Hibox
Part of Binero

JOIN THE HIBOX PARTNER NETWORK

Grow your business with our platform for digital displays in healthcare

Do you already provide IT solutions to hospitals or other healthcare organizations? Hibox partners with tech-savvy companies such as system integrators, network infrastructure providers or pro AV specialists that want to offer their customers a more holistic service.

ONE PLATFORM FOR AN UNPARALLELED PATIENT EXPERIENCE

With the digital transformation accelerating in healthcare, an increasing portion of the information flow and the care process relies on technology. Hospitals and healthcare facilities use digital displays for many purposes: wayfinding, patient information, entertainment, internal and external communication, emergency messaging, and more.

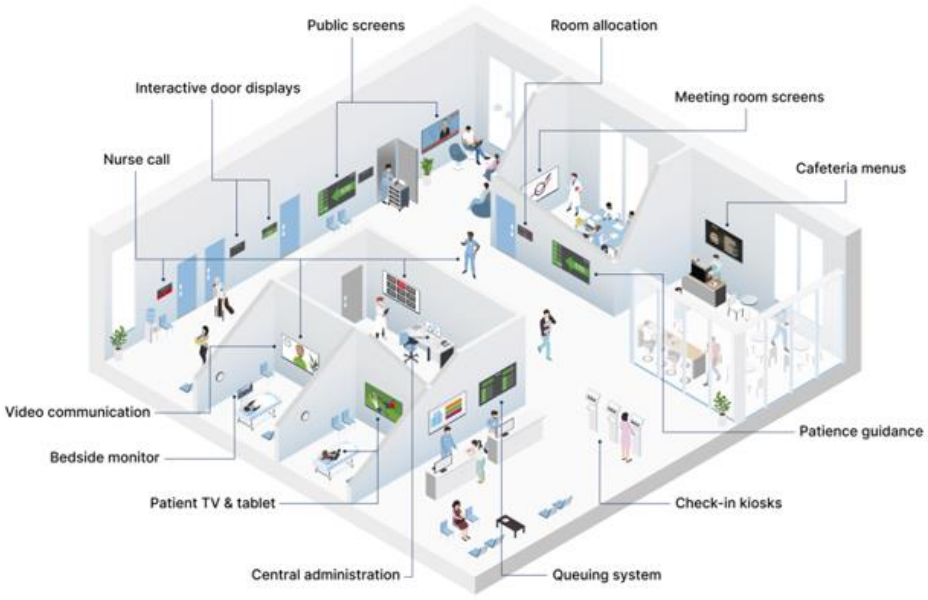
Our software makes it easy to manage and deliver any content across displays throughout a healthcare facility – centrally, securely and efficiently.

CREATE NEW REVENUE STREAMS

By adding the Hibox solution to your product portfolio you can create significant additional recurring revenue and stronger customer relationships.

We provide the solution, expertise and support. You you bring the customer relationships and local market knowledge.

Together, we can capture this market opportunity and help both existing and new customers build the hospital of the future.



IT STARTS WITH A CONVERSATION

Start your Hibox journey with an introductory conversation to explore whether our products could be a good fit for your portfolio. No commitments – simply a chance to present our solutions and to learn about your business strategy, expectations and areas of expertise.

As a Hibox partner you will receive onboarding, hands-on platform training and access to technical and commercial enablement resources – preferably starting with a one-day Reseller Bootcamp at Hibox HQ in Turku, Finland. You don't leave the camp with slides. You leave with a working demo, a go-to-market plan, and the confidence to use both.

As part of our partnership program, we arrange joint marketing activities such as trade shows, campaigns, customer events and road shows. Relevant incoming business leads are directed to our international resellers, creating additional opportunities to grow your customer base.

Contact us to discuss a partnership in your region

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