

Modernize Agency Recruiting with RecrutiFi's Next Generation VMS

For companies relying on external recruiting agencies to fill full-time roles, outdated systems result in lengthy procurement processes, rogue hiring practices, and chaotic workflows. RecrutiFi offers a centralized solution to manage full-time direct hires from agency recruiters, delivering unmatched visibility, automation, savings and control across the entire third-party hiring lifecycle.



The New Reality of Direct-Hire Agency Recruiting

The strategic importance of external agency recruiters for full-time hiring is undeniable, yet many companies are still not fully equipped to integrate and manage these crucial partnerships effectively.

“ The **fragmented nature** of many organizations' external talent acquisition processes leads to **inconsistent candidate quality, missed opportunities for cost savings, and a lack of real-time visibility.**

GARTNER RESEARCH (reflecting common insights from their VMS and Talent Acquisition reports)

Effective full-time agency recruitment programs require more than just vendor consolidation. They demand real-time analytics, assured compliance, and IT efficiency through deep integrations across HR, finance, and procurement systems. Without the right technology, managing these agency relationships is chaotic, leading to higher costs, increased risks, and significant inefficiencies.

“ Legacy VMS solutions were built for yesterday's workforce. A next-gen VMS must deliver **real-time insights, automation, and financial control** to stay competitive.

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RecrutiFi: A Modern Approach to VMS

Legacy VMS platforms were not designed to meet the demands of modern full-time agency recruitment. RecrutiFi reinvents your direct agency hiring programs with:




Simplified Setup & Use

Rapid onboarding and simple system management


API-Driven Integrations

Plug-and-play integrations to control workflows within an ATS


Single Platform & Contract

One consolidated agreement for new and legacy vendors


AI-Optimized Marketplace

AI matching to 25k+ global vendors at reduced costs


Visibility & Control

Track budget and vendor performance for smarter agency use


Financial Management

Automated billing, collections, and payouts with real-time visibility

Proven ROI


RecrutiFi empowers more efficient full-time agency hiring, enhancing your recruitment operations and translating to clear, measurable returns on your talent investment.



Based on outcomes from 2024 RecrutiFi Direct Placement VMS customers

The RecrutiFi Advantage

RecrutiFi directly enhances your full-time hiring success. By consolidating your agency partnerships and connecting you to our extensive marketplace of 25,000 vetted agencies, RecrutiFi delivers faster access to top-tier permanent talent, streamlined recruitment processes, and significant cost efficiencies for your organization.

Classic Agency	Legacy VMS	 RecrutiFi
Spreadsheets and paper	Clunky connectivity with partial functionality	✓ Seamless, complete ATS and payment software integrations
Selection based on memory	Basic vendor information	✓ AI-driven supplier suggestion and matching
Paper contracts and placement fees	Digital contracts and placement fees	✓ Single agency contract with customizable clauses
No financial automation	Limited financial visibility	✓ Built-in treasury functionality for billing, collection, and payouts
Difficult guarantee failure clawback	Difficult guarantee failure clawback	✓ Automated guarantee failure tracking and refunds

What Our Clients Say



“ *“RecrutiFi streamlines the entire recruiting process—from posting jobs to managing feedback and payments—all in one platform. As both a hiring organization and agency recruiter, I've seen how it boosts efficiency and opens doors to new opportunities.”*

Lindsey Knowlton
Senior Vice President
Lifepoint Health



“ *“RecrutiFi has become an essential part of our talent acquisition strategy—consolidating all our agencies into one platform, eliminating inconsistent terms, ensuring diversity supplier access, and saving us the cost of a vendor manager. It's a game-changer for visibility, compliance, and sustainable hiring practices.”*

Donata Davenport
SVP HR
Clarivate

Is your Agency Recruitment Process a Strength or a Liability?



Are you able to quickly fill open positions with top talent?



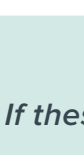
Do you know which recruiters consistently deliver quality hires?



Is your agency hiring data accessible and actionable?



Are contracts and payments standardized across recruiters?



Can you forecast and manage direct hire spend with confidence?



Do new agencies go through an expedited procurement process?

If these questions challenge your current process, it's time to upgrade to RecrutiFi.

Unlock Agency and Cost Control

Schedule a demo to discover how RecrutiFi can transform your third-party hiring

LET'S TALK

VISIT OUR WEBSITE