

112<sup>TH</sup>  
NATIONAL CONVENTION  
KANSAS CITY, Missouri  
Sheraton at Crown Center  
July 10 - 13, 2025

WELCOME

¡Bienvenido/a!

Karibu

Bienvenue

Добро

покановать!

Sawubona

Willkommen!

Valkommen!



NDA EXHIBIT HALL

NDA  
NATIONAL  
DENTAL  
ASSOCIATIONExpo  
Classroom  
Schedule

## FRIDAY, JULY 11

11 am - 12 pm **Dentsply Sirona**  
Smart Treatment Planning with Clear Aligners Using an Evidence-Based Approach

12 pm - 1 pm **Colgate Palmolive Info Session**

1 pm - 2 pm **Bones**

3 pm - 4 pm **SWOPE Lecture**

## SATURDAY, JULY 12

1 pm - 2 pm **Unlock Maximum Value:**  
Proven Strategies for Setting Your Dental Practice with Confidence

2 pm - 3 pm **Preparing for Practice Ownership**  
Sponsored by PNC HEALTHCARE

3 pm - 4 pm **Strain by Design:**  
The Hidden Toll of Dentistry on the Body  
What if the Way You Work is Working Against You?



NDA  
NATIONAL  
DENTAL  
ASSOCIATION  
113<sup>TH</sup>

NATIONAL CONVENTION  
RICHMOND 2026

GREATER RICHMOND CONVENTION CENTER - HALL D

# ARCHITECTS OF CHANGE

JULY 16 - 19, 2026



# EXHIBITOR PROSPECTUS



## Why Exhibit at NDA?

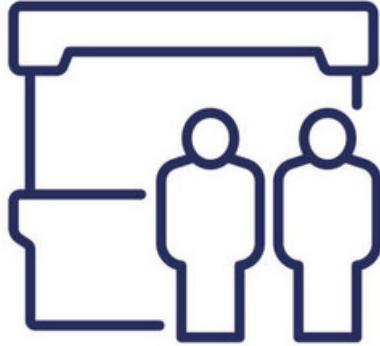
The NDA Exhibit Hall is the central hub of our Annual Convention. It's where minority oral health decision makers, educators, practitioners, students, and partners connect with organizations shaping the future of dentistry.

**THE OBJECTIVE OF THE EXHIBITOR HALL IS TO PROVIDE OPPORTUNITIES FOR MINORITY ORAL HEALTH DECISION MAKERS TO EXPAND THEIR KNOWLEDGE BASE WITH LEADING EXHIBITORS SHOWCASING THEIR PRODUCTS AND SERVICES.**

**BY ENGAGING WITH OUR EXHIBITORS, NDA MEMBERS GAIN ACCESS TO CURRENT TRENDS, BEST PRACTICES, AND RESOURCES THAT INCREASE HEALTH EQUITY, CREATE MENTORING OPPORTUNITIES, AND ELEVATE THE PROFILE OF OUR PROFESSION.**

**Exhibitors with any questions or concerns,**

Please reach out to Tonya Horsley at [thorsley@ndaonline.org](mailto:thorsley@ndaonline.org) or via phone at **(202) 885-9492** to discuss.



# 4 REASONS TO EXHIBIT

- Direct access to decision makers in oral health.
- Generate new leads and build lasting relationships.
- Share best practices with NDA members.
- Become a valued member of the NDA Family — **we value our exhibitors!**

## TRAFFIC DRIVERS

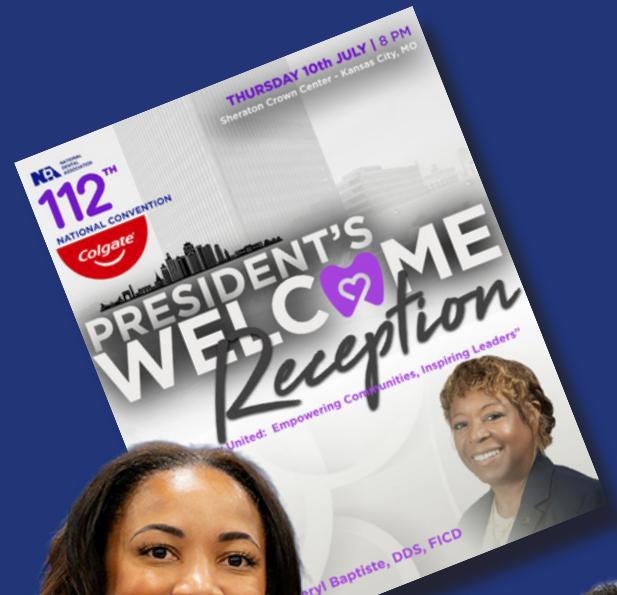
To ensure visibility and engagement, the Exhibit Hall will feature:

- **President's Welcome**

### TO

Reception held inside the Exhibit Hall.

- **Main session room located within the hall.**
- **CE classroom on the expo floor.**



# ATTENDEE PROFILE

(Expected 750-1,500)

- **DENTISTS (NEW & ESTABLISHED)**
- **DENTAL INSTITUTIONS & FACULTY**
- **RESEARCHERS & RESIDENTS**
- **DENTAL STUDENTS, HYGIENISTS, ASSISTANTS**
- **CORPORATE PARTNERS, ASSOCIATIONS, DSOS**
- **TECHNICAL & NON-TECHNICAL EXHIBITOR**

# PRICING

## 10'x10' Booths

### Inline:

\$1,500 (by Jan 1, 2026)  
\$2,000 (after Jan 2 - March 1)  
\$2,500 (March 2 - May 15)

### Premium:

\$2,500 (by Jan 1, 2026)  
\$2,500 (after Jan 2 - March 1)  
\$3,000 (March 2 - May 15)  
Each booth includes draping, signage, table, 2-chairs, wastebasket and one tote-bag insert. Furnishings, power, labor, and shipping are not included.

## KEY DEADLINES

**January 1, 2026** - Earlybird deadline  
**March 1, 2026** - Advance deadline  
**May 15, 2026** - Late deadline - full payment due + COI submission deadline

**January 2, 2026** - Exhibitor Service Kit available from Show Strategy



# EXHIBIT HALL SCHEDULE

THURSDAY JULY 16, 2026

## DAY1

8:00 am - 3:00 pm | **Move In**  
7:00 -10:00 pm | **President's Welcome Reception**

FRIDAY JULY 17, 2026

## DAY2

11:00 am - 5:00 pm | **Exhibit Hall Open**

SATURDAY JULY 18, 2026

## DAY3

11:00 am - 5:00 pm | **Exhibit Hall Open**  
5:00 pm - Midnight | **Move-out**

## BOOTH ASSIGNMENT POLICY

Space is assigned in the order agreements and deposits are received. If top choices are unavailable, NDA will assign the next best option, including corner booths if available.

# HOW TO APPLY

**1. Complete the *Exhibitor Agreement form with booth preferences***

Visit

<https://www.ndaonline.org>

**2. Return Engagement & Advertising form**

Email - **Karla Dozier**  
[kdozier@ndaonline.org](mailto:kdozier@ndaonline.org)

## TERMS & CONDITIONS

- **The booth deposit required: \$1,500 per booth by January 1, 2026**
- **COI is required by May 15, 2026.**
- **Cancellations by Jan 31, 2026: \$500 cancellation fee;**
- **No refunds after Feb 1, 2026 (unless your booth is resold).**
- Exhibitor badges: 2 included per booth; additional exhibitor staff badges \$150 each.**
- **June 1, 2026 - advertising deadline**
- **Full Terms & Conditions provided with agreement.**





## About our General Services Contractor

**Show Strategy, Inc.** is a diverse, comprehensive General Services Contractor (GSC) that provides strategic consulting, design, general service contracting, fabrication, and labor resources for exhibitions, conferences, corporate events, and venues nationwide.

Founded in 2017 by Chicago native Glenn Charles, Jr., Show Strategy was established to redefine what true client-focused partnership looks like in the live events industry—delivering cost-effective, design-forward, and process-driven solutions that consistently exceed expectations. Since its inception, Show Strategy has designed, managed, and built some of the most notable live events, art fairs, conventions, exhibits, and brand experiences in the country—executed in major venues around the world with labor forces spanning diverse regions and disciplines. At its core, Show Strategy operates with a simple philosophy:

**“Embed our DNA in our clients’ brands and execute the most seamless, memorable experience for all stakeholders.”**

As a trusted partner, the company blends creativity, technical precision, and operational excellence to deliver unmatched value without compromising vision. Show Strategy’s nimble management approach allows clients to maintain efficient, scalable operations that positively impact long-term growth and event success. With expanding operations in Chicago and Miami, Show Strategy continues to set new standards for innovation, sustainability, and inclusivity across the live events and convention industry.

# ENGAGEMENT OPPORTUNITIES

Join us at the 2026 National Dental Association Convention, taking place in Richmond, VA July 16–19, for an incredible opportunity to connect with industry leaders, dental professionals, and fellow exhibitors. As an exhibitor, you'll have access to exclusive networking events designed to foster meaningful connections and business growth. Don't miss your chance to engage at our Welcome Reception, President's Gala, daily Exhibit Hall hours, and more. Let's build relationships that shape the future of dentistry, see you in July!

## Thursday, July 16, 2026

### Opening Plenary Session

### •Exhibit Hall Ribbon Cutting / Grand Opening:

5:00 PM

### President's Welcome Reception

Exhibit Hall - 7:00 - 10:00pm

## Saturday, July 18, 2026

### Women's Health Symposium Luncheon

\$150 to Attend

### President's Gala

Members Free / \$200 for Non Members

## Friday, July 17, 2026

### Exhibit Hall

11:00 AM - 5:00 PM

## Sunday, July 19, 2026

### Social Justice Breakfast

\$75 to Attend

### Golf Tournament

additional information to come

## EXHIBITOR SETUP

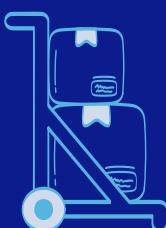


Wednesday July 15, 2026

3:00 PM - 8:00 PM



## EXHIBITOR MOVE OUT



Saturday, July 18, 2026

5:00 PM - Midnight

## EXHIBIT HALL HOURS

Thursday, July 16, 2026

12:00 PM - 9:00 PM

Friday, July 16, 2026  
& Saturday July 17, 2026

11:00 AM - 5:00 PM

\*lunch will be served in the exhibit hall on Friday July 17, 2026

# NDA Convention

## Souvenir Journal

### Ad Order Form



Please fill out all fields on this order form and submit via email to [kdozier@ndaonline.org](mailto:kdozier@ndaonline.org) by the deadline, **June 1, 2026**. Be sure to indicate your preferred payment method on the form to ensure processing.

#### Ad Size

<input type="checkbox"/> Back Cover \$4,500	<input type="checkbox"/> Inside Back Cover \$3,800	<input type="checkbox"/> Inside Front Cover \$3,800
<input type="checkbox"/> Center Page \$3,600	<input type="checkbox"/> Full Page No. of Ads _____	<input type="checkbox"/> 1/2 Page Horizontal No. of Ads _____
<input type="checkbox"/> 1/4 Page Vertical No. of Ads _____	\$1,800	<input type="checkbox"/> Convention Bag Insert No. of Ads _____
		\$1,000

#### Contact Information

Contact Name \_\_\_\_\_

Company Name \_\_\_\_\_

Phone Number \_\_\_\_\_

Email \_\_\_\_\_

#### Payment Information

ACH / Wire Transfer    Check    Credit Card

#### For Credit Card Payment

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Contact Name \_\_\_\_\_

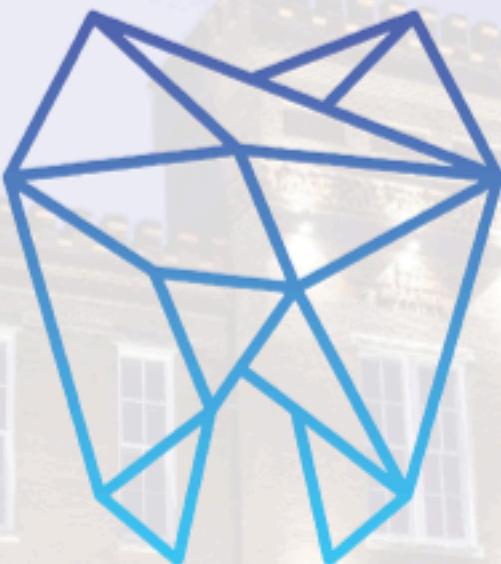
Print name as it appears on card \_\_\_\_\_

I \_\_\_\_\_ authorize the National Dental Association to charge my credit card above for agreed upon sponsorship. All checks should be made payable to "National Dental Association". Our Mailing Address is: 3517 16<sup>th</sup> St NW Washington, D.C. 20010

Signature \_\_\_\_\_

Date \_\_\_\_\_

All advertisements must be submitted according to the following specifications. Electronic files are preferred in the following formats: TIFF, EPS, JPG or PDF files that are optimized, 2/C, cmyk or grayscale (no RGB files), minimum 300 dpi with embedded fonts. Final publication trim size 8.5"x11". Full page Ad with bleeds: 8.75"x11.25". Live Area 7.5"x5.125". Half Page Ad with bleeds 8.75"x5.125". Live area 7.5"x4". Quarter Page Ad w/o bleeds only: 3.875" x5.125". The publisher reserves the right to reject any advertising which is not in keeping with the publication standards. The advertiser agrees to assume liability for all content (including text, representations, and illustrations) of advertisement printed. **Deadline for submission is June 1, 2026**



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RICHMOND 2026**

# ARCHITECTS OF CHANGE

JULY 16 - 19

**SAVE THE DATE**



## National Office

**3517 16th Street NW, Washington, DC 20010**



**@NationalDentalAssociation**

(202) 885-9492



**@ndaonline**



**@nationaldentalassociation**

**www.ndaonline.org**