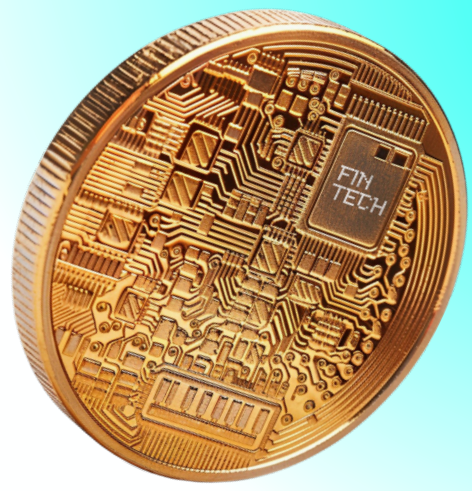


# Streamlining Commission Management with Automated Solutions



Devsinc collaborated with a **fintech leader** to design an innovative commission management platform. This software streamlines commission workflows with automated calculations, robust administration tools, accurate reporting, and flexible plan designs, empowering businesses to manage compensation with **precision** and **ease**.



# Problem Statement

Managing commissions manually using Excel sheets posed significant challenges for businesses, including:

- High error rates due to complex formulas and data entry processes.
- Inefficiencies and increased operational costs from manual workflows.
- Limited scalability and adaptability to evolving business needs.

**The client required a modern solution to automate commission calculations, reduce costs, and improve accuracy.**

# Devsinc's Technical Solutions

## **Automated Commission Calculations:**

- Developed a software system to automate commission calculations, minimizing manual intervention and reducing errors.
- Implemented intelligent algorithms to ensure consistent accuracy across varied commission plans.

## **User-Friendly Workflow:**

- Designed an intuitive interface for creating and managing commission plans, forecasting earnings, and generating customized reports effortlessly.
- Simplified workflows for administrators to oversee commission processes seamlessly.

## **Rapid MVP Development:**

- Built a Minimum Viable Product (MVP) in just 4 months, utilizing a modern tech stack comprising Ruby on Rails, JavaScript, AWS, and PostgreSQL.
- Enabled faster delivery of essential features to the market for immediate value creation.

## **Comprehensive Services:**

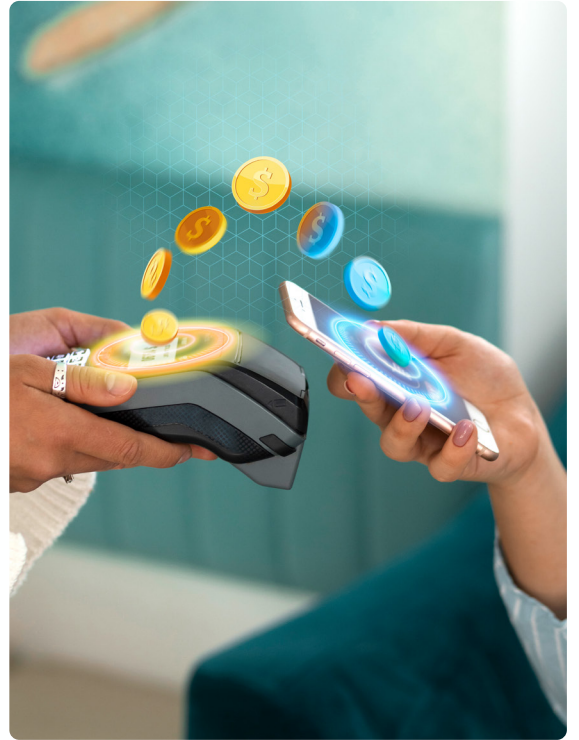
- Delivered end-to-end project management, scrum, development, quality assurance, and DevOps services.
- Ensured the system's reliability, scalability, and integration into existing workflows.



# Results Achieved

**Accelerated Sales Growth:** The platform's implementation drove a threefold increase in sales by enabling rapid feature rollouts and operational efficiency.

**Increased Market Attractiveness:** Improved performance and innovative features increased acquisition interest by 40%, contributing to a 50% growth in market share within the SMB sector.



**Streamlined Operations:** Businesses experienced reduced overheads and error rates, fostering greater confidence in commission management.

