



LockThreat



The GRC Professional's Guide to AI-Powered Platforms

**Six Game-Changing Features Your
Next GRC Tool Must Deliver**

We Need to Talk About Your GRC Reality

It's 4 PM on Friday. Your auditor just emailed asking for evidence of last quarter's access reviews. You know it exists somewhere, maybe in that shared drive, possibly buried in someone's email. Meanwhile, your risk register hasn't been updated since the last board meeting, and you just got wind of a new regulation that might affect three different compliance frameworks you're already juggling.

If this sounds like your Thursday (or Monday, or any day ending in 'y'), you're not alone.

Last month, I spoke with Maria, a compliance director at a growing SaaS company. She told me, "I spend more time hunting for documents than actually analyzing risk. It's like being a detective, but the case never closes." Her story isn't unique. We hear variations of it from nearly every compliance professional we meet.

The traditional GRC approach — quarterly risk assessments, manual control testing, reactive compliance tracking — was built for a different world. A world where regulations change annually, not monthly. Where "the cloud" meant weather, and where cybersecurity meant making sure your building had locks.

But here's what's changed: Risk moves at the speed of business now. Regulations evolve faster than your procurement process. Your auditors expect continuous evidence, and your board wants to understand risk in terms of what they care about: dollars and cents, not abstract heat maps.

This guide will walk you through what AI-powered GRC actually means (spoiler: it's not just adding chatbots to your current tools) and how to evaluate solutions that can keep pace with modern business reality.



The 6 Capabilities That Actually Matter

1. Risk Quantification That Speaks Finance

Risk registers filled with colors don't help when the CFO asks about spending priorities. AI-powered quantification translates vulnerabilities into financial impact, updating risk in real time as conditions change.

Example: When a VPN vulnerability hit, one firm's system recalculated exposure from \$1.2M to \$2.8M overnight. By morning, the board had clear ROI data for immediate patching.

Why it matters:

- Boards see risk as dollars and ROI
- Budget requests are backed with numbers
- You can model "what-if" scenarios instantly

Ask vendors:

- How do you calculate financial impact?
- Can we adjust weightings for our industry?
- How fast do scores update?



2. Control Testing Without the Stress

Audit prep often means weeks of chasing logs and screenshots. With automation, control tests run continuously, capturing evidence with timestamps and triggering remediation when needed.

Example: A healthcare company cut SOC 2 prep from three weeks to three days. Auditors praised the improved evidence quality.

Why it matters:

- Prep shifts from gathering to reviewing
- Teams focus on exceptions, not routine checks
- Evidence is standardized and complete

Ask vendors:

- Which frameworks come pre-tested?
- How customizable are tests?
- Can remediation be automated?



3. Regulatory Mapping That Keeps Up

Managing ISO, SOC 2, GDPR, HIPAA, and more is overwhelming when new rules drop. AI-driven mapping automatically aligns your policies and controls with updated regulations.

Example: When GDPR guidance changed, one consulting firm was alerted to three policies that needed edits. They made updates in one afternoon instead of weeks.

Why it matters:

- No surprises when regulations change
- Immediate insight into affected controls
- Confidence you're always covered

Ask vendors:

- How often is the regulatory library updated?
- Can you show a recent change in action?
- Do you cover industry-specific frameworks?



4. Evidence Collection That Auditors Love

Chasing logs and approvals across systems wastes weeks. Intelligent evidence collection automatically ingests logs, certificates, and configurations into a secure, auditable repository.

Example: A manufacturing company cut audits from three weeks to two days. Auditors spent time discussing processes instead of hunting for evidence.

Why it matters:

- Evidence is always ready and tamper-proof
- Faster, smoother audits
- Secure, centralized access for auditors

Ask vendors:

- Which sources integrate automatically?
- How is evidence kept tamper-proof?
- Can auditors access evidence directly?



5. Data Integration That Works

Risk data often lives in silos: scanners, ERPs, ticketing systems. With 100+ integrations, LockThreat unifies everything into one view, updating dashboards in real time.

Example: For new hires, the platform assigns controls, schedules training, sets access reviews, and captures onboarding evidence automatically.

Why it matters:

- Dashboards reflect real conditions instantly
- Risk scores update as data changes
- No manual data entry or missed steps

Ask vendors:

- Which systems are supported out of the box?
- How fast can new integrations be added?
- Can workflows be built without developers?



6. Dashboards People Actually Use

Many GRC tools confuse executives and control owners. Role-based dashboards show each stakeholder exactly what they need, from board-level risk trends to control owner tasks.

Example: At one tech startup, department heads began logging in voluntarily because dashboards showed relevant data without compliance jargon.

Why it matters:

- Executives see risk trends and cost impact
- Control owners track tasks and deadlines easily
- Usable on mobile for decisions anytime

Ask vendors:

- What does each role's dashboard look like?
- How customizable are views?
- Is the mobile experience fully functional?



30-Minute Vendor Evaluation

- Send vendors sample data before the demo.
- In 25 minutes, have them show: risk quantification, control testing, regulatory mapping, evidence collection, and integrations.
- Red flags: no real data demo, slow setup, or vague AI answers.

Implementation Reality Check

- Timeline: 6 months from integration to optimization.
- Needs: executive support, clean data, change management.
- Avoid roadblocks: choose proven integrations, involve end users, start with core features.

Next Steps

1. Track your team's manual GRC workload for one week.
2. Define what success looks like.
3. Evaluate 2–3 vendors with the 30-minute test.
4. Run a pilot using real data.

Remember: You're choosing a platform that will shape risk and compliance for years.



About LockThreat AI

LockThreat delivers unified GRC management with full coverage across industry frameworks, IT environments, and use cases including cybersecurity, HR, and facilities. Our AI-powered platform features an intuitive no-code workflow builder, 100+ out-of-the-box and custom integrations, and customizable dashboards and reports.

We partner with organizations in financial services, healthcare and life sciences, retail and ecommerce, energy and utilities, and technology and telecom. The platform is available through major hyperscalers such as AWS, Microsoft Azure, Google Cloud, IBM Cloud, Oracle, and Salesforce.

What sets us apart is our focus on real-time risk insights and centralized compliance management. We streamline the entire GRC lifecycle from policy creation and evidence collection to risk identification and mitigation so businesses can manage governance, risk, and compliance with ease.

Whether you're protecting financial data, safeguarding patient information, securing customer transactions, strengthening critical infrastructure, or managing technology risks, LockThreat adapts and scales with your needs.

Learn more: www.lockthreat.ai

Schedule a demo: sales@lockthreat.ai

Available through: AWS Marketplace, Azure Marketplace, Google Cloud Marketplace, and other leading platforms.