



JOHNSTAFF



Research

Sector portfolio and capability

Getting the right results for social and economic infrastructure investments



Acknowledgement of Country

In the spirit of reconciliation Johnstaff acknowledges Traditional Custodians of Country throughout Australia and their connections to land, sea and community. We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

Acknowledgement of gratitude to Māori

We acknowledge the indigenous tangata whenua of Aotearoa - New Zealand as the kaitiaki of the land, sea and skies. We're grateful to those who care for, nurture and protect Aotearoa for future generations, and we pay our respects to tīpuna, past, present and emerging.

E whakamānawa ana i te tangata whenua taketake o Aotearoa, ngā kaitiaki o te whenua, te moana me te rangi. Ka whakawhetaihia hoki rātou e manaaki, e tiaki nei i a Aotearoa mō ngā uri whakaheke. Ka whakarangatira hoki mātou i ngā tīpuna o nehe, o nāianeī, o āpōpō.



Johnstaff: a team you can trust

Johnstaff is an independent Australian and New Zealand-owned consulting practice that specialises in client-side Advisory and Project Management services for the planning and implementation of infrastructure investments.

Johnstaff combines technical expertise, commercial insight and a commitment to continuous improvement, giving clients confidence in our adaptability and scalability. We deliver value across the full project lifecycle, from investment strategy and business case development through to procurement, construction, commissioning and operations.

We don't rely on off-the-shelf solutions. Instead, we work closely with clients to understand their business imperatives and identify the best path forward before moving to technical delivery.

By aligning infrastructure investment with your broader business needs, we help maximise operational efficiency, productivity and enterprise value, often by optimising existing assets before committing to new ones.

Our team is professional, genuine and practical. We think differently, using data and insight to uncover smarter solutions, and we'll challenge the status quo if there's a better way to achieve your goals with greater efficiency across cost, time and quality.

A collaborative team of professionals, with an approach that:

- **Listens to your needs and objectives:** we analyse all relevant information and bring together team members to design and implement solutions
- **Is collaborative:** we will be part of your team, we'll care about the project like you do and we'll share what we know to get the right results
- **Is focused on the business issue:** rather than simply accepting capital investment as a solution, we look at the issues and options to work with you to meet your objectives best – then, and only then, do we work together to start developing the operational redesign, outsourcing or other technical solutions, and
- **Is genuine, professional and unpretentious:** we're easy to work with and we're also able to work as part of a team to challenge conventional thinking if we think there is a better way to meet your goals.



Johnstaff at a glance

32b+

projects
underway

\$160b+

project value
delivered

300+

professionals

1600+

infrastructure
projects delivered

35+

years of
expertise



Our goal is simple: to help Australian and New Zealand clients achieve the best solution for their business or infrastructure needs.

As a privately owned, employee-operated organisation across Australia and New Zealand, our team brings over three decades of experience in strategising, planning and delivering infrastructure investments.

We combine high-quality advisory services with effective project management, working closely with clients to achieve successful project outcomes.

From specialised technical services to full lifecycle delivery, Johnstaff provides flexible support tailored to each project's needs.



Our integrated teams see the big picture across every stage of infrastructure projects.



Paula Fox Melanoma and Cancer Centre, VIC



Project management

Project and program management of infrastructure investments is at the core of our business, it's who we are and what we do best..

At Johnstaff, we prioritise teamwork and enable everyone to deliver on their role. We act with considered urgency, stay responsive to change, and have the confidence to recommend new directions when needed. Above all, we work efficiently and collaboratively to achieve results while building strong, lasting relationships.

Our client-side project management services combine proactive risk management with proven methodologies to protect time, cost and quality outcomes. Whether delivering entire projects or specific lifecycle stages, we focus on achieving outcomes, executing your vision on time, on brief and on budget across a range of industries.

Our services include:

- Masterplan and Feasibility Study Management
- Management of Authority Approvals
- Board and Governance Reporting
- Procurement (Consultants and Building Contractors)
- Contract, Tendering, Assessment and Award
- Project Brief Development
- Design Management
- Business Continuity Risk Assessment and Mitigation
- Project Controls and Reporting
- Project Planning/Scheduling
- Quality Assurance & Risk Management
- Contract Administration
- Superintendent / Principals Engineer Services
- Independent Certification & Verification
- Project Commissioning & Handover
- Tenancy Coordination
- Asset renewal and maintenance works
- Program / Project Management Offices
- Embedded project resourcing (Owners representatives / PMO resourcing)
- Project Recovery



Advisory

Our advisory team provides strategic and transaction services across the full infrastructure project lifecycle.

Our advice is grounded in real delivery experience. Having established, procured and delivered some of Australia and New Zealand's largest infrastructure projects, we tailor our advisory services to help clients set their investments up for success.

Johnstaff's advisory specialists offer timely, targeted support at critical stages of an asset's development or investment lifecycle. Through our integrated services, we partner with clients on portfolios, programs and complex or distressed projects, delivering specialised expertise that strengthens internal capability and outcomes.

Our services include:

- Specialist Programming and Time Management
- Procurement Options Analysis and Market Sounding
- Business and Investment Cases (including financial and economic analysis)
- PPP Transaction Leadership, Advisory and Project Directorship
- Strategic Infrastructure Planning and Review
- Technical Solutions Reviews and Value Engineering Reviews
- Operational Readiness and Commissioning
- Quality Assurance and Risk Management
- Gateway Assurance, Project Governance and Specialist Reviews
- Project Recovery Strategy and Contractor Claims Analysis
- Clinical Governance
- Asset Review



Creating the places where discoveries become breakthroughs

Behind every medical advancement, scientific discovery and technological innovation is infrastructure designed to support research at its highest level. Johnstaff partners with universities, research institutes, healthcare organisations and industry leaders to deliver specialist research environments that enable world-changing ideas to flourish.

Our experience spans some of Australia's and New Zealand's most sophisticated laboratory and research facilities, including PC2, PC3 and PC4 laboratories, multidisciplinary teaching environments, innovation precincts and translational research centres. We provide end-to-end advisory and project management services, supporting projects from strategic planning and briefing through to delivery, commissioning and certification.

What sets us apart is our understanding of the unique challenges that research environments present. From complex compliance requirements and operational continuity to stakeholder engagement and specialist laboratory certification, we help clients navigate complexity while creating facilities that foster collaboration, innovation and discovery.

Whether delivering cutting-edge biomedical research facilities, university innovation hubs or specialist laboratory environments, our focus is simple: helping create the spaces where the next generation of breakthroughs can happen.



Paula Fox Melanoma and Cancer Centre

Alfred Health | Melbourne, VIC | \$154m

Johnstaff provided end-to-end Project Management services for the \$154m Paula Fox Melanoma and Cancer Centre, a purpose-built facility bringing specialist melanoma and cancer care, advanced diagnostics, clinical trials and research together within one environment. The facility supports early detection and prevention alongside advanced clinical research, with collaborative research spaces, imaging and diagnostic facilities and dedicated clinical trial environments.

Johnstaff led the project through all phases, supporting Alfred Health's internal Project Director and managing a complex stakeholder and funding environment involving Commonwealth and Victorian Government funding, Monash University and philanthropic contributions.

To meet critical project milestones, Johnstaff developed innovative planning and procurement strategies, including a staged construction methodology that de-risked delivery and supported achievement of target dates. The project successfully brings clinical care and research together within one purpose-designed facility, enabling research to be driven by patient needs.



Integrated clinical care and research to support patient-led research



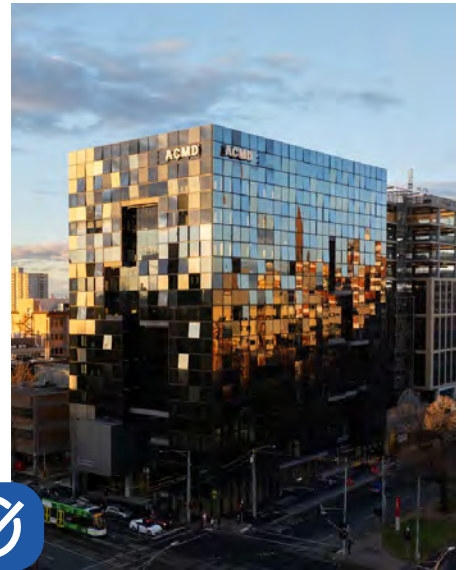
Innovative procurement and staged delivery de-risked the project



Aikenhead Centre for Medical Discovery (ACMD)

St Vincent's Hospital Melbourne | Melbourne, VIC | \$170m

Johnstaff provided Project Management services for the 16,500 sqm ACMD, a collaborative medical research and education facility incorporating PC2 laboratories, 3D printing laboratories, a human kinetics laboratory, engineering workshops and an education hub. Our team developed the feasibility study and business case inputs and coordinated with St Vincent's Health and eight project partner organisations to deliver the complex multidisciplinary facility.



Collaborative research hub advancing healthcare education & innovation



360biolabs PC2 tenancy refurbishment

360biolabs | Melbourne, VIC | \$16m

Johnstaff provided integrated Project and Construction Management services for the refurbishment of 360biolabs' 3,000 m² Melbourne facility. The project transformed ageing commercial space into new workspaces and PC2-certified research laboratories, including PCR, chemistry and biology laboratories. Through Early Contractor Involvement and staged construction, Johnstaff managed design, approvals, procurement, buildability and the complex transition to Class 8 laboratory standards.



Ageing commercial space transformed into specialist laboratories



Monash Institute of Pharmaceutical Sciences (MIPS)

Monash University | Melbourne, VIC

Johnstaff provided Project Management and Superintendent services for Monash University's transformation of an existing six-storey building into a world-class pharmaceutical research hub. The redevelopment delivers specialist PC2 laboratories, collaborative workspaces and animal facilities within the Melbourne Biomedical Precinct. Johnstaff managed design, procurement and construction, including complex laboratory integration, commissioning and a revised Design and Construct procurement strategy to better manage latent condition and delivery risks.



Specialist research hub delivered ahead of schedule and under budget





Australian Institute of Infectious Disease

Burnet Institute | Melbourne, VIC | \$650m

Johnstaff provided Project Management and advisory services for the Australian Institute for Infectious Disease, a state-of-the-art facility supporting vaccine and treatment research through specialist PC2 and PC3 laboratories and research spaces. Engaged from pre-business case through to completion, Johnstaff supported investment planning, project documentation and resourcing, while developing a tailored risk management framework to respond to Burnet's operational requirements and enable collaborative research.



High-containment facility advancing infectious disease innovation



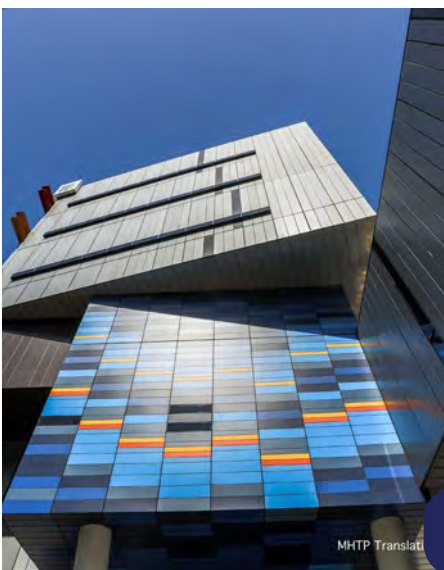
New Horizons Building

Monash University | Clayton, VIC | \$175m

Johnstaff provided Project Management services for the design and delivery of Monash University's 20,000 sqm New Horizons Centre, a world-class research facility developed in partnership with CSIRO. The facility incorporates PC2 and physics laboratories, industrial skills bays, teaching and collaborative spaces, and the Monash Immersive Visualisation Platform (CAVE2). Johnstaff led all design and delivery phases, supporting a highly specialised environment for interdisciplinary research across advanced manufacturing, energy, virtual environments and biomedical technologies.



World-class facility enabling large-scale interdisciplinary research



Monash Health Translation Precinct

Monash Health | Clayton, VIC | \$87.5m

Johnstaff provided full Project Management services from feasibility through to commissioning and handover for the 10,000 m², seven-storey MHTP Translational Research Facility. Delivered in partnership with Monash Health, Monash University and Hudson Institute, the facility incorporates PC1 and PC2 wet and dry laboratories, specialist cell therapy and medical genomics platforms, clinical trial facilities and education spaces.



Integrated research facility advancing translational healthcare



Engineering Innovation Building, NSW



Engineering Innovation Building

Macquarie University | Macquarie Park | \$155m

Johnstaff provided Project Management services for the delivery of a new 19,000 sqm Engineering Innovation facility, bringing together the School of Engineering and Australian Astronomical Optics. The project combined adaptive reuse and new construction to deliver specialist teaching and research spaces, including workshops, clean rooms and fabrication facilities. Our role encompassed design management through to construction, alongside the planning and delivery of complex decanting to maintain campus operations.



Integrated specialist facility advancing engineering teaching



Innovation Campus

Massey University | Auckland, NZ | \$100m

Johnstaff provided embedded Project Management services for the construction of Massey University's 10,200 m² Innovation Complex, a world-class research and teaching facility supporting food, health, marine and physical sciences. The facility incorporates specialist PC1 and PC2 laboratories and animal quarantine facilities. Working closely with the University, contractor and stakeholders, Johnstaff managed the complexities of the specialist research environments, helping deliver the project on time and within budget despite COVID-19 impacts.



Specialist research facility delivered on time and budget



AgResearch Lincoln Facility - Tuhiraki

Lincoln University | Lincoln, NZ | \$83m

Johnstaff provided Design and Project Management services for Tuhiraki, AgResearch's 8,000 m² research facility at Lincoln University. Accommodating 290 staff across two buildings, the facility incorporates PC2 and specialist agricultural laboratories, glasshouses and supporting research spaces. Johnstaff supported the project from Strategic Brief and Concept Design through ECI, design and staged handover, working closely with science teams to develop a flexible 'serviced apartment' laboratory model that maximised space efficiency.



Flexible laboratories maximising space for agricultural research

Adelaide
Tarndanya

Auckland
Tāmaki
Makaurau

Brisbane
Meanjin

Christchurch
Ōtautahi

Hobart
Nipaluna

Melbourne
Naarm

Perth
Boorlo

Sydney
Gadigal

Wellington
Te Whanganui
-a-tara