# Creating a Global Convenience Champion



### **Value Proposition**

- Combined global retail platform with over 100,000 sites spanning Asia-Pacific, North America, Australia and Europe, delivering long-term value for customers, employees, franchisees, and shareholders.
- Highly complementary businesses and shared values position us to learn from each other, optimize operations through integrated supply chains, and create an even more efficient and customer-focused retail network.
- Combining global scale and local excellence will ensure we uphold the local expertise and customer focus that have made both companies successful.
- Growing the iconic 7-Eleven brand worldwide by continuing to invest in the business in Japan and around the world.



- Enhanced experience for customers globally by integrating of best practices, fueling innovation and leveraging global supply chains to enable greater product offering.
- Strong shared commitment to supporting our global communities including during disaster relief efforts, offering our customers shelter and access to the essentials they need.
- Financially sound proposal with a plan to maintain strong investment grade ratings, ensuring the financial health of the business and allowing ongoing investment.

## **Our Commitments to Japan**



#### Preserving Seven & i's Excellence and Market Leadership

Couche-Tard recognizes
Seven & i's exceptional
operations in Japan and its
deep connection to local
communities in rural and urban
areas. We are committed to
maintaining its high standards,
strong brand, and trusted
service, and we want to
continue to grow in Japan and
create more jobs locally.



## **Empowering Local Expertise and Leadership**

Couche-Tard takes a partnership-driven approach in new markets, and we will uphold Seven & i's successful operating model, empowering local leaders and employees with the resources to drive continued success and maintaining Seven & i's locally established distribution and logistics operations.



## **Creating More Value** for Franchisees

Couche-Tard will uphold 7-Eleven's franchise model—the foundation of its success—and continue business operations tailored to the Japanese market. We are committed to strengthening support for franchise owners to help improve their profitability.



## **Our Commitments to Japan (cont.)**



# Enhancing Product Quality and Availability

We value 7-Eleven Japan's product quality and aim to expand that offer and availability.



# Sustaining Seven & i's Role in Emergency Preparedness, Response and Disaster Relief

Couche-Tard acknowledges Seven & i's vital role in Japan's emergency response and community support. Couche-Tard too has deep experience supporting our communities where we operate and will ensure Seven & i continues to serve as an essential pillar of support.

#### **About Alimentation Couche-Tard**

**Brands:** 







Founding Office: Laval, Québec, Canada

**Stock Information: ATD: TSX** 







~16.8K Stores Globally



**~13.1K**Road
Transportation
Fuel Stores



~149K Employees



**~8.7M**Customers
Served Per Day



#### **List of Markets:**

Belgium, Canada, Cambodia, Denmark, Egypt, Estonia, Germany, Guam, Guatemala, Honduras, Hong Kong, Indonesia, Ireland, Jamaica, Latvia, Lithuania, Luxembourg, Macau, Mexico, Morocco, Netherlands, New Zealand, Norway, Poland, Saudi Arabia, South Africa, Sweden, Tanzania, United Arab Emirates (UAE), United States, Vietnam.