

268 Tasks
You Can
Outsource
to Virtual
Assistants



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GENERAL ADMIN			
EMAIL MANAGEMENT	DOING NOW	WANT TO DO	N/A
Organise and categorise emails according to priority and urgency.			
Draft responses in a professional yet friendly tone suitable for Australian communication styles.			
Unsubscribe from irrelevant subscriptions and manage newsletters.			
CALENDAR MANAGEMENT	DOING NOW	WANT TO DO	N/A
Schedule appointments and meetings, considering Australian time zones (AEST, ACST, AWST).			
Send out calendar invites using Australian public holidays and business hours.			
Coordinate schedules for team members, especially during daylight saving changes.			
DATA ENTRY	DOING NOW	WANT TO DO	N/A
Input and update data into Australian-specific software or databases (e.g., MYOB, Xero).			
Ensure compliance with Australian data privacy laws when handling sensitive information.			
Maintain and organise digital filing systems, ensuring access for relevant parties.			
DOCUMENT PREPARATION	DOING NOW	WANT TO DO	N/A
Create and format documents according to Australian standards (e.g., APA referencing).			
Proofread documents for clarity, grammar, and adherence to Australian English conventions.			
Convert documents to the required formats (e.g., PDF for formal submissions).			



GENERAL ADMIN RESEARCH WANT TO DO N/A **DOING NOW** Conduct research on Australian markets, competitors, and industry trends. Gather information on government regulations that may affect the business (e.g., Fair Work, Australian Taxation Office). Compile reports or presentations that reflect Australian cultural and legal contexts. N/A **SOCIAL MEDIA MANAGEMENT DOING NOW WANT TO DO** Schedule and post content on Australian platforms and times for maximum engagement. Monitor comments and messages, responding in a friendly and culturally aware manner. Assist in creating a content calendar that aligns with Australian holidays and events. **CLIENT COMMUNICATION** N/A **DOING NOW WANT TO DO** Manage communication with Australian clients and stakeholders, adhering to local etiquette. Prepare and send out newsletters, updates, or promotional materials that resonate with the Australian audience. Handle enquiries and provide support with an understanding of local services and products. **PROJECT MANAGEMENT** N/A **DOING NOW** WANT TO DO Assist in planning and organising projects using Australian project management software (e.g., Wrike, Monday.com). Track project timelines and deadlines, considering public holidays and seasonal availability. Facilitate team collaboration, especially in remote or distributed teams across Australia.



GENERAL ADMIN			
FINANCIAL MANAGEMENT	DOING NOW	WANT TO DO	N/A
Manage invoicing and billing processes using Australian accounting software.			
Track expenses, ensuring compliance with GST regulations and tax requirements.			
Prepare financial reports or summaries for stakeholders, adhering to Australian financial practices.			
TRAVEL ARRANGEMENTS	DOING NOW	WANT TO DO	N/A
Research and book flights, accommodations, and transportation within Australia.			
Prepare itineraries that include local travel tips and recommendations.			
Ensure compliance with any travel restrictions or regulations relevant to Australian travel.			
CUSTOMER SUPPORT	DOING NOW	WANT TO DO	N/A
Provide customer support via phone, email, or chat, using Australian service standards.			
Handle enquiries, complaints, and feedback with a focus on resolution and customer satisfaction.			
customer satisfaction.	DOING NOW	WANT TO DO	N/A
customer satisfaction. Maintain a record of customer interactions and follow-up actions.	DOING NOW	WANT TO DO	N/A
Customer satisfaction. Maintain a record of customer interactions and follow-up actions. EVENT PLANNING Assist in planning and organising virtual or in-person events (e.g., conferences, webinars)	DOING NOW	WANT TO DO	N/A



CUSTOMER SERVICE CUSTOMER INQUIRY MANAGEMENT N/A **DOING NOW** WANT TO DO Respond promptly to customer enquiries via phone, email, and social media. Use a friendly, approachable tone that reflects Australian communication styles. Provide clear and accurate information about products, services, and policies. N/A **CALL HANDLING DOING NOW WANT TO DO** Manage incoming calls, ensuring a professional greeting and prompt assistance. Use active listening skills to understand customer needs and resolve issues effectively. Document call details in the customer relationship management (CRM) system for future reference. **COMPLAINT RESOLUTION** N/A **DOING NOW WANT TO DO** Address customer complaints with empathy and a focus on resolution. Follow established protocols for escalating issues when necessary, maintaining a calm demeanor. Keep records of complaints and resolutions to identify trends and improve service. **PRODUCT KNOWLEDGE** N/A **DOING NOW** WANT TO DO Maintain up-to-date knowledge of products and services to provide accurate information. Educate customers about features, benefits, and usage of products in a way that is relatable. Offer assistance with troubleshooting and usage enquiries, ensuring customers feel supported.



CUSTOMER SERVICE N/A **ORDER PROCESSING DOING NOW** WANT TO DO Assist customers with placing orders, including upselling and cross-selling where appropriate. Ensure accuracy in taking orders and processing transactions, adhering to Australian payment regulations. Communicate order confirmation and shipping details in a timely manner. **CUSTOMER FEEDBACK COLLECTION DOING NOW** N/A WANT TO DO Solicit feedback from customers through surveys or direct communication. Analyse feedback to identify areas for improvement in products or services. Report insights to management to inform business decisions and strategies. N/A **FOLLOW-UP COMMUNICATION DOING NOW WANT TO DO** Conduct follow-up calls or emails to ensure customer satisfaction after a purchase or interaction. Remind customers about upcoming appointments, renewals, or promotions. Thank customers for their business and encourage repeat purchases. N/A **SOCIAL MEDIA ENGAGEMENT DOING NOW** WANT TO DO Monitor and manage comments, messages, and reviews on social media platforms. Respond to enquiries and issues raised on social media in a timely and professional manner. Engage with customers in discussions and share relevant content to build community.t



CUSTOMER SERVICE TECHNICAL SUPPORT DOING NOW WANT TO DO N/A Provide basic technical support for products and services as required. Troubleshoot common issues and guide customers through resolution steps. Escalate complex technical issues to the appropriate team or department. Create and share resources such as FAQs, how-to guides, and tutorials tailored for Australian customers. Host webinars or online workshops to educate customers about products or services. Keep resources updated based on common customer enquiries and feedback. N/A **LOYALTY PROGRAM MANAGEMENT DOING NOW WANT TO DO** Assist customers in understanding and enrolling in loyalty or rewards programmes. Track customer participation and engagement in loyalty programmes, promoting benefits. Address enquiries related to programme rewards, points, and redemption processes. N/A **DOING NOW CULTURAL SENSITIVITY AND INCLUSIVITY** WANT TO DO Be aware of and respect the diverse cultural backgrounds of Australian customers, including Indigenous communities. Ensure communication is inclusive and sensitive to various cultural perspectives. Adapt service approaches to meet the unique needs of different customer demographics.



CUSTOMER SERVICE COMPLIANCE AND SECURITY AWARENESS N/A **DOING NOW** WANT TO DO Adhere to Australian privacy laws and regulations when handling customer data (e.g., Privacy Act). Ensure secure handling of customer information and transactions to foster trust. Stay informed about updates to compliance requirements and best practices. **REPORTING AND ANALYTICS** N/A **DOING NOW** WANT TO DO Compile reports on customer service performance metrics (e.g., response time, customer satisfaction). Analyse data to identify trends, issues, and areas for improvement in service delivery. Present findings to management to support decision-making and strategic planning. TRAINING AND DEVELOPMENT N/A **DOING NOW WANT TO DO** Participate in ongoing training to enhance customer service skills and product knowledge. Share knowledge and best practices with team members to promote a culture of continuous improvement. Stay informed about industry trends and customer service innovations relevant to the Australian market.



DIGITAL MARKETING CONTENT CREATION N/A **DOING NOW** WANT TO DO Develop engaging and relevant content tailored to the Australian audience, including text, images, and videos. Adhere to brand guidelines while showcasing local culture and trends in social media posts. Create graphics and multimedia content using tools like Canva or Adobe Creative Suite. **SOCIAL MEDIA MANAGEMENT** N/A **DOING NOW WANT TO DO** Manage various social media platforms (Facebook, Instagram, Twitter, LinkedIn, TikTok, etc.) for the brand. Schedule and publish posts using social media management tools (e.g., Hootsuite, Buffer). Monitor and respond to comments, messages, and mentions in a timely manner. **AUDIENCE ENGAGEMENT** N/A **DOING NOW WANT TO DO** Foster a community by engaging with followers through comments, direct messages, and interactive content (polls, Q&As). Organise and run contests, giveaways, or challenges that resonate with local audiences. Build relationships with local influencers and brands for potential partnerships. N/A **TREND MONITORING DOING NOW** WANT TO DO Stay updated on social media trends and popular culture in Australia to maintain relevance. Track competitor activity and analyse their social media strategies for insights. Participate in trending conversations and hashtags that align with the brand.



DIGITAL MARKETING N/A **ANALYTICS AND REPORTING DOING NOW** WANT TO DO Use social media analytics tools to track performance metrics (engagement, reach, impressions). Prepare regular reports summarising social media performance and providing actionable insights. Analyse customer feedback and engagement metrics to optimise future content strategies. **PAID ADVERTISING MANAGEMENT DOING NOW** N/A WANT TO DO Assist in creating and managing social media advertising campaigns (Facebook Ads, Instagram Ads). Monitor ad performance, adjust targeting, and optimise budget allocation based on performance data. Collaborate with the marketing team to develop promotional strategies for upcoming campaigns. **COMMUNITY MANAGEMENT** N/A **DOING NOW** WANT TO DO Monitor brand reputation on social media by tracking mentions, reviews, and feedback. Address customer inquiries and concerns on social platforms, providing timely and helpful responses. Implement strategies to enhance positive community engagement and manage any negative responses.



DIGITAL MARKETING **CONTENT CALENDAR DEVELOPMENT** N/A **DOING NOW** WANT TO DO Develop and maintain a content calendar that aligns with marketing goals and seasonal trends in Australia. Coordinate with other marketing team members to ensure consistency across all channels. Schedule themed posts based on Australian holidays, events, and cultural significance (e.g., Australia Day, Anzac Day). **SEO AND HASHTAG STRATEGY DOING NOW** N/A **WANT TO DO** Research and implement relevant hashtags to increase post visibility and engagement. Optimise social media profiles and posts for search engines to improve organic reach. Monitor hashtag performance and adjust strategy accordingly. **BRAND COLLABORATION** N/A **DOING NOW WANT TO DO** Identify and reach out to local influencers for collaboration opportunities. Coordinate joint campaigns, giveaways, or events with other brands that align with company's values. Manage relationships and communication with collaborators. N/A **CRISIS MANAGEMENT PREPAREDNESS DOING NOW** WANT TO DO Be prepared to manage social media crises by monitoring conversations and identifying potential issues. Assist in drafting communication plans to address negative feedback or public relations issues on social media. Work with the marketing team to ensure consistent messaging during crises.



DIGITAL MARKETING **USER-GENERATED CONTENT (UGC) STRATEGY** N/A **DOING NOW** WANT TO DO Encourage and curate user-generated content from customers to enhance brand authenticity. Run campaigns that invite customers to share their experiences with the brand. Showcase UGC on social media to foster community and engagement. N/A **RESEARCH AND DEVELOPMENT DOING NOW WANT TO DO** Conduct market research to identify trends, customer preferences, and competitor strategies. Stay informed about changes in social media algorithms and best practices. Explore new platforms or technologies that may benefit the brand's social media strategy. N/A TRAINING AND DEVELOPMENT **DOING NOW** WANT TO DO Participate in training sessions to stay updated on social media marketing trends and tools. Share new insights and knowledge with the team to enhance overall capabilities. Attend local industry events or webinars to network and learn from peers. **COMPLIANCE AWARENESS** N/A **DOING NOW WANT TO DO** Ensure all social media activities comply with Australian regulations and advertising standards. Be aware of privacy laws and guidelines related to data collection and customer engagement. Monitor compliance in influencer partnerships and sponsored content.



BRAND STYLE GUIDE CREATION DOING NOW WANT TO DO N/A Creating visual mood boards and sample templates to guide future content creation Logo & Visual Asset Management Brand Colours & Typography, Choosing fonts and typography guidelines that align with brand personality and readability standards Template Creation & Visual Consistency Brand Messaging & Voice Documentation Asset Storage & Organisation, Setting up cloud storage (e.g., Google Drive, Dropbox) for easy access to brand assets



CONTENT WRITING			
BLOG & ARTICLE WRITING	DOING NOW	WANT TO DO	N/A
Researching topics, keywords, and trends to produce informative and engaging blog posts and article			
Crafting compelling headlines and introductions to boost reader engagement			
Editing and proofreading to ensure clarity, grammar, and adherence to style guidelines			
WEBSITE COPYWRITING	DOING NOW	WANT TO DO	N/A
Creating persuasive website copy for landing pages, service descriptions, and about pages			
Conducting keyword research to optimise web copy for search engines (SEO)			
Updating existing website content for relevance and consistency with the brand's messaging			
SOCIAL MEDIA CONTENT CREATION	DOING NOW	WANT TO DO	N/A
Writing engaging social media posts tailored to specific platforms (e.g., Facebook, Instagram, LinkedIn)			
Developing content calendars for consistent posting and thematic campaigns			
Creating graphics or visuals to accompany written content for improved engagement			
EDITING & PROOFREADING	DOING NOW	WANT TO DO	N/A
Reviewing and editing content for coherence, tone, and consistency with brand guidelines			
Checking for grammatical errors, typos, and formatting issues before publication			



EMAIL MARKETING

EMAIL MARKETING MANAGEMENT AND EMAIL NEWSLETTERS	DOING NOW	WANT TO DO	N/A
Developing new subscriber lists based on defined audience segments (e.g., demographics, behaviour).			
Regularly updating and cleaning lists to maintain data quality by removing duplicates and inactive contacts			
Adding and Removing Subscribers			
Designing and scheduling targeted broadcast emails to promote new content, products, or events.			
Establishing a consistent schedule for newsletter distribution to keep subscribers informed and engaged.			
Sign-Up Forms, Testing form functionality and user experience to maximise conversion rates.			
Generating detailed reports to analyse the performance of newsletters and broadcast emails.			



WEB DEVELOPMENT TASKS (WORDPRESS) N/A **WEBSITE SUPPORT AND DEVELOPMENT DOING NOW** WANT TO DO **WordPress Installation** Plugin and Theme Management Performing regular content updates and ensuring site security Payment Gateway Integration **CONTENT MANAGEMENT, INTEGRATION AND TRACKING** N/A **DOING NOW** WANT TO DO Blog Management, Creating and publishing blog posts, ensuring SEO best practices are followed. Customising WordPress themes to align with brand identity and user experience. Connecting social media platforms to the website for improved engagement Analytics and Reporting



PARAPLANNING			
CLIENT DATA MANAGEMENT	DOING NOW	WANT TO DO	N/A
Collecting and organising client information.			
Maintaining up-to-date client records in CRM systems.			
RESEARCH AND ANALYSIS	DOING NOW	WANT TO DO	N/A
Conducting research on investment products, superannuation funds, and insurance policies.			
Analysing client portfolios and providing insights.			
PREPARATION OF FINANCIAL DOCUMENTS	DOING NOW	WANT TO DO	N/A
Drafting Statements of Advice (SoAs) and other financial documents.			
Creating and formatting presentation materials for client meetings.			
COMPLIANCE AND REGULATORY CHECKST	DOING NOW	WANT TO DO	N/A
Ensuring all documentation complies with relevant regulations and standards.			
Assisting with the preparation of compliance reports.			
CLIENT COMMUNICATION	DOING NOW	WANT TO DO	N/A
Drafting emails and correspondence to clients.			
Scheduling client meetings and follow-ups.			



PARAPLANNING			
BUDGETING AND FORECASTING	DOING NOW	WANT TO DO	N/A
Assisting with cash flow analysis and budgeting tasks.			
Preparing financial projections based on client information.			
REPORT GENERATION	DOING NOW	WANT TO DO	N/A
Compiling and generating financial reports for clients and advisors.			
Creating performance review summaries for investment portfolios.			
SOFTWARE MANAGEMENT	DOING NOW	WANT TO DO	N/A
Using financial planning software (e.g., Xplan, AdviserLogic) to input and analyse data.			
Keeping up with updates and changes in financial planning software tools.			
MARKET TRENDS MONITORING	DOING NOW	WANT TO DO	N/A
Keeping track of financial market trends and news that may impact client portfolios.			
Reporting relevant findings to financial advisors.			
TRAINING AND SUPPORT	DOING NOW	WANT TO DO	N/A
Providing administrative support for training sessions related to financial products and services.			
Assisting with onboarding new clients by providing them with necessary information and resources.			



PARAPLANNING			
TASK MANAGEMENT	DOING NOW	WANT TO DO	N/A
Organising and prioritising tasks for financial planners.			
Tracking deadlines and follow-ups on action items.			
DOCUMENTATION AND FILING	DOING NOW	WANT TO DO	N/A
Managing and organising digital files and documents.			
Ensuring that all client documentation is properly filed for easy access.			



FINANCIAL PLANNING ADMIN **ADMINISTRATIVE SUPPORT** N/A **DOING NOW** WANT TO DO Managing calendars and scheduling appointments for financial planners. Handling incoming calls and emails, responding to inquiries, and directing them appropriately. Maintaining and organising digital files and documents. N/A **CLIENT MANAGEMENT DOING NOW WANT TO DO** Assisting with onboarding new clients, including collecting and organising necessary documentation. Updating client information in CRM systems and ensuring data accuracy. Sending out client welcome packages or informational materials. N/A **MARKETING ASSISTANCE WANT TO DO DOING NOW** Creating and managing social media content and posts to enhance online presence. Assisting with email marketing campaigns, including drafting and sending newsletters. Coordinating events, webinars, or workshops for client engagement and education. N/A **RESEARCH SUPPORT DOING NOW** WANT TO DO Conducting market research on financial products, services, or industry trends. Gathering information for financial planners to use in client presentations or recommendations.



FINANCIAL PLANNING ADMIN **DOCUMENT PREPARATION** N/A **DOING NOW** WANT TO DO Drafting and formatting client reports, presentations, and other documents. Preparing meeting agendas and minutes for team meetings or client meetings. **CLIENT COMMUNICATION** N/A **DOING NOW** WANT TO DO Drafting and sending follow-up emails to clients after meetings. Coordinating reminders for upcoming appointments or deadlines. **TASK AND PROJECT MANAGEMENT** N/A **DOING NOW** WANT TO DO Using project management tools to track tasks and deadlines for financial planners. Assisting in the prioritisation and organisation of tasks and projects. **BOOKKEEPING AND FINANCIAL RECORD KEEPING DOING NOW** N/A **WANT TO DO** Assisting with basic bookkeeping tasks, such as invoicing clients and tracking expenses. Managing receipts and documentation for financial records. N/A TRAINING AND DEVELOPMENT SUPPORT **DOING NOW** WANT TO DO Scheduling training sessions or professional development opportunities for the financial planning team. Compiling resources and materials for ongoing education.



FINANCIAL PLANNING ADMIN N/A **TECHNOLOGY SUPPORT DOING NOW** WANT TO DO Assisting with the management of software tools and platforms used in financial planning. Troubleshooting basic technical issues or coordinating IT support as needed. **COMPLIANCE AND REGULATORY ASSISTANCE DOING NOW** WANT TO DO N/A Helping to ensure that all communications and documentation meet compliance requirements. Assisting in preparing documentation for audits or compliance checks. N/A **CLIENT FEEDBACK AND SURVEYS DOING NOW** WANT TO DO Designing and distributing client feedback surveys to gather insights and improve services. Analysing feedback and preparing summaries for financial planners.



MORTGAGE BROKING - LOAN PROCESSING **DOCUMENT COLLECTION AND VERIFICATION** N/A WANT TO DO **DOING NOW** Gathering required documentation from clients, such as pay slips, bank statements, and identification. Verifying the accuracy and completeness of documents received for loan applications. **DATA ENTRY** N/A WANT TO DO **DOING NOW** Inputting client information and loan application details into loan management software or CRM systems. Maintaining accurate records of all client interactions and documentation. **PRELIMINARY ASSESSMENTS WANT TO DO** N/A **DOING NOW** Conducting initial assessments of loan applications based on lender criteria. Identifying any missing documents or information and following up with clients. **SUBMISSION OF LOAN APPLICATIONS** N/A **DOING NOW WANT TO DO** Preparing and submitting loan applications to lenders on behalf of clients ensuring compliance with lender requirements. Managing the submission process to ensure timely submissions and follow-ups. **COMMUNICATION WITH CLIENTS DOING NOW** N/A **WANT TO DO** Keeping clients informed about the status of their loan applications, including any requirements or additional documentation needed. Answering client inquiries regarding the loan process and providing updates.



MORTGAGE BROKING - LOAN PROCESSING LIAISON WITH LENDERS AND OTHER STAKEHOLDERS N/A **DOING NOW** WANT TO DO Communicating with lenders, real estate agents, and other relevant parties to facilitate the loan process. Following up on outstanding inquiries or requests from lenders. **FILE MANAGEMENT** N/A **DOING NOW** WANT TO DO Organising and maintaining electronic files related to loan applications, ensuring that all documents are stored securely and are easily accessible. Preparing loan files for review and submission to compliance. **COMPLIANCE CHECKS DOING NOW** N/A WANT TO DO Assisting in ensuring that loan applications meet all regulatory and compliance requirements. Keeping up-to-date with changes in lending regulations and policies. **POST-APPROVAL FOLLOW-UP** N/A **DOING NOW WANT TO DO** Assisting with the coordination of post-approval processes, such as settlement arrangements and documentation. Communicating with clients regarding any final steps needed before settlement. **CLIENT ONBOARDING DOING NOW** N/A **WANT TO DO** Assisting with the onboarding process of new clients, including setting up client profiles and organising initial consultations. Sending welcome emails and introductory materials to new clients.



MORTGAGE BROKING - LOAN PROCESSING **CRM MANAGEMENT DOING NOW** WANT TO DO N/A Updating and maintaining the CRM system with client interactions, notes, and follow-up tasks. Generating reports on interactions, application statuses, and performance metrics. **SOCIAL MEDIA AND MARKETING SUPPORT** N/A **DOING NOW** WANT TO DO Assisting in the creation and scheduling of social media posts to promote mortgage broking services. Helping with the preparation of marketing materials, newsletters, and client communication. **APPOINTMENT SCHEDULING** WANT TO DO N/A **DOING NOW** Scheduling appointments for loan processing meetings with clients and lenders. Sending calendar invites and reminders for upcoming meetings. **RESEARCH AND MARKET ANALYSIS** N/A **DOING NOW WANT TO DO** Conducting research on current market trends, interest rates, and lender offerings to provide insights for clients. Gathering information new loan products or changes in lending criteria. **TASK MANAGEMENT DOING NOW** N/A **WANT TO DO** Assisting with task prioritisation and management using project management tools. Tracking deadlines for loan applications and follow-up tasks.



MORTGAGE BROKING - CREDIT ANALYSIS **DATA GATHERING AND ANALYSIS** N/A **DOING NOW** WANT TO DO Collecting and organising data relevant to loan applications, including client financials and credit histories. Assisting in the analysis of borrower creditworthiness and risk assessment. N/A **CREDIT REPORT RETRIEVAL** WANT TO DO **DOING NOW** Obtaining credit reports and ensuring they are accurate and up-to-date. Reviewing credit reports for discrepancies and preparing summaries for further analysis. **FINANCIAL STATEMENT REVIEW** N/A **DOING NOW** WANT TO DO Assisting in the evaluation of clients' financial statements, including income, assets, and liabilities. Comparing current financial data against industry benchmarks. **RISK ASSESSMENT** N/A **DOING NOW WANT TO DO** Supporting the development of risk analysis reports for loan applications. Assisting in identifying potential red flags or issues that may affect loan approval. **DOCUMENT PREPARATION** N/A **DOING NOW** WANT TO DO Preparing necessary documentation for internal review, including credit analysis summaries and recommendations. Assisting in the compilation of credit files for compliance audits.



MORTGAGE BROKING - CREDIT ANALYSIS **COMPLIANCE MONITORING** N/A **DOING NOW** WANT TO DO Coordinating communication with lenders for any additional information or clarification needed for credit assessments. Following up with lenders on outstanding queries related to loan applications. N/A **LENDER COMMUNICATION DOING NOW** WANT TO DO Coordinating communication with lenders for any additional information or clarification needed for credit assessments. Following up with lenders on outstanding queries related to loan applications. N/A **CLIENT FOLLOW-UP DOING NOW** WANT TO DO Communicating with clients regarding any additional information required for credit assessment. Keeping clients informed about the progress of their applications and any decisions made. **CLIENT QUERIES** N/A **DOING NOW** WANT TO DO Answering clients' questions about the credit assessment process and providing updates on their application status. **APPOINTMENT SCHEDULING DOING NOW** WANT TO DO N/A Organising meetings or consultations between credit analysts and clients or lenders. Sending reminders for upcoming appointments.



MORTGAGE BROKING - CREDIT ANALYSIS **CRM MANAGEMENT** N/A **DOING NOW** WANT TO DO Updating and maintaining the CRM system with relevant client information and notes from credit assessments. Generating reports on application statuses, credit assessments, and performance metrics. **TASK MANAGEMENT** N/A **DOING NOW** WANT TO DO Assisting in managing tasks and deadlines for credit analysis projects using project management tools. Keeping track of pending tasks and ensuring timely completion. **MARKET RESEARCH** N/A **DOING NOW WANT TO DO** Conducting research on current lending trends, interest rates, and competitor offerings. Compiling market reports that can assist credit analysts in making informed decisions. **REPORT GENERATION** N/A **DOING NOW** WANT TO DO Assisting in the preparation of credit analysis reports and presentations for internal stakeholders. Summarising findings and insights from credit assessments for management review. **FEEDBACK AND IMPROVEMENT** N/A **DOING NOW WANT TO DO** Collecting feedback on the credit assessment process to identify areas for efficiency improvements. Assisting in the development of best practices for credit analysis and reporting.

