

Say O

CHAIR LOUNGE STOOL

Price List Effective October 2025



SOURCE

Say O Chair

How to Build a Say O Chair Product Number

3101 - SL - BCH or 3001 - WDL or SCR - NAT - P3 7006

Style

3101 Wood Shell
3102 Wood Shell with Upholstered Seat Pad
3103 Fully Upholstered
3104 Poly Shell
3105 Poly Shell with Upholstered Seat pad

Leg/Base Style

SL Sled Frame - Non-Stacking
WDL Wood Four Leg
STK Stacking Sled Frame - Not Available for Wood Shell

Wood Species

BCH Beech
OAK Oak
WAL Walnut

Poly Shell Color

3001 Black
3005 White
3009 Blue Grey

WDL Wood Leg Finish

NAT Natural*
001 Black

Standard Powder Coats

SCR Soft Chrome
BLK Black Matte
WHT White
GMTL Gunmetal
LBNZ Light Bronze
MBNZ Medium Bronze
DBNZ Dark Bronze
BRS Brass
CHR Chrome(Stacking
Frame Only)

Premium Powder Coats *

STN Stone
LGB Light Grey Blue
DGY Dark Grey
LBL Light Blue
AQU Aqua
GRN Green
YLW Yellow
LRD Light Red

Beech Shell Finish Option

Wood Finish for Beech Shells Only

NAT Natural*
CHY Cherry
WCH Warm Cherry
MAH Mahogany
ESP Espresso
WLT Weathered Light
WMD Weathered Medium
WGR Weathered Grey
WNT Walnut
DWNT Dark Walnut
999 Custom
001 Black

P3 Painted Wood Shell

7006 White
7044 Stone
7035 Light Grey
7012 Dark Grey
8012 Dark Red
3016 Light Red
1032 Yellow
6011 Green
6033 Teal
6034 Aqua
5024 Light Blue
5014 Medium Blue
7040 Light Grey Blue

* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

Features

3D Veneer Wood Shell or Polypropylene Shell
Upholstered Seat Pad or Fully Upholstered Options
Wood Shell in Three 3D Veneer Options with Clear Coat Finish
Beech Wood Shell Used for Wood Finishes and Painted Finish Options
Poly Shell in Three Color Options
Three Frame Styles, Wood Leg, Non-Stacking Wire Sled, and Stacking Wire Sled
Stacking Sled Frame for Poly and Fully Upholstered Shells Only - Not Offered for Wood Shells
Stacking Frame stacks 12 high on the floor, 20 high on storage dolly - with seat pad stacks 8 high on floor, 16 high on dolly
Stacking Frame Available in Chrome - Non-Stacking Sled frame not Offered in Chrome
Frame finishes include eight standard and eight premium powder coat color options
The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
Wood Leg Frame has Plastic Glides Standard, FG Felt Glides Optional
Sled Frame Offers an Optional FG Felt Glide
Greenguard Certified
Meets ANSI/BIFMA Standards

Dimensions

SL Sled Chair

Seat 16"D x 20"W x 18.25"H
Overall 20.50"D x 20"W x 32.75"H

STK Stacking Sled Chair

Seat 16"D x 20"W x 18.25"H
Overall 21"D x 22"W x 32.75"H

WDL Wood Leg Chair

Seat 16"D x 20"W x 18.25"H
Overall 20.50"D x 20"W x 32.75"H

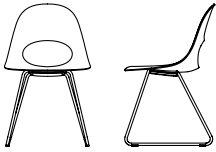
Seat Pad Fully Upholstered
C.O.M .6 yards C.O.M 1.5 yards
C.O.L. 11 sqft C.O.L. 27 sqft

Option Pricing

FG-STK	Felt Glides, STK - Stacking Frame	\$20
FG-SL	Felt Glides, SL - Sled Frame	\$20
FG-WDL	Felt Glides For Wood Leg	\$20
3104-FW	Storage Dolly, Four-Wheel	\$550
P3	Painted Wood Finish - Specify Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

Say O Chair - Wood Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



Wood Shell Sled Frame

3101-SL-BCH Beech Shell	1065
3101-SL-OAK Oak Shell	1295
3101-SL-WAL Walnut Shell	1295

Wood Shell with Upholstered Seat Pad Sled Frame

3102-SL-BCH Beech Shell	1290	1300	1340	1355	1380	1435	1480	1525	1535	1330
3102-SL-OAK Oak Shell	1515	1530	1570	1585	1610	1670	1715	1760	1765	1560
3102-SL-WAL Walnut Shell	1515	1530	1570	1585	1610	1670	1715	1760	1765	1560



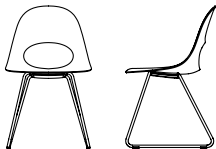
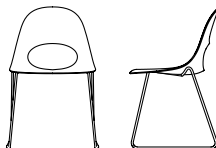
Wood Shell Wood Legs

3101-WDL-BCH Beech Shell	1160
3101-WDL-OAK Oak Shell	1385
3101-WDL-WAL Walnut Shell	1385

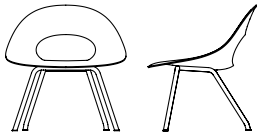
Wood Shell with Upholstered Seat Pad Wood Legs

3102-WDL-BCH Beech Shell	1380	1405	1435	1450	1480	1530	1570	1615	1635	1420
3102-WDL-OAK Oak Shell	1605	1620	1665	1680	1700	1760	1810	1845	1850	1645
3102-WDL-WAL Walnut Shell	1605	1620	1665	1680	1700	1760	1810	1845	1850	1645

Say O Chair - Poly Shell

		COM/Grade A	Grade B	Grade C	Grade D	Grade E	Grade F	Grade G	Grade H	Leather	COL
	Poly Shell Sled Frame										
	3104-SL	760									
		Poly Shell with Upholstered Seat Pad Sled Frame									
3105-SL		960	980	1010	1025	1045	1095	1135	1180	1190	1000
		Fully Upholstered Sled Frame									
3103-SL		1265	1300	1385	1415	1465	1595	1705	1825	1935	1375
	Poly Shell Stacking Sled Frame										
	3104-STK	760									
		Poly Shell with Upholstered Seat Pad Stacking Sled Frame									
3105-STK		960	980	1010	1025	1045	1095	1135	1180	1190	1000
		Fully Upholstered Stacking Sled Frame									
3103-STK		1380	1425	1505	1535	1595	1720	1830	2070	2180	1490
	Poly Shell Wood Legs										
	3104-WDL	840									
		Poly Shell with Upholstered Seat Pad Wood Legs									
3105-WDL		1050	1060	1095	1115	1130	1180	1220	1270	1280	1080
		Fully Upholstered Wood Legs									
3103-WDL		1380	1425	1505	1535	1595	1720	1830	2070	2180	1490

Say O Lounge - Wood Shell



Wood Shell Metal Four Leg Frame

3301-ML-BCH Beech Shell	1745
3301-ML-OAK Oak Shell	2095
3301-ML-WAL Walnut Shell	2095

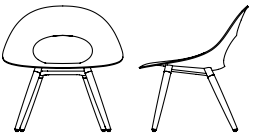
COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Metal Four Leg Frame

3302-ML-BCH Beech Shell	1990	2010	2055	2070	2095	2160	2200	2245	2260	2040
3302-ML-OAK Oak Shell	2360	2375	2425	2435	2450	2525	2575	2610	2620	2395
3302-ML-WAL Walnut Shell	2360	2375	2425	2435	2450	2525	2575	2610	2620	2395

Fully Upholstered Metal Four Leg Frame

3303-ML	1665	1705	1765	1795	1840	1945	2045	2140	2335	1765
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Wood Shell Wood Legs

3301-WDL-BCH Beech Shell	1835
3301-WDL-OAK Oak Shell	2190
3301-WDL-WAL Walnut Shell	2190

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

Wood Shell with Upholstered Seat Pad Wood Legs

3302-WDL-BCH Beech Shell	2100	2110	2165	2180	2195	2270	2305	2355	2365	2150
3302-WDL-OAK Oak Shell	2450	2470	2510	2525	2550	2615	2655	2710	2720	2490
3302-WDL-WAL Walnut Shell	2450	2470	2510	2525	2550	2615	2655	2710	2720	2490

Fully Upholstered Wood Legs

3303-WDL	1865	1915	1985	2035	2080	2210	2320	2430	2620	1970
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Say O Stool

How to Build a Say O Stool Product Number

3201 - CH18 - SL - BCH or 3001 - SCR or WDL - NAT - P3 7006

Style		Standard Powder Coats		Beech Shell Finish		P3 Painted Wood Shell	
3201	Wood Shell	SCR	Soft Chrome	Wood Finish for Beech		7006	White
3202	Wood Shell with Upholstered Seat Pad	BLK	Black Matte	Shells Only		7044	Stone
3203	Fully Upholstered	WHT	White	NAT	Natural *	7035	Light Grey
3204	Poly Shell	GMTL	Gunmetal	CHY	Cherry	7012	Dark Grey
3205	Poly Shell with Upholstered Seat Pad	LBNZ	Light Bronze	WCH	Warm Cherry	8012	Dark Red
CH18 18" Seat Height		MBNZ	Medium Bronze	MAH	Mahogany	3016	Light Red
CH24 24" Counter height		DBNZ	Dark Bronze	ESP	Espresso	1032	Yellow
STL30 30" Bar Height		BRS	Brass	WLT	Weathered Light	6011	Green
Leg/Base Style		Premium Powder Coats *		WMD	Weathered Medium	6033	Teal
SL	Sled Frame	STN	Stone	WGR	Weathered Grey	6034	Aqua
WDL	Wood Four Leg	LGB	Light Grey Blue	WNT	Walnut	5024	Light Blue
Wood Species or Poly Shell Color		DGY	Dark Grey	DWNT	Dark Walnut	5014	Medium Blue
BCH	Beech	LBL	Light Blue	999	Custom	7040	Light Grey Blue
OAK	Oak	AQU	Aqua	001	Black	WDL Wood Leg Finish	
WAL	Walnut	GRN	Green	NAT	Natural *		
		YLW	Yellow	001	Black		
		LRD	Light Red				

Features

- 3D Veneer Wood Shell
- Upholstered Seat Pad or Fully Upholstered Options
- Three Stool Heights, 18", 24", 30"
- Wood Shell in Three 3D Veneer Options with Clear Coat Finish
- Beech Wood Shell Used for Wood Finishes and Painted Finish Options
- Poly Shell in Three Color Options
- Two Frame Styles, Wood Leg and Wire Sled
- Sled Frame finishes include eight standard and eight premium powder coat color options
- The Wood Leg Underseat Attachment Bracket will be BL Black for Black legs or DBNZ Dark Bronze for Natural Legs. Contact Source for other options.
- Say O Stools are Non-Stacking
- Wood leg stool has stainless steel foot rest
- Wood Leg Frame has Plastic Glides Standard, FG Felt Glides Optional
- Sled Frame Offers an Optional FG Felt Glide
- Greenguard Certified
- Meets ANSI/BIFMA Standards
- Lifetime Limited Warranty

* Due to differences in color and grain, NAT Natural finish on Beech shells is not recommended with NAT Natural finish on wood legs. NAT Natural finish on Oak shells will match NAT Natural finish on wood legs.

SL Sled Stool CH18

Seat	14.5"D x 19"W x 18.25"H
Overall	20.5"D x 19"W x 25.25"H

SL Sled Stool CH24

Seat	14.5"D x 19"W x 24.5"H
Overall	20.5"D x 19"W x 31.5"H

SL Sled Stool STL30

Seat	14.5"D x 19"W x 30.5"H
Overall	20.5"D x 19"W x 37.5"H

		Fully Upholstered	
Seat Pad		C.O.M	1 yard
C.O.M	.5 yards	C.O.L.	18 sqft
C.O.L.	9 sqft		

WDL Wood Leg Stool CH18

Seat	14.5"D x 19"W x 18.25"H
Overall	20.5"D x 19"W x 25.25"H

WDL Wood Leg Stool CH24

Seat	14.5"D x 19"W x 24.5"H
Overall	20.5"D x 19"W x 31.5"H

WDL Wood Leg Stool STL30

Seat	14.5"D x 19"W x 30.5"H
Overall	20.5"D x 19"W x 37.5"H

Option Pricing

FG-SL	Felt Glides, SL - Sled Frame	\$20
PG-WDL	Plastic Glides For Wood Legs	Standard
FG	Felt Glides For Wood Legs	\$20
P3	Painted Wood Finish - Specifiy Paint Color Number From Above	\$55
999	Custom Wood Finish Option - Set Up Fee	\$225 NET
PPC	Premium Powder Coat Finish Upcharge - Net Charge Per Color Per Order	\$200 NET

Say O Stool - Wood Shell



CH18 Wood Shell Sled Frame

3201-CH18-SL-BCH Beech Shell	1135
3201-CH18-SL-OAK Oak Shell	1340
3201-CH18-SL-WAL Walnut Shell	

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH18-SL-BCH Beech Shell	1355	1380	1415	1425	1450	1510	1550	1595	1595	1405
3202-CH18-SL-OAK Oak Shell	1560	1575	1610	1635	1650	1715	1745	1805	1790	1595
3202-CH18-SL-WAL Walnut Shell										



CH18 Wood Shell Wood Legs

3201-CH18-WDL-BCH Beech Shell	1290
3201-CH18-WDL-OAK Oak Shell	1500
3201-CH18-WDL-WAL Walnut Shell	

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH18 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH18-WDL-BCH Beech Shell	1515	1525	1565	1585	1605	1665	1705	1745	1740	1550
3202-CH18-WDL-OAK Oak Shell	1720	1730	1765	1790	1815	1870	1920	1960	1950	1745
3202-CH18-WDL-WAL Walnut Shell										

Say O Stool - Wood Shell



CH24 Wood Shell Sled Frame

3201-CH24-SL-BCH Beech Shell 1175

3201-CH24-SL-OAK Oak Shell 1370

3201-CH24-SL-WAL Walnut Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Sled Frame

3202-CH24-SL-BCH Beech Shell 1395 1410 1440 1460 1485 1535 1585 1620 1615 1425

3202-CH24-SL-OAK Oak Shell 1590 1600 1645 1665 1680 1735 1790 1830 1825 1635

3202-CH24-SL-WAL Walnut Shell



CH24 Wood Shell Wood Legs

3201-CH24-WDL-BCH Beech Shell 1220

3201-CH24-WDL-OAK Oak Shell 1530

3201-CH24-WDL-WAL Walnut Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

CH24 Wood Shell with Upholstered Seat Pad Wood Legs

3202-CH24-WDL-BCH Beech Shell 1560 1570 1605 1620 1645 1705 1740 1795 1780 1590

3202-CH24-WDL-OAK Oak Shell 1750 1780 1820 1830 1845 1920 1960 1990 1985 1805

3202-CH24-WDL-WAL Walnut Shell

Say O Stool - Wood Shell



STL30 Wood Shell Sled Frame

3201-STL30-SL-BCH Beech Shell 1175

3201-STL30-SL-OAK Oak Shell 1370

3201-STL30-SL-WAL Walnut Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Sled Frame

3202-STL30-SL-BCH Beech Shell 1395 1410 1440 1460 1485 1535 1585 1620 1615 1425

3202-STL30-SL-OAK Oak Shell 1590 1600 1645 1665 1680 1735 1790 1830 1825 1635

3202-STL30-SL-WAL Walnut Shell



STL30 Wood Shell Wood Legs

3201-STL30-WDL-BCH Beech Shell 1335

3201-STL30-WDL-OAK Oak Shell 1530

3201-STL30-WDL-WAL Walnut Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL

STL30 Wood Shell with Upholstered Seat Pad Wood Legs

3202-STL30-WDL-BCH Beech Shell 1560 1570 1605 1620 1645 1705 1740 1795 1780 1590

3202-STL30-WDL-OAK Oak Shell 1750 1780 1820 1830 1845 1920 1960 1990 1985 1805

3202-STL30-WDL-WAL Walnut Shell

Say O Stool - Poly Shell

	COM/Grade A	Grade B	Grade C	Grade D	Grade E	Grade F	Grade G	Grade H	Leather	COL
 CH18 Poly Shell Sled Frame										
3204-CH18-SL	820									
CH18 Poly Shell with Upholstered Seat Pad Sled Frame										
3205-CH18-SL	1025	1045	1075	1090	1115	1165	1205	1245	1240	1065
CH18 Fully Upholstered Sled Frame										
3203-CH18-SL	1100	1140	1205	1225	1280	1380	1480	1585	1685	1225
 CH18 Poly Shell Wood Legs										
3204-CH18-WDL	960									
CH18 Poly Shell with Upholstered Seat Pad Wood Legs										
3205-CH18-WDL	1170	1180	1215	1230	1260	1305	1345	1390	1385	1205
CH18 Fully Upholstered Wood Legs										
3203-CH18-WDL	1375	1420	1505	1530	1585	1715	1825	1930	2005	1490

Say O Stool - Poly Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL



CH24 Poly Shell Sled Frame

3204-CH24-SL

855

CH24 Poly Shell with Upholstered Seat Pad Sled Frame

3205-CH24-SL

1060

1070

1100

1125

1140

1190

1230

1275

1270

1090

CH24 Fully Upholstered Sled Frame

3203-CH24-SL

1125

1170

1225

1260

1300

1410

1510

1605

1685

1225



CH24 Poly Shell Wood Legs

3204-CH24-WDL

1005

CH24 Poly Shell with Upholstered Seat Pad Wood Legs

3205-CH24-WDL

1210

1220

1260

1275

1290

1345

1385

1425

1415

1240

CH24 Fully Upholstered Wood Legs

3203-CH24-WDL

1520

1570

1645

1680

1735

1855

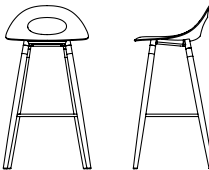
1970

2080

2160

1635

Say O Stool - Poly Shell

COM/Grade A Grade B Grade C Grade D Grade E Grade F Grade G Grade H Leather COL											
	STL30 Poly Shell Sled Frame										
	3204-STL30-SL	855									
STL30 Poly Shell with Upholstered Seat Pad Sled Frame											
3205-STL30-SL	1060	1070	1100	1125	1140	1190	1230	1275	1270	1090	
STL30 Fully Upholstered Sled Frame											
3203-STL30-SL	1125	1170	1225	1260	1300	1410	1510	1605	1685	1225	
	STL30 Poly Shell Wood Legs										
	3204-STL30-WDL	1005									
STL30 Poly Shell with Upholstered Seat Pad Wood Legs											
3205-STL30-WDL	1210	1220	1260	1275	1290	1345	1385	1425	1415	1240	
STL30 Fully Upholstered Wood Legs											
3203-STL30-WDL	1560	1605	1685	1715	1765	1905	2010	2120	2195	1670	

PRICES

All published prices are recommended retail prices. Applicable sales taxes are additional. Prices are subject to change without notice.

PAYMENT TERMS

Net 30 days, with established credit. Until credit is approved, a fifty percent deposit must be sent with the order, the balance is due prior to shipment. Deposits are non-refundable in the event of cancellation. If deposit has been placed on original order, applicable cancellation charges to be deducted from the deposit amount. Remainder of deposit will be held in the form of a credit for future orders.

FREIGHT POLICY

All orders are FOB Destination.
Orders under \$7500 net will incur a minimum freight charge of \$225.
Orders over \$7500 net will be charged the standard 3% of net freight fee.
These fees are applicable for any shipment being made within the contiguous U.S.
Source International reserves the right to select method of shipment and carrier.

CONCEALED DAMAGE

If products are received damaged, a written exception should be made on the bill of lading and an immediate inspection be requested of the carrier. Concealed damage must be reported to the carrier within the specific carrier's predetermined timeline. Failure to make claims shall constitute acceptance of the products and waiver any claims of defects, errors or shortages.

RETURNS AND ALLOWANCES

All product is made to order. No merchandise may be returned without a return authorization and shipping instructions. No credit or allowance will be given for repairs to defective materials unless Source International has given authority to make such repairs.

ORDER ENTRY

All orders must be submitted in writing. Email to cr@sourceinternationaldesign.com or Fax to 508-842-1838.

ACKNOWLEDGEMENTS

All orders will be acknowledged in writing. Orders will be manufactured based on the written acknowledgement. It is the customer's responsibility to review each acknowledgement and communicate with the factory if there are errors within 48 hours.

CANCELLATIONS

Any changes or cancellation may result in charges if materials have entered into production. If an order is cancelled while in production, a cancellation fee will be applied based on the status of order at time of cancellation.

FABRICS

Not all graded in fabrics are approved for all product lines. Send memo samples for approval to:
Source International 17 Gilmore Dr, Sutton, MA 01590.

Please tag memo samples with:

The product the fabric is being reviewed for, and your contact information

Graded In Partners

We are proud to offer graded in fabric programs with the following companies:

Anzea
Architex
Camira
CF Stinson
Culp
DesignTex
Knoll
Kvadrat
Maharam
Mayer
Momentum
Ultrafabrics

Customer's Own Material

C.O.M. fabric must be approved prior to acceptance of the order. The material must be provided in 54" wide continuous yardage. All fabric will be directionally cut straight off the bolt unless otherwise specified. A C.O.M. form must be filled out and submitted along with purchase order. Yardage requirements listed are for small patterns or plain materials. The material must be shipped to the factory prepaid and with proper reference to the order. Source International is not responsible for appearance, performance or durability of C.O.M

LEATHER

Leather Prices published in this price list are for our stock leather "MAMMUT" by Wollsdorf Leather in the following colors:

25599 Black
25519 Pewter
35062 Charcoal

Additional leather colors in the Mammut line can be quoted. All other leathers will be priced as COL.