Leaptree
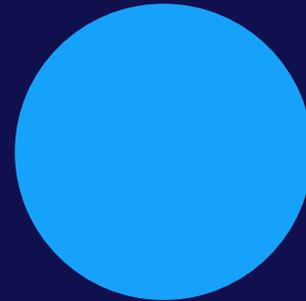
Why work with Leaptree Incentivize?

Reasons to choose Leaptree Incentivize

Simple, no-code setup

Configure and manage detailed incentive plans in a simple and intuitive way. Get started in minutes, without the need for help from developers.

Native to Salesforce

Get started without the need for APIs or hassle with external integrations. Built 100% inside Salesforce for ease, data compliance, and security.

Technical Support

Get highly detailed, expert support from people who know their stuff. Our Leapforward onboarding programme means you'll be up and running in no time.

Major Savings

Save 90% of time spent on compensation processing. Free-up valuable time from your Finance, HR, and Sales Enablement teams and allow them to focus on what they do best.

Customer Success

LeapTree has significantly transformed our approach to managing sales commissions. The app is intuitive, seamlessly integrated with Salesforce, and exceptionally user-friendly, allowing us to streamline our entire commission management process. Additionally, their support team is outstanding—always ready to help troubleshoot or provide effective solutions to any challenges we encounter. I highly recommend LeapTree for anyone looking to manage commission calculations within Salesforce.

Anuj Kapoor

Incentivize greatly reduces our operational overheads at the end of each payment period

Dan Thomas

We're really glad we made the switch and I'd highly recommend Leaptree to other sales leaders.

Randall Martinek

Enabling Your Success

LeapForward Onboarding

Hassle-free, guided onboarding to help get you started. This includes building out a custom product configuration, training, a rollout checklist, and commit to go-live.

Premium Advisory Services

Once you're up and running, get hands-on expert advice from a technical product specialist to get the most from Leaptree for your particular set up.

Core Product Support

Hit an issue or bug with the product? Log a ticket with our Support desk and we'll get it resolved ASAP.

Professional Services

Get the help you need to implement best practices for your specific project from our team of Leaptree product and Salesforce experts.

Knowledge Base

Access the Leaptree Knowledge Base for documentation, video tutorials, and product information webinars.

Leaptree Blog

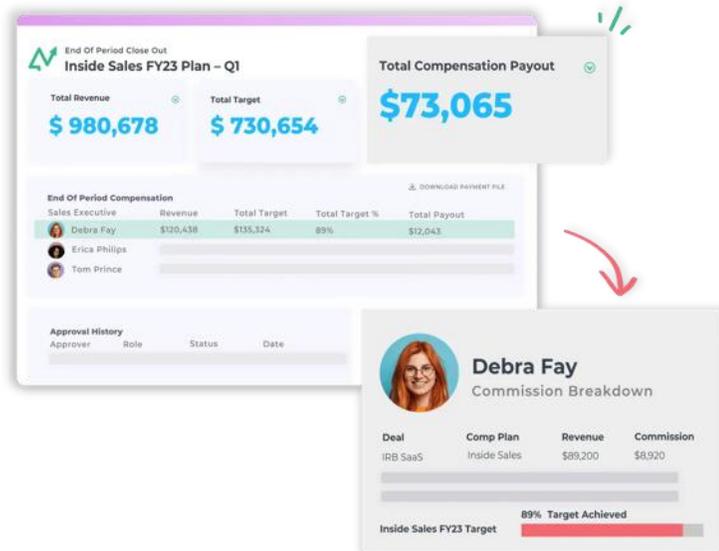Read the latest articles on RevOps, Sales, CX, and QA on our blog.

Fantastic Features

Fantastic Features

Build effective sales incentive plans– accurately and faster than ever.

Create, configure, and edit intelligent sales incentive plans in a flash – no code required. Say goodbye to lousy manual spreadsheets, once and for all.

Understand how your team is performing at a glance.

View all your compensation data together. Get the insights you need to act and improve sales performance – no matter the size of your team. In a couple of clicks, get data driven performance insights including detailed drill-down options.
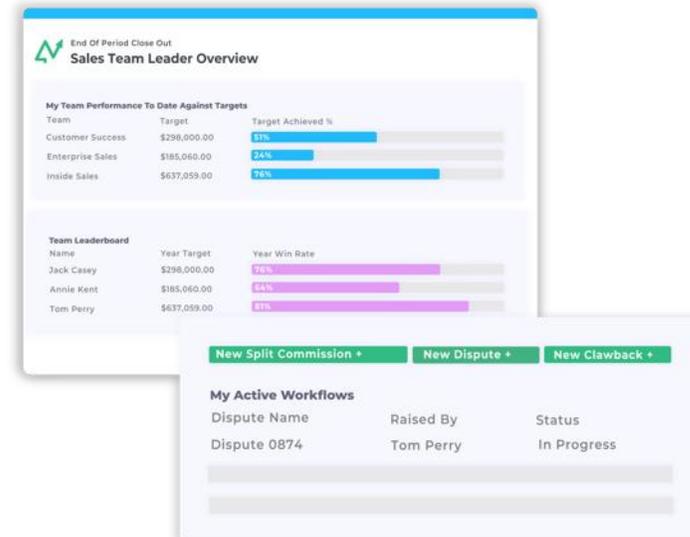
Motivate reps with personalized commission dashboards.

Increase motivation with personalized dashboards your reps can view in real-time, whether on-the-go or from their desk. Reps can access their earnings and understand exactly how their incentives are calculated for greater transparency and trust.
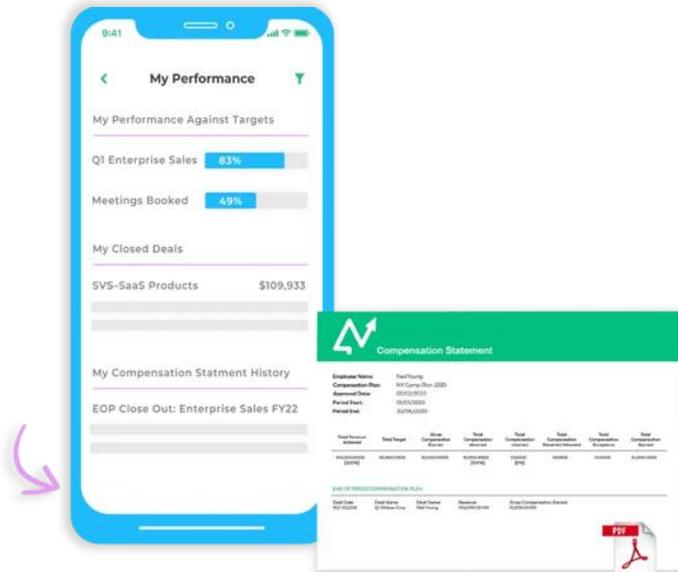
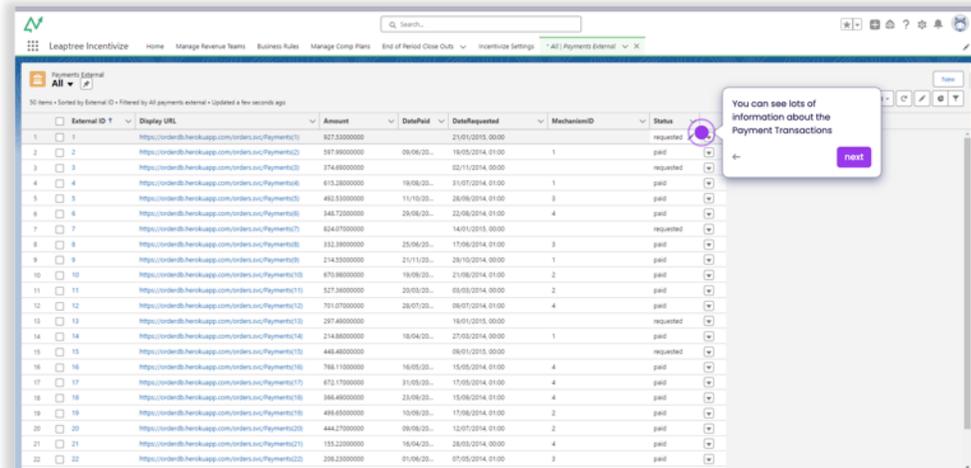## Powerful compensation modeling for all.

Take charge of your sales performance outcomes. Use active compensation plans and uncover potential impact with dynamic "what-if" scenario modeling. Devise, compare, and assess future commission plans.

Advanced DocGen

Streamline Sales Commission processes with Advanced Document Generation.

Effortless Data Retrieval: Retrieve and merge data effortlessly into templates. Generate custom commission plans and statements in PDF, Word, or email formats.

Tailored for Salesforce: Populate documents seamlessly with data from any Salesforce object, no coding required.

Data Aggregation

Aggregate data from within your Salesforce Organization enabling full use of Salesforce's powerful reporting engine.

Year-over-Year Transactional Comparison, Segmented Compensation Based on Groupings and Integration with Salesforce External Objects.

External Object Support

Reduce costs while adopting optimal data storage practices.

Embrace Data Storage Best Practices, Slash Spend and ensure accurate Commission Calculations

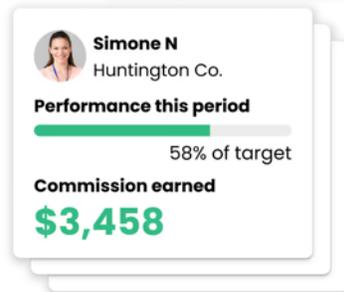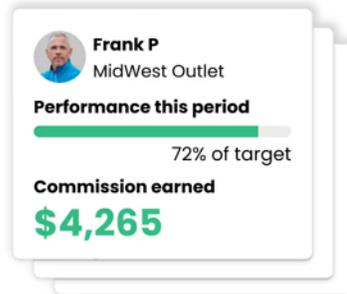## Compensation Plan eSign-offs

Streamline Sales Commission Management with Compensation Plan eSign-Offs.

Efficient Approval Workflows, Enhanced Accountability and Seamless Communication.

Make More From Your Indirect Sales Channels

Connect Incentive plans to your alliances with our Monetize add-on, switch to Salesforce Experience Cloud licences for major savings, while providing your partners with an interactive portal experience.

Salesforce Experience Cloud

Frank P
MidWest Outlet

Performance this period

72% of target

Commission earned

$4,265

Simone N
Huntington Co.

Performance this period

58% of target

Commission earned

$3,458

Don't have Salesforce licences for your channel partners?

See how Leaptree can help process commissions for your channel network, without providing your partners access.

Book a Demo today

Leaptree.com

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