

# Clicklease Helps Restaurant Supplier Halve Their Timeto-Close



# The Problem:

This restaurant supplier in northern Florida needed a better financing partner. Their current financing partner was denying too many customers, and when they did get approvals, it took too long to get approved. They were losing sales!

They had tried using Acima, but they needed a better solution. In October of 2020, they discovered Clicklease.

Clicklease helps me sell more every day. It has helped us grow our business [and] has driven revenue growth in my organization."

-Sales Leader

## The Solution:

Now, this restaurant supplier leverages Clicklease as their primary financing provider. Customers see advertising in-store and ask about their financing options. They can even send out applications via text message to help them close sales.

How likely are you to recommend Clicklease to a friend or colleague?

10/10

# The Results:

With Clicklease, they've seen significant improvements in sales, revenue, returning customers, customer satisfaction, and average deal size. They also cut their time-to-close in HALF.

90% Improvement in sales/revenue metrics

81% Increase in number of returning customers

81% Improvement in customer satisfaction rating

100% Improvement in time-to-close

93% Increase in average deal size