

JOIN THE HIBOX GLOBAL PARTNER NETWORK

Become a Hibox Reseller: Grow Your Business with a Platform Built for Healthcare

Hibox partners with system integrators, healthcare technology providers, and Pro AV specialists who want to deliver complete, future-ready digital Patient Engagement and Entertainment solutions, backed by a proven platform, a structured path to enablement, and real ongoing support.

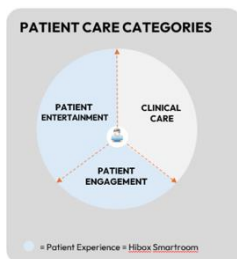
IT ALL STARTS WITH A CONVERSATION

As healthcare providers accelerate digital transformation, demand for connected patient engagement, communication, and entertainment keeps growing. Hibox lets you expand your offering with a platform built for long-term scalability and measurable patient impact, strengthening customer relationships and unlocking new opportunities in software, integration, services, and modernization.

ONE PLATFORM FOR PATIENT ENGAGEMENT AND ENTERTAINMENT

Patient care sits across three categories. Hibox operates in two of them; patient entertainment and patient engagement, which together we call Patient Experience. We do not operate in clinical care, and nothing on our platform is positioned, marketed, or built to replace a clinical system.

OUR SOLUTION SCOPE



COVERING ALL USE CASES



TRUSTED BY HEALTHCARE



LET'S BUILD A SOLUTION YOU CAN POSITION, MARKET AND SELL

By adding patient engagement and entertainment to your portfolio, you can open new revenue opportunities, expand into new geographies, strengthen your position with existing customers and become a more strategic technology partner. We provide the solution, expertise and support. You bring the customer relationships and market knowledge. **Together, we can turn an emerging healthcare need into a solution you can confidently position, market and sell.**

"Together, we build the hospital of the future." That's the standard we hold every partner relationship to, from the first conversation to the customers you win together. As your partner, we are committed to ongoing collaboration, innovation, and hands-on support, helping you respond to changing customer needs and turn new opportunities into successful business.



Rasmus Almqvist

VP Global Sales, Hibox Systems

Ready to join the Hibox partner network?

1

Become a Reseller

2

Reseller Bootcamp

3

Partner Roadshow

Becoming a Hibox reseller starts with a conversation and leads to a structured path: the Reseller Bootcamp equips you to sell with confidence, and the Partner Roadshow turns that readiness into real customer demand.