

Affinity

Medicinal Cannabis



**UNDERSTANDING YOUR REQUIREMENTS.
EXCEEDING YOUR EXPECTATIONS.**

OUR MEDICINAL CANNABIS SERVICES

We provide comprehensive services tailored to the dynamic cannabis industry. As sector pioneers, we have harnessed our expertise from the egaming sector to gain a solid grasp of regulatory frameworks and licensing regimes. Our impressive track record includes a 100% success rate in licence applications, reflecting our dedication to delivering exceptional results for our clients. Through our established relationships with key stakeholders, including the Gambling Supervision Commission, the Government, and a network of respected intermediaries, we can provide unrivalled support for the regulated cannabis space in the Isle of Man and Malta.

OUR SERVICES

- Medicinal Cannabis Consultancy
- Business Plan Assistance
- Licence Application Compilation
- Government Grant Application Assistance
- Establishment of Bank Accounts
- Liaison with Regulators, Lawyers, and Auditors
- Local Employment Assistance and Guidance
- Company Incorporation and Administration
- Provision of Directorship Services
- VAT Registration and Completion of VAT Returns
- Provision of Company Directors and Secretary





AFFINITY IN ISLE OF MAN

The Isle of Man offers...

- Sophisticated infrastructure for efficient medical cannabis industry management.
- An efficient, robust Cannabis Regulatory framework. Cannabis regulation aligning with the EU's Good Manufacturing Practice (GMP) guidelines.
- Modern, international standard-compliant medical cannabis production and distribution.
- A range of licenses for various cannabis-related operations, including cultivation, extraction, manufacturing, and more.
- 0% corporate tax rate and capital gains tax.
- An established International Financial Centre, creating a very favourable environment to establish a business.
- Access to established banks with an appetite for the sector.
- Strategic position in the global market with easy access to UK, European, and other worldwide markets.
- A stable political, legal, and economic environment.
- Global recognition as a medical cannabis hub and regulated jurisdiction.
- Access to a highly skilled workforce with a strong emphasis on technology and innovation.

AFFINITY IN MALTA

Malta offers...

- Comprehensive infrastructure for efficient medical cannabis industry management.
- An effective, stringent Medical Cannabis Regulatory framework.
- Medical cannabis regulation in line with the Production of Cannabis for Medicinal and Research Purposes Act and the Medicines Act.
- Modern, international standard-compliant medical cannabis production, cultivation, and processing.
- Clear guidelines on the cultivation, importation, and processing of cannabis in Malta.
- An attractive fiscal environment, with a corporate tax relief scheme in place that minimises tax from 35% to 5-10%.
- Strategic position in the European Union as a leading medical cannabis hub.
- A stable political, legal, and economic environment.
- Global recognition as a medical cannabis capital within the European Union.
- Economic benefits through the creation of revenue and jobs in the medical cannabis sector.
- Access to government-approved physicians for medical cannabis prescriptions.



OUR MEDICINAL CANNABIS TEAM



Koko Dlamini
Business Development Manager



Kristy Maxwell
Director



GROWLAB ORGANICS

We assisted GrowLab Organics with bespoke corporate services to structure their entity in the Isle of Man.

GrowLab Organics is revolutionising how companies grow, process and utilise cannabis in the British Isles. The company brings together an interdisciplinary team of experts with backgrounds in agriculture, pharmaceuticals, marketing, and business, using the most advanced growing methods and cutting-edge equipment to produce the highest-grade medicinal cannabis.

The company built its own blockchain software to trace all its plants from soil to oil. It has already grown hemp under license in England with a sister company, and is about to begin the construction phase for a fully licensed medicinal cannabis research facility.

GrowLab Organics is thriving on the Isle of Man. Alex Fray, CEO of GrowLab Organics, credits much of the firm's success to its location.

"The legal cannabis industry is highly regulated and exceptionally complex. As the first license holder in the Isle of Man, and one of the first in the British Isles, we are walking a largely untrodden path and as a result our business requirements are diverse and often time critical. Working with Affinity feels like a partnership as they go above and beyond to deliver for us. They took the time to understand our unique business model and provided bespoke structuring to meet our needs. The team are committed to our success and are technically strong, professional and personable. I can highly recommend Affinity's services."



Alex Fray
CEO of Grow Labs Organics



OUR STORY

Our story dates back to 2004, when we formed in the Isle of Man. Yachting was our sole focus, and we grew with the success of the Isle of Man's new superyacht register.

We quickly developed relationships with clients who demanded attention to detail and excellent service. Through meeting their expectations, we won and retained business. As a result, many from 2004 are still with us today. We evolved as our client requirements changed and as opportunities opened in other jurisdictions. Our diversification has allowed us to further our relationships with many key clients, as we have worked together across several sectors, including aviation, corporate services, commercial and residential property, eGaming, fintech, and trusts.

In 2019, Affinity was acquired. A young and dynamic leadership team with a new vision surged innovation into the Group's brand, and harnessed a new strategy to push diversification and exploration into niche and emerging sectors. The result, a transition from the traditional, a contemporary brand reflecting our diverse offering; one that stands out in the luxury asset sector, yet fits in with our emerging sectors.

Our new leadership team has overseen a period of unprecedented growth. In 2020 we rebranded to Affinity Group, as we opened an office in the Cayman Islands. Yachting remains an integral part of what we do.

WHY AFFINITY?

Our team hold the necessary skills to manage your cannabis operation.

With offices in the Isle of Man, Malta, the Cayman Islands, the UK, and the USA, we are able to facilitate engagement with financial, legal and technical partners, and can establish entities through a number of jurisdictions. We take care of the management and administration of structures and provide a comprehensive range of services.

We pride ourselves on our knowledge of the industry, our high standards of confidentiality and risk management skills which offers our client and our intermediaries' peace of mind.

TALK TO US

We are ready to support you with your requirements. Please get in touch if you would like advice or to speak to one of our experts.

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**A PERSONAL APPROACH TO CORPORATE,
DIGITAL & PRIVATE WEALTH SERVICES**

Affinity

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