



Data & AI, Delivered as a Product

Marlabs is a trusted full-lifecycle data and AI partner, bringing deep Snowflake expertise to power the modern data cloud journey **in financial services, life sciences, manufacturing, and beyond.**

Strategy

Define data and AI strategies aligned to business goals with data-as-a-product at the core.

Execution

Deploy the right technology and talent to execute your Snowflake roadmap efficiently.

Enablement

Drive lasting adoption through training, communication, and change management.

300+

Data and AI associates
(Bulgaria • US • India • Brazil)

100+

Certified data engineers

20+

Snowflake-trained associates

Select

Snowflake Partner Status 2025

MPH for Data

MARLABS PROPULSION HUB

An intelligent platform to see, trust, and act on your data. Tool-agnostic by design with no rip-and-replace.

Accelerate Your Entire Snowflake Data Lifecycle with the DASH framework

D

Discovery

A

Authenticate

S

Synthesize

H

Harness

Up to 18x

faster time to value

500-table

migration in under 30 minutes

50%

Less migration time, documented

Learn more: www.marlabs.com/partners/snowflake

Driving AI-Powered Outcomes with Data & Snowflake Cortex

FEATURED USE CASE

Enterprise AI Automation with Snowflake Cortex

- **The Challenge:** Manual processing of unstructured documents (claims, policy notes, reports) delayed workflows and drove up costs.
- **The Solution:** Snowflake Cortex AI + Apache Iceberg + dbt automatically extract, summarize, and categorize with fully governance in the data cloud.
- **Security & Scale:** Native Cortex Guardrails sanitize PII & enforce access control while remaining fully compliant within the security perimeter.

70%

Reduction in document processing time

40%

Lower manual operational overhead

Transforming Enterprise Reporting, Data Sharing, and Analytics to Drive Faster, Smarter Decisions



Banking Analytics

Unified customer, merchant and transaction data into one Snowflake-powered reporting platform.

PracticeTek®

Enterprise Data Sharing

Secure, governed data sharing enabling real-time enterprise analytics access.

PracticeTek®

Multi-Brand Reporting

Standardized payment and reconciliation reporting across multiple EHR brands.

trimedx

EDW Modernization

Migrated legacy EDW to Snowflake with over 50% faster reporting performance.

Marlabs Helps You Unlock More Value with Snowflake



Turn raw data into context-aware agents in weeks with Snowflake Horizon & native Cortex Search with zero data movement.



Slash warehouse costs via dynamic scaling, automated query optimization, and cost-governance guardrails.



Transition SAP BW and legacy warehouses to Snowflake with zero downtime and automated metadata mapping.



Orchestrate autonomous agents on a unified control plane with strict RBAC, data residency, and auditability.



Proven ROI & lower latency eliminate duplication, speed up queries, and maximize data cloud ROI.



Ready to modernize your data cloud? Let's talk at Snowflake World Tour. Or reach us any time at www.marlabs.com/partners/snowflake.