

Securing Funding for Industrial Projects

Multiple Clients

1 SITUATION

Deloitte was engaged on several occasions to develop the business case and funding application to establish four innovation precincts across Australia with the aim of uplifting our sovereign industrial capability across defence, space and manufacturing sectors. These initiatives sought to position Australia as a global leader in these industries through targeted innovation and growth.

2 SOLUTION

To develop each business case, Deloitte identified key industry trends, assessed market demand, and completed advanced data analytics to assess economic impact and feasibility of the proposed hubs and facilities. Our team leveraged our strong relationships with both public and private sector stakeholders to advocate for the broader economic potential of each initiative, ensuring that it was aligned with Australia's national strategic objectives. With a deep understanding of the industry, Deloitte ensured funding processes were streamlined and targeted to maximise impact.

3 OUTCOME

Through collaboration and detailed analysis, each of the four business cases were successful - enabling Australia to make strides towards both economic and industrial growth. Key outcomes included:

- Securing \$154 million in funding in total to deliver the four innovation precincts
- Creating an estimated 2600 jobs in critical industries
- Generating economic benefits worth an estimated \$4.8 billion
- Supporting the local defence, space and manufacturing industries to foster technological advancements, and help establish Australia as a key player globally.

