



Education Moment

Tips for Your Weekly Member Presentation

PRACTICE
PRACTICE
PRACTICE



Shows confidence & passion

Try not to read

Use bullet point reminders



**SPECIFIC
IS
TERRIFIC**

Choose one product / service

Using The Words

Anyone + Someone + Everyone

= NO ONE 😬

Reticular Activating System



**GIVE UP
YOUR TIME**

**Member Presentation +
Feature Presentation
= VISIBILITY**

Set Up For Your Feature
“I am going to be talking about ...”



**DON'T
ASK FOR
NO
REFERRALS**

What Message Are You Sending?

Twist It

REMINDER:

BNI Interview Question
Are you prepared to scale?



**NOW ...
LET'S
HEAR
IT!**