



## **Education Moment**

**Core Value: Giver's Gain**

*Networking At It's Best*

# GIVER'S GAIN

**Based on the Law of Reciprocity**

*If I give to the Members of my Chapter,  
they will in turn be motivated to give to me*



# RELIATIONSHIP



**VACANCY**





**PEOPLE DO BUSINESS  
WITH PEOPLE THEY  
KNOW, LIKE, TRUST  
AND VALUE**

# REFERRALS



**REVENUE**

