



7 EdTech Roles for Teachers Leaving the Classroom

Many teachers assume their only career path is teaching or leadership in schools. That is not true. EdTech companies actively hire educators because they understand classrooms, curriculum, and how schools make decisions.

Your skills are in high demand in the rapidly growing EdTech industry. Here are seven roles where your classroom expertise immediately translates into a valuable corporate career, complete with typical UK salary ranges.

1. Instructional Designer

- **Role:** Builds online courses and learning experiences. Works with academics and subject experts to design engaging digital learning.
 - *Example Company:* Risepoint
- **Typical Responsibilities:**
 - Design online courses
 - Translate complex content into clear learning experiences
 - Work with academics and product teams
 - Improve digital learning materials
- **Why Teachers are a Strong Fit:** Teachers already know how to structure learning, break complex ideas into steps, and design engaging activities.
- **UK Salary Range:**
 - Entry level: £35k to £45k
 - Mid level: £45k to £65k
 - Senior: £65k plus
- **Companies Hiring:** Coursera, FutureLearn, Pearson, 2U, Risepoint

2. Customer Success Manager

- **Role:** Helps schools gain value from EdTech products. Manages relationships with schools and supports onboarding, training, and renewals.
 - *Example Company:* Seesaw
- **Typical Responsibilities:**
 - Train teachers and school leaders
 - Run product demos
 - Help schools implement the software
 - Maintain relationships with school districts
- **Why Teachers are a Strong Fit:** Teachers understand classroom workflows and school challenges. They can quickly build trust and communicate using the customers' own language.
- **UK Salary Range:**
 - Entry level: £40k to £50k
 - Mid level: £50k to £65k
 - Senior: £65k to £85k
- **Companies Hiring:** Seesaw, Nearpod, GoGuardian, Arbor, ClassDojo

3. Account Executive (EdTech Sales)

- **Role:** Sells EdTech platforms to schools, universities, and training providers. Runs product demonstrations and manages the entire sales process.





- *Example Company:* Cadmus
- **Example Responsibilities:**
 - Run discovery calls and demos
 - Present solutions to senior leaders
 - Build relationships with decision makers
 - Close deals with schools or universities
- **Why Teachers are a Strong Fit:** Teachers' knowledge of school budgets, procurement cycles, and classroom needs gives them credibility when speaking with school leaders.
- **UK Salary Range:**
 - Base salary: £45k to £70k
 - With commission: £70k to £120k
- **Companies Hiring:** Century Tech, Quizizz, Canva for Education, Pearson, Cadmus

4. Curriculum Manager

- **Role:** Designs and reviews educational content used within EdTech platforms.
 - *Example Company:* Magma Math
- **Responsibilities:**
 - Create curriculum aligned with national standards
 - Review lesson materials and assessments
 - Work with product and engineering teams
 - Ensure content supports teachers and students
- **Why Teachers are a Strong Fit:** Understanding of national curriculum requirements and classroom practice ensures EdTech products are genuinely useful in schools.
- **UK Salary Range:** £45k to £75k, depending on seniority.
- **Companies Hiring:** Magma Math, Oak National Academy, Twinkl, Pearson, Hodder Education

5. Programme Lead or Education Delivery Lead

- **Role:** Manages education projects, teams, and curriculum delivery for large education initiatives.
 - *Example Company:* Oak National Academy
- **Responsibilities:**
 - Lead curriculum teams
 - Manage budgets and timelines
 - Oversee project delivery
 - Improve processes and systems
- **Why Teachers are a Strong Fit:** Teachers' experience coordinating teams, managing projects, and delivering programs in schools means their leadership skills transfer well to programme management.
- **UK Salary Range:** £55k to £90k, depending on seniority (e.g., £76k plus benefits at Oak National Academy).

6. Education Trainer or Practitioner

- **Role:** Delivers workshops and training sessions to schools, parents, and professionals.
 - *Example Organisation:* Parent Zone
- **Example Responsibilities:**
 - Deliver training events
 - Support families and educators
 - Collect feedback from sessions delivered
- **Why Teachers are a Strong Fit:** Teachers are experienced presenters who are accustomed to running workshops and training sessions within schools.





- **Salary Range (Daily Rate):** £150 to £350 per day.
- **Companies Hiring:** Parent Zone, National Literacy Trust, Teach First, and various EdTech companies

7. School IT or EdTech Support Specialist

- **Role:** Supports schools with technology systems and EdTech tools.
 - *Example Organisation:* Classroom365
- **Responsibilities:**
 - Troubleshoot school technology
 - Support Microsoft 365 or Google Workspace
 - Help schools implement devices and software
- **Why Teachers are a Strong Fit:** Teachers are daily users of digital tools and understand how technology operates inside schools.
- **UK Salary Range:** £30k to £45k, depending on experience.
- **Companies Hiring:** EdTech IT providers, School trusts, EdTech vendors

Important Advice When Applying

Recruiters are primarily looking for **transferable skills**, not just job titles. When applying for EdTech roles, focus on the skills requested in the job description, such as:

- Customer relationship management
- Training and facilitation
- Curriculum design
- Project management
- Stakeholder communication

Translate your teaching skills for an EdTech audience:

Teaching Skill	EdTech Translation
"Delivering lessons"	"Designing and delivering training programmes for diverse audiences"

Ready to Secure Your £70k+ EdTech Role? Book Your Free Career Clarity Call

This guide shows the *what*. If you want to know the *how*—how to perfectly translate your CV, target the right companies, and ace your EdTech interviews—let's talk.

Click Here to Book Your Clarity Call: <https://calendly.com/contact-recruither/career-clarity-call>





Career Map: Pathways for Educators Moving Beyond the Classroom

Educators develop highly transferable skills, communication, training, leadership, project management, and stakeholder engagement. When teachers move beyond the classroom, their careers often evolve into several different pathways.

Below are some of the most common transition routes.

1. Customer Success & Account Management

Teachers who enjoy working with people and supporting others often move into customer-facing roles in EdTech. These roles involve helping schools successfully adopt education technology products.

Typical responsibilities:

- onboarding new schools
- training teachers on platforms
- managing relationships with customers
- ensuring successful product adoption

Typical roles:

- Customer Success Manager
- Account Manager
- Onboarding Specialist
- Implementation Specialist

Why teachers succeed here:

- strong communication skills
- ability to train and guide others
- understanding of school environments

2. Training & Professional Development

Some educators transition into roles focused on **training other teachers**. They work with EdTech companies or education organisations to help educators adopt new tools and teaching strategies.

Typical roles:

- Product Trainer
- Education Consultant





- Professional Development Specialist
- Learning Specialist

Typical activities:

- teacher workshops
- product demonstrations
- training sessions
- curriculum implementation support

3. Project Management

Educators with leadership or organisational experience often transition into project roles. These roles focus on managing the implementation of systems, programmes, or technology within organisations.

Typical roles:

- Project Manager
- Implementation Manager
- Programme Manager

Skills teachers bring:

- coordination
- leadership
- stakeholder communication
- planning and execution

4. Partnerships & Strategic Roles

Senior educators or school leaders sometimes move into strategic roles within EdTech companies. These roles involve shaping partnerships between technology providers and education institutions.

Typical roles:

- Partnerships Manager
- Director of Education Partnerships
- VP Learning
- Chief Academic Officer

Typical responsibilities:

- building institutional relationships
- shaping product strategy
- representing the organisation at conferences





5. Product & Curriculum Development

Educators who enjoy designing learning experiences often move into product-focused roles. They help ensure EdTech products align with real teaching and learning needs.

Typical roles:

- Curriculum Design
- Learning Experience Designer
- Product Specialist
- Instructional Designer

Typical responsibilities:

- designing content
- advising product teams
- aligning pedagogy with technology

6. Exploration & Career Discovery

Some educators take a discovery approach before choosing their next career.

This can include:

- networking events
- speaking with people in other sectors
- courses or certifications
- experimenting with different areas

This process often leads educators to new sectors such as:

- cybersecurity
- governance & compliance
- learning & development
- consulting

The Key Insight

The biggest challenge for educators isn't a lack of skills.

It's **translating classroom experience into industry language.**

Many teachers already have experience in:

- training and facilitation
- stakeholder management
- communication





- leadership
- project coordination

Once these skills are positioned correctly, they open doors to a wide range of roles.

The Transition Journey

Most educators follow a journey similar to this:

Stage 1 — Awareness

“I think I want to leave teaching.”

Stage 2 — Exploration

Researching roles, speaking with people, attending events.

Stage 3 — Positioning

Translating teaching experience into industry language.

Stage 4 — Targeted Job Search

Applying for roles aligned with skills and interests.

Stage 5 — Transition

Moving into an EdTech or industry role.

Why This Map Matters

There is no single pathway beyond teaching.

But understanding the possible directions can help educators make **more confident career decisions**.

At RecruitHer, we help educators navigate this process by identifying the pathways that best match their experience, interests, and long-term goals.

Transition Stories: From Teaching to EdTech

Leaving the classroom can feel overwhelming.

Many educators know they want something different but aren't sure what the next step looks like.

At **RecruitHer**, we work with education professionals who want to explore careers in the EdTech ecosystem or other sectors connected to learning and technology.

The stories below highlight real transition journeys from educators who have taken different paths beyond the classroom.





Each journey is unique, but they all share one important theme: **the skills developed in education are incredibly valuable beyond schools.**

From Classroom Teacher to EdTech Consultant

One educator discovered her interest in EdTech during the pandemic when she began helping colleagues navigate digital learning tools.

After supporting teachers in her school with online teaching platforms, she realised many educators needed guidance integrating technology into their classrooms.

This led her to begin consulting with schools on digital transformation before eventually joining a major EdTech company.

Today she works across the sector supporting organisations with:

- EdTech implementation
- Teacher training
- Product adoption
- Industry events and partnerships

Her journey shows how **classroom expertise can translate into consulting and training roles within EdTech.**

Paul: From Teacher to EdTech Account Manager

Paul spent seven years teaching before being approached by an EdTech company that was working with his school.

Initially, he began contributing to **curriculum development for the product**, helping ensure the platform aligned with real classroom needs.

His strong communication skills quickly became clear, and the company moved him into training and onboarding roles.

Within three years he progressed to:

- **Onboarding specialist**
- **Trainer**
- **Account manager**

During this time he was **promoted twice**, increasing his salary from **£45K to around £55K plus OTE (on-target earnings)**.

Paul is now exploring further opportunities in **customer success, partnerships, and EdTech sales**. [More about Paul's journey.](#)





Katie: Rebuilding Confidence During a Career Transition

Katie had been job hunting for almost a year without success.

Despite having strong experience supporting curriculum and digital initiatives in her school, her CV still reflected only a traditional teaching role.

When she began career coaching with RecruitHer, the first step was helping her **translate her skills into industry language**.

Within the first few sessions she was able to:

- Identify suitable EdTech job titles
- Refocus her job search strategy
- Tailor her CV to reflect transferable skills

Although her transition journey is still ongoing, the shift in confidence and direction within the first month has been significant. [More about Katie's journey.](#)

Jenny: Exploring New Career Paths Through Networking

Jenny's journey highlights how exploration and curiosity can open unexpected doors.

After experiencing burnout in teaching, she became a supply teacher to create space for discovery.

She began attending networking events across multiple sectors including:

- Cybersecurity
- Sales
- Psychology
- Education technology

Through these conversations she discovered an interest in **cybersecurity**, eventually connecting with a former teacher who had transitioned into the field.

Jenny is now developing skills in **cybersecurity governance and compliance** while exploring entry pathways into the industry.

[Her story](#) demonstrates how **career transitions often start with exploration and networking**.

Laura: From Head Teacher to EdTech Project Manager

Laura was a head teacher in Birmingham who loved education but needed a more sustainable work-life balance during a difficult personal period.

After stepping away from school leadership, she completed a **project management course** and briefly worked in the automotive sector to gain corporate experience.





However, she quickly realised her passion remained within education.

She began exploring EdTech and secured a project management role with a company supporting **higher education institutions globally**.

Today she:

- Leads project implementations for universities
- Represents the organisation at industry events
- Delivers training sessions for institutions

Her new role offers flexible working, remote options, and **a salary around £20K higher than her head teacher role**. [More about Laura's story.](#)

What These Stories Have in Common

Although each transition journey is different, several patterns appear consistently. Educators bring highly valuable skills into other sectors, including:

- Communication and training
- Stakeholder management
- Strategic thinking
- Leadership and project management
- Problem solving and adaptability

When these skills are positioned correctly, they open doors to roles across:

- Customer Success
- Sales and Partnerships
- Product Training and Implementation
- Project Management
- Consulting
- Cybersecurity and compliance
- Learning and development

Considering Your Own Career Transition?

If you're an education professional thinking about a move beyond the classroom, you don't have to navigate the process alone.

At **RecruitHer**, we support professionals exploring careers in the EdTech ecosystem by helping them:

- Identify transferable skills
- Translate teaching experience into industry roles
- Develop a focused job search strategy
- Prepare for interviews and hiring processes





CURRICULUM · LONDON



Curriculum Manager – UK

A chance to join a team on a mission! As Curriculum Manager you will be designing world class math content, while driving a positive impact for millions of children.

[Apply for this job](#)

Apply for this job

About Magma Math

Magma Math is a startup that has quickly grown to become the leading platform for data-driven math education. By leveraging handwritten solutions in a digital format, Magma Math allows teachers to place emphasis on creativity in math, while gaining key insights into student progression. This creates a more engaging, inclusive and pedagogical math class for all students.



Math remains the largest challenge for schools, where one in five students are considered low performers. Math is one of the core pillars on which careers are built, and we believe that school math represents one of the largest opportunities at improving educational outcomes and career prospects for children and young adults.

Magma Math is now growing rapidly across the US and Europe. We are an ambitious team on a meaningful mission of improving math education for millions of children.

The Role

You will work with the broader curriculum team, focusing on curriculum for the UK market, which you will be the owner of. The aim is to ensure that math content is present and well-aligned for UK customers, which includes aligning content to all different countries in the UK, reviewing math problems, and collaborating with AI models to generate relevant content. You should ensure that teachers have a fantastic experience on the Magma platform, where the curriculum serves as a means for

both teachers and students to achieve better math lessons. You will also support sales people in meetings when curriculum expertise is needed, and you will play a key role in gathering feedback from relevant internal and external stakeholders to determine how we should further develop our curriculum offering. You will be working in a team of 5, and for the right person, leadership opportunities will arise starting fall 2026.

At Magma Math, we work very closely across teams, allowing you the opportunity to gain insight into how sales, product development, and customer success operate. For those who are eager to try new things, there are endless opportunities to expand responsibilities and grow within the company.



Who you are and what you know

We look for a team member who wants to take a large ownership of developing the math curriculum experience in Magma Math for the UK market. To succeed, you need to:

- Be very ambitious and like chasing challenging targets
- Be extremely output-oriented and find satisfaction in driving projects to completion
- Eager to learn new things, and either have a thorough understanding of mathematical curricula, or be open to learning rapidly
- Goal-oriented and accustomed to working towards deadlines
- Great at communicating
- Be hardworking and willing to join a fast-paced and rapidly growing startup

Requirements

- Bachelor's degree in any field
- English-speaking
- Attention to detail
- A good understanding of K-12 math
- A background in education is not a prerequisite, but a great asset when working with curriculum!

What we offer

- Play a key role in an exciting journey. We are a young company with ambitious targets and meaningful goals
- Fantastic colleagues in a fun environment with great opportunities to learn
- Full-time job with salary and benefits
- An opportunity to work on a meaningful mission and have an exceptional impact on education, society, and how children learn math across the world.



Start: ASAP.

Location: Labs House, 15-19 Bloomsbury Way. London WC1A 2TH

Note 1: We maintain a 5-day in-office culture at Magma and are looking for someone who also enjoys working in the office.

Department

Curriculum

Locations

London



CURRICULUM · LONDON

Curriculum Manager – UK

A chance to join a team on a mission! As Curriculum Manager you will be designing world class math content, while driving a positive impact for millions of children.

When would you be available to start?

immediately

in 1 month

1-2 months

2+ months

What is your salary expectation?*

Did you mean

What makes you a great fit?

Or in other words, why should we hire you?

Did you mean

Are you ok working 5 days from the office? *



Yes

No

Are you fluent in English? *

Yes

No

Personal information

Apply with LinkedIn

First name *

Did you mean

Last name *

Did you mean

Email *



Did you mean

Phone *

+44 7400 123456

Upload CV *

Drop your file or [upload](#)

Additional files

Drop your file or [upload](#)

Cover letter

Did you mean

By submitting this application, I agree that I have read the Privacy Policy and confirm that Magma Math store my personal details to be able to process my job application. *

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name@maggmamath.com

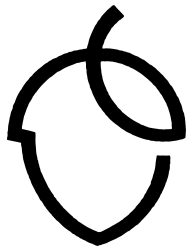
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Programme Lead (Education Delivery)

Oak National Academy

REMOVING
BIAS FROM THE
HIRING
PROCESS

Applications
closed Fri
20th Feb
2026



Employment Type

Full time



Team

Education



Location

Remote · UK

UK - Remote



Seniority

Mid-level



Salary

£76,313 (GBP)

£76,313 + benefits
(including 4.5 day week
and 11% employer
pension)

Closing: 12:15pm, 20th Feb 2026 GMT


Perks and benefits



Flexible working hours

 Work from home option

 Retirement benefits

 Life Insurance


 Employee Assistance Programme

 Additional parental leave


 Enhanced maternity and paternity leave

 Paid emergency leave


 Extra holiday

 Professional development

 Mentoring/coaching

 Payroll giving

 Team social events

 Equipment allowance



Candidate happiness



8.57

(7445)

Job Description

Programme Lead (Education Delivery)

**Remote (UK-based) | Full-time - £76,313
+ benefits (including 4.5 day week and
11% employer pension)**

Do your best work, for the right reasons.

We're looking for an experienced **Programme Lead (Education Delivery)** to join Oak's **Education Team**, leading a team of curriculum experts (Oak's Subject Leads) to deliver high-quality curriculum resources at pace.

Oak is a fully remote, mission-driven organisation offering high levels of flexibility, autonomy, and purpose. We're a national not-for-profit organisation working in partnership with teachers to create high-quality, sequenced curriculum and lesson resources for pupils across all subjects and age groups.

Our culture has been independently recognised through:

- **Flexa verified** (93% overall score, including 95% for working hours and 97% for role modelling)
- **Escape the City's Top 1% Employers** – based on anonymous colleague reviews of culture, development, and impact
- **Investors in People Gold** - through external accreditation and colleague feedback

About the Role

In this role, you'll lead and support a high-performing team to manage a portfolio of subjects, ensuring effective delivery, strong contract performance, and continuous improvement. You'll be the first point of



escalation when delivery issues arise and will help set a culture of clarity, ownership and collaboration.

We're looking for someone who has a working knowledge of the National Curriculum in England, is comfortable delivering at pace, who enjoys improving systems and processes, and who can lead senior colleagues confidently and compassionately.

What You'll Be Doing



- Develop and manage a high-performing team of senior curriculum experts - Oak's Subject Leads.
- Support these senior curriculum experts to embed effective contract performance management, using agile project and contract management approaches and be the first point of contact for issue escalation in the subjects in your portfolio.
- Oversee the day-to-day operations of your portfolio of subjects, including key performance indicators, meeting cycles and reporting.
- Support the monitoring of a 7-figure budget for your portfolio of subjects, which will be delegated to our partners.
- Oversee and contribute to the delivery of other specific projects, including public

procurements.

- As a member of the Oak Team, contribute to the planning and culture of the organisation.
- Work in cross-functional and product-oriented squads with colleagues from across the organisation, as required.
- Deputise for the Head of Curriculum Delivery Lead and take on general responsibilities as required.

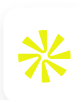


What We're Looking For

- 3+ years experience in leading the continuous improvement of operational processes.
- 3+ years experience of recruiting, developing and managing high performing teams.
- 2+ years of project management experience, ideally using agile methodologies.
- Experience of managing a 6 figure budget.
- Proven success managing relationships via contracts.
- Working knowledge of the National Curriculum in England and how it is

implemented in schools

The successful candidate will have a desire to contribute in all areas to ensure Oak is successful. You will be comfortable working at pace, with a range of digital systems (including proprietary ones as required) and you will continuously look at ways that the team can keep getting better. You will be excellent at working as part of a remote team, building relationships and managing your time effectively.



Our Benefits

- 25 days annual leave, plus one extra day for each year of service (up to 28)
- Additional Oak closure days over Christmas/New Year
- 11% employer pension contribution (with no minimum employee contribution, which can be varied as you choose). Please note this is a workplace pension rather than the Teachers' Pension Scheme.
- A 36-hour working week (not tied to term-time patterns or school-day hours), with half-days on Fridays or every other Friday off.
- Fully remote working — we'll support your home set-up and offer coworking options if

preferred

- Twice-yearly in-person whole Oak offsites to collaborate, connect, and have fun (with other occasional team events in person)
- A culture that genuinely supports flexibility, autonomy, and trust

Inclusion and Belonging

We believe diverse teams build better products. We warmly welcome applicants from all backgrounds, particularly those who are underrepresented in the tech and education sectors.

We use the Applied recruitment platform to help reduce bias in our hiring process.

Key Info

- Location: Remote, but you must be based in the UK with the legal right to work here
- Sponsorship: Unfortunately, we're unable to offer visa sponsorship at this time
- Closing date: We'll be reviewing applications as they come in and may close the role early

If this sounds like the kind of role and team where you could do your life's best work, we'd love to hear from you.



Next steps

You'll answer some questions related to your day-to-day job. Your answers will go through our sift process: all answers will be anonymised, randomised, and then reviewed by a panel of reviewers (real humans).

If you are shortlisted, we'll invite you to the next stage, which will consist of a remote interview conducted over Zoom. This will last approximately 45 minutes.

We love giving feedback, so at the end of the application process, we'll share how well you performed.

We aim to begin interviews in **late February/early March 2026**.

We are receiving excellent responses to our job advertisements. This may lead us to close the role early, so if you are considering applying, then please get your application in early to avoid missing out.

We are an equal opportunities employer.

We are committed to a policy of Equal Employment Opportunity and are determined to ensure that no applicant or employee receives less favourable treatment on the grounds of gender, age, disability, religion, belief, sexual orientation, marital status, or race, or is



disadvantaged by conditions or requirements which cannot be shown to be justifiable.

Know someone great for this?

Post

✉ **Email**

Share

Need help with this job?

To contact someone at Oak National Academy about this job, just reply to the confirmation email that you were sent when you started your application.

Equal opportunity

We push ourselves to continuously improve the inclusiveness and diversity of our team. We want a workplace which allows everyone, regardless of their background, to be set up and supported to do their life's best work. We oppose and are committed to eliminating all forms of unlawful or unfair discrimination, harassment and victimisation of our current or former employees, job applicants, platform users, suppliers, visitors and any others who have contact with Oak colleagues or users.



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Enterprise Customer Success Manager

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 Remote - United Kingdom

About Us:

Trusted and loved by 25 million educators, students, and families worldwide, Seesaw is the only elementary learning experience platform, offering a suite of award-winning tools, resources, and curriculum for teachers to deliver joyful, inclusive instruction. Through interactive lessons, digital portfolios, and two-way communication features, Seesaw keeps everyone in the learning loop by providing continuous visibility into the student's learning experience to support and celebrate their learning.



Our Mission:

Seesaw's mission is to provide every elementary student with joyful and connected learning experiences that lay the foundation for success in life.

Your Team:

CSMs at Seesaw work directly with customers to drive value for educators in a hands-on way. You'll also collaborate cross functionally with our sales, support, product and engineering, content and finance teams on escalating issues, discovering trends, and more.

Your Role:

An enterprise CSM at Seesaw owns post-sales relationships with enterprise Seesaw accounts to ensure we are delivering on the value and promise that Seesaw is being used to its fullest potential. Not only should we be delivering on the value throughout the year, but renewing the learning loop success with Seesaw. CSMs at Seesaw understand how to serve and sell into the K-12 education market.

Your Responsibilities:

- Manage a portfolio of our largest district partnerships
- Own the renewal and expansion process for your portfolio
- Lead consultative meetings with key district stakeholders using data

- Develop strategy for each account, identifying expansion targets and cancellation risks

Requirements:

- Proven experience managing the full customer lifecycle, from onboarding through renewal and expansion
- A minimum of 5 years of demonstrated success in a quota-carrying, customer-facing position
- A background in educational technology is preferred, or a comparable combination of education and professional experience serving the UK, MENA, and other surrounding regions
- Adaptable and skilled at managing change, maintaining strong performance and focus in a dynamic environment
- Ability to travel up to 25% of the time is required for this role
- Must be located and legally authorized to work in the United Kingdom

Compensation & Benefits:

Our salary ranges are based on paying competitively for our size and industry. Salary is just one part of our total compensation package at Seesaw. Individual pay decisions are based on several factors, including qualifications for the role, experience level, skillset, geography, and balancing internal equity relative to other Seesawers. It is our expectation that the majority of candidates who are offered roles at Seesaw will land well within our salary ranges based on these factors.

The annual base salary range for this position is: £50,000 - £65,000

Seesaw cares about building a diverse and inclusive team to better advocate for the needs of our incredibly diverse K-12 users.

We prioritize work-life balance and actually walk the walk — we care a lot about our work, but care more about our employee's well-being. We encourage everyone to work at a sustainable pace and have a flexible vacation policy that people actually use.

Seesaw provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, religious creed, color, sex, sex stereotype, gender, gender identity/gender expression/transgender, national origin, ancestry, physical or mental disability, medical condition, genetic information/characteristics, marital status/registered domestic partner status, age, sexual orientation, or military or veteran status. In addition to federal law requirements, Seesaw complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

Seesaw is committed to protecting your personal data. Learn more about the personal information we collect, how we use it, and how to exercise your rights here: [U.S. Privacy Notice](#).

Our company participates in E-Verify.



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* indicates a required field

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Last Name *

Email *

Country *



Phone *

Resume/CV *

Attach

Dropbox

Google Drive

Enter manually

Accepted file types: pdf, doc, docx, txt, rtf

LinkedIn Profile

Where are you located? *

Submit application

Powered by  greenhouse

Jobs
Transition

& Courses




Workshop

Job

 **parentzone**

 Nationwide

 UK or Ireland

 £150 - £350 per day

 Various

Parent Zone Practitioner

Added 4th March, 2026



Are you an ex-educator interested in helping families and professionals understand and benefit from digital?

Parent Zone are hiring a group of talented and experienced trainers to deliver our flagship Media Literacy programme events to key audiences across the UK and Ireland.

As a Parent Zone Practitioner, you will be on the frontline of digital citizenship.

You'll play a significant role in helping us achieve our mission and supporting parents, professionals, or young people to navigate complex digital environments first-hand.

What you'll do

- Deliver engaging training events to our audiences in the UK or Ireland
- Understand the objectives of the programmes you're helping bring to life and familiarise yourself with the relevant materials and equipment you'll be using
- Report back on the insights and feedback from the sessions you've delivered



Transition

We want to hear from you if you are a confident communicator with a passion for media literacy and a knack for engaging diverse audiences.

A

Workshop

Teachers & Educators: Those who understand the classroom environment and how to work well with teachers and educators.

Job

- **Community Workers:** Individuals with experience navigating local networks and supporting families.
- **Professional Trainers:** Experts in delivering training and/or high-impact support to parents or young people.

Further info

- **Location:** Based in the UK or Ireland.
- **Pay:** £150 – £350 per day (with extra payment for training, rehearsals and overnights).
- **Requirements:** A Driver’s License is preferable.
- **Starting date:** April onwards.

If you have the experience, curiosity and energy to help us make the digital world a better place for families, we want to hear from you.

Email your CV and a short cover letter to megan@parentzone.org.uk if you’d like to get involved.

Share this **f** **in** **X**





EDUCATION
Transition & Courses

West Midlands – Sales Consultant

Workshop Your School

Promote Your School have worked passionately to transform school walls, halls, windows, floors and more for thousands of schools, colleges and universities in the UK, Europe and beyond. Due to rapid growth they are recruiting for a West Midlands Sales Consultant.

Remote

EDTECH

A

Marketing and Social Media Assistant

Literacy Counts Job

Literacy Counts, who create award-winning resources and provide expert consultation to schools to enhance their English curriculum are recruiting for a Marketing & Social Media Assistant.

North West



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Instructional Designer

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 R- United Kingdom

 Full time

 Posted 23 Days Ago

 JR101134

Risepoint is an education technology company that provides world-class support and trusted expertise to more than 100 universities and colleges. We primarily work with regional universities, helping them develop and grow their high-ROI, workforce-focused online degree programs in critical areas such as nursing, teaching, business, and public service. Risepoint is dedicated to increasing access to affordable education so that more students, especially working adults, can improve their careers and meet employer and community needs.

Job Summary:

The **Instructional Designer** is responsible for the design and development of high-quality online courses that reflect best practice in learning theory, instructional design, and current scholarship in digital education. The role makes innovative use of emerging technologies, and principally AI, to enhance efficiency in course development and delivery, to explore alternative treatments of course content, and to support the professional growth of colleagues through sharing and training in these approaches. Working closely with academic staff and cross-functional teams, the role ensures that courses are aligned with programme objectives, quality standards, and agreed timelines, while contributing to the consistency and effectiveness of the learning design team.

Key Duties and Responsibilities:

- **Course Design:**

- Collaborate closely with university faculty to design courses that are creative, inspiring and engaging and aligned to programme learning objectives.
- Apply online learning best practices, appropriate learning theory, user-centered design methods, and accessibility standards to improve faculty's courses in terms of effectiveness, use of technology, and student engagement.
- Translate complex content into clear, meaningful and scaffolded learning experiences for students.
- Keep practices current by drawing on educational research, innovations in digital pedagogy and student feedback to inform design approaches.
- Provide recommendations and guidance on media use, including video, interactive elements and graphics to strengthen learning outcomes.

- **Faculty Advising:**

- Establish strong rapport and credibility with faculty members; provide expert guidance and creative consultation through course development process.
- Act as a thought partner for academics and programme directors, offering advice grounded in adult learning theory, industry trends and Risepoint design principles.
- Encourage experimentation and identify opportunities to improve student learning, faculty experience, business impact, and client relationships.
- Support faculty development through the delivery of online workshops, job aids and resources to strengthen teaching practice

- **Use of AI:**

- Explore the creative use of AI to produce engaging treatment of content delivering and supporting a personalized online student experience conducive to facilitating learning.
- Regularly leverage AI tools to support the efficient and accelerated development of courses.

- **Project Management:**

- Manage course development projects, academics and schedules to ensure courses are delivered on time and within scope.
- Develop and follow sound project plans, communicate clearly with internal and external stakeholders and escalate risks appropriately
- Leverage Risepoint's established processes and tools to track progress, maintain accurate status updates and continue to process improvements.

- **Additional Position Responsibilities**

- Perform in accordance with Risepoint Policies
- Perform other duties as assigned

Job Qualifications:

- **Education:** Bachelor's degree in education, Learning Sciences, Instructional Design, Curriculum & Instruction or related field
- **Experience:** A minimum of 2 years' work experience in learning design with strong background in learning theory and online instruction; experience working with subject matter experts in the development of online learning experiences.
- **Location:** Must reside in the United Kingdom
- **Travel:** Ability to travel up to 20%.
- **Skills/Knowledge/Abilities**



- Proficient in designing and developing instructional materials and courses applying adult learning theories and instructional design models.
- Proven ability to Independently manages course projects coordinating with course developers to keep projects on track. Anticipates roadblocks and proactively adjusts touchpoints and milestones. Leads course kick offs, touch points and meetings.
- Uses established instructional design methods to solve recurring design or delivery problems. Applies standard templates and practices with growing fluency.
- Ability to confidently guide subject matter experts through design processes and manage to deadlines to create effective and engaging online courses.
- Strong competency with learning management systems such as Blackboard, Canvas, Brightspace, or Moodle and related technologies; Facility with synchronous and asynchronous online collaboration.
- Consciously works to build rapport through understanding, and adapting own personal style to the attitudes, interests, needs, and perspectives of others
- Familiarity and facility with the use of new AI technologies in learning, development and training contexts
- Adapts to change and able to champion change internally and help faculty and faculty leads (as appropriate) adapt.
- Develops and maintains collaborative working relationships with peers, colleagues, management, and others.
- Must be adaptable and flexible to change, with a strong results orientation, attention to detail, and commitment to completeness.
- Demonstrates knowledge of current industry practices, trends, and opportunities



#LI-AD1

Risepoint is an equal opportunity employer and supports a diverse and inclusive workforce

This role is eligible for comprehensive benefits

Personal and Professional Development:

- Continuous Professional and Leadership Development Programs
- Tuition Reimbursement for employees and their dependents

About Risepoint



Reliable. Empowered. Adaptable. Customer-centric. Heart. These are some of the words that describe Risepoint employees. We have spent the past nearly 20 years helping universities grow by expanding access to affordable, life-changing education for working adults. As an education technology company that provides trusted partnership and expertise to more than 125 universities and colleges, we primarily work with regional universities, helping them create online programs in critical areas such as nursing, teaching, business, and public

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School IT Technician Jobs and Careers in ICT

Crown
Commercial
Service
Supplier



Join our dynamic team supporting schools
across London and the home counties



Contact us for details about
new career opportunities



Interested in an Exciting ICT Career?

We seek confident, friendly personalities who want to join our growing team **as ICT support technicians**. The roles are customer-facing and involve travelling between sites to support them with their ICT support requirements. There will also be some remote work and office time to catch up on administrative tasks and outstanding tickets logged on Classroom365's ICT **service desk for schools**. Training and personal development are encouraged and will be provided. We offer rewarding compensation and **bonus packages**.

We want to provide our customers the **best service** and a working environment where our staff will be listened to and valued.



ICT technician jobs in schools – Do you have the following skills?

- Windows 10 and Windows 11 installation and configuration.
- Microsoft 365 and Google Workspace experience.
- Wireless networking skills.
- Microsoft Active Directory and Group Policy experience.
- iPad and Google Chromebook experience.
- Mobile Device Management (MDM).

An advertisement for Classroom365. On the left, a photograph shows two technicians in blue shirts working on a server rack. On the right, a white box contains several accreditation logos: three UKAS logos (ISO 9001, ISO 14001, ISO 27001) and the 'Crown Commercial Service Supplier' logo. Below these is the text 'ICT Excellence in Education' and a five-star rating. At the bottom right is the Classroom365 logo.

Above all, you should have excellent problem-solving skills, a willingness to learn about **all aspects of** ICT in schools, and a passion for meeting new people and helping schools with all their ICT support needs.



and email us at info@classroom365.co.uk as a starting point.

Keep a lookout on Glassdoor  **Find us on Glassdoor.** for any job opportunities coming up.

We look forward to hearing from you and learn more by returning to www.classroom365.co.uk/.



Get Qualified and Learn about Careers in ICT with Classroom365

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Registered office: [see Contact](#)

Certifications: ISO 9001:2015 · ISO 14001:2015 · ISO/IEC 27001:2022



Account Executive (EMEA)

Hybrid · Commercial · Full time

London, England, United Kingdom
Windsor, England, United Kingdom
Cambridge, England, United Kingdom
Brighton, England, United Kingdom

OVERVIEW

APPLICATION



Description

Share this job 

Meet Cadmus!

Cadmus is a purpose-driven ed-tech company improving the quality, integrity, and accessibility of assessment in higher education. Our platform enables secure, authentic, and student-centred assessment, supporting deeper learning, stronger outcomes, and academic integrity in an age shaped by generative AI.

With strong adoption across Australia and rapid momentum in the UK, Cadmus is scaling globally.

Requirements

As **Account Executive, EMEA** you will report directly to the Chief Revenue Officer (CRO). You will be instrumental in executing and refining our Go-To-Market (GTM) strategy across EMEA. This is an end-to-end sales ownership role, requiring a dynamic self-starter, excited by the prospect of learning fast, pro-actively contributing and operating within a high-growth, lean team environment.

What You'll Do:

- **Ownership of Sales Cycle:** Own and execute the entire sales process, from targeted top-of-funnel generation to deal closure with support from the CRO and CEO.
- **New Business Development:** Collaborate with our GTM Engineer and Demand Generation (DG) team to create new business opportunities within our ideal customer profile (ICP), utilizing a modern tech stack (Hubspot, AI-led prospecting, GPTs).
- **Stakeholder Engagement:** Conduct expert-level discovery calls, product demonstrations, and business case presentations to C-level and VP-level

stakeholders across higher education institutions.

- **GTM Strategy & Territory Expansion:** Work closely with the CRO to test and implement new GTM tactics and demand creation strategies in emerging EMEA territories.
- **Account Expansion:** Support the Customer Success Team in identifying and executing upsell opportunities within the existing customer portfolio, expanding the use of the Cadmus platform.
- **Ecosystem Building:** Identify, build, and nurture relationships with strategic Technology Partners, Industry Influencers, and relevant Associations/Institutes for scalable demand generation.
- **Cadmus Ambassador:** Represent Cadmus at key physical and digital industry events.



Benefits

- This role is open to candidates across the UK and can expect a hybrid working arrangement.
- Learning allowances; because we don't just have words on a website, we genuinely do what we say and provide educational opportunities to all (including the Cadmus team).
- A diverse and inclusive workplace where there are no barriers to anyone succeeding.
- A surrounding team of mission-driven individuals who genuinely love what they do.

Hiring Process

Please apply online with your resume, and instead of a cover letter, we would love you to answer a few questions.

While we review your application, get to know us by visiting cadmus.io/careers (complete our values quiz!) and following our social channels ([LinkedIn](#), [Facebook](#) and [Twitter](#)).

Inclusivity at Cadmus

At Cadmus, we hire great people from a wide variety of backgrounds because it makes our company stronger. We never discriminate based on race, religion, national origin, gender identity or expression, sexual orientation, age, marital, or disability status. If you share our values and our enthusiasm for education, you will find a home at Cadmus. If you need assistance or accommodations made due to a disability, please let us know.

[Apply for this job](#)

