

Course Catalogue





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Governance, Risk & Compliance (General Insurance)









Governance, Risk & Compliance (General Insurance)

An Overview of Conflicts of Interest	0	60)	Just in Time' - Gifts & Hospitality	₽	5
A Quick Guide to SM&CR Individual Conduct Rules	\$	30)	Just in Time' - Introduction to the FCA	₽	5
Appointed Representatives (ARs) Regulatory Responsibilities		45)	Just in Time' - Introduction to the FCA	\$	5
Assessing Customer Needs	0	60	Just in Time' - Whistleblowing	\$	5
Code of Conduct	0	60)	Intro To Premium Finance & Consumer Credit	₽	60
Complaint Handling in a Regulated Environment		60)	Introduction to Regulation of General Insurance Distribution	0	60
Complaint Handling in a Regulated Landscape	0	60)	Money Laundering	\$	45)
Consumer Duty & Vulnerable Clients	O	60)	Navigating Money Laundering	0	60)
Demystifying UK GDPR Compliance	0	60)	Navigating Regulatory Supervision in your Firm	0	60)
Embracing AI with Compliance in Mind	0	60)	Policy Terms and Conditions - Navigating Small Print	0	60)
FCA Consumer Duty		45)	Principles and Their Appointed Representatives (ARs)	₽	30)
FCA - Client Money		60)	Product Governance for Distributors - Introduction	₽	30)
FCA - Conduct Risk		90)	Product Governance for Product Manufacturers	₽	30)
FCA - Conflicts of Interest		45)	Regulatory Considerations for Remote & Hybrid Working	O	60)
Financial Competency - An Overview	(90	Responsible Al: Embracing Al with Compliance in Mind	₽	30)
FCA - Consumer Duty (An Overview for ARs)		COMING COMING	SM&CR - Conduct Rules for Senior Managers	\$	30)
FCA - Contract Certainty		30)	The Financial Promotion Rules	\$	45)
FCA - The Roles & Responsibilities of Approved		30)	The Insurance Conduct of Business Sourcebook (ICOBS)	\$	45)
Persons FCA - Whistleblowing		30)	The Senior Managers and Certification Regime	₽	30)
Financial Crime Awareness		60)	Training and Competence	₽	20)
Just in Time' - Anti Money Laundering		5	<u>Treating Customers Fairly</u>	\$	45)
<u>Just in Time' - Conflicts of Interest</u>	\$	5	UK Financial Sanctions Regime	\$	45)









Governance, Risk & Compliance (General Insurance)

Vulnerable Customers





Vulnerable Clients: Ethical Practices in Insurance





Governance, Risk and Compliance (Essentials)









Governance, Risk & Compliance (Essentials)

Anti-Bribery and Corruption		60)	Future of Regulation	\$	30)
Bribery Act 2010	(2)	45)	How to Avoid a Conflict of Interest - A Case Study for Practical Understanding	\$	30)
Consumer Duty & Vulnerable Clients	O	60	Introduction to Data Protection		GONING GONING
Data Protection Act	\$	60)	Online Security Fundamentals	(20)
Data Protection Act 2018 (Micro)	(3)	20)	Payment Card Data Security		20
<u>Data Security</u>	\$	45)	Phishing 101	©	20
<u>Directors Duties and Responsibilities (UK)</u>	(45)	Sexual Harassment Prevention Training		60)
<u>Display Screen Equipment</u>	\$	20)	SM&CR - Staff Conduct Rules		30)
Doing the Right Thing: A Guide to Good Business Ethics		30)	The Insurance Distribution Directive	\$	45)
Embracing AI with Compliance in Mind	0	60)	The Modern Slavery Act 2015	(2)	45)
FCA - Introduction to Regulation of General Insurance Distribution	\$	45)	UK General Data Protection Regulation	\$	60)
			UK General Data Protection Regulation - Data		

Processing











Insurance - Personal Lines

<u>Caravan Insurance</u>		30	Non Standard Home Insurance - Physical Rating Factors	30
Group Personal Accident - Policy Cover	(2)	30)	Payment Protection Insurance	30
High Net Worth	0	60)	Personal Accident Insurance - Introduction	30
Household Insurance - Introduction	(3)	45)	Pet Horse and Pony Insurance	30
Household Insurance - Non Standard Risks	(2)	45)	Private Medical Insurance Introduction	30
Household Legal Expenses	\$	30)	Private Motor Insurance - Introduction	30
Household Liability Insurance	\$	30)	Private Motor Insurance - Non Standard Risks	30)
Motor Insurance Legislation	\$	45)	Private Motor Underwriting - Introduction	30)
Motor Legal Expenses	\$	30)	Travel Insurance	30
Motorcycle Insurance - Introduction	\$	45)	Wedding Insurance	30)
Non Standard Home Insurance - Moral Rating Factors		45)	Yacht and Small Craft Insurance	30

Insurance - Claims

Claims Handling - Introduction			60	Handling Injury Claims - Introduction		45)
Claims Litigation		(3)	60)	Introduction to Claims Handling	0	60
Fraud & Fraudulent Claims	O		60)	Motor Claims		45)

Insurance - Law

Agency Law - Introduction	30	Navigating the complexities of Insurance Distribution	60
Consumer Insurance Act 2012	(45)	The Enterprise Act 2016	30
Contract Law - Introduction	30	The Insurance Act 2015	45
English Legal System	30	The Law of Tort	60
Liabilities to the Public and Customers	(30)		

Insurance - Commercial

A Guide to Real Estate Insurance	0	60	<u>Directors and Officers Liability Insurance</u>	₽	45)
Aviation	\$	45)	Employers' Liability	O	60)
Blocks of Flats Insurance	\$	45)	Employers' Liability - Introduction	P	30)
Business Interruption - Underwriting	(3)	30)	Employers' Liability Legislation - Intermediate		45)
Business Interruption Insurance - Introduction		30)	Employment Practices Liability Insurance	\$	60)
Business Travel Insurance	(3)	COMING COMING	Engineering Insurance		30)
Care Home Insurance		30)	Environmental Risk Management	0	60)
Church Insurance		45)	Essentials of Motor Trade Insurance	0	60)
Commercial Insurance - Manufacturing Industry		45	Farm Insurance		45)
Commercial Insurance - Retail Risk	(2)	60)	Farm Insurance Essentials	0	60
Commercial Insurance - Transport & Distribution		60)	Fidelity Guarantee		30)
Commercial Legal Expenses	\$	30)	Freight Liability Insurance - Introduction		45)
Commercial Packages		45)	GAP Insurance	\$	30)
Commercial Packages Claims		egyn e	Goods in Transit Insurance	(3)	60)
Commercial Vehicle - Underwriting		45)	Handling Price Objections	0	60)
Commercial Vehicle Insurance - Introduction	(3)	30)	Hotel Insurance	\$	30)
Constructing Commercial Combined Insurance	0	60)	Insuring against unrest	0	60)
Contract Works - Contract Conditions	(3)	30)	Intermediate BI	0	60)
Contract Works - Introduction	(3)	30)	Intermediate Directors & Officers Insurance	0	60)
Cyber Insurance: The Challenges of Cyber (Intermediate)	0	60	Intermediate Property Insurance	0	60)
Cyber Liability Insurance	(3)	30)	Intro to Business Interruption	0	60)
Decoding Company Accounts	0	60)	Intro to Engineering Insurance	0	60

Insurance - Commercial

Intro to Professional Indemnity	60	Professional Indemnity Insurance Intro - Part 2	30
Introducing Liability	60	Property and Landlords Insurance	60
Introduction to Business Liability	60	Property Claims - Introduction	45
Introduction to Contractors All Risks	60	Property Owners	45
Introduction to Directors & Officers	60	Public and Private Hire	30
Introduction to Engineering Insurance	60	Public Liability - Policy Cover	45
Introduction to Liability	60	Public Liability - Underwriting	45
Introduction to Parametric Insurance	60	Reinsurance	60
Marine Cargo	45	Reinsurance - Introduction	45
Marine Hull & Liabilities	60	Risk Management & Contingency Planning	30
Motor Fleet Insurance - Introduction	45)	Risk Management & Insurance - Introduction	60
Motor Fleet Insurance - Underwriting and Pricing	45	Risk Management Fundamentals	60
Motor Trade Introduction	60	Setting Sail in Marine Cargo: Navigating the Basics	60
Multi-Occupancy Buildings Insurance	T CENTIFO	Sprinkler Leakage Insurance	30
Product Liability - Introduction	30	The Fundamentals of Parametric Insurance	60
Product Liability - Policy Cover	30	Unboxing Packaged Products	60
Products Liability Insurance	60	Understanding Motor Fleet Insurance	60
Professional Indemnity - How Legal Liability Arises	30	Understanding the PI Market	60
Professional Indemnity Insurance Intro - Part 1	30		

Insurance - Markets

General Insurance Market	45	The Impact of the Insurance Market Cycle	60
History of Lloyd's and the London Market	30	The Insurance Marketplace	(60)
Insurance Principles	60	The role of an Underwriter	60
Lloyd's and the London Market	60	UK General Insurance Market Bodies	45
The Insurance Cycle: Managing the Hard Market	60		

Insurance - Principles and Practice

Principles of Insurance - Intermediate

Principles of Insurance - Intermediate

Insurance - Protection

Critical Illness

Income Protection

Health Cash Plans

Life Insurance - An Overview

Insurance - Other



















ESG & Sustainability

3 Desk Stretches to Instantly Improve Your Day	\$	20)	How to Overcome Your Unconscious Biases	©	20)
5 ways to build a trans-inclusive workplace	⊕	20)	How to Support Your Teams Mental Health	P	20)
Are you an Ally Try Taking on These 5 Roles	\$	20)	Human Rights in Business	\$	60)
Identifying & stopping abliest language	\$	20)	Introduction to ESG (Comprehensive)	\$	45)
Climate Change - Why we need to act now!	0	60)	Introduction to ESG (Short)	\$	20
Climate Change and Navigating Net-Zero	0	60	Mental Wellness - Understanding Mental Health	0	60)
Combatting Stigma and Misconceptions about Mental Health	\$	20)	Navigating Net-Zero	\$	60)
Creating an Inclusive Remote Environment	₽	30)	Recovering from Burnout	\$	20
Cultivating Diversity, Inclusion and Belonging at Work	\$	30)	Sexual Harassment Prevention Training		30)
Diversity Basics: Foundations	\$	30)	Supply Chain Due Diligence		30)
Diversity Basics: Taking Action	₽	30)	Sustainable Travel		30)
Employee Guide to Recycling	₽	20	Protect Our Species (World Earth Day)	0	60)
Employee Health and Wellness	\$	20)	The Basics of Managing Stress		30)
Environmental Risk Management	\$	30)	Top 10 Tips for Cultivating Inclusion and Belonging In The Workplace		45)
Equality Act 2010	\$	45)	Unconscious bias in the workplace	0	60)
ESG - Emerging Risks	0	60	Understanding ESG: A Guide for Employees		20
ESG & Insurance - The Challenges & Opportunities	0	60)	Water & Waste (World Environment Day)	0	60)
ESG and the FCA	O	60)	What are Insurers doing about the climate crisis?	0	60)
ESG Frameworks & Strategies	\$	30)	What are the impacts of climate change?	0	60
ESG Reporting: The Basics	(3)	30	What is Climate Change?	\$	20)
Gossip Proof Your Workplace	⊕	20)	What is ESG Investing?	\$	30
How to be an Ally for Diversity & Inclusion	₽	20	What Makes a Sustainable Business		30)











Communication Skills

<u>Assertiveness</u>	\$	30)	Guide to Negotiation and Persuasion	\$	30
Communication and Assertiveness	0	60)	How to Have a Difficult Conversation	\$	30)
Communication Preferences	O	60)	Influencing & Stakeholder Management	0	60)
Customer Call Handling	0	60)	Negotiating Skills	0	60)
Customer Communication Essentials	(2)	30)	Telephone Etiquette	\$	30)
Giving Effective Feedback		30)	Workplace Communication Basics	\$	30)

Diversity & Inclusion

5 ways to build a trans-inclusive workplace		20	Human Rights and Business	(5)	20)
A Guide to Workplace Integrity.		60)	Identifying and Stopping Ableist language	(3)	20
Are you an Ally?		45)	Managing Ethics	\$	30)
Creating an Inclusive Remote Environment	\$	30)	Managing Menopause in the Workplace	0	60)
Cultivating Diversity, Inclusion, and Belonging at Work	0	60)	Mental Health in Insurance	O	60)
Diversity Basics: Taking Action		30	Mental Wellness - Understanding Mental Health	0	60)
Gossip Proof Your Workplace	\$	20)	Neurodiversity in the workplace	\$	20
How to Avoid Bias in Talent Recruiting and Retention	(30)	Sexual Harassment Prevention Training	\$	30)
How to be an Ally for Diversity and Inclusion	\$	20	Working Across Cultures	(3)	30)
How to Overcome Your Unconscious Biases	\$	20			
How to recognise and manage unconscious		(60)			

Project Management

Project Management 101

bias

Wellbeing



Coaching and Mentoring

Enhancing your Coaching and Mentoring

Skills





Sales and Business Development

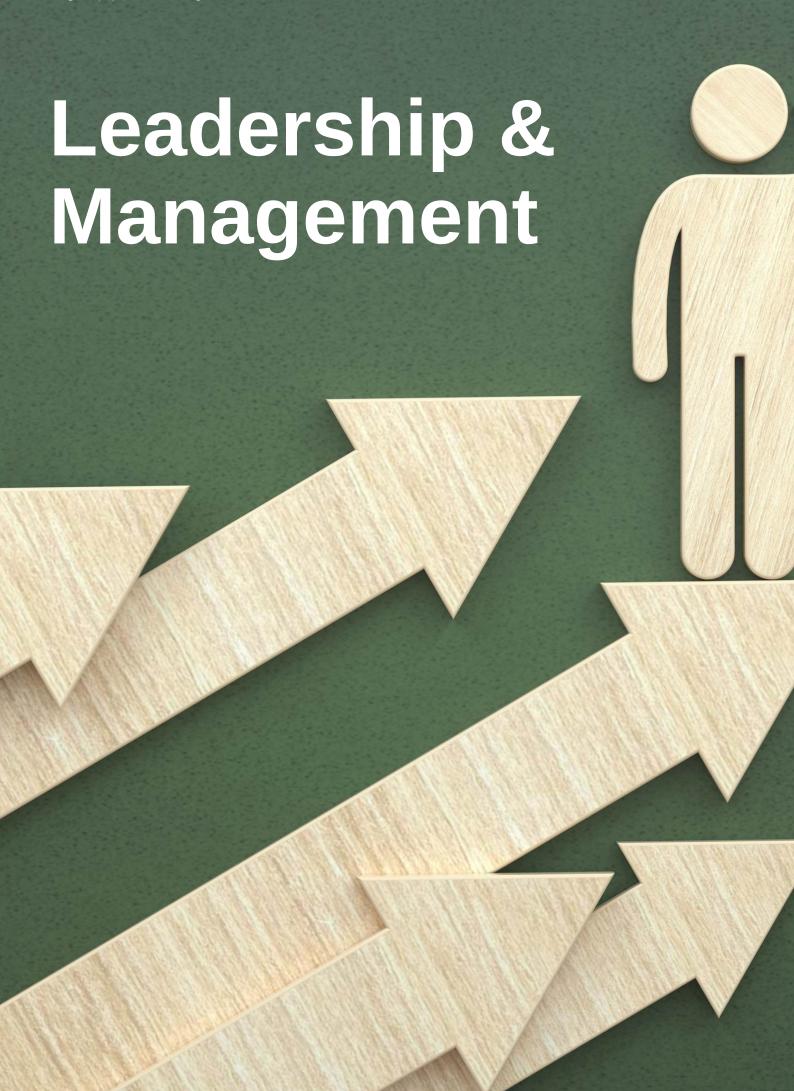
Consultative Selling: Elevating Broker	60)	Dealing with Challenging Customers	(30)
Strategies	(00)	<u>Beaming with Ghaneriging Gustomers</u>	
Creating and Delivering Business Presentations	45	Personal Brand	60
Customer Care	30	Sales Fundamentals	20

Personal Effectiveness

A Guide to Effective Meetings	30	Personal effectiveness and time management	60
A Step-by-Step Guide to Problem Solving	30	Presentation Skills	60
Building Resilience	60	Presenting with Confidence	60
Customer Service and Delivering for your Customers	60	Problem Solving and Decision Making	60
Desk Stretches to improve your day	20	Resolving Conflict	30
Doing the Right Thing: A Guide to Good Business Ethics	30	Smart Growth: Setting Personal Goals	60
Leading Through Change	30	Time Management	30
Managing Stress in Sales	60	Time Management Essentials	30
Navigating Emotions for Success	60	Why Choose CII Exams: Unlocking Your Path to Professional Excellence	60

Systems Training

Copilot - Introduction	\$	20)	Powerpoint 365 - Intermediate		20)
Copilot - Intermediate		20)	Powerpoint 365 - Advanced	(2)	20)
Excel 365 - Beginner	\$	20)	Remote Working	\$	20)
Excel 365 - Intermediate	\$	20	Sharepoint 365	\$	20)
Excel 365 - Advanced		20)	Teams - Introduction	P	20)
Microsoft 365 - Introduction		20)	Teams - Advanced	P	20)
Outlook 365 - Beginner		20)	Teams - Extras	(3)	20
Outlook 365 - Intermediate	\$	20)	Word 365 - Beginner		20
Outlook 365 - Advanced		20)	Word 365 - Intermediate		20)
Powerpoint 365 - Beginner	\$	20)	Word 365 - Advanced		20)











Leadership & Management

5 Styles to influence a team	30	How to Conduct an Effective Job Interview	30
A Blueprint for Effective Workplace Leadership	30	How to Support Your Teams Mental Health	30
A Guide to Mentoring Others	30	<u>Leading with Emotional Intelligence</u>	30
Attracting and Hiring Diverse Talent	30	Motivating your Team	30
Performance Management	30	Performance Management	30
Cultivating Diversity & Inclusion in the Workplace	6 0	Resolving Conflict	30
Develop a Thriving Team	30	World Human Rights Day - Human Rights in Business	60
Giving Effective Feedback	30		