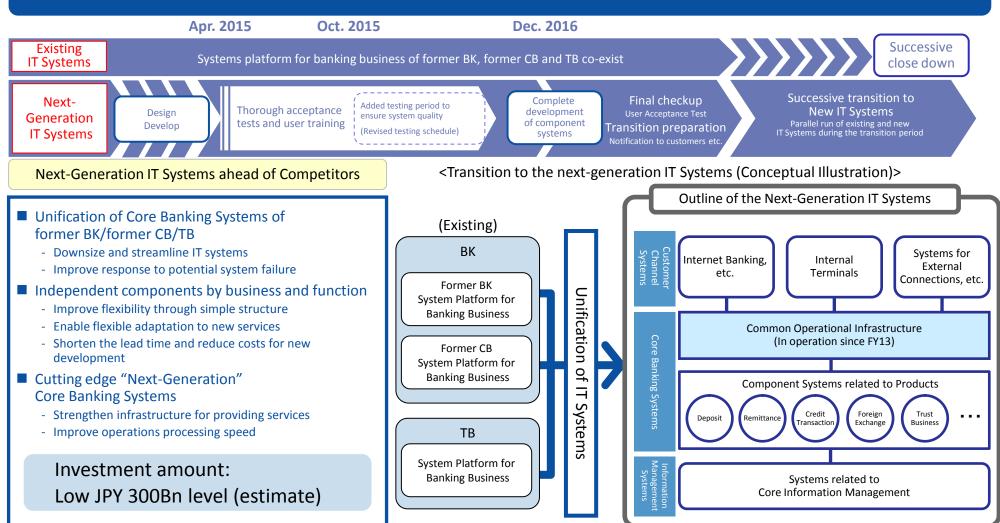
### **overnance**

Mizuho will continue to be the pioneer of corporate governance  $\rightarrow$  please refer to pages 47 to 51

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# Transition to Next-Generation IT Systems

# Steady progress in test phase and materializing a detailed procedure for transition



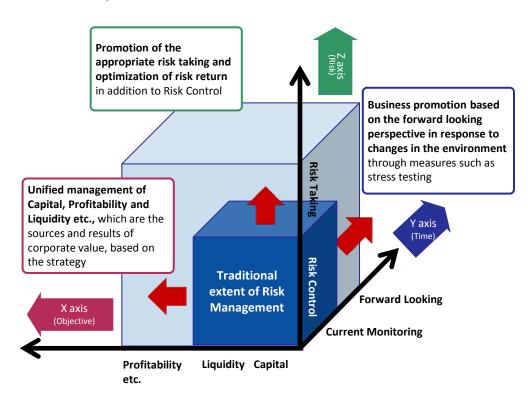
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# Initiate full deployment from FY2015 as a risk governance initiative

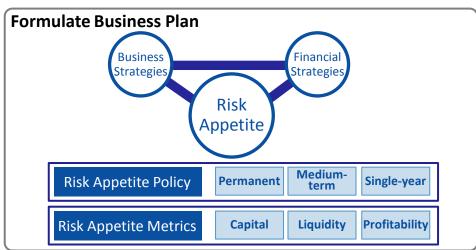
## Risk Appetite Framework (RAF) of Mizuho

- RAF is a **business management framework** to realize Risk Appetite
- Management controls and operates three axes
  - Risk, Objective and Time in a unified manner



### **Formulation and Monitoring of Risk Appetite**

■ The Board of Directors defines Risk Appetite - risk preference for the realization of business and financial strategies - and determines management resource allocation and profit plan



#### **Monitoring**

- Economic and financial environment, etc.
- Status of strategies in comparison with risk appetite policy
- Status of quantitative risk return relation in comparison with risk appetite metrics

Review of Risk Appetite by condition

# Establishment of a Robust Corporate Culture

# Develop a corporate culture that supports the strong governance system

## Mizuho's Corporate Culture Vision

## Dive for the ball!



Each employee proactively extends his/her range of coverage for the firmwide benefit

## **Discussion MIZUHO**



Discuss openly and thoroughly beyond titles, divisions and entities

### One MIZUHO DAY

All offices in BK/TB/SC





# **General Managers Off-Site Meetings**

All offices in BK/TB/SC

All General Managers share their ideas about how to establish robust corporate culture through discussion



## **Discussion Meetings with Management**

All offices in BK/TB/SC

Management visit all offices to deliver their thoughts so that both employees and management can develop a sense of unity



# **Events for Employees**

**Group-wide** 

Held Mizuho Festival for all employees across Mizuho group to foster group unity



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