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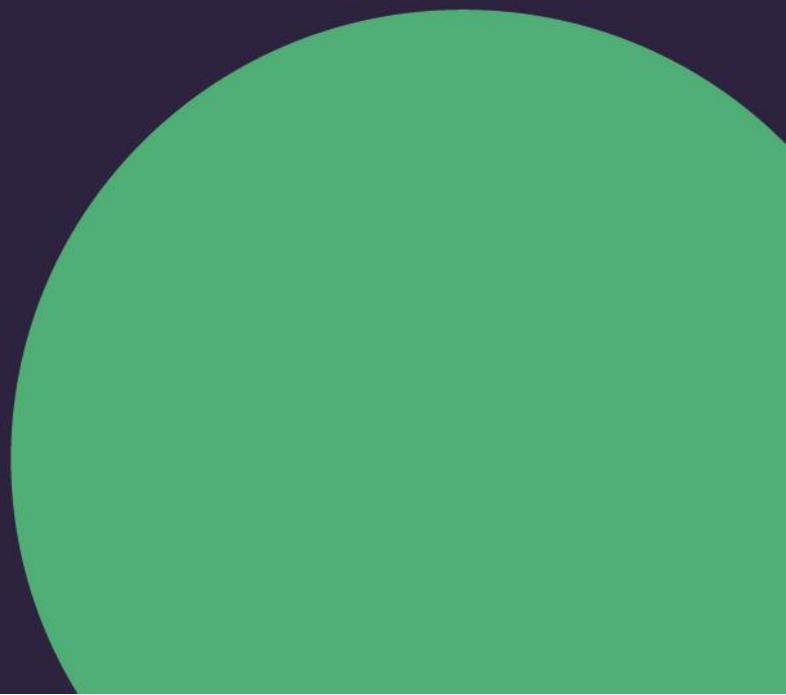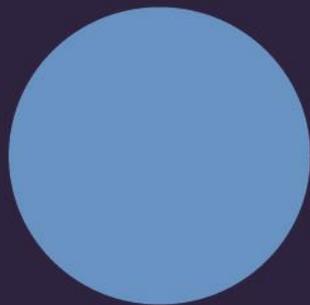# Incentivize pricing and features

Motivating peak performance from your revenue teams!

Pricing

Starter	Professional	Enterprise
$1,000	**$40**	**$60**
Per Month	Per User Per Month	Per User Per Month
Up to 25 Users	>25 Users	>25 Users
Professional Edition Features	Billed Annually	Billed Annually
Onboarding Fees Included	In addition, once-off professional onboarding fees are required of **$7,500.**	In addition, once-off enterprise onboarding fees are required of **$9,995.**
Plus 1-hour Premium Advisory Services Per Month		

Incentivize Edition comparison

	Starter	Professional	Enterprise
Users	Up to 25	>25	>25
Bundle fees	$1,000/pm	NA	NA
Monthly fees *(Paid Annually)*	NA	$39/user	$59/user
Once-off enterprise onboarding fees	NA	$7,500	$9,995
Revenue Team Management	•	•	•
Compensation Plan Builder	•	•	•
No Code Credit Rules	•	•	•
Attainment Tiers / Pay Curves	•	•	•
Deal Multipliers	•	•	•
Staged Commissions	•	•	•
Automated Calculation Engine	•	•	•
Disputes	•	•	•
Clawbacks	•	•	•
Manual Adjustments	•	•	•
Split Commissions	•	•	•
Analyze Self-Service	•	•	•
Digital Commission Plans	•	•	•
Digital Commission Statements	•	•	•
Leavers / Joiners / Movers	•	•	•
Salesforce Mobile	•	•	•
Salesforce Security	•	•	•
Salesforce Reporting	•	•	•
Analyze Planner			•
Advanced DocGen			•
Data Aggregation			•
External Object Support			•
Digital Compensation Plan Signoffs			•
Gamification			•

Feature details

Revenue Team Management

Build out and adjust your team structures to support the structured management of your compensation business processes.

Compensation Plan Builder

Build and manage your compensation plans for internal and external users all within salesforce.

No Code Credit Rules

Setup credit rules against any field or object within salesforce, including custom objects

Attainment Tiers / Pay Curves

Create different tiers of payments based on increased levels of performance over time.

Deal Multipliers

For specific types of 'deals' won, you can pre-define increased levels of payments for these types.

Staged Commissions

Enables you to separate out the payment of a commission over different milestones within a deal.

Automated Calculation Engine

Combine all relevant commission data together at a pre-defined period and auto-generate the related commission records.

Disputes

Empower users to query commission disputes in a structured workflow.

Clawbacks

Enables revenue operations to recover commissions based on certain pre-defined scenarios, via a structured workflow.

Manual Adjustments

Enables revenue operations to make manual adjustments to end of period commission payments, via a structured workflow.

Split Commissions

Empower users to submit split commissions for approval, based on pre-defined scenarios.

Analyze Self-Service

Empower your sales reps to model out different 'what-if' scenarios based on possible sales outcomes.

Digital Commission Plans

Real-time online access to your digitized commission plans.

Digital Commission Statements

Real-time online access to your digitized commission plans.

Leavers / Joiners / Movers

Manage Leavers / Joiners / Movers on your active commission plans with structured audited workflows.

Salesforce Mobile

Full support for the Salesforce Mobile App to ensure your sales reps and managers can access their commission data on the go.

Salesforce Security

100% embedded within the salesforce security model.

Salesforce Reporting

100% embedded within the salesforce reporting model.

Analyze Planner

Enable you to 5 power users within your organisation to run 'what if' scenarios on future compensation plans/changes.

Advanced DocGen

Manage multiple document templates for your sales commission processes with an intuitive no-code document generation tool.

Data Aggregation

Aggregate large volumes of data from within your Salesforce Organization enabled advanced commission calculation models.

External Object Support

Supports Salesforce External Objects, allowing secure connections to external data for commission calculation processing.

Digital Compensation Plan Signoffs

Digitally manage the collection of signatures for your newly issued compensation plans without the need for a 3rd party tool.

Gamification

Drive performance with leaderboards, badges, and other game elements to keep the whole team engaged, happy, and motivated.

Add-ons

Monetize

$50
Per User Per Month

>25 Users

Make more from your indirect sales channels with a secure portal where your sales partners can access real-time compensation information. *

Premium Advisory

$5,000
Per Annum

Up to 3 hours per month

Ongoing access to Technical Product Specialists for guidance/best practice.

External Sales Agents

$10
Per User Per Month

>100 Users

Manage sales commissions for external brokers/agents who do not access your Salesforce.

* Salesforce Experience Cloud Partner Community licenses are required.

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