

Jack Edward Ciunci

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EDUCATION

Wake Forest University

Bachelor of Arts in Economics; Minor in Entrepreneurship
Cumulative GPA: 3.63 (Dean's List All Semesters)

Winston-Salem, North Carolina
May 2027

PROFESSIONAL EXPERIENCE

William Blair & Company

2025-2026 Private Wealth Management Summer Analyst

Chicago, Illinois
May 2025 – July 2025; May 2026 – Present

- Supported the Heartland and Rumley Wealth Groups in implementing self-built AI agents to streamline internal workflows and generate customized client communication templates, improving operational efficiency and accelerating the delivery of marketing-approved materials.
- Developed portfolio performance reporting in FactSet that streamlined the presentation of the team's core investment strategies, enhancing the quality and consistency of client-facing materials.
- Led a 9-person team in William Blair's Portfolio Challenge, developing and presenting customized portfolio solutions for a \$50MM mock client; placed among the top 3 teams

Skayle 360

Summer Intern

Boston, Massachusetts
June 2024 – August 2024

- Conducted sales outreach to potential clients promoting Skayle 360's business training program
- Executed LinkedIn and email outreach, setting up and deploying automated outreach campaigns to connect with business CEOs and executive leadership teams
- Setup and leveraged a dialer system for cold outreach, successfully generating new business opportunities

Meadowood Napa Valley

Assistant Tennis Professional

St. Helena, California
June 2023 – August 2023

- Coordinated one-on-one lessons with over 150 members to teach and reinforce tennis fundamentals
- Fostered an inclusive environment for people of all ages and skill levels to provide support
- Updated customer accounts and payments in Microsoft Excel to maintain records and supporting documents

LEADERSHIP EXPERIENCE AND EXTRACURRICULAR ACTIVITIES

Wake Investment Fund - Wake Forest University

Chief Operating Officer

Winston-Salem, North Carolina
October 2023 – Present

- Selected as one of 20 students to assist in managing the student-run Wake Investment Fund
- Led the Healthcare and Biotechnology Industry Group, conducting in-depth analysis and presenting an investment thesis
- Analyzed extensive case studies, showcasing problem-solving abilities to enhance team contributions and culture
- Designed and presented structured onboarding and training programs for new members, covering accounting, financial modeling, equities, portfolio management, and fixed income

Alpha Kappa Psi Professional Business Fraternity

Active Member

Winston-Salem, North Carolina
September 2023 – Present

- Selected as 1 of 30 students out of a pool of 250 to join the AKPSI Business Professional Fraternity
- Engaged in Wake Forest philanthropic events (Project Pumpkin, Hit The Bricks, etc.) that foster community impact
- Established and maintained connections with esteemed alumni, leveraging their expertise

Rally 4 Racquets

Co-Founder

Providence, Rhode Island
March 2021 – August 2023

- Founded and scaled community initiative that donated 2,500+ tennis racquets to children in underserved areas
- Established and managed partnerships with 10+ tennis organizations, implementing equipment donation infrastructure
- Created sustainable operating model with 100% of donations reaching beneficiary programs

SKILLS, INTERESTS, AND ACHIEVEMENTS

Certifications: FINRA Securities Industry Essentials (SIE) Exam, Bloomberg Market Concepts, Yale University Financial Markets Certification, UPenn Wharton Fundamentals of Quantitative Modeling Certification

Achievements: 2025 NCAA National Champions, 2x RI Individual Tennis State Champion, Mu Alpha Theta Society

Organizations: Wake Forest Demon Deacons Division 1 Men's Tennis, Dow Jones Club, WF Entrepreneurship Club

Interests: Personal Portfolio Management, Tennis, Crimetown Podcast, Robert DeNiro Movies, Providence Basketball