



Cherry has helped my business grow significantly this year. Patients love the ease of use and flexibility that Cherry offers!

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Dr. Tanya Lawson,Owner of InbloomHealth + Medispa

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# Success Stories with Cherry

## The Story

Inbloom Health + Medispa is an upscale, luxury medical aesthetic and wellness clinic in New England. Inbloom offers the latest non-invasive technologies for full skin rejuvenation and body contouring such as lasers, CoolSculpting, injectables and more!

#### **The Goal**

- Increase body contouring business
- Increase patient spend on packages
- Increase patient results by enabling patients to complete packages

## **The Cherry Solution**

By offering easy-to-use payment plans from Cherry to nearly every patient, Inbloom was able to help patients extend their budgets and set up a payment plan that fit their schedule. This was particularly helpful when it came to pricey services like body contouring, where even the wealthiest person thinks twice before spending \$2,500+ out-of-pocket.

### **The Results**

- Inbloom generated OVER \$230,000 in less than a year with Cherry.
- ✓ Patients were more likely to purchase body contouring packages and their body contouring business increased 300% this year.
- More referrals were generated since patients were able to meet their goals by completing their treatment packages.