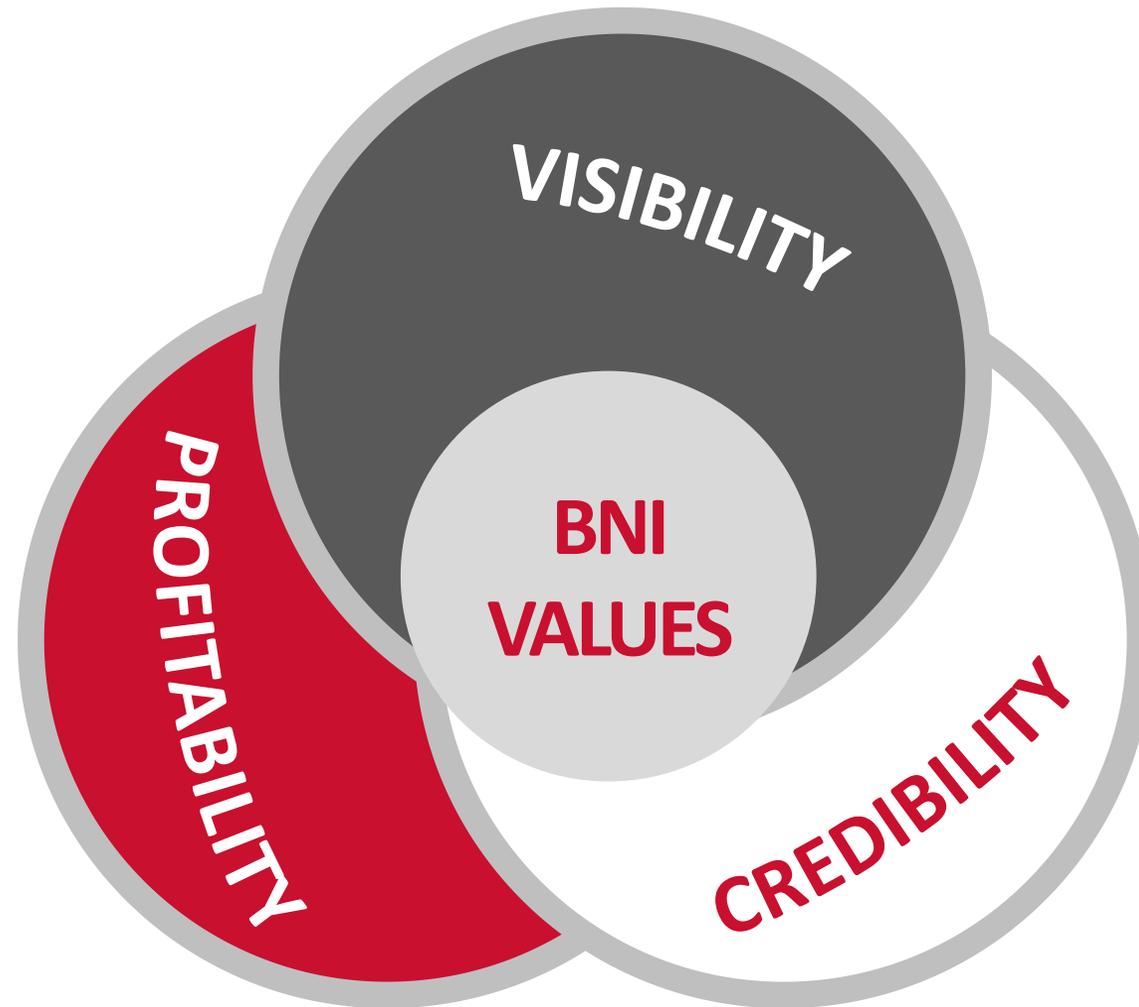




## **Education Moment**

The Vee In VCP

# The VCP Process





**Can You Get A Haircut Over The Phone?**

**No! You actually need to be there!**

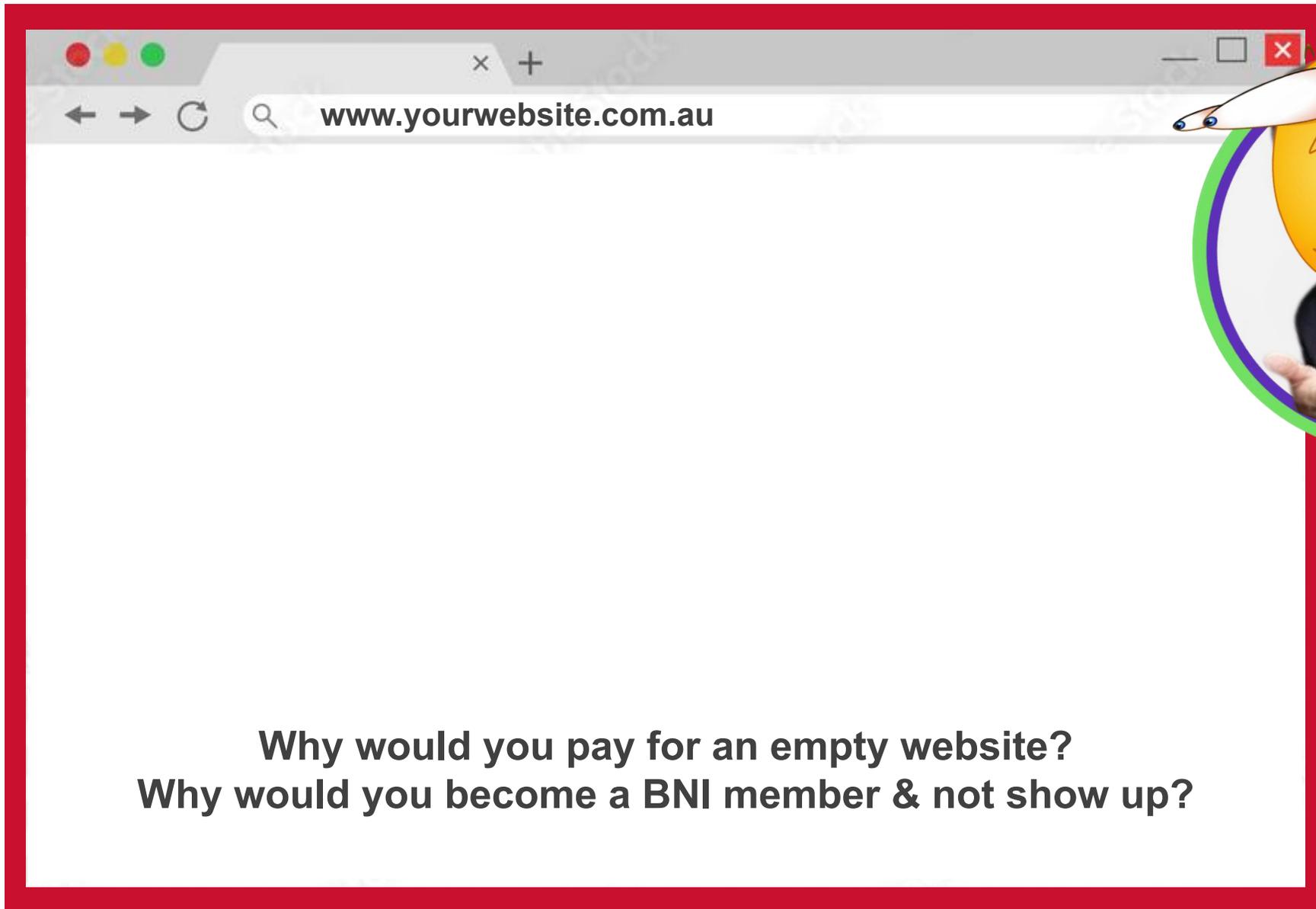




**It's The Same With BNI!**

# The Empty Chair





**Why would you pay for an empty website?  
Why would you become a BNI member & not show up?**



**We're All In The Same Boat**



**We Want A Room Full Of Givers**  
**~ People Who Contribute ~**



Sorry ...



... not sorry

# BNI is like gardening ...

Sometimes we need to do some pruning  
*of things that are not working for us*



## Members who are:

- Not turning up
- Not contributing
- Aren't doing their training
- Not bringing visitors
- Not bringing referrals
- Don't find a sub

A top-down view of several people's hands stacked in a circle, symbolizing teamwork and unity. The hands are of various skin tones and are wearing different colored sleeves: a dark green sweater, a light blue button-down shirt, a black suit jacket, a dark blue suit jacket with a white cuff, a light blue knit sweater, a red ribbed sleeve, and a beige patterned blouse. A silver ring with a dark stone is visible on the ring finger of the hand in the center. The background is a blurred, light-colored surface.

**Our Team Deserves To Win**

# Back To The 'V' In VCP

Members who are not visible in the room:

- Must send a Sub  
(be organised & restrain the frequency)
- Medical Absences will be limited  
(unless medical certificate is supplied)
- No Sub? Be  GREEN 
- Education from MC & BNI veterans
- 7 Month Review
- Renewal In Doubt

# The Example Chapter Tree

**G  
R  
O  
W**