

Case Study: Lasya AI's Agentic Sourcing Transformation

Shifting Procurement from Reactive Cost Center to Strategic Value Driver

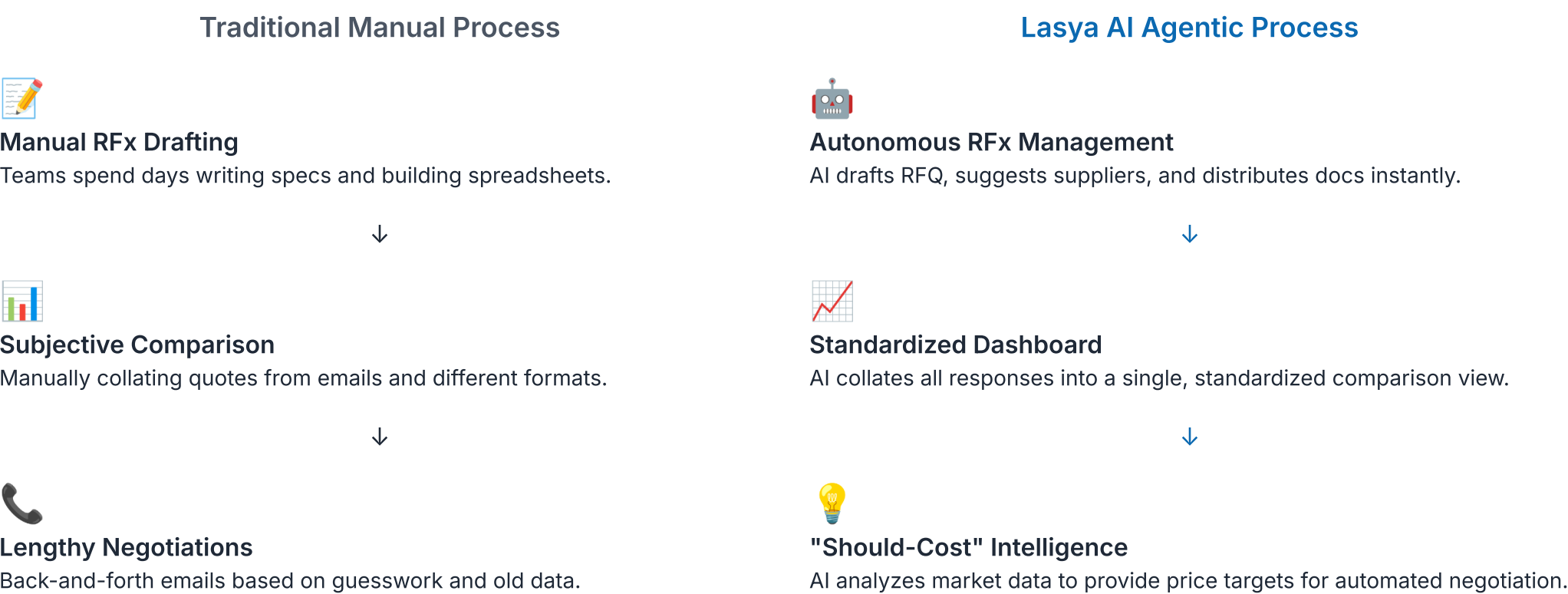
The Spreadsheet-Driven Bottleneck

The procurement function is undergoing a rapid, technology-driven evolution. The traditional model, reliant on manual processes, endless spreadsheets, and subjective decisions, is a major bottleneck. It's slow, prone to errors, and exposes organizations to risk. Lasya AI exemplifies the shift toward autonomous, intelligent systems that anticipate needs, manage risk, and enforce compliance automatically—addressing the core challenges of complexity, speed, and governance in the modern supply chain.

1. Smart Systems That Think Ahead: Autonomous Sourcing Agents

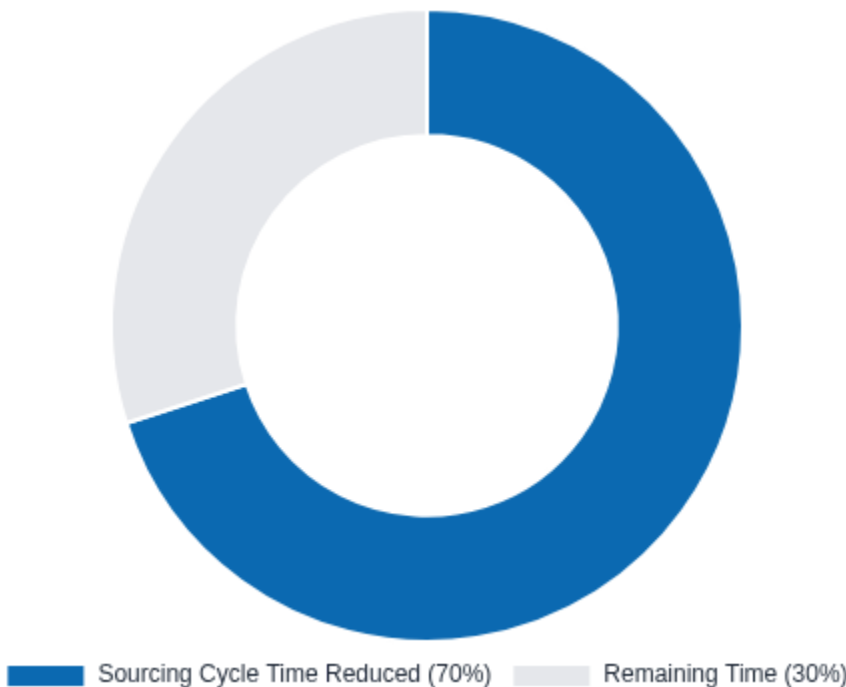
The greatest time sink in sourcing is the manual preparation, execution, and analysis of RFX cycles and negotiations. Lasya AI deploys specialized, autonomous agents to manage this entire workflow, turning a weeks-long process into days or hours.

From Manual Chaos to Autonomous Sourcing



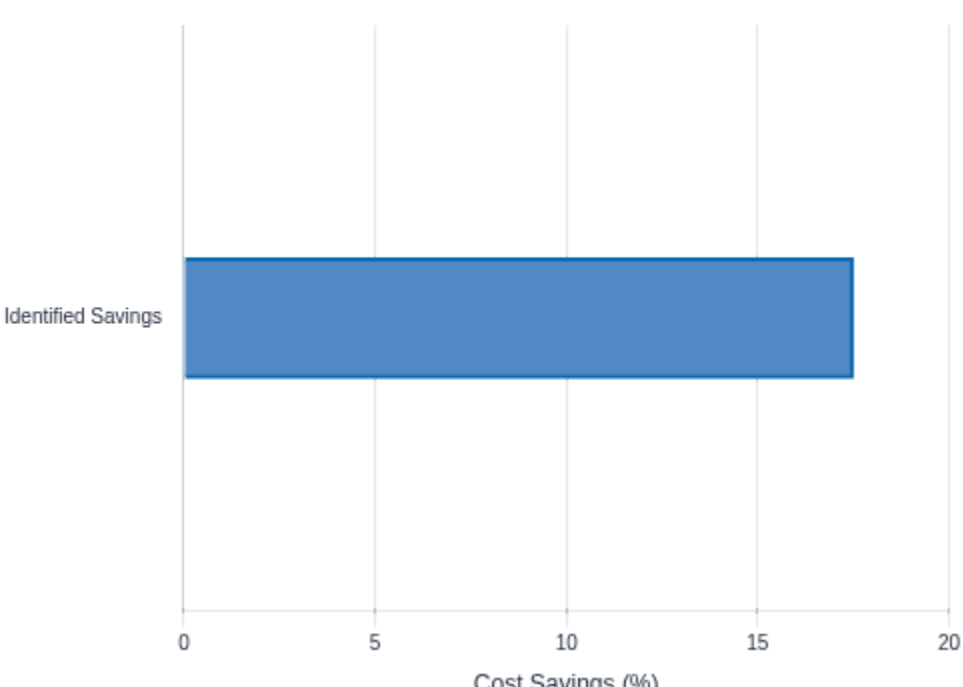
Sourcing Cycle Time Reduction

Autonomous agents dramatically cut the time from request to contract, freeing teams to be more strategic.



AI-Driven Cost Savings

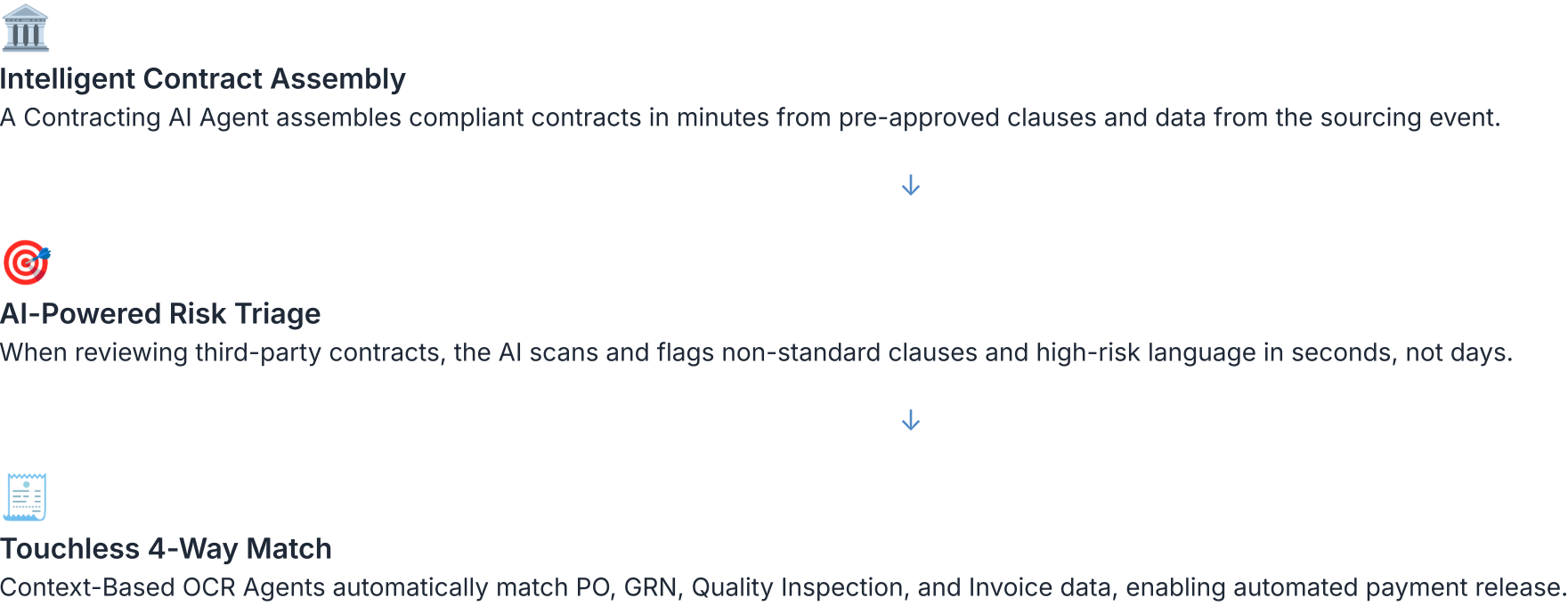
Using "should-cost" models and rate benchmarking, Lasya AI identifies and captures significant savings.



2. Real-Time Governance: Smart Contracts & Verification

Manual verification of POs, invoices, and contracts introduces delays, errors, and compliance risk. Lasya AI integrates intelligent automation to overhaul transactional integrity, eliminating manual steps and anchoring B2B transactions in verifiable data.

Automating Transactional Integrity



Invoice Matching Accuracy

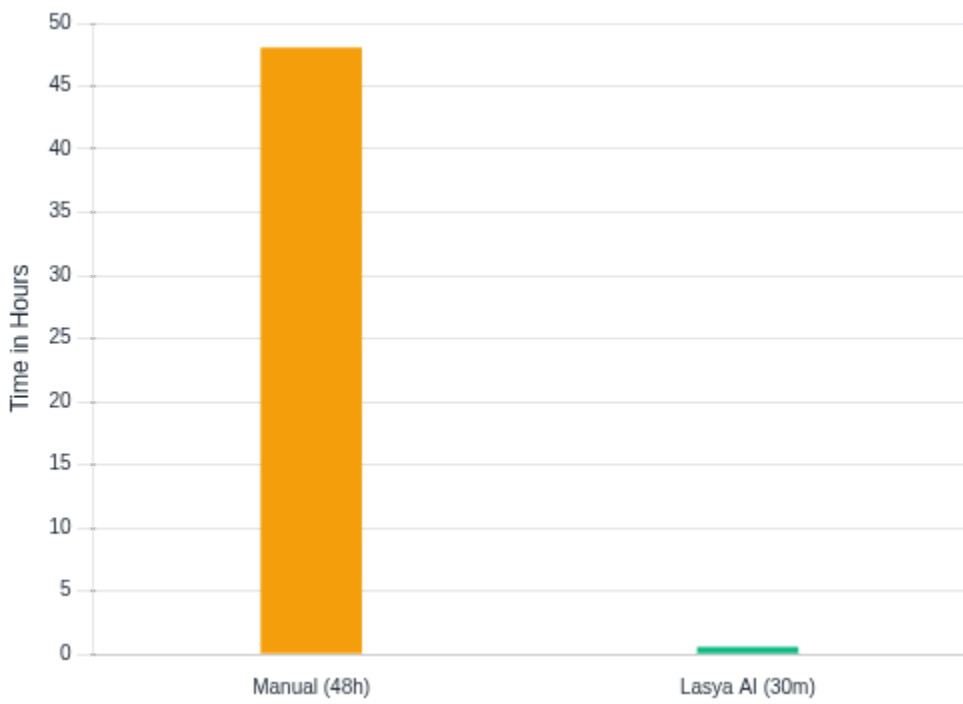
By replacing manual data entry and verification, AI agents achieve near-perfect accuracy, eliminating costly errors and delays.

95-99%

Accuracy Rate

Manual vs. AI Risk Triage

AI agents identify contractual risks orders of magnitude faster than human review, focusing legal teams on high-value exceptions.

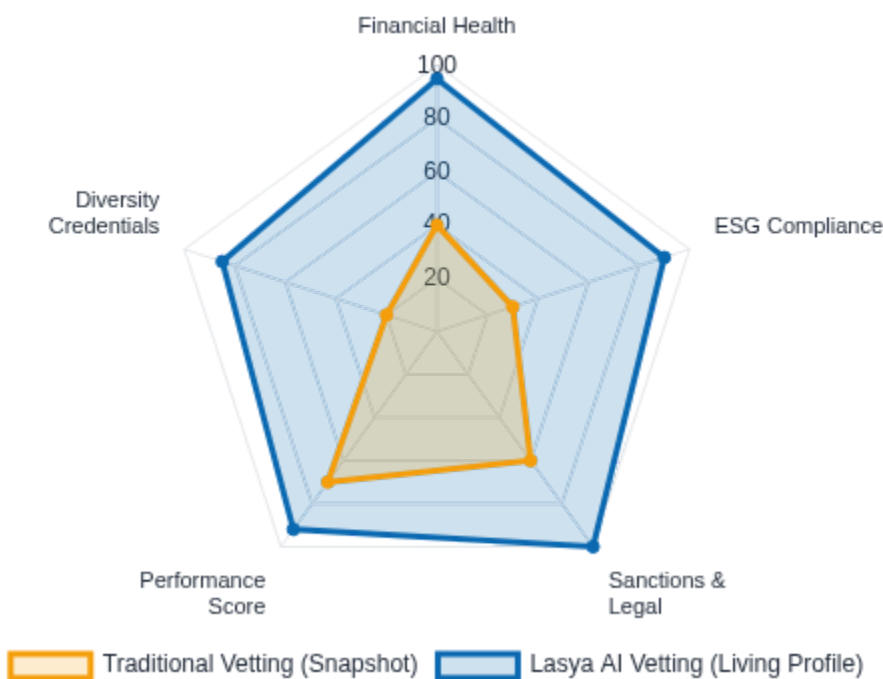


3. Future-Proofing the Supply Chain: ESG & Ethical Sourcing

Integrating complex ESG criteria and ethical compliance is difficult to scale. Manual vetting is time-consuming and creates a static, outdated snapshot of supplier risk. Lasya AI embeds 360-degree risk and compliance vetting directly into the supplier lifecycle.

360-Degree Supplier Vetting

Lasya AI moves beyond simple checks to create a comprehensive, living risk profile for every supplier, integrating multiple external data sources.



From Static Vetting to Real-Time Monitoring

The platform continuously monitors the supplier environment, flagging potential issues *before* they become costly disruptions or reputational crises.

Manual Vetting (Annual Snapshot)

A single, outdated check. Risks (in yellow) can go unnoticed for months.

Lasya AI (Real-Time Monitoring)

AI provides a "living" profile, with real-time alerts for financial, ethical, or compliance issues.