

Live Networking Practice With AI Tools

Google Drive link:

https://drive.google.com/drive/folders/1aOICTdFlwTXnnrL9RsyfIycW5n7_f2W?usp=drive_link

Quick recap

Warren conducted a deep dive into networking skills, sharing his personal journey from being homeless to building successful businesses through effective networking. He introduced the "Brave Listening" acronym covering presence, reflective listening, active listening, validation, and curiosity as key components for successful networking and professional relationships. Warren emphasized that true networkers go beyond one-on-one conversations by connecting people within their network, and he demonstrated a free watermark removal tool for NotebookLM presentations. The class discussed practical applications of these skills, with Minka sharing her progress on automations and client notes in ChatGPT, while Hristo expressed interest in practicing the techniques with a potential romantic partner.

Summary

Warren's AI Teaching Return Plans

Warren and Minka discussed Warren's potential return to teaching AI classes, with Warren indicating he might offer separate classes from Eben's program and potentially conduct a beta launch with student testimonials. Warren mentioned plans to move to Asia to be with his girlfriend, which would likely change his availability for the current Monday calls at 10 a.m. Central Time. The conversation also touched on cultural differences, particularly regarding food preferences, with Minka sharing her experience adjusting to American cuisine after coming from a country where she used very little oil in cooking.

Class Schedule and Implementation Plans

Warren clarified the class schedule, explaining that today's session would include both the regular class and an additional hour for a live exercise, which Hristo cannot attend due to scheduling conflicts. Warren announced that Friday will be an implementation day where students will practice networking skills, and today's session will serve as a deeper dive into listing topics that won't be covered on Friday. Warren instructed students to prepare for Friday's mock calls by taking voice dictation notes rather than using AI transcription, as the latter won't work in breakout rooms.

Networking Journey and Business Growth

Warren shared his personal journey from being a homeless drug addict to building successful businesses through networking, emphasizing the importance of creating and maintaining a support network. He explained key concepts from his training with relationship coach Jason Gaddis, including the biology of interpersonal connections and the distinction between being a networker versus having just a contact list. Warren demonstrated a free watermark removal tool for NotebookLM presentations and discussed how his networking approach led to business growth through both client acquisition and referrals.

Brave Listening Skills Training

Warren taught a comprehensive lesson on "brave listening" skills, explaining how to practice active and reflective listening in conversations. He emphasized the importance of being present, maintaining eye contact, and using techniques like reflective paraphrasing to help the other person feel understood. Warren assigned homework for students to practice these skills with a partner before Friday's session, where they will apply these techniques in a live networking exercise.