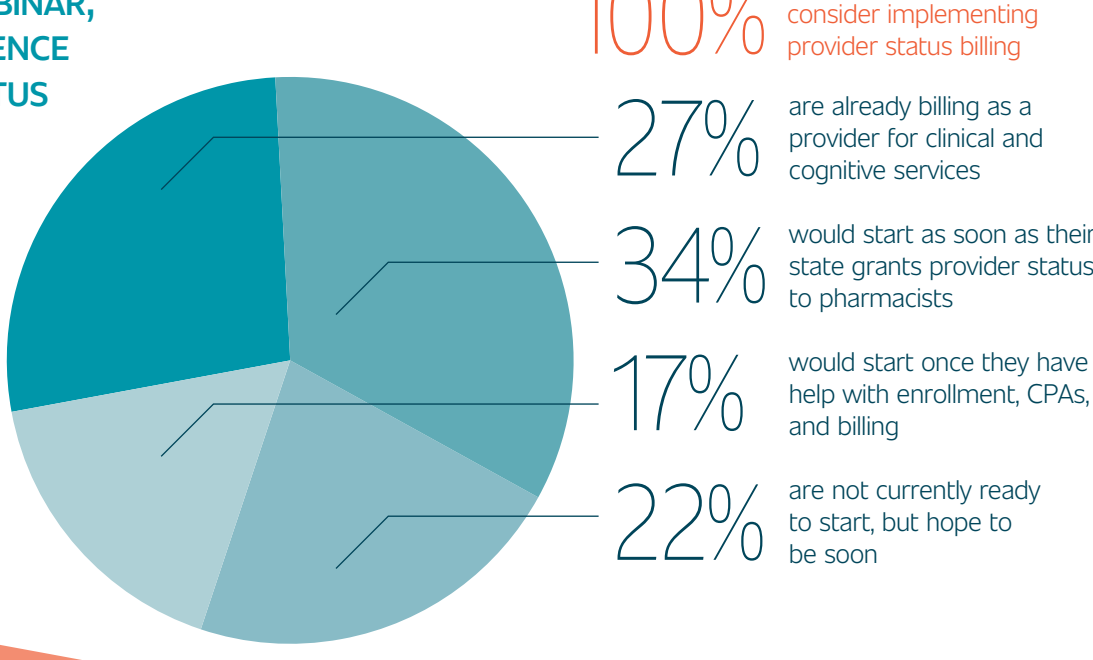


Getting Started with Provider Status Billing

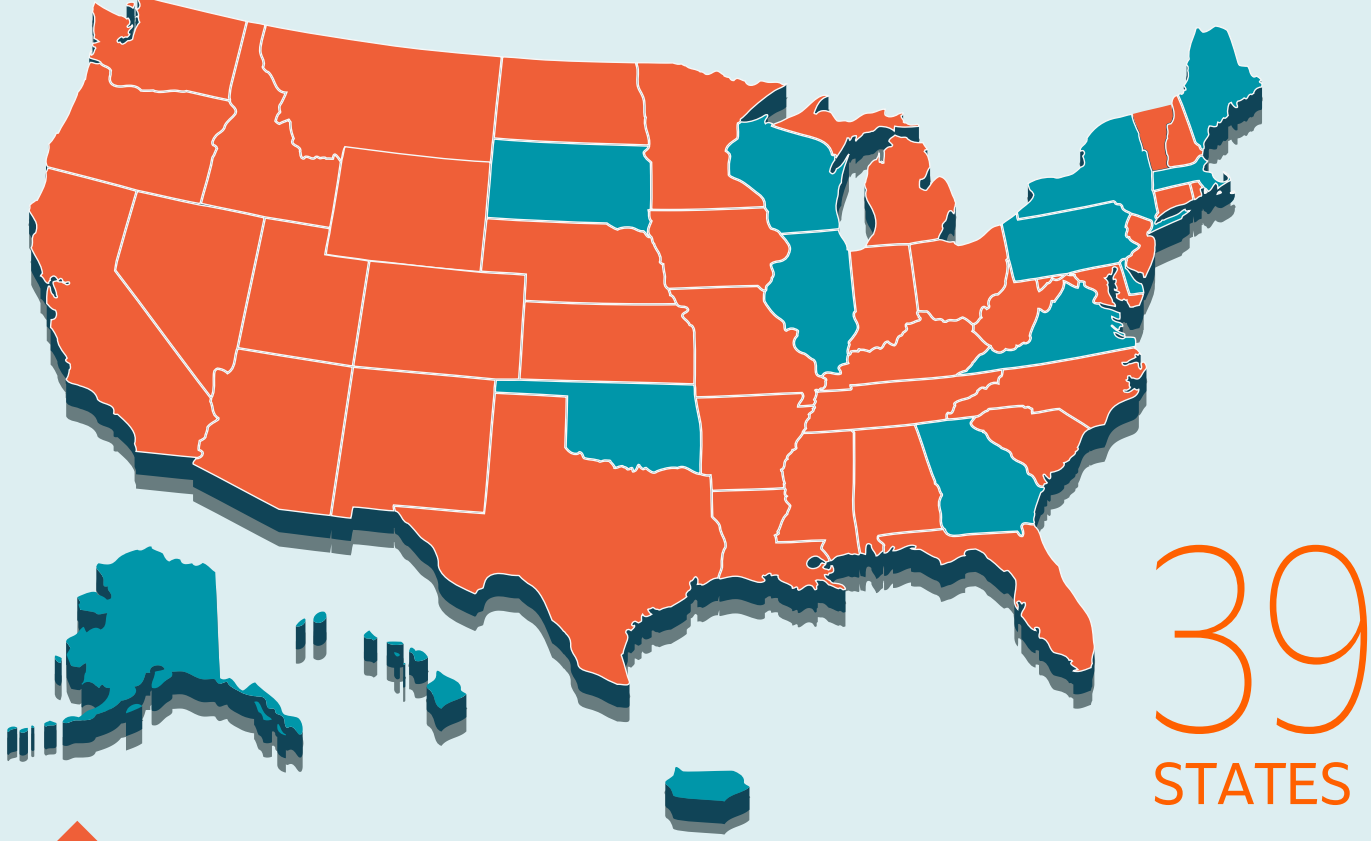
Explaining Provider Status & Provider Status Billing

Pharmacists with provider status can bill Medicare Part B for the clinical services they provide, including immunization, point-of-care testing, medication therapy management, smoking cessation, and diabetes management. Pharmacists with full provider status can bill for cognitive services, including diagnostic, preventative, or consultative appointments.

DURING A RECENT WEBINAR, WE POLLED THE AUDIENCE ABOUT PROVIDER STATUS BILLING, AND THIS IS WHAT WE LEARNED:



Which states have granted pharmacists provider status?



Alabama	Indiana	Mississippi	New Mexico	Tennessee
Arizona	Iowa	Missouri	North Carolina	Utah
Arkansas	Kansas	Montana	North Dakota	Vermont
California	Kentucky	Nebraska	Ohio	Virginia
Colorado	Louisiana	Nevada	Oregon	Washington
Connecticut	Maryland	New	Rhode Island	West Virginia
Florida	Michigan	Hampshire	South Carolina	Wyoming
Idaho	Minnesota	New Jersey	Texas	

Who wants pharmacists to have provider status?

PATIENTS
want convenient access, a more personalized experience, and on-demand service from providers.

PAYERS
are increasing pressure on hospitals and practices amidst a national provider shortage and are looking to pharmacists for help

PHARMACISTS
are positioned to help fill the growing provider gap by providing convenient access to quality care in their communities.

What are the benefits of provider status?

- ✓ Providing clinical services helps diversify pharmacy revenue, protecting pharmacies from falling reimbursement rates.
- ✓ Services billed through the medical benefit are not susceptible to DIR fees and clawbacks.

How to get started:

1.

Do your homework

Check in with your state pharmacy association. Be sure to ask:

- ▶ What services can pharmacists provide in my state?
- ▶ How can the state pharmacy association help me get started?

(Also, understand that this process will not happen overnight. It can be a lengthy process. Don't be surprised if months pass between the decision to provide clinical services and your first patient appointment.)

2.

Complete your paperwork

Make sure you dot all your I's and cross all your T's.

- ▶ If you haven't already, apply for your individual National Provider Identifier (NPI).
- ▶ Apply for your state-specific Medicaid Provider ID.
- ▶ Join commercial health plans by following each payer's enrollment and credentialing process.

3.

Build your network

You can't do this alone. Be sure to make all the right connections.

- ▶ Find out if you need to have a collaborative practice agreement (CPA) with a local health care provider. If so, establish a partnership with a physician in your community. (A collaborative practice agreement defines which patient care functions — like prescribing or modifying drug therapy — are delegated to the pharmacist, as well as the circumstances under which the pharmacist can provide them.)
- ▶ Establish referrals with local providers. Many pharmacist-provided services, like medication therapy management (MTM), can be beneficial for both the patient and their physician. Work with your local providers (or with your partnered provider if you have a CPA) to get referrals for your services.

4.

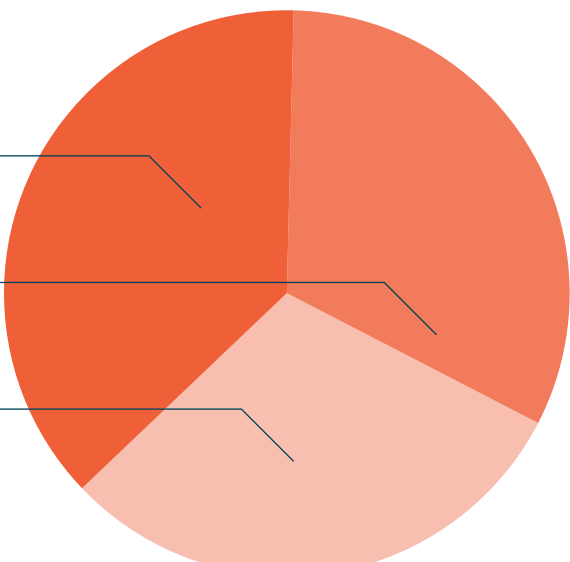
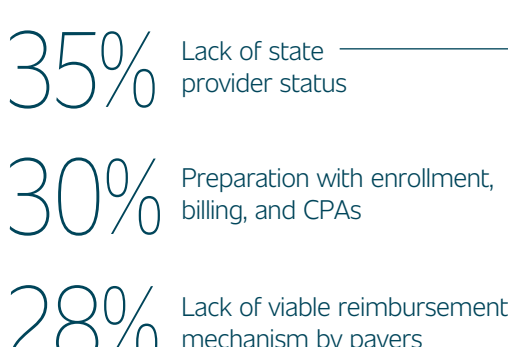
Get paid like clockwork

Establish your medical billing process and iron out the kinks before you ever see your first patient.

- ▶ Who is going to oversee it?
- ▶ Which medical billing solution will your pharmacy use?
- ▶ How will you integrate the billing process into your workflow?

What's preventing pharmacists from billing as providers?

During the same webinar referenced above, we asked the attendees what they considered to be the biggest barrier preventing them from implementing provider status billing:



*Of note, zero attendees believed there was a lack of public interest in receiving clinical services in a pharmacy.

MedBill by EnlivenHealth[®] helps pharmacists get paid as providers of clinical and cognitive services. Our best-in-class software makes it easy for pharmacists to bill the medical benefit and get reimbursed for the care they provide every day.

Visit enlivenhealth.co for more information about MedBill — the medical billing solution designed specifically for community pharmacies!

Get Paid as a Provider Today