

03 / OPEN ROLE

FULL-TIME • MOUNTAIN VIEW, CA

STRATEGIC ENGAGEMENT MANAGER

03

TEAM	LOCATION	TYPE	LEVEL
Frontier AI Labs	Mountain View, CA · Hybrid	Full-time	3+ years experience

ABOUT STRAIKER LABS

Straiker Labs is the research arm of Straiker, The Agentic Security Company. We build the simulation and evaluation infrastructure that turns cyber defense research into repeatable experiments, and we partner with frontier AI labs to measure and improve how their models behave in security-critical settings.

ABOUT THE ROLE

You will own the research and evaluation engagements between Straiker Labs and frontier AI labs. That means defining technical scope, coordinating researchers and engineers, and keeping delivery honest against what was agreed. You will work closely with deeply technical people while keeping a program moving.

WHAT YOU'LL DO

- **Build the relationships.** Get to know frontier-model teams and what their research priorities and evaluation needs actually are.
- **Scope the work.** Shape technical opportunities into clear scopes, milestones, and success criteria with our research and engineering team.
- **Run the engagement.** Coordinate delivery, communicate progress, and resolve ambiguity across partner and internal stakeholders.
- **Grow it.** Own commercial execution and turn promising first collaborations into durable research relationships.

WHAT WE'RE LOOKING FOR

- Three or more years in a customer-facing role requiring strong judgment, ownership, and complex stakeholder coordination.
- Direct exposure to foundation-model labs or AI infrastructure, with the fluency to discuss evaluations, training workflows, and technical tradeoffs.
- Excellent writing and executive communication, including making a technical proposal precise and actionable.

- A record of carrying an engagement from discovery and scoping through delivery and commercial follow-through.

WHO THRIVES HERE

Precise communication, reliable follow-through, and curiosity about how better cyber data improves model capability. You should be comfortable being the least technical person in a room and still the one everyone trusts to keep the program on track.

APPLY

recruiting@straiker.ai · Attach a CV and a short note on your relevant work.



BENEFITS

Health & family

Medical, dental, and vision for you and your dependents, plus 401(k).

Time & ownership

Meaningful early equity with a 10-year exercise window.
Unlimited PTO with a 15-day floor we enforce.

Craft

Conference and travel budget to be in the room with the labs.
Home-office stipend.

Straiker Inc. is an equal opportunity employer. We consider all qualified applicants without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, veteran status, or any other characteristic protected by law. We provide reasonable accommodation to applicants with disabilities at any stage of the hiring process. Contact recruiting@straiker.ai to request accommodation. Straiker participates in E-Verify where required.