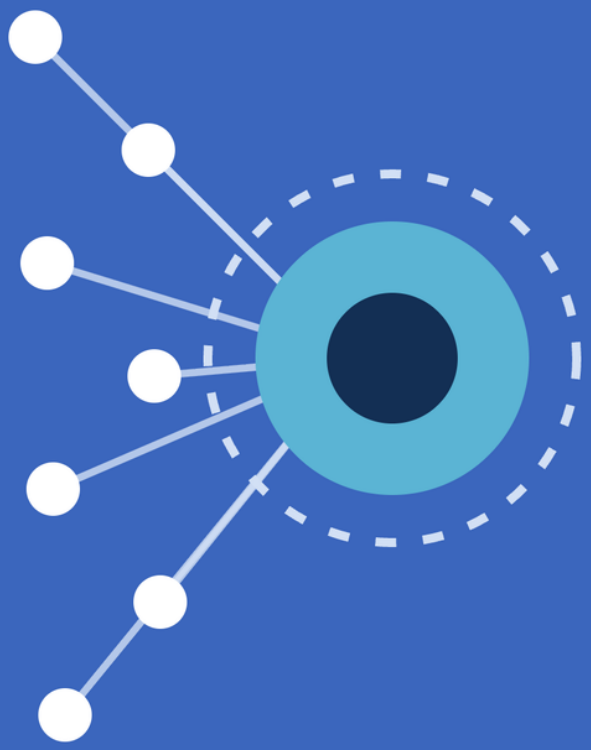
FASTBLUE
COMMUNICATIONS



More locations. More carriers. One network partner.

Your team stops chasing carriers and invoices. Our team sources, delivers, bills, and supports every circuit, everywhere you operate.

2,000+
Global carriers

190
Countries with coverage

125+
API-integrated suppliers

500+
Enterprise customers

$125M+
Spend under management

$25M+
Customer savings achieved

20–40%

Typical average savings on global connectivity costs through smarter sourcing.
Results vary by customer, depending on existing contracts, locations, and services.

WHO FASTBLUE IS

One agreement. One SLA. One support team.

Fastblue goes beyond sourcing connectivity or identifying billing issues. We source, deliver, bill, and support your network services, with one contract, one invoice, and one escalation path across your carriers. As your service provider of record, we remain accountable throughout the service lifecycle, from deployment through ongoing support.

Coverage follows your footprint, not a carrier's map. Our largest market is the United States, followed by Japan, China, EMEA, Canada, and Latin America, with substantial presence in Australia and New Zealand. From dense metro fiber to far-northern Canada, services include dedicated internet access (DIA), broadband, point-to-point and wavelength, 5G/LTE, and satellite, with SD-WAN through select technology partners.

WHAT FASTBLUE TAKES OFF YOUR PLATE

Built to close the gap between the coverage map and the address

Carrier sourcing and procurement

API integrations with 125+ suppliers give instant serviceability checks. Where automation ends, our sourcing team verifies directly with regional carriers, so you know who is on-net before you commit.

Best carrier per site, not per contract

We choose the carrier at each address on cost, install interval, on-net status, and access type. A 500-site program may use dozens of carriers while you hold one contract and one rate structure.

Global network deployment

Every install follows the same method: site survey data, demarc documentation with photos, labeled hand-offs on premises, and proactive milestone updates. Exceptions are flagged early, with a reason.

Consolidated billing and cost control

Wholesale economics with a transparent margin, backed by $125M+ in managed spend. Billing as one global invoice, split by region, or in local currency where regulations permit.

Working with an integrator? Fastblue works side by side with your partner. You contract with Fastblue for connectivity while your partner keeps the relationship and the managed service layer, with quoting, milestones, and ticketing connected to the partner's systems.

SLA AND SUPPORT

Many carriers underneath. One consistent service on top.

Aggregating carriers only helps if the service above them is uniform. Fastblue's support model keeps you from inheriting the inconsistency of the underlying carriers.

One common SLA

A single SLA across your portfolio. Carriers are held to it, and we notify you when one falls out of compliance.

NOC support, ticket to RFO

Our NOC opens, escalates, and updates every incident and delivers the final root-cause report. US operations are extended by a team in India for follow-the-sun coverage across EMEA and APAC.

Telemetry-driven monitoring

Feed latency, jitter, and packet-loss data against agreed thresholds. When performance falls out of range, a ticket opens with the responsible carrier automatically, including for existing third-party circuits.

Because Fastblue works these carriers every day at portfolio scale, escalations move faster than they do for one enterprise account among thousands.

PROOF THAT FASTBLUE CAN DELIVER

SUCCESS STORY · AEROSPACE

Faster quoting and deployment for a Fortune 100 aerospace company

A global aerospace and industrial technology company needed connectivity across many regions where no single carrier had full coverage. Fastblue became its single partner for sourcing, billing, and support.

Read the full success story at fastblue.com →

WHAT FASTBLUE DELIVERED

- Centralized carrier sourcing and quoting across regions
- Consolidated billing through one commercial agreement
- One support organization and escalation path for every carrier

Savings. Customers typically see average savings of 20–40% on global connectivity costs through smarter sourcing, and Fastblue customers have saved more than $25M to date. Results vary by customer, depending on existing contracts, locations, and services.

OPTIONAL PLATFORM CAPABILITY

Connexture: see what you have, prove what a change is worth

Connexture is a standalone platform owned by Fastblue. For larger network estates, it adds a digital layer to the sourcing, delivery, and support model: one system and one data set from discovery through transition.

Service identification

Ingests carrier invoices and inventory records to build a verified inventory of every circuit, carrier, bandwidth, term, and cost, mapped to its site. It often surfaces services customers didn't know they had.

ROI build

Benchmarks each service against live market pricing and recommends upgrade, downgrade, replace, or renegotiate, with current spend, proposed spend, transition cost, and payback. Timed to contract renewals.

Transition management

Moves approved changes into quoting and procurement, tracks delivery per site, and disconnects legacy services only after replacements are verified live. Then carries on with monitoring and invoice validation.

HOW AN ENGAGEMENT STARTS

Start with a clear picture, then prove it on a pilot

Most multi-site companies can't tell you how many circuits are out of contract and billing month-to-month at a premium. We show you the number and the dates.

STEP 1

Discovery

Share recent carrier invoices and any inventory export. We build a verified view of your estate.

STEP 2

Benchmark

We return site-level recommendations, cost impact, and a sequenced transition plan.

STEP 3

Pilot

Prove the model on a defined region or set of sites, measured against one common SLA.

STEP 4

Scale

Expand region by region on the same contract, platform, and support structure.

Book a 30-minute network consultation

Review your locations, carriers, and pain points with a Fastblue network expert. No cost, no obligation.

Book a time online →

Connect with us

Sales@fastblue.com
866 964 BLUE
www.fastblue.com