

## 2025-2028 STRATEGIC PLAN



## OUR VISION

To establish Lacrosse NSW as a leading sporting organisation in New South Wales, fostering growth at all levels of the sport while increasing visibility and engagement across communities.

## OUR MISSION

To foster the growth, participation, and recognition of lacrosse in New South Wales by providing innovative programs, strong leadership, and community engagement at all levels of the sport.

## **OUR VALUES**

Inclusivity, Excellence, Community, Integrity, Passion.



## Strategic Priority One: National Recognition



## Strategies

Position Lacrosse NSW as a vital contributor to the growth of lacrosse in Australia.

#### 1.1 Host a National Tournament

- Bid to host a Lacrosse Australia National Tournament or international exhibition matches in efforts to bring visibility to the state.
- Develop spectator-friendly events with entertainment, food, and community activities to attract diverse audiences.

#### 1.2 Performance Excellence

- Increase participation in national tournaments, showcasing NSW talent and fostering competitive success.
- Establish a high-performance program to train elite players in preparation of national competitions.

#### 1.3 Partnerships with Lacrosse Australia

- Advocate for NSW representation in national decision-making forums where possible.
- Collaborate with Lacrosse Australia to align talent development initiatives.

#### 1.4 Advocacy

• Partner with other local sports organisations to advocate for shared resources and opportunities.



## Strategic Priority Two: Growth in Membership



Increase player participation.

#### 2.1 Grassroots Development:

- Expand lacrosse in schools through Quick Stix with targeted outreach to schools in metropolitan and regional areas.
- Create community lacrosse hubs for casual participation and school competitions.

#### 2.2 Community Engagement:

- Host free "Try Lacrosse" days in key communities, supported by ambassadors, players and coaches.
- Introduce flexible and family-friendly programs like mixedgender leagues, casual play, and after-work competitions.



	2024	2025	2026	2027	2028
Seniors	39	50	65	80	100
Juniors	5	10	20	30	40
Beginners		25	50	75	100

<sup>\*</sup>Beginners are classified as individuals new to the sport, regardless of age.



## Strategic Priority Three: Brand Expansion



## Strategies

Elevate Lacrosse NSW's profile as a dynamic and growing sport organisation.

#### 3.1 Merchandise:

• Develop a range of Lacrosse NSW-branded merchandise, including jerseys, apparel, and accessories, to generate revenue and increase visibility.

#### 3.2 Marketing Campaigns:

- Launch a social media campaign highlighting the stories of players, teams, and lacrosse benefits.
- Leverage platforms like Instagram, TikTok, and YouTube to appeal to younger demographics.

#### 3.3 Board Recruitment

- Conduct a skills gap analysis of the current board to identify areas requiring expertise (e.g., finance, marketing, governance, sports management).
- Set diversity targets to ensure gender, cultural, and professional representation on the board.
- Actively recruit individuals from underrepresented communities and backgrounds.
- Develop a "Board Member Prospectus" that outlines Lacrosse NSW's mission, vision, and the impact of board involvement.

#### 3.4 Increase Staff

 Apply for government grants aimed at sport development and community engagement (e.g., Sport Australia's Sporting Schools Program).



# Strategic Priority Three: Brand Expansion



## **Key Metrics**

### 3.1 Expand Merchandise Sales by the Following Amounts:

2024	2025	2026	2027	2028
\$0	\$500	\$1000	\$2000	\$5000

## 3.2 Increase Social Media Followers to Have the Following:

2024	2025	2026	2027	2028
1,236	1,500	1,750	2,000	2,500

## 3.3 Recruit Additional Board Members to Have the Following:

2024	2025	2026	2027	2028
5	6	7	7	8

#### 3.4 Increase Full Time Staff to Have the Following:

2024	2025	2026	2027	2028
0	.5	.5	1	1



## Strategic Priority Four: Growth in On-Field Officials



## Strategies

Increase the number of trained referees and officials to support increasing participation and competition demands.

#### **4.1 Recruitment Campaigns**

- Promote officiating as a way to stay involved in lacrosse for former players and enthusiasts.
- Highlight the benefits of being an official, including leadership opportunities and skill development.

#### 4.2 Training and Development

• Implement a mentorship program pairing novice referees with experienced officials.

#### 4.3 Retention and Recognition

- Introduce a recognition program to celebrate outstanding officials (e.g., Official of the Season award).
- Provide clear pathways for advancement, including opportunities to officiate at national tournaments.