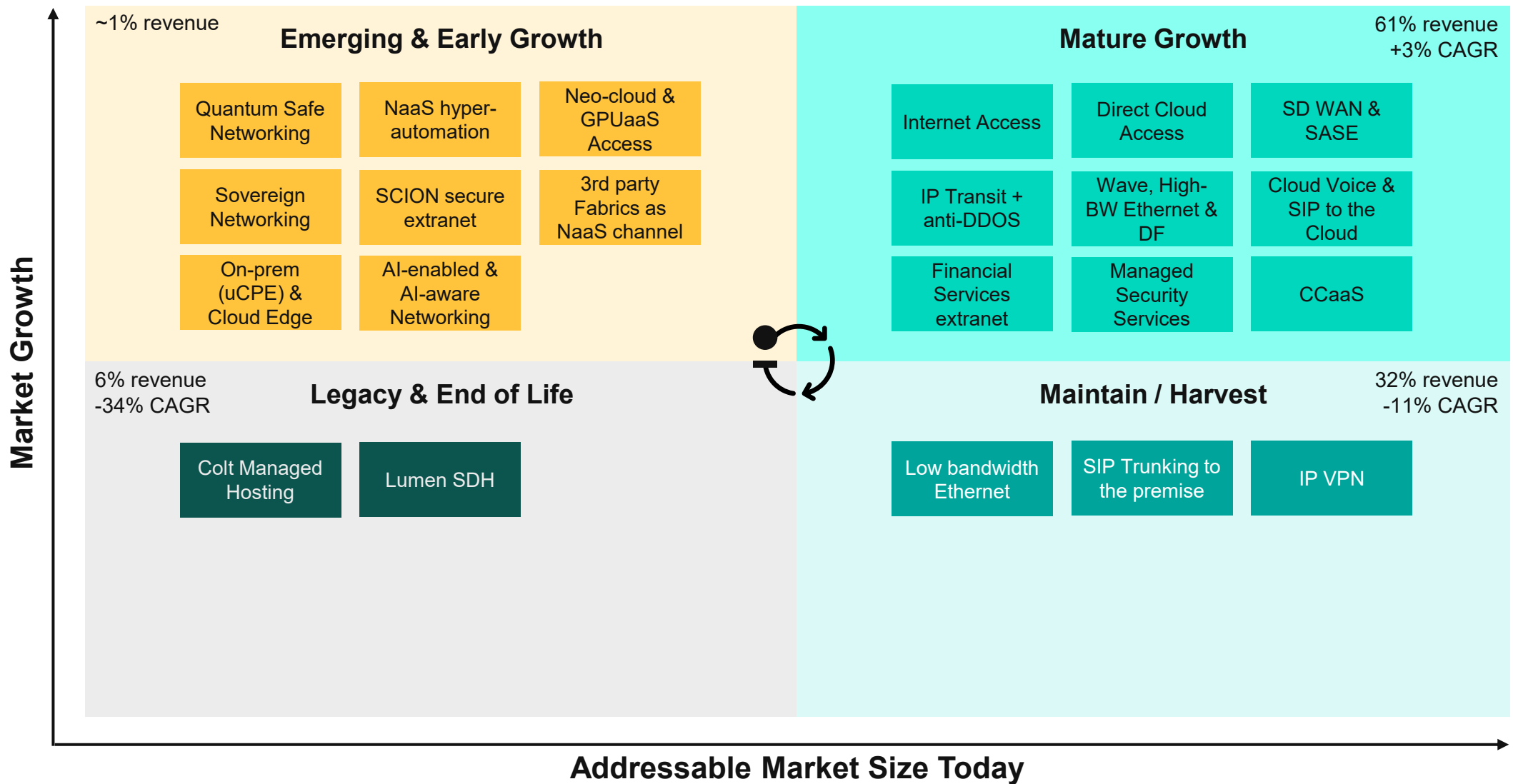


PROGRAMMABLE WAN FOR ENTERPRISES.

PETER COPPENS, VP Product and Connectivity



MARKET LIFECYCLE 2026



COLT SECURITY SERVICES INVESTMENT



MANAGED SECURITY

- » Managed Security Services on SASE via Colt CSOC
- » Zero-Trust Branch



DDOS MITIGATION

- » DDoS Premium
- » DDoS Basic
- » DDoS On-Prem



QUANTUM SAFE ENCRYPTION

- » PQC
- » PSK
- » QKD



SD WAN & SASE

SD WAN & SASE 2026

SECURITY-NATIVE SD WAN & SASE

- » Adding **Fortinet** as a security native SD WAN and SASE vendor this year

FORTINET

OBSERVABILITY & AI

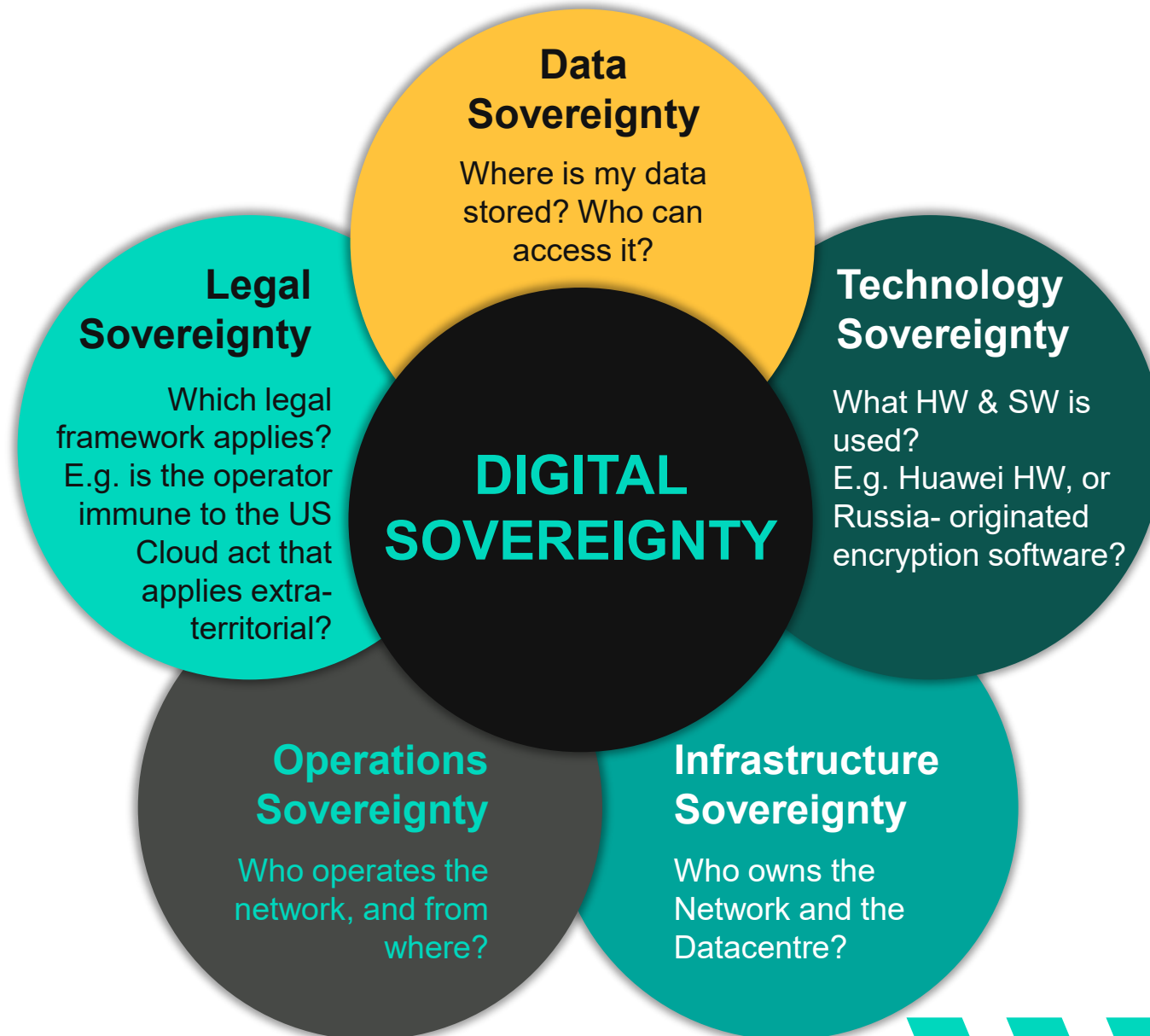
- » Stronger observability
- » AI (anomaly detection)
- » Sovereignty

 **VERSA**

PARTNERSHIPS


- » Complementing with partner provided services

 **Meraki**




WHAT IS COLT DOING ON DIGITAL SOVEREIGNTY?

Hyperscalers' EU Sovereign Cloud Live



Native EU Sovereign Clouds Live



SCION secure extranet trial



SD WAN – Colt Hosted Versa SASE



Smart Path – customer defined routing

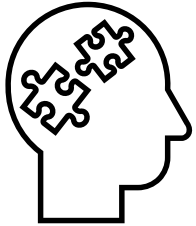




Lack of internal skills

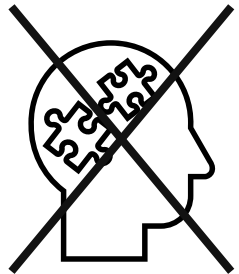
29%

colt



In-house IT skills

Component-
buyers



Limited in-house IT
skills

Outcome /
Solution buyers













New in-life support options
Flexible 'menu'


CAPITAL MARKETS

VERTICAL SPECIFIC















CLOUD CONSUMPTION MODEL VS B2B TELCO

	PUBLIC CLOUD   	B2B TELECOM 
Customer consumption		
Provisioning		
Scalability in-life		

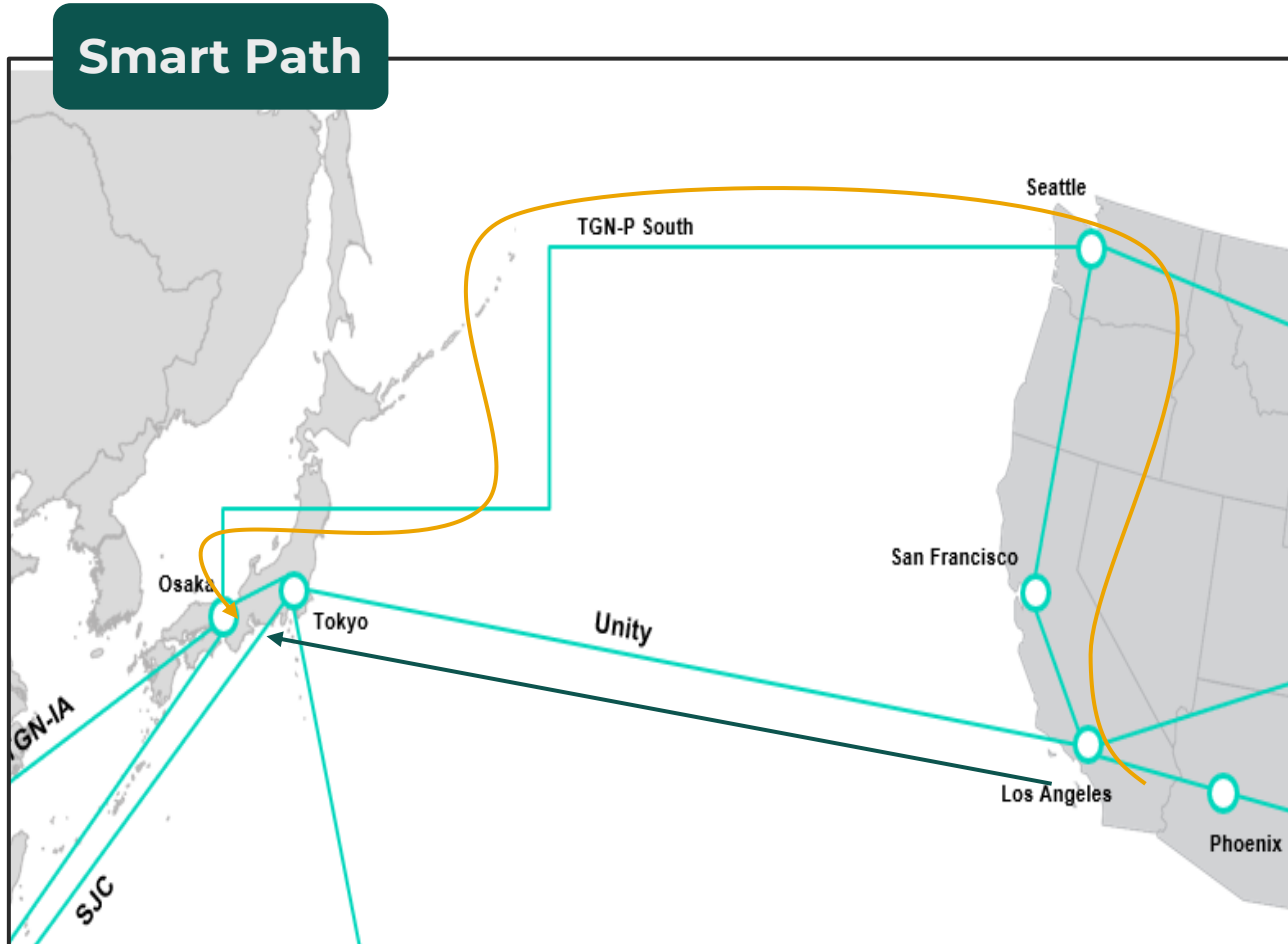
 **Bringing the cloud consumption model to the networking world**



WHAT DOES COLT ON DEMAND DO TODAY?

Location Category	Availability check	Quote (commit)	Order	Delivery	Upgrade / Downgrade	Billing
Cloud & DC						
Colt On-net Enterprise buildings				 Manual*		

* Subsequent circuits can be delivered in near real-time



Greenest path



Lowest latency path



Sovereign path



No automated re-routing



COLT VOICE

colt



COMPLIANCE

» Trusted, compliant Voice



CLOUD VOICE

» BYOC expanded to more Voice Clouds



CX & CONTACT

ANALYST DAY
2026



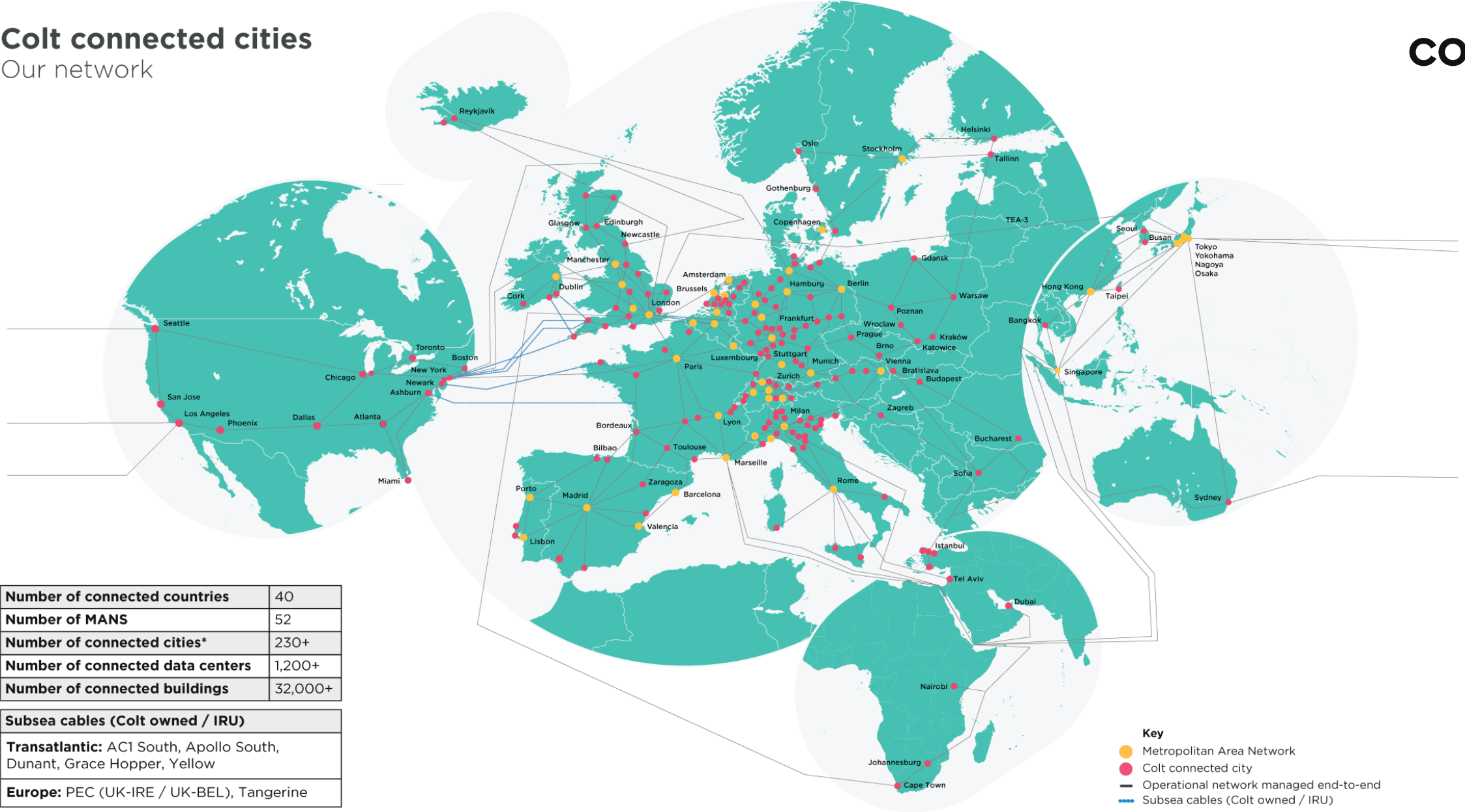
THANKS TO THE LUMEN EMEA ACQUISITION, COLT IS...

- » The largest optical provider pan-Europe
- » 400G leadership
- » 800G PoC
- » Trans-Atlantic subsea



Colt connected cities

Our network



Number of connected countries	40
Number of MANS	52
Number of connected cities*	230+
Number of connected data centers	1,200+
Number of connected buildings	32,000+

Subsea cables (Colt owned / IRU)	
Transatlantic:	AC1 South, Apollo South, Dunant, Grace Hopper, Yellow
Europe:	PEC (UK-IRE / UK-BEL), Tangerine

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Please note: Network connections between cities are logical paths and may not reflect actual routes

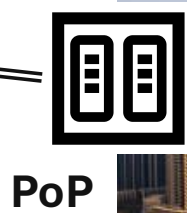
COLT METRO NETWORK - PARIS

colt





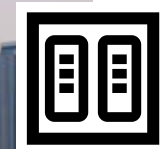
Marseille



PoP



DUBAI Equinix & Datamena DC1



PoP



Milan



MIDDLE EAST & AFRICA – COMING IN 2026



Saudi Arabia (x1)
Q1-27



Turkey (x2)
Q2-26



South Africa (x2)
Q4-26

Q&A
Q&A
Q&A
Q&A



colt | **ANALYST DAY**
2026

**THANK
YOU**

