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## Byeffe Foods Limited

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**Country:** Uganda

**Type of entity:** SME

**Sector:** Agro-Composite Porridge Flours

**Investment:** Unsecured term loan

**Investment by Kampani:** 300.000 USD

**Investment type:** Scale up to expand capacity and stabilize supply volumes

**Disbursement:** October 2025



### The Business & the investment

Byeffe Foods is a Ugandan social agribusiness that produces porridge flours through a fully integrated value chain, from sourcing raw materials (pumpkin, maize, soy, millet) to processing and distribution. The company was founded in 2014 by Mrs. Fatuma Namutosi, a community development specialist and food processing expert, who launched Byeffe to tackle two interconnected challenges: malnutrition and the economic marginalization of smallholder farmers.

Working with over 3,000 smallholder farmers, including women, youth, and refugees, across three districts in Eastern Uganda, Byeffe provides training, input support, and guaranteed market access through contract farming. Its 123 village agents deliver technical assistance and quality control at community level. Farmers receive regular training sessions on land preparation, post-harvest handling, and climate-smart practices, as well as a price premium for meeting agreed quality standards.

At the consumer end, Byeffe's nutritious flours target vulnerable groups such as mothers and young children and are distributed through retail, institutional, and regional channels, including schools, supermarkets, NGOs, and cross-border distributors. The products are known for their quality and affordability, giving Byeffe a strong reputation on the local market.

To meet rapidly growing demand for its products, Byeffe has requested Kampani's support to finance a scale-up investment. The project aims to establish a new processing facility to expand capacity and improve efficiency. The investment will allow the company to stabilize operations, reduce post-harvest losses, and meet rising demand from both existing and new markets.

## The social Impact

Byeffe's integrated model directly advances both rural livelihoods and nutrition outcomes. By offering training, input support, and guaranteed off-take, the company helps smallholder farmers - particularly women, youth, and refugees - transition from subsistence to commercial farming, thus increasing household incomes and resilience.

The company's social footprint is rooted in its community-based value chain, where farmer groups are organized around 123 village agents who provide close, continuous support. This structure strengthens local capacity, encourages climate-smart agriculture, and ensures traceability and quality across the supply chain. It should be noted that the company also actively works to onboard refugees from South Sudan settled at the border, creating economic opportunities for these vulnerable populations.

A central component of Byeffe's impact is the pumpkin value chain - pumpkins are highly nutritious - rich in vitamin A and essential micronutrients, making them a key ingredient in Byeffe's porridge flours. Around 11% of the company's farmers specialize in pumpkin cultivation, providing an important diversification opportunity in a region dominated by cereals.

However, pumpkins are also bulky and perishable, creating challenges in transport and storage. Byeffe's model addresses this by supporting farmers closer to production areas and promoting improved post-harvest handling practices. Looking ahead, the company plans to develop small, community-based cutting and drying centers near farmers' clusters. These will reduce spoilage, stabilize supply, and create new employment opportunities for women and youth in value addition.

Through this partnership, Byeffe Foods is scaling a resilient African-led nutrition and food security model that empowers farmers, transforms livelihoods, and nourishes future generations.

