

Empowering XQUIC for Automated Financial Accuracy

XQUIC revolutionized the hospitality industry with AI-driven reconciliation and seamless integration, saving hotels time and money while automating 95% of revenue management processes.

\$300M+

OTA Commissions Reconciled

\$16K

Average Savings /Hotel in Year One

7,639

Hours Saved for Customers



AI-Driven Automation

Transforming Hotel Financial Management

Services Used

Cybersecurity Solutions

QA Testing & Automation

Custom Development



XQUIC, an AI-driven platform, automates OTA commission and virtual card reconciliations, integrating seamlessly with major Property Management Systems like Booking.com and Expedia.

With no software fees and a proven track record of high recovery rates, XQUIC offers a cost-effective solution that saves hotels time and money.

Devsinc built XQUIC from the ground up, delivering end-to-end services including development, testing, IT security, and automation across the hospitality sector.



Devsinc's Comprehensive Solutions



Comprehensive Financial Insight:

Using Plaid, we enabled detailed historical data analysis and tracked key financial metrics, including Month-to-Date (MTD), Quarter-to-Date (QTD), and Year-to-Date (YTD). This allows for the generation of custom financial reports, ensuring accurate financial reporting and seamless data integration with XQUIC's existing systems. Additionally, various graphs, future predictions, and revenue analytics were implemented to support accounts in verifying transaction authenticity and making data-driven decisions.

Enhanced Virtual Card Processing:

XQUIC's platform manages virtual card charges for online travel agents, automating 80% of the transactions. The remaining 20% are processed manually through an interactive UI that allows quick, one-click operations, with full tracking capabilities.

Transparent Invoicing & Scalable System:

We implemented invoicing solutions that track real-time data with 100% accuracy and 0% discrepancy. Clients and hotels now experience complete transparency in invoicing, built using Ruby on Rails (RoR) and Python. The system is also designed to handle increasing transaction volumes, ensuring consistent performance during peak times.

Streamlined Data Collection & Automation:

XQUIC transitioned from manual to automated data collection, integrating with over 37 Property Management Systems (PMS) and multiple OTA platforms. This enhanced data accuracy and operational efficiency across the board.

Automated Onboarding & Sales Integration:

XQUIC's onboarding process was streamlined with full automation, including Zoho integration for the sales team. This integration enhanced marketing campaigns, leading to a 4x increase in sales within a year, marking significant growth for the platform.

Automated OTA Reconciliation:

Devsinc introduced an AI-driven feature for precise commission evaluation, significantly reducing manual reconciliation efforts and enhancing accuracy.

Enhancing Operational Efficiency

Centralized System Integration:

X-QUIC sought to minimize manual reconciliation efforts by implementing a centralized system for managing fees and commissions efficiently.

Automated Revenue

Management:

The goal was to automate robust revenue management processes to ensure smooth payment processing and accurate revenue analytics.

Enhanced Payment Collection

Process: Strengthening the payment process and tracking performance metrics to handle transactions securely and promptly was a top priority for making data-driven decisions.



Benefits Achieved by X-Quic

Active Customer Base

XQUIC now boasts over 1000 active customers (hotels) with Devsinc's support, reflecting the success and reliability of the enhanced system.

Collaborations with Big Names

X-QUIC's exceptional reliability attracted collaborations with the world's largest hotel chains or names like The Watergate Hotel, Agoda, etc., further solidifying its market position.

Scalability for Future Growth

With the integration of automated systems and advanced AI reconciliation features, XQUIC's platform is now scalable, allowing it to accommodate the increasing demand and growing transaction volumes with high accuracy and efficiency.

AI-Driven Reconciliation Efficiency

Devsinc assisted XQUIC in implementing an AI-based reconciliation system, automating the matching of OTA commissions and virtual card payments. This innovation streamlined financial operations, ensuring 100% accuracy and enabling hotels to save time and focus on growth.



Watergate Hotel

The Watergate Hotel saved over \$100,000 in the first 12 months.

[Read the Case Study ->](#)

Estimate your savings with our savings calculator.

Enter your property info

What type of ownership do you have?

Brand Independent

How many rooms does your property have?

What percentage of your business is from OTAs?

by OTA commissions or virtual cards. **you don't.**

10,103

our Customers

15,284

Hours Saved for our Customers

[a Demo](#)

ld's leading hotels.

HOTEL.



E

[a Demo](#)