

CLSA Japan Forum 2006

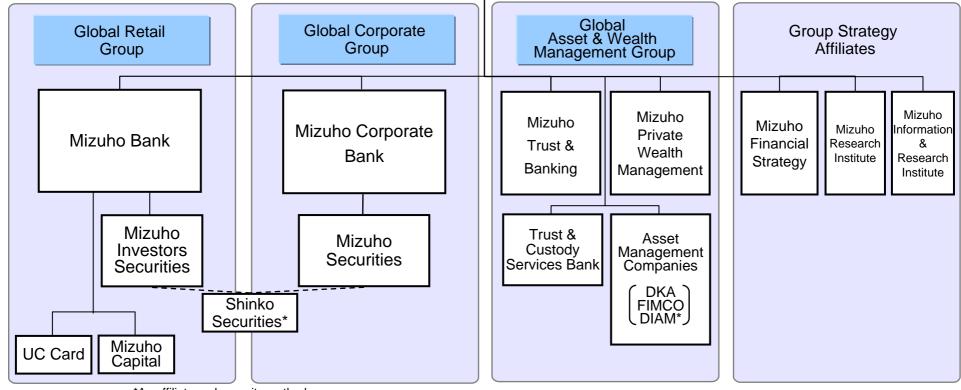
February 2006

Mizuho Financial Group

Definitions

3 Banks: Aggregated figures for Mizuho Bank (BK), Mizuho Corporate Bank (CB), Mizuho Trust & Banking and their financial subsidiaries for corporate revitalization on a non-consolidated basis

Mizuho Financial Group, Inc.



*An affiliate under equity method

A New Phase in Management Strategies

Enhancement of Top-line Growth ~ Retail Strategies ~

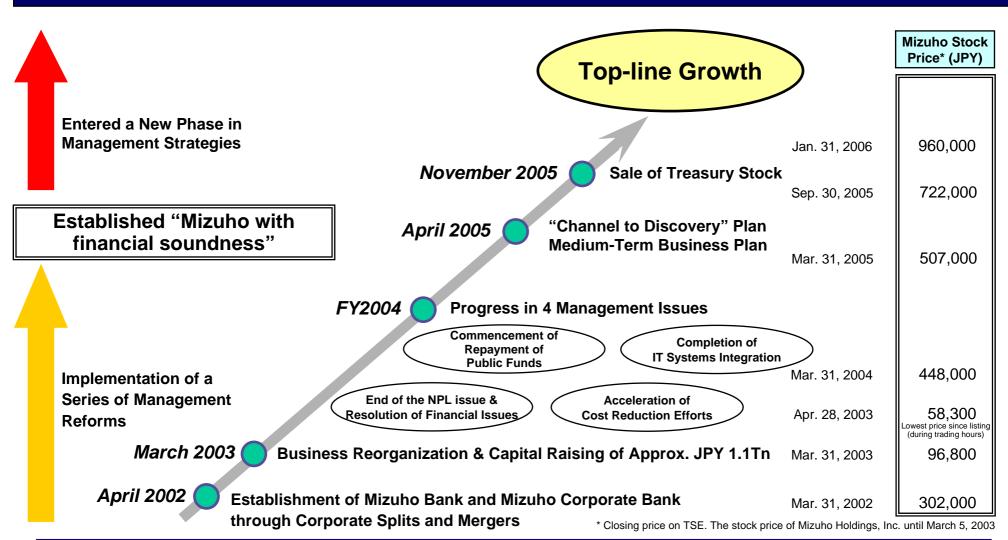
Capital Management

In Closing

A New Phase in Management Strategies

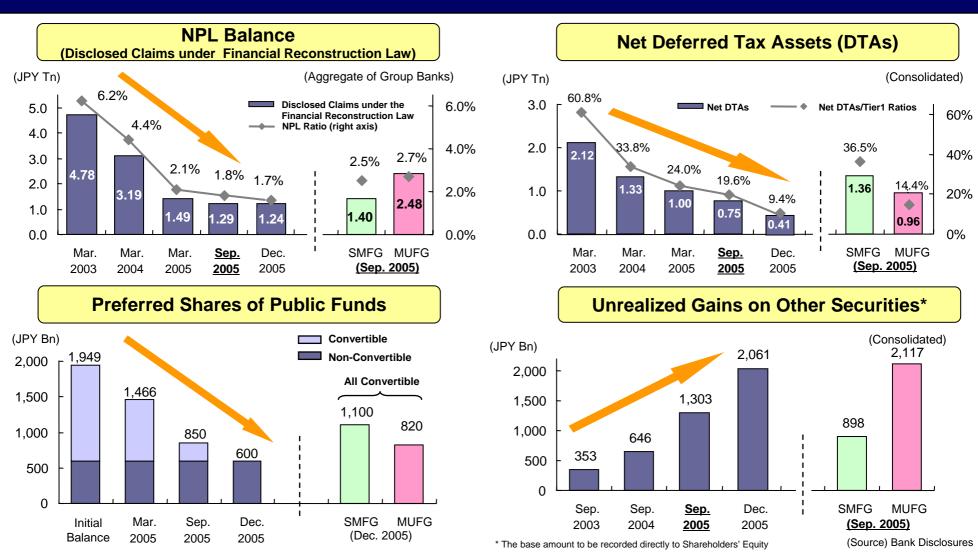
A New Phase in Management Strategies

Management focus shifted to "top-line growth" and "disciplined capital management" on the back of "financial soundness"



"Mizuho with Financial Soundness"

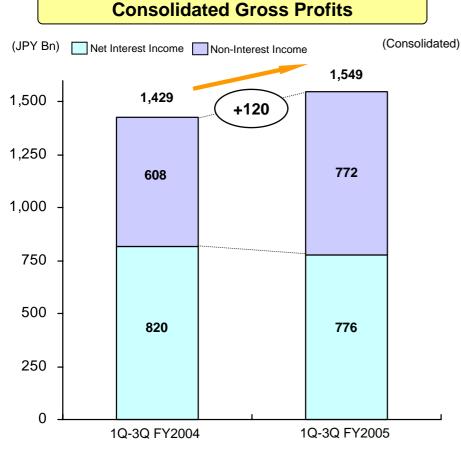
■ Established a top level financial strength among Japanese Mega Banks

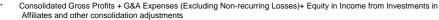


Enhancement of Top-line Growth

Increasing Earnings at the Third Quarter of FY2005 (Apr.1~Dec.31,2005)

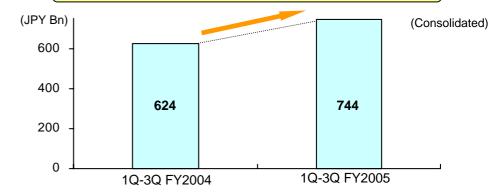
■ Consolidated Gross Profits increased by JPY120Bn from the same period of FY2004





^{**} Credit Costs is a gain of JPY52Bn due to decreases in costs related to write-offs and reversal of reserves

Consolidated Net Business Profits*



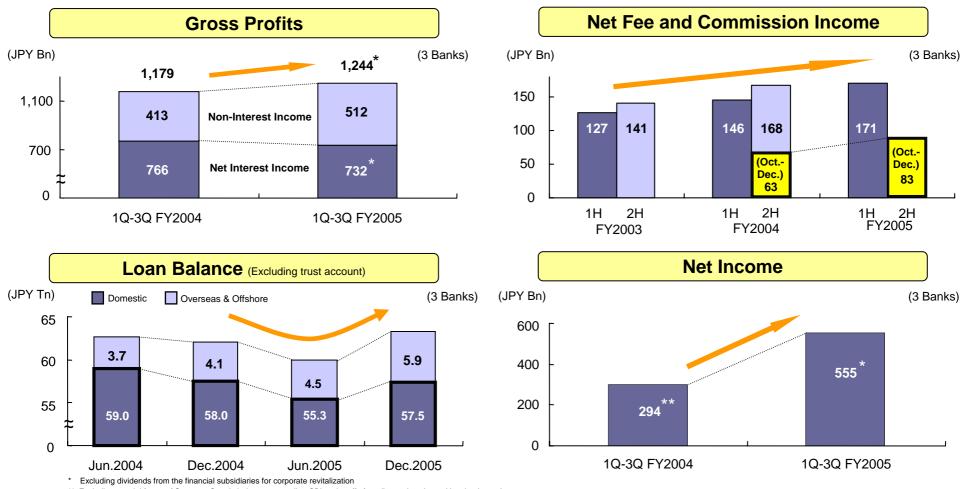
Summary of 1Q-3Q of FY2005			
(JPY Bn , Consolidated)	1Q-3Q FY2005	Changes from 1Q-3Q FY2004	
Consolidated Gross Profits	1,549	+120	
G&A Expenses	-817	+21	
Consolidated Net Business Profits*	744	+119	
Credit Costs	52 **	+92	
Ordinary Profits	745	+278	
Net Income	581	+243 ***	



^{***} Excluding special factor of Supreme Court's judgment regarding CB's write-off of credits against Japan Housing Loan, Inc. from 1Q-3Q of FY2004

Increasing Earnings in the New Stage of Growth

- Gross Profits increased mainly due to the strong growth in Non-Interest Income
- Loan balance hit the bottom and started to grow even in the domestic market

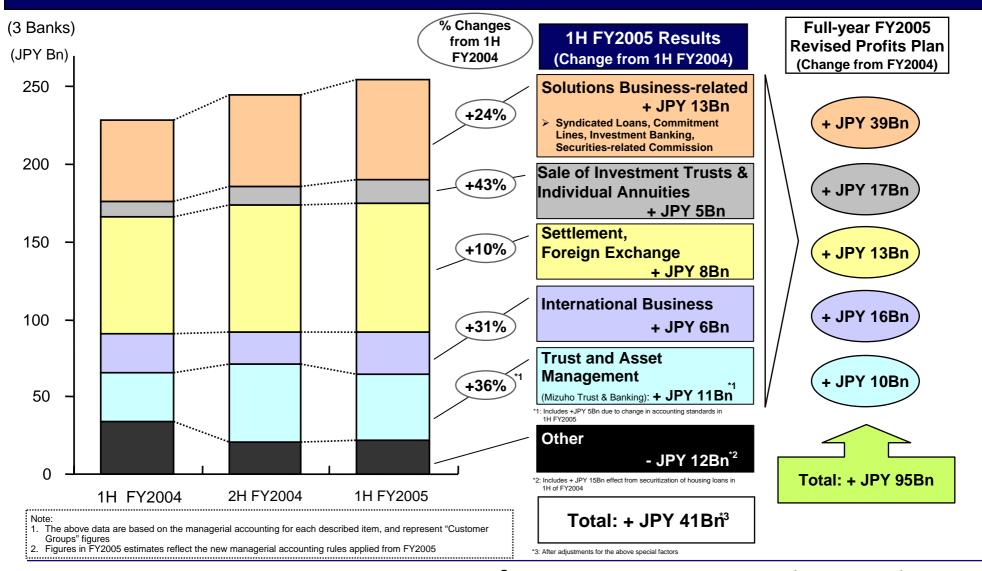


Excitating Special ractor of Supreme Source Judgmont regulating

^{**} Excluding special factor of Supreme Court's judgment regarding CB's write-off of credits against Japan Housing Loan, Inc.

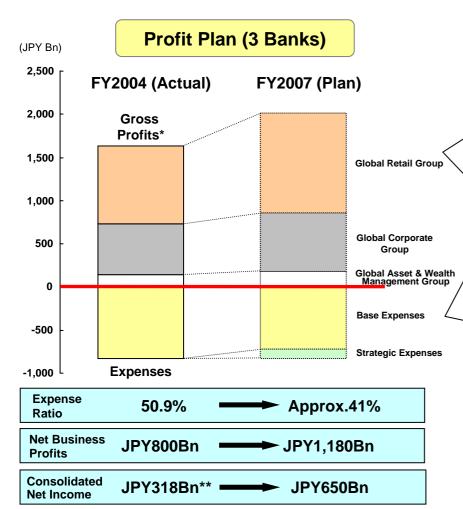
Increasing Non-Interest Income from Customer Groups

Key drivers for the growth come from solutions, retail and international businesses



Medium-Term Business Plan

■ Further increase top-line earnings by investing management resources into the retail banking business and other areas of growth



^{*} Gross Profits before credit costs for trust accounts

■ Gross Profits: +JPY 380Bn, 23% increase

(FY2007(plan) over FY2004(actual))

- Global Retail Group
 - > Gross Profits: +JPY 250Bn, 27% increase
 - ➤ Expense Ratio: 61% (FY2004) → approx. 45% (FY2007)
- Global Corporate Group
 - ➤ Gross Profits: +JPY 100Bn, 17% increase
 - ➤ Non-Interest Income Ratio: 33%(FY2004)→approx.45%(FY2007)
- Global Asset & Wealth Management Group
 - > Gross Profits: +JPY 32Bn, 21% increase

■ G&A Expenses: Strategic Expenses for growth will be offset by further reduction in Base Expenses

• Further reduction in Base Expenses: Approx.-JPY103Bn

(FY2007(plan) over FY2004(actual))

- Reduction in development, operating and outsourcing costs for IT systems, as a result of the IT systems integration
- Strategic Expenses for measures to increase profits: Approx. JPY107Bn (FY2007)
 - Establish framework for consulting businesses and reform branch network and channels
 - > Expand the syndicated loan business
 - > Promote IT systems investments

<economic assumptions=""></economic>	FY2005	FY2006	FY2007
Real GDP	1.5%	1.8%	2.0%
3M TIBOR	0.09%	0.3%	0.6%
10 Year JGB (Newly Issued)	1.5%	1.8%	2.0%

Excluding special factor of Supreme Court's judgment regarding CB's write-off of credits against Japan Housing Loan, Inc.

Strategic Focuses of Global Groups

Global Retail Group

Mizuho Bank

Retail Banking

Increase Profitability of "Mass-Retail Transactions"

Increase MMC membership

Strengthen Loan Business for Individuals

Increase Captive Loans and housing loans

Promote Business with Enhanced Consulting Functions

Increase sales of investment products

Strengthen Channel Network

Open approx. 100 new type (retail only) branches

Corporate (SME) Banking

Increase Loans to Middle Credit Risk Corporations

Increase loans with higher risk-adjusted returns

Increase Loans to Small Corporations

Increase loans originated through Business Finance Centers

Promote Solutions Business

Increase Non-Interest Income by enhancing solutions business

Global Corporate Group

Mizuho Corporate Bank

Expand Syndicated Loan Business

Establish a market-oriented indirect financing model

Enhance Investment Banking Business

Strengthen financing arrangements in leveraged finance for M&A, corporate revitalization, etc.

Enhance Overseas Operations

Increase Customer Base and Network

Mizuho Securities

Expand Equity Related Business

Global Asset & Wealth Management Group

Mizuho Trust & Banking

Increase Profits from Trust & Asset Management Business

Proactively allocate resources to growth areas

Pursue Group Synergies

Utilize trust banking agents

Mizuho Private Wealth Management

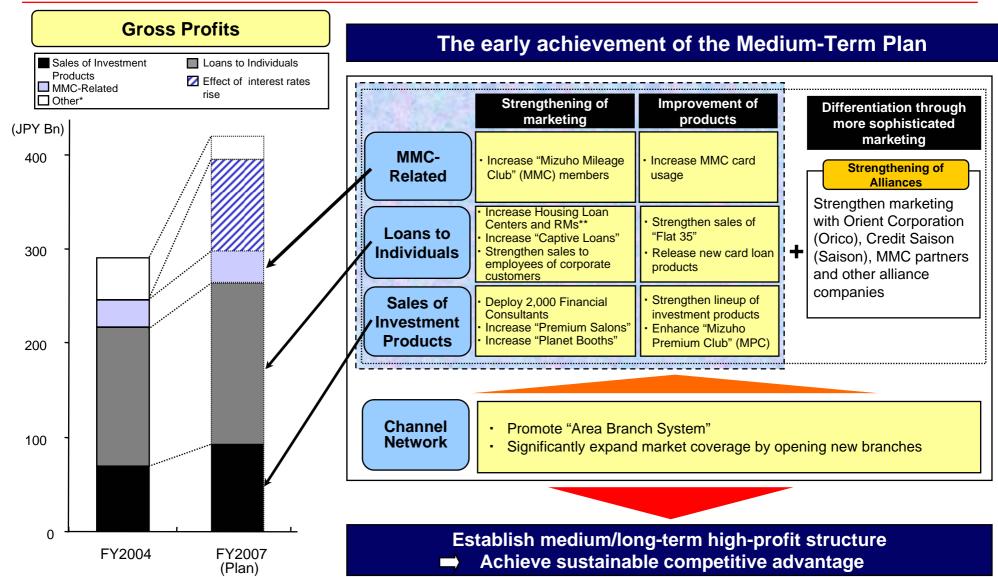
Provide Comprehensive and Integrated Services (Nov.2005~)

Established a full-fledged private banking company

Business Strategies for Retail Banking

- Medium-Term Plan in Retail Banking
- Enhancement of Profitability of "Mass-Retail Transactions" & Strengthening of Loan Business for Individuals
- **■** Promotion of Business with Enhanced Consulting Functions
- Strengthening of Channel Network
- Long-Term Image of Profit Structure

Medium-Term Plan in Retail Banking



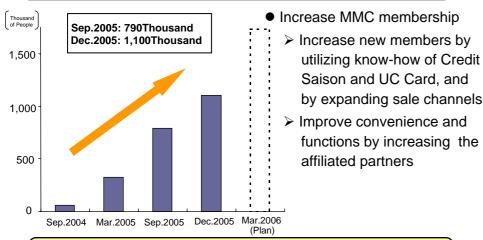
^{*} FY2004 includes the special factor of income from the securitization of housing loans (JPY 15.9bn) **Relationship Management Staffs

Business Strategies for **Retail Banking**

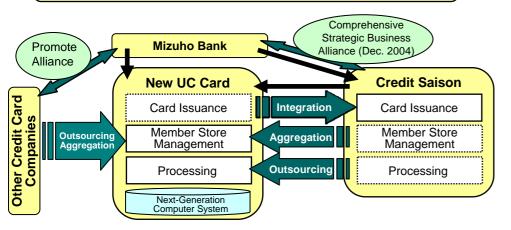
Enhancement of Profitability of "Mass-Retail Transactions" & Strengthening of Loan Business for Individuals

Mizuho Mileage Club

Number of MMC members



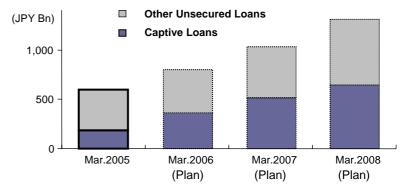
Strengthened Alliance with Credit Saison and **Integration & Reorganization of Card Business**



Loans to Individuals

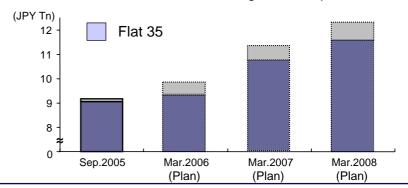
Unsecured Loans to Individuals

- Promote Captive Loans in alliance with Orico
 Issue new card loans in alliance with Orico



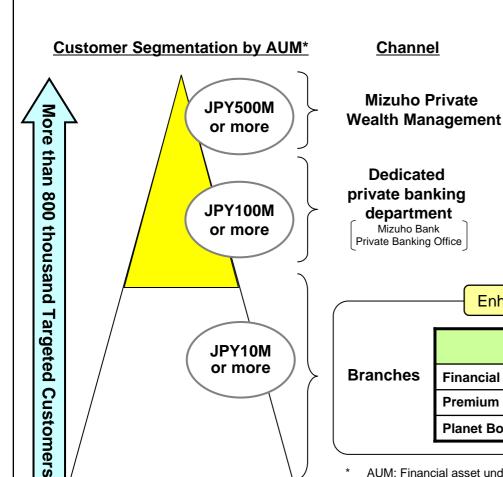
Housing Loans

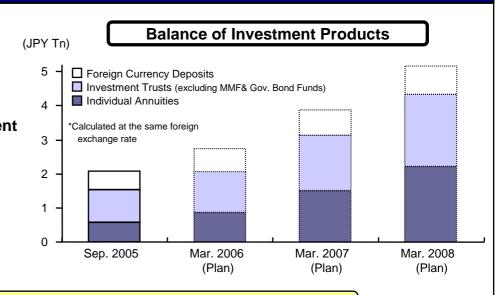
- Increase housing loans through developer channel and sales branch channel
- Promote "Flat 35": securitization type housing loans in alliance with Government Housing Loan Corporation



Promotion of Business with Enhanced Consulting Functions

■ Focus on increasing sales of investment products by enhancing consulting capabilities to more than 800 thousand Targeted Customers





Enhancement of Consulting Services at Branches

	Mar. 2005	Sep. 2005	Mar. 2006 (Plan)
Financial Consultants (FCs)	893	1,322	2,000**
Premium Salons (Consulting Booths)	26	100	175
Planet Booths***	41	60	100

AUM: Financial asset under management

^{1,500} qualified FCs and 500 external recruits

Joint branches with Mizuho Investors Securities

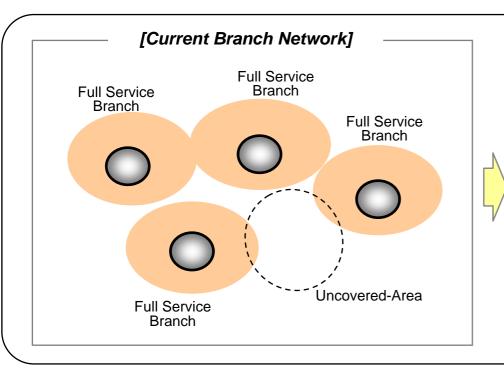
Strengthening of Channel Network (1)

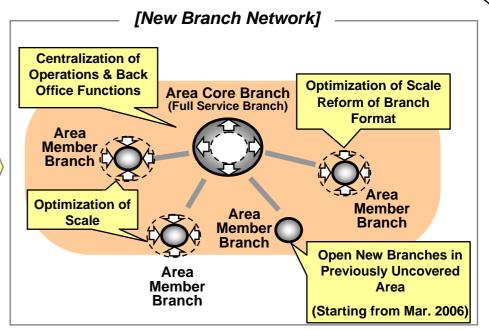
■ Achieve marketing best suited to the market and Pursue efficiencies

Introduce "Area Branch System" (August 2005)

Open approx. 100 New Type (Retail Only) Branches by around the end of March 2008*

* Business Revitalization Plan basis





- Reassemble the Branch Network into "Area Core Branches" and "Area Member Branches"
- Promote mutual cooperation and supplementation between "Area Core Branches" and "Area Member Branches"
- Improve market coverage and ability to capture new market sectors by opening new type (retail only) branches
- Develop a unique "branch model" that utilizes retail and distribution business expertise

Strengthening of Channel Network (2)

New Type (Retail Only) Branch

- Specialize in sale of high-profit products for customer needs for life events
- Provide a high-quality one-to-one consulting service by FCs and RMDB*



Branch Concept focused on Consulting Services

(*Relationship Marketing Database)

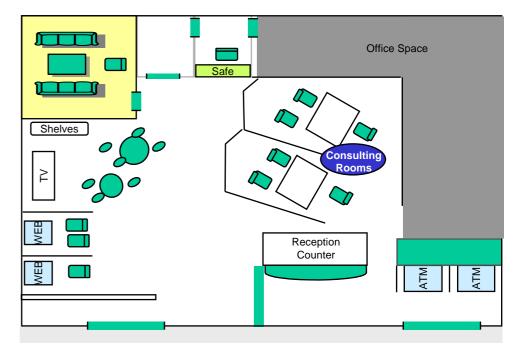
- Spacious branches and customer oriented business hours
 - Combine hospitality and convenience in both décor and service
 - Set branch office hours according to customer needs
- Provide products suitable for the branch location
- Establish opportunities for customers to get to know finance and provide support for objective decisions
 - Provide an opportunity for customers to voluntarily come in contact with financial and banking information
- Provide accurate advices suitable for customer profile
 - Dedicated FCs for each individual customer provide solutions that meet customer needs

Location

- Define target customers and branch format according to the location
- Create a quantitative decision-making procedure for opening branches based on internal data and external statistical data

Effective layout that provides hospitality and convenience

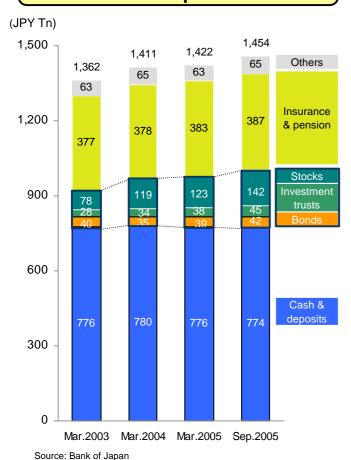
[Image of Branch (Example)]

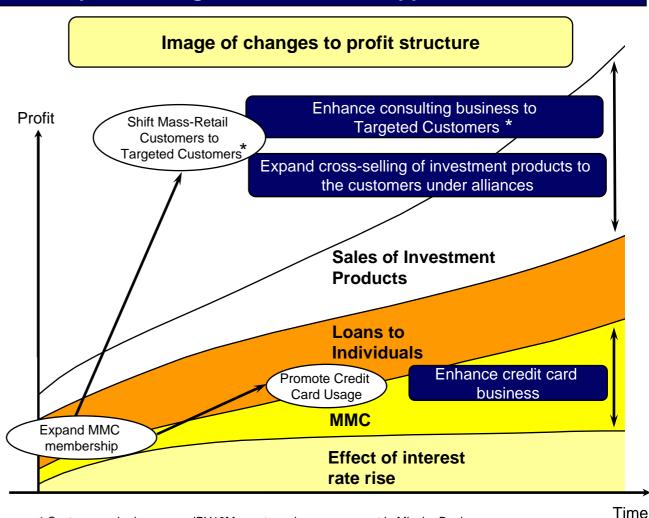


Long-Term Image of Profit Structure

- MMC improves profitability of Mass-Retail Customers and enhances credit card business
- Shifting from deposits to investments presents significant business opportunities

Individuals' financial assets in Japan





^{*} Customers who have over JPY10M assets under management in Mizuho Bank



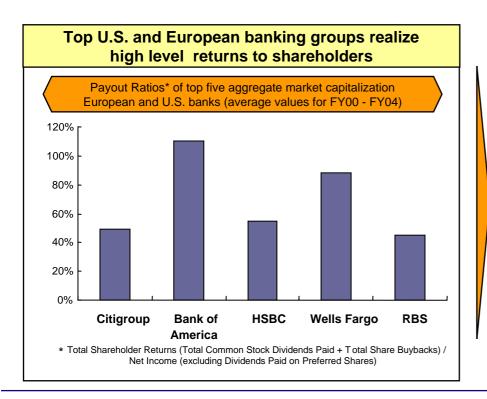
Capital Management

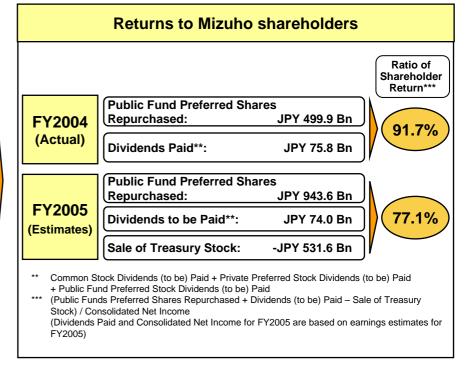
Top-line Growth & Completion of Repayment of Public Funds



Pursuit of Consistent Disciplined Capital Management

Capital management in view of major global banks

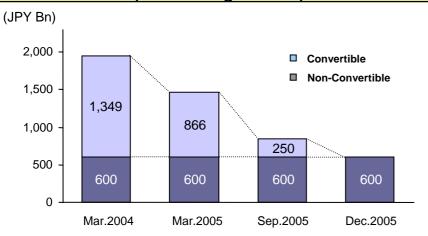




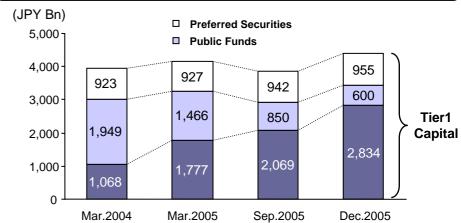
Full Repayment of Public Fund Preferred Shares

- Completed repurchasing of all convertible public fund preferred shares in order to avoid dilution and improved the quality of capital
- Aim to complete full repayment of remaining public funds (non-convertible preferred shares) during FY2006

Repayment of Public Fund Preferred Shares (Outstanding Balance)



Improvement in the Capital Quality (Composition of Tier 1 Capital)



Achieved

- **■** Eliminated potential dilution effects
- Paid less than 5% of premium on total of JPY1,949Bn Public Fund Preferred Shares

Repurchased Amount of Preferred Shares	Premium paid	
Repurchased price basis: JPY1,443.6Bn	+JPY94.6Bn	
Issued price basis: JPY1,349.0Bn		

To Resolve

 Restoring flexibility in management strategy and reducing dividend burden of Preferred Shares

Details of Remaining Preferred Shares

Series/Classes Amount Type

4th Series/ Class IV JPY300Bn (Dividend: 2.38% p.a.)

6th Series/ Class VI JPY300Bn (Dividend: 2.10% p.a.)

- The remaining public fund preferred shares are non-convertible type so that the repurchase and cancellation of them are not affected by stock price.
- Net Income for FY2005 of Mizuho Financial Group (non-consolidated) is estimated at JPY 790Bn, due in part to recording of extraordinary gains (approx. JPY 650Bn) associated with the group reorganization in October.
 - → Secured resources for repurchase and cancellation during FY2006

Capital and Dividend Policies

■ Priority list for capital management

1. Completion of repayment of public funds



Aim to complete the repayment of public funds by the end of FY2006

2. Remaining treasury stock held by Mizuho Financial Strategy (392 thousand shares)



Aim to repurchase and cancel the remaining treasury stock periodically after the completion of repayment of public funds

3. Convertible preferred shares issued to the private sector (JPY 943.7Bn: Conversion period to commence from July 2008)



Consider to eliminate dilutive effects after the commencement of conversion period

■ Review Dividend Policy in balance with pursuit of growth opportunities

Flexibly make dividend payments & conduct share repurchases



Aim to manage with the intent to provide returns to shareholders

Strengthen capital base to support our growth strategies



Aim to raise our consolidated Tier 1 capital ratio to 7% over time

In Closing

Mizuho's statements contained in this material of the current expectations are forward-looking statements subject to significant risks and uncertainties, and actual results may differ materially. Factors that could cause actual results to differ materially include, but are not limited to, changes in overall economic conditions, changes in market rates of interest, further declines in the value of equity securities or real estate, further deterioration of the quality of loans to certain industry sectors and the effect of new legislation or government directives.