

# **Interim Results for FY2012**

**November 2012** 

Mizuho Financial Group

# Important Notice

### **Forward-looking Statements**

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Management Policy, realize the synergy effects of the transformation into 'one bank,' and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in "Item 3.D. Key Information—Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission ("SEC") which is available in the Financial Information section of our web page at www.mizuho-fg.co.jp/english/ and also at the SEC's web site at www.sec.gov.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

#### **Definitions**

**FG:** Mizuho Financial Group, Inc. **CB:** Mizuho Corporate Bank, Ltd.

**BK:** Mizuho Bank, Ltd.

**TB:** Mizuho Trust & Banking Co., Ltd.

SC: Mizuho Securities Co., Ltd.

**IS:** Mizuho Investors Securities Co., Ltd.

3 Banks: Aggregate figures for Mizuho Corporate Bank, Mizuho Bank and Mizuho Trust & Banking on a non-consolidated basis.

The figures before Oct. 1, 2005 are the aggregate figures for these three banks and their financial subsidiaries for corporate revitalization\*

2 Banks: Aggregate figures for Mizuho Corporate Bank and Mizuho Bank on a non-consolidated basis

The figures before Oct. 1, 2005 are the aggregate figures for these two banks and their financial subsidiaries for corporate revitalization\*

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP

This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities

\* On Oct. 1, 2005, each of the financial subsidiaries for corporate revitalization was merged into its own parent bank



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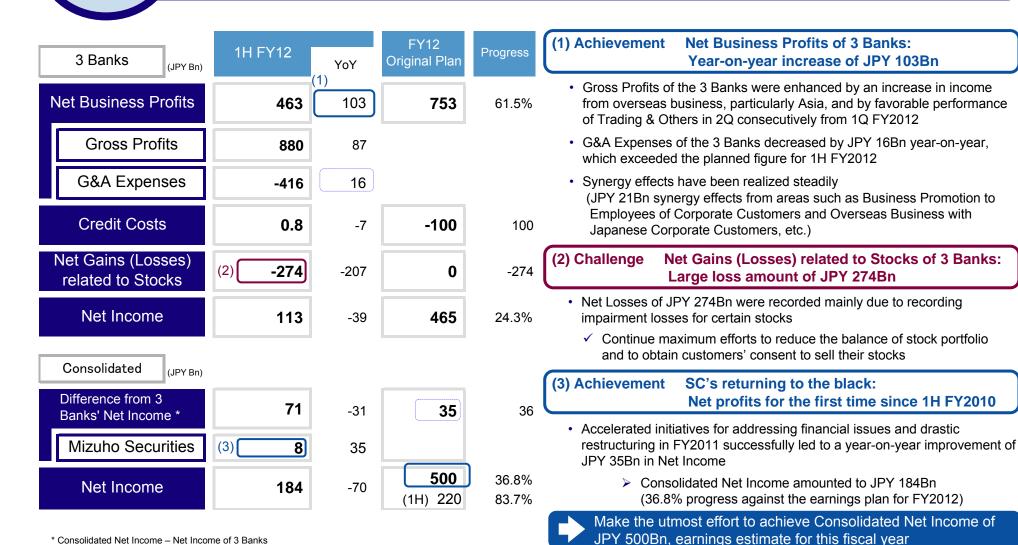
**MIZUHO** 

# 1. Executive Summary of 1H FY2012

- 2. 1H FY2012 Financial Results
- 3. Overview of Balance Sheet
- 4. Capital Management
- 5. Progress of Mizuho's Transformation Program
- 6. Transformation into "One Bank" & Integrated Group Management
- 7. In Closing

# **Executive** Summary

## Net Business Profits increased significantly from 1H FY2011, while incurring a large amount of losses related to Stocks



**MIZUHO** 

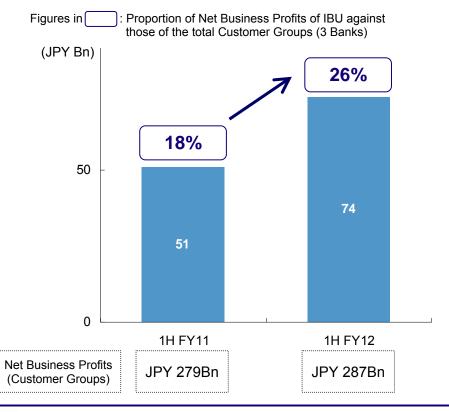
\* Consolidated Net Income - Net Income of 3 Banks



# International Banking Unit has driven the Customer Groups' performance Securities subsidiaries also contributed to Consolidated Net Income

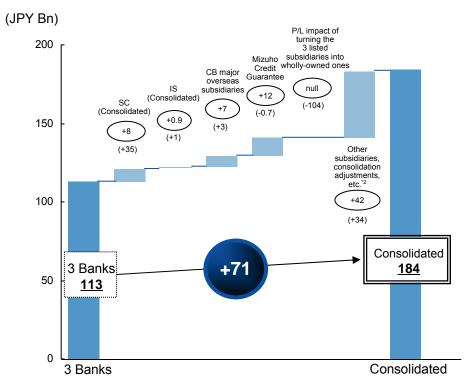
#### International Banking Unit (Net Business Profits)

■ Net Business Profits of International Banking Unit (IBU), which have grown strongly, particularly in Asia, increased to the level of approx. 30% of the Customer Groups' total



#### Difference in Net Income b/w Consolidated and 3 Banks\*1

■ SC's returning to the black and other factors expanded the difference to +JPY 71Bn



<sup>\*1:</sup> Figures in brackets represent changes from 1H FY2011

<sup>\*2:</sup> Including adjustments for impairment of stocks

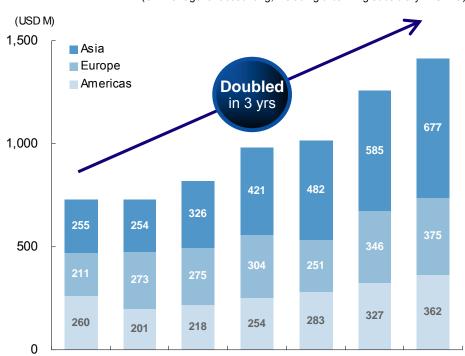


# Asian Business and Super 30 customers \* contributed significantly to our overseas business growth

\* Approx. 30 non-Japanese corporate customers selected as primary focus in each of the four overseas regions (i.e. Americas, Europe, East Asia and Asia & Oceania)

#### Overseas Gross Profits (by Region)

(CB managerial accounting, including a banking subsidiary in China)



1H FY09 2H FY09 1H FY10 2H FY10 1H FY11 2H FY11 1H FY12

							(USD M)
	1H FY09	2H FY09	1H FY10	2H FY10	1H FY11	2H FY11	1H FY12
Japanese	237	235	266	315	335	381	434
Non-Japanese	489	492	554	665	682	877	980

#### **Gross Profits from Super 30 Customers**

(International Banking Unit managerial accounting, including profits recorded at SC through group collaboration, etc.)



#### Global Syndicated Loan Market (Jan. - Sep. 2012)

		Amount (USD M)	Market Share
1	JP Morgan	219,403	11.5%
2	Bank of America Merrill Lynch	185,672	9.8%
3	Citi	136,251	7.2%
4	Mizuho Financial Group	112,521	5.9%
5	Wells Fargo & Co	104,472	5.5%

bookrunner basis

Source: Thomson Reuters

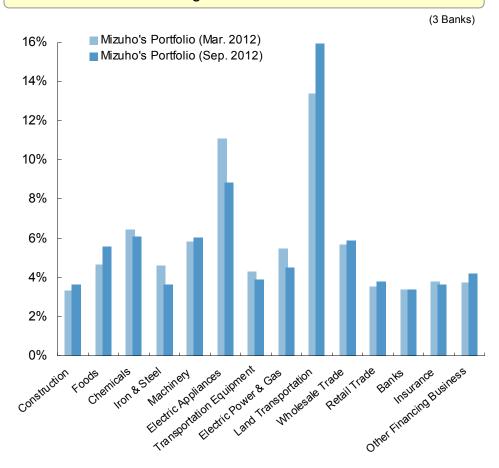


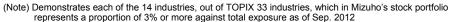
# Utmost effort will be made continuously towards achieving "JPY 1 Tn reduction target by the end of FY2012"

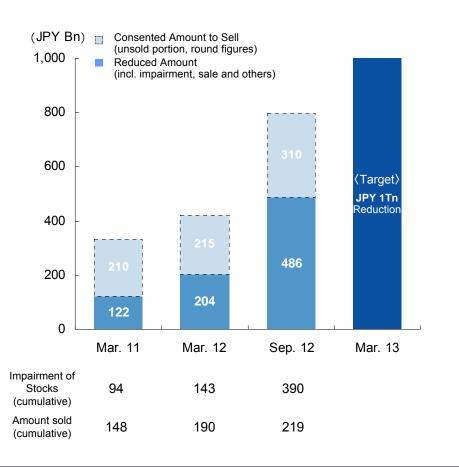
#### Change in Stock Portfolio

Reduction of Book Value (cumulative since Apr. 2010)

(Consolidated)

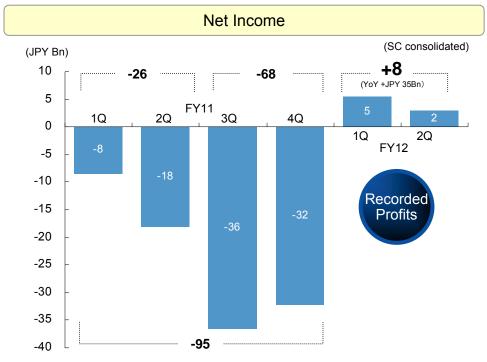






# Mizuho Securities

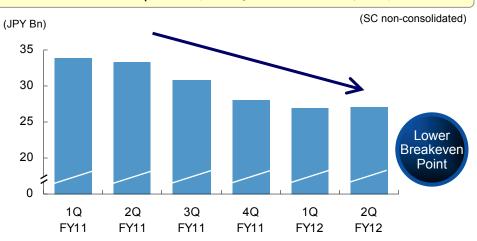
# Performance has recovered steadily due to the lower breakeven point and strengthened business base



#### <Reference> Ordinary Income by Business Segment (managerial accounting, FY11 figures are reference data)

(JPY Bn)					
(SC consolidated)	2Q FY11	3Q FY11	4Q FY11	1Q FY12	2Q FY12
Investment Banking	2	-2	3	-0.0	3
Markets	-5	-2	0.6	7	4
Retail	-1	-3	2	1	2
Other	-5	-6	-19	-4	-5
Consolidated Ordinary Income (Loss)	-10	-15	-13	5	4

#### SG&A Expenses (excluding transaction-related expenses)

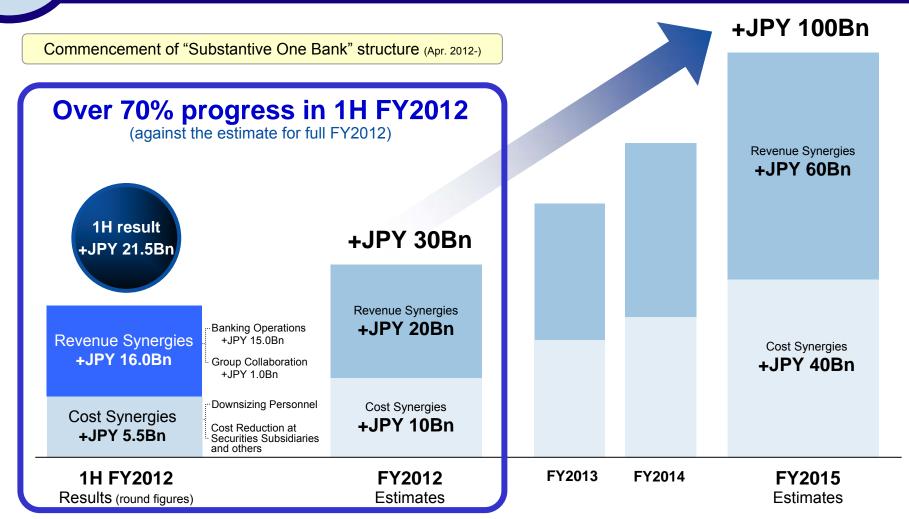


#### Merger between SC and IS

- Merger scheduled to be effective on Jan. 4, 2013
- Aim to realize JPY 20Bn of merger synergies in FY2015 (Synergy effects estimated to be realized in FY2015 against FY 2011 results (approx. figure))
  - Consolidate IT system platforms
  - Streamline planning and corporate management units and overlapping business areas
  - Consolidate branch network
  - Establish and enhance flexible and efficient collaboration structure between banking, trust and securities functions

One Bank Synergy

# 1H FY2012 progress has been favorable towards JPY 100Bn synergy effects in FY2015



(Note) Synergy effects shown above are the effects against FY2011 results based on managerial accounting



One Bank Synergy

# Synergy effects were realized in business with both individual customers and corporate customers by surpassing walls between entities

(round figures) Pension. (Figures in \_\_\_\_ represent 1H FY2012 results) Real Estate Overseas Corporate Banking Unit Network **Business with** Collaboration between (Large Corporations) corporate customers banking, trust and **Overseas Business with** securities functions (1) No. of customers of large Japanese corporate Business relationship with corporate groups at BK customers **Corporate Banking Unit** approx. 70% of listed No. of prioritized customers for approx. 500 business promotion companies in Japan (including customers whose main bank for domestic business is Mizuho but for Solution Business-+JPY 6Bn No.1 **Bonds Underwriting** overseas business is not Mizuho) related income BK's (Total Japan Straight Bond) (market share) **International Banking Unit** (vs. 1H FY2011) corporate customers approx. 1,000 No.2 M&A Advisory (FA) No. of customers (Japanese Corporations) **Over 200** with whom Mizuho (No. of deals) **Financial Institutions &** Collaboration between expanded business banking, trust and **Public Sector Business Unit** Business Promotion to Employees, etc. of Corporate Customers securities functions (2) Income from overseas No. of Mizuho's Trust +20% business with BK's individual customers Lounaes Japanese corporate (vs. 1H FY2012) No. of management executives **Retail Banking Unit** approx. 24M customers and employees of CB's large corporate customers approx. 5M Capabilitie +50% No. of referrals **Planet** to Individua **Personal Banking Unit** from BK to IS Customer Booths 45% (vs. 1H FY2011) Housing loans provided to employees of (against total amount corporate customers executed in 1H FY2012) Profitability enhancement through the strengthening of market operation efficiency, **Markets Unit** both in the use and source of funds





## Consolidated Net Income for FY2012 is estimated to be JPY 500Bn, unchanged from the original earnings plan

FY2012 Revised Earnings Plan (Change from Original Plan and FY2011 Results)

	Со	nsolidate	ed		3 Banks	
(JPY Bn)		Change from Original Plan	Change from FY2011		Change from Original Plan	Change from FY2011
Net Business Profits *	950	120	230	873	120	144
Credit Costs	-50	60	-77	-50	50	-74
Net Gains (Losses) related to Stocks	-230	-230	-191	-275	-275	-224
Ordinary Profits	700	-35	51	495	-85	-82
Net Income	500	0	15	410	-55	-18

<sup>\*</sup> Consolidated Net Business Profits: Consolidated Gross Profits – G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments

#### **Key Points**

#### ■ Net Business Profits

- Revised upward by JPY 120Bn reflecting 1H FY2012 results

#### ■ Credit Costs

- Assumed conservatively for 2H FY2012, considering the increasing uncertainty over global economic conditions, etc. (Credit Cost Ratio for 2H FY2012 to be approx. 15bps on an annualized basis)

#### ■ Net Gains (Losses) related to Stocks

- Revised downward significantly for FY2012, reflecting 1H FY2012 results

Assumed no P/L impact for 2H FY2012

Estimated Consolidated Net Income remains unchanged from the original earnings plan

Annual Cash Dividends for FY2012 (Estimates)

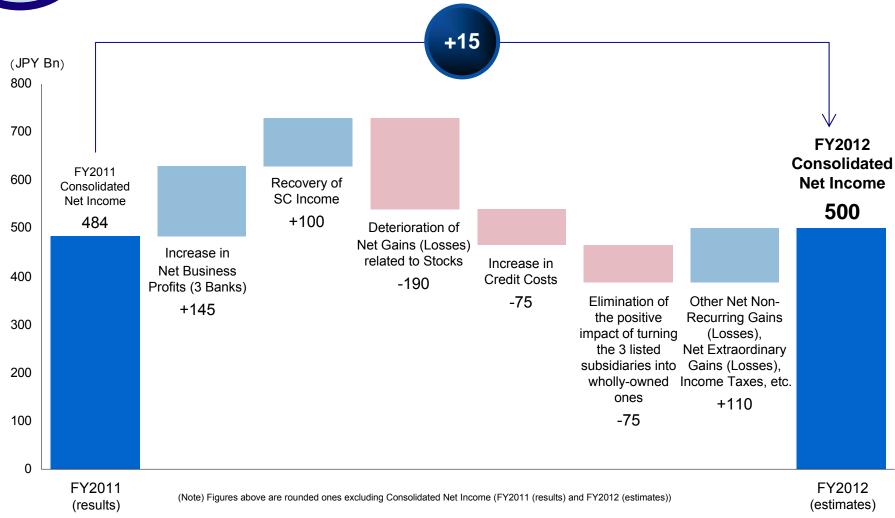
Common Stock: JPY 6 per share

(scheduled to make interim cash dividend payments of JPY 3 per share)

Preferred Stock: as prescribed



Consolidated Net Income is estimated to increase by approx. JPY 15Bn, due to increases in Net Business Profits and others more than offsetting the negative impact of impairment of stocks



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## Overview of 1H FY2012 Financial Results

Re I (3 Banks, breakdown figures are on a managerial accounting basis)										
	(JPY Bn) 1H FY11 YoY 1H FY11									
1	Gro	oss Profits	880	87	792					
2		Customer Groups	615	2	612					
3		Net Interest Income	386	-13	400	P.15				
4		Non-interest Income	228	16	212	P.18				
5		Trading & Others	264	85	179					
6	G8	A Expenses	-416	16	-432	P.20				
7		Customer Groups	-327	5	-333					
8		Trading & Others	-88	10	-99					
9	Ne	t Business Profits	463	103	359					
10		Customer Groups	287	7	279					
11		Trading & Others	176	96	79					
12	Cre	edit Costs	0.8	-7	8	P.21				
13	Ne	t Gains (Losses) related to Stocks	-274	-207	-67	P.19				
14	Ne	t Non-Recurring Gains (Losses) - Other	-31	49	-81					
15	Ord	dinary Profits	158	-61	219					
16 Net Income 113 -39 152										
17	Со	nsolidated Net Business Profits *	499	147	351					
18		Difference b/w Consolidated and 3 Banks	35	44	-8					
19	Со	nsolidated Net Income	184	-70	254	P.5				
						1 .5				

<sup>\*</sup> Consolidated Gross Profits - G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments

Difference b/w Consolidated and 3 Banks

#### Net Business Profits by Business Unit (Customer Groups)

(3 Banks)

(JPY Bn)	Bn) 1H FY12		1H FY11
Personal Banking Unit	14	YoY -6	20
Retail Banking Unit	12	-2	14
Corporate Banking Unit	53	2	50
Corporate Banking Unit (Large Corporations)	93	-9	103
Financial Institutions & Public Sector Business Unit	16	-0.9	17
International Banking Unit	74	23	51
Trust (TB)	22	-0.5	22
Customer Groups	287	7	279

### Supplemental Points regarding 1H FY2012 P/L

- (1) The impact of the change in applicable clause regarding the assessment of recoverability of Deferred Tax Assets at CB: approx. +JPY 50Bn
- (2) The absence of special items

(Major items in 1H FY2011)

- √ The impact of turning the three listed subsidiaries into wholly-owned ones: +JPY 77Bn (consolidated P/L)
- ✓ Losses related to "Jusen" (housing loan companies): -JPY 20Bn

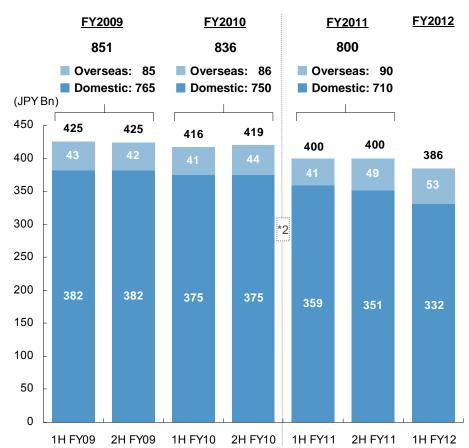
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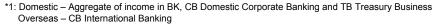
Deference

## Net Interest Income from Customer Groups (1)

#### Net Interest Income\*1

(3 Banks) (managerial accounting)





<sup>\*2:</sup> New managerial accounting rules have been applied to the calculation of Net Interest Income since 1H FY2012. The figures for FY2011 on this slide were re-calculated based on the new rules. Net Interest Income based on the rules before revision for 1H FY2011 and 2H FY2011 was JPY 409Bn and JPY 408Bn, respectively

Major Factors in 1H FY2012 (vs. 2H FY2011)

Overseas Balance of loans booked at overseas offices increased, particularly in Asia

Average Loan
Balance booked at
Overseas Offices
(excluding foreign exchange
translation impact<sup>-3</sup>)



1H FY2012 (vs. 2H FY2011)

+JPY 0.5Tn

Spread Loan Spread



1H FY2012 (vs. 2H FY2011)

+0.07%

Domestic

Balanc

Loans to corporate customers and housing loans both remained almost flat

Average Loan Balance booked at Domestic Offices\*4



1H FY2012 (vs. 2H FY2011)

-JPY 0.2Tn

Spread

Balanc

Domestic Loan and Deposit Rate Margin\*4,5



1H FY2012 (vs. 2H FY2011)

Drop of slightly under 0.04%

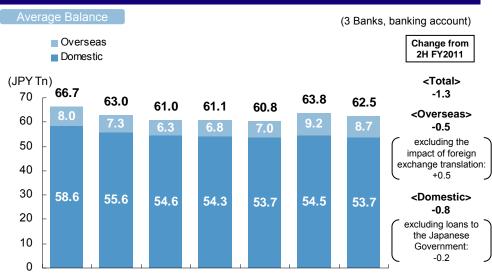
<sup>\*3:</sup> Calculated based on TTM as of the end of Sep. 2012

<sup>\*4:</sup> Excluding loans to Mizuho Financial Group, Inc., Deposit Insurance Corporation of Japan and the Japanese Government

<sup>\*5:</sup> Aggregate figure of domestic operations of BK and CB

## Net Interest Income from Customer Groups (2)

#### Loan Balance\*1



1H FY09 2H FY09 1H FY10 2H FY10 1H FY11 2H FY11 1H FY12

#### Period-end Balance

(JPY Tn)							
	Sep.09	Mar.10	Sep.10	Mar.11	Sep.11	Mar.12	Sep.12
Domestic	56.3	54.8	54.9	55.0	53.3	54.4	53.7
Large Corp. etc.	24.4	22.2	22.7	22.0	24.6	22.6	22.4

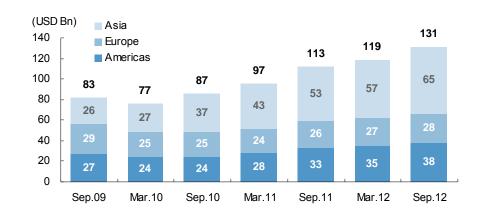
								Mar.12
Domestic	56.3	54.8	54.9	55.0	53.3	54.4	53.7	-0.7
Large Corp., etc.	24.1	22.3	22.7	23.0	21.6	22.6	22.1	-0.4
SMEs *2	19.9	20.2	19.8	19.6	19.5	19.7	19.4	-0.2
Individual *3	12.2	12.2	12.3	12.3	12.1	12.0	12.0	-0.0
Overseas *4	7.2	6.6	6.4	7.1	7.4	8.6	9.1	0.4
3 Banks	63.5	61.5	61.3	62.2	60.8	63.1	62.8	-0.2
Subsidiary in China *5	0.4	0.3	0.4	0.4	0.5	0.5	0.5	0.0

<sup>\*1:</sup> Excluding loans to Mizuho Financial Group, Inc. "Loans to SMEs and Individual Customers" and "Overseas" are calculated based on an aggregate of banking account and trust account basis. "Overseas" represents loans booked at overseas offices including the impact of foreign exchange translation

#### Customer Loan Balance at CB Overseas Offices \*6



(managerial accounting)



#### (Reference) Loans to Japanese Corporate Customers (Change from Sep. 2010)



<sup>\*6:</sup> Including a subsidiary in China

Sep.10

<sup>\*2:</sup> Calculated by deducting "Housing and Consumer Loans" from "Loans to SMEs and Individual Customers"

<sup>\*3:</sup> Housing and Consumer Loans

<sup>\*4:</sup> Loans booked at overseas offices and offshore

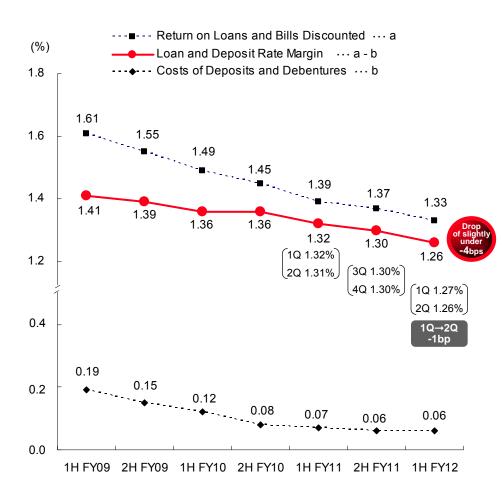
<sup>\*5:</sup> Managerial accounting

<sup>\*7:</sup> Aggregate figure of "Loans to Large Corporations, etc." (excluding loans to the Japanese Government) and "Loans to SMEs"

<sup>\*8:</sup> Excluding the impact of foreign exchange translation

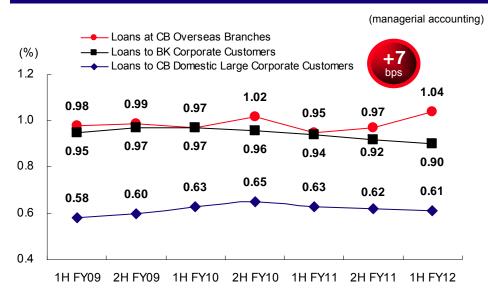
# Net Interest Income from Customer Groups (3)

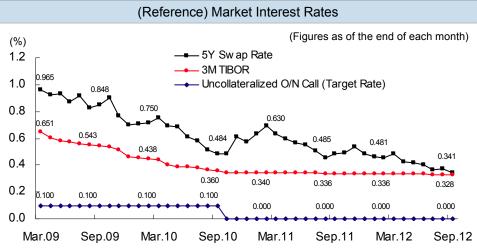
## **Domestic Loan and Deposit Rate Margin\***



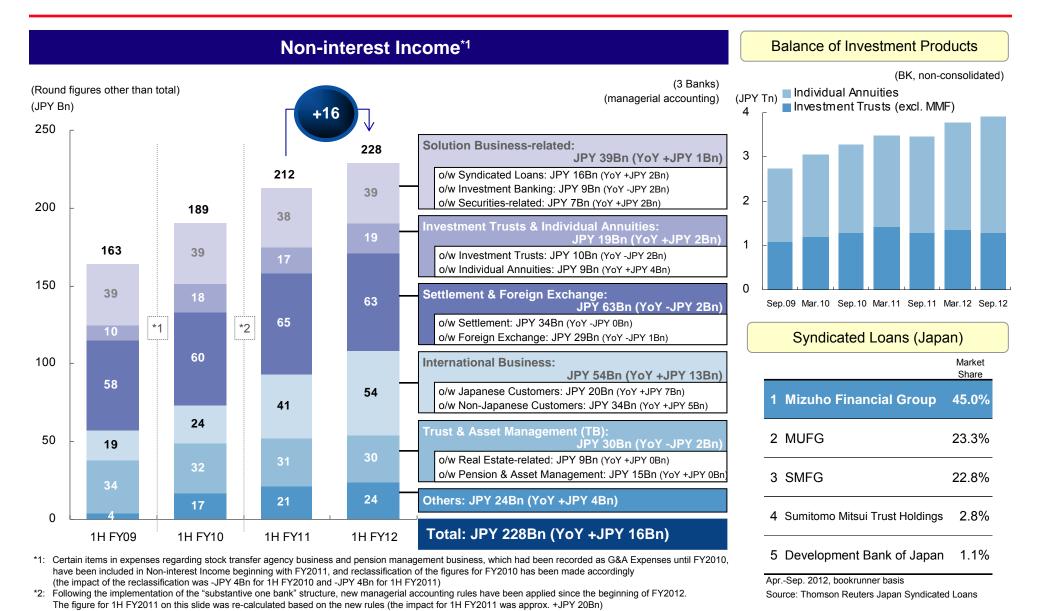
<sup>\*</sup> Aggregate figures of domestic operations of BK and CB after excluding loans to FG, Deposit Insurance Corporation of Japan and the Japanese Government

## **Loan Spread**





## Non-Interest Income from Customer Groups



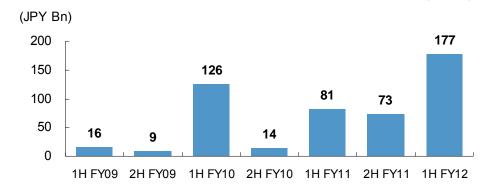
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## Net Gains/Losses on Securities

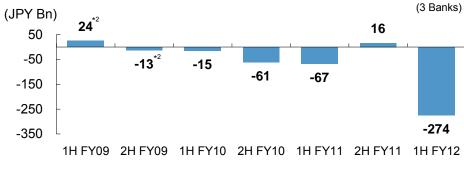
#### **Net Gains/Losses on Securities**

#### Net Gains/Losses related to Bonds

(3 Banks)



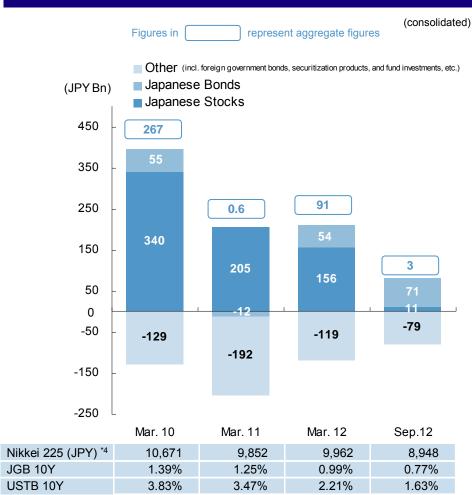
#### Net Gains / Losses related to Stocks \*1



Impairment of Stocks	-6	-33	-24	-63	-61	20	-281
0. 0.000							

<sup>\*1:</sup> Excluding "Reversal of Reserve for Possible Losses on Investments, etc.", which were included in "Net Extraordinary Gains (Losses)"

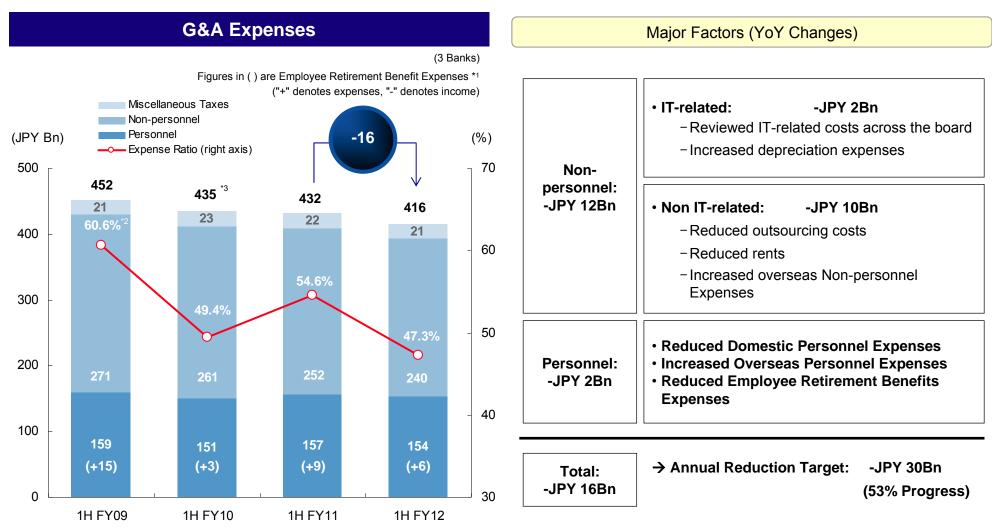
### Unrealized Gains/Losses on Other Securities \*3



<sup>\*3:</sup> Other Securities which have readily determinable fair values (the base amounts to be recorded directly to Net Assets after tax and other necessary adjustments). Based on the average quoted market price of the respective month for Japanese stocks. For others, based on the quoted market price if available, or other reasonable value, at the respective period end

<sup>\*2:</sup> Including losses on equity derivatives entered into for hedging purposes (recorded in "Gains (Losses) on Derivatives other than for Trading"): -JPY 29Bn for 1H FY09, -JPY 2Bn for 2H FY09

<sup>\*4:</sup> Daily average of the final month of each period



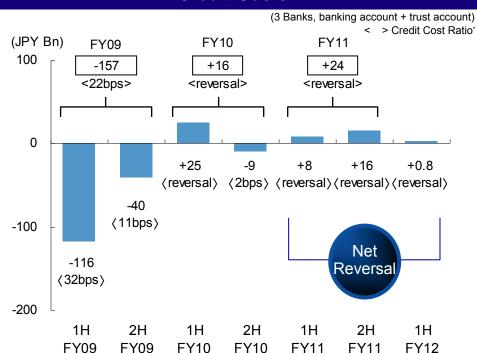
<sup>\*1:</sup> Employee Retirement Benefit Expenses = Service Cost + Interest Cost - Expected Return on Plan Assets

<sup>\*2:</sup> Expense Ratio of 1H FY2009 was adjusted to exclude impact of a change in the recipient of dividend payment (JPY 45Bn) under our schemes for capital raising through issuance of preferred debt securities by SPCs

<sup>\*3:</sup> Certain items in expenses regarding stock transfer agency business and pension management business, which had been recorded as G&A Expenses until 1H FY10 have been included in Gross Profits beginning with 1H FY2011, and reclassification of 1H FY2010 figures has been made accordingly. Excluding the impact of such reclassification, G&A expenses and Non-personnel expense for 1H FY2010 would be JPY 440Bn and JPY 265Bn, respectively

## **Credit Costs**

### **Credit Costs**



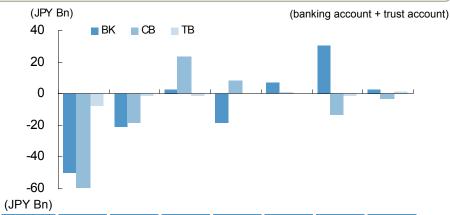
\* Ratio of Credit Costs (annualized) against Total Claims (period-end balance, based on the Financial Reconstruction Law (FRL), banking account + trust account)

#### Breakdown of Credit Costs

(JPY Bn) (3 Banks, banking account + trust account)

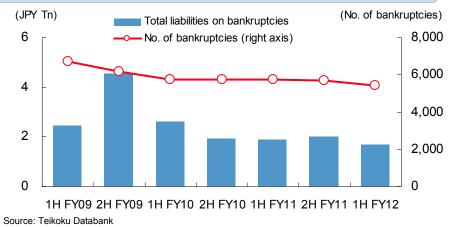
(** ' = '')			,		•		,
	1H FY09	2H FY09	1H FY10	2H FY10	1H FY11	2H FY11	1H FY12
	1 100	1 100	1 1 10	1110			1112
Expenses related to Portfolio Problems	-169	-76	-30	-38	-7	-43	-16
Reversal of (Provision for) General Reserve for Possible Losses on Loans	25	22	0.5	-0.5	-7	14	-3
Reversal of Reserve for Possible Losses on Loans, etc.	27	14	55	29	23	44	20

### Breakdown by Bank (+: reversal, -: cost)



	1H	2H	1H	2H	1H	2H	1H
	FY09	FY09	FY10	FY10	FY11	FY11	FY12
BK	-49	-20	2	-18	7	30	2
CB	-59	-18	23	8	0.6	-13	-2
TB	-7	-1	-1	0.2	0.3	-1	1

#### (Reference) Domestic Bankruptcies



## **FY2012 Revised Earnings Plan**

	Consolidated		3 Ba	nks
(JPY Bn)		Change from FY2011		Change from FY2011
Net Business Profits *	950	230	873	144
Credit Costs	- 50	-77	- 50	-74
Net Gains (Losses) related to Stocks	- 230	-191	- 275	-224
Ordinary Profits	700	51	495	-82
Net Income	500	15	410	-18

<sup>\*</sup> Consolidated Net Business Profits: Consolidated Gross Profits – G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates and certain other consolidation adjustments

#### Assumptions of Earnings Plan

O/N Rate	0.10%
3M TIBOR	0.33%
10Y JGB	0.73%
Nikkei 225	JPY 9,200
Foreign Exchange Rate (JPY/USD)	78

## **Net Business Profits by Business Unit**

(JP)	∕ Bn, round figures)	FY2011 Results	FY2012 Plan	Change from Original Plan	Change from FY2011
	Personal Banking Unit	38	49	-1	11
	Retail Banking Unit	28	38	-2	10
	Corporate Banking Unit	103	112	-3	9
	Corporate Banking Unit (Large Corporations)	208	220	0	12
	Financial Institutions & Public Sector Business Unit	38	41	0	3
	International Banking Unit	117	149	0	32
	Trust (TB)	49	53	0	4
Cus	stomer Groups	581	662	-6	81
Tra	ding & Others	147	211	126	64
3 B	anks Net Business Profits	728	873	120	144
	erence between nsolidated and 3 Banks	-9	77	0	86
	nsolidated Net Business fits	719	950	120	230

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### Overview of Balance Sheet

### **Consolidated Balance Sheet (as of Sep. 2012)**

Total Assets: JPY 165.5Tn (1) Loans: (3) Deposits, **Negotiable JPY 63.6Tn Certificates of Deposit (NCD): JPY 91.4Tn** (2) Securities: **JPY 48.5Tn** JGB: JPY 31.3Tn Other Liabilities: JPY 67.4Tn Other Assets: (4) Total Net Assets: JPY 53.3Tn JPY 6.7Tn

Mizuho's Advantages in Balance Sheet \*

#### (1) Credit portfolio maintained its soundness

- Net NPL Ratio remained at a level below 1%
- The balance of NPL and claims against other watch obligors remained at a low level
- Exposure to GIIPS countries was limited

#### (2) Focus on risk management of securities portfolio

- Average remaining period of JGB portfolio was approx. 2.5 years
- Continuous efforts will be made to reduce the balance of the stock portfolio

# (3) Stable funding structure in both Yen and foreign currencies

- Domestic deposits funding structure is stable, primarily consisting of individual deposits
- Foreign currency denominated deposits increased steadily
- Consolidated loan-to-deposit ratio was 69.6%

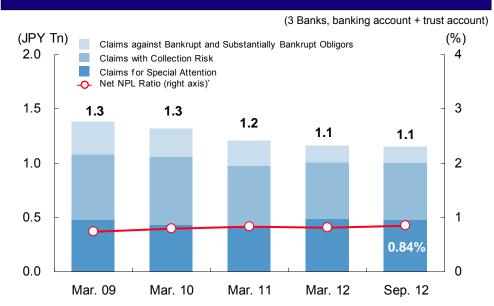
#### (4) Capital maintained a sufficient level

- We believe we will be able to sufficiently meet the new capital regulations
- Annual cash dividend payments per share of common stock for FY2012 are estimated to be JPY6, unchanged from FY2011

<sup>\*</sup> All of the figures except for consolidated loan-to-deposit ratio and estimated cash dividend payments are on a 3 Banks basis

## Credit Portfolio

#### **Disclosed Claims under the Financial Reconstruction Law**



#### Claims against Other Watch Obligors

(3 Banks, banking account, based on the Financial Reconstruction Law)

	,	, ,	,		
	Mar.09	Mar.10	Mar.11	Mar.12	Sep.12
Balance (JPY Tn)	4.6	4.6	3.6	3.2	3.2
Reserve Ratio	4.83%	4.60%	4.34%	4.68%	4.38%

#### Reserve Ratios for Normal Obligors

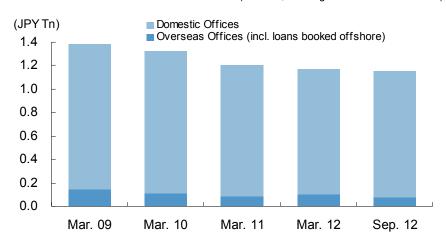
(3 Banks, banking account, based on the Financial Reconstruction Law)

	Mar.09	Mar.10	Mar.11	Mar.12	Sep.12
Reserve Ratio	0.21%	0.21%	0.20%	0.12%	0.12%

<sup>\* (</sup>Disclosed Claims under the Financial Reconstruction Law – Reserves for Possible Losses on Loans)
/ (Total Claims – Reserves for Possible Losses on Loans)

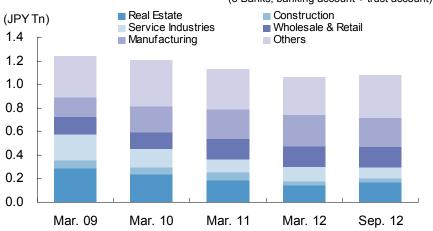
#### Breakdown between Domestic and Overseas

(3 Banks, banking account + trust account)



### Domestic Claims by Industry

(3 Banks, banking account + trust account)



## **Exposure to GIIPS Countries**

(3 Banks) (managerial accounting)

(USD Bn)

Country		Exposure			
	Country	Mar. 12	Sep. 12	Change	
Щ	Greece	0.07	0.07	0.00	
	Ireland	0.36	0.40	0.03	
	Italy	1.53	1.71	0.18	
	Portugal	0.38	0.28	-0.10	
	Spain	1.45	1.45	-0.00	
	Total	3.80	3.92	0.11	

Approx. 0.9% of total overseas exposure

**Key Points** 

# **Exposure to GIIPS: Limited**

1. Balance of GIIPS sovereign bonds

→ "Zero"

2. Exposure to private financial institutions

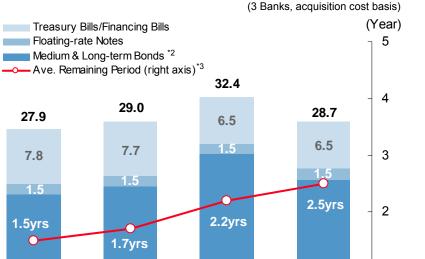
→ Minimal

3. Exposure to Italy and Spain

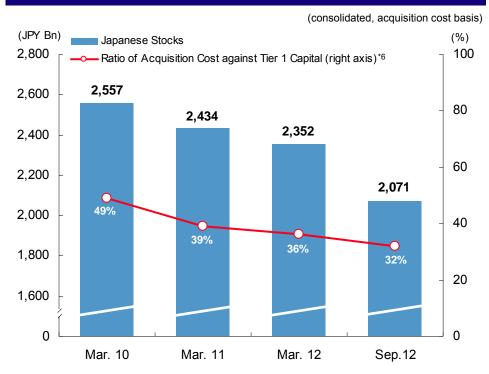
→ The majority consists of large blue-chip companies

## Securities Portfolio

### JGB Portfolio\*1



## Japanese Stock Portfolio\*1



### Sensitivity of Bond Portfolio related to Interest Rate

19.6

Mar. 11

-JPY 1Bn

JPY 45Bn

(3 Banks, managerial accounting (including off-balance transactions))

24.2

Mar. 12

JPY 49Bn

JPY 35Bn

		Sep. 11	Mar. 12	Sep. 12
10 BPV	Domestic	-JPY 36Bn	-JPY 38Bn	-JPY 42Bn
IUDFV	Foreign	-JPY 18Bn	-JPY 27Bn	-JPY 29Bn

#### Reduction of Stock Portfolio (Apr. 2010-)

Target		Reduction by JPY 17	Γn (by Mar.1	3)
Drograga	Reduced Amount	JPY 486Bn	(by Sep.12)	(1)
Progress	Consented Amount to Sell*7	Approx. JPY 310Bn	(Sep.12)	(2)
r less *3: Exclud	ing Floating-rate Notes	(Approx. JPY 796Bn	(1) + (2))	

<sup>\*1:</sup> Other Securities which have readily determinable fair values \*2: Including bonds with remaining period of one year or less \*3: Excluding Floating-rate Notes

20.6

Sep. 12

JPY 54Bn

JPY 33Bn

0

30

20

10

0

o/w Floating-rate Notes (managerial accounting) \*5 JPY 39Bn

Unrealized Gains/ Losses\*4

27.9

7.8

1.5

**1.5yrs** 

18.5

Mar. 10

JPY 45Bn

<sup>\*4:</sup> The base amount to be recorded directly to Net Assets after tax and other necessary adjustments, calculated based on the quoted market price if available, or other reasonable value at the respective period end \*5. Determined at reasonably calculated prices \*6: Preliminary figure for Sep. 2012 \*7: The portion which has not been sold yet

## **Foreign Currency Denominated Customer Deposits**



Enhanced
Funding Base

Strengthen cash flow-related business

Foreign Currency Funding

Diversified Funding Sources

**USD** denominated senior bond:

Increase customer deposits

USD 1.5Bn issued in Mar. 2012 USD 2.5Bn issued in Oct. 2012

USD denominated subordinated bond: USD 1.5Bn issued in July 2012

Expanded USD denominated CP funding facility: From USD 5Bn to USD 15Bn in July 2012

### **Balance of Loans and Deposits**



Mar.12

Mar.11

Sep.12

80

40

0

Mar.10

<sup>\* &</sup>quot;Domestic" represents domestic operations, consisting of Yen-denominated transactions at domestic offices.

"International" represents international operations, consisting of foreign denominated transactions at domestic offices, Yen-denominated transactions by non-residents, transactions at foreign offices, and others

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## Mizuho's basic policy\* regarding capital management and dividend policy remains unchanged

\* Pursue an optimal balance between "Strengthening of Stable Capital Base" and "Steady Returns to Shareholders" in accordance with changes in the business environment, our financial conditions and other factors

Strengthening of Stable Capital Base

# (1) We believe we will be able to sufficiently meet the new capital regulations, including the framework to identify G-SIFIs

- Common Equity Tier 1 Ratio (under Basel 3) is estimated to be "mid-8%\*\*" as of the end of March 2013
  - Steadily accumulate retained earnings
  - Efficiently manage risk-weighted assets
- We aim to have accumulated a sufficient level of capital base when Basel 3 becomes fully effective, giving due regard to the timeline of the phase-in implementation through 2019

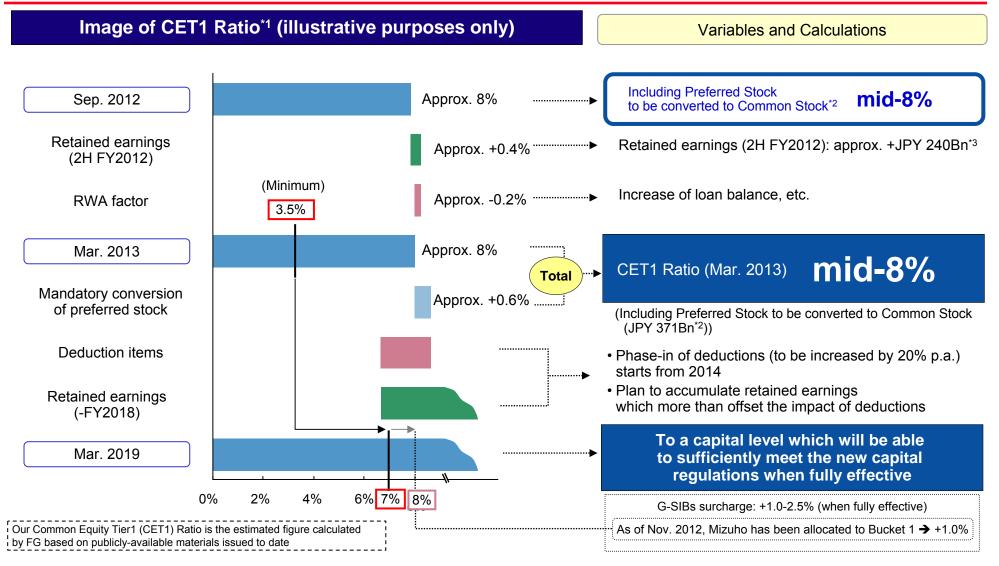
**Steady Returns** to Shareholders

# (2) Planned annual dividend payments of JPY 6 per share of common stock for FY2012 are unchanged from FY2011

- Annual cash dividend payments on common stock for FY2012 are planned to be JPY 6 per share of common stock (unchanged from FY2011)
- In order to provide returns to shareholders at a more appropriate timing, we will continue to make interim cash dividend payments

<sup>\*\*</sup> including the Eleventh Series Class XI Preferred Stock (balance as of Sep. 2012; JPY 371Bn, mandatory conversion date: Jul.1, 2016)

# Common Equity Tier 1 (CET1) Ratio under Basel 3 (Preliminary Simulation)



<sup>1:</sup> RWA calculation is based on Basel 3 \*2: Eleventh Series Class XI Preferred Stock (the balance as of Sep. 2012: JPY 371Bn, mandatory conversion date: Jul. 1 2016) \*3: Based on earnings plan for FY2012

# (Reference) Summary of the New Capital Regulations (Basel 3)

### **Key Points of Reforms**

# ■ Common Equity Tier 1 (CET1) Ratio (including Capital Conservation Buffer)

- ⇒ Minimum ratio requirements:
  3.5% at initial implementation (2013)
  7.0% when fully effective (2019)
- Additional loss absorbency requirement for Global Systemically Important Banks (G-SIBs)
- ⇒ Phase-in from 2016 (fully effective in 2019)
  (Additional Loss Absorbency Requirement: +1.0-2.5%)

As of Nov. 2012, Mizuho has been allocated to Bucket 1 → +1.0%

#### (Reference)

- Tier 1 Capital Ratio (including Capital Conservation Buffer)
- ⇒ Minimum ratio requirements: 4.5% at initial implementation (2013) 8.5% when fully effective (2019)
- ⇒ Existing preferred securities and subordinated debt will be phased out (Fixing the base at the nominal amount of such instruments outstanding on March 31, 2013, their recognition will be capped at 90% from March 31, 2013, with the cap decreasing by 10% each subsequent year)

# Capital

Capital Standards

#### ■ Deductions from CET1

- ⇒ Not applicable at initial implementation of CET1 (2013)
  - Phase-in of deductions will begin after 2014

# RW/

#### Revisions of calculation method of RWA

⇒ The treatment of counterparty credit risks and others

#### Common Equity Tier 1 (CET1) Ratio

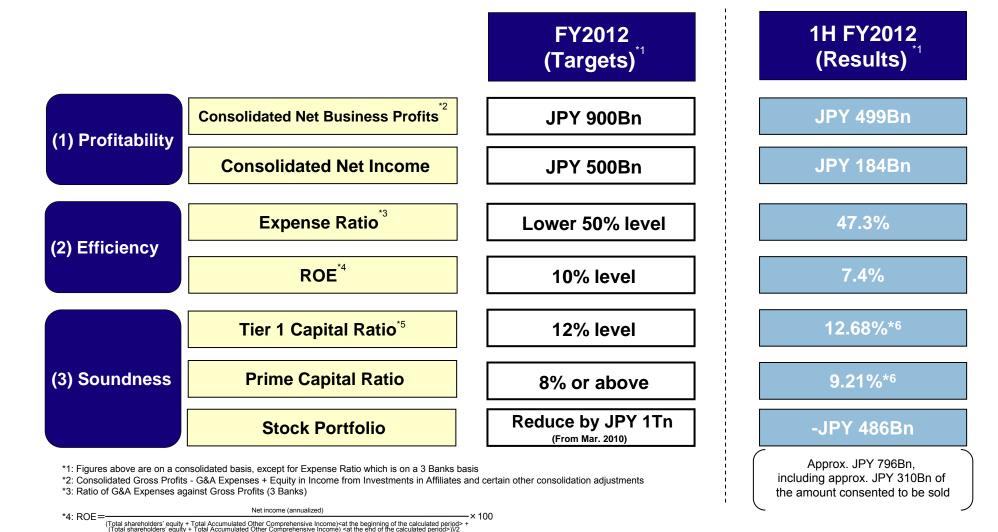


The balance of Tier 1 preferred securities as of Sep. 30, 2012: JPY 1.68Tn (The amount called during 1H FY12: JPY 0.17Tn)

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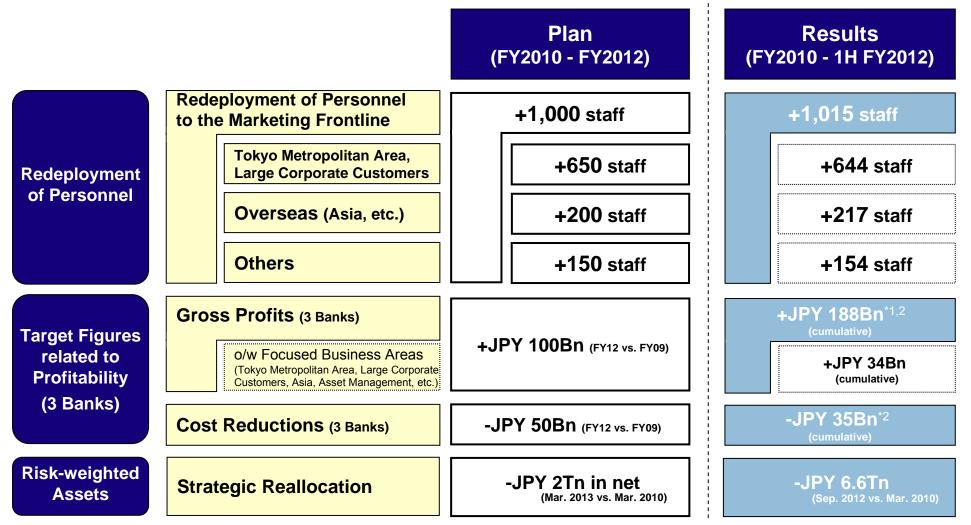
# Mizuho's Transformation Program Results (1): Target Figures



The above information includes forward-looking Statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

\*5: Basel 2 basis \*6: Preliminary figure

# Mizuho's Transformation Program Results (2): Relevant Plans



<sup>\*1:</sup> Excluding the impact of a change in the recipient of dividend payments (JPY 77.5Bn, eliminated on a consolidated basis) under our schemes for capital raising through issuance of preferred debt securities by SPCs in FY2009

<sup>\*2:</sup> Certain items in expenses regarding stock transfer agency business and pension management business, which had been recorded as G&A Expenses until FY2010, have been included in Gross Profits beginning with this FY2011, and thus the figures in relation to FY2010 have been reclassified accordingly

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"One Bank" and Synergy Effects

Realization of Potentialities

Collaborations between
"Banking, Trust and
Securities Functions" and
Integrated Group
Management

Further Differentiation

Global Strategy focused on "Asia"

Pursuit of Uniqueness

"One Bank" will enable us to "strengthen profitability" and "pursue management efficiency" further, in the midst of the maturing domestic economy

- Achieved favorable progress in preparing for the merger between BK and CB and the merger between securities subsidiaries
- Implemented a number of best practices through collaboration and unification surpassing the wall between BK and CB, after the commencement of "Substantive One Bank"
- Realized synergy effects of JPY 21.5Bn in 1H FY2012 (revenue synergies of JPY 16.0Bn and cost synergies of JPY 5.5Bn)

Pursue the full utilization of banking customer base and the maximization of profitability, by exerting Mizuho's competitive advantage of effectively controlling banking, trust and securities functions under one umbrella

- Provide industry-leading banking, trust and securities products in a unified manner across the group for a broad and robust customer base
- Achieve high rank status in various league tables in securities business. In trust business, profits from collaboration between BK, CB and TB steadily increased (over 60% of TB's profits from real estate business came from collaboration between BK, CB and TB)

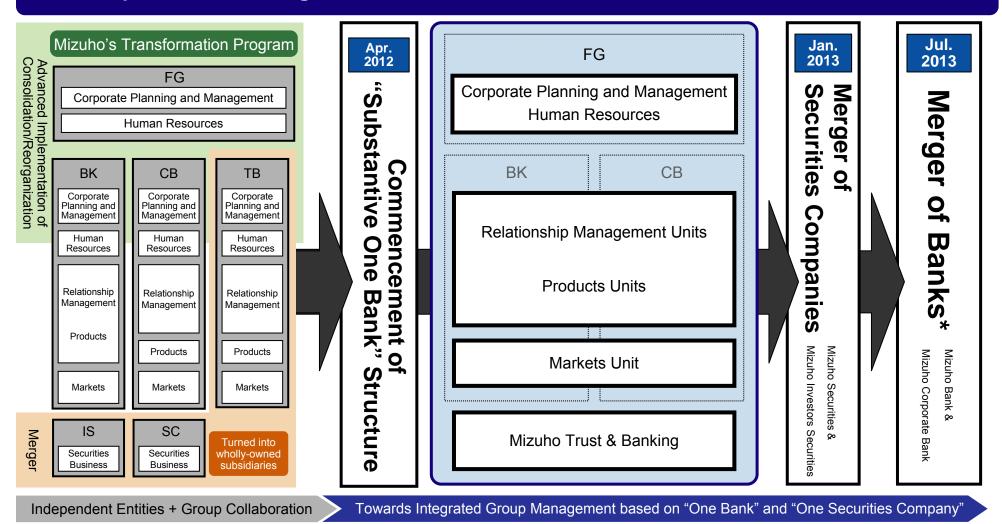
Promote Asian Business, an engine of growth, through geographically well-balanced business expansion (according to each country and region) and unique focused strategies

- Both Gross Profits and loan balance in Asia have almost doubled in two years
- "Super 30" customers are the growth driver for business with Non-Japanese customers (approx. 40% of Gross Profits from non-Japanese customers resulted from "Super 30" customers)
- Strengthen credit monitoring, such as predictive risk management and preemptive action

The above information includes forward-looking Statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# Progress of the Transformation into "One Bank"

# Preparations for mergers between BK & CB and between SC & IS are both on track



<sup>\*</sup> The possibility of consolidation including Mizuho Trust & Banking is under consideration

# Realized "synergy effects" by starting "Substantive One Bank" prior to the effective date of the merger

(JPY Bn)	FY2015 Estimates
Revenue Synergies	+60
Banking Operations	+45
Retail	+5
Corporate	+20
Markets	+20
Group Collaboration	+15
Cost Synergies	+40
Downsize by 3,000 Personnel	+22
Other Cost Reductions	+18
Total	+100

FY2012 Estimates	1H FY2012 Results	Progress
+20	(round figures)	80%
+17	+15.0	88%
+3	+1.0	33%
+10	+7.0	70%
+4	+7.0	175%
+3	+1.0	33%
+10	+5.5	55%
+10	+5.5	55%
+30	+21.5	72%

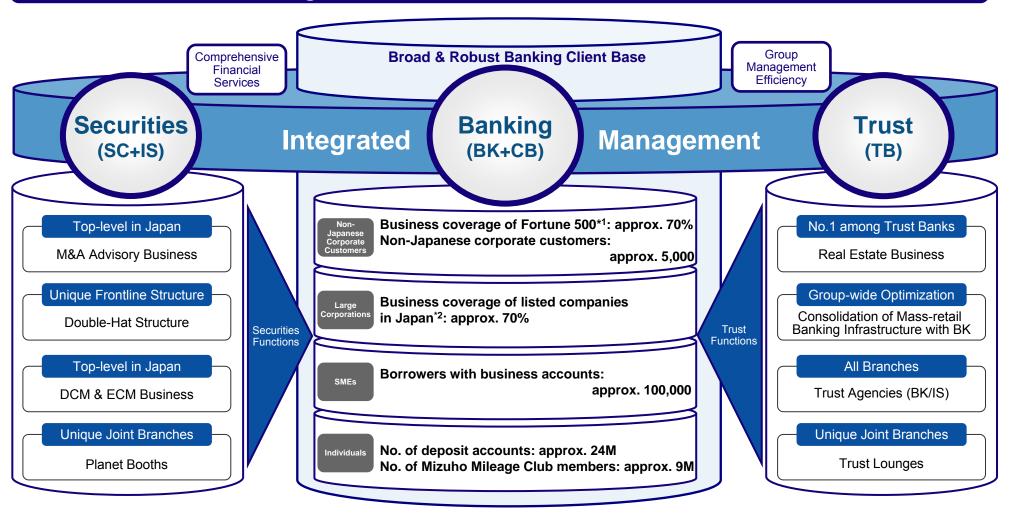
(Note) Figures shown above are estimated synergy effects against FY2011 results based on managerial accounting

The above information includes forward-looking Statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

Retail	S E	Payroll Deposit Accounts	Trading Company "A", Railways Company "B", etc.	•	Obtained payroll deposit accounts of new employees and part-time workers of CB's corporate customers, through cooperative sales promotions by BK and CB to those customers' human resource, labor management and general administration departments
	Employees Executive Offi Corporate Cus	Business with	Energy and Resource Company "C", Trading Company "D", etc.	<b>&gt;</b>	Started banking business with corporate owners and executive officers of CB's corporate customers and increased the balance of their assets under management through introduction of those customers by CB top management to BK's relationship managers in charge of individual customers
	and cers	Executive Officers	Construction Equipment Sales Company "E", Construction Company "F", etc.	<b>&gt;</b>	Enhanced both corporate and personal banking business through providing consulting services in relation to business succession and asset inheritance by a specialist team at BK to owners of CB's corporate customers
	es of	Housing	Electronics Manufacturer "G", Construction Company "H", etc.	•	Stimulated housing loan demands, through seminars and consultations for employees of CB's corporate customers and internet banking service customized for the intra-net on the CB's corporate customers
	CC	Loans	Real Estate Company "I", etc.	•	Increased housing loan execution amount through cooperative sales promotions by BK and CB to major real estate developers that are CB's corporate customers
	Corporate	100	Precision Instruments Manufacturer "J"	<b>&gt;</b>	Arranged LBO financing for one of BK's corporate customers that sold its stake in its subsidiary, through cooperative sales promotions by BK and CB
	e Customers	LBO MBO	Precision Instruments Manufacturer "K"	<b>&gt;</b>	Developed a USD-denominated funding scheme and arranged financing for the acquisition of a European company by one of BK's corporate customers, by leveraging CB's experiences, through cooperative sales promotions by BK and CB
Corporate	ners	M&A	Information Service Company "L"	•	SC was appointed as a Financial Advisor for the acquisition of a company listed on the Hong Kong Stock Exchange by one of BK's corporate customers, and SC and CB worked together for arranging M&A finance for the customer
te	Japar Corpo Custo Overs	Overseas Expansion Support	Automobile Parts Supplier "M"	<b>&gt;</b>	Concluded an advisory agreement for supporting one of BK's corporate customers to establish a subsidiary in China, and achieved a new business incl. capital transfer transactions with the Chinese subsidiary through collaboration between BK and CB
seas	nese orate mers seas	Overseas Business	Food Company "N"	<b>&gt;</b>	Participated in a syndicated loan deal for an overseas subsidiary of one of BK's corporate customers, through sales promotion to its HQs in Japan by BK and to the overseas subsidiary by CB
Markets	ALM	Foreign Bond Operations	Establishment of Market Unit Structure across the group (BK and CB)	<b>&gt;</b>	Increased profits from the market segment by enhancing efficiency in the use and sourcing of funds and by building up a solid portfolio mainly through investment in US Treasuries, etc.

**MIZUHO** 

# Demonstrate Mizuho's uniqueness as the only financial group in Japan with banking, trust and securities functions under one umbrella



<sup>\*1:</sup> FORTUNE Global 500® posted on the FORTUNE magazine published on July 25, 2011 \*2: Companies listed on any of Tokyo, Nagoya or Osaka Stock Exchange

## **Major Results (1H FY2012)**

# Total Japan Publicly Offered Bonds Bookrunner

		U/W Amount (JPY B	n) Marl Sha	
1	Mizuho Securiti	<b>es</b> 1,64	0 23.5	5%
2	Mitsubishi UFJ Morgan Stanley Secur	ities 1,60	8 23.1	۱%
3	Daiwa Securities	1,09	6 15.7	7%
4	Nomura Securities	1,04	1 14.9	9%
5	SMBC Nikko Secu	rities 66	6 9.6	5%

Apr. 2012-Sep. 2012

including Straight bonds, Investment corporation bonds, Zaito Agency Bonds, Municipal bonds (Lead manager method only), Samurai Bonds and Preferred securities Source: I-N Information Systems

#### ABS Bookrunner

		U/W Amount (JPY I	3n)	Market Share
1	Mizuho Financial Group	79	97	41.2%
2	Morgan Stanley	28	36	14.8%
3	Daiwa Securities G	roup 22	23	11.5%
4	Nomura Holdings	13	35	7.0%
5	Sumitomo Mitsui Financial Group	12	26	6.5%
Apr. 2012-Sep. 2012				

#### Samurai Bond Bookrunner

		U/W Amount (JPY Bn)	Market Share
1	Mizuho Securiti	<b>es</b> 148	23.2%
2	Daiwa Securities	107	16.7%
3	Nomura Securities	93	14.6%
4	JPMorgan Securitie Japan	es 76	11.9%
5	Merrill Lynch Japan Securities	51	8.0%

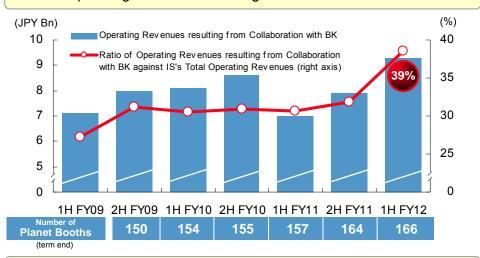
Apr. 2012-Sep.2012

excluding own bonds and private bonds, lead manager basis Source: Thomson Reuters

### **Assets Under Management**

Amou	unt (JPY Tn)
Nomura Holdings (consolidated)	67.3
Daiwa Securities (non-consolidated)	38.9
SMBC Nikko Securities (consolidated)	31.0
(New) Mizuho Securities (aggregate of SC and IS)	27.0
Mitsubishi UFJ Morgan Stanley Securities (non-consolidated)	23.2
Mizuho Securities (non-consolidated)	20.5
Mizuho Investors Securities (non-consolidated)	6.5
As of Sep. 2012 Source: each comanany's disclosures	

#### IS Operating Revenues resulting from Collaboration with BK



Development of Collaboration between Banking and Securities

## **■** Expansion of double-hat structure

- Expanded double-hat structure in domestic wholesale business between CB and SC (May, 2012)
  - Number of relevant divisions of CB increased from 2 to 8
  - Number of double-hat staff increased from approx. 50 to approx. 170
- Establishment of the collaboration structure in light of the scheduled merger between SC and IS, and the commencement of the "One Bank" structure
  - Promote flexible and efficient collaboration between banking and securities functions for the banking customer base

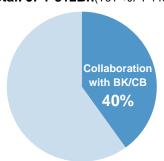


Lead manager basis Source: Thomson Reuters

## **Major Results (1H FY2012)**

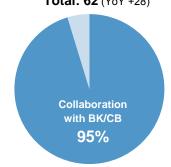
#### **Pension Trust**

Amount of newly entrusted **Total: JPY 312Bn**(YoY +JPY 140Bn)

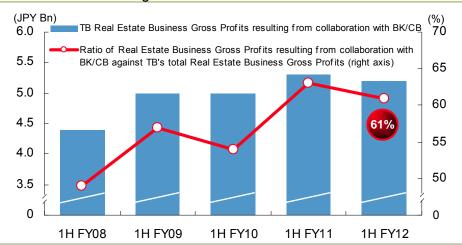


#### Stock Transfer Agency

Number of companies newly entrusted Total: 62 (YoY +28)



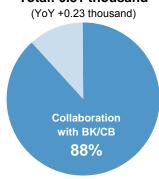
#### TB Real Estate Business Gross Profits resulting from Collaboration with BK and CB



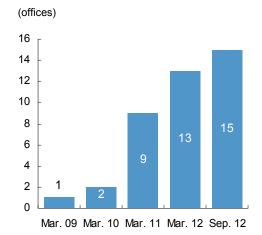
Development of Collaboration between Banking and Trust Functions

### **Testamentary Trusts**

Number of newly entrusted Total: 0.81 thousand



### **Trust Lounges**



## ■ Consolidate TB's banking operation infrastructure for mass retail customers with BK

- Consolidate banking business operations
- Unify ordinary accounts and ATM network (Jan. 2012-)
- Transfer TB's functions for new transactions related to housing loan business to BK (Oct. 2010-)

### ■ Expand TB's trust function to BK/CB customers

- Promote "Mizuho Main Bank Project" at TB

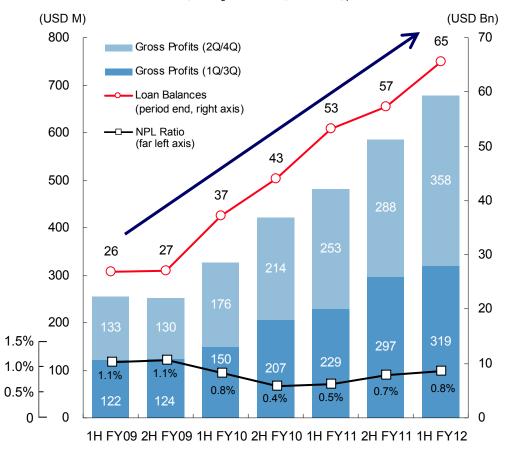
## ■ BK provides TB's trust products

- Expand sales channel of TB's money trust products to all BK branches (Aug. 2012-)

## **Gross Profits in Asia**

# Profits and loan balance have both increased significantly since FY2009

(Gross Profits and Loan Balance: CB managerial accounting, round figures, including banking subsidiary in China) (NPL Ratio: 3 banks, banking a/c + trust a/c, Non-accrual, past due & restructured loans basis)



## **Major Results**

#### Deal after Deal" leveraging strengths in collaboration b/w banking and securities



Collaboration b/w

Banking and

Securities

Syndicated

Loans

Sinopec Corp. (Listed on Hong Kong, Shanghai, London and New York)

- One of the three largest state-owned oil companies in China
- In 2010, Mizuho strengthened its relationship with Sinopec through financing for the acquisition of interests in natural resources
- In May 2012, Mizuho Securities Asia Ltd. was appointed as the only bookrunner among Asian securities firms for its global bond offering
- Mizuho arranged a syndicated loan to Sinopec's group company as the sole bookrunner and mandated lead arranger among Taiwanese financial institutions as participants

#### Trade finance through syndicated loan with JBIC

## Hyffux<sup>\*</sup>

**Hyflux Ltd.** (Listed on Singapore)

Super 30

Trade Finance

- World's leading water supply company in Singapore

 In Jun. 2012, Mizuho executed a syndicated loan of buyer's credit with JBIC, which was JBIC's first loan to Hyflux group, when Hyflux imported instruments for constructing the largest desalination plant in Singapore from a Japanese trading company (USD14M)

### Core bank status through cooperation between offices in Asia



Collaboration b/w

Banking and

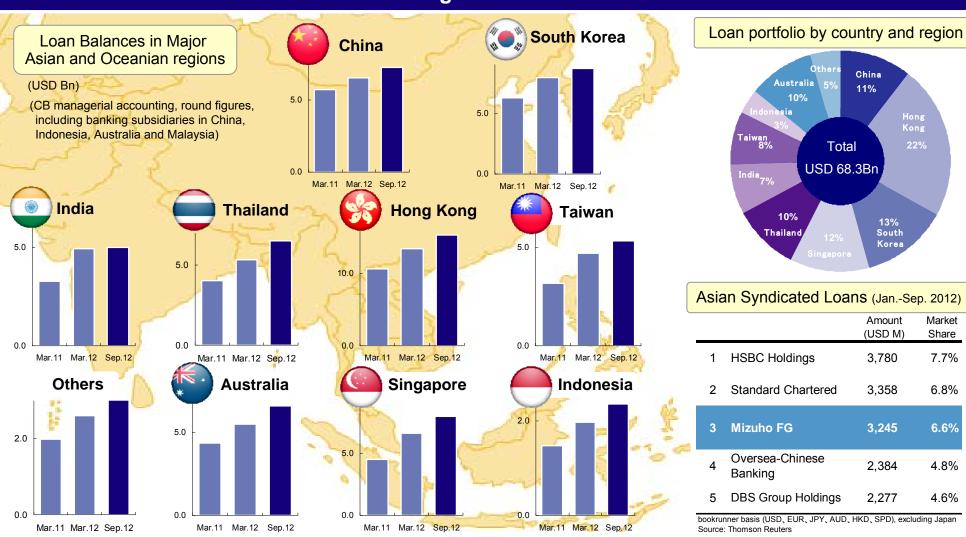
Corporate

Bonds in Asia

First Pacific Co. Ltd. (Listed on Hong Kong)

- A conglomerate operating business such as telecom, electricity, mining, infrastructure, foods. in the ASEAN area
- In Jun. 2012, Mizuho was appointed as a Joint Lead Manger with HSBC for the issuance of a corporate bond of USD 400M
- Mizuho sold their high-yield bonds to investors particularly in Asia without obtaining issuer ratings; an epoch-making transaction for Mizuho aiming to invigorate Asian corporate bond market

# Building a well-diversified loan portfolio according to country & region while increasing loan balances across Asia



Market

Share

7.7%

6.8%

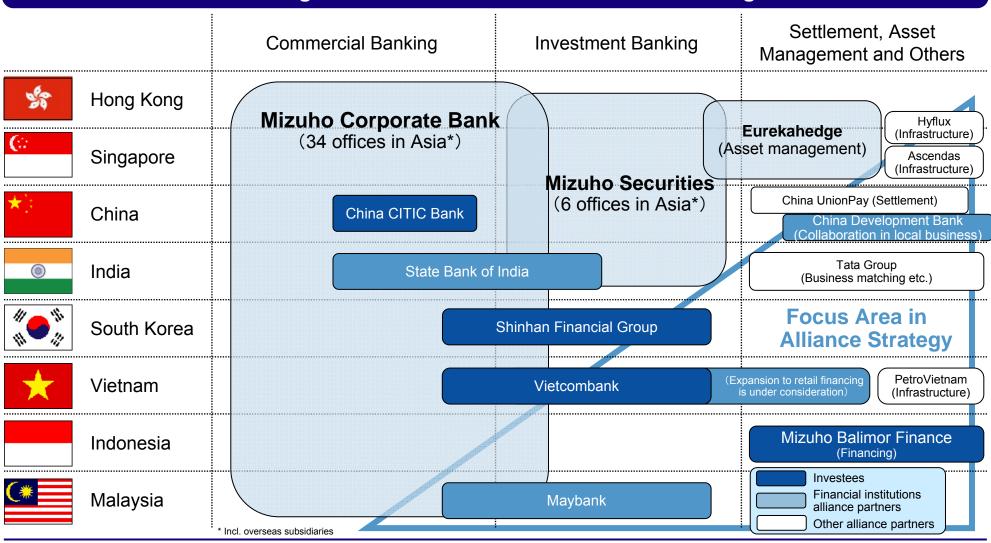
6.6%

4.8%

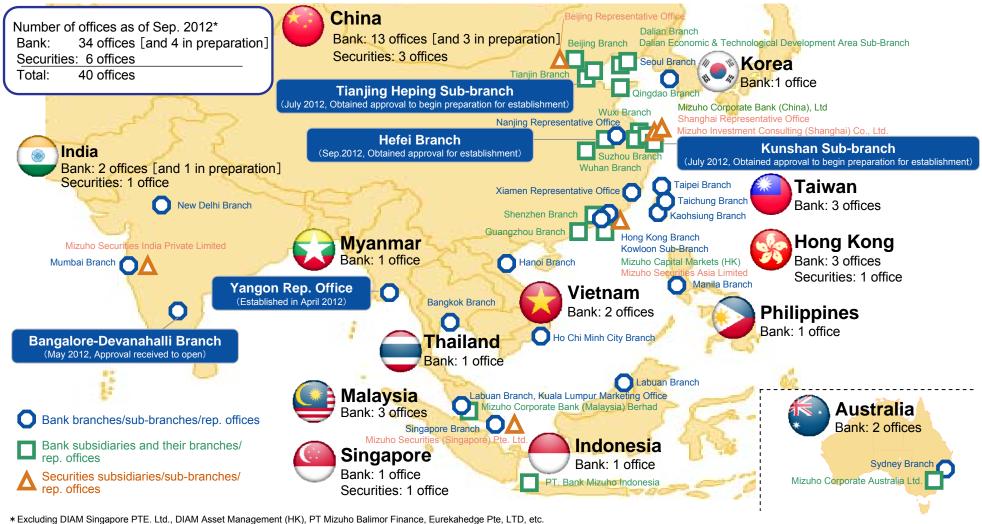
4.6%

# Asian Business (3): Alliance Strategy

# Pursue the "best mix" between organic and alliance strategies, considering market characteristics of countries and regions



# Aim to increase to 50 offices within approx. 5 years keeping an close eye on the growth potential of each market, etc.



Excluding DIAW Singapore PTE. Ltd., DIAW Asset Management (RK), PT Mizuno Balimor Finance, Eurekanedge Pte, LTD, etc

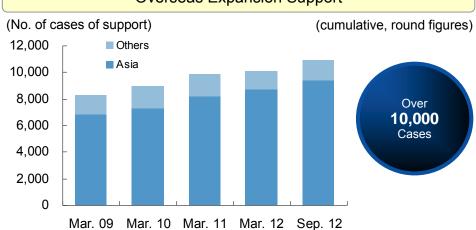


# Results in Retail Banking with Individual and Corporate Customers

# In retail banking, prioritized business strategies have been steadily progressing with respect to both individual and corporate customers

## Income associated with Investment Trusts and Individual Annuities (JPY M) (BK+CB, round figures) 20 15 +JPY 2Bn 10 (YoY) 1H FY08 1H FY09 1H FY10 1H FY11 1H FY12 Housing Loans and Flat 35\*1 (BK) (JPY Tn) Flat 35 12 Housing Loans 11 Housing loans executed to 10 employees of corporate customers 9 45%\*2 8 Mar. 09 Mar. 10 Mar. 11 Mar. 12 Sep. 12





<sup>\*2:</sup> The ratio against total housing loans executed in 1H FY2012

# League Tables

# Provide comprehensive financial services by fully leveraging superior product capabilities

### Syndicated Loans (Japan)

		Proceeds (JPY Tn)	Market Share
1	Mizuho Financial Group	4.3	45.0%
2	MUFG	2.2	23.3%
3	SMFG	2.2	22.8%
4	Sumitomo Mitsui Trust Holdings	0.3	2.8%
5	Development Bank of Japan	0.1	1.1%

Apr.-Sep., 2012, bookrunner basis

## Total Japan Publicly Offered Bonds

		U/W Amount (JPY Bn)	Market Share
1	Mizuho Securities	1,641	23.5%
2	Mitsubishi UFJ Morgan Stanley Sec.	1,608	23.1%
3	Daiwa Sec.	1,096	15.7%
4	Nomura Sec.	1,041	14.9%
5	SMBC Nikko Sec.	666	9.6%

Apr.-Sep. 2012, underwriting amount basis

Deals including Straight bonds, Investment corporation bonds, Zaito Agency bonds, Municipal bonds (Lead manager method only), Samurai bonds and Preferred securities

Source: Calculated by Mizuho Securities based on data from I-N Information Systems

#### licly Offered Bonds Samurai Bonds

		U/W Amount (JPY Bn)	Market Share
1	Mizuho Financial Group	165	22.9%
2	Daiwa Securities Group Inc.	124	17.1%
3	Nomura	113	15.6%
4	JP Morgan	76	10.5%
5	Mitsubishi UFJ Morgan Stanley	69	9.5%

Apr.-Sep., 2012, bookrunner basis Source: Thomson Reuters

### M&A Advisory – Japanese Corporations

		No. of Deals	Proceeds (JPY Bn)
1	Mitsubishi UFJ Morgan Stanley	68	2,468
2	Mizuho Financial Group	67	2,184
3	KPMG	60	495
4	Nomura	56	2,837
5	Sumitomo Mitsui Finl Grp Inc	51	1,735

Apr.-Sep., 2012, number of deals basis

Publicly announced deals regarding Japanese corporations incl. companies whose parents are domiciled in Japan excl. real estate deals Source: Thomson Reuters

#### Total Japan Equity

	U/W Amount (JPY Bn)	Market Share
1 Nomura Sec.	231	25.0%
2 Daiwa Sec.	203	22.0%
3 Mizuho Securities	149	16.1%
4 SMBC Nikko Sec.	119	12.9%
5 Mitsubishi UFJ Morgan Stanley Se	ec. 112	12.1%

Apr.-Sep., 2012, underwriting amount basis

Deals including Initial public offerings, Public offerings,

Convertible bonds and REITs

Source: Calculated by Mizuho Securities based on data from I-N Information Systems

#### Custody Annual Survey (Japan)

		Points
1	Mizuho Corporate Bank	5.75
2	HSBC	5.64
3	Citi	5.62
4	SMBC	5.57
5	втми	5.48
_		

Source: Global Custodian Magazine

"2012 Agent Banks in Major Markets Survey (Cross Border)"

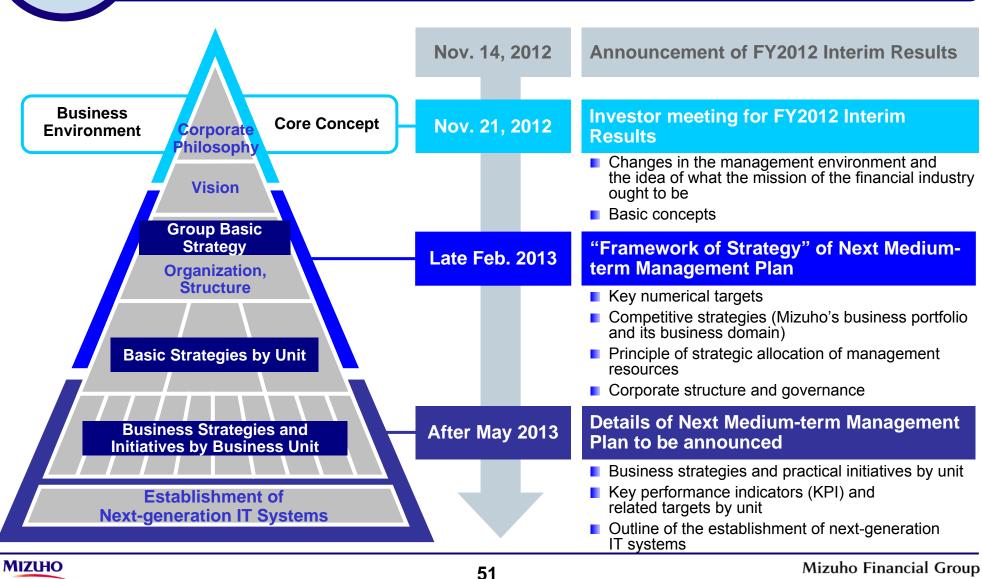
1.	Executive	Summary o	of 1H FY2012

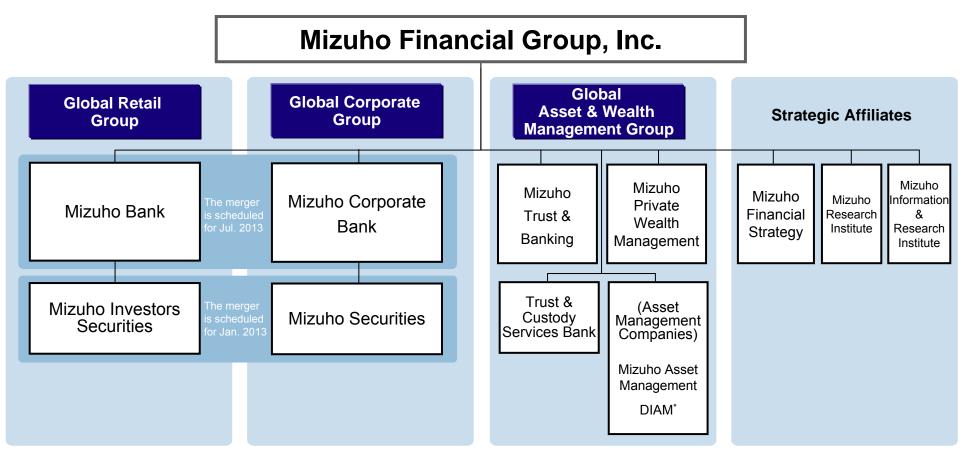
# 2. 1H FY2012 Financial Results

- 3. Overview of Balance Sheet
- 4. Capital Management
- 5. Progress of Mizuho's Transformation Program
- 6. Transformation into "One Bank" & Integrated Group Management
- 7. In Closing

Next Mid-term Management Plan

Development of the next medium-term management plan (FY2013-2015) is in the final phase, to be completed through "100 days intensive work"





<sup>\*</sup> An affiliate under the equity method