Navig8

Company profile

Navig8 are a fully integrated provider of shipping management services, founded in 2007 they operate across 14 hubs over 5 continents, offering industry-leading access to shipping and trade information globally. Growing from strength to strength, Navig8 is now becoming one of the largest participants in the tankers industry of today.

The problem

Navig8's previous print setup was no longer meeting the needs of their growing business. Their previous service provider supplied them with an excess number of devices across their UK office, more than deemed necessary. There was also the issue of an inefficient print management system that was not working to the standard that the team at Navig8 required. The weaknesses of the print management system allowed for staff members to 'print and forget' which led to unnecessary wastage and in worse cases could result in confidential documents being left at the printer unattended.

> "SOS Systems are a pleasure to work with"
>
> **Faris Tatou**
> Head of Infrastructure for Naivg8

sos systems

The project goals

Navig8 wanted an improved print infrastructure across various areas. The key goals for the project were:

- **ISO 27001 compliance** – An improvement in security measures through using a more robust print management system.

- **Efficient equipment usage** – Reduce the need for extra, dedicated printers by using a print management system that allows for secure release.

- **Cost savings** – A reduction in costs due to more conscious printing.

- **Cost analysis** – The ability to review print volumes and analyse how many devices are necessary to have on site.

Service excellence

Heightened security measures

Digital transformation

The solution

SOS Systems conducted a comprehensive review of Navig8's print environment to identify the most effective and cost-efficient way forward. After reviewing print volumes and advising on whether the business needed as many devices as they originally had, it was decided the best course of action would be to condense their fleet in half with uniFLOW online as their print management solution. Due to the improved security and ISO 27001 compliance from using uniFLOW Online, sensitive data that required HR and senior staff to have dedicated printers is now no longer required due to the secure release.

The SOS Systems team executed a "seamless" installation process, delivering and setting up a new fleet of Canon devices supported by uniFLOW Online at the Navig8 UK office. The delivery and setup of the new kit was handled smoothly by a team of engineers who had clear expertise and knowledge in what they were doing. It was also highlighted that the team had a strong knowledge base on areas such as Azure SSO and cloud integration which was of great value during the installation project. Not only did the team install and set up the new devices smoothly, but they also collected and returned the previous equipment and toners that were on site, no fuss, no hassle, everything was handled and taken care of.

Since the installation project, overall printing across the site has been reduced by more than 60%, resulting in significant cost savings. This is for a multitude of reasons, with the main one being that jobs require release at the printer itself, therefore making staff more aware and conscious of what they decide to print.

After such a positive experience working with the SOS Systems team, Navig8 turned to us to install further devices across their international sites. SOS Systems now not only supply their UK office, but their offices in both Athens and Houston with Canon hardware, all supported by uniFLOW online.

Working with SOS Systems

Not only has the change in print infrastructure at Navig8 been improved by the expertise of the team at SOS Systems, but they now have a trust-worthy print provider that they can rely on. With an account manager that is always responsive and takes the time to understand the needs of the business at Navig8, they have been able to ensure that the solutions implemented align with their commercial needs.

The installation team was described as *"knowledgeable, professional and approachable"* by Faris Tatou, Head of Infrastructure for Navig8. The installation process was seamless and working with SOS Systems has been smooth and hassle-free from start to finish.

sos systems

01293 562525 | info@sossystems.co.uk | www.sossystems.co.uk

SOS Systems Ltd. 5-6 Merlin Centre, County Oak Way, Crawley, West Sussex RH11 7XA

Established in 1985, SOS Systems is a leading provider of print and document management solutions. ISO9001 2000 accredited, we are one of a select few Canon Platinum Partners in the UK. We help customers nationwide achieve their compliance obligations and digital transformation objectives through a portfolio of innovative software and services. From secure print management to e-Signature and Accounts Payable solutions, everything is backed by our Prince2 certified professional services team.