

87 Tasks You Can
Outsource to
Financial Planning
Virtual Assistant



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GENERAL ADMIN			
EMAIL MANAGEMENT	DOING NOW	WANT TO DO	N/A
Organise and categorise emails according to priority and urgency.			
Draft responses in a professional yet friendly tone suitable for Australian communication styles.			
Unsubscribe from irrelevant subscriptions and manage newsletters.			
CALENDAR MANAGEMENT	DOING NOW	WANT TO DO	N/A
Schedule appointments and meetings, considering Australian time zones (AEST, ACST, AWST).			
Send out calendar invites using Australian public holidays and business hours.			
Coordinate schedules for team members, especially during daylight saving changes.			
DATA ENTRY	DOING NOW	WANT TO DO	N/A
Input and update data into Australian-specific software or databases (e.g., MYOB, Xero).			
Ensure compliance with Australian data privacy laws when handling sensitive information.			
Maintain and organise digital filing systems, ensuring access for relevant parties.			
DOCUMENT PREPARATION	DOING NOW	WANT TO DO	N/A
Create and format documents according to Australian standards (e.g., APA referencing).			
Proofread documents for clarity, grammar, and adherence to Australian English conventions.			
Convert documents to the required formats (e.g., PDF for formal submissions).			



GENERAL ADMIN RESEARCH WANT TO DO N/A **DOING NOW** Conduct research on Australian markets, competitors, and industry trends. Gather information on government regulations that may affect the business (e.g., Fair Work, Australian Taxation Office). Compile reports or presentations that reflect Australian cultural and legal contexts. N/A **SOCIAL MEDIA MANAGEMENT DOING NOW WANT TO DO** Schedule and post content on Australian platforms and times for maximum engagement. Monitor comments and messages, responding in a friendly and culturally aware manner. Assist in creating a content calendar that aligns with Australian holidays and events. **CLIENT COMMUNICATION** N/A **DOING NOW WANT TO DO** Manage communication with Australian clients and stakeholders, adhering to local etiquette. Prepare and send out newsletters, updates, or promotional materials that resonate with the Australian audience. Handle enquiries and provide support with an understanding of local services and products. **PROJECT MANAGEMENT** N/A **DOING NOW** WANT TO DO Assist in planning and organising projects using Australian project management software (e.g., Wrike, Monday.com). Track project timelines and deadlines, considering public holidays and seasonal availability. Facilitate team collaboration, especially in remote or distributed teams across Australia.



GENERAL ADMIN			
FINANCIAL MANAGEMENT	DOING NOW	WANT TO DO	N/A
Manage invoicing and billing processes using Australian accounting software.			
Track expenses, ensuring compliance with GST regulations and tax requirements.			
Prepare financial reports or summaries for stakeholders, adhering to Australian financial practices.			
TRAVEL ARRANGEMENTS	DOING NOW	WANT TO DO	N/A
Research and book flights, accommodations, and transportation within Australia.			
Prepare itineraries that include local travel tips and recommendations.			
Ensure compliance with any travel restrictions or regulations relevant to Australian travel.			
CUSTOMER SUPPORT	DOING NOW	WANT TO DO	N/A
Provide customer support via phone, email, or chat, using Australian service standards.			
Handle enquiries, complaints, and feedback with a focus on resolution and customer satisfaction.			
customer satisfaction.	DOING NOW	WANT TO DO	N/A
customer satisfaction. Maintain a record of customer interactions and follow-up actions.	DOING NOW	WANT TO DO	N/A
Customer satisfaction. Maintain a record of customer interactions and follow-up actions. EVENT PLANNING Assist in planning and organising virtual or in-person events (e.g., conferences, webinars)	DOING NOW	WANT TO DO	N/A



PARAPLANNING			
CLIENT DATA MANAGEMENT	DOING NOW	WANT TO DO	N/A
Collecting and organising client information.			
Maintaining up-to-date client records in CRM systems.			
RESEARCH AND ANALYSIS	DOING NOW	WANT TO DO	N/A
Conducting research on investment products, superannuation funds, and insurance policies.			
Analysing client portfolios and providing insights.			
PREPARATION OF FINANCIAL DOCUMENTS	DOING NOW	WANT TO DO	N/A
Drafting Statements of Advice (SoAs) and other financial documents.			
Creating and formatting presentation materials for client meetings.			
COMPLIANCE AND REGULATORY CHECKST	DOING NOW	WANT TO DO	N/A
Ensuring all documentation complies with relevant regulations and standards.			
Assisting with the preparation of compliance reports.			
CLIENT COMMUNICATION	DOING NOW	WANT TO DO	N/A
Drafting emails and correspondence to clients.			
Scheduling client meetings and follow-ups.			



PARAPLANNING			
BUDGETING AND FORECASTING	DOING NOW	WANT TO DO	N/A
Assisting with cash flow analysis and budgeting tasks.			
Preparing financial projections based on client information.			
REPORT GENERATION	DOING NOW	WANT TO DO	N/A
Compiling and generating financial reports for clients and advisors.			
Creating performance review summaries for investment portfolios.			
SOFTWARE MANAGEMENT	DOING NOW	WANT TO DO	N/A
Using financial planning software (e.g., Xplan, AdviserLogic) to input and analyse data.			
Keeping up with updates and changes in financial planning software tools.			
MARKET TRENDS MONITORING	DOING NOW	WANT TO DO	N/A
Keeping track of financial market trends and news that may impact client portfolios.			
Reporting relevant findings to financial advisors.			
TRAINING AND SUPPORT	DOING NOW	WANT TO DO	N/A
Providing administrative support for training sessions related to financial products and services.			
Assisting with onboarding new clients by providing them with necessary information and resources.			



PARAPLANNING			
TASK MANAGEMENT	DOING NOW	WANT TO DO	N/A
Organising and prioritising tasks for financial planners.			
Tracking deadlines and follow-ups on action items.			
DOCUMENTATION AND FILING	DOING NOW	WANT TO DO	N/A
Managing and organising digital files and documents.			
Ensuring that all client documentation is properly filed for easy access.			



FINANCIAL PLANNING ADMIN **ADMINISTRATIVE SUPPORT** N/A **DOING NOW** WANT TO DO Managing calendars and scheduling appointments for financial planners. Handling incoming calls and emails, responding to inquiries, and directing them appropriately. Maintaining and organising digital files and documents. N/A **CLIENT MANAGEMENT DOING NOW WANT TO DO** Assisting with onboarding new clients, including collecting and organising necessary documentation. Updating client information in CRM systems and ensuring data accuracy. Sending out client welcome packages or informational materials. N/A **MARKETING ASSISTANCE WANT TO DO DOING NOW** Creating and managing social media content and posts to enhance online presence. Assisting with email marketing campaigns, including drafting and sending newsletters. Coordinating events, webinars, or workshops for client engagement and education. N/A **RESEARCH SUPPORT DOING NOW** WANT TO DO Conducting market research on financial products, services, or industry trends. Gathering information for financial planners to use in client presentations or recommendations.



FINANCIAL PLANNING ADMIN **DOCUMENT PREPARATION** N/A **DOING NOW** WANT TO DO Drafting and formatting client reports, presentations, and other documents. Preparing meeting agendas and minutes for team meetings or client meetings. **CLIENT COMMUNICATION** N/A **DOING NOW** WANT TO DO Drafting and sending follow-up emails to clients after meetings. Coordinating reminders for upcoming appointments or deadlines. **TASK AND PROJECT MANAGEMENT** N/A **DOING NOW** WANT TO DO Using project management tools to track tasks and deadlines for financial planners. Assisting in the prioritisation and organisation of tasks and projects. **BOOKKEEPING AND FINANCIAL RECORD KEEPING DOING NOW** N/A **WANT TO DO** Assisting with basic bookkeeping tasks, such as invoicing clients and tracking expenses. Managing receipts and documentation for financial records. N/A TRAINING AND DEVELOPMENT SUPPORT **DOING NOW** WANT TO DO Scheduling training sessions or professional development opportunities for the financial planning team. Compiling resources and materials for ongoing education.



FINANCIAL PLANNING ADMIN N/A **TECHNOLOGY SUPPORT DOING NOW** WANT TO DO Assisting with the management of software tools and platforms used in financial planning. Troubleshooting basic technical issues or coordinating IT support as needed. **COMPLIANCE AND REGULATORY ASSISTANCE DOING NOW** WANT TO DO N/A Helping to ensure that all communications and documentation meet compliance requirements. Assisting in preparing documentation for audits or compliance checks. N/A **CLIENT FEEDBACK AND SURVEYS DOING NOW** WANT TO DO Designing and distributing client feedback surveys to gather insights and improve services. Analysing feedback and preparing summaries for financial planners.

