

#### **2012 Mizuho Investment Conference**

# Recent Financial and Economic Environment & Mizuho's Group Strategy

February 2012

Mizuho Financial Group

### **Forward-looking Statements**

This presentation contains statements that constitute forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including estimates, forecasts, targets and plans. Such forward-looking statements do not represent any guarantee by management of future performance.

In many cases, but not all, we use such words as "aim," "anticipate," "believe," "endeavor," "estimate," "expect," "intend," "may," "plan," "probability," "project," "risk," "seek," "should," "strive," "target" and similar expressions in relation to us or our management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

We may not be successful in implementing our business strategies, and management may fail to achieve its targets, for a wide range of possible reasons, including, without limitation: incurrence of significant credit-related costs; declines in the value of our securities portfolio; changes in interest rates; foreign currency fluctuations; decrease in the market liquidity of our assets; revised assumptions or other changes related to our pension plans; a decline in our deferred tax assets; the effect of financial transactions entered into for hedging and other similar purposes; failure to maintain required capital adequacy ratio levels; downgrades in our credit ratings; our ability to avoid reputational harm; our ability to implement our Medium-term Management Policy, realize the synergy effects of the transformation into 'one bank,' and implement other strategic initiatives and measures effectively; the effectiveness of our operational, legal and other risk management policies; the effect of changes in general economic conditions in Japan and elsewhere; and changes to applicable laws and regulations.

Further information regarding factors that could affect our financial condition and results of operations is included in "Item 3.D. Key Information—Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Form 20-F filed with the U.S. Securities and Exchange Commission ("SEC") which is available in the Financial Information section of our web page at www.mizuho-fg.co.jp/english/ and also at the SEC's web site at www.sec.gov.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

#### **Definitions**

3 Banks:<sup>\*1</sup> Aggregate figures for Mizuho Bank, Mizuho Corporate Bank and Mizuho Trust & Banking on a non-consolidated basis.

The figures before October 1, 2005 are the aggregate figures for these three banks and their financial subsidiaries for corporate revitalization <sup>\*2</sup>

**Abbreviations** FG stands for Mizuho Financial Group (holding company), BK for Mizuho Bank, CB for Mizuho Corporate Bank,

TB for Mizuho Trust & Banking, SC for Mizuho Securities, IS for Mizuho Investors Securities

Unless otherwise specified, the financial figures used in this presentation are based on Japanese GAAP

This presentation does not constitute a solicitation of an offer for acquisition or an offer for sale of any securities



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## **Overview of World and Japanese Economies**

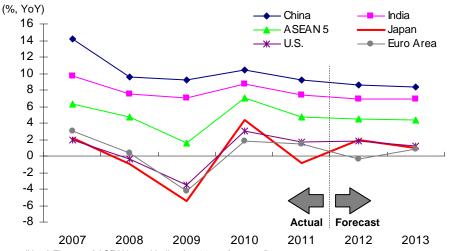
### European Sovereign Debt Problem and Decelerating World Economy

- World economy is sluggish with persistent concerns about European sovereign debt problem. Whilst the US economy shows signs of moderate improvement, the European economy remains stagnant
- Emerging Asian economies maintain relatively strong growth, although they are expected to slow mainly due to deteriorating export conditions

### Japanese Economy on a Moderate Recovery Track

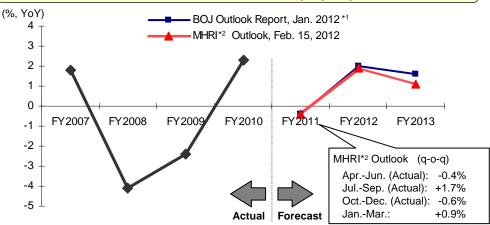
- Japanese economy is staying within the range of level-off
- The economic outlook is expected to keep on a mild recovery trend sustained by the full-scale restoration demand, although uncertainties such as low growth of overseas economies and the impact of the strong Yen remain for the foreseeable future

#### Real GDP Growth Rate (Major Global Regions)



(Note) Figures of ASEAN5 and India of 2011 are forecast figures Source: IMF, statistical data of each country and area, Mizuho Research Institute

#### Real GDP Growth Rate (Japan)



\*1: Median of the Policy Board members' forecasts

\*2: Mizuho Research Institute

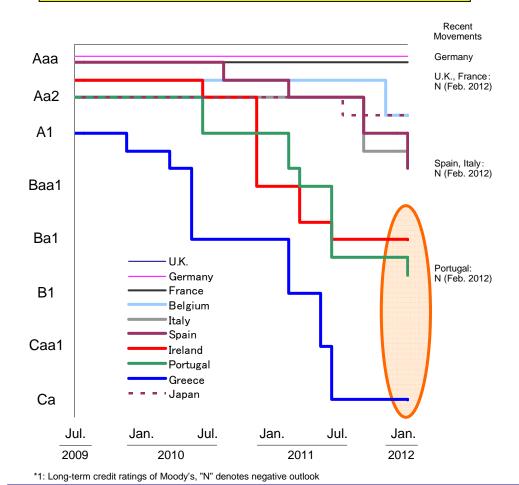
Source: Cabinet Office, Government of Japan, Bank of Japan, Mizuho Research Institute



# **European Sovereign Debt Problem and Deleveraging (1)**

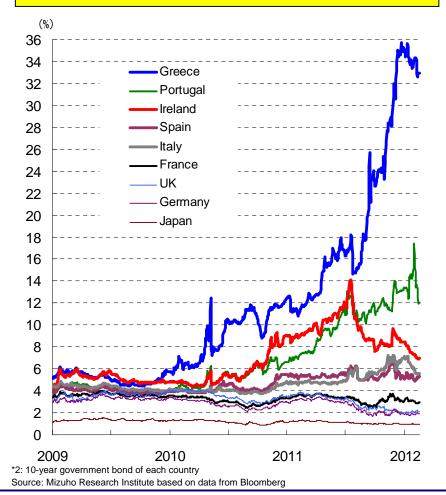
#### Credit Ratings of Major European Countries \*1

Concerns about Greek default spread throughout the Euro zone; Credit ratings of certain countries have been downgraded to "speculative-grade" or placed on "negative outlook"



#### Government Bond Yields of Major European Countries\*2

Concerns about GIIPS sovereign debt crisis remain unresolved (uncertainty in settling the Greek problem)



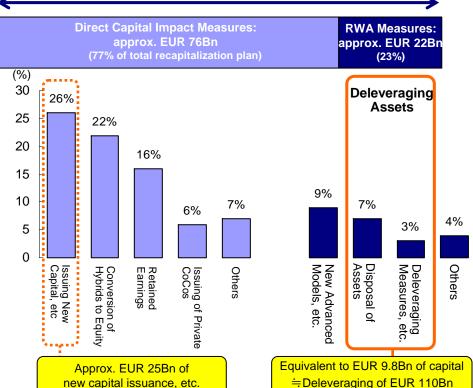
# **European Sovereign Debt Problem and Deleveraging (2)**

#### **EBA Stress Test and European Banks' Responses**

Capital shortfall of European banks is estimated to be EUR 78Bn \*1 according to the EBA. Further deleveraging is needed to reach Core Tier 1 capital ratio of 9%\*2

Recapitalization amount required by EBA: EUR 78Bn

Recapitalization amount planned by major European banks: approx. EUR 98Bn

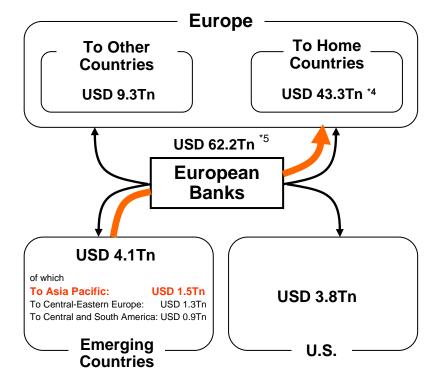


Source: EBA

\*1: EBA announced \*2: Core Tier1 capital ratio in definition of EBA

# Money Flow from European Banks \*3 to Emerging Countries in Asia

European banks account for nearly 60% of cross-border exposure to Asia; Significant withdrawals from Asia and repatriation have been seen



Source: Mizuho Research Institute based on data from BIS, ECB. FRB, MBA

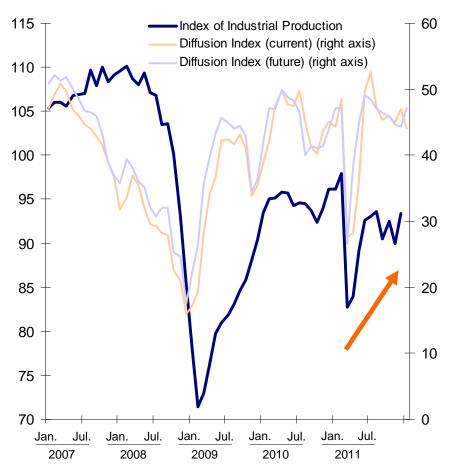
- \*3: Includes exposures by non-European (foreign) banks due to statistical limitations
- \*4: Calculated based on outstanding balances as of the end of 2010 and foreign exchange rates as of the end of June 2011
- \*5: Total assets of banks in EU countries



# **Japanese Economy on a Moderate Recovery Track**

#### **Business Sentiment and the Real Economy**

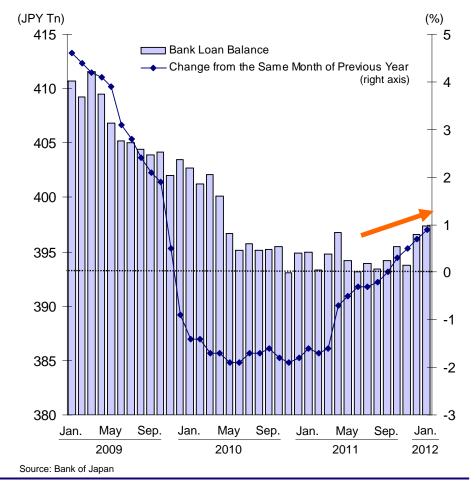
Business sentiment is gradually recovering; industrial production is recovering from the impact of the floods in Thailand



Source: Ministry of Economy, Trade and Industry, Cabinet Office (Economy Watcher Survey), Government of Japan

#### **Bank Loan Balance**

Bank loan balance has bottomed out, turning into an upward trend even compared with the same month of the previous year



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#### Mizuho's Initiatives

1 Balance Sheet Soundness

"Relative advantages" of Japanese banks have emerged, while European major banks are suffering from asset deterioration and credit rating down-grades associated with the European sovereign debt problems

- Sound credit portfolio
- Conservative bond operations
- Stable funding structure

"Substantive One Bank" and Growth Strategies

"Initiatives for maximizing earnings" and "pursuit of management efficiency" in response to maturing domestic economy;

differentiated "focused strategies" in the growing Asian markets

- Early realization of synergy effects by transforming into "substantive one bank"
- Pursuit of synergy effects in domestic operations and growth strategies in Asia

Initiatives for reforming the financial regulatory framework have been accelerated globally, including "reinforcement of bank capital regulations" aimed at preventing a recurrence of the financial crisis

- We believe that we will be able to sufficiently meet the new capital regulations by accumulation of retained earnings, etc.
- The plan for FY2011 annual cash dividend payments, i.e. JPY 6 per share of common stock, is unchanged

Disciplined Capital Management

The above information includes forward-looking Statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

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#### **Balance Sheet Soundness**

#### Consolidated Balance Sheet (as of Dec. 2011)

Total Assets: JPY 161.3Tn 3. Deposits, NCD 1. Loans **JPY 89.3Tn JPY 65.1Tn** 2. Securities JPY 45.5Tn JGB JPY 30.3Tn Other Liabilities JPY 65.5Tn 4. Total Net Assets Other Assets JPY 50.6Tn JPY 6.4Tn

## 1. Sound Credit Portfolio

- Net NPL Ratio: remains at a level below 1%
- Credit Costs: remains at low levels

## 2. Conservative Bond Operations

- Average remaining period of JGB portfolio: approx. 2 years
- Balance of GIIPS Sovereign Bonds: "Zero"

# 3. Stable Funding Structure

- Stable domestic deposit composition majority of the deposits are placed by individual customers
- More stable loan/deposit balance compared to US and European Banks

# 4. Sufficient Capital Level

 We believe that we will be able to sufficiently meet the new capital regulations

(Note) Figures mentioned above are on a 3 Banks basis

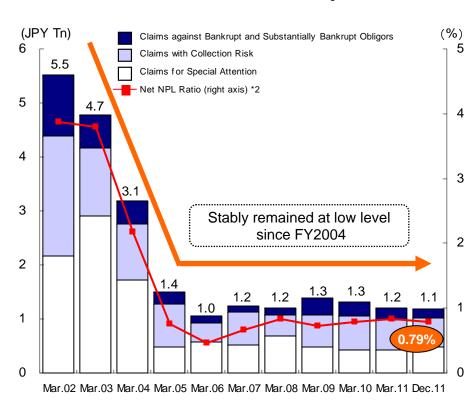
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#### **Sound Credit Portfolio**

#### NPL Balances \*1

NPL balances stably remain at low levels (Net NPL Ratio remained well below 1% level)

(3 Banks, banking account + trust account)



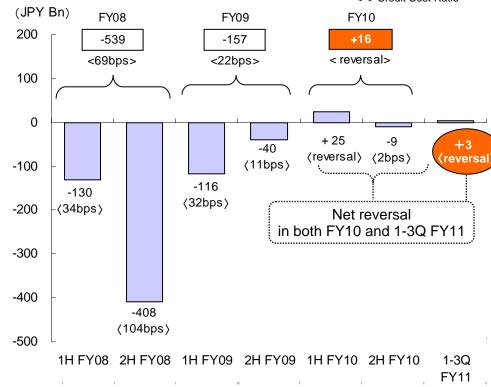
<sup>\*1:</sup> Disclosed Claims under the Financial Reconstruction Law

#### **Credit Costs**

A net reversal of Credit Costs was recorded
(JPY 3Bn of a net reversal for 1-3Q FY11)

(3 Banks, banking account + trust account)

< > Credit Cost Ratio \*3



<sup>\*3:</sup> Credit Costs (annualized) / Total Claims (period end balances, based on the Financial Reconstruction Law, banking account + trust account)

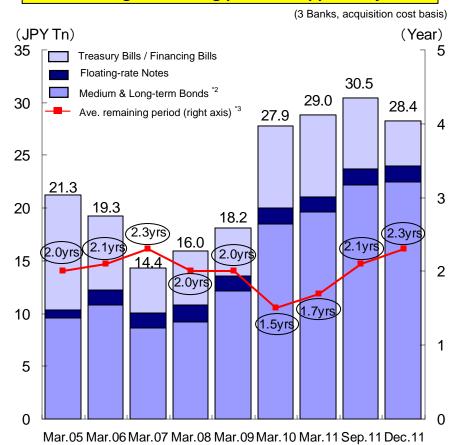


<sup>\*2: (</sup>Disclosed Claims under the Financial Reconstruction Law – Reserves for Possible Losses on Loans) / (Total Claims – Reserves for Possible Losses on Loans)

# **Conservative Bond Operations**

#### JGB Portfolio \*1

# Conservative JGB operations with average remaining period of approx. 2 years



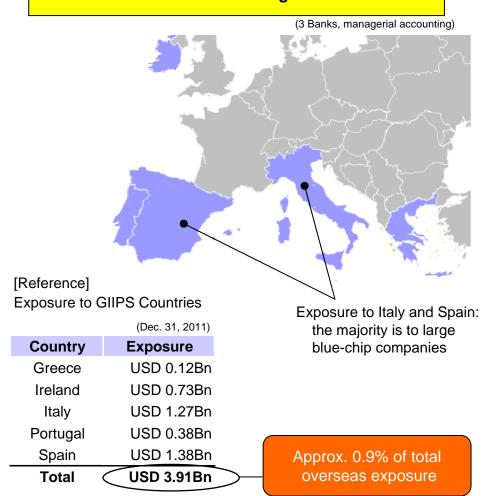
\*1: Other Securities which have readily determinable fair value

\*2: Incl. bonds with remaining period of one year or less

\*3: Excl. Floating-rate Notes

#### **GIIPS Sovereign Bonds**

Balance of the GIIPS sovereign bonds: "Zero"





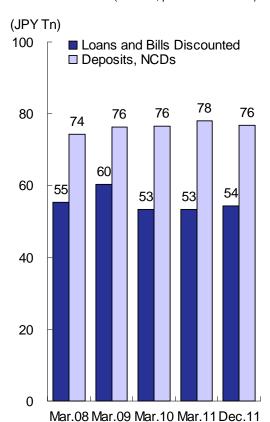
# **Stable Funding Structure**

#### **Balances of Loans and Deposits**

Individual deposits account for over 50% of domestic deposits

#### **Domestic Operations**

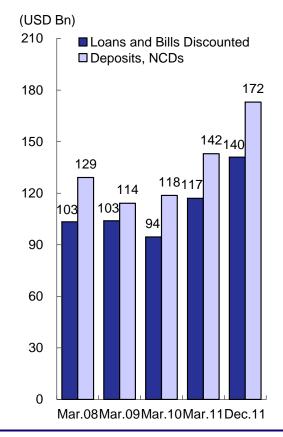
(3 Banks, period end balance)



Focus on obtaining overseas deposits; no major concern about foreign currency funding

#### International Operations

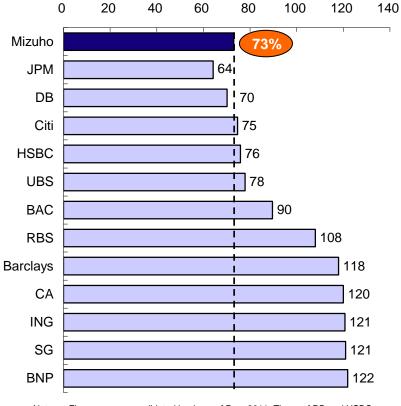
(3 Banks, period end balance)



#### Loan-to-deposit Ratio

More stable loan/deposit balance compared to US and European Banks

(%)



Note: Figures on a consolidated basis as of Dec. 2011. Those of DB and HSBC are as of Sep. 2011

Source: Disclosed information of each company

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# **Key Aspects of "Substantive One Bank"**

Apr. 2012

# "Substantive One Bank" begins



Realize the objectives and synergy effects of "One Bank" as at the earliest stage as possible

<Objectives of "One Bank">

Estimated Synergy Effects by "One Bank"\* > Estimated effects for FY2015 compared to FY2011

#### **Enhance Customer Convenience**

Integrated Group Management

- Coordinated customer approach among banking, trust and securities functions
- Leveraging expertise, industrial expertise and products functions accumulated within group companies
- Customer-oriented business promotion units across group entities

# Towards Advanced & Integrated Group Management

Group-wide Optimization

- Strengthening of group governance and improvement of group management efficiency through centralization of corporate planning and management functions under the holding company
- Total optimization of management resources such as workforce and branch network

Improve Group Management Efficiency and Governance

#### Revenue Synergies JPY 60Bn

■ "One Bank" synergies

JPY 45Bn

Relationship Management Units

JPY 25Bn

Markets Unit

JPY 20Bn JPY 15Bn

■ Collaboration among group companies

# Revenue Synergies + Cost Synergies = Synergy Effects JPY 100Bn

- Downsizing of personnel (3,000 staff by 2015)
  Reduction of the number of management personnel (approx. 20% by the merger between BK and CB)
- Unification of peripheral systems, etc.
- Downsizing of personnel at SC (over 1,000 staff), etc.
   Cost reductions through the merger between SC and IS

Cost Synergies JPY 40Bn

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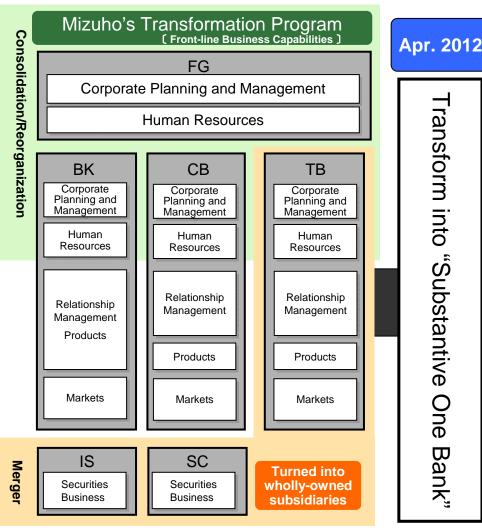
Maximize Group Profitability

# **Transition to Integrated Group Management(1)**

(Overall Illustration)



Towards Advanced & Integrated Group Management



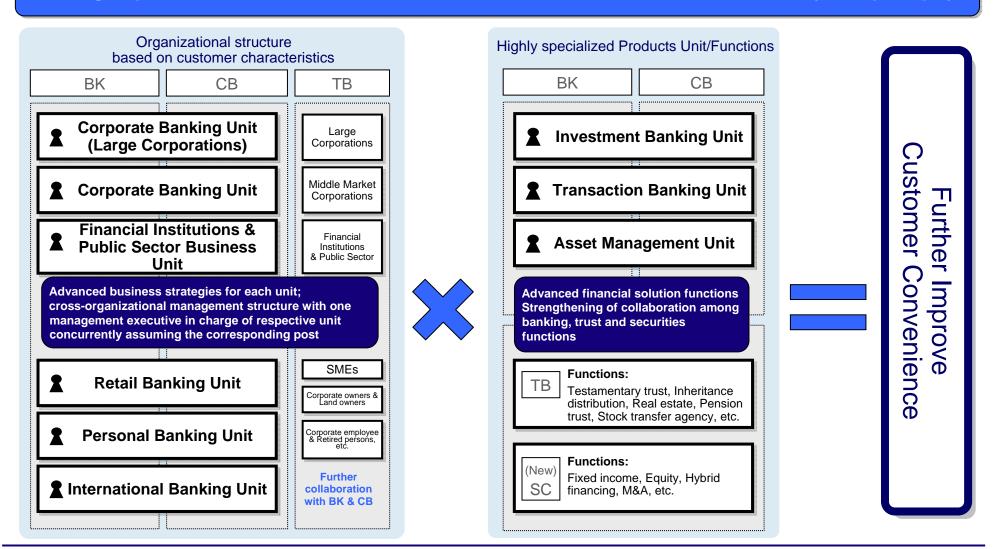
Initiatives for "One Bank" FG **Corporate Planning** and Management **Human Resources** BK CB TB Legally "One Bank" Under Consideration By around the end of 1H FY13 **Relationship Management Units Products Units Markets Unit** (New) Mizuho Securities Merger during 2H FY12

Transform into "Substantive One Bank"

# **Transition to Integrated Group Management(2)**

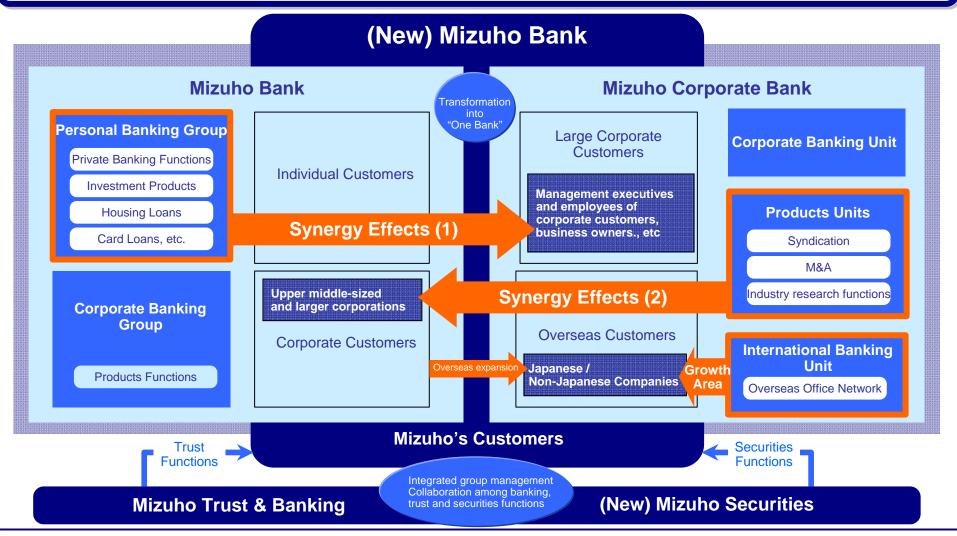
(Relationship Management Units & Products Units)

#### Aiming to provide customers with diverse and functional financial services directly and promptly



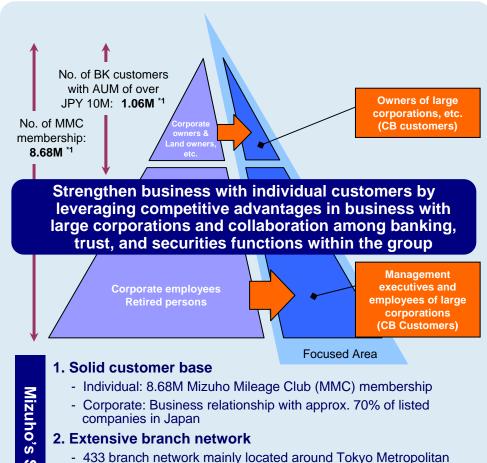
# Synergy Effects and Growth Area (Customer Groups)

Pursue maximum synergy effects by promoting "One Bank" and "integrated group operations through collaboration among banking, securities, and trust banking functions"



# **Synergy Effects (1)**

#### (Personal Banking Unit & Retail Banking Unit)



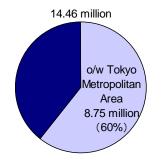
3. The only financial group in Japan with banks, trust banks,

and securities companies under one umbrella - Joint branch between BK and IS (Planet Booth): 158 \*1

- Joint branch between BK and TB (Trust Lounge): 12 \*1

#### **Business Promotion to Employees of CB Customers**

No. of employees at large corporations in Japan\*3

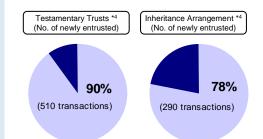


- Reinforce business promotion to employees of CB customers
  - Focus on obtaining main bank accounts
  - Promote asset management products
  - Increase housing loans
  - Enhance sales promotion via CB customer's intra-network
- Access to owners and management executives of CB customers
- Strengthen initiatives to increase housing loans to quality individual customers via major house developers

#### Collaboration among Banking, Trust and Securities Functions

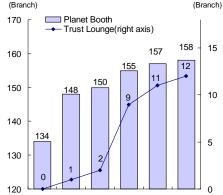
#### **BK-TB Collaboration**

- Promote money trust products at BK branches
- Provide asset and business inheritance related services to BK customers
- Unify ordinary accounts and ATMs



#### Joint Branch \*1

- BK-TB collaboration = Trust Lounge
- BK-IS collaboration = Planet Booth (Branch)



Mar. 08 Mar. 09 Mar. 10 Mar. 11 Sep. 11 Dec. 12

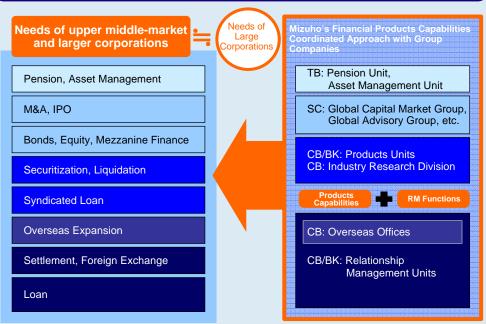
\*1: As of Dec. 2011 \*2: BK domestic branches, excl. in-store branches, branches for remittance purposes only, branches offering account transfer services only, branch to maintain shared ATMs only, internet branch, and pension plan advisory office \*3: Ministry of Internal Affairs and Communications "2009 Economic Census for Business Activity" \*4: Results of 1H FY2011

Area \*1 \*2

# **Synergy Effects (2)**

(Corporate Banking Unit (Large Corporations) & Corporate Banking Unit )

Develop businesses with middle-market corporations whose financial needs are similar to large corporations' by combining Mizuho's financial products capabilities



# Mizuho's Strengths

#### 1. Financial products and solutions to large corporations

- Overwhelming share of the syndicated loan market
- Deep involvement with customers by leveraging industrial expertise
- 2. Sales and marketing collaboration with SC and TB
  - SC: bonds, mezzanine, and equity finance etc.
- TB: real estate, corporate pension, stock transfer agency business
- 3. Financial support for customers' overseas business leveraged by sophisticated business information
- Strong relationships with governments and major companies both at home and overseas, and extensive overseas office network

#### Mizuho's Financial Products Capabilities



CY 2011, bookrunner basis, market share Source: Thomson Reuters Japan Syndicated Loans

#### M&A Advisory

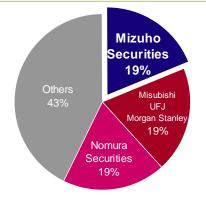
Rank

Market

		(JPY Bn)	Share
1	Mizuho FG	4,482	47%
2	Nomura Securities	4,145	44%
3	SMFG	3,785	40%
4	BofA Merril Lynch	3,685	39%
5	MUFG incl. Morgan Stanley	3,337	35%

CY 2011, any Japanese company acquired, announced basis Source: Thomson Reuters

#### Straight Bond



CY2011, underwriting amount basis, market share Source: I-N Information System,

Japan Bonds Market, including Samurai Bonds, Municipal Bonds, and Preferred Securities

#### Other Major League Tables

Japan Publicly-Offered Straight Bonds
Commissioned Company & Fiscal Agent

CY2011, General Corporate & Electric Company Source: I-N Information System,

1st Samurai Bonds – Lead Manager

CY2011, by number of deals Source: Thomson Reuters

1st Custody Annual Survey (Japan)

0000

1st

Source: Global Custodian Magazine 2011, Agent Banks In Major Markets Survey (Cross Border)

aggregated figure of 2 banks summed up by Mizuho

Defined Contribution Pensions

Source: R&I "Newsletter on Pensions and Investments"

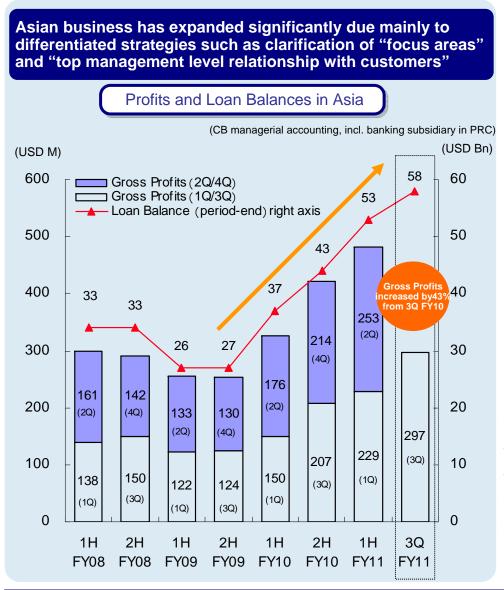
Tokyo FOREX Market Overall Ranking (Votes of General Corporations)

Source: J-Money Magazine, 21st Tokyo FOREX Market census



# **Growth Area (1)**

(International Banking Unit)



#### **Focus Areas**

- 1 Blue-chip Non-Japanese Customers
- 2 Infrastructure Projects
- 3 Cash-flow / Trade Finance

Stra	Organic growth based on RM
Strategic F	Diversification of revenue sources through collaboration among banking and securities functions
Focus	Risk management fully corresponding to

Syndicated Loans (Asia excl. Japan)

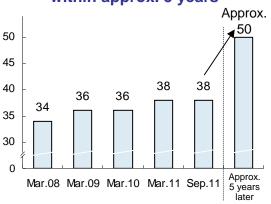
		Amount (USD M)	Market Share
1	HSBC	9,731	9.0%
2	Standard Chartered	6,620	6.1%
3	DBS	6,161	5.7%
4	Mizuho FG	5,032	4.7%
5	Bank of China	4,728	4.4%
6	MUFG	4,692	4.4%
7	SMFG	4,672	4.3%
$\sim$	/0044 baal		

CY2011, bookrunner basis, any transactions denominated in USD, EUR, JPY, HKD, SPR Source: Thomson Reuters

#### **Network**

Number of Offices in Asia

Aim to increase to approx. 50 within approx. 5 years



External Alliance / Partnership

# Approx. 90 broad alliances and partnerships

- Alliances and partnerships with approx. 60 local governments and approx. 30 financial institutions
- Capture needs of global blue-chip companies in both directions "from Asia to US and Europe" and "from US and Europe to Asia"

# Growth Area (2)

#### (International Banking Unit)

#### **Recent Best Practices**

#### A: Major Natural Resources Company

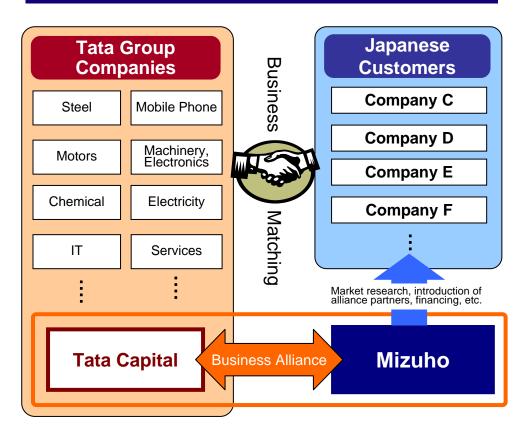
~ Cross-border M&A, etc. ~

- Mizuho's track record and strong commitment to their business in trade finance and other business areas were highly appreciated.
- In Apr. 2010, Mizuho was selected to be the only Japanese panel bank for the company's Asian trade finance
- In Aug. 2011, Mizuho arranged a cross-border M&A syndication as a joint MLA & bookrunner

#### B: Major Oil Company

- ~ Collaboration between Banking and Securities Functions, etc. ~
- Mizuho established a solid position as a first-call bank of the company based on strong top management relationships
- In Jun. 2010, Mizuho responded promptly to the company's large-scale financing needs
- In Sep. 2010 and May 2011, Mizuho further expanded business with the company; Mizuho International (SC's overseas subsidiaries in U.K.) won an active bookrunner status for euro bond/dollar bond

#### **Business Matching (Tata Group, India)**



- Jul. 2008: Mizuho concluded business alliance with Tata Capital
- Feb. 2011: "Tata-Mizuho Conference"
  - Mizuho promotes business matching between Tata Group companies and Mizuho's Japanese customers

# **Growth Area (3)** (Infrastructure Projects)

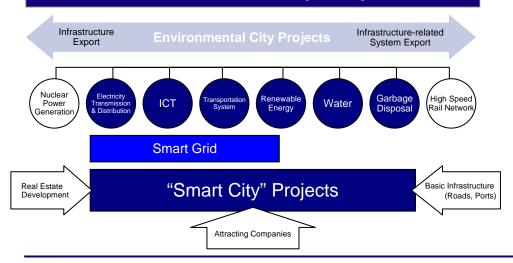
#### **Projection of Infrastructure Demand in Asia**

#### [2010-2020 total; USD Bn]

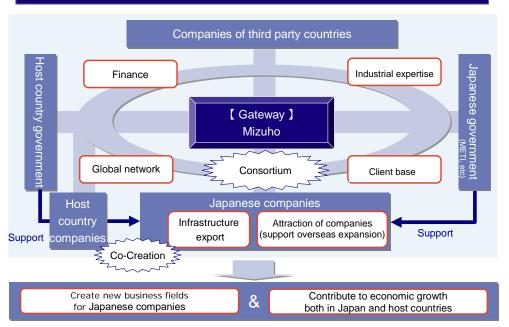
	New Demand	Renewal Demand	Total
Energy (electricity)	3,176	912	4,088
Telecom	325	730	1,055
Transportation	1,761	704	2,466
Airports	6	4	11
Ports	50	25	75
Railroads	2	35	38
Roads	1,702	638	2,340
Water & Sewer	155	225	381
Total	5,419	2,572	7,991

Source: ADB "Infrastructure for a Seamless Asia"

#### **Overview of "Smart City" Projects**



#### Mizuho's Roles in "Smart City" Projects



#### (Major Achievements)

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Country City	Summary	Partners		
India Chennai	Development of Integrated Township Project with Eco-friendly infrastructure centering on Industrial Parks	Ascendas (Singapore) JGC		
China Tianjin	•ESCO (Energy Service Company) Business in TEDA district •Development of Smart City	TEDA Toshiba, Itochu, Nihon Sekkei		
China -	Promotion of Energy-efficient and Environmental Protection Business in China	CECEP Toshiba		
USA Hawaii	•Remote island-type Smart Grid Demonstration Project	Hitachi Cyber Defence Institute		

<sup>\*</sup> Tianjin Economic-Technological Development Area



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# Mizuho's Capital Management

# Mizuho's basic policy\* regarding capital management and dividend policy remains unchanged

\* Pursue an optimal balance between "Strengthening of Stable Capital Base" and "Steady Return to Shareholders" in accordance with changes in the business environment, our financial conditions and other factors

Strengthening of Stable Capital Base

# (1) We will be able to sufficiently meet the new capital regulations including the framework to identify G-SIFIs

- Common Equity Capital Ratio (under Basel 3) is estimated to be "mid-8% \*1" as of the end of March 2013
  - Steadily accumulate retained earnings
  - Efficiently manage risk-weighted assets
- We aim to have accumulated a sufficient level of capital base when Basel 3 becomes fully effective, considering the timeline of the phase-in implementation through January 2019

**Steady Return** to Shareholders

# (2) Planned annual dividend payments of JPY 6 per share of common stock for FY2011 is unchanged

- Annual cash dividend payments on common stock for FY2011 is planned to be JPY 6 per share of common stock (unchanged from FY2010)
- In order to provide returns to shareholders at a more appropriate timing, we made an interim cash dividend payments of JPY 3 per share of common stock

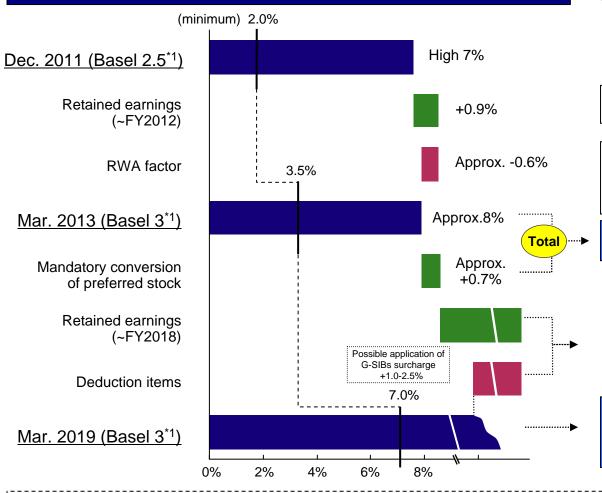
The above information includes forward-looking Statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

<sup>\*1:</sup> Incl. the Eleventh Series Class XI Preferred Stock (balance as of Dec. 2011: JPY 380.6Bn, mandatory conversion date: Jul.1, 2016)

# Common Equity Capital (CET1) Ratio under Basel 3

(Preliminary Simulation)





#### **Variables and Calculations**

- Net Income (Apr.-Dec. FY2011): JPY 270Bn
- Effect of turning TB, SC and IS into wholly-owned subsidiaries: improved by 0.3%

#### Steady Accumulation of Retained Earnings

Retained earnings through FY2012: approx. +JPY 460Bn\*2

#### Estimated increase in RWA: around 10%

- [+] Impact of revisions to the calculation methods (Basel 2.5, Basel 3) (Impact due to Basel 2.5: approx. +JPY 1Tn)
- [ ] Efficient management of risk-weighted assets

#### CET1 Capital Ratio: mid-8%

Preferred Stock to be converted to Common Stock (JPY 380Bn\*3)

- Phase-in of deductions (to be increased by 20% p.a.) starts from 2014
- Plan to accumulate retained earnings
   which more than offset the impact of deductions

To a capital level which will be able to sufficiently meet the new capital regulations when fully effective

The details - such as the calculation method for the capital adequacy ratio under the new capital regulations - have yet to be determined. Therefore, our Common Equity Capital Ratio is the estimated figure that Mizuho Financial Group calculates based on publicly-available materials issued to date

The above information includes forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" on P.1 of this presentation

# (Reference) Summary of the New Capital Regulations (Basel 3)

#### **Key Points of Reforms**

# ■ Common Equity Capital (CET1) Ratio (including Capital Conservation Buffer)

- ⇒ Minimum ratio requirements:
  3.5% (Jan. 2013) at initial implementation
  7.0% (Jan. 2019) when fully effective
- Additional loss absorbency requirement for Global Systemically Important Banks (G-SIBs)
- ⇒ Phase-in from Jan. 2016 (fully effective in Jan. 2019)
  (Additional Loss Absorbency Requirement: +1.0-2.5%)

(Reference)

- Tier 1 Capital Ratio (including Capital Conservation Buffer)
- ⇒ Minimum ratio requirements: 4.5% (Jan. 2013) at initial implementation 8.5% (Jan. 2019) when fully effective
- ⇒ Existing preferred securities and subordinated debt will be phased out (Fixing the base at the nominal amount of such instruments outstanding on Jan. 1, 2013, their recognition will be capped at 90% from Jan. 1, 2013, with the cap decreasing by 10% in each subsequent year)

# Capital

Capital Standards

#### ■ Deductions from CET1

Not applicable at initial implementation of CET1(Jan. 2013)
 Phase-in of deductions will begin after Jan. 2014

## ₽V

#### ■ Revisions of calculation method of RWA

⇒ The treatment of counterparty credit risks and others

#### **Common Equity Capital (CET1) Ratio**



	2013	2014	2015	2016	2017	2018	2019
Minimum CET1 + Capital Conservation Buffer	3.5%	4.0%	4.5%	5.125%	5.750%	6.375%	7.0%
Deductions (Phase-in)		20%	40%	60%	80%	100%	100%
(Reference)							
Minimum Tier 1 Capital							
+ Capital Conservation	4.5%	5.5%	6.0%	6.625%	7.250%	7.875%	8.5%

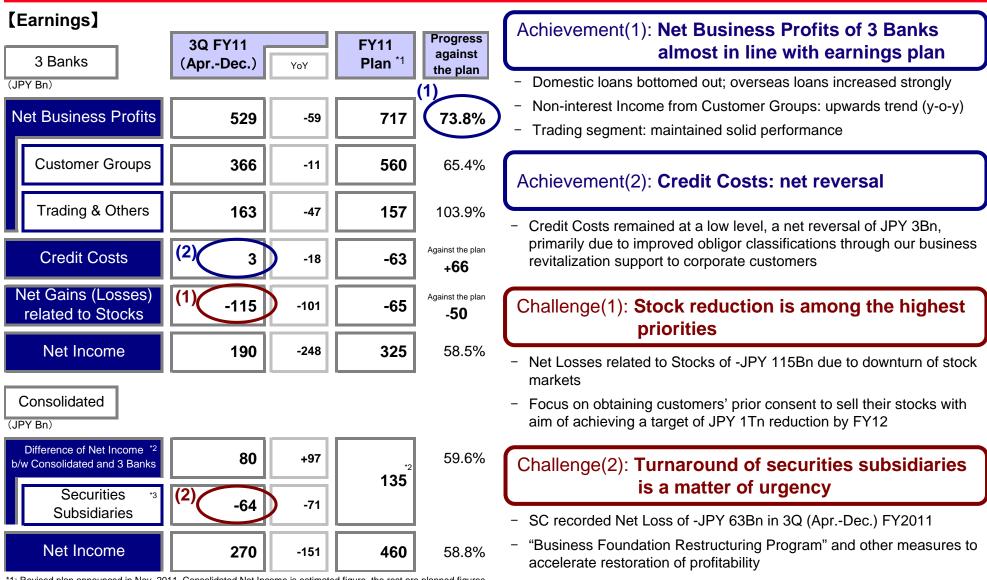
The balance of Tier 1 preferred securities as of Dec. 31, 2011: JPY 1.8Tn (o/w, those to become optionally redeemable through Mar. 31, 2013: JPY 0.17Tn)

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# One MIZUHO: Building the future with you Mizuho Financial Group

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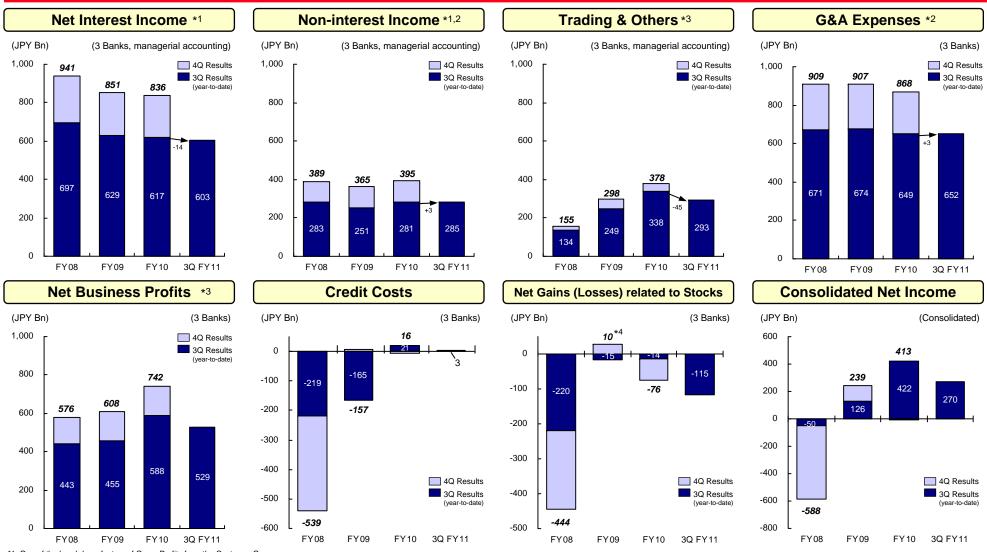
# 3Q FY2011 Financial Results (Executive Summary)



<sup>\*1:</sup> Revised plan announced in Nov. 2011. Consolidated Net Income is estimated figure, the rest are planned figures

<sup>\*2:</sup> Consolidated Net Income - Net Income of 3 Banks \*3: Consolidated Net Income of IS + Consolidated Net Income of SC

## **3Q FY2011 Results (Trend)**



<sup>\*1:</sup> One of the breakdown factors of Gross Profits from the Customer Groups

<sup>\*2:</sup> Certain items in expenses regarding stock transfer agency business and pension management business, which had been recorded as G&A Expenses until FY10, have been included in Non-interest Income beginning with FY10, and the figures for FY10 have been reclassified accordingly

<sup>\*3:</sup> Excl. the impact (JPY 77.5Bn for 1.3Q FY09 [the same amount for 1.4Q FY09], eliminated on a consolidated basis) of a change in the recipients of divided payments under our schemes for capital raising by SPCs in FY09

<sup>\*4:</sup> Incl. -JPY31Bn losses on equity derivatives entered into for hedging purposes (recorded in "Gains (Losses) on Derivatives other than for Trading")

## **League Tables**

#### **Syndicated Loans (Japan)**

		Proceeds (JPY Tn)	Market Share
1	Mizuho Financial Group	10.0	40.9%
2	Sumitomo Mitsui Financial Group	6.7	27.3%
3	Mitsubishi UFJ Financial Group	5.7	23.3%
4	Citi	0.3	1.4%
5	Sumitomo Mitsui Trust Holdings	0.3	1.3%

2011/1/1-2011/12/31, bookrunner basis, finacial closing date basis Source: Thomson Reuters Japan Syndicated Loans

# Equity Underwriting (Global) - Japanese Corporations

		Amount (JPY Bn)	Market Share
1	Nomura Securities	528.8	29.0%
2	Daiwa Securities	405.5	22.2%
3	Mizuho Financial Group	217.9	11.9%
4	Mitsubishi UFJ Morgan Stanley Securities	174.2	9.5%
5	Sumitomo Mitsui Financial Group	148.3	8.1%

2011/1/1-2011/12/31, underwriting amout basis
Source: Thomson Reuters Japan Equity & Equity Related

#### **Bond Underwriting (Japan)**

		Amount (JPY Tn)	Market Share
1	Mitsubishi UFJ Morgan Stanley Securities	2.7	19.2%
2	Nomura Holdings	2.7	19.0%
3	Mizuho Securities	2.7	19.0%
4	Daiwa Securities Capital Markets	2.1	14.9%
5	SMBC Nikko Securities	1.8	12.5%

2011/1/1-2011/12/31, underwriting amount basis including Samurai Bonds, Munucipal Bonds and Preferred Securities Source: Mizuho Sec. based on data from I-N Information Systems

#### **M&A Advisory - Japanese Corporations**

		Number of Deals	Rank Value (JPY Bn)
1	Mizuho Financial Group	97	4,482.0
2	Nomura Securities	122	4,145.0
3	Sumitomo Mitsui Financial Group	114	3,785.0
4	BofA Merrill Lynch	9	3,684.7
5	MUFG (incl. Morgan Stanley)	41	3,336.8

2011/1/1-2011/12/31, any Japanese company acquired, announced basis, number of deals basis

Source: Thomson Reuters Japan M&A Financial Advisor

#### **Defined Contribution Pensions**

	Number of Participants (10 Thousand)		Market Share
1	Mizuho Financial Group	73.1	20%
2	Chuo Mitsui Asset Trust and Banking + The Sumitomo Trust and Banking*	66.7	18%
3	Defined Contribution Plan Consulting of Japan	55.2	15%
4	Nippon Life Insurance	46.3	12%
5	NSAS(Nomura Pension Support & Service)	42.6	11%

2011/3/31, including joint acceptances

Source: R&I "Newsletter on Pensions and Investments, Oct. 3, 2011" Japan Defined Contribution Pension Plans (Number of Participants)

#### **Custody Annual Survey (Japan)**

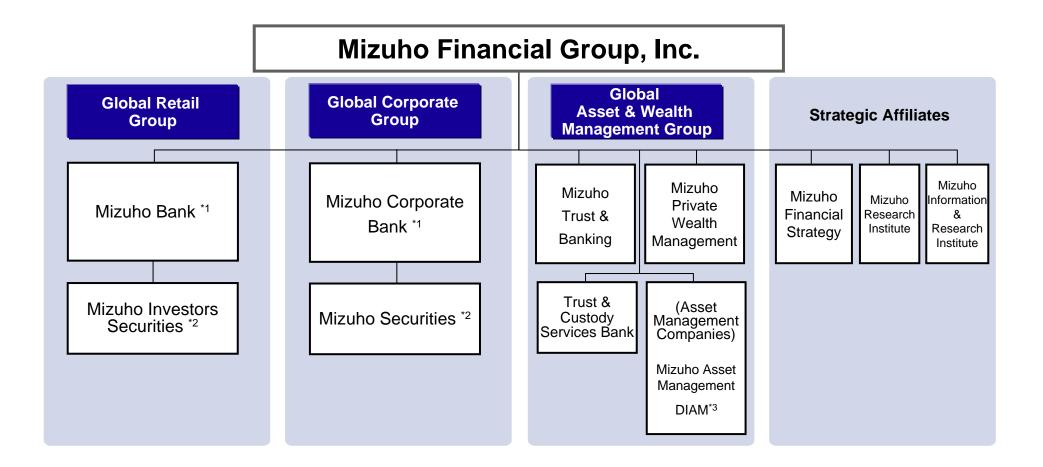
			Points
	1	Mizuho Corporate Bank	5.83
	2	Citi	5.63
-	3	Bank of Tokyo-Mitsubishi UFJ	5.54
	4	Sumitomo Mitsui Banking Corporation	5.48
-	5	HSBC	5.47

Source: Global Custodian Magazine

"2011 Agent Banks in Major Markets Survey (Cross Border)"



<sup>\*</sup> aggregated figure of 2 banks summed up by Mizuho Financial Group



<sup>\*1:</sup> The basic policies for conducting a merger between BK and CB were determined in November 2011

<sup>\*2:</sup> The basic policies for conducting a merger between SC and IS were determined in July 2011

<sup>\*3:</sup> An affiliate under equity method