

# Financial Results for FY2014

**May 2015**

Mizuho Financial Group

# Important Notice

## Forward-looking Statements

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as “aim,” “anticipate,” “believe,” “endeavor,” “estimate,” “expect,” “intend,” “may,” “plan,” “probability,” “project,” “risk,” “seek,” “should,” “strive,” “target” and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Business Plan, realize the synergy effects of “One MIZUHO,” and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in “Item 3.D. Key Information—Risk Factors” and “Item 5. Operating and Financial Review and Prospects” in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission (“SEC”) and our report on Form 6-K furnished to the SEC on January 27, 2015, both of which are available in the Financial Information section of our web page at [www.mizuho-fg.co.jp/english/](http://www.mizuho-fg.co.jp/english/) and also at the SEC’s web site at [www.sec.gov](http://www.sec.gov).

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP  
This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

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## Definitions

New Bank (Mizuho Bank) was established on July 1, 2013 through the merger between former Mizuho Bank and former Mizuho Corporate Bank (surviving entity)

Figures of Mizuho Bank up to 1Q FY2013 are simple aggregate figures of former Mizuho Bank and former Mizuho Corporate Bank

FG: Mizuho Financial Group, Inc.  
TB: Mizuho Trust & Banking Co., Ltd.

BK: Mizuho Bank, Ltd.  
SC: Mizuho Securities Co., Ltd.

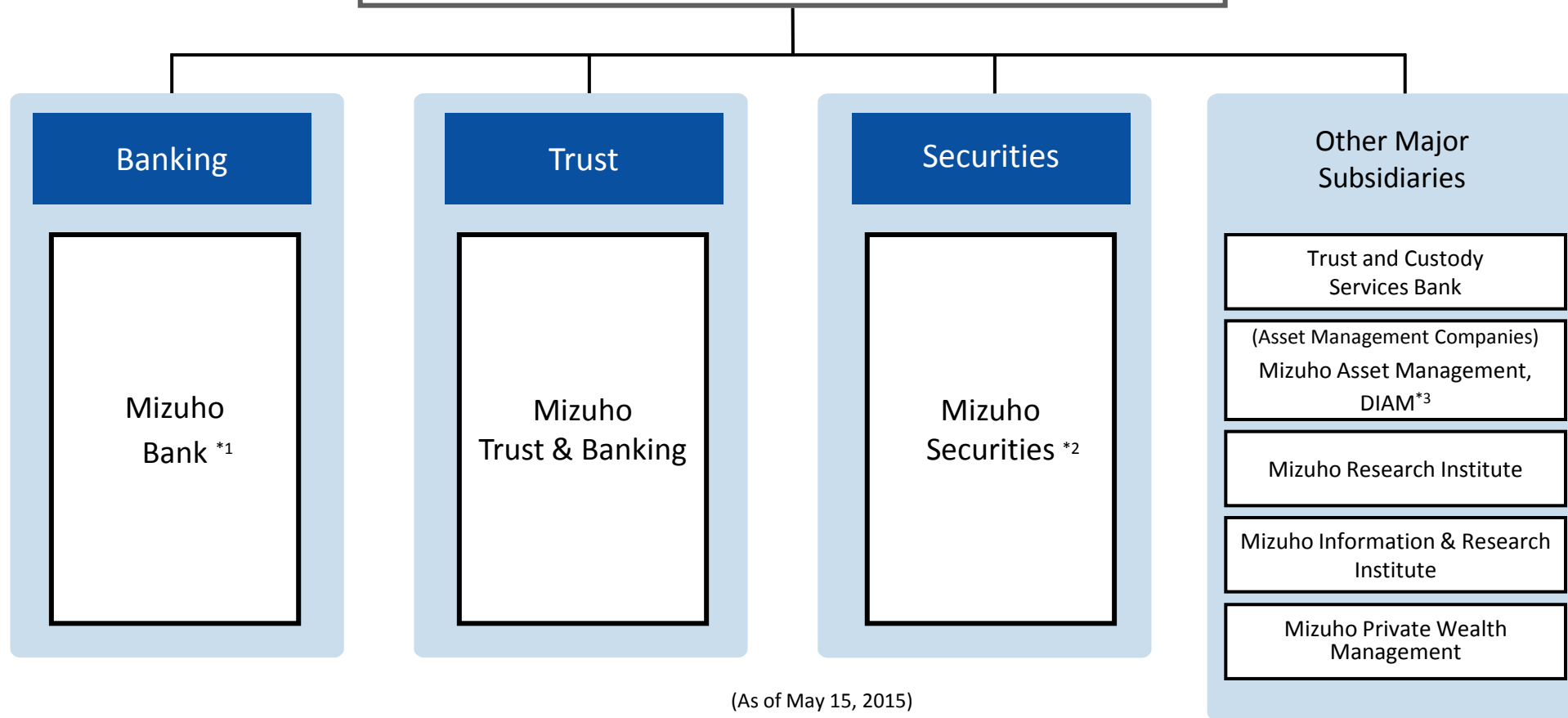
former CB: Former Mizuho Corporate Bank before the merger

former BK: Former Mizuho Bank before the merger

2 Banks: Aggregate figures for BK and TB on a non-consolidated basis

BK+TB+SC: Aggregate figures for BK, TB and SC (including major subsidiaries) on a non-consolidated basis

# Mizuho Financial Group, Inc.



(As of May 15, 2015)

	S&P	Moody's	Fitch	R&I	JCR
FG	A	-	A-	A+	A+
BK/TB	A+	A1	A-	AA-	AA-

\*1: Former BK and former CB merged on July 1, 2013

\*2: Former SC and former Mizuho Investors Securities, Co., Ltd. merged on January 4, 2013

\*3: An affiliate under the equity method

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## 1 Consolidated Net Income exceeded FY2014 plan

- Consolidated Net Income was JPY 611.9Bn, 111% against FY2014 plan (JPY 550.0Bn)
- Gross Profits of 2 Banks and Net Operating Revenues of SC both increased significantly YoY
- Strengthening of Capital Base proceeded steadily (Common Equity Tier 1 Capital Ratio: 10.46%\*)
- Annual cash dividend per share of common stock was JPY 7.5 for FY2014, increased by JPY 1 from JPY 6.5 for FY2013

## 2 Medium-term Business Plan is making steady progress

- “Transformation in quality” of profit structure centered on Customer Groups advanced favorably
- Achieved the 3-year plan for One MIZUHO Synergy 1 year ahead of schedule
- New governance structure as a Company with Three Committees has been established

\* Fully-effective basis, including Eleventh Series Class XI Preferred Stock (balance as of Mar. 15: JPY 213.1Bn)

# Mizuho's Strengths

Drive differentiation against our competitors through our capabilities in innovation and execution

## Innovative Strategies

Progress of **integrated management between banking, trust and securities functions**

- Integrated group management that goes one step further

Fostering **new growth industries**

- Strategic investments in public-private investment funds

**Super 30 strategy**

- Focus strategy that prioritize relationship with regard to non-Japanese blue-chip customers

## Solid Business Base

Customer base in **Tokyo Metropolitan Area** and with **large corporations**

Unparalleled **financial products capabilities**

- Excellent financial products for individual customers in terms of convenience and quality
- Leading track record for corporate finance

Overwhelming **industry knowledge**

- Leading industry research function among Japanese banks

**One MIZUHO**  
Building the future with you

## Capital Adequacy and Shareholder Return

**Sufficient level of capital**

- Common Equity Tier 1 Capital Ratio of 10.46%\*

Shareholder return in consideration of **dividend payout ratio**

**Increased dividends for 2 consecutive years**

## Advanced Governance System

Already transformed into  
**“a Company with Three Committees”**

- Establishment of solid governance system

Strengthened **functions of the holding company**

Strengthening of basic strategies based on **business units**

- Group-wide management by customer segment and product

\* Fully-effective basis, including Eleventh Series Class XI Preferred Stock (balance as of Mar. 15: JPY 213.1Bn)

## 1. FY2014 Executive Summary

## 2. FY2014 Financial Results

## 3. Overview of Balance Sheet

## 4. Towards the “Establishment of a Competitive Advantage”

## 5. Enhanced Governance System

# Overview of FY2014

2 Banks (JPY Bn)	FY14 Results	YoY	FY14 Revised Plan	vs. FY14 Revised Plan
Net Business Profits	721.3	78.7	725.0	
Gross Profits	1,629.7	122.8		
Customer Groups	1,366.1	61.3		
Trading & Others	263.6	61.5		
G&A Expenses (excluding Non-Recurring Losses)	-908.3	-44.0		
Credit-related Costs	-7.8	-124.5	0.0	
Net Gains (Losses) related to Stocks	96.1	38.5	50.0	
Net Income	480.4	-102.0	465.0	103.3%
Consolidated (JPY Bn)				
Difference b/w Consolidated and 2 Banks <sup>*1</sup>	131.5	25.5	85.0	154.7%
Mizuho Securities	58.6	7.4		
Net Income	611.9	-76.4	550.0	111.2%
Common Equity Tier 1 Capital Ratio <sup>*2</sup> (Fully-effective Basis)	10.46%	1.38% (vs. Mar. 14)		

\*1: Consolidated – 2 Banks    \*2: Including Eleventh Series Class XI Preferred Stock (balance as of Mar. 15: JPY 213.1Bn)

## Highlights of FY2014

### ■ Consolidated Net Income exceeded FY2014 plan

- Consolidated Net Income amounted to JPY 611.9Bn, 111% against FY2014 plan

### ■ Net Business Profits (2 Banks) significantly increased YoY

- Gross Profits from both Customer Groups and Trading & Others increased YoY
- Although G&A Expenses increased YoY mainly due to strategic expenses, G&A Expenses were kept within the plan excluding the impact of yen depreciation
- Credit-related Costs were in line with FY2014 revised plan
- While Net Gains related to Stocks well exceeded the plan, reduction of stock portfolio remains as a significant challenge

### ■ Net Income of Mizuho Securities also significantly increased

- Both Net Operating Revenues and Ordinary Income were record high since the merger between ex-Shinko Securities and ex-Mizuho Securities in May 2009

### ■ Achieved One MIZUHO Synergy ahead of schedule

- Cumulative synergy effects up to FY2014 (2 years) amounted to JPY 125Bn, achieving 3-year plan of JPY 90Bn ahead of schedule

### ■ Strengthening of Capital Base progressed steadily

- Common Equity Tier 1 (CET1) Capital Ratio on a fully-effective basis amounted to 10.46%<sup>\*2</sup>

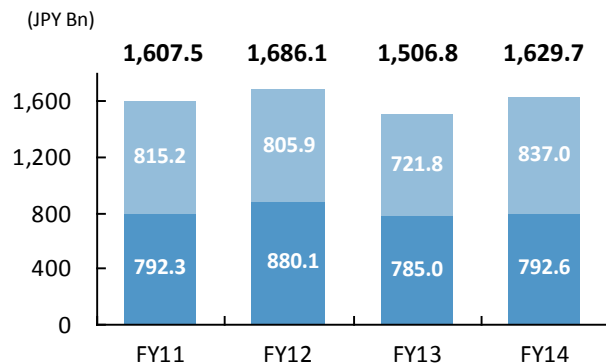


# Historical Trends

2H  
1H

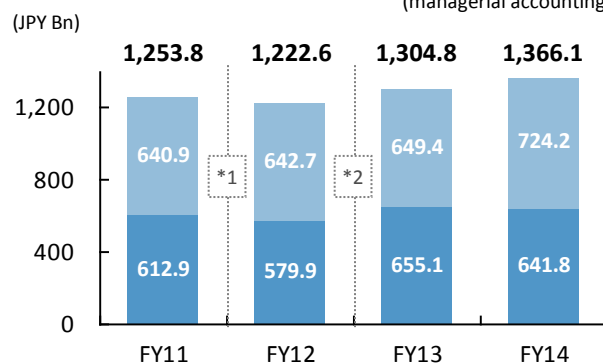
## Gross Profits

(2 Banks)



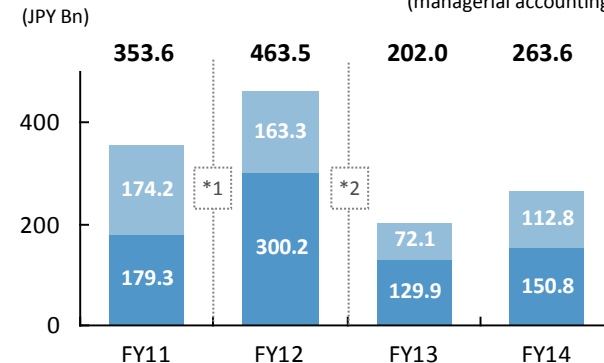
## Gross Profits from Customer Groups

(2 Banks)  
(managerial accounting)



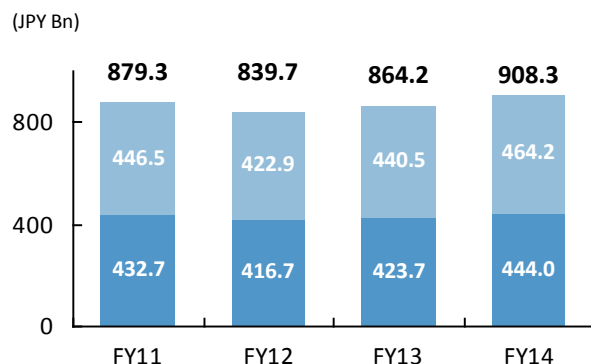
## Gross Profits from Trading & Others

(2 Banks)  
(managerial accounting)



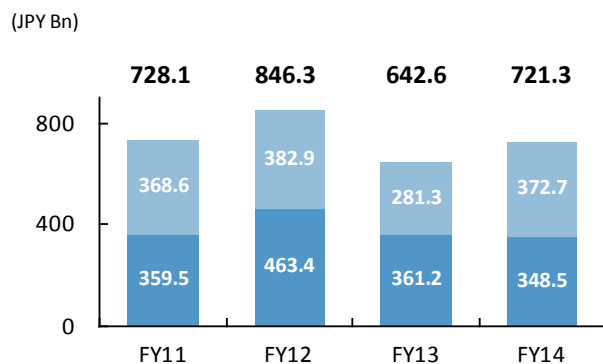
## G&A Expenses

(2 Banks)

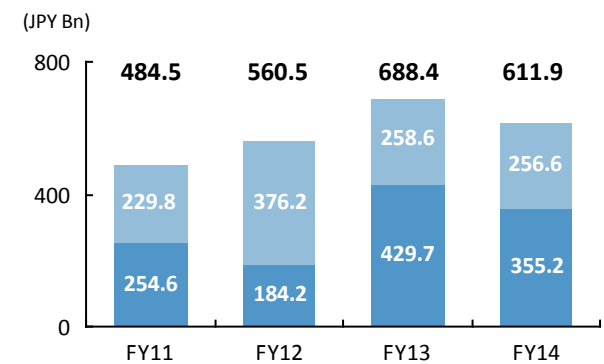


## Net Business Profits

(2 Banks)



## Consolidated Net Income



\*1: Following the commencement of substantive one bank structure, new managerial accounting rules were applied at the beginning of FY12. Figures for FY11 on this slide were recalculated based on the new rules. Based on the former managerial accounting rules, figures were as follows; Gross Profits from Customer Groups - 1H FY11: JPY 601.5Bn, FY11: JPY 1,226.9Bn, Gross Profits from Trading & Others - 1H FY11: JPY 190.7Bn, FY11: JPY 380.5Bn

\*2: Following the commencement of one bank structure, new managerial accounting rules were applied at the beginning of FY13. Figures for FY12 on this slide were recalculated based on the new rules. Based on the former managerial accounting rules, figures were as follows; Gross Profits from Customer Groups - 1H FY12: JPY 615.3Bn, FY12: JPY 1,280.2Bn, Gross Profits from Trading & Others - 1H FY12: JPY 264.8Bn, FY12: JPY 405.8Bn

# Medium-term Business Plan: Key Numerical Targets

## Favorable progress toward achieving key numerical targets

		FY2014 Results	FY2015 Plan	Plan for the final year of the Medium-term Business Plan
<p>Target Figures (FY2015)</p> <p>ROE (Consolidated) Approx. 9%</p> <p>RORA (Consolidated Net Income on Risk-weighted Assets) Approx. 0.9%</p> <p>Common Equity Tier 1 Capital Ratio (Fully-effective basis) 8% or higher</p>	Consolidated ROE	10.0% <sup>*1</sup> (8.3%)	Mid 9% range <sup>*1</sup> (Approx. 8%)	Approx. 9%
	RORA (Consolidated Net Income on Risk-weighted Assets)	0.9%	Approx. 0.9%	Approx. 0.9%
	Common Equity Tier 1 Capital Ratio (Fully-effective basis)	10.46% (including Eleventh Series Class XI Preferred Stock)	10 to 11% (including Eleventh Series Class XI Preferred Stock)	8% or higher (including Eleventh Series Class XI Preferred Stock)
Profitability	Consolidated Net Income	JPY 611.9Bn	JPY 630Bn	JPY 550Bn level
Efficiency	Group Expense Ratio <sup>*2</sup>	59.0%	Mid 50% range	Mid 50% range
	Expense Ratio (Banking Subsidiaries) <sup>*3</sup>	55.7%	Lower 50% level	Lower 50% level
Soundness	Ratio of Stock Portfolio against Tier 1 Capital <sup>*4</sup>	25.5%	25% or lower	Approx. 25%

\*1: Excluding Net Unrealized Gains on Other Securities basis. Figure shown in ( ) includes Net Unrealized Gains on Other Securities

\*2: BK+TB+SC

\*3: 2 Banks

\*4: Including hedging effects. Tier 1 Capital is calculated based on Basel III phase-in basis, including Eleventh Series Class XI Preferred Stock in the Common Equity Tier 1 Capital

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Medium-term Business Plan: Transformation of Profit Structure

Transformation toward stable and sustainable profit structure centered on income from Customer Groups makes steady progress

## Income from Customer Groups (from Apr. 2013 to Mar. 2015)

(JPY Bn) (BK+TB+SC, managerial accounting, cumulative, rounded figures)

	Net Interest Income	Non-interest Income
Domestic Operations	+3	+77
Overseas Operations	+49	+81
Total	+52	+158

Income from Customer Groups **+JPY 210Bn**  
(FY2013 and FY2014, cumulative)

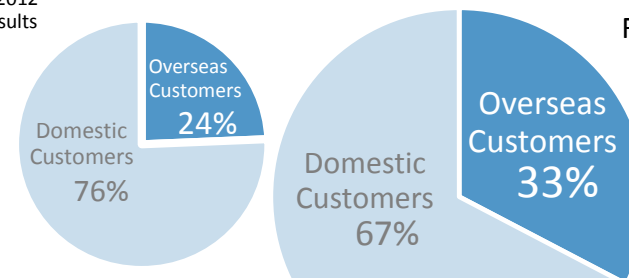
Medium-term Business Plan

**Aim to increase income from Customer Groups by JPY 200Bn\* in 3 years by FY2015**

\* Including foreign exchange translation impact

## Proportion of Income from Overseas Customers (Net Business Profits)

FY2012 Results (BK+TB+SC, managerial accounting) FY2014 Results

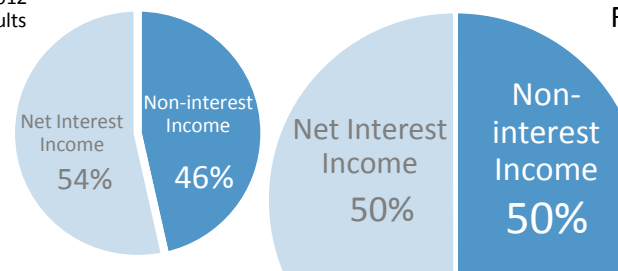


Medium-term Business Plan

**Aim to increase % of income from overseas customers to 33% level of Customer Groups in FY2015**

## Proportion of Non-interest Income from Customer Groups (Gross Profits)

FY2012 Results (BK+TB+SC, managerial accounting) FY2014 Results



Medium-term Business Plan

**Aim to increase % of Non-interest Income from Customer Groups to 50% level in FY2015**

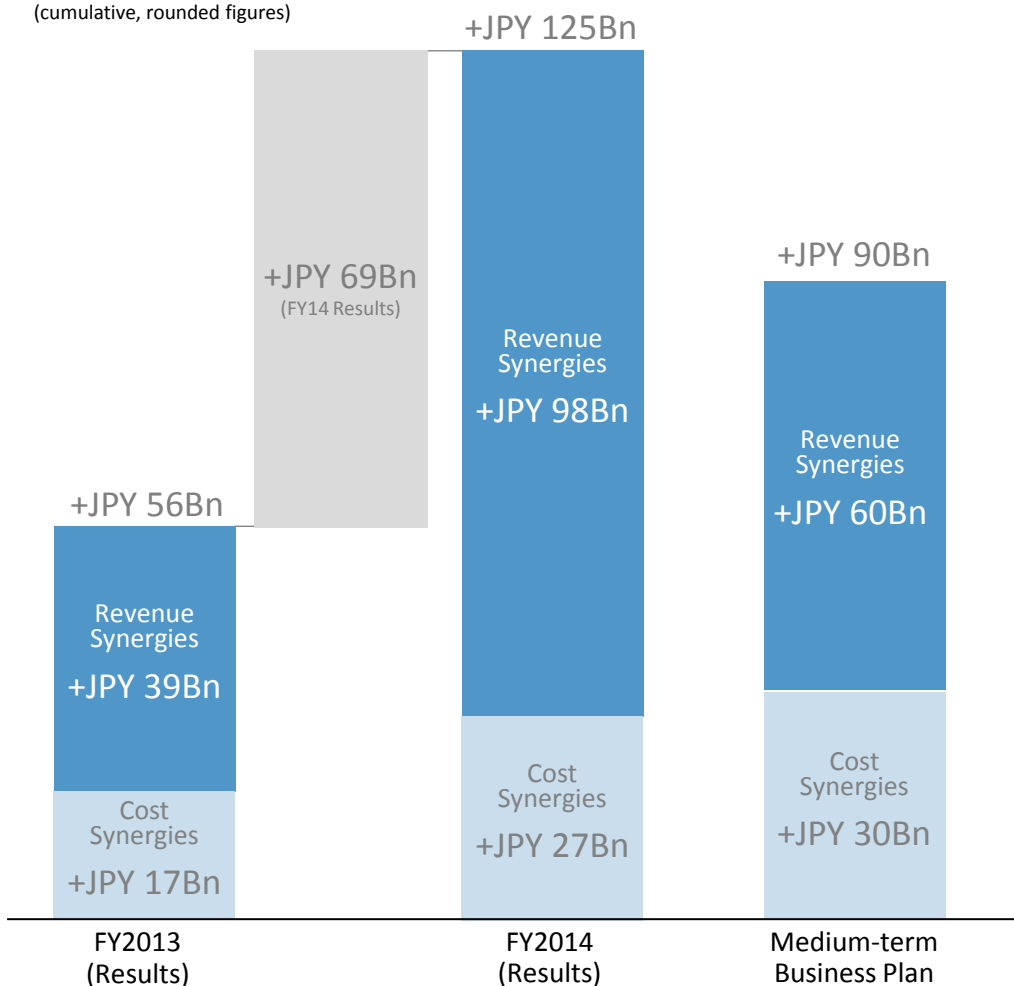
(Note) Figures on this page are in comparison with FY2012 results, which is the immediately preceding fiscal year before the Medium-term Business Plan, based on managerial accounting

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# One MIZUHO Synergy: Plan and Progress

## Achieved 3-year plan a year ahead of schedule

(cumulative, rounded figures)



(cumulative, rounded figures)  
(JPY Bn)

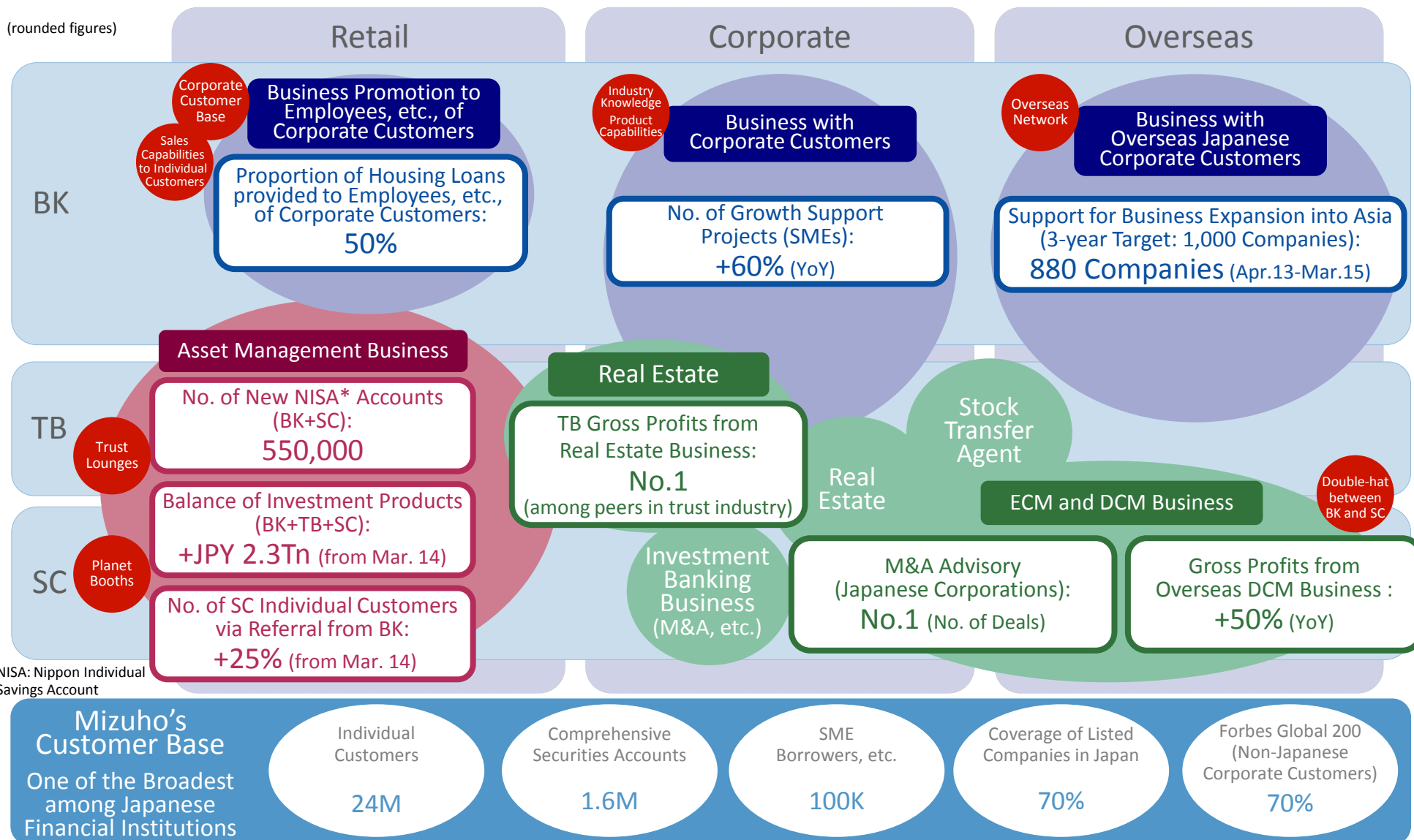
	FY2013-14 Results	Medium-term Business Plan
<b>Revenue Synergies</b>	<b>+98</b> <small>Progress 163%</small>	
Banking Operations	+28	
Retail	+6	
Corporate	+17	
Markets	+5	
Securities Operations	+30	
Effects of Integrated Group Management	+40	
<b>Cost Synergies</b>	<b>+27</b> <small>Progress 90%</small>	
Banking Operations	+18	
Securities Operations	+9	
<b>Total</b>	<b>+125</b> <small>Progress 139%</small>	<b>+90</b>

(Note) Figures on this page are in comparison with FY12 results based on managerial accounting

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# One MIZUHO Synergy: Realization of Synergies

(rounded figures)

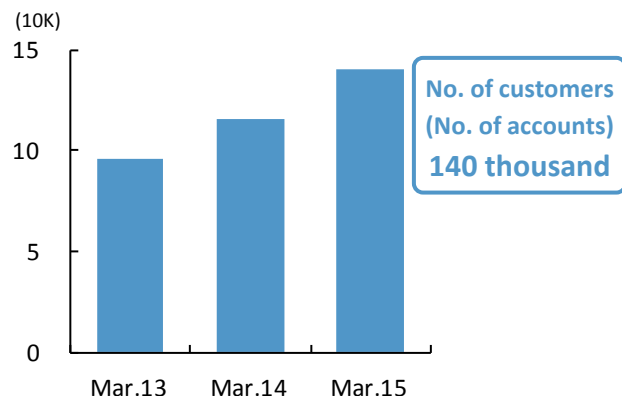


\*NISA: Nippon Individual Savings Account

# Business Results through Collaboration between Banking, Trust and Securities Functions

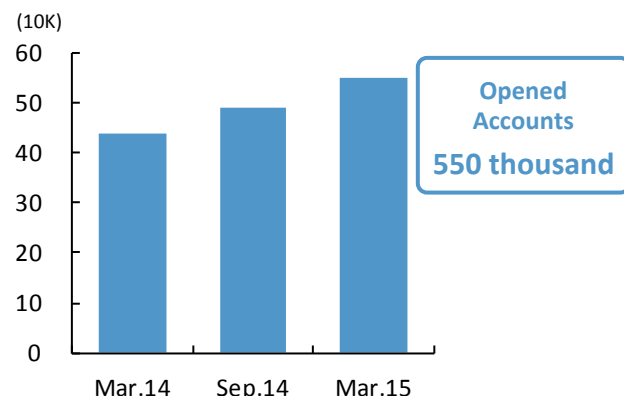
**BK+SC Collaboration** Number of Customers (SC Accounts)\*<sup>1</sup> (Resulting from Collaboration with BK)

(No. of customers)



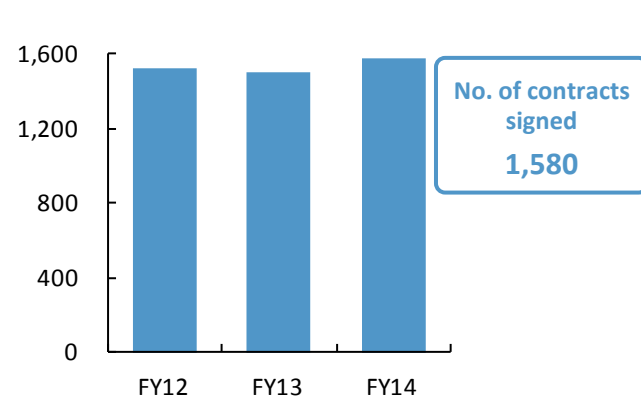
**BK+SC Collaboration** No. of NISA\*<sup>2</sup> Accounts Opened

(No. of accounts)



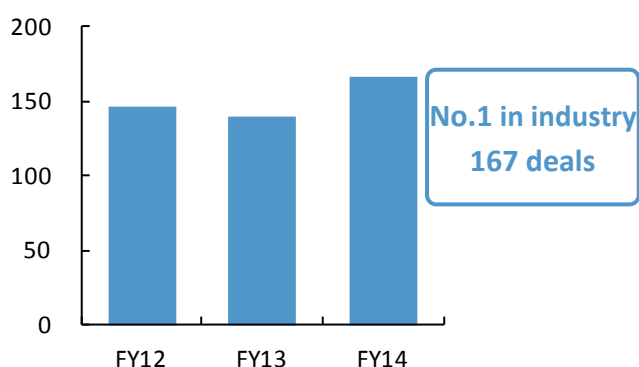
**BK+TB Collaboration** Number of Contracts to Undertake the Execution of Wills Service

(No. of contracts)



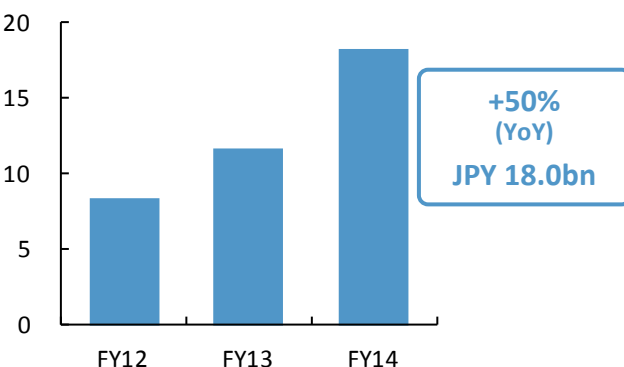
**BK+SC Collaboration** M&A Advisory for Publicly Announced Deals\*<sup>3</sup>

(No. of deals)



**BK+SC Collaboration** Gross Profits from Overseas DCM Business

(JPY Bn)



**BK+TB Collaboration** Gross Profits from Real Estate Business (Resulting from the collaboration with BK)

(JPY Bn)



\*1: Aggregate numbers of customers acquired through Assist Intermediation, Headquarter Intermediation, Branch Intermediation at the Corporate Investment Services & Retail Business segment at SC

\*2: NISA: Nippon Individual Savings Account

\*3: Number of transactions basis, any Japanese involvement publicly announced, excluding real estate transactions

Source: Prepared by SC based on data from Thomson Reuters

# KPI (Key Performance Indicators)

## Enhancement of Profitability

	FY2015 Targets	FY2014 Results
Balance of Investment Products	+JPY 3Tn	+JPY 3.5Tn
Balance of Housing Loans	+JPY 1Tn	Almost flat
Average Balance of Loans to Corporate Customers	+JPY 1.5Tn	+JPY 1.8Tn
Income from Real Estate Business	+20%	+30%
No. of PPP Deals involved	Double	Achieved FY2014 Plan
Syndicated Loans in Japan (League Table)	No. 1	No. 1
M&A Advisory - Japanese Corp. (No. of Deals) (League Table)	No. 1	No. 1
Income from Overseas (Asia) Japanese	+30%	Almost in accordance with plan
Income from Super 30 Customers (per Corporate Group)	+40%	Achieved FY2014 Plan
Syndicated Loans in Asian region (League Table)	No. 1 (among Japanese banks)	No. 1 (among Japanese banks)

## Expansion of Business Base

	FY2015 Targets	FY2014 Results
No. of Individual Customers	+1M	+400K
No. of SC Individual Customers (via Referral from BK)	+50%	+60%
No. of NISA* Accounts	Top Class	Approx. 550K (Based on No. of New Accounts)
No. of Consent to Undertake the Execution of Wills Service (Testamentary Trust)	+30%	+6%
No. of Corporate Customers (SMEs) borrowing Loans from Mizuho	+20%	+8%
Overseas (Asia) Business Expansion Support for Japanese Customers	+1,000 Companies	Approx. +880

\* NISA: Nippon Individual Savings Account

(Note) FY2015 target is in comparison with FY2012 results

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# Net Business Profits by Business Unit

(JPY Bn)

(managerial accounting)

BK+TB+SC		FY2013	FY2014			FY2014
		Results	Results	YoY	Achievement vs. Revised Plan	Revised Plan (rounded figures)
Domestic Customers		485.0	493.8	8.8	102%	484
	Personal Banking Unit	46.4	51.9	5.5	127%	41
	Retail Banking Unit	18.1	21.0	2.9	91%	23
	Corporate Banking Unit (Large Corporations)	271.5	263.0	- 8.5	98%	268
	Corporate Banking Unit	105.7	119.5	13.8	102%	117
	Financial Institutions & Public Sector Business Unit	46.1	46.8	0.7	100%	47
Overseas Customers (International Banking Unit)		198.7	245.4	46.7	108%	228
Customer Groups		683.7	739.2	55.5	104%	713
Trading & Others		6.6	72.7	66.1	107%	68
Net Business Profits (BK+TB+SC)		690.3	811.9	121.6	104%	780
Consolidated Net Business Profits		744.2	876.9	132.6	103%	850



1. FY2014 Executive Summary

2. FY2014 Financial Results

3. Overview of Balance Sheet

4. Towards the “Establishment of a Competitive Advantage”

5. Enhanced Governance System

# Overview of FY2014 Financial Results

(2 Banks, breakdown figures are on a managerial accounting basis)

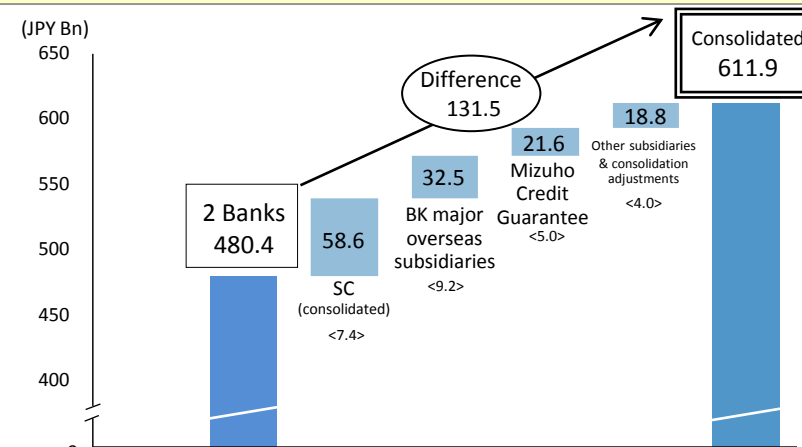
(JPY Bn)		FY14	YoY	FY13	Reference Pages
1	Gross Profits	1,629.7	122.8	1,506.8	
2	Customer Groups	1,366.1	61.3	1,304.8	
3	Net Interest Income	778.1	7.4	770.8	P.18
4	Non-interest Income	588.0	53.9	534.0	P.21
5	Trading & Others	263.6	61.5	202.0	
6	G&A Expenses	-908.3	-44.0	-864.2	P.23
7	Customer Groups	-700.4	-27.6	-672.8	
8	Trading & Others	-207.9	-16.5	-191.4	
9	Net Business Profits	721.3	78.7	642.6	
10	Customer Groups	665.8	33.5	632.3	
11	Trading & Others	55.5	45.2	10.3	
12	Credit-related Costs	-7.8	-124.5	116.6	P.24
13	Net Gains (Losses) related to Stocks	96.1	38.5	57.6	P.22
14	Net Non-Recurring Gains (Losses) - Other	-55.3	-39.9	-15.3	
15	Ordinary Profits	754.4	-47.2	801.6	
16	Net Income	480.4	-102.0	582.5	
17	Consolidated Net Business Profits *1	876.9	132.6	744.2	
18	Difference b/w Consolidated and 2 Banks	155.5	53.9	101.6	
19	Consolidated Net Income	611.9	-76.4	688.4	
20	Difference b/w Consolidated and 2 Banks	131.5	25.5	105.9	

\*1: Consolidated Gross Profits - G&A Expenses (excluding Non-Recurring Losses)  
+ Equity in Income from Investment in Affiliates and certain other consolidation adjustments

## Net Business Profits (Financial Accounting)

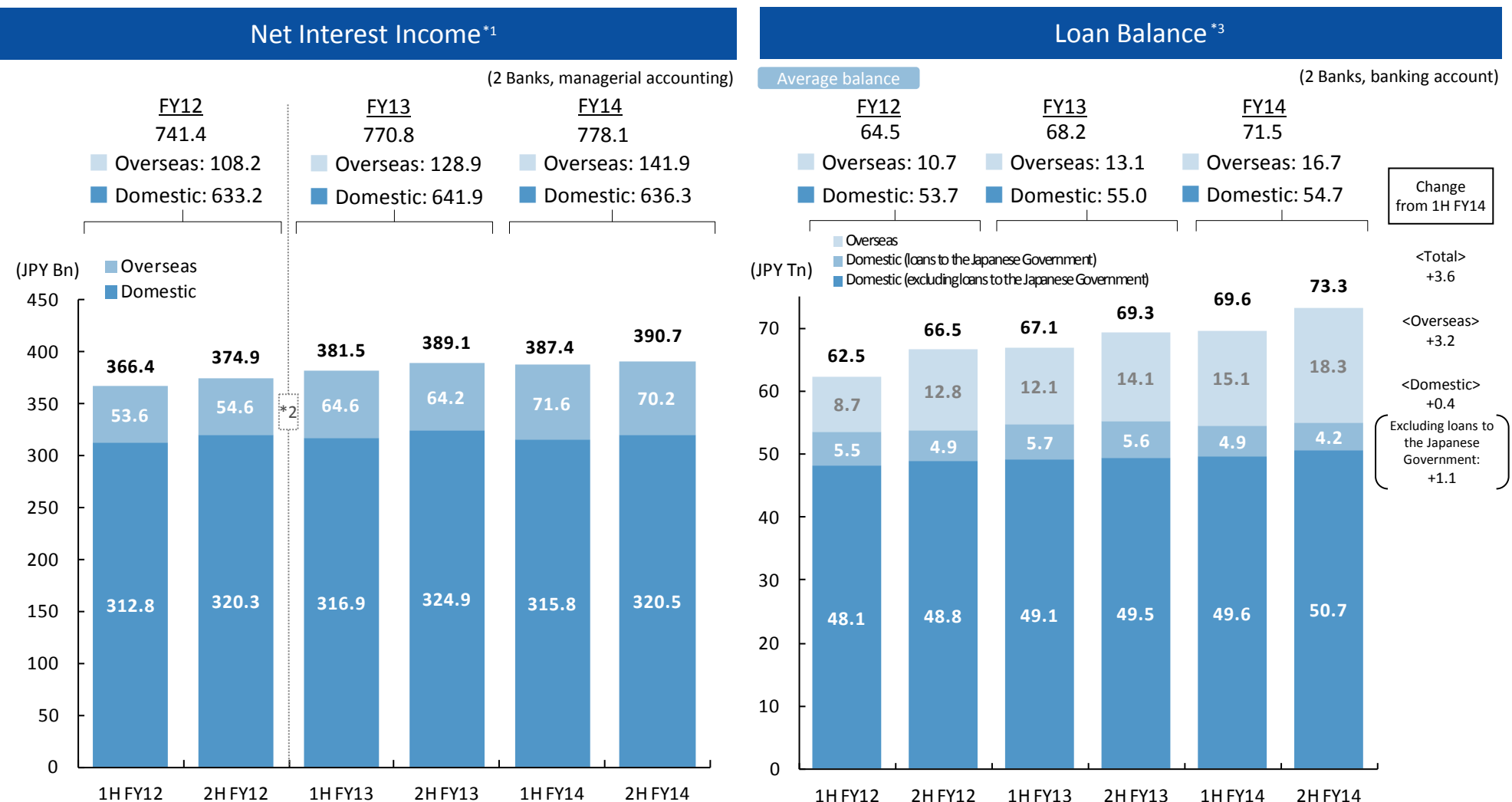
(JPY Bn)		FY14	YoY	FY13
1	Gross Profits	1,629.7	122.8	1,506.8
2	Net Interest Income	974.1	10.3	963.7
3	Fiduciary Income	51.9	0.5	51.4
4	Net Fee and Commission Income	412.6	38.4	374.1
5	Net Trading Income	51.0	17.3	33.7
6	Net Other Operating Income	139.9	56.1	83.7
7	G&A Expenses	-908.3	-44.0	-864.2
8	Net Business Profits	721.3	78.7	642.6
9	Net Gains (Losses) related to Bonds	75.8	41.9	33.9

## Difference in Net Income b/w Consolidated and 2 Banks \*2



\*2: Figures in < > represent changes from FY2013

# Net Interest Income from Customer Groups (Overview)



\*1: Domestic: Aggregate of income in BK Domestic Banking and TB / Overseas: Income in BK International Banking

\*2: New managerial accounting rules have been applied to the calculation of Net Interest Income since 1H FY13. Figures for 1H FY12 and 2H FY12 on this slide were recalculated based on the new rules.  
Net Interest Income based on the rules before revision were JPY 386.5Bn for 1H FY12 and JPY 384.0Bn for 2H FY12

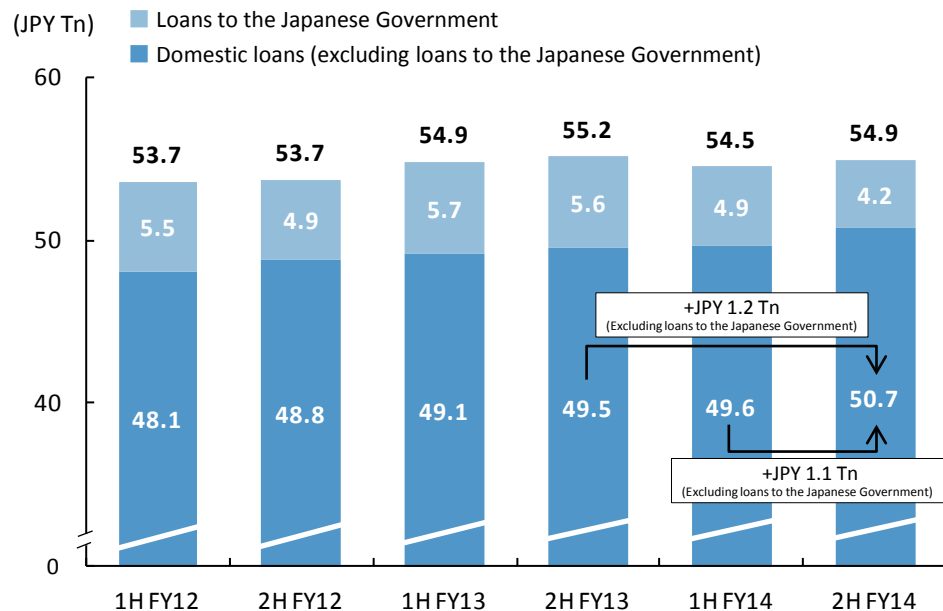
\*3: Excluding loans to FG. "Overseas" is calculated based on an aggregate of banking and trust account basis and represents loans booked at overseas offices, including the impact of foreign exchange translation

# Net Interest Income from Customer Groups (Domestic)

## Domestic Loan Balance <sup>\*1</sup>

Average balance

(2 Banks)



Period-end balance

(JPY Tn)

	Sep. 12	Mar. 13	Sep. 13	Mar. 14	Sep. 14	Mar. 15
Domestic	53.7	55.1	55.0	55.6	54.9	54.7
Large Corp., etc.	22.1	23.1	23.1	23.1	22.7	22.2
(o/w Japanese Gov.)	(5.2)	(5.7)	(5.6)	(5.6)	(4.4)	(3.5)
SMEs <sup>*2</sup>	19.4	19.7	19.8	20.4	20.3	20.7
Individuals <sup>*3</sup>	12.0	12.1	11.9	11.9	11.8	11.8

<sup>\*1</sup>: Excluding loans to FG. Banking account

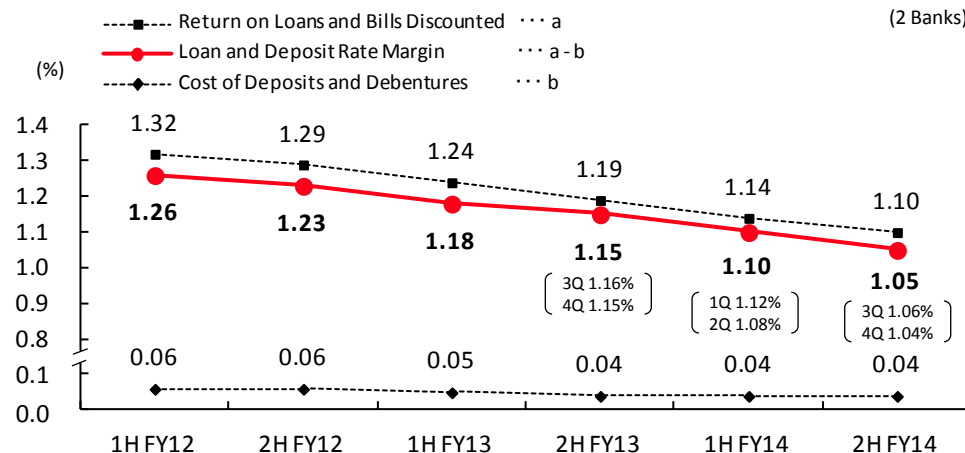
<sup>\*2</sup>: Calculated by deducting "Housing and Consumer Loans" from "Loans to SMEs and Individual Customers"

<sup>\*3</sup>: Housing and Consumer Loans

<sup>\*4</sup>: Domestic Operations, excluding loans to financial institutions (including FG) and the Japanese Government

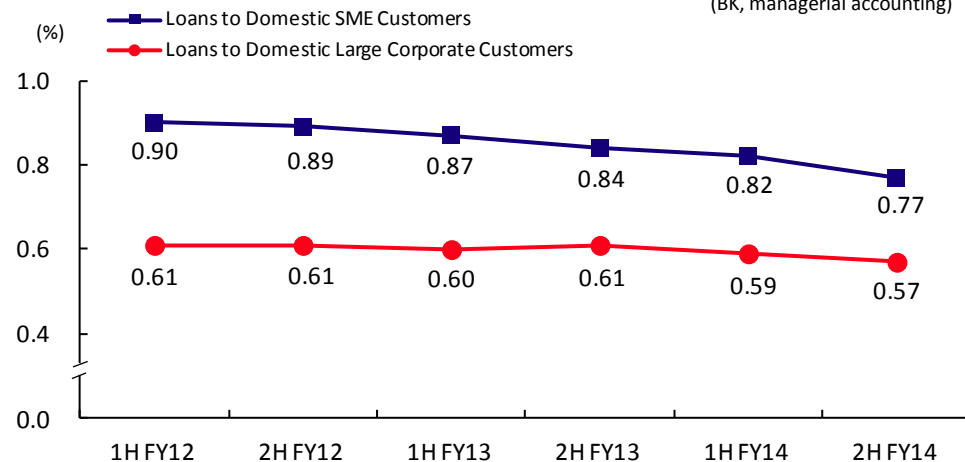
## Domestic Loan and Deposit Rate Margin <sup>\*4</sup>

(2 Banks)



## Loan Spread

(BK, managerial accounting)

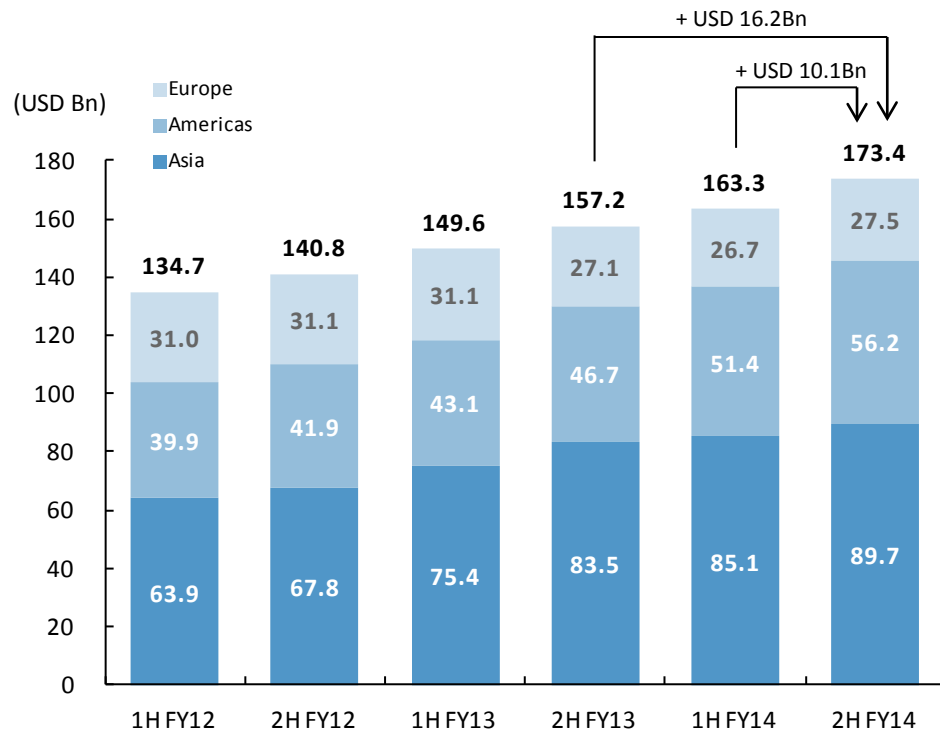


# Net Interest Income from Customer Groups (Overseas)

## Overseas Loan Balance <sup>\*1</sup>

Average balance

(BK, managerial accounting)



Period-end balance

(USD Bn)

+ USD 22.5Bn

Sep. 12	Mar. 13	Sep. 13	Mar. 14	Sep. 14	Mar. 15
138.9	144.8	152.1	159.5	162.9	182.0

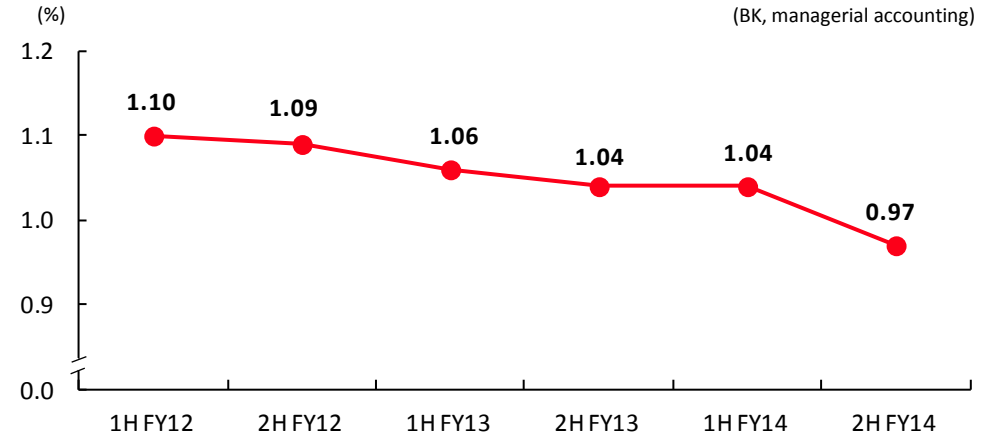
\*1: BK, managerial accounting figures including the banking subsidiaries in China, the US, the Netherlands and Indonesia

\*2: Including foreign currency deposits (domestic)

\*3: Excluding bilateral non-public MTNs

## Loan Spread <sup>\*1</sup>

(BK, managerial accounting)

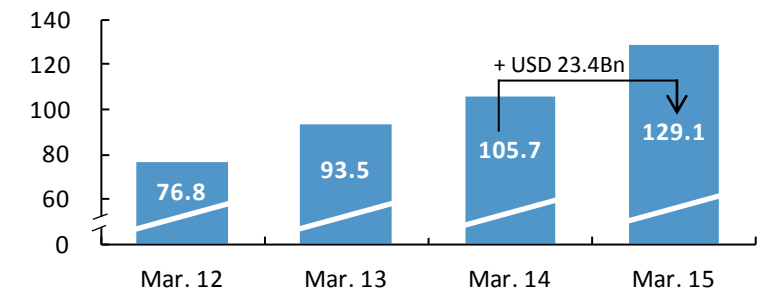


## Foreign Currency-denominated Customer Deposits <sup>\*2</sup>

Period-end balance

(USD Bn)

(BK, managerial accounting)



Outstanding balance of foreign currency bonds (USD Bn) <sup>*3</sup>	Senior Bonds	1.5	5.5	5.8	14.5
	Subordinated Bonds	1.5	3.0	4.5	3.0

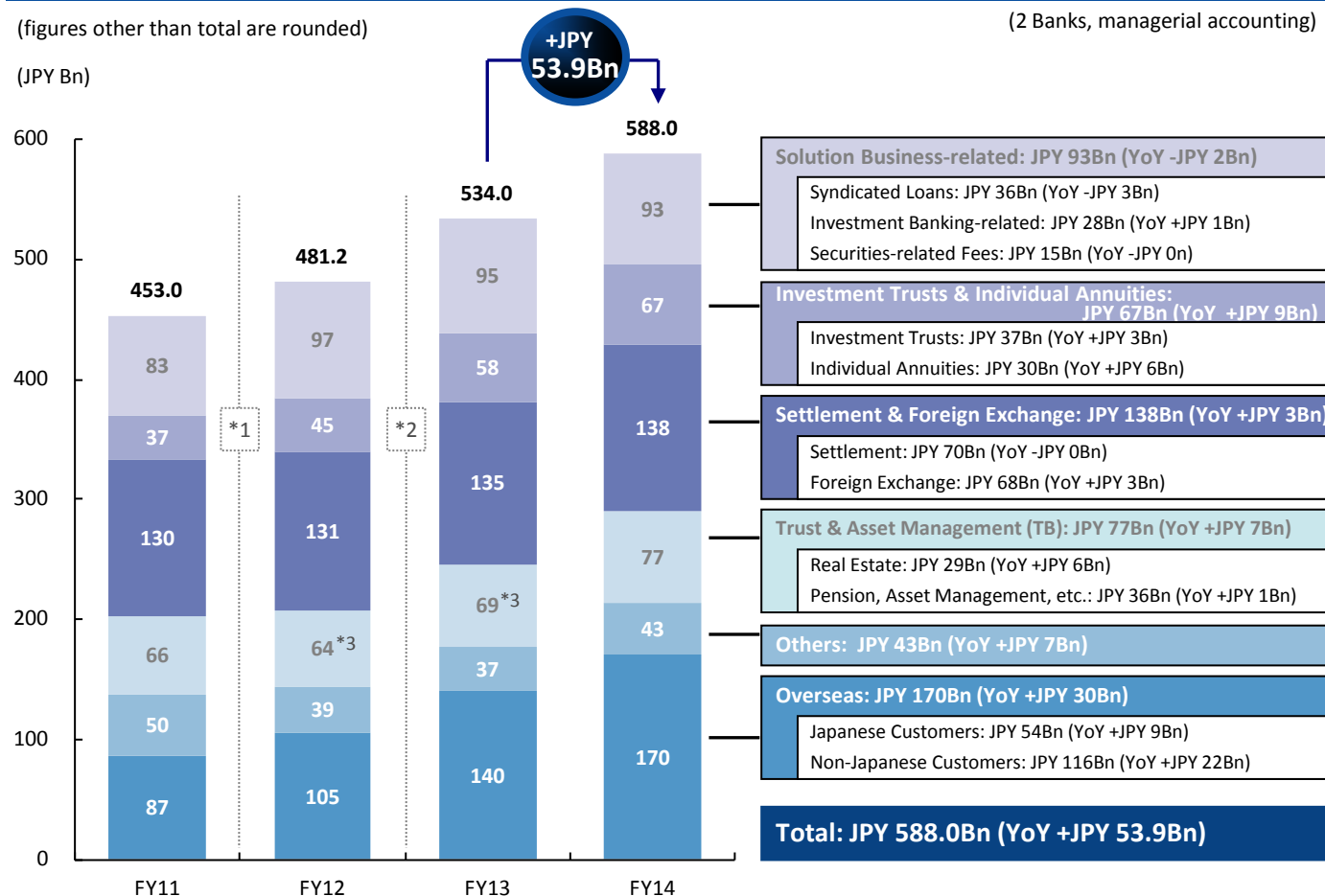
# Non-interest Income from Customer Groups

## Non-interest Income

(figures other than total are rounded)

(JPY Bn)

(2 Banks, managerial accounting)



\*1: Following the implementation of the substantive one bank structure, new managerial accounting rules were applied at the beginning of FY12. Figures for FY11 on this slide were recalculated based on the new rules (based on the original rules, total non-interest income was JPY 408.6Bn for FY11)

\*2: New managerial accounting rules have been applied since the beginning of FY 13.

Figures for FY12 on this slide were recalculated based on the new rules (based on the original rules, total non-interest income was JPY 509.7Bn for FY12)

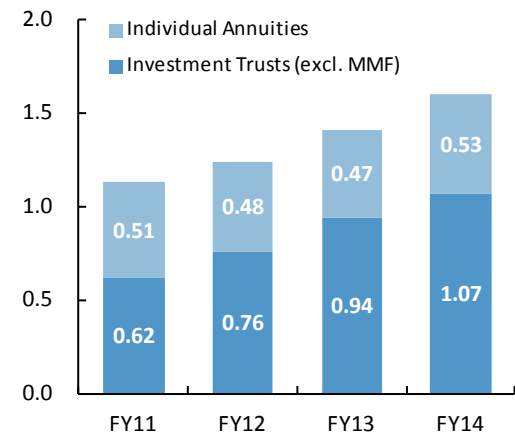
\*3: A new rule to display rounded numbers has been applied since FY14. (Based on the original rule, non-interest income from Trust & Asset Management (TB) was JPY 65Bn for FY12, and JPY 70Bn for FY13)

\*4: Simple aggregation of former Mizuho Securities (consolidated) and Mizuho Investors Securities (consolidated)

## Sales of Investment Products

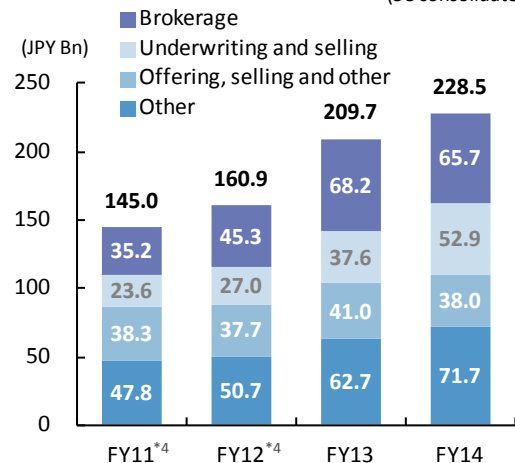
(JPY Tn)

(2 Banks)



## (Reference) SC Commissions

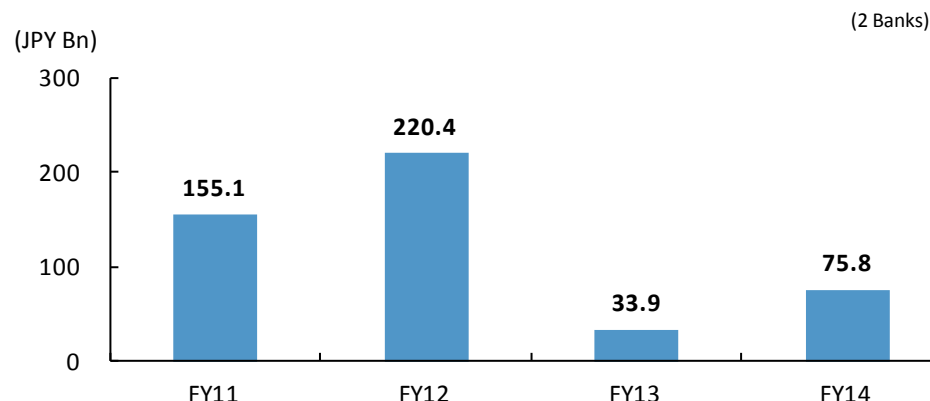
(SC consolidated)



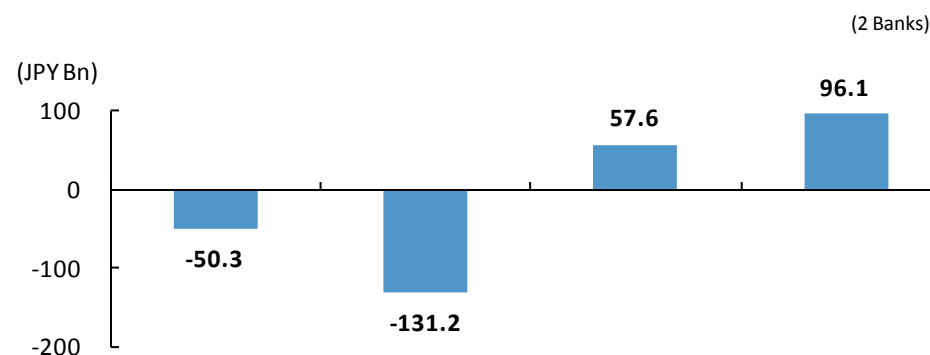
# Net Gains/Losses on Securities

## Net Gains/Losses on Securities

### Net Gains/Losses related to Bonds



### Net Gains/Losses related to Stocks

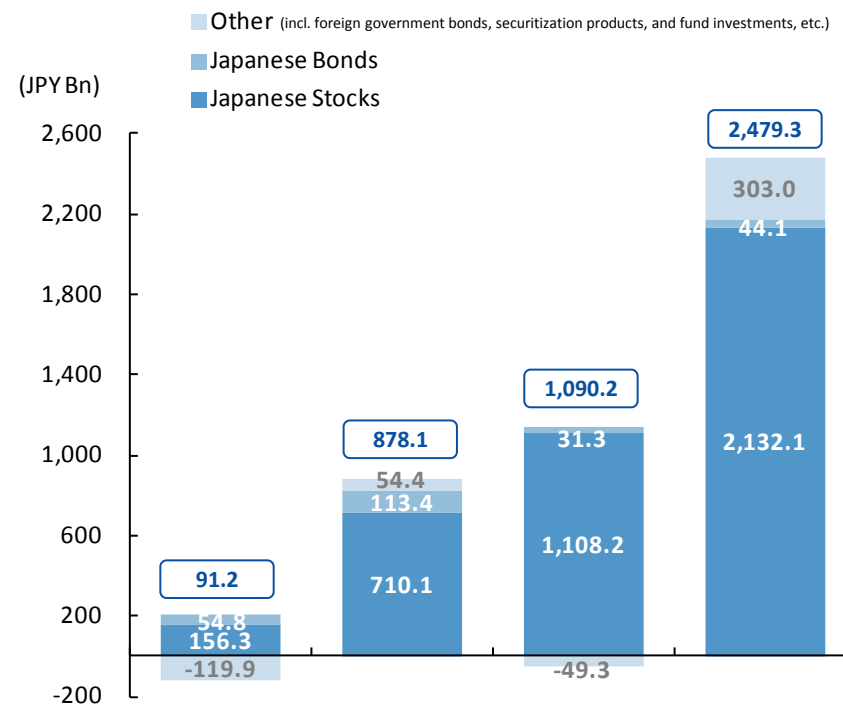


Impairment of Stocks	-41.5	-126.8	-1.7	-0.6
	FY11	FY12	FY13	FY14

## Unrealized Gains/Losses on Other Securities <sup>\*1</sup>

Figures in    represent net total

(consolidated)



	Mar.12	Mar.13	Mar.14	Mar.15
Nikkei 225 (JPY) <sup>*2</sup>	9,962	12,244	14,694	19,197
JGB 10Y	0.99%	0.56%	0.64%	0.40%
USTB 10Y	2.21%	1.85%	2.72%	1.94%

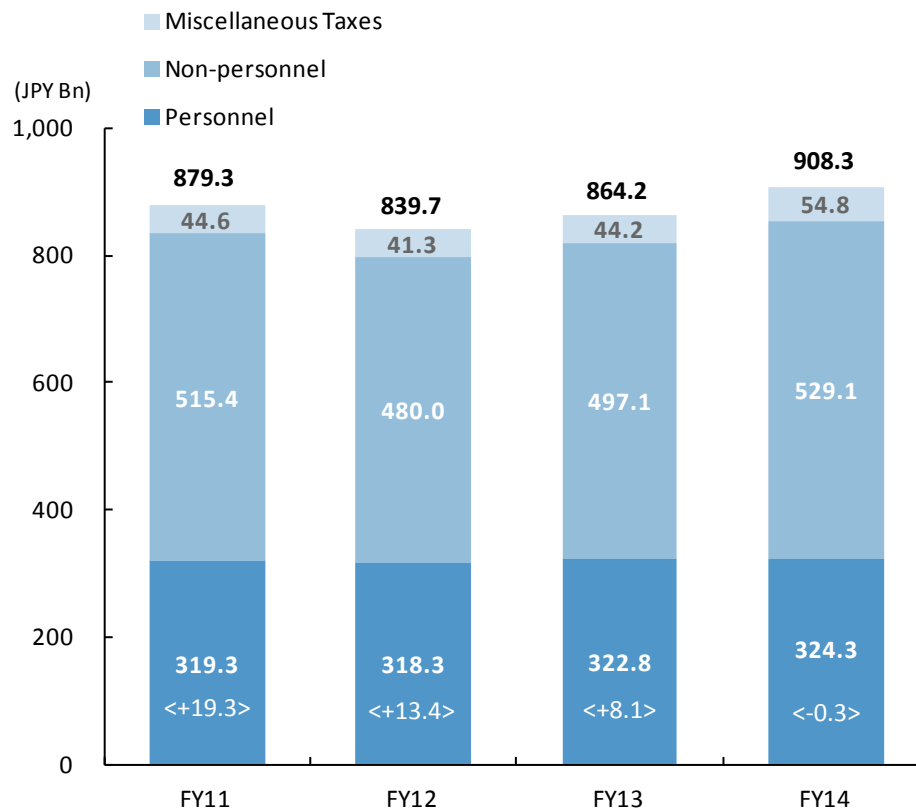
<sup>\*1</sup>: Other Securities which have readily determinable fair values (the base amounts to be recorded directly to Net Assets after tax and other necessary adjustments). Based on the average quoted market price of the respective month for Japanese stocks. For others, based on the quoted market price if available, or other reasonable value, at the respective period end

<sup>\*2</sup>: The average of daily closing prices of the final month of each period

# G&A Expenses

## G&A Expenses

(2 Banks)  
Figures in < > are Employee Retirement Benefit Expenses\*  
("+" represents expenses, "-" represents income)



Expense Ratio	FY11	FY12	FY13	FY14
	54.7%	49.8%	57.3%	55.7%

\* Employee Retirement Benefit Expenses = Service Cost + Interest Cost - Expected Return on Plan Assets

## Major Factors (YoY Changes)

Non-personnel: +JPY 31.9Bn	<ul style="list-style-type: none"> <li>IT-related +JPY 13.4Bn                             <ul style="list-style-type: none"> <li>Increase in cost related to Common Operational Infrastructure of the IT Systems Platform, etc.</li> </ul> </li> <li>Non IT-related +JPY 18.5Bn                             <ul style="list-style-type: none"> <li>Increase in Rent</li> <li>Increase in Advertisement Costs</li> <li>Increase in overseas Non-personnel Expenses</li> </ul> </li> </ul>
Personnel: +JPY 1.5Bn	<ul style="list-style-type: none"> <li>Increase in overseas Personnel Expenses</li> <li>Decrease in Employee Retirement Benefit Expenses</li> </ul>
Miscellaneous Taxes: +JPY 10.5Bn	<ul style="list-style-type: none"> <li>Increase in domestic Consumption Tax</li> </ul>
Total: +JPY 44.0Bn	Total expenses excluding the impact of foreign exchange were kept within the plan despite seeing strategic expenses, an increase in domestic consumption tax and the impact of depreciation of Yen

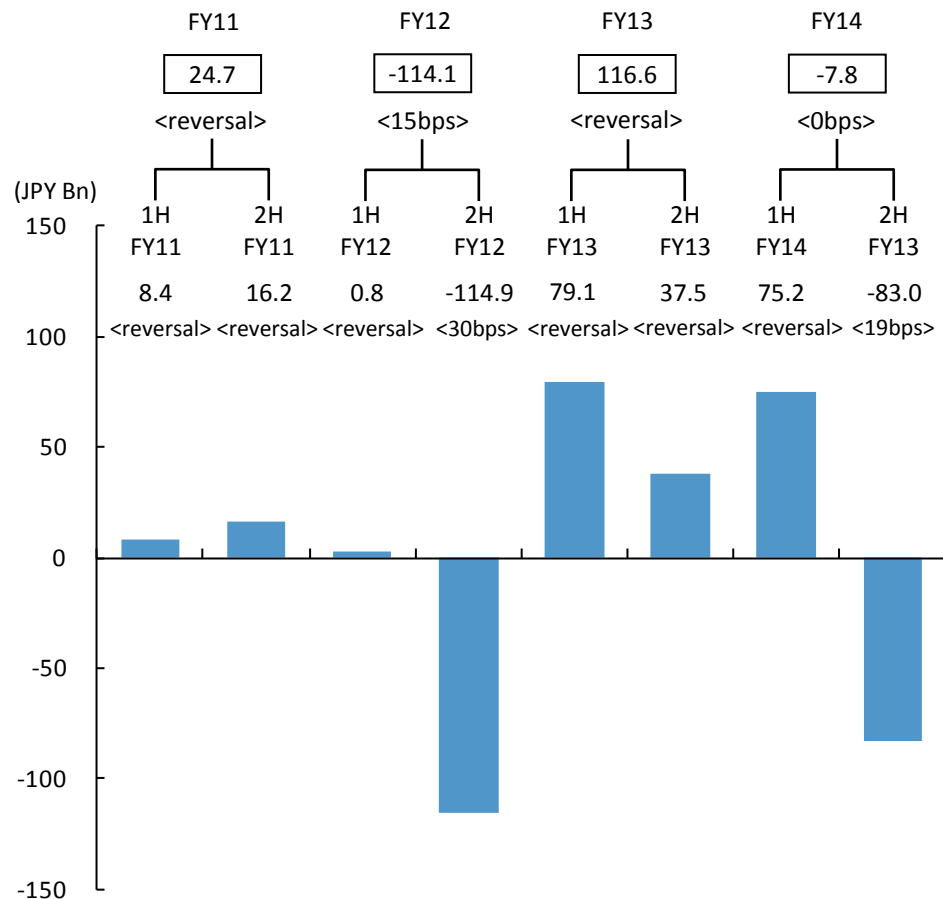
The impact of depreciation of Yen  
Approx. +JPY 13Bn



# Credit-related Costs

## Credit-related Costs

(2 Banks, banking account + trust account)  
Figures in < > represent Credit Cost Ratio\*



\* Ratio of Credit-related Costs (annualized) against  
Total Claims (period-end balance, based on the Financial Reconstruction Act)

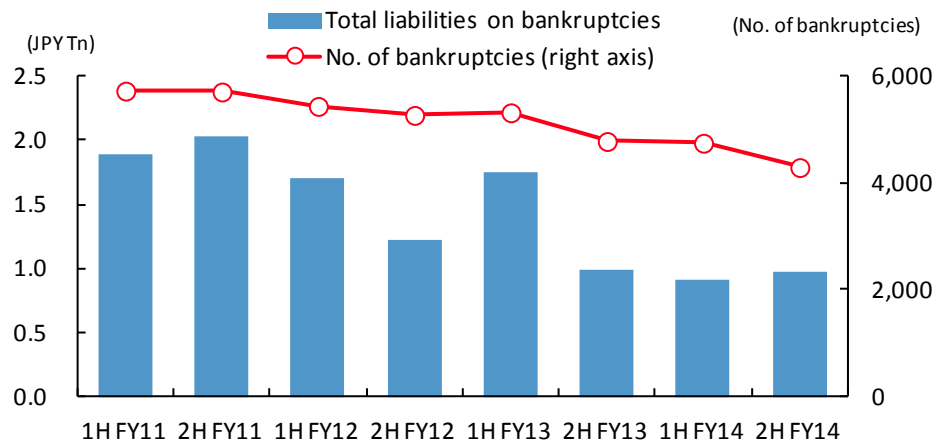
## Breakdown of Credit-related Costs by fiscal year

(2 Banks, banking account + trust account)

(JPY Bn)

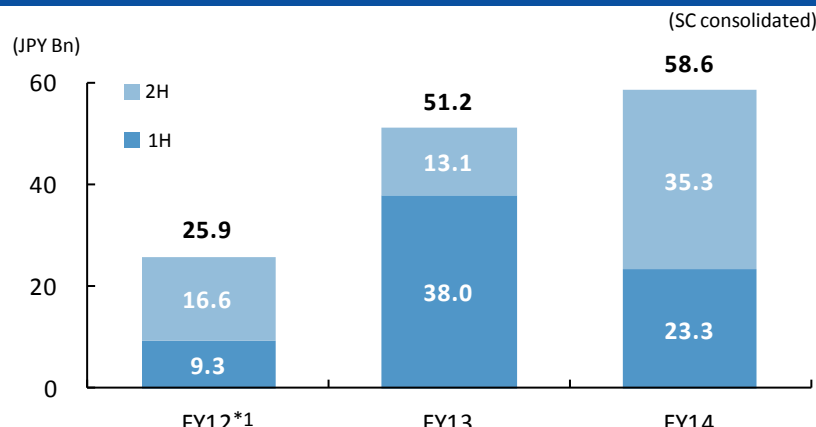
	FY11	FY12	FY13	FY14
Credit-related Costs	24.7	-114.1	116.6	-7.8
Expenses related to Portfolio Problems	-51.3	-81.4	-18.1	-82.4
Reversal of (Provision for) General Reserve for Possible Losses on Loans	7.8	-91.9	-	-
Reversal of Reserves for Possible Losses on Loans, etc.	68.2	59.2	134.8	74.5

## (Reference) Domestic Bankruptcies



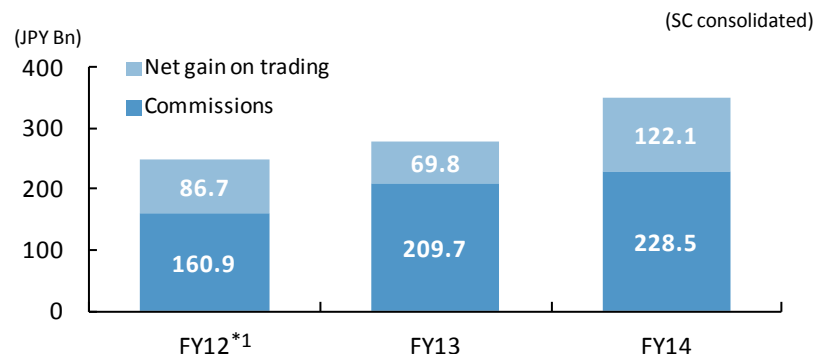
Source: Teikoku Databank, Ltd.

## Net Income



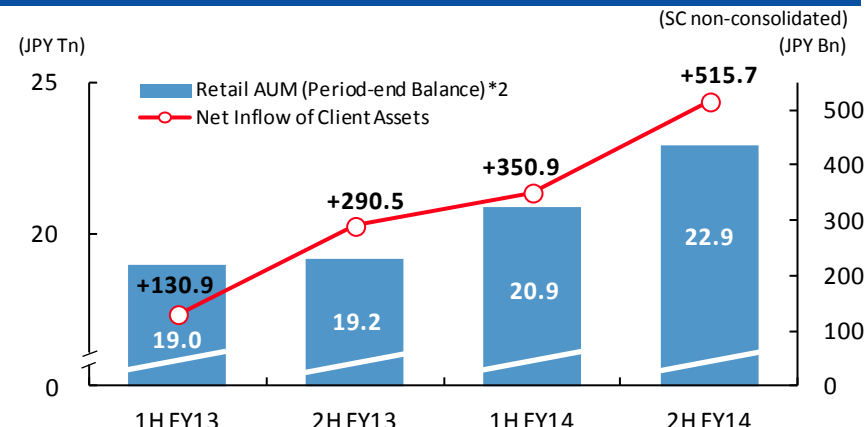
	FY12*1	FY13	FY14
Net Operating Revenues	294.7	323.1	395.5
SG&A Expenses	- 260.1	- 282.6	- 311.1
Ordinary Income	37.0	43.1	86.4

## Commissions and Net Gain on Trading



\*1: Simple aggregation of former Mizuho Securities (consolidated) and Mizuho Investors Securities (consolidated) \*2: The calculation rule of Retail AUM has been revised since FY2014. Figures for 1H FY2013 and 2H FY2013 were recalculated based on the revised rule \*3: Corporate Investment Services & Retail Business \*4: Apr.14 - Mar.15, underwriting amount basis, pricing date basis. Deals including straight bonds, investment corporation bonds, Zaito agency bonds, municipal bonds (Lead manager method only), Samurai bonds and preferred securities Source: Prepared by SC based on data from I-N Information Systems \*5: Apr.14 - Mar.15, underwriting amount basis, pricing date basis. Deals including initial public offering, public offering, convertible bonds and REITs Source: Prepared by SC based on data from I-N Information Systems \*6: Apr.14 - Mar.15, rank value basis, any Japanese involvement announced, excluding real estate deals. Source: Prepared by SC based on data from Thomson Reuters

## Retail AUM/Net Inflow of Client Assets



CIS&RB*3 Division AUM (JPY Tn)	1H FY13	2H FY13	1H FY14	2H FY14
	23.9	24.2	25.8	27.9

## League Tables and Analyst Ranking

League Tables		Collaboration b/w BK+TB+SC
Total Japan Publicly Offered Bonds*4	1st	👑
Total Japan Equity Underwriting*5	3rd	👑
M&A Advisory for Announced Deals*6	2nd	👑
Analyst Ranking		2 years in a row
Nikkei Veritas Analyst Ranking (by company)	1st	👑
Institutional Investor All-Japan Research	1st	👑
Team Ranking		

# Earnings Plan of FY2015 (1)

Consolidated Net Income for FY2015: Estimated Figure

Consolidated (JPY Bn)	FY2014 Results	FY2015 Plan	YoY
Net Business Profits <sup>*1</sup>	876.9	960.0	83.0
Credit-related Costs	-4.6	-60.0	-55.3
Net Gains (Losses) related to Stocks	131.9	75.0	-56.9
Ordinary Profits	1,010.8	980.0	-30.8
Net Income <sup>*2</sup>	611.9	630.0	18.0
Difference in Net Income b/w Consolidated and 2 Banks <sup>*3</sup>	131.5	95.0	-36.5

2 Banks (JPY Bn)	FY2014 Results	FY2015 Plan	YoY
Net Business Profits	721.3	810.0	88.6
Credit-related Costs	-7.8	-50.0	-42.1
Net Gains (Losses) related to Stocks	96.1	75.0	-21.1
Ordinary Profits	754.4	790.0	35.5
Net Income	480.4	535.0	54.5

\*1: Consolidated Gross Profits – G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments

\*2: Profit attributable to owners of parent

\*3: Consolidated – 2 Banks

## Assumptions of Earnings Plan

Item	Assumptions
O/N Rate	0.0 - 0.1%
3M TIBOR	0.18%
10Y JGB	0.50%
Foreign Exchange Rate (USD/JPY)	JPY 123

## Annual Cash Dividends for FY2015 (Estimates)

**Common Stock: JPY 7.5 per share**  
**(dividend payout ratio: 29.5%)**  
(interim cash dividend payments: JPY 3.75)  
**Preferred Stock: as prescribed**

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation.

# Earnings Plan of FY2015 (2): Breakdown of Net Business Profits

(JPY Bn)

(managerial accounting)

BK+TB+SC	FY2014 Results *	FY2015 Plan	
		(rounded figures)	YoY
Domestic Customers	494.4	507	12.6
Personal Banking Unit	46.7	39	- 7.7
Retail Banking Unit	20.6	29	8.4
Corporate Banking Unit (Large Corporations)	264.0	276	12.0
Corporate Banking Unit	121.0	125	4.0
Financial Institutions & Public Sector Business Unit	47.4	47	- 0.4
Overseas Customers (International Banking Unit)	244.7	305	60.3
Customer Groups	739.0	812	73.0
Trading & Others	72.9	69	- 3.9
Net Business Profits (BK+TB+SC)	811.9	881	69.1
Consolidated Net Business Profits	876.9	960	83.0

\* FY2015 managerial accounting rule

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1. FY2014 Executive Summary

2. FY2014 Financial Results

3. Overview of Balance Sheet

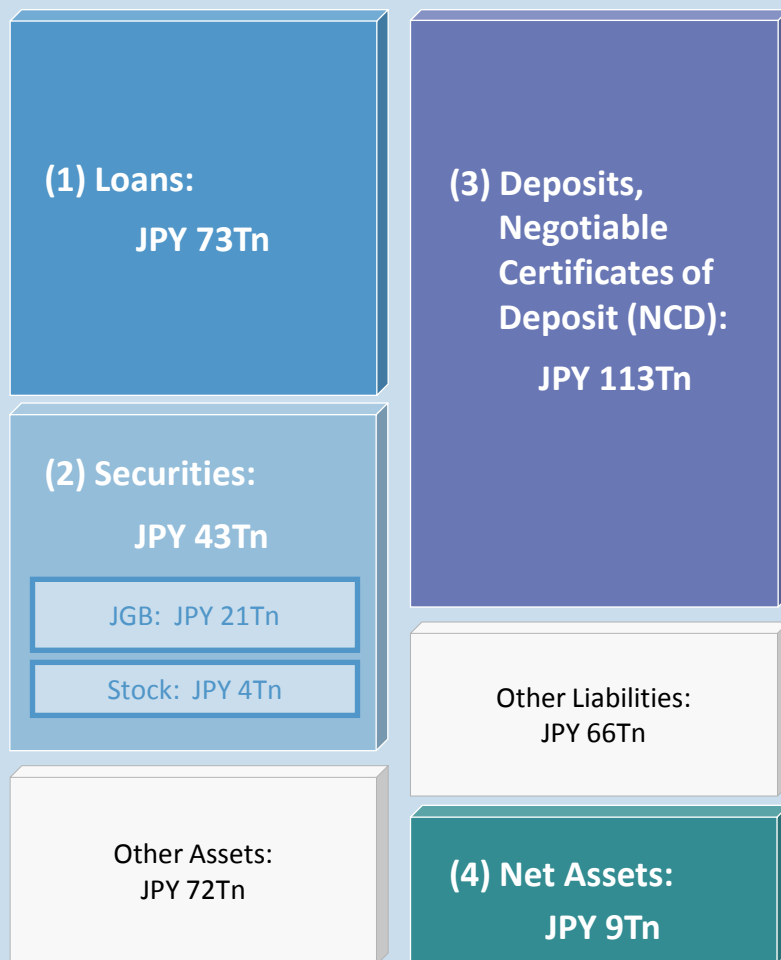
4. Towards the “Establishment of a Competitive Advantage”

5. Enhanced Governance System

# Overview of Balance Sheet

## Consolidated Balance Sheet (as of Mar. 2015)

Consolidated Total Assets: JPY 189Tn



## Mizuho's Balance Sheet Advantages\*1

### (1) Credit portfolio remained sound

- NPL Ratio remained at a low level of 1.20%
- Balances of NPL and Claims against Other Watch Obligors remained at low levels

### (2) Focused on risk management of securities portfolio

- Average remaining period of JGB portfolio was 2.6 years  
Strengthened risk management as preemptive measure and conducted stress tests, preparing for the risk of a rise in interest rates
- Continue efforts to reduce stock portfolio

### (3) Funding structures in both Yen and foreign currencies are stable

- Domestic deposit funding structure is stable, primarily consisting of individual customer deposits
- Continued initiatives to increase foreign currency-denominated deposits
- Loan-to-deposit ratio was 64%
- Liquidity Coverage Ratio (LCR\*2) was 128%

### (4) Capital is maintained at a sufficient level

- Common Equity Tier 1 Capital Ratio was 10.46%\*3 (fully-effective basis)
- Leverage Ratio was 3.83%

\*1: NPL ratio and average remaining period of JGB portfolio are on a 2 Banks basis.

All other figures are on a consolidated basis

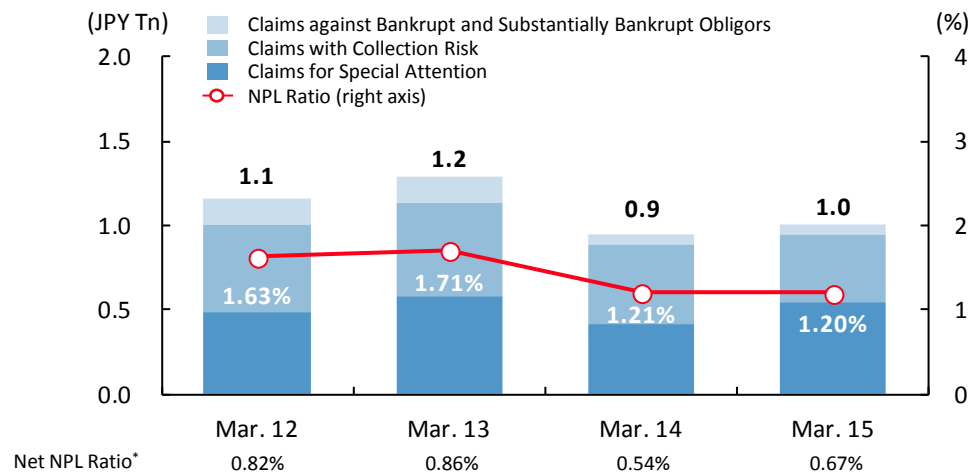
\*2: LCR was introduced as a pillar 1 measure of liquidity regulation from Mar. 2015

\*3: Including Eleventh Series Class XI Preferred Stock (the balance as of Mar. 2015: JPY 213.1Bn)

# Credit Portfolio

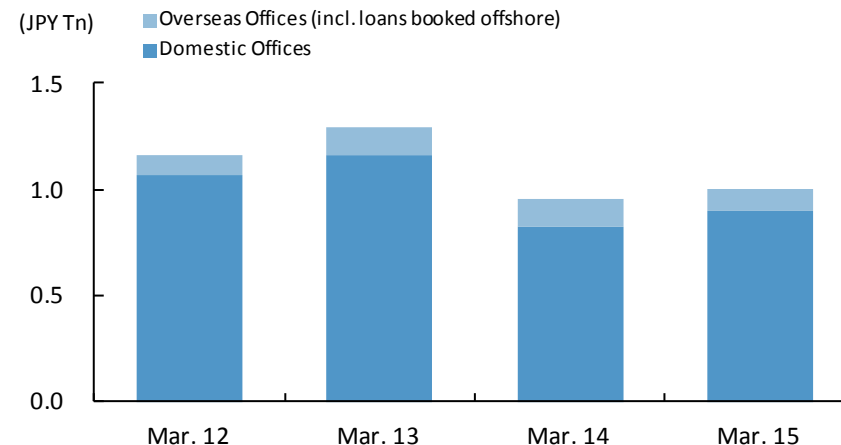
## Disclosed Claims under the Financial Reconstruction Act

(2 Banks, banking account + trust account)



## Breakdown between Domestic and Overseas

(2 Banks, banking account + trust account)



## Claims against Other Watch Obligors

(2 Banks, banking account, based on the Financial Reconstruction Act)

	Mar. 12	Mar. 13	Mar. 14	Mar. 15
Balance (JPY Tn)	3.2	3.2	2.6	1.5
Reserve Ratio	4.68%	6.27%	6.34%	3.72%

## Reserve Ratio for Normal Obligors

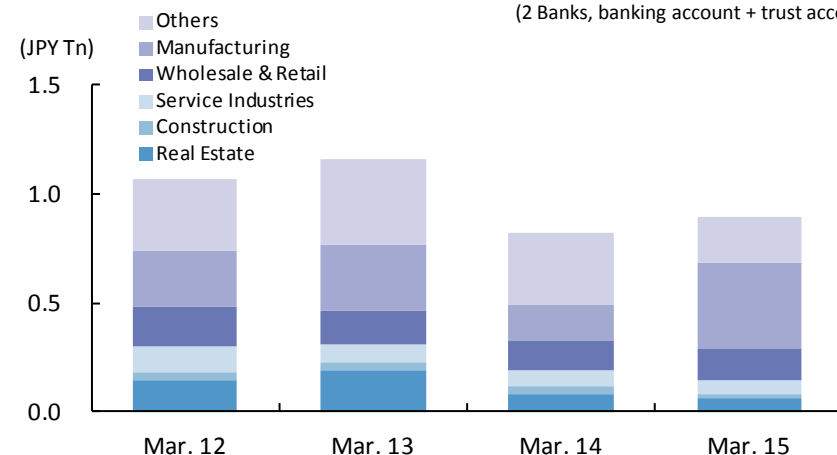
(2 Banks, banking account, based on the Financial Reconstruction Act)

	Mar. 12	Mar. 13	Mar. 14	Mar. 15
Reserve Ratio	0.12%	0.11%	0.10%	0.07%

\* (Disclosed Claims under the Financial Reconstruction Act – Reserves for Possible Losses on Loans) / (Total Claims – Reserves for Possible Losses on Loans)

## Domestic Claims by Industry

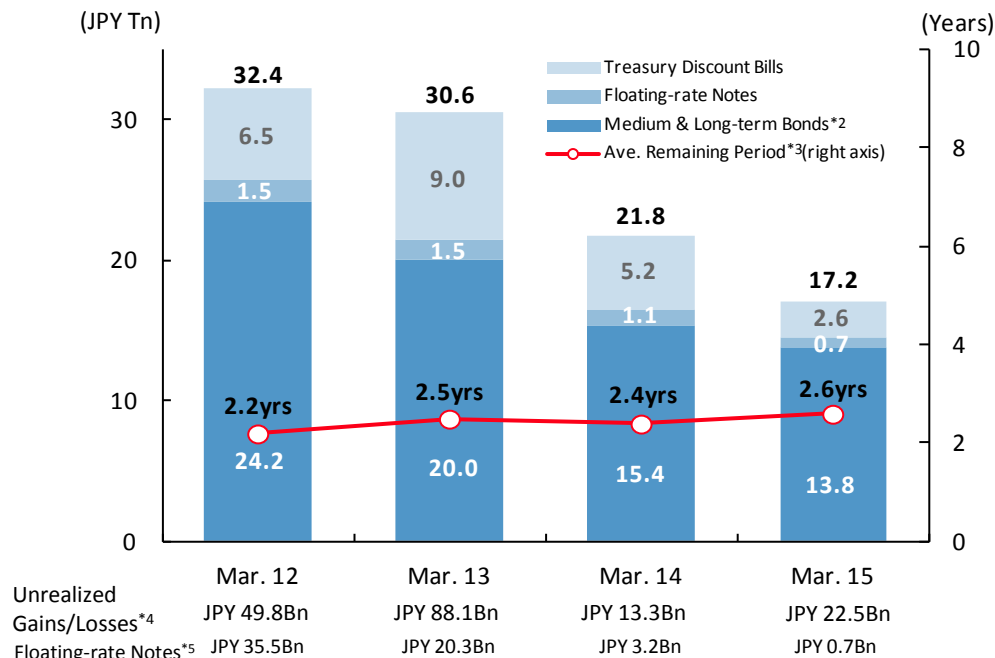
(2 Banks, banking account + trust account)



# Securities Portfolio

## JGB Portfolio\*<sup>1</sup>

(2 Banks, acquisition cost basis)



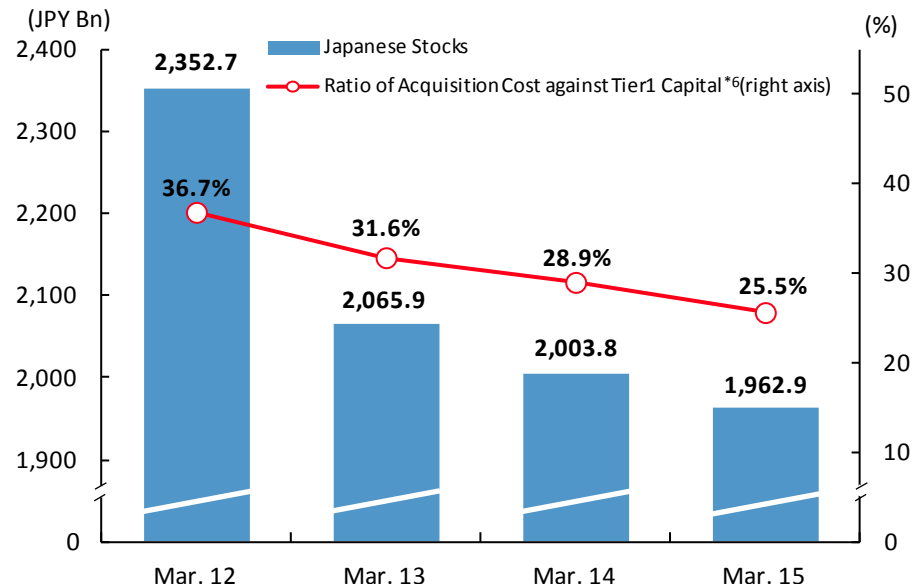
## Foreign Bond Portfolio\*<sup>1</sup>

(2 Banks, acquisition cost basis)

	Mar. 12	Mar. 13	Mar. 14	Mar. 15
Foreign Bonds (JPY Tn)	8.8	11.7	9.1	9.7
Unrealized Gains/Losses (JPY Bn)	-8.2	18.3	-170.2	38.3

## Japanese Stock Portfolio\*<sup>1</sup>

(consolidated, acquisition cost basis)



## Reduction of Stock Portfolio (FY2014)

(consolidated)

Results	Reduced Amount (Amount Sold* <sup>7</sup> )	JPY 40.8Bn (JPY 60.4Bn)
	Consented Amount to Sell* <sup>7,8</sup>	JPY 232.3Bn (as of Mar. 15)

\*1: Other Securities which have readily determinable fair values \*2: Including bonds with remaining period of one year or less \*3: Excluding floating-rate notes

\*4: The base amounts to be recorded directly to Net Assets after tax and other necessary adjustments, calculated based on the quoted market price if available, or other reasonable value at the respective period end

\*5: Determined at reasonably calculated prices \*6: Basel II basis for Mar. 12, Basel III phase-in basis (incl. Eleventh Series Class XI Preferred Stock in Common Equity Tier 1 Capital) in and after Mar. 13, hedging effects are included in and after Mar. 14

\*7: Managerial basis (BK, TB and SC) \*8: The portion which has not been sold as of Mar. 15

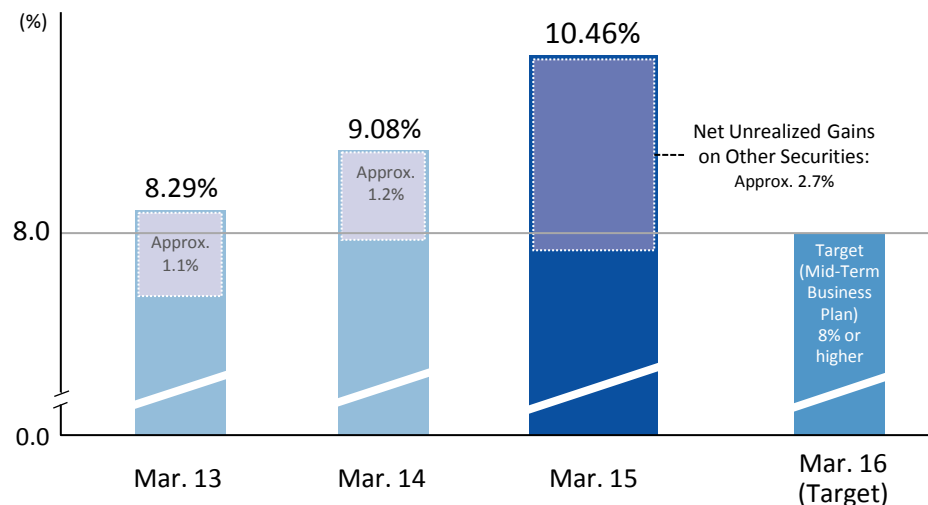
The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation



# Capital Management

## Strengthening of Capital Base

### Common Equity Tier1 (CET1) Capital Ratio (fully-effective basis<sup>\*1</sup>)

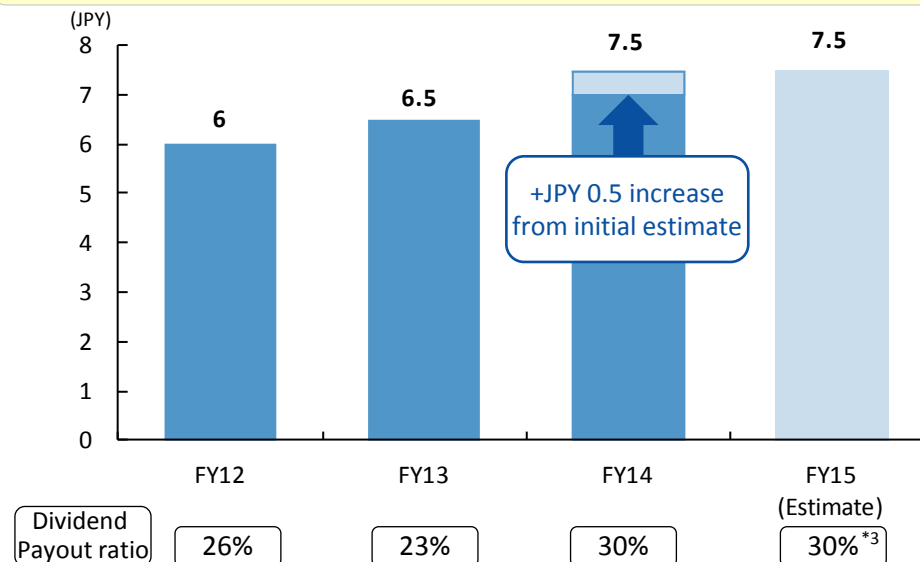


Toward the level that enables us to stably secure CET1 ratio of 8% or higher by Mar. 2016

We aim to secure CET1 ratio that is resilient to future changes in business environment, paying attention to trends in global financial regulation

## Steady Returns to Shareholders

### Cash Dividend per Share of Common Stock



Aim: “steady dividend payout” policy with a “dividend payout ratio on a consolidated basis of approx. 30%” as a guide for our consideration

➡ Due to an increase in consolidated net income, Increased annual cash dividends per share<sup>\*2</sup> by JPY 0.5 for FY2014 to JPY 7.5 from JPY 7 (initial estimate)

Annual cash dividends per share of common stock for FY2015 are estimated to be JPY 7.5 (dividend payout ratio: 30%<sup>\*3</sup>)

<sup>\*1</sup>: Including Eleventh Series Class XI Preferred Stock (the balance as of Mar. 2015: JPY 213.1 Bn, mandatory conversion date: Jul. 1, 2016)

<sup>\*2</sup>: Fiscal year-end dividend (JPY 4) is scheduled to be paid on June 4, 2015 <sup>\*3</sup>: Assuming Consolidated Net Income of JPY 630.0Bn

# Approach to Inorganic Growth Strategy

Investment decisions based on 3 key criteria on a case-by-case basis

## Key Considerations

1

Strategic fit

- Highest priority is to strengthen banking, trust, securities and asset management businesses

	Japan	Overseas
Banking, Trust, Securities, Asset Management	Focus	Area
Other Financial Services		

2

Reasonable price

- Consider factors such as capital deductions, goodwill and impact on Risk-weighted Assets
- Synergy effects

3

Appropriate governance

- Consider factors such as portion of ownership and relationship with other major shareholders
- Governance system of the target company

1. FY2014 Executive Summary

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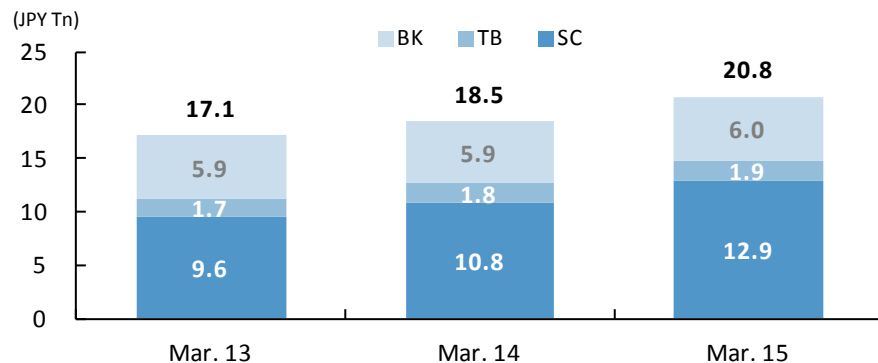
## FY2014 – Review

# Individual Customers in Japan – FY2014 Business Results

By leveraging the collaboration between banking, trust and securities functions, the business volume of the entire group is expanding

Balance of Investment Products\*1

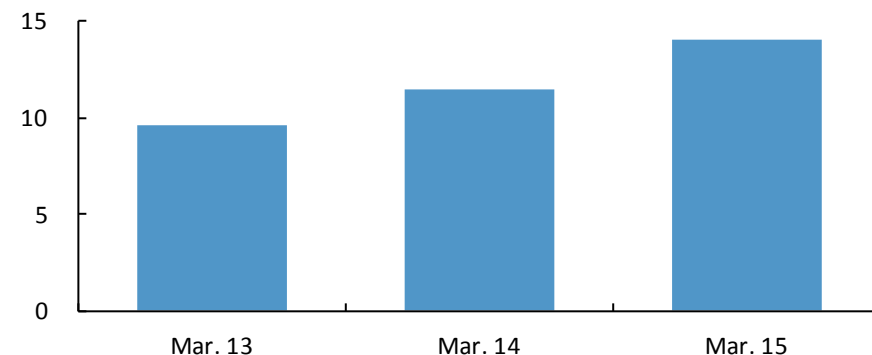
(BK+TB+SC)



Number of Customers (Number of SC Accounts)\*2

(SC non-consolidated)

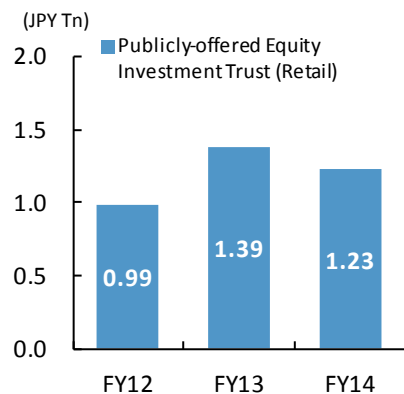
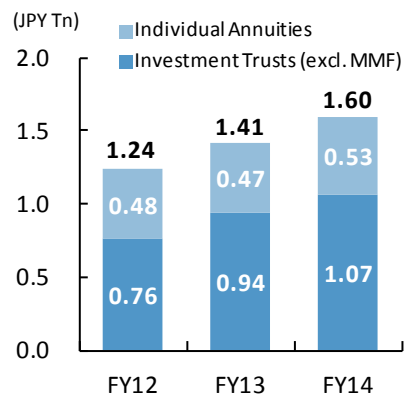
(No. of customers: 10K)



Sales of Investment Products

(2 Banks)

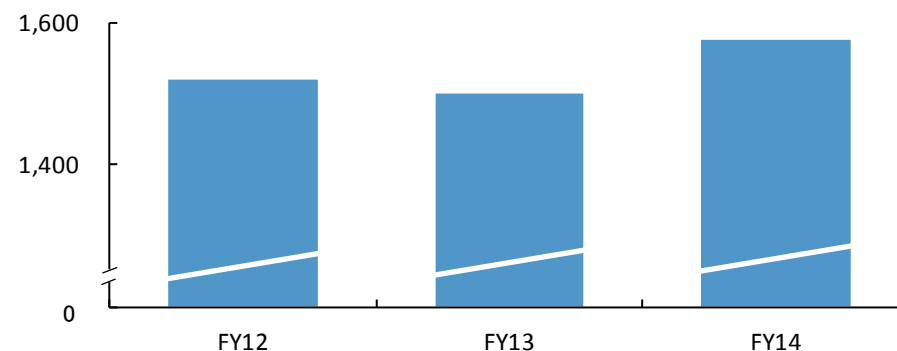
(SC non-consolidated)



Number of Contracts to Undertake the Execution of Wills Service

(TB non-consolidated)

(No. of contracts)



\*1: Total of individual annuities, investment trusts, JGB sold to individuals, foreign currency deposits, etc.

\*2: Aggregate numbers of customers acquired through Assist Intermediation, Headquarter Intermediation, Branch Intermediation at the Corporate Investment Services & Retail Business segment at SC

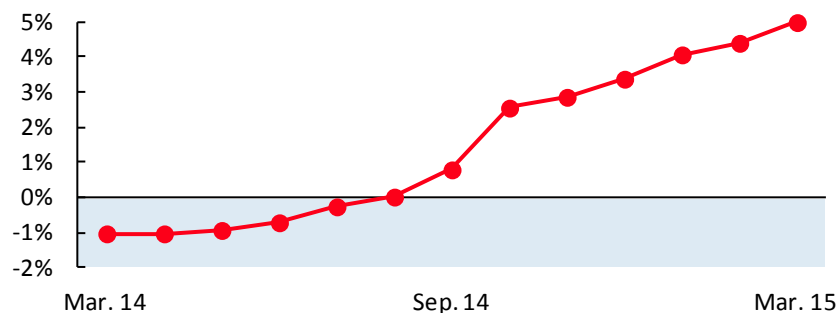
# Corporate Customers in Japan – FY 2014 Business Results

Strategies to enhance lending business and to promote collaboration between banking, trust and securities functions have succeeded

## Monthly Change (YoY) of Loans to SMEs

(Retail Banking Unit and Corporate Customer Unit managerial basis)

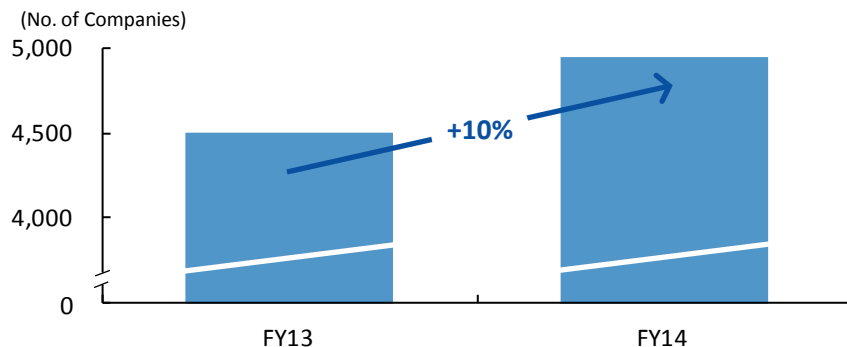
Average balance



## Newly Acquired SME Borrowers

No. of SME customers to which loans are newly executed

(Retail Banking Unit and Corporate Customer Unit managerial basis)



## Total Japan Publicly Offered Bonds

Rank	Company Name	U/W Amount	Mkt Share
1	Mizuho Sec.	JPY 3,036.5Bn	19.6%
2	Nomura	JPY 2,789.8Bn	18.0%
3	Mitsubishi UFJ Morgan Stanley Sec.	JPY 2,688.0Bn	17.4%
4	Daiwa Sec.	JPY 2,592.1Bn	16.8%
5	SMBC Nikko Sec.	JPY 2,364.7Bn	15.3%

Apr.14 - Mar.15, underwriting amount basis, pricing date basis. Deals including straight bonds, investment corporation bonds, Zaito agency bonds, municipal bonds (Lead manager method only), Samurai bonds and preferred securities. Source: Prepared by SC based on data from I-N Information Systems

## M&A Advisory for Announced Deals

Rank	Company Name	Rank Value	Mkt Share
1	Nomura	JPY 3,825.2Bn	27.4%
2	Mizuho Financial Group	JPY 3,753.4Bn	26.9%
3	Mitsubishi UFJ Morgan Stanley	JPY 3,126.5Bn	22.4%
4	J.P. Morgan	JPY 2,245.1Bn	16.1%
5	Goldman Sachs	JPY 2,184.8Bn	15.7%

Apr.14 - Mar.15, rank value basis. Any Japanese involvement announced, excluding real estate deals. Source: Prepared by SC based on data from Thomson Reuters

## Total Japan Equity

Rank	Company Name	U/W Amount	Mkt Share
1	Nomura	JPY 673.1Bn	31.0%
2	SMBC Nikko Sec.	JPY 405.7Bn	18.7%
3	Mizuho Sec.	JPY 283.4Bn	13.0%
4	Daiwa Sec.	JPY 283.0Bn	13.0%
5	Mitsubishi UFJ Morgan Stanley	JPY 221.7Bn	10.2%

Apr.14 - Mar.15, underwriting amount basis, pricing date basis. Deals including initial public offering, public offering, convertible bonds and REITs. Source: Prepared by SC based on data from I-N Information Systems

## ABS Lead Manager

Rank	Company Name	U/W Amount	Mkt Share
1	Mizuho Financial Group	JPY 1,155.6Bn	37.4%
2	Morgan Stanley	JPY 394.3Bn	12.8%
3	Sumitomo Mitsui Financial Group	JPY 342.8Bn	11.1%
4	Nomura	JPY 271.6Bn	8.8%
5	Mitsubishi UFJ Financial Group	JPY 222.5Bn	7.2%

Apr.14 - Mar.15, amount basis, settlement date basis. Source: Prepared by SC based on data from Thomson Reuters

# Overseas – FY2014 Business Results

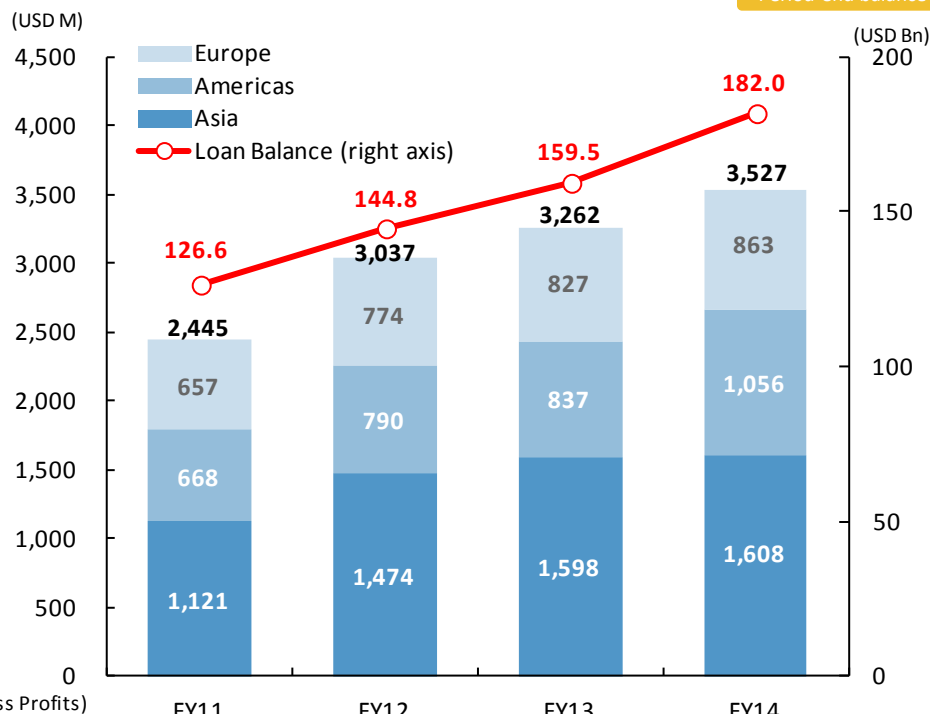
## Both Net Interest Income and Non-interest Income grew steadily

### Overseas Gross Profits (Customer Groups) and Loan Balance

Overseas Loan Balance **Approx. 1.4 times** (FY11 to FY14)

(BK, International Banking Unit managerial basis, including the banking subsidiaries in China, the US, the Netherlands and Indonesia)

Period-end balance

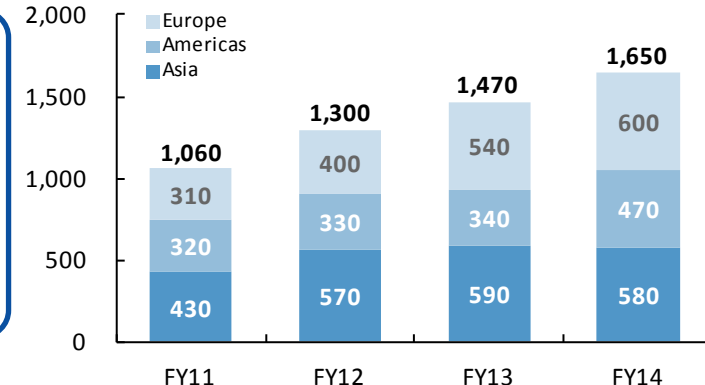


(Gross Profits)	FY11	FY12	FY13	FY14
Japanese	32%	32%	29%	28%
Non-Japanese	68%	68%	71%	72%

### Overseas Non-interest Income\*

(USD M) (BK, managerial accounting, rounded figures)

Overseas Non-interest Income **Approx. 1.6 times** (FY11 to FY14)



\* Changes in managerial accounting rules in FY12 and FY13 are applied at the beginning of each FY  
Total Non-interest Income prior to application are approx. USD 730M and USD 1,300M in FY11 and 12, respectively

### Syndicated Loan (Asia, excl. Japan)

Market Share **No. 1** for the 4th straight year among Japanese banks

	Market Share
1 Standard Chartered PLC	6.3%
2 DBS Group Holdings	5.0%
3 HSBC Holdings PLC	4.9%
4 ANZ Banking Group	4.8%
5 State Bank of India	4.8%
6 Industrial & Comm Bank China	3.9%
<b>7 Mizuho Financial Group</b>	<b>3.9%</b>
8 Mitsubishi UFJ Financial Group	3.7%
9 Deutsche Bank	3.6%
10 BNP Paribas SA	3.6%

Jan.14 - Dec.14, Bookrunner basis, (USD, EUR, JPY, AUD, HKD, SGD)  
Source: Thomson Reuters

# Overseas Loan Portfolio

## Established resilient portfolio and credit management system

### ■ Sound and diversified loan portfolio

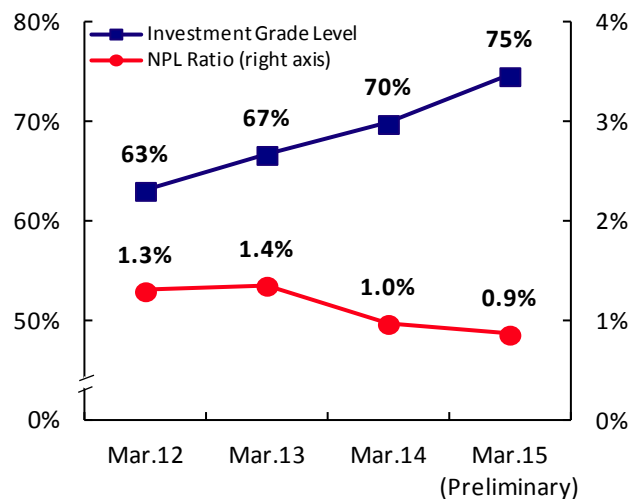
- Centering on global blue-chip customers with high credit profile
- Regionally diversified

### ■ Appropriate credit management system

- Credit assessment framework that takes due care of the risk characteristics of each region
- Enhanced effectiveness of pre-emptive management
- Expanded research and credit assessment framework for major customers

#### Quality of Loan Portfolio

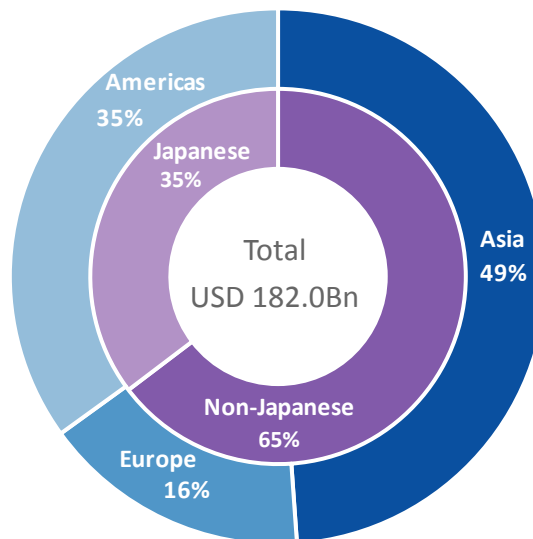
(BK, International Banking Unit managerial basis, including the banking subsidiary in China)



#### Overseas Loan Portfolio (Mar. 15)

Period-end balance

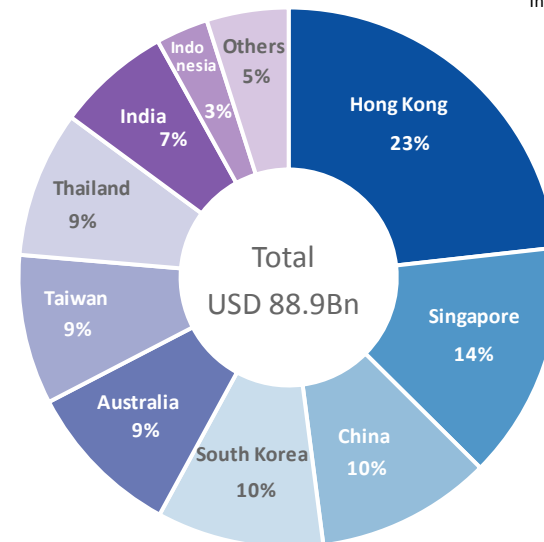
(BK, International Banking Unit managerial basis, including the banking subsidiaries in China, the US, the Netherlands and Indonesia)



#### Asia/Oceania Loan Portfolio (Mar. 15)

Period-end balance

(BK, International Banking Unit managerial basis, including the banking subsidiaries in China and Indonesia)

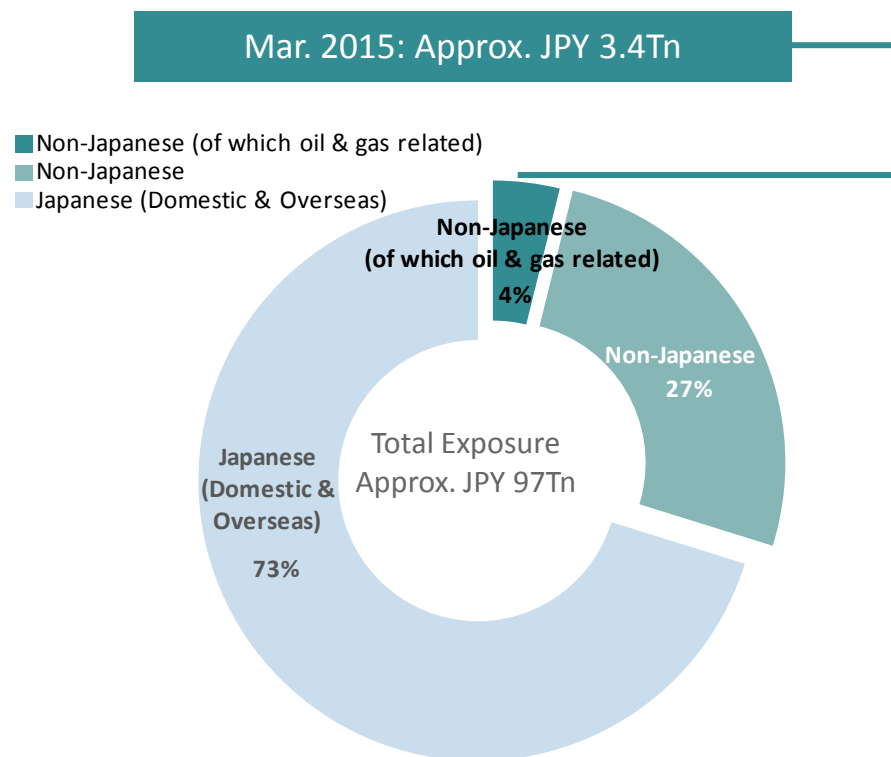




# Exposure to Oil and Gas Related Sectors, and to Europe

## Exposure to Overseas Non-Japanese Oil and Gas Related Sectors

(BK, managerial accounting, rounded figures)



- Majority of the overseas non-Japanese oil and gas related exposure is classified as investment grade level
- Of the overseas non-Japanese oil and gas related exposure, project finance exposure which is susceptible to oil and gas price fluctuation is approx. JPY 0.3Tn

## Exposure to GIIPS Countries

(2 Banks, managerial accounting, including banking subsidiaries)

(USD Bn)

	Mar. 2014	Mar. 2015	Change
<b>Exposure to GIIPS countries</b>	<b>5.22</b>	<b>6.43</b>	<b>1.21</b>
Greece	-	-	-
Ireland	0.34	1.56	1.22
Italy	1.38	1.87	0.48
Portugal	0.47	0.32	-0.15
Spain	3.02	2.68	-0.34

## (Reference) Exposure to Russia and Ukraine

(USD Bn)

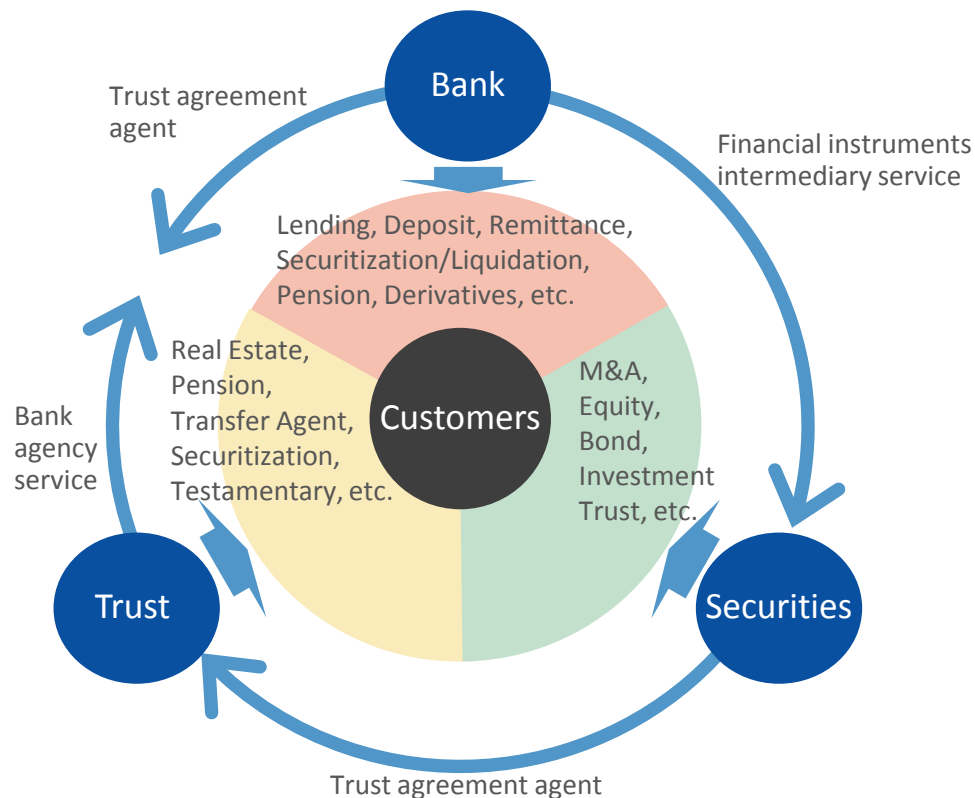
	Mar. 2014	Mar. 2015	Change
Russia	5.26	3.54	-1.72
Ukraine	-	0.00	0.00

## FY2015 – Business Strategies

# Collaboration between Banking, Trust and Securities Functions

Aim at further growth in income by having multi-layer transactions with customers through collaboration between banking, trust and securities functions

Collaboration between banking, trust and securities functions



Mizuho's advantages in collaboration between banking, trust and securities functions

**Branch network**  
Largest number of Joint branches between banking, trust and securities in Japan (186 branches)

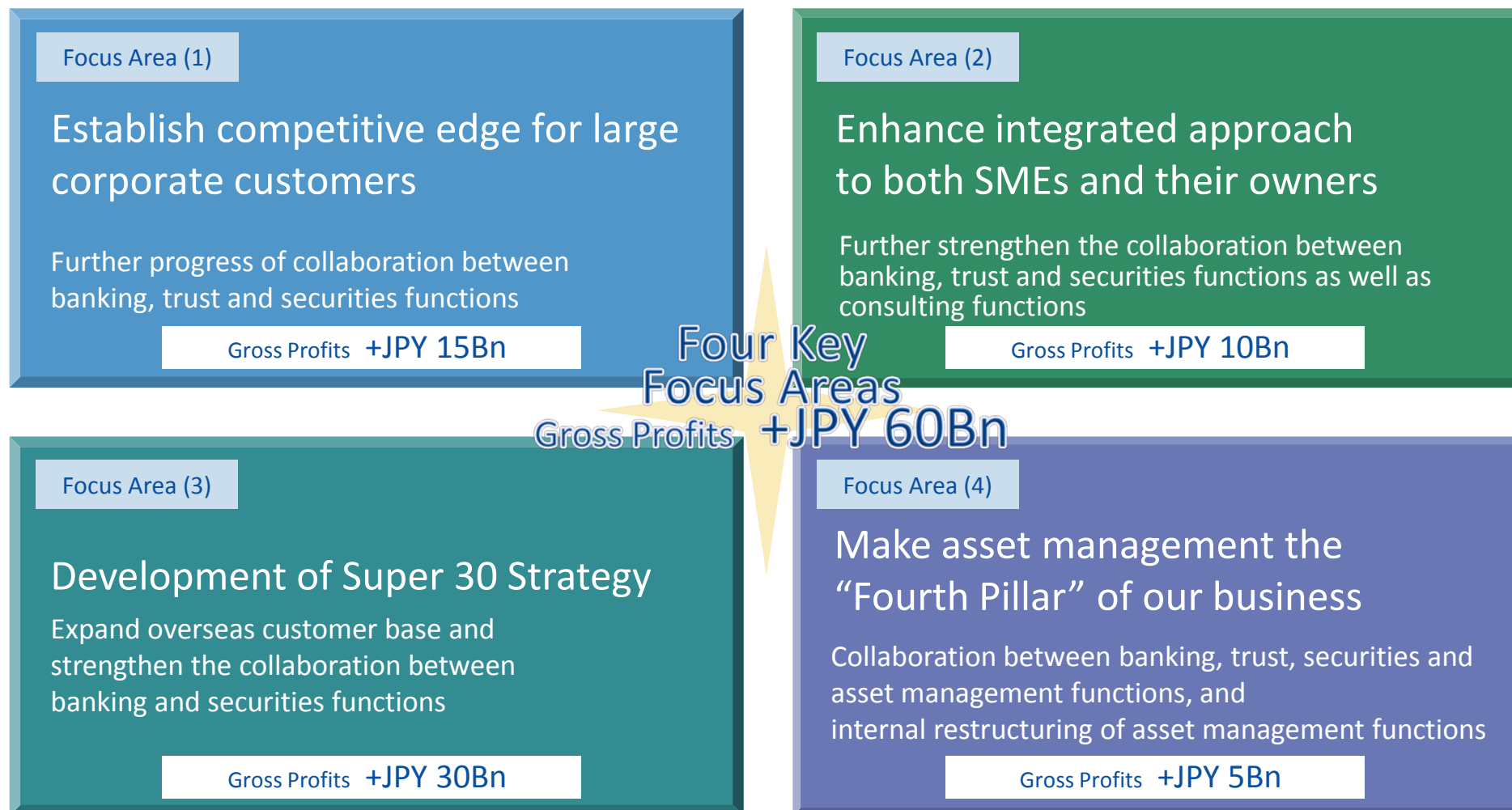
**Collaboration amongst Offices**  
Initiative of Area One MIZUHO:  
Collaboration between banking, trust and securities functions on a cross-border basis

**Industry Knowledge**  
Customized approach to each industry by utilizing our deep knowledge in industries

**Dual-hat structure between banking and securities**  
More than 260 bankers with dual-hat structure between banking and securities businesses both in Japan and overseas

# Key Focus Areas in FY2015

Strengthen earnings power by further developing the collaboration between banking, trust and securities functions as well as through selection and concentration



The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See “Forward-looking Statements” on P.1 of this presentation

Establish corporate brand through financial transactions with large corporate customers so as to achieve No.1 in comprehensive business promoting capability

**+JPY 15Bn**

(Increase in Gross Profits)

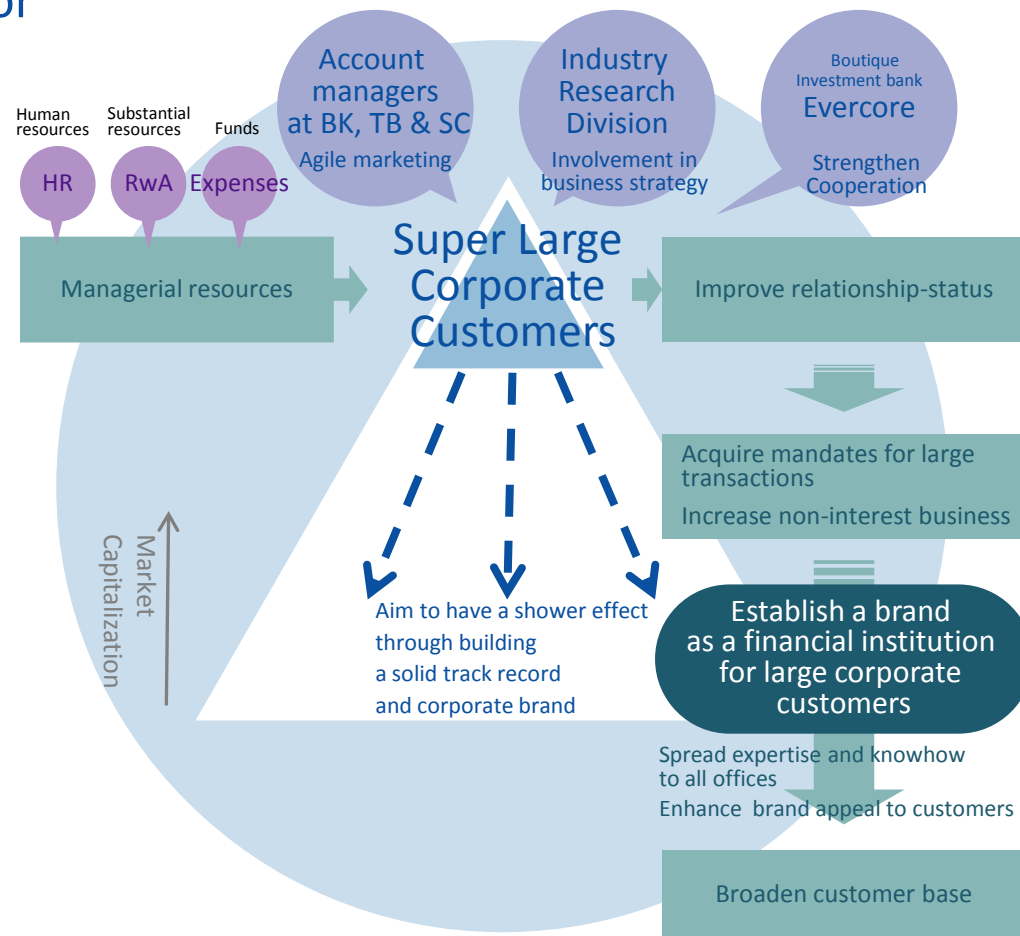
Establish competitive edge for large corporate customers

- (1) Increase loans to targeted super large corporate customers
- (2) Acquire large cross-border financial transactions etc.

**1** Expand market share for super large corporate customers

**2** Enhance business promoting capability through reorganizing coverage sections at SC

**3** Acquire mandates for large cross-border M&A transactions



The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

## Apply our first mover advantages to new fields

**+JPY 10Bn**

(Increase in Gross Profits)

### Enhance our integrated approach to both SME and their owners

- (1) Increase AUM of business owners
- (2) Increase numbers of customers in the Tokyo Metropolitan area etc.

**1** Fully apply our integrated approach to both SMEs and their owners of upper-tier medium-sized companies

**2** Strengthen integrated approach between banking, trust and securities functions to high-net-worth business/land owners

**3** Strengthen business promotion to private companies in Tokyo Metropolitan area - Reinforce customer base -

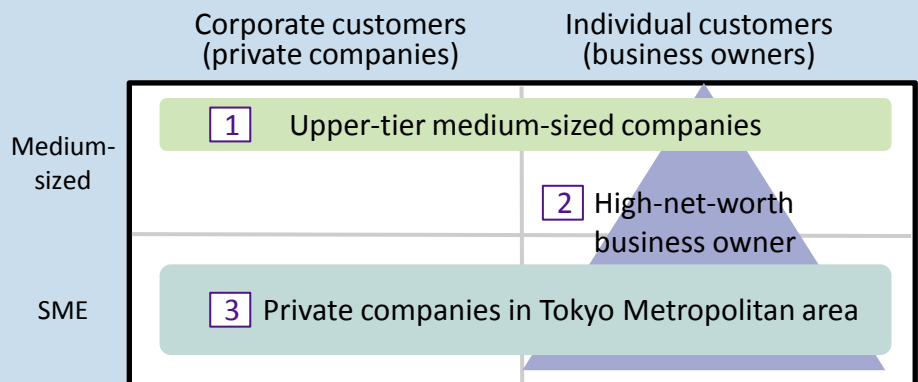
### ■ MIZUHO's strength: first mover of integrated approach to both SMEs and their owners

Infrastructure	Human resource	Functions
BK & SC joint branches: 6 to 11 times vs. other mega banks	Offices with integrated approach to both SMEs and their owners: more than 3 times vs. other mega banks	Marketing skills for the integrated approach
		"Trust banking" (inheritance, real estate)

### ■ Market environment: increasing demand for inheritance



### ■ Strategy: focus on new areas → Maximize effects



\* Source: Teikoku Databank, Ltd.

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

Further expand non-Japanese blue-chip customer base and integrated management between banking and securities functions in order to continue the differentiation strategy

**+JPY 30Bn**

(Increase in Gross Profits)

## Development of Super 30 strategy

- (1) Expand non-Japanese blue chip customer base (toward Super 50)
- (2) Further strengthen banking and securities cooperation

1

Accelerate the improvement of relationship tier status with Super 50 customers

2

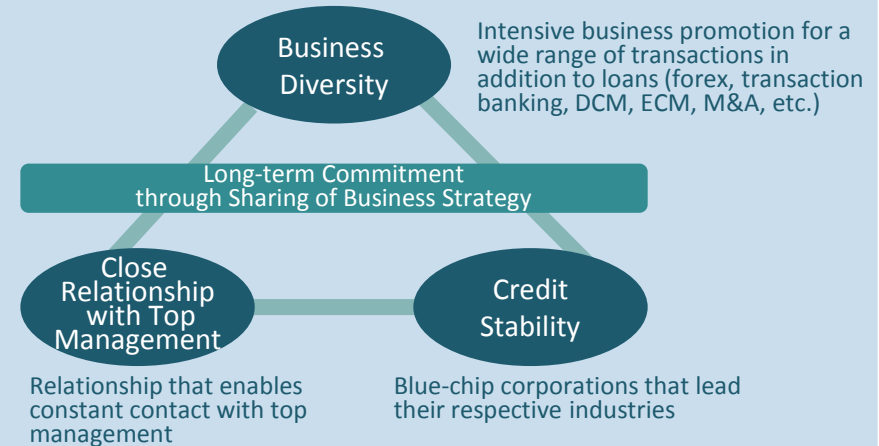
Strengthen the industry sector focused approach  
- Operate a proposal based model taking advantage of our industry knowledge and customer base centering on target industries

3

Strengthen the integrated management between banking and securities functions and capture related business

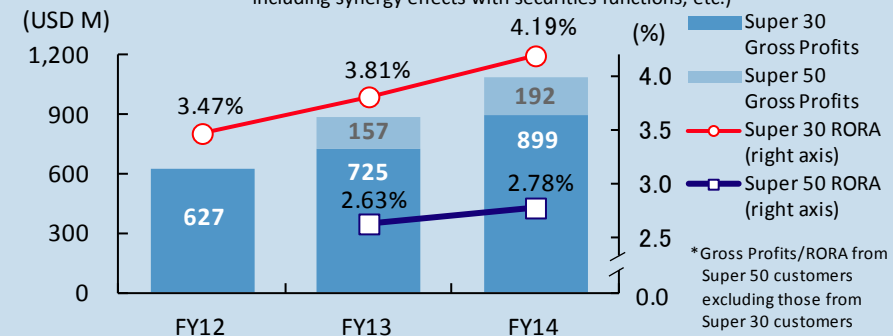
## Key Selection Criteria for Super 30

Super 30: Select approx. 30 non-Japanese customers for focused business promotion at each of the 4 overseas regional units (total of approx. 120 customers)



## Profitability of Super 30 and Super 50 Customers

(BK, International Banking Unit managerial basis, including banking subsidiaries, including synergy effects with securities functions, etc.)



The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Acquisition of North American Asset Portfolio from RBS

## Further strengthen competitiveness as a global bank-securities debt provider

- Acquired asset portfolio with approx. 200 North American non-Japanese customers, principally consisting of high-quality investment grade level corporations
  - Able to strengthen relationships with North American non-Japanese blue chip companies in a short period of time, as an extension of the Super 30 strategy
  - Enhance market presence and strengthen competitiveness through our overseas strategy under unified basis across banking and securities businesses

### Portfolio Outline

Exposure* (o/w drawn assets)	Approx. USD 36.5Bn (Approx. USD 3.2Bn)
Number of customers	Approx. 200 customer groups (incl. existing customers)
Investment grade ratio	Approx. 90%

\* Feb. 26, 2015 BK Press Release

- Can improve the relationship status with existing customers and cultivate relationship with new customers in the short term
- Aim for high RORA by increasing non-interest income through banking and securities cooperation
- Impact to capital adequacy ratio limited to increase of risk weighted assets (approx. JPY 1Tn) as it is an acquisition of assets
- More than 100 front, middle and back office staff members joining from RBS, including management level personnel

Strengthen lending and bond business

### DCM League Table (US)

		Market Share
1	JP Morgan	13.6%
2	Bank of America Merrill Lynch	11.0%
3	Citi	9.3%
10	Credit Suisse	4.0%
11	RBS	2.8%
14	Mitsubishi UFJ Financial Group	1.9%
16	Mizuho Financial Group	1.3%
22	Sumitomo Mitsui Financial Group	0.4%

Jan.14 - Dec.14, Bookrunner basis, US Investment Grade Corporate Debt  
Source: Thomson Reuters

Aim is to become top 10



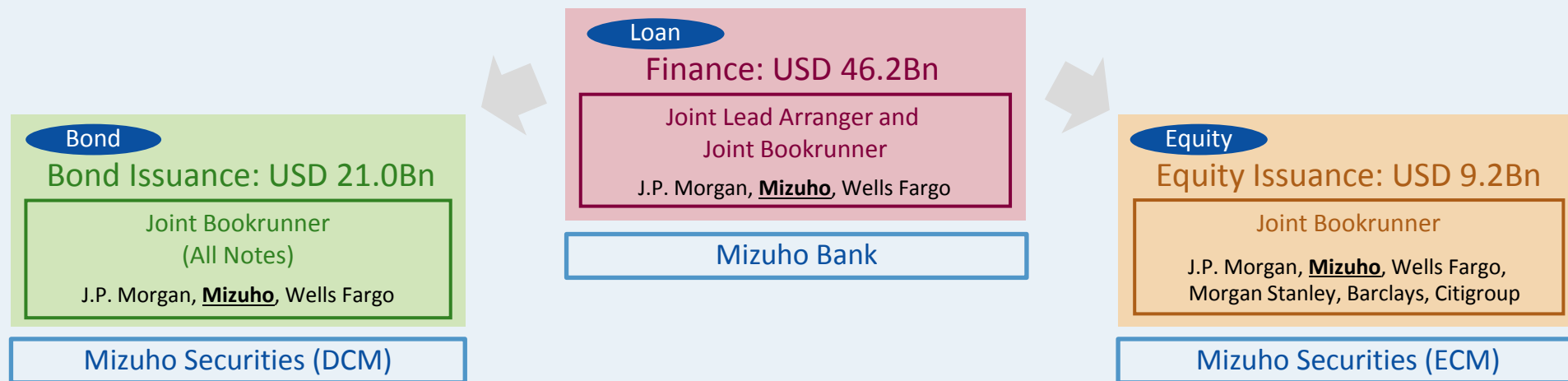
# Arrangement of Acquisition Financing for Actavis

## Lead the finance arrangement for industry sectors undergoing reorganization

- Arranged financing for Actavis\* to acquire fellow U.S. pharmaceutical company Allergan for USD 66.4Bn
  - Quick decision making based on close relationship with top management and understanding of customer's business
  - Successful enhancement of approaching large acquisition transactions in the healthcare sector where reorganization is undergoing
  - Enhance market presence of both banking and securities functions through expanding the market share of loan-to-bond model within Europe and Americas

\* The world's third largest generic pharmaceutical company

## Arranged financing for the largest global M&A transaction for 2014



Become the “top brand” in the industry  
both from qualitative and quantitative perspectives

**+JPY 5Bn**

(increase in Gross Profits)

## Make asset management the “Fourth Pillar” of our business

1. Increase AUM\*<sup>1</sup> through the integrated management of “banking, trust and securities functions”
2. Strengthen pension business (DB\*<sup>2</sup> and DC\*<sup>3</sup>) etc.

**1**

Promote integration of the group-wide  
asset management functions

**AUM JPY 50Tn**

Formulate Japan's first asset management company business model with unified investment trusts, investment advisory and trust asset management functions

Consolidated Subsidiaries

Affiliate under equity method

TB  
(Asset Management  
functions)

Mizuho  
Asset  
Management

Shinko  
Asset  
Management

DIAM

**2**

Strengthen capability to respond  
to customer needs

\*1: Asset Under Management

\*2: Defined Benefit Plan

\*3: Defined Contribution Plan

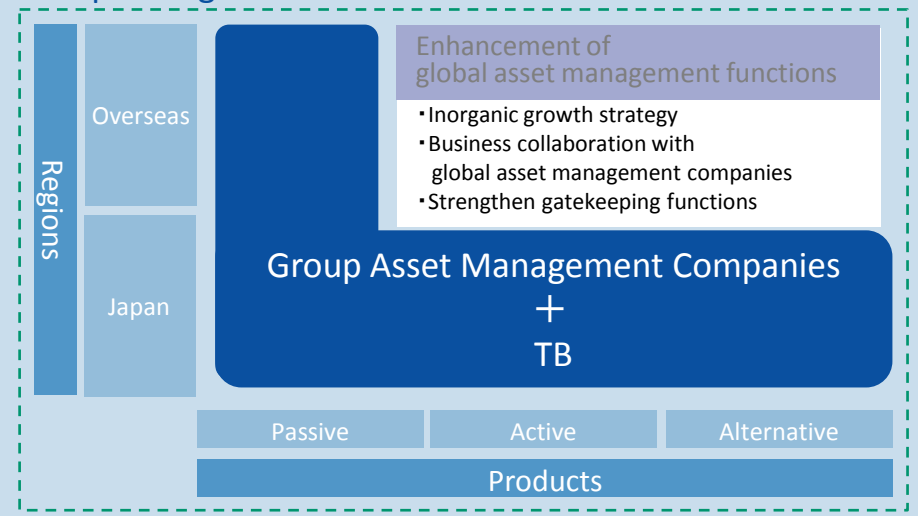
- Prospect: To become a global asset management company utilizing our prominent position in Japan

## ■ Mizuho's position: top class in Japan

As of March 2015

Investment Trusts	DB	Product Balance	DC Numbers of Customers
JPY 13Tn	JPY 37Tn	JPY 1.1Tn	1M
Publicly offered (JPY 9Tn) Privately placed (JPY 4Tn)	Public pension (JPY 28Tn) Corporate pension (JPY 9Tn)	Principal guaranteed (JPY 500Bn) Investment trusts etc. (JPY 600Bn)	Corporate DC plan (0.96M) Individual DC plan (0.04M)

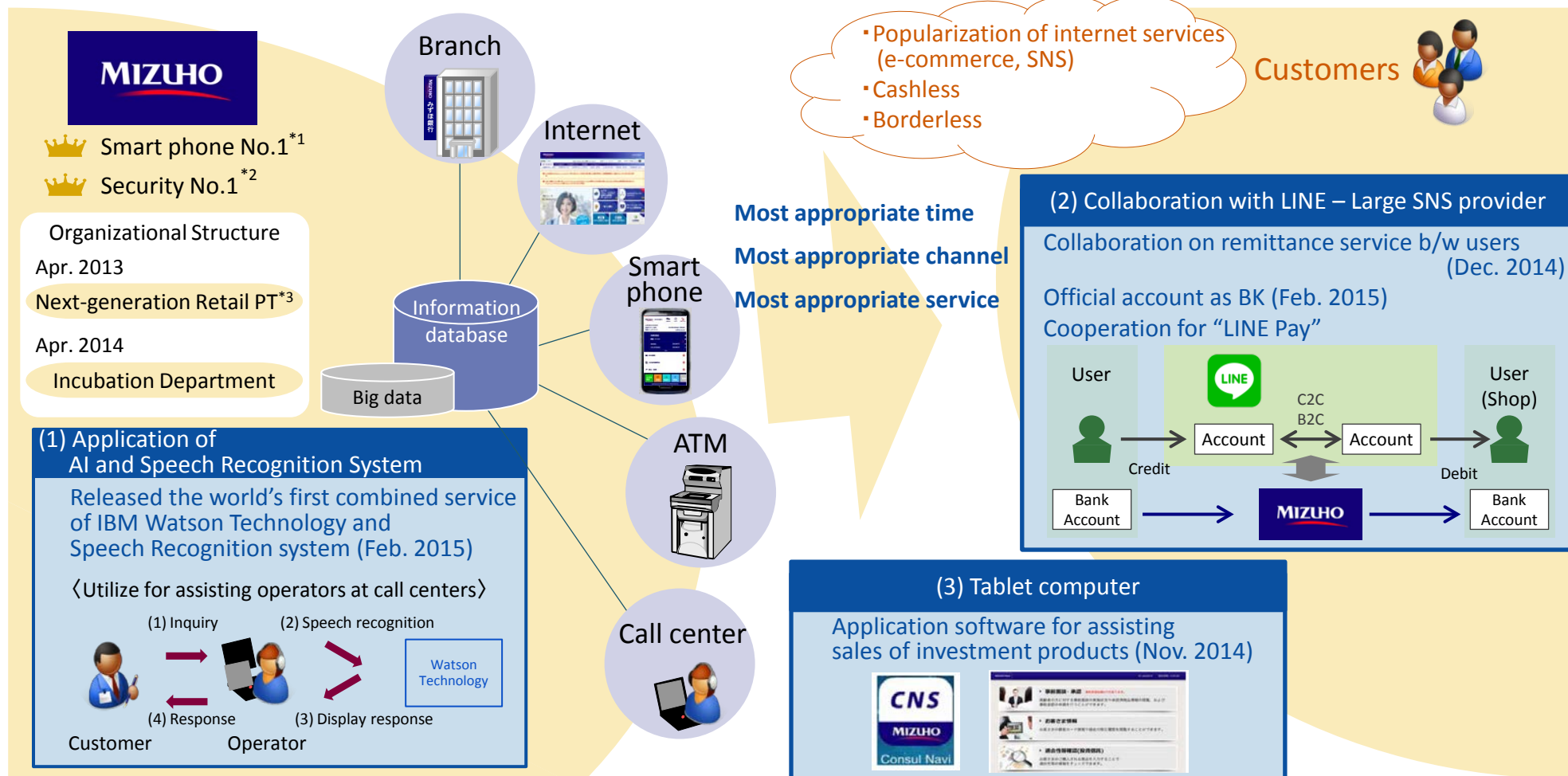
- Strategy: strengthen the product offering capability responding to customer needs



The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See “Forward-looking Statements” on P.1 of this presentation

# Next-generation Retail Service – FinTech

Improve customer satisfaction through responding quickly to the evolution in services and changes in technology



\*1: MCPC Awards in four consecutive years (the first time among all industries) \*2: currently providing one-time password card as the safest security measure \*3: PT: Project Team

# Fostering the Next-generation Industry Development

## Foster next-generation industries by utilizing Mizuho's industry knowledge and product capabilities

### Investment record of funds in which Mizuho holds interest

(Number of transactions represents actual investments made by Mar. 2015)

<b>Agriculture, Forestry and Fisheries</b> Sixth Industry Funds 9 transactions	<b>Medical/Healthcare</b> Regional Healthcare Industry Support Fund 5 transactions	<b>Regional Vitalization</b> Chiiki Chukakukigyo Kasseika Fund Est. in April
<b>Infrastructure</b> Private Finance Initiative Promotion Corporation of Japan 4 transactions	<b>Asia</b> Mizuho ASEAN PE Fund 3 transactions	<b>Cool Japan</b> Cool Japan Fund 11 transactions
<b>Medical/Healthcare</b> Medical Device Business Incubation Fund 3 transactions	<b>Energy</b> Mega Solar Fund 2 transactions	<b>Agriculture, Forestry and Fisheries</b> Gulf Japan Food Fund Scheduled to be established by this fall

### Contribution to earthquake disaster reconstruction

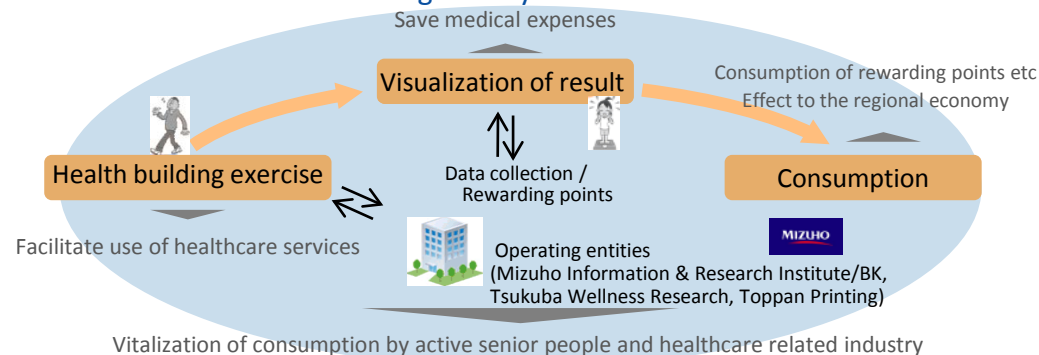
- Vitalize the regional economy
- Incubate core industry
  - Incubate automotive industry in Tohoku region, etc.
- Keep alive the memories of 3.11

### Framework agreement with Ehime Prefecture

- Regional economy vitalization
  - Develop a system to facilitate business creation in an integrated manner with companies outside of Ehime prefecture and in other industries
  - Inform more people about the attractiveness of Ehime, utilizing Mizuho's network

### Wellness Point (Health-Building Incentive System Project)

- Pilot program of a health-building incentive system, which encourages people with low health awareness to visualize their health condition by ICT and to start and maintain exercise by rewarding points
- Mizuho provides operating system and analyses under contract with Ministry of Internal Affairs and Communications and others
- Mizuho seeks to incubate new business in healthcare industry by analyzing effects of both medical expense savings and regional economies' benefits through the system



1. FY2014 Executive Summary

2. FY2014 Financial Results

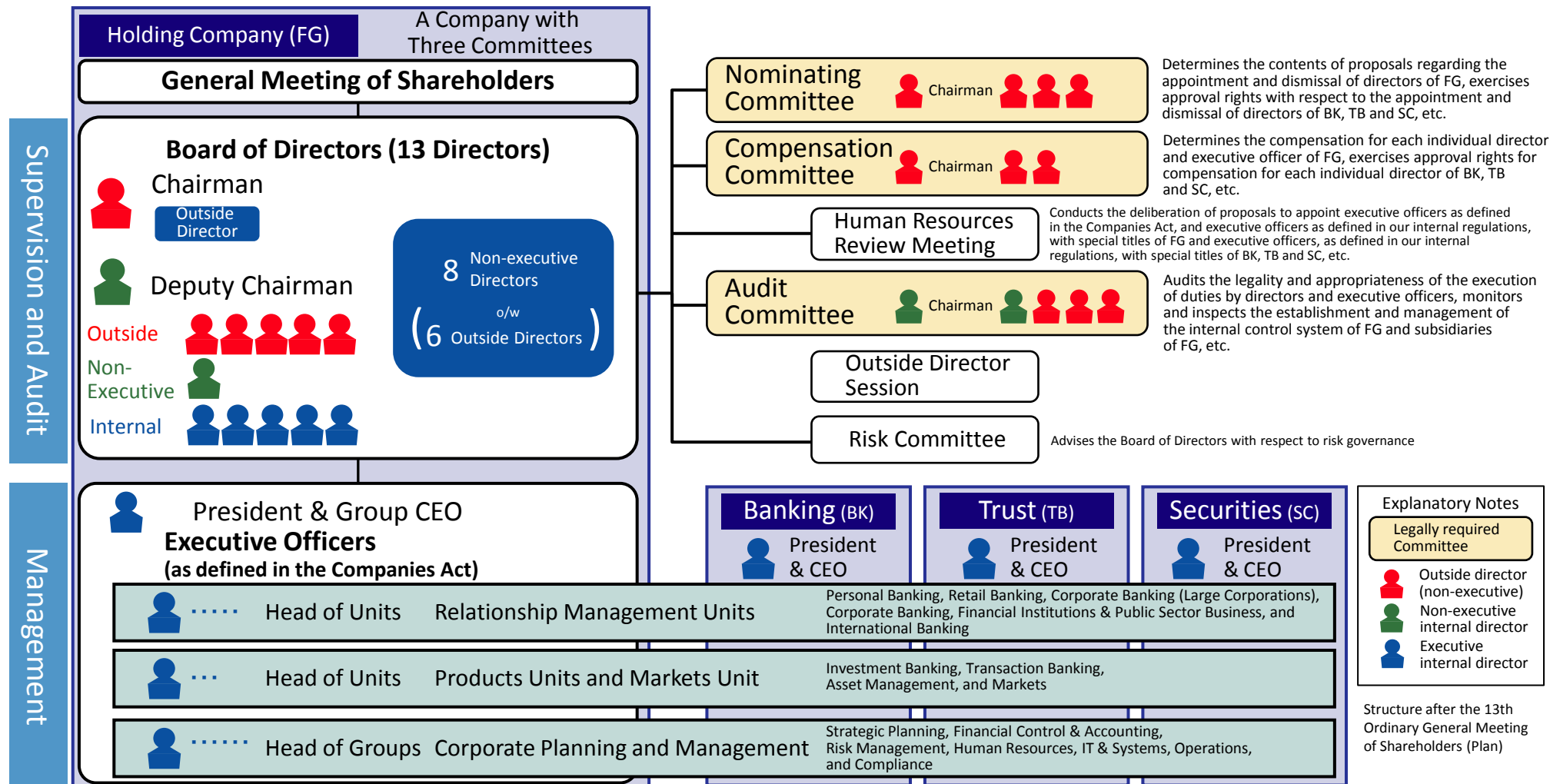
3. Overview of Balance Sheet

4. Towards the “Establishment of a Competitive Advantage”

5. Enhanced Governance System

# Mizuho's Governance System

Established governance system supporting the integrated strategy between banking, trust and securities functions



# Composition of the Board of Directors and the Three Legally Required Committees (after the 13<sup>th</sup> Ordinary General Meeting of Shareholders)

Frontrunner of compliance with the Corporate Governance Code

- Amendments made to the Corporate Governance Guidelines

■ At least 6 Outside Directors

■ Appoint at least 1 Outside Director with expert knowledge of finance, accounting and internal control

■ Provide Outside Directors with opportunities with which they can acquire necessary knowledge














■ In principle, average tenure of all Outside Directors shall not exceed 6 years

→ Outside Directors shall be at least 6 and 1/3 of the Board of Directors even after the Ordinary General Meeting of Shareholders

→ 1 of the newly appointed Outside Directors meets this criteria

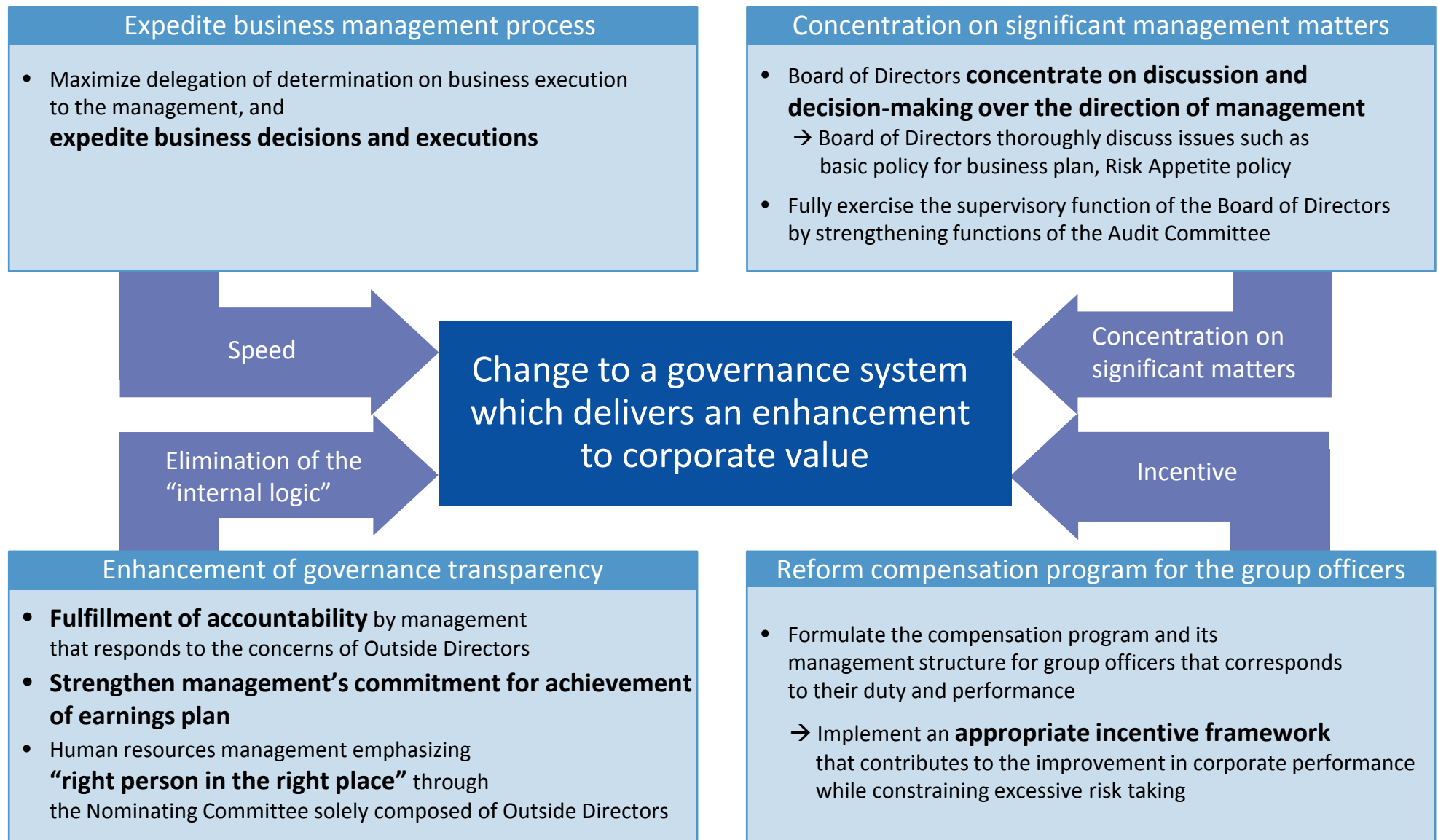
→ To enable Outside Directors to further perform their functions

→ Replace Outside Directors periodically and continuously

	Name (without honorifics)	Board of Directors	3 Legally Required Committees			Duty, Business Experience, etc.
			Nominating	Compensation	Audit	
Internal / Executive	 Yasuhiro Sato	●	All the members shall be Outside or Non-executive Directors			President, Group CEO, Representative Executive Officer
	 Shusaku Tshuhara	●				<b>New</b> Senior Managing Executive Officer, Head of Compliance Group (Group CCO)
	 Ryusuke Aya	●				Managing Executive Officer, Head of Risk Management Group (Group CRO)
	 Junichi Shinbo	●				Managing Executive Officer, Head of Financial Control & Accounting Group (Group CFO)
	 Koji Fujiwara	●				Managing Executive Officer, Head of Strategic Planning Group (Group CSO)
Non-Executive	 Hideyuki Takahashi	● <b>Deputy Chairman</b>			● <b>Chairman</b>	Immediate Past Group CFO
	 Nobukatsu Funaki	●			●	Past Corporate Auditor
Outside	 Mitsuo Ohashi	●	● <b>Chairman</b>			Past President and Chief Executive Officer/Chairman of the Board of Directors, Showa Denko K.K.
	 Tetsuo Seki	●		●	●	<b>New</b> Past Executive Vice President, Nippon Steel, Corporation Past President of The Shoko Chukin Bank, Ltd.
	 Takashi Kawamura	●	●	●		Past Chairman and President, Hitachi, Ltd.
	 Tatsuo Kainaka	●	●	● <b>Chairman</b>	●	Attorney-at-law, past Superintending Prosecutor of Tokyo High Public Prosecutors Office, Justice of the Supreme Court
	 Hirotake Abe	●			●	<b>New</b> Certified Public Accountant Past CEO of Tomatsu & Co.
	 Hiroko Ota	● <b>Chairman</b>	●			Professor, National Graduate Institute for Policy Studies Past Minister of State for Economic and Fiscal Policy

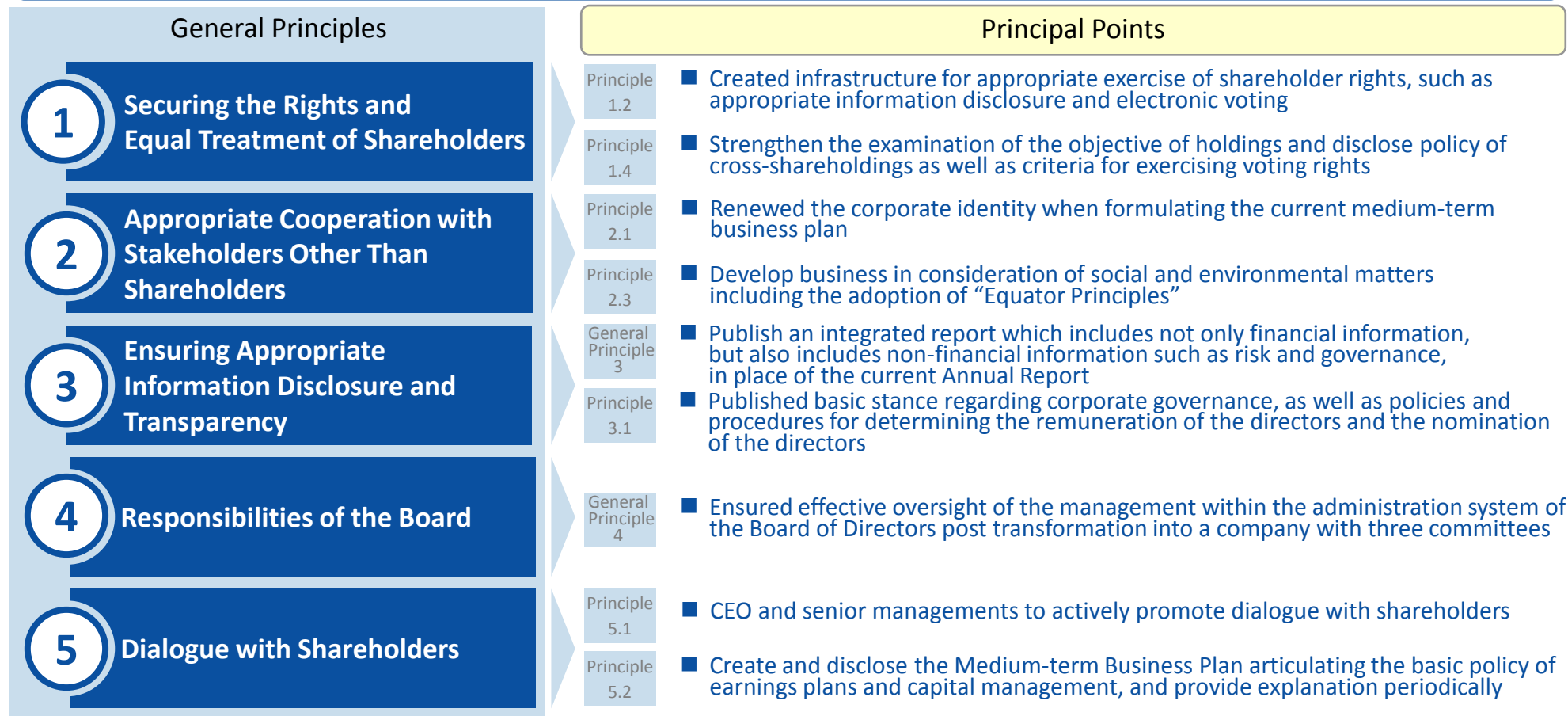
\* **New** Tetsuo Seki and Hirotake Abe are the newly appointed Outside Director nominees [Akihiko Nomiya (Outside Director) and Anraku Director (Outside Director) are scheduled to retire]. Shusaku Tshuhara, internal/executive is the newly appointed Director nominee [Yasunori Tsujita (Director and immediate past Deputy President & Executive Director, Group CCO, Representative Executive Officer is scheduled to retire)]

# Transformation into a Company with Three Committees – Effects





## Toward becoming fully compliant with the Corporate Governance Code



Plan to publish the Corporate Governance Report in compliance with the enforcement of the Corporate Governance Code early in June 2015

# Establishment of a Robust Corporate Culture

## One MIZUHO – to put into practice and make it established on a worldwide basis

Embodiment of the 4 Ones

### One MIZUHO

Building the future with you

No.1  
cohesive  
financial services  
group

Gather our  
extensive expertise  
as professionals in  
a wide range of  
financial services

No.1  
financial services  
provider

Continuously provide  
the leading-edge and  
appropriate  
financial services

No.1  
trusted  
financial services  
group

To be our customer's  
most trusted  
medium- to long-term  
partner

Only One

To be the invaluable partner bringing fruitfulness for each customer, and  
the economies and societies

Recognize behavior in line with the Mizuho Values

### One MIZUHO Culture Prize

Group CEO awards  
particularly remarkable practices  
of the Mizuho Values



53 people were  
awarded in FY14

Penetrate into overseas offices

### One MIZUHO Culture Caravan



Senior managements visit  
overseas offices and directly  
explain the Mizuho Values  
to national staff

Strive toward a distinctive corporate culture



### Dive for the ball!

Each employee proactively extends his/her  
range of coverage for the firmwide benefit



### Discussion Mizuho

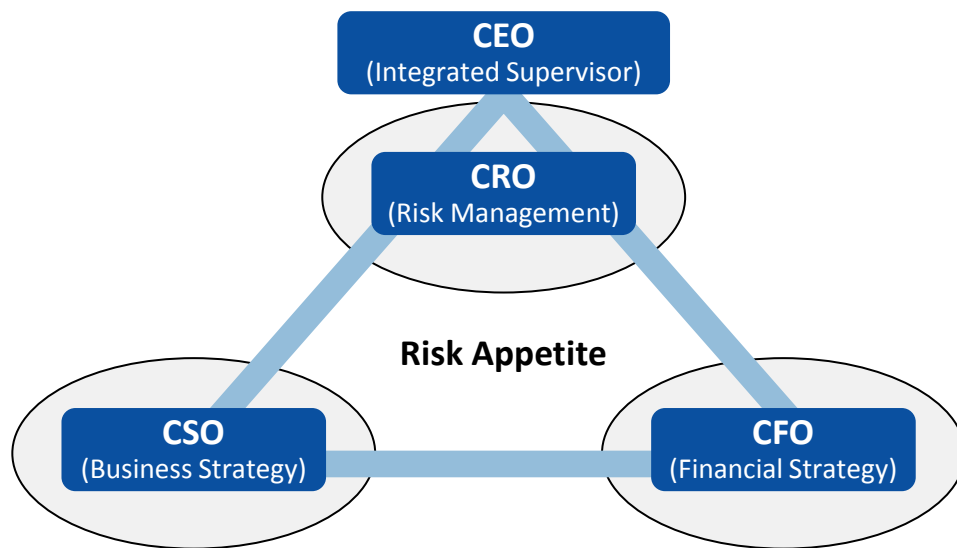
Discuss openly and thoroughly  
beyond title, divisions and entities

# (Reference) Risk Appetite Framework

Manage business/financial strategies and risks in an integrated manner and control them on a management-wide basis

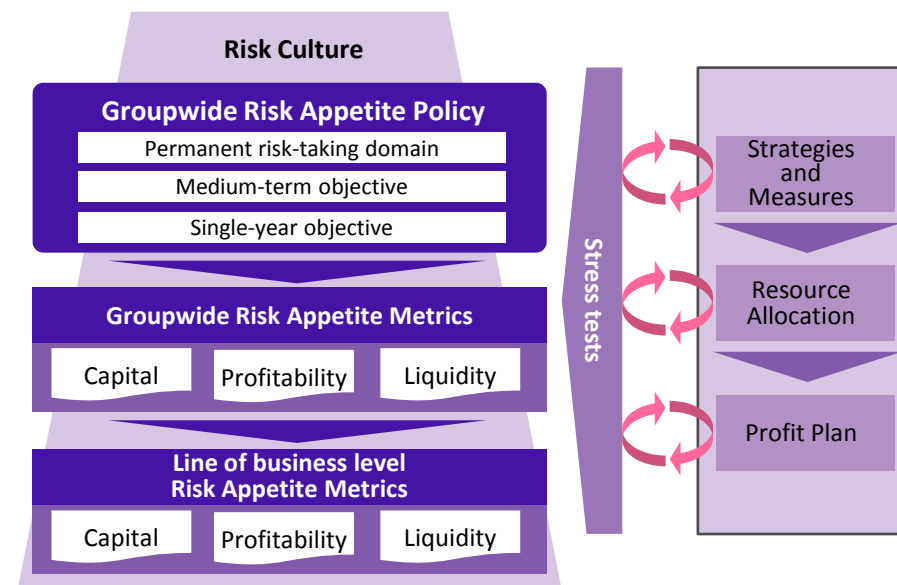
## Risk Appetite Framework Control Systems

- CEO supervises the Risk Appetite Framework
- CEO, CRO, CSO and CFO operate the framework in an integrated manner
- Head of Units and Groups conduct business operations based on the Risk Appetite



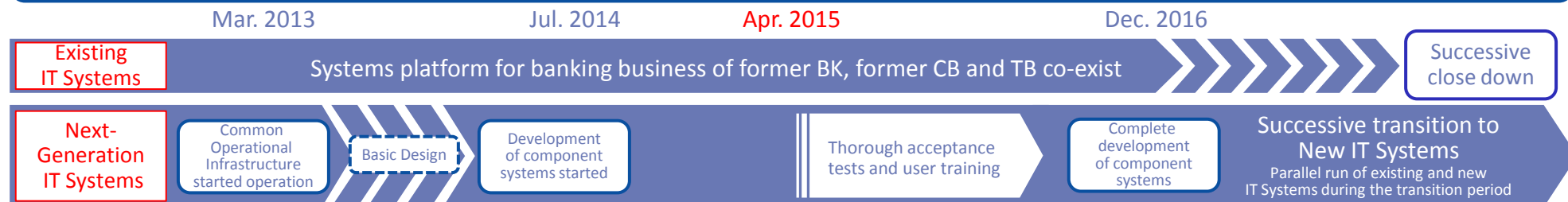
## Formulation of the Risk Appetite

- Define the Risk Appetite (in order to realize business/financial strategies) and determine management resource allocation and profit plan
- Utilize stress tests to verify the appropriateness of the Risk Appetite
- Formulate business plans by establishing groupwide and line of business level metrics based on the Risk Appetite



# (Reference) Transition to Next-Generation IT Systems

## From design and development phase to test phase Project in progress as planned



### Next-Generation IT Systems ahead of Competitors

- **Unification of Core Banking Systems of former BK/former CB/TB**
  - Downsize and streamline IT systems
  - Improve response to potential system failure
- **Independent components by business and function**
  - Improve flexibility through simple structure
  - Enable flexible adaptation to new services
  - Shorten the lead time and reduce costs for new development
- **Cutting edge “Next-Generation” Core Banking Systems**
  - Strengthen infrastructure for providing services
  - Improve operations processing speed

**Investment amount:**  
Low JPY 300Bn level (estimate)

### <Transition to the next-generation IT Systems (Conceptual Illustration)>

