

The Pâtisserie

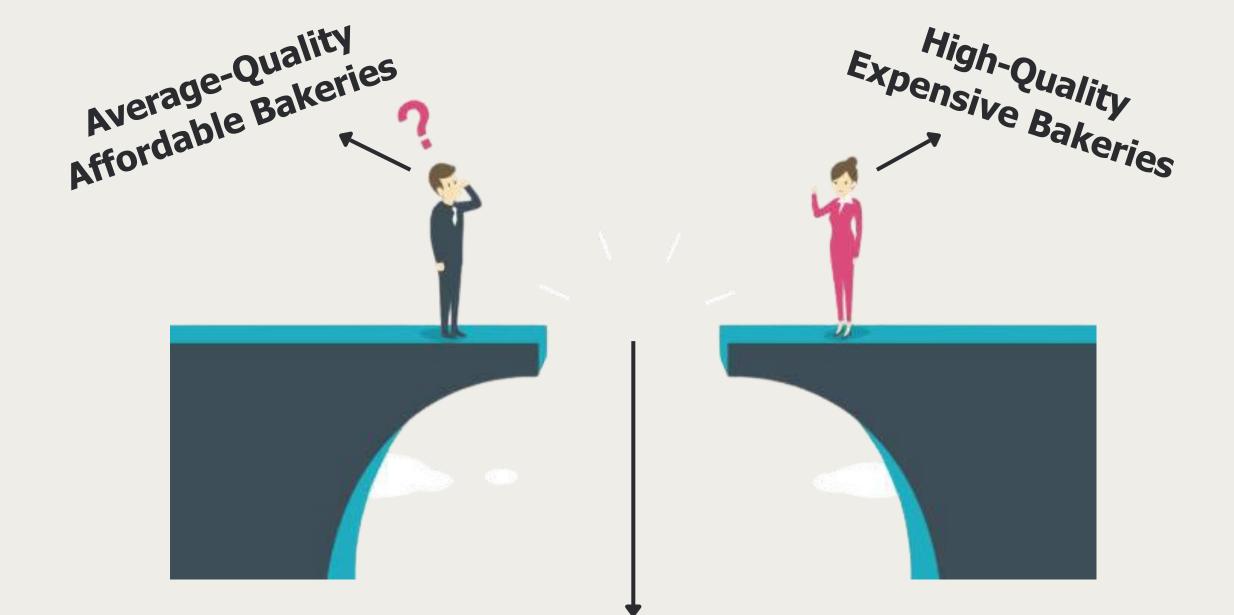
Avantage Foods Private Limited

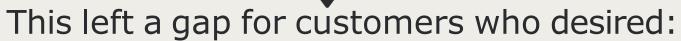
Dough As You Like

- The Pâtisserie

BAKING THE DIFFERENCE!

West Bengal's bakery scenario lacked a middle ground between





- Premium Quality Delights
- Affordable Pricing
- Modern & Vibrant Ambience



OUR BRAND OFFERINGS

We are into making unique Bakery items:

Celebration Cream Cakes

Customised Cakes on Order

- Pastries
- Fruit Cakes
- Savouries
- Mousse
- Brownies
- Cookies
- Crisps



Innovative



Our team of highly qualified and experienced chefs ensures that our products are pioneers in the market

Premium Quality, Priced Right



Where premium meets affordable – that's our bakery promise

Service

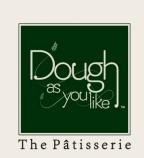


We intensively train and monitor our staff to ensure every customer leaves with an unmatched experience

Ambience



Our soothing minimalist interiors and European-style atmosphere reflect our premium quality and innovation



MARKET VALIDATION

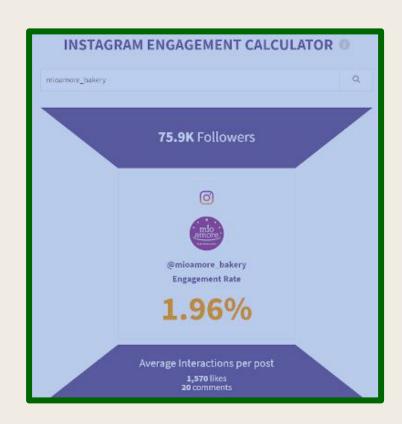


Zomato Customer's Choice Award - Most loved restaurant in town



Swiggy's Best Newcomer Award





Our Engagement Rate on Instagram is better than market leader Mio Amore



Approx 2500+ reviews with a **4.6** star rating on Google



In our debut Christmas season on Zomato:
Ranked 4th in terms of order volume
Ranked 8th in terms of order value
"We haven't seen such a milestone being achieved in the very first year of operation, it's a rare feat!"

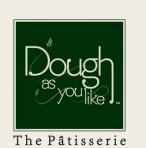


Competition including market leader imitating our products



- Top Zomato Management

OUR MENU











Celebration Cakes

■ Choco Cherry	₹525
▲ Apple Sea Salt Caramel	₹375
■ Butterscotch Praline Torte	₹325
▲ Choco Belgian Torte	₹625
■ Black Forest	
■ Chocolate Fresh Cream	₹475
▲ Double Truffle Heart	₹450
▲ Strawberry Heart	₹350
■ French Vanilla	
■ Choco Praline Torte	
■ Choco Fiesta	
■ Pineapple Fresh Cream	
■ Choco Espresso	
▲ Bento	
	222000000000000000000000000000000000000

Savouries Puff base

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A Chicken Leek Quiche	₹8
■ Vol-Au-Vent	₹40
Jamaican Chicken Puff	₹40
Chicken Patty	₹35
Veg Patty	₹25
Bread base	
■ Focaccia Bread	₹2
Achari Paneer Bomb	₹50
Continental Chicken Sub	₹5
Chicken Neapolitan Pizza	₹60
Grilled Chicken Burger	₹70
A Roast Chicken Sandwich	
Mustard Fish Sub	
Chicken Shawarma Fold	
Veg Mexican Fold	
Cheese Corn Sandwich	
Veg Pizza Roll	
Cinnamon Raisin Swirl	₹2

Fried

▲ Chicken Spring Roll.....₹55

Pastries

▲ Lemon Tart	₹50
■ Choco Belgian	₹69
▲ Apple Sea Salt Caramel	₹40
■ Chocolate Fresh Cream	₹40
■ Blueberry Cheesecake	₹100
■ Oreo Cheesecake	₹100
■ Choco Royale	₹50
■ Pineapple Fresh Cream	₹35
■ Choco Espresso	₹40

Mousse, Muffins & Cakes

▲ Almond Fudge Brownie	₹65
■ Choco Mousse	₹40
■ Tres Leches	₹60
■ Black Forest Mousse	₹50
■ Choco Chips Muffin	₹35
■ Butter Muffin	₹35
■ Plain Slice Cake	₹24
■ Fruit Slice Cake	₹26
■ Plain Bar Cake	₹200
■ Fruit Bar Cake	.₹225

Cookies

Cranberry Marble	₹25
Almond Marble	₹25
Vanilla Marble	₹20
Orange Marble	₹20

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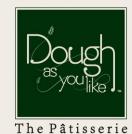
Cheese Eatz	₹80
■ Cheese Onion Snaps	₹70
Choco Tips	₹80







OUR TEAM-THE FLAVOR ARCHITECTS





Anirban Ghosh
Ex-CEO - India Operations,
Mio Amore & Winkies, Switz Group
30+ years of experience in the bakery sector



Pradeep Sharma
Ex VP - HSBC
25+ years of experience in the finance sector



Sudeeip Sharma
Ex-Sales Head - Mio Amore, Switz Group
10+ years of experience in the bakery sector
10+ years of experience in finance
sector (Aviva)



Chef Krishnendu Hazra
Ex-Executive Pastry Chef
40+ years of experience in the bakery sector
(Taj, Renaissance, Hyatt, Kookie Jar)
Has worked for 18+ years in Middle-East



Aveek Banerjee

Ex-Finance Head - Winkies, Switz Group

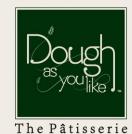
30+ years of experience in the bakery

sector



Palas Sarkar
Ex-RnD Head - Winkies, Switz Group
30+ years of experience in the
bakery sector

OUR TEAM-THE FLAVOR ARCHITECTS





Ankit Rai Ex-Marketing Head - Mio Amore Ex-Senior Marketing Manager - Too Yumm!, **RPSG Group** 7+ years of experience in bakery & FMCG sector



Mriganka Ghosh Ex-Sales Support Manager - Mio Amore 14+ years of experience in the bakery & finance sector



Sukanya Dey Graduate from Lavonne Academy of Baking Science and Pastry Arts 2+ years of experience in the bakery sector



Arnab Sengupta Ex Area Sales Officer - Mio Amore 16+ years of experience in bakery & finance sector



Nidhi Dubey Ex Store Controller - Mio Amore Ex AVP - Aviva 20+ years of experience in bakery & finance sector



Sourav Bhattacharya 12+ years of experience in bakery & retail sector



Soumya Kanti Jha Ex Area Sales Officer - Mio Amore Ex Area Sales Officer - Mio Amore 3+ years of experience in bakery sector

BUSINESS MODEL

Production
using a Hub
& Spoke
Model

Orders are placed
by franchisees
daily and fulfilled
using a colddelivery chain

Day-to-Day
Store operations
managed
by the
franchisees

Brand Guidelines,
Marketing, & Staff
training is monitored
and managed by the
company

45 Outlets
Currently



FRANCHISEE DETAILS

Outlet Specifications:

Minimum Outlet Space Required: 250 sq. ft. Minimum Outlet Frontage Required: 10 ft.

Total Investment:

₹ 16 - 18 lakhs

Investment Break-Up:

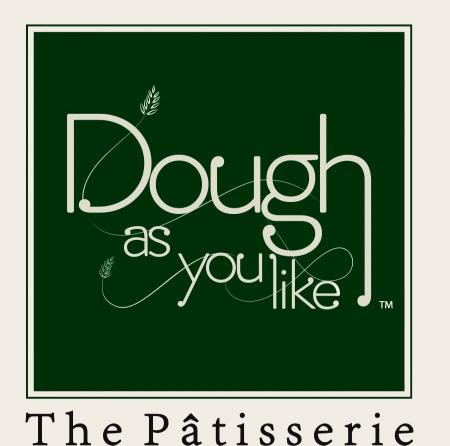
- Franchisee Fees: ₹ 3 lakhs(non-refundable)
- Security Deposit: ₹ 2 lakhs(100% refundable)
- Investment in Assets: 8 lakhs
 - Food Counters: 3 units
 - Main Glow Signage Board, Stopper Board and Standee
- Interiors Cost: ₹ 4-5 lakhs*



Security Deposit is 100% refundable in case of dissociation Franchisee gets commission of 20% on sale

100% Goods Return Policy: Products which have expired their shelf-lives are taken back completely without any additional charge

^{*}depending on the outlet size and existing condition





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