



Building the Next Generation of Market Leading Growth Businesses

CORPORATE BROCHURE



Altaline is a specialist, growth-focused, lower middle market private equity firm.

We focus on partnering with Founders and Management Teams in select segments of the Tech-Enabled Services, Business Services, and Financial Services sectors in North America.

Investment Criteria

- Equity Investments of \$20 - 60 Million
- Companies with \$3 - 15 Million of Cash Flow
- Growing Businesses with >10% Organic Growth or Catalysts for Acceleration
- Control Oriented Approach with Target Equity Ownership of 33% - 90%
- Strong Rates of Customer Retention typically >90% Gross and >100% Net
- Limited Customer & Vendor Concentration
- U.S. or Canadian Headquarters with Primarily Onshore Staff.

Transaction Profiles

- Majority Recapitalizations in Partnership with Founders
- Minority Growth Capital Investments
- Divestitures or Carve-Outs of Non-Core Units
- Industry Consolidations and Platform “Build-Ups”

Industry Focus Areas



Tech-Enabled Services

- Vertical Market Solutions
- Vertical Focused Subscription Data & Info
- Software & Services for the CFO or CHRO
- Compliance, Risk & Safety Solutions
- Tech Enabled Business Services



Business Services

- Commercial & Industrial Fleet Management
- Route Based Commercial & Facility Services
- Infrastructure, MRO & Logistics Services
- IT & MSP Services
- Testing, Inspection, Certification & Compliance



Financial Services

- Insurance Services
- Wealth Management Services
- Fund Administration Services
- CPA, OCFO & Outsourced Financial Services
- Benefits Administration & Services

We focus on transforming smaller businesses with a view towards building next generation market leaders.

Along the way, we help our partner companies become beacons of opportunity in their communities.

How We Add Value

- Commercial Introductions and Professionalizing Sales Teams/GTM Motions
- Directly Originating, Executing and Financing Tuck-In Acquisitions
- Streamlining Cost Structures and Institutionalizing the Finance Function
- Backing Expansion into Adjacent Segments and International Markets
- Leveraging Our In-House Software and AI Development Resources
- Executing Brand Launches, and UI / UX Front End Upgrades
- Recruiting Executives and Upgrading Talent

Supporting Impact

- Facilitating Broad Based Employee Equity Participation Programs
- Setting Up Internship and Apprenticeship Programs for Technical Talent

The Altaline Network

- Leveraging our Full-Time Strategic Resources Group Executives
- Collaborating with Seasoned Leaders from our Altaline Executive Network

Contact Us

Offices

Los Angeles Headquarters

1925 Century ParkEast, Suite 1700
Los Angeles, California 90067

San Francisco Office

1700 Montgomery Street, Suite108
San Francisco, California 94111

Key Contacts

Ian Balmaseda

Managing Director

ibalmaseda@altaline.com
+1 (310) 904-6399

Brian Maher

Principal

bmaher@altaline.com
+1 (310) 828-6417

Gunnar Weidick

Analyst

gweidick@altaline.com
+1 (310) 254-9700

Rafael Telahun

Managing Director

rtelahun@altaline.com
+1 (310) 359-6195

Sebastian O’Neill

Principal

soneill@altaline.com
+1 (469) 417-9366

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