COAX

Top channel managers compared:

Features & integrations

Introduction

We've analyzed 18 of the most popular channel managers based on criteria that matter most to hoteliers:

Payment processing	Partnership management capabilities
PMS support and built-in PMS options	Number of connected OTAs
Booking engine availability	GDS connectivity
API capabilities	Analytics
Static data management	In-app booking management
Pricing and payment details	

We've focused on providers with significant market presence who are frequently considered by properties of various sizes:

AIOSELL · cubilis by stardekk · Cloudbeds · eviivo · hosthub · HyperGuest

innRoad · katanox · LITTLE HOTELIER. · nightsbridge · OCTORATE AI-POWERED ALL IN ONE · ripe

SiteMinder · STAAH an access company · stayflexi · your.rentals · eRevMax The Gold Standard of Connectivity · RateGain®

The following comparison will help you quickly understand which channel manager will most likely meet your needs for the specific task or workflow.

Payment processing

Payment processing is one of the most important features for any channel manager. Some providers offer basic credit card processing, while others support multiple payment methods. Here's how our 17 channel managers compare in terms of payment processing capabilities:

Has payment processing	Details	No payment processing
Cloudbeds ✔	API payment integration is available	Aiosell ✘
Cubilis ✔	Frictionless online payment experience	
Eviivo ✔	VISA, MasterCard, Discover, and American Express cards	
Hosthub ✔	Basic payment processing is available	RateRiger ✘
HyperGuest ✔	Credit cards, virtual cards, debit cards, bank transfers, deposits, and PayPal	
InnRoad ✔	Hotel payment processing	
Katanox ✔	Collect CC data, send it to the hotel, OR charge the user, and transfer it to the hotel	RezGain ✘
Little Hotelier ✔	It supports Visa, American Express, Apple Pay, iDEAL, Mastercard, UnionPay, and Google Pay	
Nightsbridge ✔	Has its own PayBridge integration	
Octorate ✔	Multiple payment options are available	Ripe ✘
Ripe ✔	Travel Providers can pay the Hotelier OFF the HG as well	
Siteminder ✔	SiteMinder Pay - Available in Asia and the Pacific, North America, and Europe	
STAAH ✔	Fully automated Payment Manager	Track ✘
Stayflexi ✔	Auto Payments platform integration	
Your.Rentals ✔	Integrated payment processing	

Partnership management

Partnership management features help hotels expand their reach through reseller programs, integrations with travel agencies, and certified partner networks.
The following table compares which providers offer partnership programs and what specific features they include:

Has partnership management	Details	No partnership management
Aiosell ✔	Whitelabel Reseller Program for partners	Cubilis ✘
Cloudbeds ✔	Cloudbeds Ambassador Partner Program	Hosthub ✘
Eviivo ✔	Partner and referral programs for Travel Agencies, Tourist Boards & Associations, Web Designers, Photographers, Software Vendors, and Marketplace Suppliers	Nightsbridge ✘
HyperGuest ✔	Basic partnership management	Octorate ✘
InnRoad ✔	Webhook subscriptions for partnerships	RateRiger ✘
Katanox ✔	Basic partnership management	RezGain ✘
Little Hotelier ✔	Advocate Program/ Certified Program	Track ✘
Siteminder ✔	Advocate Program/ Certified Program	STAAH ✘
Ripe ✔	Includes partnership federation and activation	Stayflexi ✘
		Your.Rentals ✘

Built-in PMS

While most channel managers integrate with external Property Management Systems, some offer built-in PMS solutions. This option can be cost-effective for properties looking for an all-in-one solution, though it may limit flexibility. Here's a simple breakdown of which channel managers provide their own PMS.

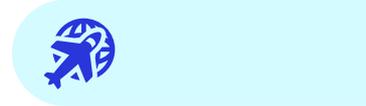| Has a built-in PMS	No built-in PMS
Aiosell ✔	Cubilis ✖
Cloudbeds ✔	HyperGuest ✖
Eviivo ✔	Katanox ✖
Hosthub ✔	Nightsbridge ✖
Little Hotelier ✔	RateTiger ✖
Octorate ✔	RezGain ✖
Ripe ✔	Siteminder ✖
Stayflexi ✔	STAAH ✖
Track ✔	
Your.Rentals ✔	

PMS supported

PMS integration capabilities are an important factor when choosing a channel manager. We distinguished the most priority integrations as well as the overall vastness of popular PMS systems supported by our chosen 17 channel managers. The table below details each provider's PMS integration capabilities, including their high-priority partnerships and complete list of supported systems.

Has PMS support	High priority integrations	Details (PMSs supported)	No PMS support
Aiosell ✔	–	Hotelogix, Ezee Absolute, IDS, mycloud PMS, Opera, WINHMS etc.	Track ✖
Cloudbeds ✔	Cloudbeds	Hotelbeds	innRoad ✖
Cubilis ✔	Stayntouch, Mews	Amadeus PMS, Apaleo, ASSD, Bhoss PMS, Birokrat, Bookingplanner, Bookzo, Chloë PMS, Cloud Rooms etc.	Your.Rentals ✖
HyperGuest ✔	Little Hotelier, Mews	Stayflexi	Little Hotelier ✖
Katanox ✔	Cloudbeds, Mews	Clock PMS, Oracle Hospitality, Apaleo, Cesai, Sonder, Guestline	
Nightsbridge ✔	–	Semper, Hotelier, Innkeeper, Guesthouse Manager, Guest Manager, Lodge Control, Merchant, Odyssey, Biodux, Kamooni etc.	
Octorate ✔		EasyHOST, Lobbi by ManCloud, Homeresa, 5 Stelle, Holigest, Hi Booker, GeHo Logiciels, DNR Informatica etc.	
RateTiger ✔	Mews	Oracle, Ultra, Synergy, Banan Beach, LUCID, MyCloud Hospitality, SiH, Nazeel, SHR, VHP (Visual Hotel Program) etc.	
RezGain ✔	Mews	1dex, Stelle, Astro HMS, Avalon, Elite, GingerHotels, Guestline, Hores, Hotelogix etc.	
Ripe ✔	–	Escapia, Streamline, Inntopia	
Siteminder ✔	Cloudbeds, Mews, WebRezPro	411 PMSs including Opera PMS, protel PMS, Clock PMS, Hotelogix, eZee Frontdesk, etc.	

OTAs connected

The number of connected OTAs determines how widely properties can distribute their inventory. Here's a comparison of the number of OTA connections each channel manager maintains.

Channel manager	Number of OTAs connected
Aiosell	150+
Cloudbeds	45
Cubilis	65
Eviivo	11
Hosthub	12
HyperGuest	3
Katanox	2
Little Hotelier	8
Nightsbridge	56
Octorate	167
RateTiger	196
RezGain	53
Ripe	2
Siteminder	278
STAAH	2000+
Stayflexi	52
Track	7
Your.Rentals	46

Booking engine

A built-in booking engine allows properties to accept direct bookings through their own website, reducing dependency on third-party channels and commission fees. Here's which channel managers offer their own booking engine solution.

Booking engine	No booking engine
Aiosell ✔	HyperGuest ✘
Cloudbeds ✔	Little Hotelier ✘
Cubilis ✔	
Eviivo ✔	
Hosthub ✔	
Katanox ✔	
Nightsbridge ✔	
Octorate ✔	
RateTiger ✔	
RezGain ✔	
Ripe ✔	
Siteminder ✔	
STAAH ✔	
Stayflexi ✔	
Track ✔	
Your.Rentals ✔	

GDS connectivity

GDS connectivity enables properties to reach travel agents and corporate bookers worldwide through platforms like Amadeus, Sabre, and Galileo. The following comparison shows which channel managers offer GDS integration.

GDS connectivity	No GDS connectivity
Aiosell ✔	Hosthub ✘
Cloudbeds ✔	Track ✘
Cubilis ✔	Your.Rentals ✘
Eviivo ✔	
Katanox ✔	
Nightsbridge ✔	
Octorate ✔	
RateTiger ✔	
RezGain ✔	
Ripe ✔	
Siteminder ✔	
STAAH ✔	
Stayflexi ✔	

API capabilities

APIs let properties connect with booking sites, travel agencies, and other tools automatically. The comparison below shows which channel managers support different-sided API integration.

Channel manager API

This table shows which channel managers provide API access for direct integration with your property management systems and booking platforms:

Channel manager API available	No channel manager API
Siteminder ✓	Katanox ✗
Cloudbeds ✓	HyperGuest ✗
RezGain ✓	RipeTrack ✗
STAAH ✓	Cubilis ✗
Cubilis ✓	
Eviivo ✓	
Hosthub ✓	
Your.Rentals ✓	
innRoad ✓	
RateTiger ✓	
Octotravel ✓	
Aiosell ✓	
Little Hotelier ✓	
Nightsbridge ✓	
Stayflexi ✓	
Bokun ✓	

RESTful API availability

RESTful APIs use standard HTTP methods to provide scalable, stateless communication for real-time data exchange between systems.

RESTful API Available	No RESTful API
Siteminder ✓	Katanox ✗
Cloudbeds ✓	HyperGuest ✗
Octorate ✓	RipeTrack ✗
Aiosell ✓	RezGain ✗
Little Hotelier ✓	STAAH ✗
Bokun ✓	Eviivo ✗
	Hosthub ✗
	Your.Rentals ✗
	RateTiger ✗
	Cubilis ✗
	Nightsbridge ✗
	Stayflexi ✗

API documentation

API documentation provides developers with technical guides, code examples, and integration instructions for implementing channel manager connections.

API documentation available	No API documentation
Katanox ✓	HyperGuest ✗
RipeTrack ✓	RezGain ✗
Siteminder ✓	Eviivo ✗
Cloudbeds ✓	innRoad ✗
STAAH ✓	RateTiger ✗
Hosthub ✓	Cubilis ✗
Your.Rentals ✓	Aiosell ✗
Octorate ✓	Nightsbridge ✗
Little Hotelier ✓	Stayflexi ✗
Bokun ✓	

Availability search (via API)

Availability search via API enables developers to programmatically check room availability across properties and date ranges for integration with booking systems and websites.

Availability search (via API)	No availability search
Katanox ✔	RezGain ✘
HyperGuest ✔	Eviivo ✘
RipeTrack ✔	innRoad ✘
Siteminder ✔	RateTiger ✘
Cloudbeds ✔	Cubilis ✘
STAAH ✔	Aiosell ✘
Your.Rentals ✔	Stayflexi ✘
Octorate ✔	Hosthub ✘
Little Hotelier ✔	
Nightsbridge ✔	
Bokun ✔	

Partnership management (via API)

Partnership management via API allows properties to programmatically manage business relationships, affiliate connections, and channel partnerships through automated system integrations.

Partnership management (via API)	No partnership management
Katanox ✓	STAAH ✗
HyperGuest ✓	Octotravel ✗
Bokun ✓	Little Hotelier ✗
Octorate ✓	RezGain ✗
Siteminder ✓	Cloudbeds ✗
	Eviivo ✗
	Hosthub ✗
	Your.Rentals ✗
	innRoad ✗
	RateTiger ✗
	Cubilis ✗
	Aiosell ✗
	RipeTrack ✗
	Nightsbridge ✗
	Stayflexi ✗

Availability & booking widget (via API)

Availability and booking widgets via API enable properties to embed real-time availability searches and booking functionality directly into their websites and third-party platforms.

Availability & booking widget (via API)	No availability & booking widget
HyperGuest ✔	Octotravel ✘
RipeTrack ✔	RezGain ✘
Siteminder ✔	Hosthub ✘
Cloudbeds ✔	innRoad ✘
STAAH ✔	RateTiger ✘
Eviivo ✔	Cubilis ✘
Your.Rentals ✔	Aiosell ✘
STAAH ✔	Katanox ✘
Octorate ✔	Stayflexi ✘
Little Hotelier ✔	
Nightsbridge ✔	
Bokun ✔	

Availability search by location

Availability search by location enables users to find available properties within a specified geographic area using coordinates and radius-based search parameters.

Availability search by location	No availability search by location
Katanox ✓	STAAH ✗
RipeTrack ✓	Octotravel ✗
Siteminder ✓	Little Hotelier ✗
Your.Rentals ✓	RezGain ✗
Bokun ✓	Cloudbeds ✗
	Eviivo ✗
	Hosthub ✗
	HyperGuest ✗
	innRoad ✗
	RateTiger ✗
	Cubilis ✗
	Aiosell ✗
	Octorate ✗
	Nightsbridge ✗
	Stayflexi ✗

Booking creation (via API)

Booking creation via API allows third-party systems to programmatically create new reservations directly through the channel manager's API endpoints.

Booking creation (via API)	No booking creation
HyperGuest ✔	Octotravel ✘
Katanox ✔	RezGain ✘
RipeTrack ✔	innRoad ✘
Siteminder ✔	RateTiger ✘
Cloudbeds ✔	Cubilis ✘
STAAH ✔	Aiosell ✘
Hosthub ✔	Eviivo ✘
Your.Rentals ✔	Stayflexi ✘
Octorate ✔	
Little Hotelier ✔	
Nightsbridge ✔	
Bokun ✔	

Booking amendment (via API)

Booking amendment via API enables automated modification of existing reservations, including updating guest information, dates, room types, and other booking details through programmatic interfaces.

Booking amendment (via API)	No booking amendment
Katanox ✓	Hosthub ✗
RipeTrack ✓	RezGain ✗
HyperGuest ✓	Your.Rentals ✗
Siteminder ✓	innRoad ✗
Cloudbeds ✓	RateTiger ✗
STAAH ✓	Cubilis ✗
Eviivo ✓	Little Hotelier ✗
Octorate ✓	Aiosell ✗
Bokun ✓	Nightsbridge ✗
	Stayflexi ✗

Analytics

All but 3 of the channel managers (HyperGuest, STAAH, and Octotravel) offer some form of analytics capabilities, ranging from basic booking trends and revenue metrics to comprehensive insights including ADR, RevPAR, occupancy rates, and integration with Google Analytics.

Analytics	No analytics
Katanox ✔	HyperGuest ✖
RipeTrack ✔	STAAH ✖
Siteminder ✔	Octotravel ✖
RezGain ✔	Octorate ✖
Eviivo ✔	
Hosthub ✔	
Your.Rentals ✔	
innRoad ✔	
RateTiger ✔	
Cubilis ✔	
Aiosell ✔	
Little Hotelier ✔	
Nightsbridge ✔	
Stayflexi ✔	
Bokun ✔	

Static data management

Static data management enables properties to centrally maintain and distribute unchanging information, such as descriptions, amenities, policies, and photos, across multiple booking channels.

Static data management available	No static data management
Katanox ✓	STAAH ✗
HyperGuest ✓	Octotravel ✗
Little Hotelier ✓	Siteminder ✗
Bokun ✓	RezGain ✗
Octorate ✓	Cloudbeds ✗
	Eviivo ✗
	Hosthub ✗
	Your.Rentals ✗
	innRoad ✗
	RateTiger ✗
	Cubilis ✗
	Aiosell ✗
	RipeTrack ✗
	Nightsbridge ✗
	Stayflexi ✗

In-app management

In-app booking management

In-app booking management enables property staff to view, modify, and manage reservations directly through mobile applications, facilitating seamless on-the-go property operations.

In-app booking management available	No in-app booking management
Katanox ✓	Octotravel ✗
HyperGuest ✓	RezGain ✗
Siteminder ✓	Siteminder ✗
Cloudbeds ✓	Hosthub ✗
STAAH ✓	innRoad ✗
Eviivo ✓	RateTiger ✗
Your.Rentals ✓	Cubilis ✗
Little Hotelier ✓	Aiosell ✗
Nightsbridge ✓	RipeTrack ✗
Stayflexi ✓	Octorate ✗
Bokun ✓	

Booking cancellation (via API)

Cancelling a booking via API enables properties to programmatically cancel reservations through automated systems without manual intervention in the channel manager interface.

In-app booking management available	No booking cancellation via API
Katanox ✓	Octotravel ✗
HyperGuest ✓	RezGain ✗
Siteminder ✓	Hosthub ✗
Your.Rentals ✓	innRoad ✗
Octorate ✓	RateTiger ✗
Little Hotelier ✓	Cubilis ✗
Bokun ✓	Aiosell ✗
	RipeTrack ✗
	Cloudbeds ✗
	STAAH ✗
	Eviivo ✗
	Nightsbridge ✗
	Stayflexi ✗

Cancellation policy management (for sellers)

Cancellation policy management enables sellers to set, modify, and enforce booking cancellation rules and penalties across all distribution channels from a centralized system.

Cancellation policy management available	No cancellation policy management
Katanox ✔	Octotravel ✘
HyperGuest ✔	RezGain ✘
RipeTrack ✔	Hosthub ✘
Siteminder ✔	innRoad ✘
Your.Rentals ✔	RateTiger ✘
Octorate ✔	Cubilis ✘
Little Hotelier ✔	Aiosell ✘
Bokun ✔	RipeTrack ✘
	Cloudbeds ✘
	STAAH ✘
	Eviivo ✘
	Nightsbridge ✘
	Stayflexi ✘

Pricing and payment details

Rate management

Rate management allows properties to set, adjust, and optimize pricing strategies across multiple booking channels from a single centralized platform.

Rate management available	No rate management
Katanox ✔	Cubilis ✘
HyperGuest ✔	Aiosell ✘
RipeTrack ✔	STAAH ✘
Siteminder ✔	Nightsbridge ✘
Cloudbeds ✔	Stayflexi ✘
Your.Rentals ✔	Little Hotelier ✘
innRoad ✔	
RateTiger ✔	
Octorate ✔	
Bokun ✔	
Octotravel ✔	
RezGain ✔	
Hosthub ✔	
Eviivo ✔	

Availability search rates info (via API)

Availability search rates info allows systems to query real-time room availability and pricing data through API calls for booking engines and third-party integrations.

Booking cancellation via API available	No booking cancellation via API
Katanox ✓	Octotravel ✗
HyperGuest ✓	RezGain ✗
Siteminder ✓	innRoad ✗
Cloudbeds ✓	RateTiger ✗
STAAH ✓	Cubilis ✗
Hosthub ✓	Aiosell ✗
Your.Rentals ✓	RipeTrack ✗
Bokun ✓	Octorate ✗
	Little Hotelier ✗
	Eviivo ✗
	Nightsbridge ✗
	Stayflexi ✗

Conclusion

Choosing the right channel manager shouldn't be a game of trial and error. COAX helps businesses figure out which channel manager fits their needs and assists with the channel manager integration process. We've helped hospitality clients, including Re:Plan, MICRM, StayAltered, and Krytter, integrate channel managers and build tailored solutions.

Our integration process starts with a comprehensive consultation and analysis of your current setup, technical constraints, and business objectives. Then, we assemble the team and define the optimal solutions to integrate and handle the technical work, connecting the chosen channel manager with your systems. Our team conducts end-to-end testing and quality assurance for a flawless experience.

Contact COAX for a free consultation and project estimate.